

Evaluating Property Prices in South Africa using Machine Learning

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Chapter 1

Methodology to evaluating value of properties

1.0.1 Introduction

This paper is a real life study and application of how I evaluated/modeled/predicted a home's sale price to be sold in Johannesburg. Methodologies and techniques will be discussed so you can also evaluate your home this way using techniques of Machine Learning. How do we do this?

Consider the following:

We have a dataset of homes that have been sold in Johannesburg or some suburb in that dataset we have the following features:

- Number of bedrooms
- Number of bathrooms
- Number of garages
- Size of Land (ERF)
- Floor Size (Size of House)

We also have the following features that are not numerical but categorical:

- Type of House (Townhouse, House, Flat)
- Type of Garage (Carport, Garage, No Garage)
- Type of Kitchen (Open Plan, Separate, No Kitchen)
- Type of Bathroom (En-Suite, Separate, No Bathroom)
- Type of Bedroom (En-Suite, Separate, No Bedroom)
- Garden
- Patio
- Pool

that list could go on and on but we will keep it simple for now.

We can also have data about the suburb where the house is located, Security Features, the year it was built, the year it was sold, the price it was sold for and even a photo of the house could be used to predict the price.

In this paper we use a dataset obtained from a Real Estate Company in Johannesburg. It consists of recent records of homes that have been sold in the suburb Bezuidenhout Valley.

The dataset came from a .pdf format which i used some python script to scrape records from that .pdf real estate sales report. For you to obtain that real estate sales report you can purchase one from Property24 or write some API to scrape it.

I converted the data into a pandas dataframe and saved it as a .csv file.

The dataset \mathcal{D} consists of n records of homes that have been sold in Bezuidenhout Valley.

Each record \mathcal{D}_i consists of m features.

Which features we use to predict the price of the house is up to us.

For this paper we will use the following features:

$\mathcal{D}_i = \{ 'HomeMeters', 'ErfSize', 'NumberBedrooms', 'NumberofGarage', 'NumberofBathrooms' \}$

1.0.2 Cons with this approach and notes on model evaluation

Using the features which i used in this paper is not the best approach to predict the price of a home.

As i am left with the unknown features that i did not use to predict the price of the home.

Example:

I dont know how the home looks, what maintainance is required? Is the home in a good area? Is the home in a bad area? How is the security there?

For this paper i never train a model to look at the photos of the home and predict the price of the home.

This model is biased towards the features that i used to train it.

My intentions when buying a property i look for ERF Size and Floor Size.

I love space,land and big houses so i used those features to train my model because over t i intent to improve/construct the home better and it will increase in value over t

I am sure many other people look for different features when buying a home.

This is why i say this model is biased towards the features that i used to train it and i am sure some of your guys might also use my methodology and thinking. When reading this paper.

But accounting for some missing features is better than not accounting for any features at all.

By using home data of the same neighbourhood we can predict the price of a home in that neighbourhood using the m features set. That will account for the missing features.

Note:

The model resonably predicts the price of a home in the same neighbourhood.

But judging by the features i used to predict the price of the home, the model is not accurate enough to predict the price of a home in a different neighbourhood.

This is because the model is not trained on data of different neighbourhoods. The model is trained on data of the same neighbourhood.

The model i created might cross the boundary of the sales price or under estimate the sales price.

You should use this model as a guide to predict the price of a home in the same neighbourhood.

Think of your home that you are going to sell as a home you want to buy and how much am i willing to pay

for it. You know the condition of your home, you know the area, you know the security features, you know the maintainance required.

Use your discretion if you want to overfit or understate the model. It also depends on your mood on how fast you want to move out or get rid of your property.

1.0.3 Methodology

Step 1: Obtain the Dataset

First you need to obtain the data of your sales of the neighbourhood over t .

You can obtain the data from a real estate company or scrape it from the internet if you got a site containing the information.

Step 2: Clean the Dataset

The dataset might contain missing values, outliers, incorrect data types, incorrect values, incorrect feature names.

You need to clean the dataset to make it usable for your model.

Pick the features you want to use to predict the price of the home.

Step 3: Split the Dataset

Split the dataset into a training set and a testing set.

The training set is used to train the model.

The testing set is used to test the model.

Step 4: Train the Model

Train the model on the training set.

The model learns from the training set.

The model learns the relationship between the features and the price of the home.

Step 5: Test the Model

Test the model on the testing set.

The model predicts the price of the home using the features.

The model compares the predicted price of the home with the actual price of the home.

The model calculates the error between the predicted price and the actual price.

The model calculates the accuracy of the model.

Step 6: Evaluate the Model

Evaluate the model.

The model is evaluated by the accuracy of the model.

The model is evaluated by the error of the model.

In this paper my models is as follows:

I built two models.

