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**Ultim** Group Your Partner in **Excellence** 

### **COMPANY OVERVIEW**

What if the potential of your wealth could be fully realized? At Ultim Group, we don't just manage assets; we curate a financial journey tailored to the contours of your ambitions. Our bespoke suite of services is designed to navigate the complexities of wealth, giving you the freedom to pursue your vision of success.

Welcome to Ultim Group, a vanguard in global consulting and financial services, dedicated to delivering bespoke solutions for our discerning clientele since 2011. With a heritage of excellence, a forward-looking mindset and primary headquarters in London, Zurich and Dusseldorf with outposts in New York, Hong Kong, and The UAE, we have cemented our position as a trusted advisor to businesses, financial institutions, and private investors across the globe. Our expertise spans a comprehensive suite of services, including strategy consulting, financial advisory, technology innovations, and sustainable business practices.

### **MISSION STATEMENT**

Our mission is to empower our clients' ambitions through innovative solutions, unrivaled expertise, and a deep understanding of their complex financial and operational needs. Ultim Group is committed to guiding clients through their most challenging decisions and towards the most rewarding opportunities. We achieve this with a steadfast commitment to integrity, confidentiality, and a relentless pursuit of excellence.

### **CORE VALUES**

At the heart of Ultim Group's ethos are our core values - Integrity, Excellence, and Leadership.

### **INTEGRITY**

We uphold the highest standards of professionalism, ensuring transparency and ethical conduct in all our endeavors.

### **EXCELLENCE**

We strive for unmatched quality in our services, with a relentless pursuit to exceed client expectations through continuous improvement and innovation.

### **LEADERSHIP**

We lead by example, inspiring our teams and clients to achieve greatness with a bold vision and strategic insight.

### History and Milestones

Founded in 2011, Ultim Group has evolved from a boutique consulting firm to a global leader in strategic advisory. Our journey is marked by pivotal alliances, innovative breakthroughs, and an expanding international footprint. Each milestone reflects our unwavering dedication to client success and industry advancement.

### Global Reach and Local Expertise

With footprints across continents, Ultim Group offers you a world of opportunities with the precision of local expertise. Imagine the power of global trends decoded by local sagacity — that's how our strategies turn insights into outcomes, ensuring your investments resonate with the local culture and economies.

Our global network extends to major financial hubs, while our local offices provide tailored expertise in regional markets. This unique fusion ensures that our clients benefit from a breadth of international resources and a depth of local knowledge, allowing them to capitalize on global opportunities with insights that are finely attuned to the nuances of each locale.

### Leadership and Governance

Ultim Group is steered by a team of visionary leaders, each a connoisseur in their respective field. Our leadership is a tapestry of seasoned executives, innovative thinkers, and industry pioneers, all united under the common goal of fostering growth and resilience for our clients and their ventures.



## **Our Services**

### **Financial Services**

### **Audit and Assurance**

Audit and assurance are vital services that provide credibility to financial statements, which is crucial for investor confidence and regulatory compliance. Ultim Group's audit and assurance services encompass:

### **Financial Statement Auditing**

A thorough examination and verification of a company's financial statements to ensure accuracy and adherence to accounting standards and principles.

- · Detailed financial analysis
- · Stakeholder reporting
- · Compliance assurance

### **Regulatory Compliance**

Ensuring that businesses meet the evolving financial reporting and compliance demands set by various regulatory bodies.

- · Risk assessment and mitigation
- · Compliance audits
- $\cdot \ \text{Regulatory reporting guidance} \\$

### **Tax Advisory and Compliance**

Our tax advisory and compliance services offer comprehensive strategies and solutions tailored to navigate the complex landscape of domestic and international taxation.

### **International Tax Services**

Advising on cross-border transactions, tax treaties, and global tax planning to optimize a client's tax position.

