

# Reliance Jamnagar



*a glimpse to largest refinery hub of the world...*

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# Growth is Life



GROWTH IS **ENERGY** | GROWTH IS **VALUE** | GROWTH IS **HAPPINESS** | GROWTH IS **LIFE**



**JAMNAGAR SHALL BE THE REFINERY ICON OF THE  
WORLD WITH BEST-IN-CLASS PERFORMANCE**



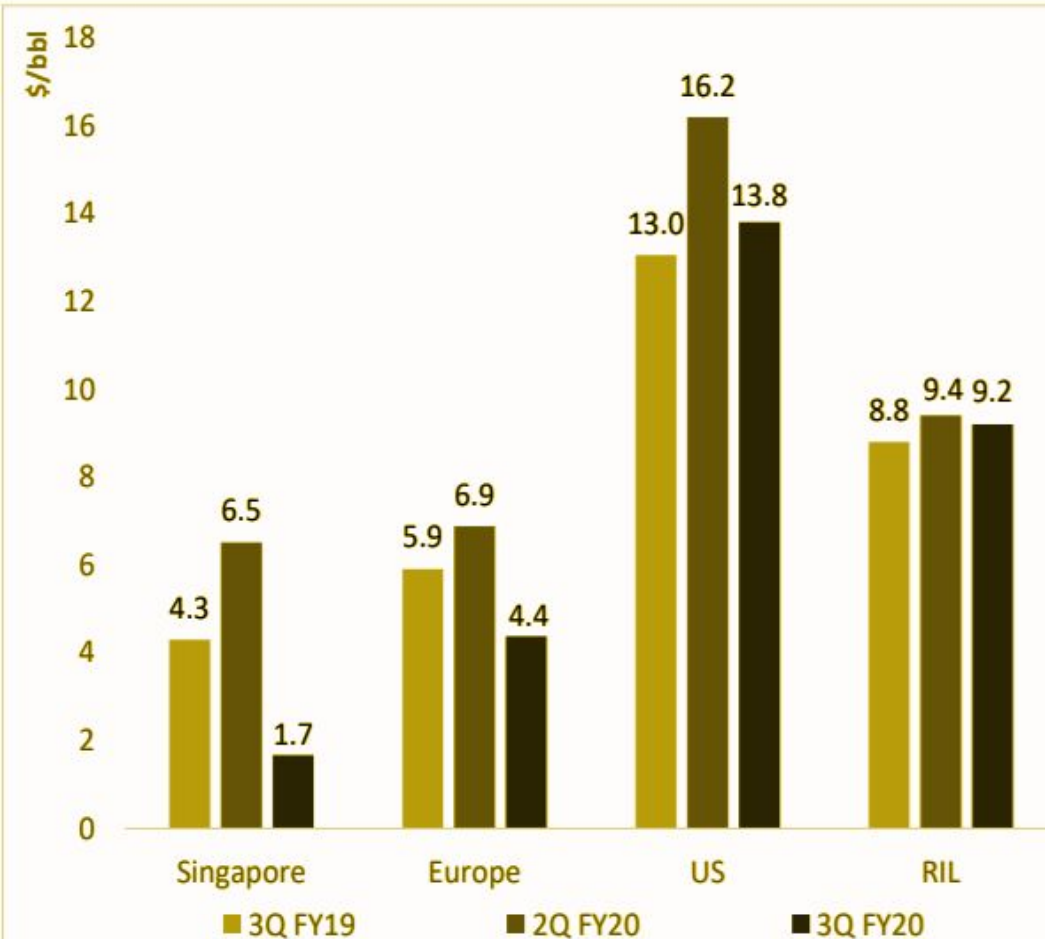
**ENSURE THE JAMNAGAR REFINERY IS FUTURE  
READY WITH A STRATEGIC TRANSFORMATION TO  
OPTIMAL OIL-TO-CHEMICALS**

# Housing World's Largest

- ❑ Fluidised Catalytic Cracker (FCC)
- ❑ Coker
- ❑ Alkylation
- ❑ Paraxylene
- ❑ Polypropylene
- ❑ Refinery offgas (ROG) cracker
- ❑ Petcoke gasification plants



# Global Refining Margins

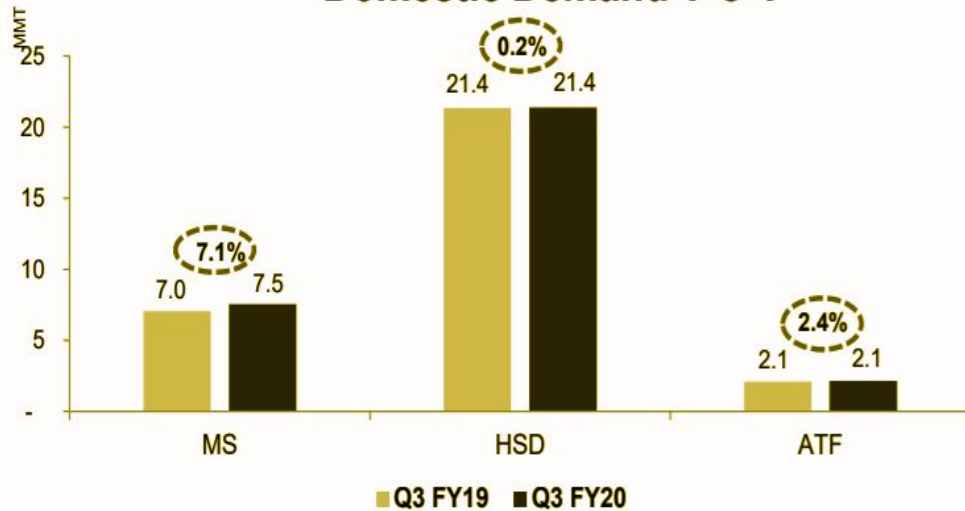


- Average profit around 10\$/barrel
- Profit relative to other refineries
- Huge volumes processed
- Overall profits high