Model 1:

I used the features:

$$\mathcal{D}_i = \{ 'HomeMeters', 'ErfSize', 'NumberBedrooms', 'NumberofGarage', 'NumberofBathrooms' \}$$

I took the \mathcal{D} and trained the dataset using the Sklearn Linear Regression model.

$$f_{reg}(\mathcal{D}_i) = \beta_0 + \beta_1 \cdot \mathcal{D}_i['HomeMeters'] + \beta_2 \cdot \mathcal{D}_i['ErfSize'] + \beta_3 \cdot \mathcal{D}_i['NumberBedrooms'] + \beta_4 \cdot \mathcal{D}_i['NumberofGarage'] + \beta_5 \cdot \mathcal{D}_i['NumberofBathrooms']$$

Model 2:

I also used the same features:

$\mathcal{D}_i = \{ 'HomeMeters', 'ErfSize', 'NumberBedrooms', 'NumberofGarage', 'NumberofBathrooms' \}$
but i used Tensorflow with Keras to build a neural network model.

For this model i used the following architecture:

- Input Layer: n of training data
- Hidden Layer 1: 64 neurons
- Hidden Layer 2: 64 neurons
- Output Layer: 1 neuron

I converted the pandas csv data into a numpy array / tensor.

A tensor is a generalization of vectors and matrices to potentially higher dimensions.

I used the Adam optimizer to train the model.

Okay we can now proceed to viewing my results in the next following pages. Hope your enjoy!

Chapter 2

Real Life Example and Explanation

2.1 Creating Machine Learning models to evaluate price of properties in Bezuidenhout Valley

2.1.1 Overview and Objectives

Overview

This notebook is used to find an accurate machine learning model to predict/evaluate Sale Price of properties using given specifications of homes.

Objectives

- Clean our dataset to isolate variables suitable for running a model on.
- Check which variables influences the house price.
- Build a Linear Regression Model using Sklearn and a Neural Network Model using Tensorflow with Keras
- Visualise our data and project insights on our dataset

Data Engineering Dataset

Importing our dataset for property data in Bezuidenhout Valley

```
[66]: import pandas as pd
      df = pd.read_csv('data.csv')

      # drop cash column
      df = df.drop(columns=['Cash'])

      #viewing our dataset
      df
```

```
[66]:
```

	Street Address	Township \
0	214 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
1	77 9TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
2	212 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
3	225 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
4	193 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
5	276 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
6	122 9TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY

7	17 ORLANDO STREET KENSINGTON	KENSINGTON
8	224 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
9	66 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
10	40 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
11	64 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
12	2 7TH STREET BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
13	177 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
14	35 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
15	258 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
16	83 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
17	68 9TH IVANUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
18	16 11TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
19	221 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY

	Erf	I	Portion	Sales Date	Reg Date	Sales Price	Size	R/m^2	\
0			594 0	20211018	20220128.000	R 1200000	495	R 2 424	
1			987 0	20220110	20220215.000	R 950 000	495	R 919	
2			592 0	20210716	20220309.000	R 1 200 000	495	R 2 424	
3			605 0	20210803	20211025.000	R 1 075 000	495	R2 172	
4			573 0	20211214	NaN	R 1 500 000	495	R3030	
5			942 0	20220520	NaN	R 1 350 000	495	R 2727	
6			1123 0	20211218	20220316.000	R 1 225 000	495	R 2475	
7			2515 0	20220121	20220328.000	R 1 280 000	495	R 2 586	
8			890 0	20201224	20210407.000	R 1 250 000	495	R 2525	
9			977 0	20211021	20211210.000	R 1 420 000	495	R 2 869	
10			1148 0	20210803	20211112.000	R 1 100 000	495	R 2 222	
11			976 0	20210714	20211102.000	R1 250 000	495	R 2525	
12			1131 0	20210806	20211115.000	R 1 300 000	495	R 2626	
13			285 0	20220422	NaN	R 900 000	495	R 1 818	
14			587 0	20210226	20210624.000	R 1 400 000	495	R 2828	
15			638	20210618	20210906.000	R1 250 000	495	R 2525	
16			1104 0	20210919	20220309.000	R 950000	495	R 919	
17			1069 0	20210218	20210419.000	R 1000000	495	R 020	
18			1221 0	20210610	20211007.000	R 1325 000	543	R 440	
19			601 10	20200701	20201013.000	R 1 270 000	495	R 2566	

	Distance	Bedroom	Bath	Garage	HomeM
0	94	7.000	7.000	2	300
1	123	NaN	NaN	NaN	-
2	103	3.000	2.000	1	-
3	69	3.000	2.000	-	-
4	248	3.000	2.500	NaN	200
5	478	1.000	3.000	1	221
6	407	3.000	3.000	1	-
7	442	3.000	3.000	1	237
8	32	4.000	2.000	1	-
9	290	3.000	0.000	NaN	264
10	231	3.000	2.000	1	180
11	304	6.000	6.000	NaN	218
12	322	4.000	1.000	1	269
13	391	3.000	2.000	1	-
14	124	3.000	2.000	2	-
15	328	2.000	1.000	NaN	97

16	297	3.000	3.000	1	105
17	158	4.000	4.000	2	-
18	303	3.000	3.000	1	356
19	53	3.000	3.000	-	-

Cleaning up dataset only using data where we got HomeM values

```
[67]: # drop df where HomeM is -
df = df[df['HomeM'] != '-']
df
# drop index
df = df.reset_index(drop=True)
df
```

```
[67]:
```

	Street Address	Township
0	214 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
1	193 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
2	276 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
3	17 ORLANDO STREET KENSINGTON	KENSINGTON
4	66 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
5	40 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
6	64 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
7	2 7TH STREET BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
8	258 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
9	83 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
10	16 11TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY

	Erf I	Portion	Sales Date	Reg Date	Sales Price	Size	R/m ²
0	594	0	20211018	20220128.000	R 1200000	495	R 2 424
1	573	0	20211214	NaN	R 1 500 000	495	R3030
2	942	0	20220520	NaN	R 1 350 000	495	R 2727
3	2515	0	20220121	20220328.000	R 1 280 000	495	R 2 586
4	977	0	20211021	20211210.000	R 1 420 000	495	R 2 869
5	1148	0	20210803	20211112.000	R 1 100 000	495	R 2 222
6	976	0	20210714	20211102.000	R1 250 000	495	R 2525
7	1131	0	20210806	20211115.000	R 1 300 000	495	R 2626
8	638		20210618	20210906.000	R1 250 000	495	R 2525
9	1104	0	20210919	20220309.000	R 950000	495	R 919
10	1221	0	20210610	20211007.000	R 1325 000	543	R 440

	Distance	Bedroom	Bath	Garage	HomeM
0	94	7.000	7.000	2	300
1	248	3.000	2.500	NaN	200
2	478	1.000	3.000	1	221
3	442	3.000	3.000	1	237
4	290	3.000	0.000	NaN	264
5	231	3.000	2.000	1	180
6	304	6.000	6.000	NaN	218
7	322	4.000	1.000	1	269
8	328	2.000	1.000	NaN	97
9	297	3.000	3.000	1	105
10	303	3.000	3.000	1	356

Calculating R/HomeM Column

```
[68]: # calc Sales Price / HomeM
# convert Sales Price to float
df['Sales Price'] = df['Sales Price'].str.replace('R', '')
# remove spaces from Sales Price
df['Sales Price'] = df['Sales Price'].str.replace(' ', '')
df['R/HomeM'] = df['Sales Price'].astype(float) / df['HomeM'].astype(float)
df
```

```
[68]:
```

	Street Address	Township
0	214 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
1	193 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
2	276 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
3	17 ORLANDO STREET KENSINGTON	KENSINGTON
4	66 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
5	40 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
6	64 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
7	2 7TH STREET BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
8	258 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
9	83 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
10	16 11TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY

	Erf	I Portion	Sales Date	Reg Date	Sales Price	Size	R/m ²
0	594	0	20211018	20220128.000	1200000	495	R 2 424
1	573	0	20211214	NaN	1500000	495	R3030
2	942	0	20220520	NaN	1350000	495	R 2727
3	2515	0	20220121	20220328.000	1280000	495	R 2 586
4	977	0	20211021	20211210.000	1420000	495	R 2 869
5	1148	0	20210803	20211112.000	1100000	495	R 2 222
6	976	0	20210714	20211102.000	1250000	495	R 2525
7	1131	0	20210806	20211115.000	1300000	495	R 2626
8	638		20210618	20210906.000	1250000	495	R 2525
9	1104	0	20210919	20220309.000	950000	495	R 919
10	1221	0	20210610	20211007.000	1325000	543	R 440

	Distance	Bedroom	Bath	Garage	HomeM	R/HomeM
0	94	7.000	7.000	2	300	4000.000
1	248	3.000	2.500	NaN	200	7500.000
2	478	1.000	3.000	1	221	6108.597
3	442	3.000	3.000	1	237	5400.844
4	290	3.000	0.000	NaN	264	5378.788
5	231	3.000	2.000	1	180	6111.111
6	304	6.000	6.000	NaN	218	5733.945
7	322	4.000	1.000	1	269	4832.714
8	328	2.000	1.000	NaN	97	12886.598
9	297	3.000	3.000	1	105	9047.619
10	303	3.000	3.000	1	356	3721.910

Average R/HomeM

```
[69]: print('R' + str(df['R/HomeM'].mean()))
```

R6429.284178520146

Seperating Erf and Portion into separte columns

```
[70]: df['Erf'] = df['Erf I Portion'].str.split(' ').str[0]
df['Portion'] = df['Erf I Portion'].str.split(' ').str[1]
df
```

```
[70]:
```

	Street Address	Township	\
0	214 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
1	193 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
2	276 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
3	17 ORLANDO STREET KENSINGTON	KENSINGTON	
4	66 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
5	40 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
6	64 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
7	2 7TH STREET BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
8	258 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
9	83 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	
10	16 11TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY	

	Erf I Portion	Sales Date	Reg Date	Sales Price	Size	R/m^2	\
0	594 0	20211018	20220128.000	1200000	495	R 2 424	
1	573 0	20211214	NaN	1500000	495	R3030	
2	942 0	20220520	NaN	1350000	495	R 2727	
3	2515 0	20220121	20220328.000	1280000	495	R 2 586	
4	977 0	20211021	20211210.000	1420000	495	R 2 869	
5	1148 0	20210803	20211112.000	1100000	495	R 2 222	
6	976 0	20210714	20211102.000	1250000	495	R 2525	
7	1131 0	20210806	20211115.000	1300000	495	R 2626	
8	638	20210618	20210906.000	1250000	495	R 2525	
9	1104 0	20210919	20220309.000	950000	495	R 919	
10	1221 0	20210610	20211007.000	1325000	543	R 440	