- · Cross-border tax structuring
- · Global tax minimization strategies

### **Tax Optimization Strategies**

Developing strategies that align with business objectives while ensuring legal tax savings and reducing liabilities.

- Tax credit maximization
- · R&D tax benefits
- · Estate and gift tax planning



### **Mergers & Acquisitions**

Ultim Group provides an end-to-end solution for M&A activities, focusing on creating value and synergies from potential mergers or acquisitions.

### **Due Diligence Services**

A meticulous evaluation of financial, legal, and operational aspects of target companies to ensure informed decision-making.

- · Financial due diligence
- · Legal review
- · Operational assessment

### **Post-Merger Integration**

Strategically combining two entities to work as a single, efficient organization post-acquisition.

- Integration planning
- · Synergy realization
- · Cultural alignment

### Wealth and Asset Management

Wealth and asset management services at Ultim Group are designed to preserve and grow wealth through strategic advisory and tailored investment solutions.

### Personal Wealth Advisory

Offering individualized wealth planning and management services to help private clients achieve their financial goals.

- · Retirement planning
- · Investment portfolio design
- Wealth preservation

### **Institutional Asset Management**

Providing asset management services to institutional clients, balancing risk and performance.

- Asset allocation strategies
- · Portfolio management and monitoring
- Performance analysis



# OF A MULTINATIONAL CORPORATION

Facing a complex merger, we were impressed with Ultim Group's meticulous approach to due diligence. Their comprehensive analysis and insights were critical in making the transaction a resounding success. Their team is the epitome of professionalism and expertise.



## **Consulting Services**

### **Strategy and Management Consulting**

Strategy and Management Consulting at Ultim Group helps organizations to navigate their business challenges with strategic planning and operational improvements.

### **Business Strategy**

We help businesses to craft strategies that drive growth, enhance competitive advantage, and improve performance.

- · Market entry and expansion strategies
- · Business model innovation
- Strategic planning workshops

### **Corporate Finance**

Our corporate finance services support clients in making informed financial decisions, managing capital, and maximizing shareholder value.

- · Capital raising and financing structures
- · Financial modeling and valuation
- · Investment appraisals

### **Operations Management**

Ultim Group's operations management consulting is geared towards enhancing efficiency, reducing costs, and optimizing business processes.

- · Supply chain optimization
- Process redesign and improvement
- Quality management systems

### **Risk and Compliance**

We assist organizations in understanding and managing risk, ensuring compliance with regulations, and maintaining operational integrity.

- · Risk management frameworks
- $\cdot$  Regulatory change management
- Compliance audits and assessments



### **Technology and Digital Transformation**

Technology and Digital Transformation services are designed to help organizations leverage technology for improved business outcomes.

### IT Strategy and Consulting

Guiding organizations on the effective use of technology to meet their business objectives and stay competitive.

- · IT governance and policy development
- · Technology roadmaps
- Digital IT strategies

### **Digital and Cloud Solutions**

Ultim Group provides comprehensive digital and cloud services to enable scalability, flexibility, and enhanced security.

- · Cloud migration strategies
- · Digital experience platforms
- · Cloud security and compliance

### Cybersecurity

Protecting clients' digital assets from cyber threats with robust cybersecurity strategies and solutions.

- · Security assessments and audits
- · Incident response planning
- $\cdot$  Cyber resilience strategies



## **A Leader**

### IN RENEWABLE ENERGY SOLUTIONS

Ultim Group's expertise in sustainable finance has been instrumental in our expansion. Their strategic advice helped us secure the necessary funding through green bonds, and their ongoing financial counsel ensures we continue to lead the market in renewable solutions. They're not just consultants; they're essential partners in our mission for a greener future



## **Corporate Services**

Ultim Group provides a spectrum of corporate services tailored to support businesses in achieving their corporate goals, ensuring legal compliance, and enhancing operational effectiveness.

### **Corporate Formation and Structuring**

Our services in corporate formation and structuring are essential for businesses aiming to establish a strong legal and organizational foundation.

