



AVRIL DONOVAN GONZALES

FULL STACK WEB DEVELOPER

MECHANICAL ENGINEER | MBA | BUSINESS ENABLER

PERSONAL PROFILE

I'm a full stack web developer who transitioned to tech after spending 9 years in corporate sales. I value learning and development, and while I'm still a junior in this field, I bring along valuable skills and a unique perspective. I want to design and build web and software applications, and use tech-based solutions to help businesses grow and thrive.

TECHNOLOGY STACK

JavaScript
Python
C Language
Node.js
React
Angular
HTML
CSS
Tailwind CSS
Bootstrap
Postgresql
Django
RESTful APIs

CONTACT INFO

Address: General Santos City, South Cotabato Philippines, 9500

Mobile Number: +63 917 309 9633

Email: avrildonovan.gonzales@gmail.com

Portfolio: www.avrilgonzales.netlify.app

LinkedIn: @avrilgonzales

PROJECTS

FLIXIFY

A landing page for a web-based movie streaming application. This web app is built using **JavaScript, React, and Node.js**. The front end is designed and built using **fundamental HTML and CSS styling**. I've also incorporated **API usage** from TMDB for the movie database.

TO-DO APP

This is a web-based application for a to-do list wherein users can add tasks, mark tasks which are done, and delete tasks from the list. The front end was built using basic **HTML, CSS styling, and React framework**. The programming was built using **JavaScript**.

CREATIVE EDUCATION

This is a basic landing page for a learning or tutorial center business. This is a dynamic single-page website which highlights the offer and a call to action to enroll. This website is built using **REACT, Tailwind CSS and JavaScript**

ACADEMIC HISTORY

MASTER OF BUSINESS ADMINISTRATION

De La Salle University - Manila

BACHELOR OF SCIENCE IN MECHANICAL ENGINEERING

Mindanao State University - General Santos City

WORK EXPERIENCE

SALES MANAGER

Johnson Controls | Nov 2023 - August 2024

- Lead the Industrial Solutions division
- Generate pipeline individually and as a business unit.
- Develop overall business strategy for the business unit
- Lead and coach the team
- Manage Key Accounts

ACCOUNT MANAGER

Schneider Electric | March 2019- October 2023

- Managed Tier 1 and Tier 2 Key Accounts for Metro Manila and Luzon
- Develop segment and marketing strategy for Residential and Light Commercial Contractors.
- Co-managed the segment portfolio, which includes profitability analysis and management, demand forecasting, application engineering for projects, product launches, and competitive market analysis.