	Distance	Bedroom	Bath	Garage	HomeM	R/HomeM	Erf Portion	
0	94	7.000	7.000	2	300	4000.000	594	0
1	248	3.000	2.500	NaN	200	7500.000	573	0
2	478	1.000	3.000	1	221	6108.597	942	0
3	442	3.000	3.000	1	237	5400.844	2515	0
4	290	3.000	0.000	NaN	264	5378.788	977	0
5	231	3.000	2.000	1	180	6111.111	1148	0
6	304	6.000	6.000	NaN	218	5733.945	976	0
7	322	4.000	1.000	1	269	4832.714	1131	0
8	328	2.000	1.000	NaN	97	12886.598	638	NaN
9	297	3.000	3.000	1	105	9047.619	1104	0
10	303	3.000	3.000	1	356	3721.910	1221	0

Replace all NaNs to 0

```
[71]: df = df.fillna(0)
```

2.1.2 Building machine learning model to predict price of property using HomeM,Erf,Bedroom,Garage,Bathroom

Predicting price of property using Linear Regression from Sklearn

```
[72]: # use polynomial linear regression to predict home sales price
from sklearn.linear_model import LinearRegression
X = df[['HomeM','Erf','Bedroom','Garage','Bath']]
y = df['Sales Price']
model = LinearRegression()
model.fit(X,y)
# predict home sales price
prediction = model.predict([[248,495,5,1,4]])[0]
prediction = round(prediction,2)

print('R',prediction)
print("Model Accuracy is :",model.score(X,y))
```

R 1251315.92

Model Accuracy is : 0.7149720907585728

Running our model on the actual sales price

```
[73]: # iterate through all the data and predict home sales price
# create a new dataframe to store the predicted values

# suppressing warnings for pandas/sci-learn
import warnings
warnings.filterwarnings('ignore')

df_predicted = pd.DataFrame(columns=['Street_
↳Address','HomeM','Erf','Bedroom','Garage','Bath','Actual Sale Price','Predicted Sale_
↳Price'])

for i in range(len(df)):
    # convert all values to numeric
    df['HomeM'][i] = df['HomeM'][i].replace('R','')
    df['HomeM'][i] = df['HomeM'][i].replace(' ','')
    df['HomeM'][i] = float(df['HomeM'][i])
    df['Erf'][i] = df['Erf'][i].replace(' ','')
    df['Erf'][i] = float(df['Erf'][i])
    df['Bedroom'][i] = float(df['Bedroom'][i])
    df['Garage'][i] = float(df['Garage'][i])
    df['Bath'][i] = float(df['Bath'][i])
    df['Sales Price'][i] = df['Sales Price'][i].replace('R','')
    df['Sales Price'][i] = df['Sales Price'][i].replace(' ','')
    df['Sales Price'][i] = float(df['Sales Price'][i])
    # predict home sales price
    prediction = model.
↳predict([[df['HomeM'][i],df['Erf'][i],df['Bedroom'][i],df['Garage'][i],df['Bath'][i]]])[0]
    prediction = round(prediction,2)
    # append to dataframe
    df_predicted = df_predicted.append({'Street Address':df['Street_
↳Address'][i],'HomeM':df['HomeM'][i],'Erf':df['Erf'][i],'Bedroom':
↳df['Bedroom'][i],'Garage':df['Garage'][i],'Bath':df['Bath'][i],'Actual Sale Price':
↳df['Sales Price'][i],'Predicted Sale Price':prediction},ignore_index=True)
```

```
df_predicted
```