#### **Business Setup and Incorporation**

We guide clients through the intricacies of business setup, from choosing the right jurisdiction to completing all necessary legal formalities

### **Corporate Secretarial Services**

Our secretarial services ensure that corporate governance standards are upheld, meeting all statutory compliance requirements

### Governance, Risk, and Compliance (GRC):

We provide comprehensive GRC services to help businesses manage risks, comply with regulations, and make decisions that contribute to their success.

#### **Enterprise Risk Management:**

By identifying, assessing, and managing risk across all aspects of the business, we help companies protect and create value.

#### Regulatory and Policy Advisory:

Our experts offer up-to-date insights on regulatory changes and advise on the best practices to meet these requirements effectively.

### **Business Support Services**

Ultim Group's business support services are designed to streamline operations, allowing clients to focus on their core business areas

### **HR and Payroll Services**

From recruitment support to payroll processing, we manage HR functions with precision and care, ensuring compliance and employee satisfaction.

### **Process Outsourcing**

Our process outsourcing solutions offer operational efficiency, cost savings, and the flexibility to scale operations according to business needs.

Incorporating these corporate services allows our clients to navigate the complexities of the modern business environment confidently and efficiently. Our experienced team ensures seamless integration of services with our clients' business strategies, leading to sustainable growth and long-term success.



## **FOUNDER**

### OF AN UPCOMING FINTECH

Ultim Group's corporate services provided the strategic framework our start-up needed to navigate complex business incorporation and expansion. Their expertise in governance, risk, and compliance ensured we built a resilient operational structure. With their tailored HR and payroll systems, we focused on what we do best — innovate. I wholeheartedly endorse Ultim Group for any company seeking a partner to scale with precision and care



### **Sustainable Business Practices**

Ultim Group is dedicated to advancing sustainable business practices that align long-term profitability with social responsibility and environmental stewardship.

### Environmental, Social, and Governance (ESG) Consulting

We empower businesses to integrate ESG criteria into their strategies, operations, and reporting.

#### **ESG Strategy Development**

Crafting ESG frameworks that resonate with stakeholders and align with international sustainability standards

### **Sustainability Reporting**

Assisting in the creation of transparent reports that communicate ESG performance to investors, regulators, and the public.

### Sustainable Finance

Our expertise in sustainable finance helps clients tap into green investment opportunities and align financial strategies with sustainability goals

#### **Green Bonds and Investments**

Advising on the issuance of green bonds and the selection of sustainable investment portfolios.

#### **Climate Finance Advisory**

Providing insights into climate finance mechanisms that fund environmentally-friendly projects.

### Corporate Social Responsibility (CSR) Initiatives

We guide the development and implementation of CSR programs that contribute to societal good while enhancing brand reputation.

### **Community Engagement**

Creating programs that effectively engage with local communities and stakeholders.

### **CSR Program Management**

Overseeing the planning, execution, and monitoring of CSR initiatives to ensure they deliver

Through these services, Ultim Group champions a corporate vision that not only focuses on economic gains but also contributes positively to society and the environment, fostering a sustainable future for all stakeholders involved.



## DIRECTOR

### OF A NON-PROFIT ORGANIZATION

Ultim Group's ESG consulting transformed how we operate and measure impact. Their guidance on CSR initiatives has not only enhanced our operational efficiency but has also greatly magnified our social impact. We are deeply grateful for their partnership



### **Industry-Specific Solutions**

Recognizing the unique challenges and opportunities within different industry sectors, Ultim Group offers tailored solutions that drive innovation and competitive advantage.

### **Financial Institutions**

We provide comprehensive services to banks, insurers, and asset managers to navigate the complex financial landscape

#### **Regulatory Adaptation**

Helping institutions adapt to a rapidly changing regulatory environment.

### **Fintech Integration**

Assisting in the adoption of cutting-edge fintech solutions to enhance service offerings and operational efficiency.