# Refining and Manufacturing Segment Performance

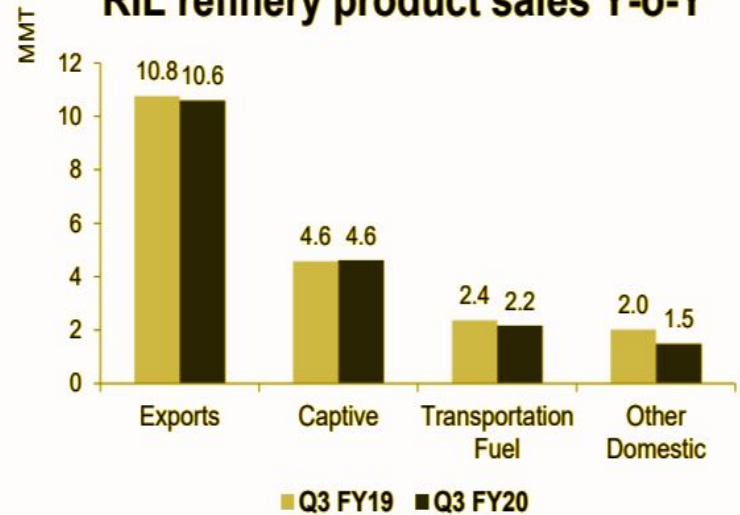
| (₹ crore)            | 3QFY19  | 2QFY20 | 3QFY20  |
|----------------------|---------|--------|---------|
| Revenue              | 111,738 | 97,229 | 103,718 |
| GRM (\$/bbl)         | 8.8     | 9.4    | 9.2     |
| EBITDA               | 5,849   | 5,659  | 6,530   |
| EBITDA<br>Margin (%) | 5.2%    | 5.8%   | 6.3%    |
| Throughput<br>(MMT)  | 18.0    | 16.7   | 18.1    |

## Domestic Demand Y-o-Y



- India oil product demand grew 3.2% in 3Q FY20
  - Preference for petrol cars, improving road infrastructure and rural connectivity driving MS demand
  - Pickup in tourist movement post festive season provided support to ATF demand

## RIL refinery product sales Y-o-Y



- Exports sales remained in line Y-o-Y basis
- Strong traction in retail and bulk fuel sales through RIL network



## Challenges

- Large capacity additions 1.4 mb/d (2019) and 1.2 mb/d (2020)
- Reduced heavy crude supply due to sanctions
- Growing freight rates on the back of IMO spec change and geopolitical concerns

## Macro trends

- Oil demand to grow by 1.0 mb/d (2019) and 1.2 mb/d (2020)
- Continued Middle East Geopolitical tensions
- Uncertainty over future of US China trade deals
- Brexit uncertainties

## Refining drivers

- Refined products demand growth from Emerging Market Economies
- Gasoil demand growth as compliant bunker fuel
- Discount on sour crudes and feedstocks
- Tightening Gasoline specifications

## Positioning

- RIL is well placed to take advantage of emerging market scenarios by
  - Enhanced coker capacity
  - Versatile and flexible kit in terms of feedstock and products
  - Maximizing distillate yields