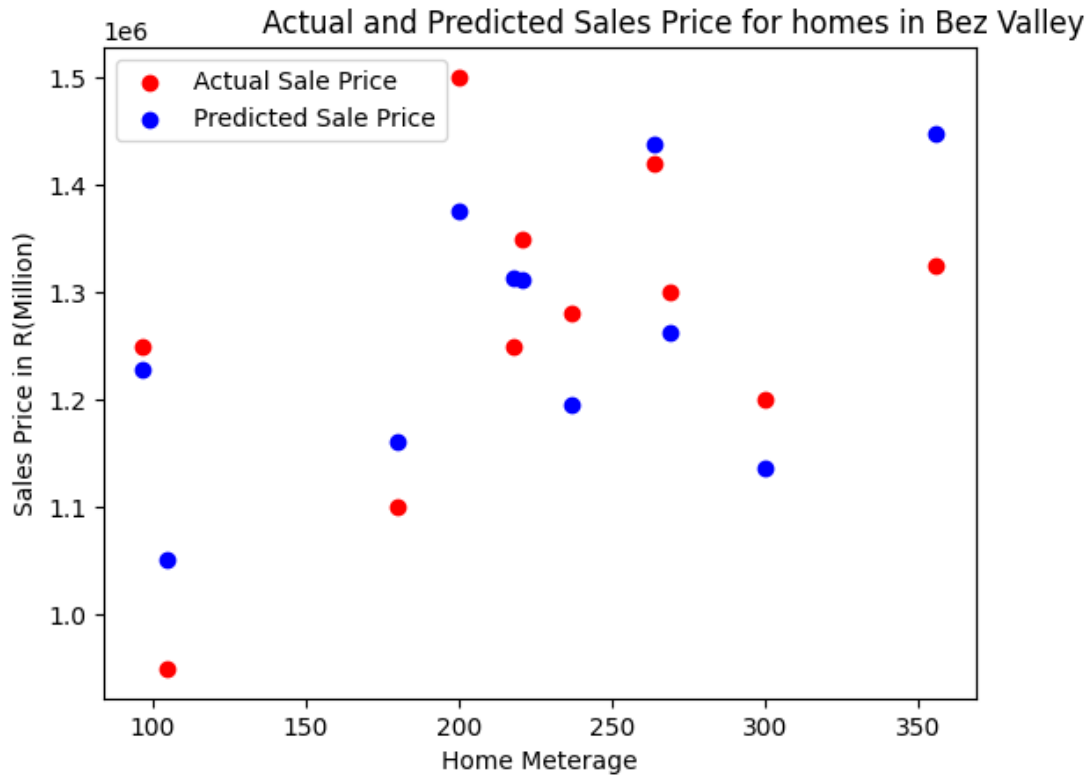
```
[73]:
```

	Street Address	HomeM	Erf	Bedroom	\
0	214 7TH AVENUE BEZUIDENHOUT VALLEY	300.000	594.000	7.000	
1	193 8TH AVENUE BEZUIDENHOUT VALLEY	200.000	573.000	3.000	
2	276 8TH AVENUE BEZUIDENHOUT VALLEY	221.000	942.000	1.000	
3	17 ORLANDO STREET KENSINGTON	237.000	2515.000	3.000	
4	66 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	264.000	977.000	3.000	
5	40 10TH AVENUE BEZUIDENHOUT VALLEY	180.000	1148.000	3.000	
6	64 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	218.000	976.000	6.000	
7	2 7TH STREET BEZUIDENHOUT VALLEY	269.000	1131.000	4.000	
8	258 7TH AVENUE BEZUIDENHOUT VALLEY	97.000	638.000	2.000	
9	83 10TH AVENUE BEZUIDENHOUT VALLEY	105.000	1104.000	3.000	
10	16 11TH AVENUE BEZUIDENHOUT VALLEY	356.000	1221.000	3.000	

	Garage	Bath	Actual Sale Price	Predicted Sale Price
0	2.000	7.000	1200000.000	1136949.610
1	0.000	2.500	1500000.000	1375792.990
2	1.000	3.000	1350000.000	1311757.930
3	1.000	3.000	1280000.000	1195158.110
4	0.000	0.000	1420000.000	1438484.610
5	1.000	2.000	1100000.000	1161445.670
6	0.000	6.000	1250000.000	1313778.490
7	1.000	1.000	1300000.000	1263275.450
8	0.000	1.000	1250000.000	1228893.520
9	1.000	3.000	950000.000	1051638.010
10	1.000	3.000	1325000.000	1447825.610

Plotting Graph of Actual and Predicted Sales Price for homes in Bez Valley

```
[74]: import matplotlib.pyplot as plt
plt.scatter(df_predicted['HomeM'],df_predicted['Actual Sale Price'],color='red')
plt.scatter(df_predicted['HomeM'],df_predicted['Predicted Sale Price'],color='blue')
plt.xlabel('Home Meterage')
plt.ylabel('Sales Price in R(Million)')
plt.title('Actual and Predicted Sales Price for homes in_
↳Bez Valley')
# add a legend
plt.legend(['Actual Sale Price','Predicted Sale Price'])
plt.show()
```



For fun how much our Somerset West Home Specs would sell for in Bez Valley

```
[75]: #HomeM,Erf,Bedroom,Garage,Bathroom"
prediction = model.predict([[1028,414,5,3,4]])[0]
prediction = round(prediction,2)
print('R',prediction)
```

R 2202585.72

Using tensorflow to build a deep learning neural network model

```
[76]: from unicodedata import name
import tensorflow as tf
import pydot
import graphviz
import seaborn as sns
import numpy as np

train_dataset = df.sample(frac=0.8, random_state=0)
test_dataset = df.drop(train_dataset.index)

X_train = train_dataset[['HomeM','Erf','Bedroom','Garage','Bath']].astype(float).values
y_train = train_dataset['Sales Price'].astype(float).values

# build deep learning model
model = tf.keras.models.Sequential([
```

```

tf.keras.layers.Dense(64, activation='relu',name='Input_Layer',u
↪input_shape=[len(X_train[0])]),
tf.keras.layers.Dense(64, activation='relu',name='Hidden_Layer_1'),
tf.keras.layers.Dense(64, activation='relu',name='Hidden_Layer_2'),
tf.keras.layers.Dense(1,name='Output_layer')
])

model.compile(loss='mean_squared_error',
              optimizer=tf.keras.optimizers.Adam(0.01),
              metrics=['mean_absolute_error', 'mean_squared_error'])

model.summary()

# train model
history = model.fit(X_train, y_train, epochs=1000, verbose=0)

# plot loss
plt.plot(history.history['loss'])
plt.title('Model Loss')
plt.ylabel('Loss')
plt.xlabel('Epoch')
plt.legend(['Train'], loc='upper left')
plt.show()

#inspecting data
sns.pairplot(df[['HomeM', 'Erf', 'Bedroom', 'Garage', 'Bath', 'Sales Price']],u
↪diag_kind="kde").savefig('pairplot.png')

# plot mean absolute error
plt.plot(history.history['mean_absolute_error'])
plt.title('Model Mean Absolute Error')
plt.ylabel('Mean Absolute Error')

# predict house sales price
X_test = test_dataset[['HomeM', 'Erf', 'Bedroom', 'Garage', 'Bath']].astype(float).values
y_test = test_dataset['Sales Price'].astype(float).values
y_pred = model.predict(X_test).flatten()

pd.set_option('display.float_format', lambda x: '%.3f' % x)

# for all the data in a pandas dataframe predict house sales price
X = df[['HomeM', 'Erf', 'Bedroom', 'Garage', 'Bath']].astype(float).values
y = df['Sales Price'].astype(float).values
y_pred = model.predict(X).flatten().astype(float)