### **Technology and Media**

Our solutions for the technology and media sectors are designed to drive digital transformation and capitalize on new market trends.

### **Digital Strategy**

Formulating strategies that leverage digital technologies for business growth.

#### **Content Monetization**

Advising on models to maximize revenue from digital content.

### Healthcare and Life Sciences

In the healthcare sector, our focus is on delivering solutions that improve patient outcomes and operational efficiencies.

### **Regulatory Compliance**

Ensuring compliance with health regulations and standards.

### **Innovation in Patient Care**

Introducing innovative models and technologies to enhance the quality of patient care.

### **Energy and Utilities**

We guide entities in the energy sector to manage resources sustainably while meeting the demand for energy.

### **Renewable Energy Strategies**

Creating strategies for the adoption and implementation of renewable energy sources.

### **Resource Management**

Providing insights on the sustainable management of resources to balance economic needs and environmental protection.

By offering specialized services across these sectors, Ultim Group ensures that clients not only keep pace with industry trends but also set new benchmarks for innovation and sustainability within their fields.



## **Client-Centric Approach**

Understanding the nuanced needs of our clients stands at the core of the Ultim Group philosophy. Our commitment to this understanding is not just a component of our service – it is our defining attribute. By initiating a collaborative dialogue that captures the essence of our clients' visions, we tailor solutions that are not merely reactive, but proactive in safeguarding and advancing their interests. We strive to transform the conventional transactional relationship into a bespoke partnership that fosters growth and success over the long term. This journey with our clients involves continuous engagement, where each milestone is an opportunity for reflection and refinement, ensuring that our solutions remain at the forefront of innovation and relevance.

### Personalized Client Relationships

At Ultim Group, our advisory teams prioritize the establishment of strong, personal bonds with each client, ensuring that every piece of advice and strategic plan is not only sound in theory but resonates on a personal level. Our specialists dive deep into the financial aspirations and personal ambitions of our clients, crafting a financial narrative that is as unique as the individuals and entities we serve. This approach has enabled us to not iust meet expectations, but to consistently exceed them, forging relationships that endure market fluctuations and stand the test of time

### Holistic Project Management

Our project management ethos is all-encompassing, with a laser focus on the integration of various financial and consulting services. At Ultim Group, we believe in a seamless service experience where strategy, execution. and management coalesce to form a single, unified This holistic approach guarantees that every facet of our client's needs is addressed with the same level of expertise and meticulous attention, from the early stages of planning through to the final stages of execution and beyond. We treat the client's objectives as a multifaceted puzzle to which we have the perfect pieces, ensuring a fit that is both precise and profitable.

### Measurable Impact and Global Reach

Ultim Group prides itself on crafting services that not only promise excellence also deliver but quantifiable outcomes. We extend our global reach through our presence in pivotal economic centers. connecting local insights with international trends to provide a service that is not just world-class, but world-conscious. Our international footprint empowers us to tap into a wealth of diverse resources, bringing a global perspective to every local engagement and ensuring that our clients are always ahead of the curve.



### **Global Impact**

Our operations and influence extend far beyond individual transactions, touching lives, shaping economies, and promoting a more sustainable future. We recognize our responsibility to the world at large and embrace it by ensuring that our business practices and investments contribute positively to a greater good.

**Worldwide Presence** 

Ultim Group is a mosaic of global presence and local expertise. Our offices are strategically placed in key financial cities to leverage the dynamic synergy between global market trends and local insights. This strategic placement is more than geographical; it represents our commitment to bridging global with local, ensuring that we are always in a position to offer our clients a 360-degree perspective that is as informed as it is insightful.

Commitment to Sustainability In a world where sustainability has become a central concern, Ultim Group has made it a cornerstone of our business strategy. Our dedication to ESG principles is woven into every investment and advisory service we offer. We champion sustainable practices not only because it is responsible but because we recognize the long-term value they deliver to our clients and the communities we operate within. Our sustainable initiatives are an integral part of our identity, reflecting our belief in doing well by doing good.

