

Week 8 Assignment - Time Series Modeling

Name: Kesav Adithya Venkidusamy

Course: DSC630 - Predictive Analytics

Instructor: Fadi Alsaleem

You will be using the dataset `us_retail_sales.csv` for this assignment. This data gives the total monthly retail sales in the US from January 1992 until June 2021. With this dataset, complete the following steps:

Importing all the libraries required for this exercise

```
In [5]: ## Importing libraries required for this assignment
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
from sklearn.linear_model import LinearRegression
from sklearn import metrics
from datetime import datetime
```

```
In [2]: ## Display all columns in pandas dataframe
pd.set_option('display.max_columns', None)
pd.set_option('display.max_rows', None)
```

Load the Dataset into dataframe

```
In [4]: ## Load the ALS data into a dataframe
retail_df = pd.read_csv('us_retail_sales.csv')
retail_df.head(5)
```

```
Out[4]:
```

	YEAR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	
0	1992	146925	147223	146805	148032	149010	149800	150761.0	151067.0	152588.0	153521.0	153
1	1993	157555	156266	154752	158979	160605	160127	162816.0	162506.0	163258.0	164685.0	166
2	1994	167518	169649	172766	173106	172329	174241	174781.0	177295.0	178787.0	180561.0	180
3	1995	182413	179488	181013	181686	183536	186081	185431.0	186806.0	187366.0	186565.0	189
4	1996	189135	192266	194029	194744	196205	196136	196187.0	196218.0	198859.0	200509.0	200

```
In [6]: ## Printing number of rows and columns of als dataframe
retail_df.shape
```

```
Out[6]: (30, 13)
```

```
In [7]: ## Printing the dtype for each of the column
```

```
retail_df.dtypes
```

```
Out[7]: YEAR      int64
      JAN      int64
      FEB      int64
      MAR      int64
      APR      int64
      MAY      int64
      JUN      int64
      JUL      float64
      AUG      float64
      SEP      float64
      OCT      float64
      NOV      float64
      DEC      float64
      dtype: object
```

```
In [8]: ## Looking at summary information about your data (total, mean, min, max, freq, unique,
      retail_df.describe())
```

```
Out[8]:
```

	YEAR	JAN	FEB	MAR	APR	MAY	
count	30.000000	30.000000	30.000000	30.000000	30.000000	30.000000	30
mean	2006.500000	304803.833333	305200.900000	307533.566667	306719.600000	309205.633333	311406
std	8.803408	97687.399232	96682.043053	100002.422696	98207.161171	99541.010078	101057
min	1992.000000	146925.000000	147223.000000	146805.000000	148032.000000	149010.000000	149800
25%	1999.250000	228856.750000	231470.750000	233019.000000	233235.500000	234976.500000	235967
50%	2006.500000	303486.000000	304592.500000	308655.500000	311233.500000	308690.000000	312957
75%	2013.750000	371527.000000	377008.500000	379221.000000	376797.500000	382698.250000	383839
max	2021.000000	520162.000000	504458.000000	559871.000000	562269.000000	548987.000000	550782

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```
In [9]: # Use melt to convert from wide to long format
      retail_df2 = pd.melt(retail_df, id_vars='YEAR', value_vars=['JAN', 'FEB', 'MAR',
                                                                'APR', 'MAY', 'JUN', 'JUL', 'AUG', 'SEP'],
```

```
In [10]: # Convert Year to string
      retail_df2['YEAR'] = retail_df2['YEAR'].astype(str)
```

```
In [17]: # Build a new column for date
      retail_df2['Date'] = retail_df2['variable'] + '-01-' + retail_df2['YEAR']

