

JOB ADVERTISEMENT SEB TRAINEE 2010 – SEB Enskilda Norway

SEB Enskilda AS is looking for a trainee to join its Oslo Research department, with a starting date in September 2010.

SEB Enskilda AS is a wholly owned subsidiary of SEB and was established in 1982. It is now one of the leading brokerages in the Nordic area, with offices in Oslo, Stockholm, Copenhagen, Helsinki, London, Frankfurt and New York. SEB Enskilda is part of SEB's Merchant Banking division, which services large and medium-sized companies, financial institutions, banks, and commercial real estate clients. It consists of three departments; Corporate Finance, Equities and Research and operates in 17 countries.

SEB Enskilda was named Norway's best brokerage firm for the fifth consecutive year in 2010.

About the position

The trainee position is within the Research department, whose analysts prepare investment research on more than 300 Nordic companies – i.e. most of the region's major listed stocks. The team in Norway, managed by Atle Vereide, includes 16 analysts who specialise in various industry segments, in macroeconomics and in investment strategy. Their tasks include analyzing trends and producing estimates for sectors and individual companies. Their investment ideas are communicated to clients via research reports (written and published in English). The analysts have regular dialogue with local and international investors and maintain close links with the firm's equities sales teams in Oslo and abroad. In addition to making investment recommendations on Nordic stocks, analysts monitor developments in peer companies in Europe and the United States.

Of the total 450 employees at SEB Enskilda there are approximately 50 analysts. The team works closely with the Equity and Corporate Finance departments. SEB Enskilda's culture is highly dynamic, comprising strong-minded, independent and highly-performing individuals.

Your assignment as a trainee

As a trainee you will be involved in a wide range of assignments. You will be assigned to a team of analysts specializing in one or a few industries. Tasks during your year may include:

- Preparing draft research material related to industries or companies
- Preparing draft presentations for delivery to clients
- Participating in market and research-discussions within the department. This may include preparing for morning sales meetings, which set the commercial agenda for the day
- Acting as secretary in committees and to the sector team

Your profile as a trainee

- Requirements:
 - To have graduated in business, engineering or equivalent within the last year and with a top grade
 - Demonstrable analytical ability
 - Strong oral and written communication skills in Norwegian and English
 - Experience of overseas study or work would be advantageous but is not essential
- You will be:

- Socially skilled
- Able to relish steep learning curves
- Have openness and curiosity
- Possess high levels of motivation
- Be mature in your personality

Does this description suit your strengths and future ambitions?

Please apply by enclosing a brief cover letter, CV and copy of grades (all in English) at **www.bjerkeluther.no**. The cover letter should address why you wish to join SEB and outline your future career ambitions. Last day of application is April 16th, 2010. Enclosed files should be in Word or PDF.

If you have any questions regarding the position or SEB's Trainee Programme in general, please read more at www.sebgroup.com/career or contact Tor-Egil Ruud/Kristian Brauti at Bjerke Luther, who manages the recruitment process. Please use Tel.nr: +47 22 40 40 80.