

DAVID NGUYEN

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PROFESSIONAL SUMMARY

Dynamic General Manager with 19 years in strategic planning and leadership. Proven track record in boosting operational efficiency and increasing profitability. Expert in driving process improvements and enhancing team performance. MBA from Stanford University with strong financial acumen and market analysis skills. Fluent in Spanish and French, adding value in international operations.

WORK HISTORY

07/2021 to 12/2025

General Manager

Pinnacle Enterprises – Seattle, WA

- Oversaw operations, boosting profits by 15%
- Implemented efficient processes, saving \$1M annually
- Led team, achieving customer satisfaction increase by 20%

02/2012 to 06/2021

Operations Director

Elevate Corp – Eastside, WA

- Directed operations improving efficiency by 25%
- Managed budgets over \$5M annually with precision
- Instituted training programs, enhancing skills by 30%

03/2006 to 01/2012

Regional Manager

Triton Services – Spokane, WA

- Expanded region, sales grew by 40%
- Optimized workflow, productivity rose by 35%
- Maintained quality, reducing errors by 50%

ACCOMPLISHMENTS

- Reduced operational costs by 30%
- Increased market share by 12% through strategic planning

SKILLS

Team Leadership



Operational Efficiency



Customer Relations



Strategic Planning



Financial Management



CERTIFICATIONS

- Certified Manager of Operations - American Management Association
- Project Management Professional - Project Management Institute

EDUCATION

06/2006

MBA: Business Administration

Stanford University - Eastside, WA

06/2004

Bachelor of Science: Economics

University of California, Berkeley - Eastside, WA