

Achmad Adhni Mulachela

EDUCATION

Monash University
Master of Business Analytics

Clayton, VIC, Australia
Jan 2024 - Present

Northeastern University, D'Amore-McKim School of Business
Bachelor of Science in Business Administration with Minor in Economics
Concentration: Supply Chain Management

Boston, MA, USA
May 2020
GPA: 3.297

EXPERIENCE

Luwjistik (acquired by Shippit Pty Ltd)

Remote

Operations Strategy and Profitability Manager

May 2023 – Jan 2024

- In charge of operations cost management and profitability, analyzing the profitability of each service and proposing price changes or strategy improvements using Excel and SQL
- Project manager for “Smart Routing International,” a routing solution for clients to choose the most optimal partners based on cost and performance
- Project manager for customs solutions for corporate clients such as Maersks and Sephora, worked with clients and internal team from business proposal to implementation
- Project manager for B2B, partnering up with freight forwarders across eight countries
- Design and manage systems integration with Shippit to allow cross-selling across the two platforms

Management Associate

January 2022 – April 2023

- Product manager for development of “V2”, API bridge connecting shippers with logistic companies
- Generated alert system for the operations team to take action on problematic orders using Hightouch
- Developed dashboard and performance report for management and board member

Andalin

Jakarta, Indonesia

Strategic Planning - Business Intelligence Analyst

December 2020 – December 2021

- Updated the CEO on the state of logistics, market analysis, and competitor intelligence
- Lead CRM implementation and system integration program to improve sales efficiency
- Acted as product manager in process improvement projects for the company's internal system
- Created various dashboards for management to make sense of data insights using SQL and Looker
- Produced KPI metrics for existing and potential investors from Pre-Series A to Series B funding
- Analyzed performances of operations and sales team, proposed strategies to achieve growth target

TJX Companies

Marlborough, MA, USA

Inbound Transportation Coop

July – December 2019

- Developed a daily report to keep track of merchandise volume in tranship facilities for internal use
- Communicated daily with vendors and logistics providers on strategies to prevent late deliveries
- Created a volume balancing plan for processing buildings to support peak sales volume
- Remotely trained tranship building managers on volume reporting tools
- Assisted in developing a Load Quality Program to reward or penalize vendors based on performance

Wayfair

Boston, MA, USA

Supply Chain Integration Coop

July – December 2018

- Monitored electronic data interchange (EDI) for 3,079 vendors, generating \$49 million monthly sales
- Led a project to improve package tracking for suppliers that use the postal service
- Served as a direct point of contact for suppliers, taking their calls and providing solutions for immediate issues and concerns
- Worked on a SQL-based project to increase efficiency in EDI troubleshooting