**Constructive outlook with IMO spec change and stable demand growth**



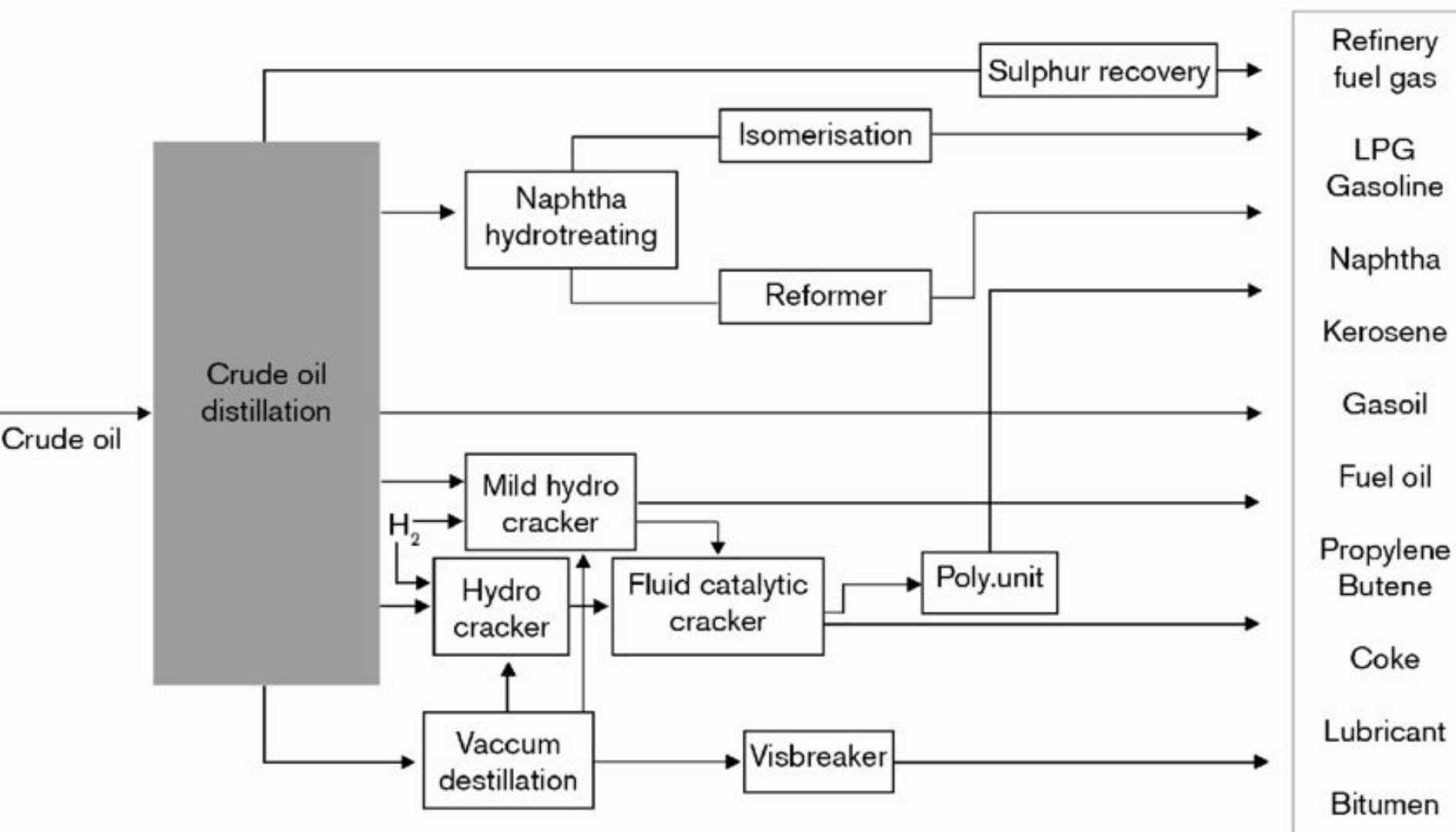
## Single Point Moorings

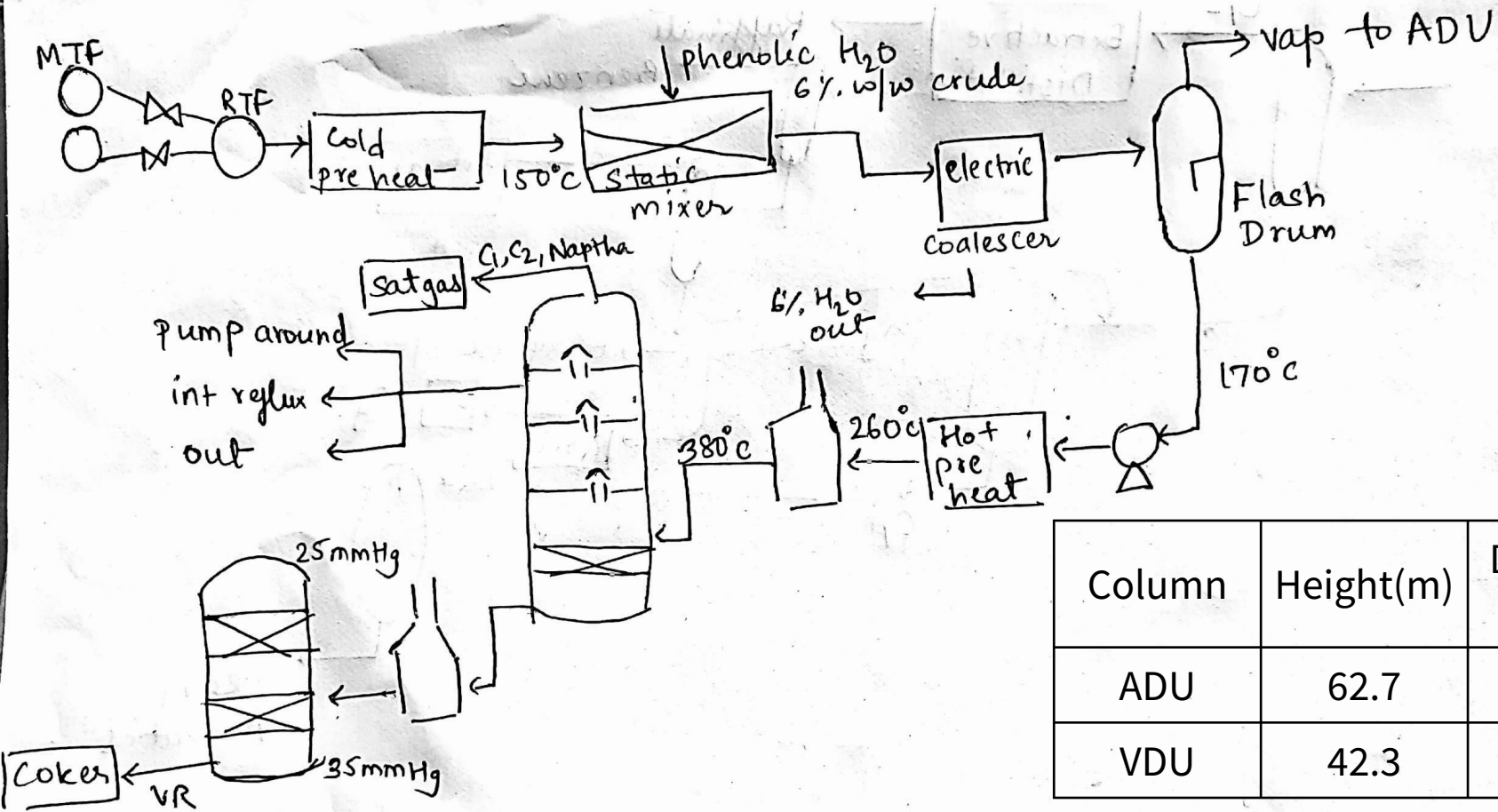
- ❑ Deep Sea Floating Anchors
- ❑ Subsea Pipelines
- ❑ Single Cargo
- ❑ ULCC Ships



