

ADIL C

Sales Coordinator | MERN Stack Developer

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PROFESSIONAL SUMMARY

A dynamic and results-oriented **Sales Coordinator with a strong background in client relationship management** and project delivery. Experienced in collaborating with clients to **understand their needs, providing tailored solutions**, and driving sales growth. Adept at managing client communications, facilitating smooth project execution, and ensuring high levels of client satisfaction. Additionally, I bring technical expertise as a **MERN Stack Developer, skilled in React, Node.js, Express, and MongoDB**, which enables me to understand technical requirements and bridge the gap between sales and development teams. Committed to continuous learning and applying best practices to enhance user experiences and drive business success.

EXPERIENCE

Project Manager - Nuetrino Code Studio

Sep-2024 - [Present](#)

Project Manager at Nuetrino Code Studio: Managed projects **end-to-end, serving as both developer and lead**. Collaborated with clients to deliver tailored solutions, ensured timely delivery, and improved team efficiency. **Coordinated development and client interactions**, meeting business objectives with a focus on quality.

- Gained in-depth understanding of client needs, paving the way for a smooth transition into sales coordination.
- Worked closely with sales teams to align technical capabilities with client expectations, enhancing client acquisition.
- Leveraged technical expertise to provide sales support, creating detailed product demonstrations and client proposals.

PROJECT EXPERIENCE

Academicases - E-Learning Platform

[Frontend Code](#), [Backend Code](#)

Academicases is a full-featured e-learning platform built using modern web technologies. The frontend is developed with **React, Redux, and TypeScript**, ensuring a dynamic and responsive user experience. The backend is powered by **Node.js, Express, and MongoDB**, offering a scalable and efficient server-side environment. The platform also integrates **Stripe** for secure payment processing, **Socket.IO** for real-time communication, and **JWT** for secure authentication. **Tailwind CSS** is used for styling, providing a sleek and intuitive UI, while **Cloudinary** handles media management. The project follows the **Repository pattern**, promoting clean code and maintainability.

PageFusion – PDF Processing Web Application

[Frontend Code](#), [Backend Code](#)

PageFusion, A dynamic web application built with the **MERN stack**, focusing on PDF uploading, page selection, and PDF generation. The frontend utilizes **React** with **Redux** for state management, **Tailwind CSS** and **Daisy UI** for styling, and **TypeScript** for type safety. Key features include user authentication, secure routes, token handling, and lazy loading for optimized performance. The backend, powered by **Node.js** and **MongoDB**, offers robust **PDF splitting, merging, and file management functionalities**, with **JWT-based** authentication for security.

Rustic Lens- E-Commerce Platform

[Code](#)

Rustic Lens is a specialized **e-commerce platform** dedicated to cameras and related gadgets. Built with **Node.js, Express, and MongoDB**, the platform features a sleek **EJS** interface for a seamless shopping experience. Administrators benefit from robust tools for managing products and users, generating sales reports, and handling custom orders. Users can explore a wide range of camera equipment with advanced search and filtering options, utilize a user-friendly cart, and complete transactions securely via **Razorpay**.

MINI PROJECTS

NextJS Projects

- URLSnip ([Live](#), [Git](#))
 - URLSnip is a web application developed using **Next.js** and **MongoDB**, designed to **shorten long URLs into concise, shareable links**. Key features include **customizable short links**, an analytics dashboard for

tracking link performance, easy URL management, and API access for integration. The app prioritizes security, provides a mobile-friendly design, and allows users to manage links efficiently.

- Spotify Clone ([Git](#))

ReactJS Projects

- User Management ([GitHub](#))
 - **User Management** is a hands-on project designed to deepen expertise in **React and Redux**. This application features a robust admin module for user operations, including adding, editing, removing, and searching users. The tech stack includes **Node.js, Express, MongoDB, React, and Redux**, augmented by external modules such as **Multer** for image storage, **Bcrypt** for password hashing, and **JWT** for secure token management.
- Netflix Clone using TMDB API ([GitHub](#), [Live](#))
 - **Netflix Clone** is a project focused on recreating the Netflix user interface to enhance skills in **React and API integration**. The application enables users to browse a variety of movie titles, view images, and watch trailers. Built with **React and CSS**, the project uses **TMDB** for data fetching and **Axios** handling.

EDUCATION

BROTOTYPE

Calicut

Self-Learning Platform

2023- Sep 2024

- Self-learning program focused on MERN Stack Development
- Engaged in weekly interviews with industry professionals through BroTOTYPE, gaining valuable insights into current software development trends, coding best practices, and career advice. Completed comprehensive courses on Full-Stack Web Development, and developed practical skills by working on real-world projects, including building interactive web applications and solving coding challenges.

CALICUT UNIVERSITY

Priyadarshini Arts & Science College, Malappuram

Bachelor of Computer Applications

2020-2023

- Major: Computer Application
- CGPA: 5.417
- Projects: Virtual Classroom System
 - The Virtual Classroom System is a group project designed to support remote learning through live video and audio. It includes features such as real-time chat, video conferencing, and the sharing of study materials. In this project, I contributed to backend development using Python and MySQL and implemented real-time communication with Socket.IO. The system allows admins to manage users and post notices, HODs to handle registrations and timetables, teachers to upload materials and host video calls, students to access resources and join classes, and parents to view notices and communicate with teachers.
 - Technologies Used: Python, HTML, CSS, Bootstrap, Socket.IO, MySQL.

HIGHER SECONDARY

GHSS Puthuparamba, Kottakkal

Computer Application Commerce

2018-2020

ADDITIONAL INFORMATION

- Sales Coordination Skills
 - Client Management: Building strong client relationships and tailoring solutions to their needs.
 - Project Delivery: Ensuring timely, high-quality project completion while maintaining client satisfaction.
 - Sales Support: Assisting sales teams with proposals, demos, and technical solutions.
- Technical Skills:
 - Frontend Development: React, Redux, Next.js, HTML, CSS, JavaScript, TypeScript, Bootstrap, Tailwind CSS
 - Backend Development: Node.js, Express.js, MongoDB, SQL, Firebase, Supabase
 - Tools & Technologies: Git & GitHub, REST API, Postman, AWS (EC2, Route 53), Nginx, Stripe, Razorpay, Socket.IO, JWT, Payment Integration
 - Design: Adobe XD, Figma, Adobe Photoshop
 - Additional: EJS, MVC Patterns, Repository Patterns, Jitsi, Ajax, Data Structures
- Profiles:
 - [Leetcode](#), [GitHub](#), LinkedIn
- Languages Know: English, Malayalam.