**Economic Development Initiatives** 

Our contribution to economic development transcends standard business practices. At Ultim Group, we engage in projects that drive innovation, encourage entrepreneurship, and stimulate growth within emerging and established economies. Through strategic partnerships and community-focused programs, we work to unlock potential and create opportunities that have a lasting impact on society.



## **Intellectual Capital and Expertise**

The foundation of Ultim Group's exceptional service offering is our intellectual capital – the extensive knowledge and expertise of our global team. This section of the brochure will highlight our professionals' deep industry experience, continuous learning culture, and thought leadership, illustrating how this intellectual reservoir benefits our clients.

**Expert Teams** 

Ultim Group's multidisciplinary teams comprise seasoned experts from various domains, including finance, strategy, operations, and risk management. These professionals bring with them unparalleled insights from their collective experience, having served in leading positions across different sectors and markets. Their expertise is the bedrock upon which we construct robust, innovative solutions that steer our clients towards success

**Knowledge Sharing** 

Our culture of continuous learning and knowledge sharing ensures that we stay ahead of the curve. We host internal think-tanks, workshops, and training sessions that foster intellectual growth and keep our teams updated with the latest industry trends, tools, and regulations. This internal ecosystem of learning translates directly into enhanced services and smarter solutions for our clients.

**Thought Leadership** 

At Ultim Group, we are not just participants in the global financial dialogue – we are leaders who contribute meaningfully to the discourse. Our experts regularly publish white papers, speak at international conferences, and offer insights on emerging trends, ensuring that we are shaping the future of the industry while adeptly navigating its present.



## **Technology and Innovation**

In a rapidly evolving world, staying at the technological forefront is key to maintaining competitive edge and delivering outstanding services. This section will outline how Ultim Group leverages cutting-edge technology and innovative practices to enhance efficiency, drive growth, and secure client assets.

State-of-the-Art Platforms

We harness the power of advanced technologies, employing state-of-the-art platforms that ensure seamless operations, real-time analytics, and robust security protocols. Our technology suite is constantly upgraded to reflect the latest advancements, providing our clients with sophisticated tools for decision-making and strategic planning.

Innovation in Service Delivery

Ultim Group is committed to innovation not just in thought, but in action. We continually refine our service delivery models to be more agile, user-friendly, and responsive to the unique needs of our clients. From blockchain applications in asset management to Al-driven market analyses, we are at the forefront of incorporating innovation into every aspect of our service delivery.

Cybersecurity and Data Protection

With digital advancement comes the increased responsibility of protecting sensitive information. Ultim Group places the utmost importance on cybersecurity and data protection. We implement comprehensive security measures, conduct regular system audits, and adhere to stringent data protection laws, ensuring that our clients' financial and personal information is safeguarded at all times.



### **Tailored Solutions for Diverse Clientele**

Every client's vision and requirements are unique. This section will convey how Ultim Group crafts customized solutions for a diverse clientele – from individuals and family offices to corporations and institutional investors.

### Individual and Family Wealth Management

We offer bespoke wealth management services for individuals and families, focusing on wealth preservation, growth, and intergenerational transfer. Our advisors understand the nuances of family dynamics and personal aspirations, providing personalized strategies that reflect each client's life story and future legacy.

### Institutional Investment Services

Institutional investors benefit from our deep market knowledge and robust research capabilities. We offer tailored investment strategies, portfolio management, and advisory services that align with the institutions' mission, risk tolerance, and return objectives.

### Corporate Finance and Advisory

For our corporate clients, we offer a comprehensive suite of services that cover mergers and acquisitions, capital raising, risk management, and strategic consulting. We partner with businesses to navigate complex financial landscapes, identify opportunities for growth, and execute strategies that enhance shareholder value.