## Berths

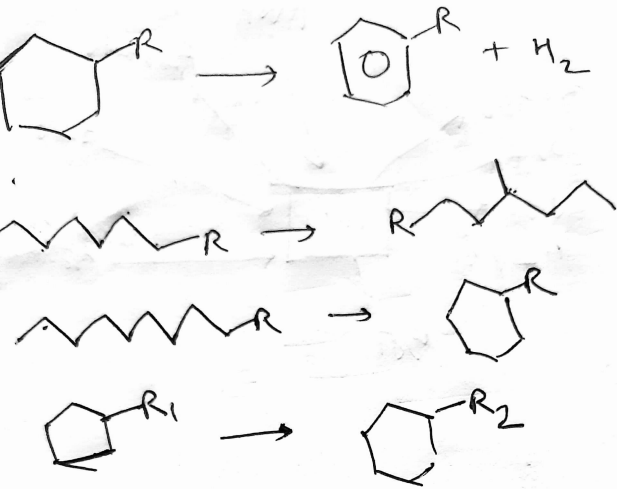
- ❑ Closer to Shore
- ❑ Above Sea Pipelines
- ❑ Different Cargo
- ❑ Draft Limitation





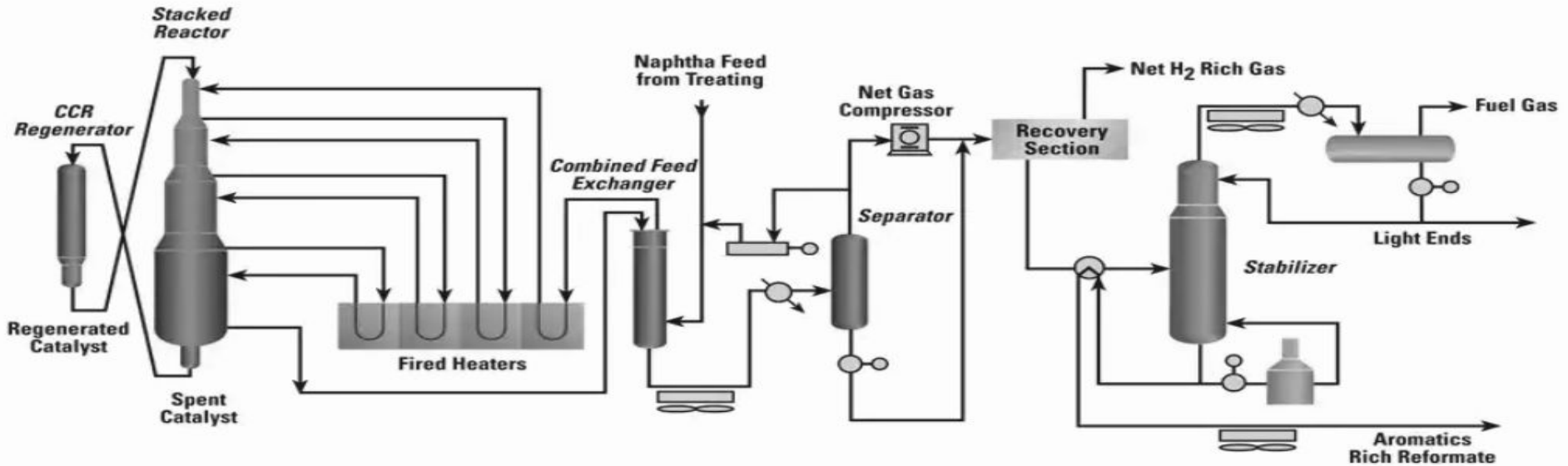
| Column | Height(m) | Diameter (m) |
|--------|-----------|--------------|
| ADU    | 62.7      | 9.6          |
| VDU    | 42.3      | 12.5         |