```

Model: "sequential_4"

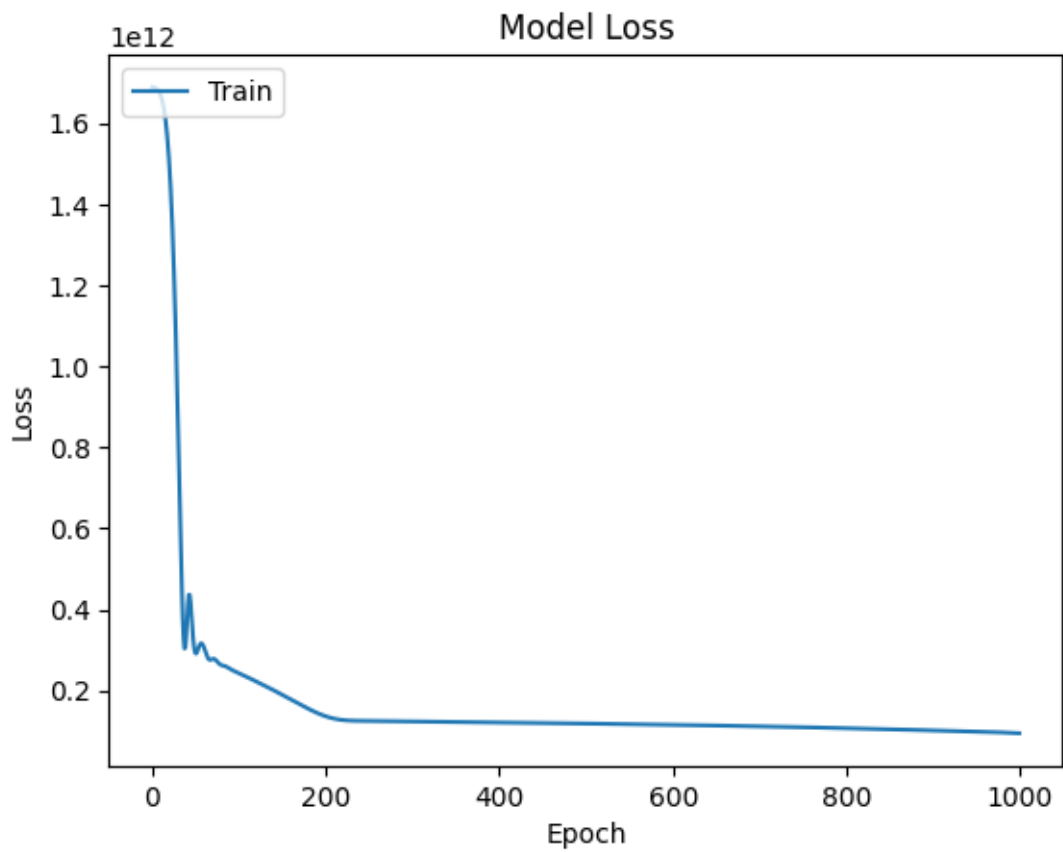
Layer (type)	Output Shape	Param #
Input_Layer (Dense)	(None, 64)	384
Hidden_Layer_1 (Dense)	(None, 64)	4160