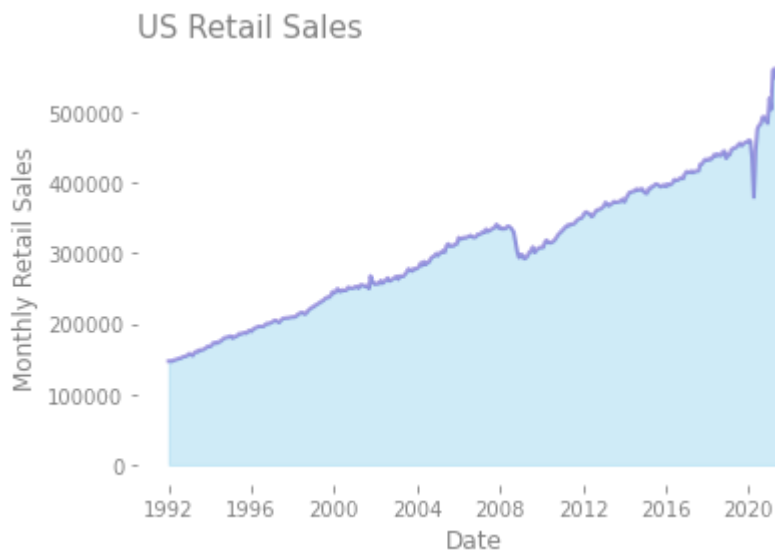
      # Convert Date to Datetime
      retail_df2['Date'] = pd.to_datetime(retail_df2['Date'])
```

```
In [12]: # Drop NA
      retail_df2.dropna(inplace=True)
```

```
In [14]: # Sort by date
retail_df2 = retail_df2.sort_values(by=['Date'])
```

1. Plot the data with proper labeling and make some observations on the graph.

```
In [18]: # Create an area chart
plt.fill_between(retail_df2['Date'], retail_df2['value'], color="skyblue", alpha=0.4)
plt.plot(retail_df2['Date'], retail_df2['value'], color="Slateblue", alpha=0.6, linewidth=2)
plt.box(False)
plt.title('US Retail Sales', loc='left', fontsize=15, color='grey')
plt.xlabel('Date', fontsize=12, color='grey')
plt.ylabel('Monthly Retail Sales', fontsize=12, color='grey')
plt.tick_params(axis='x', colors='grey')
plt.tick_params(axis='y', colors='grey')
plt.show()
```



Observation

US Retail sales have been steadily increasing since 1992. As you can see in the chart, small decreases in retail sales were seen during the housing crisis (2008-2009) and at the beginning of the pandemic (2020).

2. Split this data into a training and test set. Use the last year of data (July 2020 – June 2021) of data as your test set and the rest as your training set.

```
In [20]: # Build a new feature from date to be used as a predictor (using ordinal time)
retail_df2['O-Date'] = pd.to_datetime(retail_df2['Date'])
retail_df2['O-Date'] = retail_df2['O-Date'].map(datetime.toordinal)
```

```
In [21]: # Build a new predictor for month
months = dict(JAN=1, FEB=2, MAR=3, APR=4, MAY=5, JUN=6, JUL=7, AUG=8, SEP=9, OCT=10, NOV=11, DEC=12)
retail_df2['Month'] = retail_df2['variable'].map(months)
```

```
In [23]:
```

```
## Splitting based on row value
training = retail_df2.iloc[0:341]
test = retail_df2.iloc[342:354]
```

```
In [24]: # Split out x & y reshape date fields
x_train = training[['O-Date', 'Month']]
y_train = training['value']
x_test = test[['O-Date', 'Month']]
y_test = test['value']
```

3. Use the training set to build a predictive model for the monthly retail sales.

```
In [25]: # Create a model
model = LinearRegression()

# Fit the model to the training set
model.fit(x_train, y_train)
```

```
Out[25]: LinearRegression()
```

4. Use the model to predict the monthly retail sales on the last year of data.

```
In [26]: # Predict the last years retail sales
test_predictions = model.predict(x_test)
```

5. Report the RMSE of the model predictions on the test set.

```
In [27]: print('Test RMSE:', metrics.mean_squared_error(y_test, test_predictions, squared=False))
```

Test RMSE: 66817.27313121158

A large spike in retail sales was seen during the period of time the model is attempting to predict. This is likely causing the increased RMSE.

```
In [ ]:
```