## Startup and Entrepreneurial Support

Ultim Group is a champion of innovation and entrepreneurship. We provide startups with the necessary financial advice, capital raising support, and strategic guidance to turn brilliant ideas into successful enterprises.



## Global Reach, Local Expertise

Ultim Group's global presence is matched with a localized approach, ensuring that our clients receive a seamless service experience across international markets while benefiting from our on-the-ground insights. This section will illustrate our network's reach and the value of local expertise in a globalized financial landscape.

### **International Network**

With offices in major financial centers around the world, Ultim Group offers its clients access to a global network. This extensive footprint allows us to tap into international markets, providing clients with a diversified range of investment opportunities and strategic advice that reflects a worldwide perspective.

### **Cross-Border Specialization**

Our teams specialize in managing cross-border transactions and investments with proficiency. Whether it's navigating international tax laws, executing foreign trades, or structuring multinational deals, Ultim Group is adept at handling the complexities that come with operating on a global scale.

### **Local Market Understanding**

Despite our global reach, we understand the significance of local knowledge. Each of our offices is staffed with experts who possess an in-depth understanding of the regional economic landscape, regulatory environment, and cultural nuances. This blend of global reach and local expertise ensures that our strategies are both internationally informed and locally applicable.

### **Tailored Regional Strategies**

Recognizing the diversity of regional markets, Ultim Group crafts investment strategies and business solutions that are tailored to the specific dynamics of each locale. Our clients benefit from this customized approach, receiving advice and services that are fine-tuned to local market conditions and opportunities.



## **Education and Client Empowerment**

Education is a cornerstone of client service at Ultim Group. We empower our clients through knowledge, providing them with the resources and learning opportunities to make informed decisions. This section will outline our commitment to client education and how it enhances the overall service experience.

### **Financial Literacy Programs**

We offer a range of financial literacy programs designed to educate our clients about the fundamentals of investing, financial planning, and wealth preservation. These programs are tailored to different knowledge levels, from novices to seasoned investors, ensuring that every client can expand their financial acumen.

### **Personalized Learning Journeys**

We believe in personalized education tailored to individual client needs. Our advisors work one-on-one with clients to develop learning journeys that complement their investment objectives, providing clarity and confidence in their financial decisions.

### **Market Insights and Analysis**

Clients of Ultim Group have access to exclusive market insights and analysis, allowing them to stay informed about the factors that impact their investments. Our regular publications, webinars, and briefings cover economic trends, market dynamics, and investment opportunities.

### **Client Workshops and Seminars**

Ultim Group hosts regular workshops and seminars led by industry experts, covering a wide range of topics from wealth management strategies to the latest innovations in finance. These events are designed to foster an environment of learning and dialogue among our clients and experts.



### **Case Studies**

Ultim Group's narrative is enriched by the myriad successes our clients have enjoyed through our partnership. This section of our brochure offers a glimpse into the transformative power of our services and the appreciative echoes from those we've served

### **In-Depth Case Studies**

### State-of-the-Art Platforms

When a promising Silicon Valley tech startup struggled with scaling its financial operations globally, Ultim Group stepped in to orchestrate a financial management solution that was as innovative as the client's own technology. Through a bespoke combination of our financial advisory and digital transformation services, we:

- Integrated a cloud-based financial system to ensure real-time visibility of global transactions.
- Automated key financial processes, resulting in a 50 % reduction in operational costs.
- Provided strategic guidance on international tax implications and compliance.

The result was a lean, compliant, and scalable financial operation that supported the client's rapid growth and positioned them as a formidable player in the tech industry

### Turnaround Strategy for a Family-Owned Manufacturing Firm

A century-old manufacturing firm faced declining market share and stagnating growth. Ultim Group's strategic advisors crafted a turnaround strategy that revitalized the client's business model:

- Conducted a comprehensive market analysis to identify new growth opportunities.
- Restructured the company's debt, improving cash flow and investment capacity.
- Diversified the client's product portfolio to include sustainable and in-demand solutions.

This intervention not only averted a looming financial crisis but also doubled the firm's revenue within three years, assuring its market presence for the next generation.





## Percy Mueller CEO

Percy is a seasoned technology enthusiast whose expertise spans the earliest iterations of Unix, Mac OS, and Windows. His tech journey began in the 1990s when he pioneered the first German independent ISP, setting a benchmark for dial-up internet services. Over the years, Percy has been at the forefront of the global IT landscape, accruing a wealth of experience that culminated in the founding of Show Real Studios. This venture specializes in Computer Simulation, Artificial Intelligence, and 3D Modeling, positioning itself ahead of the curve with the development of a 3D animation and game engine pre-dating the widespread adoption of Microsoft Direct X. Percy's profound knowledge in computer simulation and artificial intelligence from the inception of the industry led him into the realm of IT consulting, where he became a trusted advisor to many of the world's leading corporations. As a visionary founding partner, Percy now steers the Ultim Group towards the cutting-edge frontiers of artificial intelligence and blockchain technology, envisioning a future where these disciplines redefine the technological landscape.





## **Sven Floeer** CFO

Sven launched his entrepreneurial trajectory at a mere 17, delving into the dynamic realms of IT and marketing services with a precocious business acumen. This early start was a precursor to a series of successful ventures that Sven established, nurtured, and eventually sold, laying the foundation for his current stature as an astute investor. Within the Ultim Group, he excels in his role as CFO, where he manages a portfolio with current assets valued at a staggering USD 5 billion. His responsibilities are multifaceted, encompassing the meticulous financial oversight of numerous mandates and orchestrating the group's strategic geographic expansion into the economically burgeoning GCC states. His financial stewardship is instrumental in driving forward the group's ambition to be a powerhouse in the evolving global market.





## **Yaqoob Al Ali**Managing Partner

His Excellency Yaqoob Al Ali is a paragon of Emirati entrepreneurship and investment, whose profound contributions have left indelible marks on the fabric of the United Arab Emirates' economy. He is a tapestry of business savvy and economic wisdom, recognized both on home soil and the international stage for his prudent investments and dynamic entrepreneurial activities. As a consultant, Yaqoob is a fount of knowledge, offering insights steeped in his vast experience that benefits enterprises looking to navigate the complex business terrains of the UAE. Beyond his business pursuits, he serves as a distinguished ambassador for the Emirates, embodying the spirit of progress and tradition. Yaqoob Al Ali stands as a beacon of inspiration, representing the UAE's ambitions and cultural heritage with pride and distinction.





## **Julian Sebastian Max Schmidt**

Julian Sebastian Max Schmidt seamlessly combines academic distinction with financial mastery. An illustrious HULT graduate with dual Master's in Finance and International Business, he further fortified his credentials with a Bachelor's in Economics. At ULTIM GROUP, Dubai, Julian's leadership in Private Equity & Venture Capital is unparalleled. His pivotal roles at KPMG, Zurich, UBS Europe, and UniCredit Investment Bank affirm his global financial stature. Fluent in German and English, and backed by elite certifications from Bloomberg and Yale, Julian excels with tools like the Bloomberg Terminal and Python. In the financial realm, Julian stands as a beacon of expertise, innovation, and visionary leadership





UK

Ultim Group Limited
College House, 2nd
17 King Edwards Road, London
HA4 7AE, United Kingdom

### UAE

SBC Ultim Consultancies
Boulevard Plaza, Tower 1
Sheikh Mohammed bin
Rashid Blvd, 14/29
Dubai, United Arab Emirates

### Asia Pacifica Coverage

SBC Ultim Group Ltd.
Asia Square Tower 1

8 Marina View #42-01 & #43-01

Singapore

### Germany

Exelentic GmbH

Lohenstraße 4

82166 Gräfelfing

www.ultim.group