Hidden_Layer_2 (Dense)	(None, 64)	4160
Output_layer (Dense)	(None, 1)	65

```

=====
Total params: 8,769
Trainable params: 8,769
Non-trainable params: 0
-----

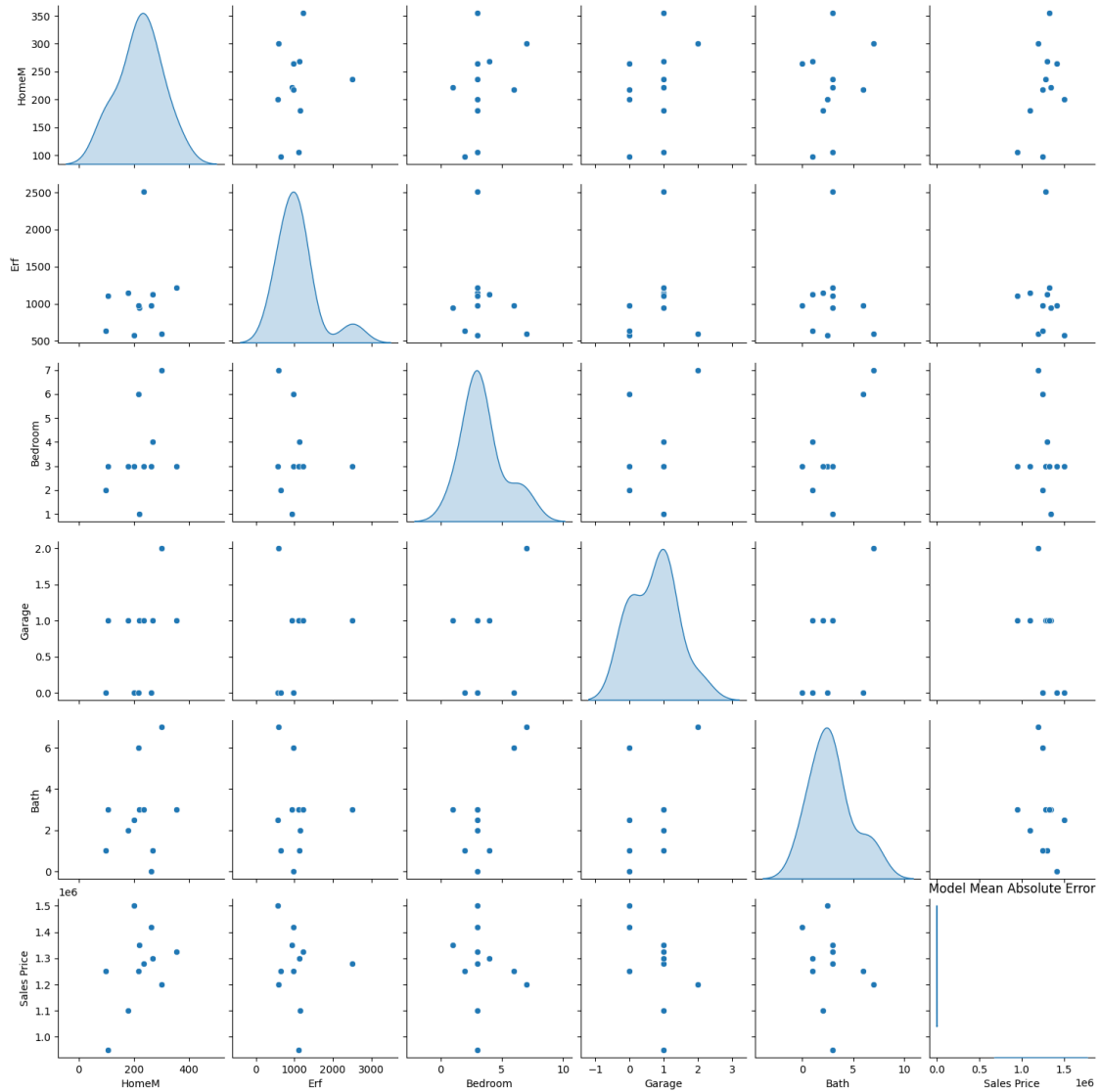
```



```

1/1 [=====] - 0s 35ms/step
1/1 [=====] - 0s 14ms/step

```

Making a new prediction of a house in Bez Valley using a Neural Network

```
[77]: # "HomeM, Erf, Bedroom, Garage, Bathroom"
X_new = [[248, 495, 5, 1, 4]]
y_new = model.predict(X_new).flatten().astype(float)

# put actual vs predicted house sales price in a table
df_predicted = pd.DataFrame({'HomeM': X_new[0][0], 'Erf': X_new[0][1], 'Bedroom':
    ↪ X_new[0][2], 'Garage': X_new[0][3], 'Bathroom': X_new[0][4], 'Predicted Sale Price':
    ↪ y_new})
df_predicted
```

1/1 [=====] - 0s 55ms/step

```
[77]:   HomeM  Erf  Bedroom  Garage  Bathroom  Predicted Sale Price
0    248  495         5        1         4      1410527.375
```

Our Dataframe using Neural Networks to predict sales price

```
[78]: df['Predicted Sales Price'] = y_pred
      df['Actual Sales Price'] = y
      df
```

```
[78]:
```

	Street Address	Township
0	214 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
1	193 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
2	276 8TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
3	17 ORLANDO STREET KENSINGTON	KENSINGTON
4	66 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
5	40 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
6	64 ALBERTINA SISULU ROAD BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
7	2 7TH STREET BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
8	258 7TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
9	83 10TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY
10	16 11TH AVENUE BEZUIDENHOUT VALLEY	BEZUIDENHOUT VALLEY

	Erf I Portion	Sales Date	Reg Date	Sales Price	Size	R/m^2
0	594 0	20211018	20220128.000	1200000.000	495	R 2 424
1	573 0	20211214	0.000	1500000.000	495	R3030
2	942 0	20220520	0.000	1350000.000	495	R 2727
3	2515 0	20220121	20220328.000	1280000.000	495	R 2 586
4	977 0	20211021	20211210.000	1420000.000	495	R 2 869
5	1148 0	20210803	20211112.000	1100000.000	495	R 2 222
6	976 0	20210714	20211102.000	1250000.000	495	R 2525
7	1131 0	20210806	20211115.000	1300000.000	495	R 2626
8	638	20210618	20210906.000	1250000.000	495	R 2525
9	1104 0	20210919	20220309.000	950000.000	495	R 919
10	1221 0	20210610	20211007.000	1325000.000	543	R 440