# Crude Distillation Unit



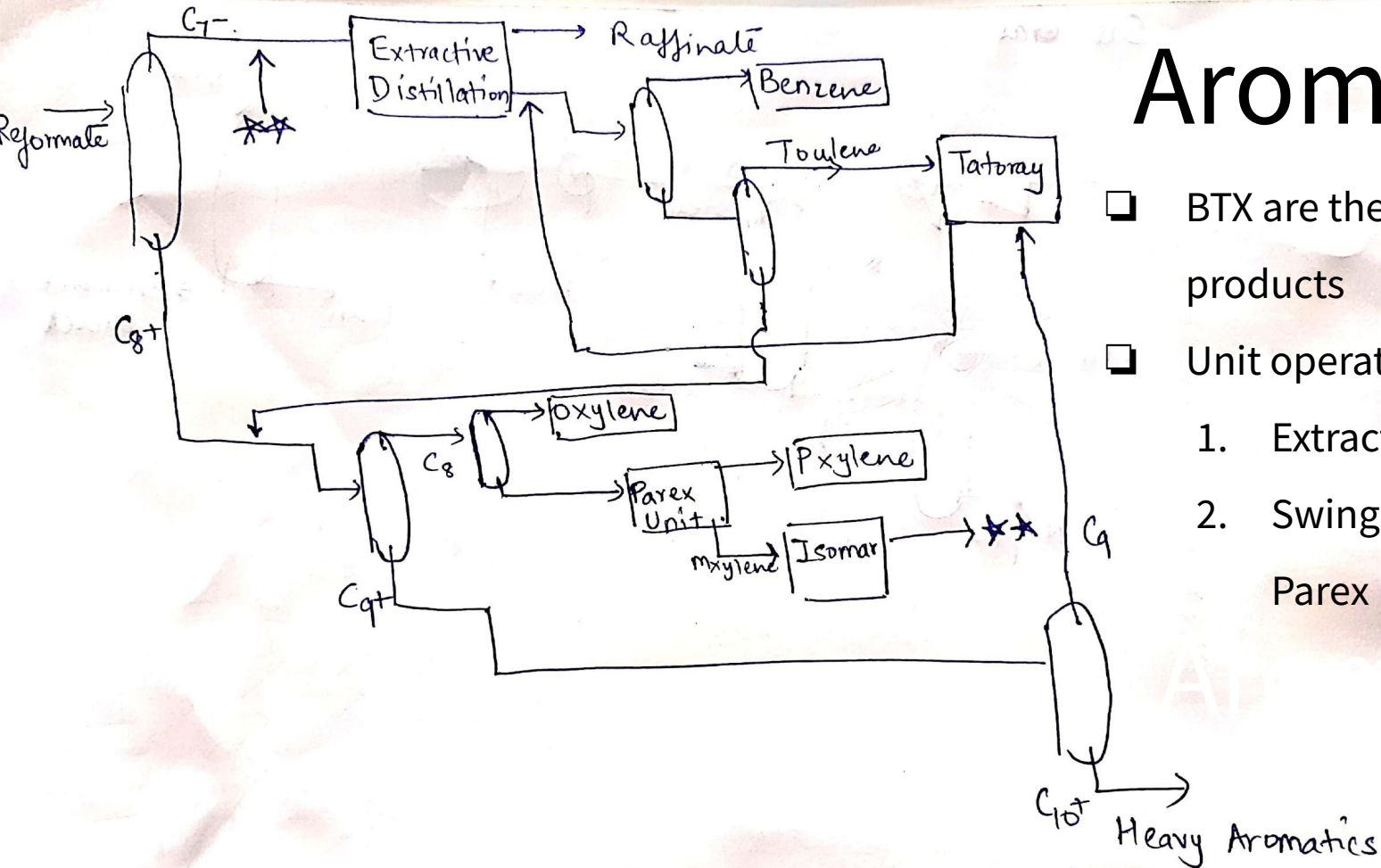
# Platformer

- ❑ Hydrogen generating unit
- ❑ Objective is to increase octane number of the feed
- ❑ Houses PakiNox - World's Largest Plate Welded Plate Heat Exchanger





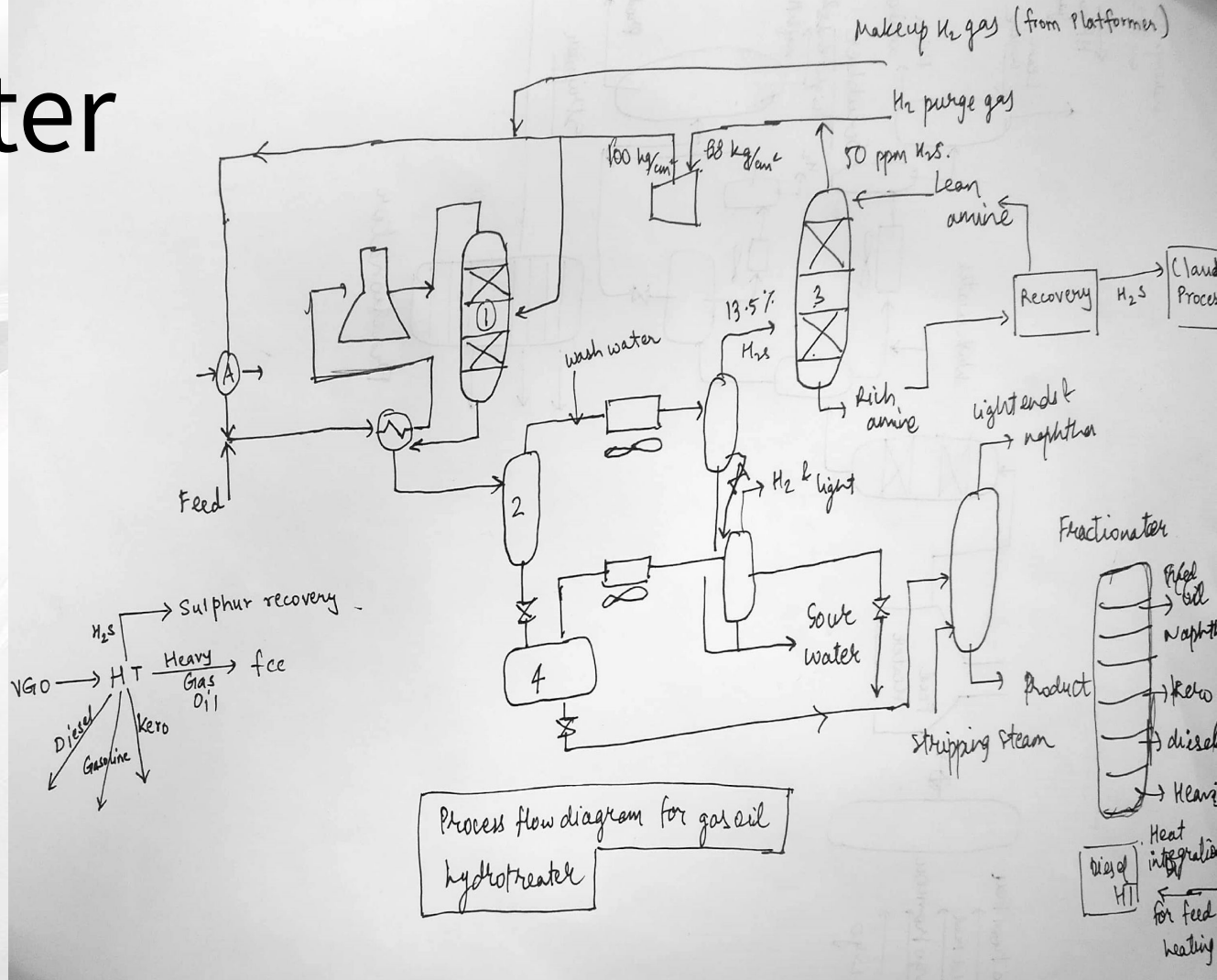
# Aromatics

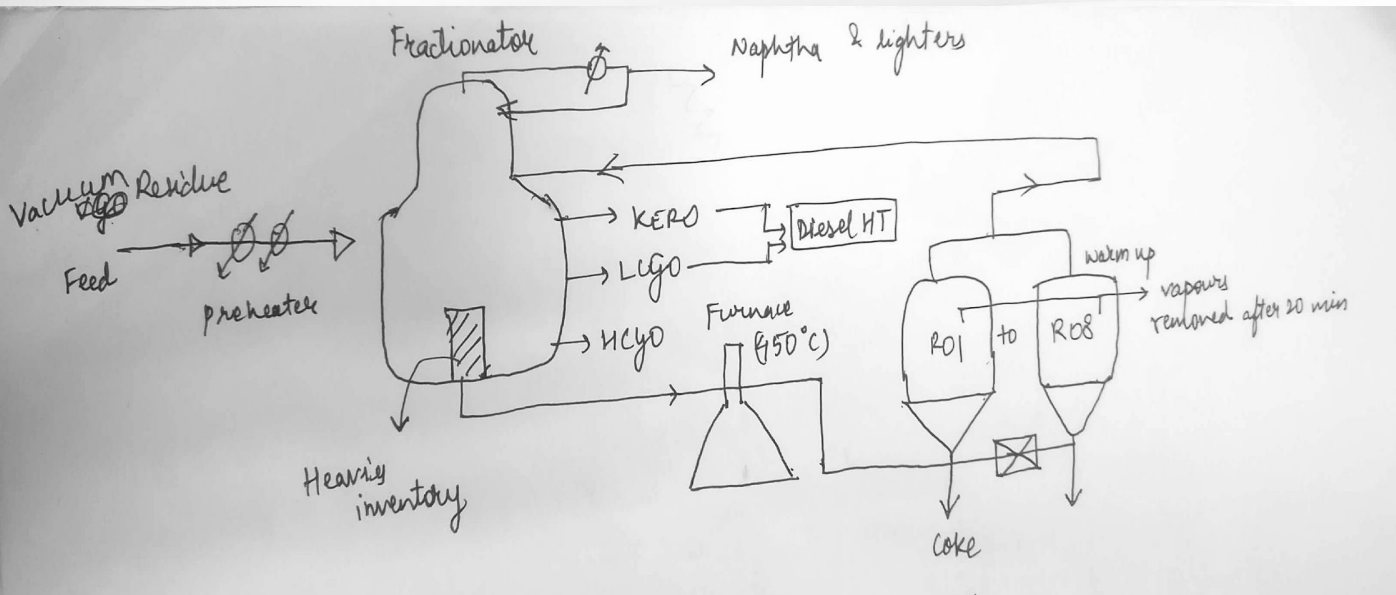


- ❑ BTX are the main products
- ❑ Unit operations such as:
  1. Extractive Distillation
  2. Swing Adsorption in Parex unit

# Hydrotreater

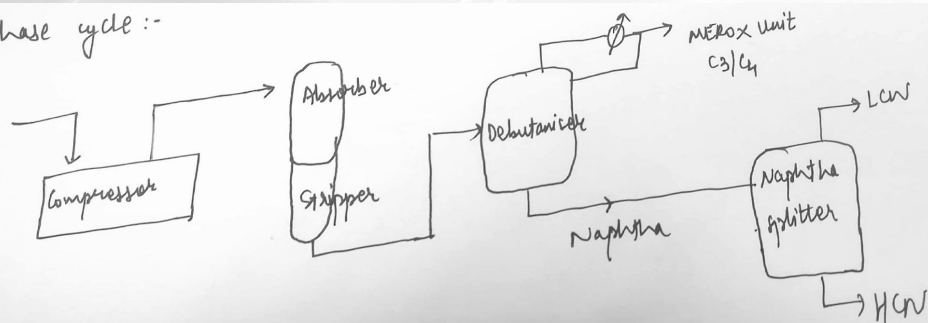
- COMoS is a pyrophoric catalyst, i.e., it ignites when it comes in contact with air.



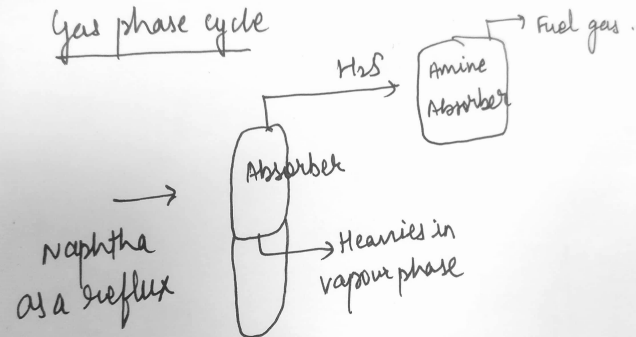


# Coker

Liq phase cycle :-

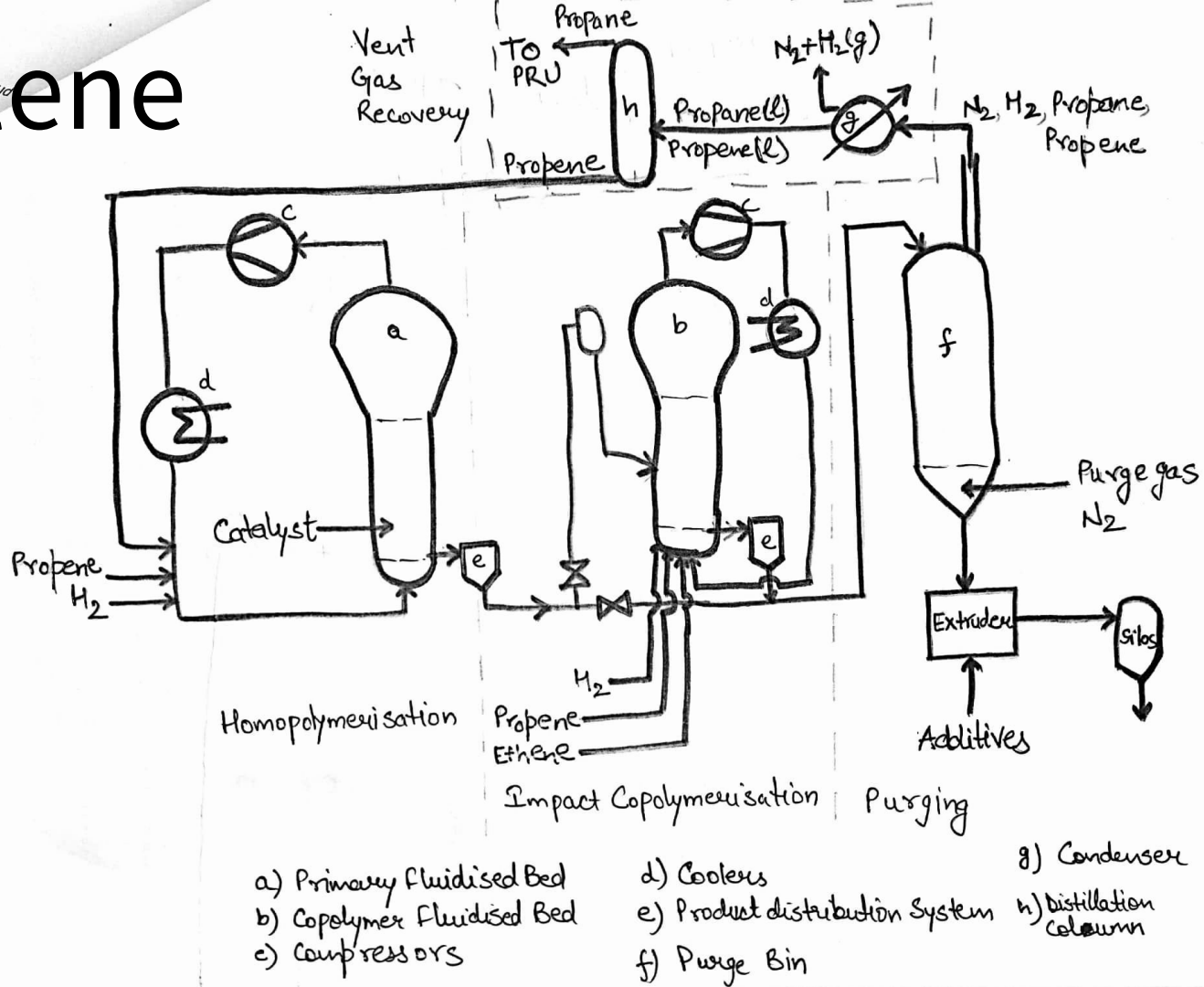


Gas phase cycle



# Polypropylene

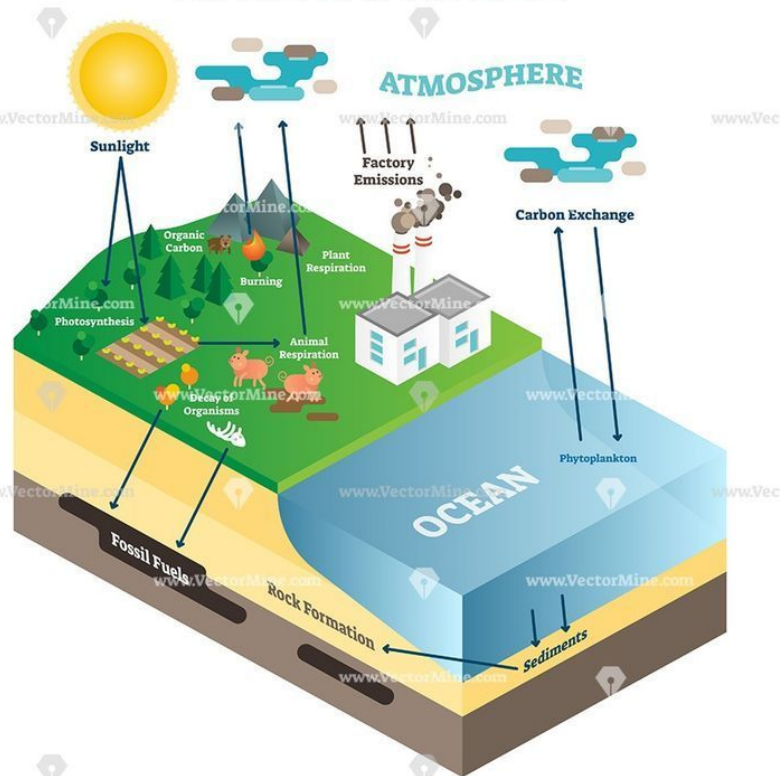
- ❑ Catalyst which is developed in house for the process
- ❑ Total production is 1170 KTPA





# Algae to Oil

## CARBON CYCLE





# A2O Plant at RIL

1. Algae culture is viable because it grows 25-30 times faster than normal food crops. Here the photosynthesis efficiency is maintained at good rates and algae is developed through membrane process.
2. The oil formed has nitrogen and oxygen contents which are then to be separated. Also the solid formed from the oil formation which is called biochar is used in fertiliser and cosmetic industries.
3. The pilot plant involves a closed reactant system for Genetic Modification. Algae that contains lipids, proteins and carbohydrates can be grown on marines and hence better plant extraction is possible.
4. The reaction involves algae reacting with water and carbon dioxide in the presence of sunlight to get an increased algae yield.
5. After harvesting, process of Hydrothermal Liquefaction is used to convert algae to oil. The reaction conditions are:- 200-250 bar. Also, a photobioreactor is used to make algae which uses a thin membrane for higher sunlight percolation.

# Research and Development at Reliance Jamnagar

## RnD Pilot Lab

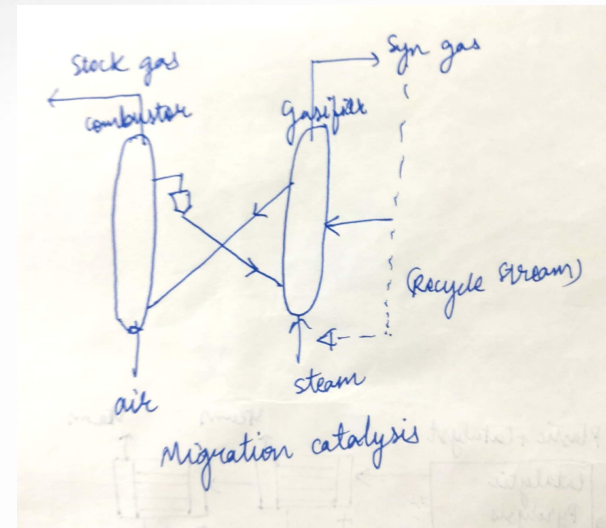
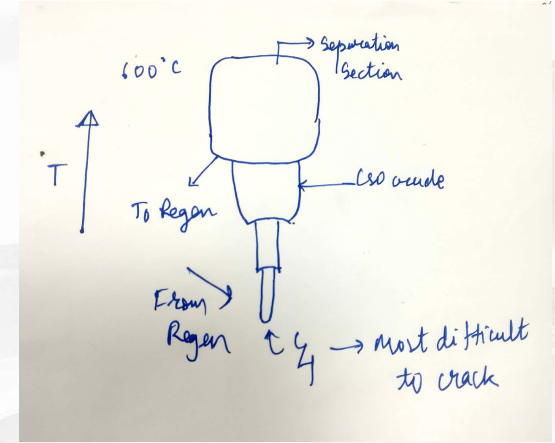
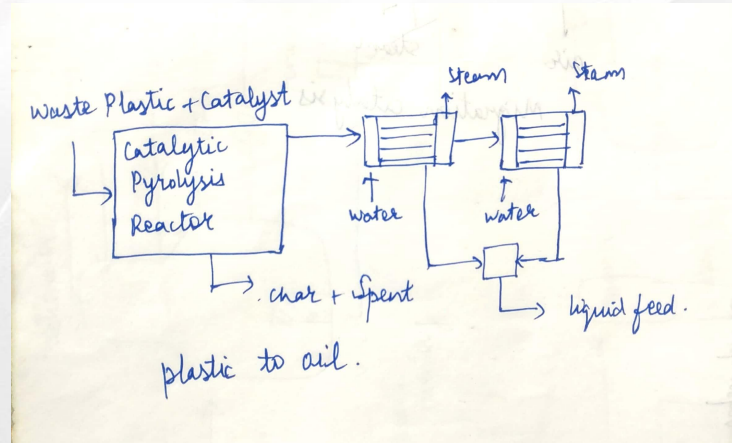
At the RnD lab at Reliance we saw the following apparatus:

1. ACE: Advanced Cracking Evaluation  
This method was used to study the different yield patterns in the FCC unit in the presence of different catalysts.
2. BET: Surface Area Analyser  
This apparatus was used to measure the internal surface area and the porosity of the catalysts involved in the FCC Unit
3. Carbon Sulfur Analyser  
This apparatus was used to analyse the sulphur content in petcoke and the equilibrium catalyst deposited in the FCC.
4. SimDisk  
This apparatus was used to analyse the liquid product composition from the FCC based on the boiling point distributions.
5. Gas Analyser  
This apparatus was used to analyse the gaseous phase product composition from the FCC based on their polarities.



# RnD projects undertaken at RIL Jamnagar

1. Multi-zone Catalytic Cracking (MCC)
2. Low-Temperature Catalytic Gasification
3. Waste Plastic Utilisation
4. Needle Coke Process





*At Reliance, business priorities co-exist  
with social commitments and our activities  
support inclusive growth.*





## Energy Management



## Environment Responsibility



## Product Stewardship



## Occupational Health and Safety



## Social Institution Building



- ❑ Revamping air preheaters
- ❑ Upgrading Gas Turbines
- ❑ Install latest Technology Divided Wall Columns

- ❑ A2O, Jatropha based biodiesel
- ❑ Plastic PET bottle recycle
- ❑ Solar panels

- ❑ Reducing carbon footprint of textile products

- ❑ Health and safety of employees
- ❑ Task based hse assessment

- ❑ Corporate social responsibilities initiatives



*“Our dreams have to be bigger.  
Our ambitions higher.  
Our commitment deeper.  
And our efforts greater.”*

*~Shri. Dhirubhai Ambani*