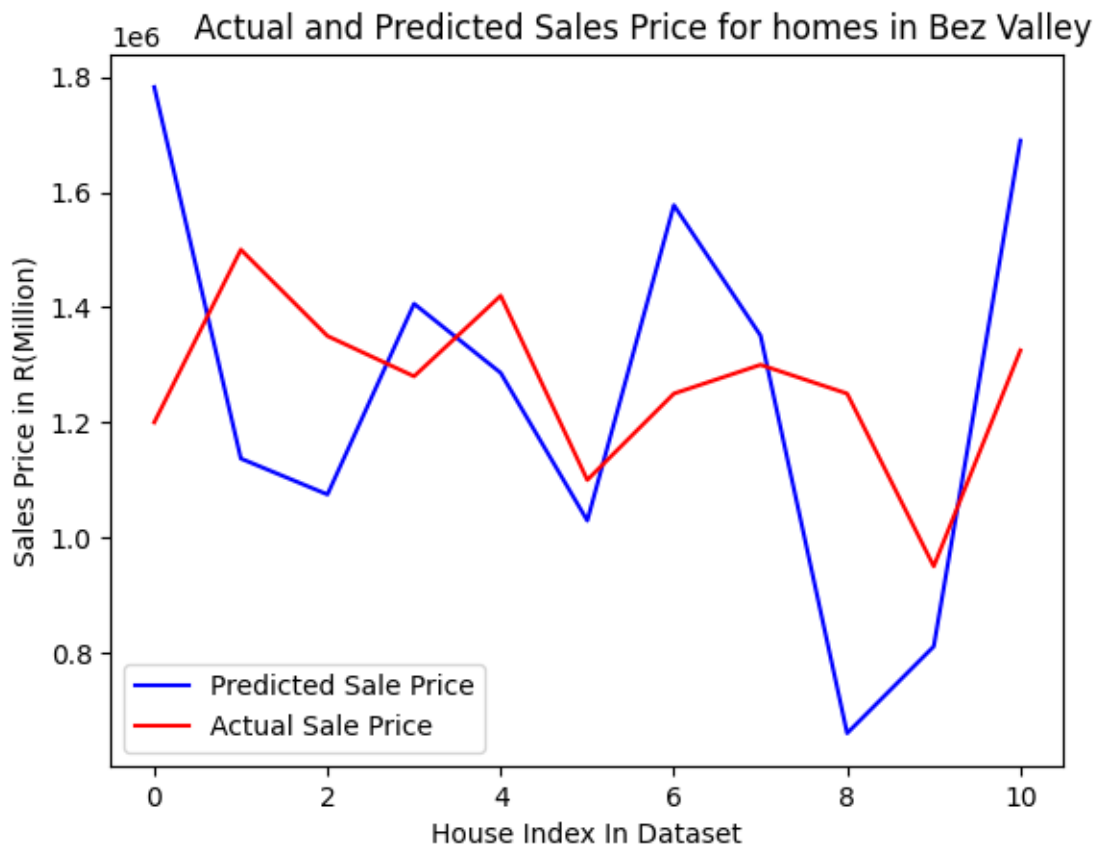
	Distance	Bedroom	Bath	Garage	HomeM	R/HomeM	Erf Portion
0	94	7.000	7.000	2.000	300.000	4000.000	594.000 0
1	248	3.000	2.500	0.000	200.000	7500.000	573.000 0
2	478	1.000	3.000	1.000	221.000	6108.597	942.000 0
3	442	3.000	3.000	1.000	237.000	5400.844	2515.000 0
4	290	3.000	0.000	0.000	264.000	5378.788	977.000 0
5	231	3.000	2.000	1.000	180.000	6111.111	1148.000 0
6	304	6.000	6.000	0.000	218.000	5733.945	976.000 0
7	322	4.000	1.000	1.000	269.000	4832.714	1131.000 0
8	328	2.000	1.000	0.000	97.000	12886.598	638.000 0
9	297	3.000	3.000	1.000	105.000	9047.619	1104.000 0
10	303	3.000	3.000	1.000	356.000	3721.910	1221.000 0

	Predicted Sales Price	Actual Sales Price
0	1782373.375	1200000.000
1	1137158.250	1500000.000
2	1074770.250	1350000.000
3	1406023.250	1280000.000
4	1285983.125	1420000.000
5	1029428.188	1100000.000
6	1577281.875	1250000.000
7	1350767.375	1300000.000

8	660075.375	1250000.000
9	810844.938	950000.000
10	1689470.750	1325000.000

```
[79]: # drawing line plot of actual vs predicted house sales price and saving fig
plt.plot(df['Predicted Sales Price'],color='blue')
plt.plot(df['Actual Sales Price'],color='red')
plt.xlabel('House Index In Dataset')
plt.ylabel('Sales Price in R(Million)')
plt.title('Actual and Predicted Sales Price for homes in Bez Valley')
# add a legend
plt.legend(['Predicted Sale Price','Actual Sale Price'])

#export fig
plt.savefig('Actual_vs_Predicted_Sales_Price.png')
plt.show()
```



Displaying model as a neural network

```
[80]: tf.keras.utils.plot_model(model, to_file='model.png', show_shapes=True,
    ↪ show_layer_names=True)
```

[80]:

