

**June 2020**

# **Carbon Dioxide Emissions Intensity for New Australian Light Vehicles 2019**

# Executive summary

**Every year the National Transport Commission reports on the carbon dioxide emissions intensity performance of new passenger and light commercial vehicles sold in Australia, based on annual sales data provided by the Federal Chamber of Automotive Industries (FCAI).**

This helps inform governments, fleet managers and consumers about Australia's purchasing trends and the collective impacts of our buying choices on carbon dioxide emissions intensity.

In the last five years, there has been a growing trend towards electric

and 'green' vehicles, but not at a scale that has materially decreased overall emissions intensity.

Electric vehicle sales rose 149 per cent in 2019 taking the number on Australian roads to 14,500 – out of the nation's almost 18 million cars and light trucks.

Another consumer trend that has changed the fleet mix in Australia since 2011 is the growth in SUVs and pick-up trucks. This trend away from smaller vehicles has seen a flatlining of emissions intensity levels. In 2019, the overall emissions intensity decreased by 0.2 per cent, the smallest improvement since reporting began in 2002.

## Key findings

- Electric vehicles are becoming more popular, with 5,875 electric vehicles sold by FCAI members and Tesla in 2019 compared with 2,357 vehicles sold in 2018—a 149 per cent increase.
- The national average carbon dioxide emissions intensity from new passenger vehicles decreased by 0.3 per cent and increased for light commercial vehicles by 0.7 per cent in 2019. The combined average emissions intensity of 180.5 g/km is a 0.2 per cent decrease from 2018.
- If people who purchased new vehicles in 2019 had chosen the best-in-class for emissions performance, Australia's average carbon emissions intensity would have dropped 63 per cent to 67 g/km.
- 'Green' vehicles were 5.7 per cent of total vehicle sales in 2019, up from 4.1 per cent in 2018. There were 85 'green' vehicle model variants on the market available in Australia in 2019 (compared with 93 in 2018). A 'green' vehicle

is defined as a vehicle with emissions intensity that does not exceed 120 g/km.

- About 90 per cent of all new vehicle sales in 2019 were from 15 makes. Of these, Suzuki had the lowest average emissions intensity (128 g/km), and Ford had the highest (210 g/km).
- The average emissions intensity from government car fleets decreased by 2.0 per cent in 2019, and the emissions intensity for private buyers also decreased, while the average emissions intensity for business buyers increased. However, emissions intensity from private buyers remains the lowest on average (174 g/km), followed by business buyers (186 g/km) and government buyers (191 g/km).

- The average emissions intensity for new passenger vehicles in European countries was 120.4 g/km in 2018 (using provisional European data). The corresponding figures in Japan and the United States

were 114.6 g/km and 145.8 g/km, respectively, in 2017 (the latest available year). Australia's average emissions intensity for passenger vehicles in 2018 was 169.8 g/km, 41 per cent higher than for Europe.

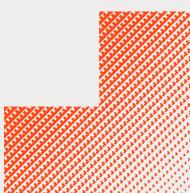
- There are many reasons why Australian light vehicle emissions intensity are higher than in Europe, including:
  - Australian consumer preferences for heavier vehicles with larger and more powerful engines
  - Consumer choice in Europe favouring small diesel-powered vehicles with manual transmission, where Australian consumers are trending towards SUVs, pick up trucks and automatic transmission
  - Australia has fewer government incentives for lower emissions vehicles
  - relatively lower fuel prices in Australia compared with Europe.

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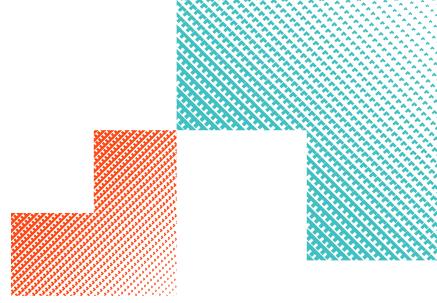
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## Abbreviations

|             |  |             |   |             |                                 |
|-------------|--|-------------|---|-------------|---------------------------------|
| <b>BEV</b>  | battery electric vehicle                 | <b>g/km</b> | grams per kilometre                           | <b>NTC</b>  | National Transport Commission   |
| <b>EEA</b>  | European Environment Agency              | <b>GVM</b>  | gross vehicle mass                            | <b>PHEV</b> | plug-in hybrid electric vehicle |
| <b>FCAI</b> | Federal Chamber of Automotive Industries | <b>ICCT</b> | International Council on Clean Transportation | <b>SUV</b>  | sports utility vehicle          |

# 1. Introduction

**Each year since 2009, the National Transport Commission (NTC) has published a carbon dioxide emissions intensity report on new Australian light vehicles. This is the latest in this series and provides data for 2019.**

Vehicle emissions intensity is a measure of vehicle efficiency, not actual vehicle emissions, which depends on many real-world factors such as distance travelled, the nature of the driving, and road and traffic conditions.

The Federal Chamber of Automotive Industries (FCAI) collates carbon dioxide emissions intensity data from vehicle manufacturers. We use the FCAI data to prepare this report and we would like to thank the FCAI for making this data available for use in this report.

**This report is divided into three main sections:**

**2**

## **Section 2**

Describes the methodology used.

**3**

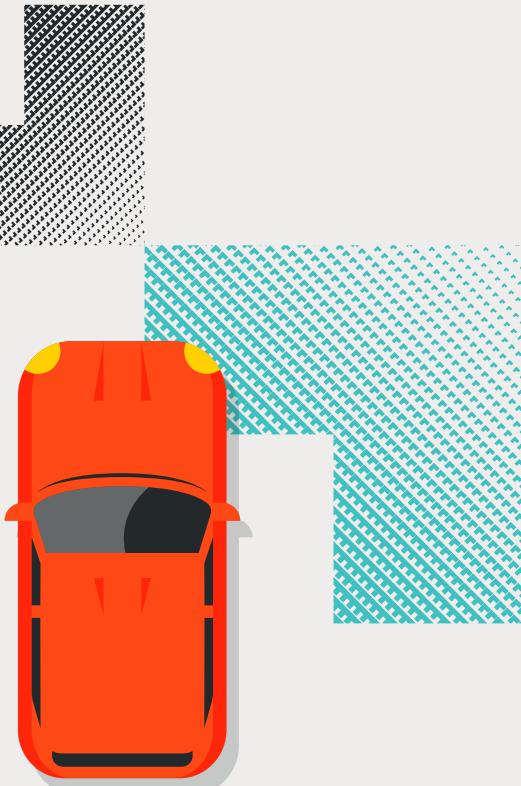
## **Section 3**

Presents the results of the analysis.

**4**

## **Section 4**

Compares Australian data with international data.



# 2. Methodology

## This section describes the methodology used to calculate the carbon dioxide emissions intensity data for Australia.

The FCAI and its members collate data on the sales of new vehicles. It provided this data to the NTC. We entered the FCAI data into a database and analysed it.<sup>1</sup> These records consisted of:

**vehicle attributes:** including make, model, vehicle generation, body style, engine capacity, number of cylinders, engine power, transmission type, gears, number of seats, gross vehicle mass (GVM), driven wheels, country of origin, fuel type, carbon dioxide emissions intensity and fuel economy

**vehicle category:** consistent with the classifications and definitions as described in Table 1

**sales data:** sales by state and region and by type of buyer (that is, government, business or private).

Carbon dioxide emissions intensity for vehicles is calculated using the method described in *Vehicle Standard (Australian Design Rule 81/02 – fuel consumption labelling for light vehicles)* and expressed in grams of carbon dioxide per kilometre (g/km).

The data in this report reflects tailpipe emissions. It does not reflect all aspects of lifecycle emissions for a vehicle, which also include those involved in manufacturing the vehicle, transporting it to the point of sale, and disposing of it.

The NTC calculated the sales weighted average for vehicle emissions for different vehicle attributes, categories and buyer types. A weighted average calculation is similar to an arithmetic average (the most common type of average), but instead of each data point contributing equally to the final average, some data points contribute more than others. In this case, the average was weighted to vehicle sales.

Battery electric vehicles with no secondary engine and emissions of 0 g/km have been excluded when calculating sales weighted averages in most tables and figures in this report. Although vehicles operating on their electric engine may have no tailpipe emissions, the electricity may produce carbon dioxide emissions depending on its source.

Tesla sales data and other vehicle information is not included in the FCAI database, and as a result most tables and figures in this report do not include Tesla. However, certain tables and figures in the electric vehicles section do include estimated Tesla sales (these tables and figures specifically mention Tesla).

The light vehicles are classified into three main classes by the FCAI: passenger motor vehicles, sports utility vehicles (SUVs) and light trucks. These classes are then broken down into segments. For example, the segments of SUVs are small, medium, large and upper large.<sup>2</sup> Table 1 presents the classifications and definitions.

This report uses the following definitions:

- **passenger vehicles:** passenger motor vehicles and SUVs
- **light commercial vehicles:** light trucks.

<sup>1</sup> Prior to entering the data into the database, we amended the emissions numbers for a very small sample of the data we received from the FCAI. The Land Rover RR EVOQUE listed zero carbon dioxide emissions in some of the reported sales data, despite having a petrol-only engine. We corrected this apparent error by replacing the zero carbon dioxide number for these sales with the emissions number for the same (or closest) vehicle model—with the same engine capacity and engine power—in other sales in the FCAI's data. The data affected by these changes is a very small fraction of the total: 51 records, comprising 109 vehicle sales, out of total vehicle sales of over one million.

<sup>2</sup> From 2020, the FCAI's data will start recording an SUV Light segment. This will contain a number of vehicle models that were previously in the SUV Small segment. Some of the 2019 data provided by the FCAI to the NTC recorded these sales as SUV Light. For the purposes of this report, we have treated these vehicle models as being within the SUV Small segment, given that the report is for 2019 and the segmentation change occurred in 2020.

**Table 1: FCAI motor vehicle classifications and definitions**

| <b>Passenger motor vehicles</b>  | <b>Sports utility vehicles</b>   | <b>Light trucks</b>  |
|--|--|--|
| <p>Passenger vehicles are classified dependent on size, specification and average retail pricing.</p> <p>Selected vehicle types will be assessed on footprint* defined as length (mm) x width (mm), rounded, as follows:</p> | <p>Vehicles classified as SUVs meet the FCAI criteria for classifying SUVs based on a 2/4 door wagon body style and elevated ride height. Vehicles typically will feature some form of 4WD or all-wheel drive; however, where a 2WD variant of a model is available it will be included in the appropriate segment to that model.</p> <p>Selected vehicle types will be assessed on footprint* defined as length (mm) × width (mm), rounded, as follows:</p> | <p>Vehicles designed principally for commercial use but may include designs intended for non-commercial applications.</p>        |
| <b>Micro</b><br>Hatch, sedan or wagon with a footprint < 6.3 m <sup>2</sup>  | <b>Small</b><br>< 8.1 m <sup>2</sup>   | <b>Light Bus &lt; 20 seats</b><br>8+ seats, but less than 20 seats   |
| <b>Light</b><br>Hatch, sedan or wagon with a footprint range 6.301–7.5 m <sup>2</sup>  | <b>Medium</b><br>8.101–8.8 m <sup>2</sup>  | <b>Light Bus ≥ 20 seats</b><br>20+ seats   |
| <b>Small</b><br>Hatch, sedan or wagon with a footprint range 7.501–8.3 m <sup>2</sup>  | <b>Large</b><br>8.801–9.8 m <sup>2</sup>   | <b>Van/Cab Chassis ≤ 2.5t</b><br>Blind/window vans and cab chassis ≤ 2.5 t GVM   |
| <b>Medium</b><br>Hatch, sedan or wagon with a footprint range 8.301–9.0 m <sup>2</sup>   | <b>Upper Large</b><br>> 9.801 m <sup>2</sup>   | <b>Van/Cab Chassis &gt; 2.5–3.5t</b><br>Blind/window vans and cab chassis 2.5–3.5 t GVM  |
| <b>Large</b><br>Hatch, sedan or wagon with a footprint range 9.001–9.5 m <sup>2</sup>  |  | <b>Pick-up/Chassis 4x2</b><br>Two driven wheels, normal control (bonnet), utility, cab chassis, one and a half cab and crew cab  |
| <b>Upper Large</b><br>Hatch, sedan or wagon with a footprint range > 9.501 m <sup>2</sup>  |  | <b>Pick-up/Chassis 4x4</b><br>Four driven wheels, normal control (bonnet), utility, cab chassis, one and a half cab and crew cab |
| <b>People Movers</b><br>Wagon for passenger usage, seating capacity > 5 people   |  |  |
| <b>Sports</b><br>Car, coupe, convertible or roadster   |  |  |

**Note:** These parameters are indicative only; exceptions do occur based on market focus and other subjective criteria. They are largely based on the specifications listed and are reflective of the volume-selling variant where crossover occurs.

\* Note the NTC has converted the footprint units to m<sup>2</sup>. The units on the FCAI website are mm<sup>2</sup>/1000.

**Source:** FCAI 2020

Carbon dioxide emissions intensity per kilometre is directly related to vehicle fuel consumption values. Table 2 provides fuel consumption figures and the corresponding carbon dioxide emissions intensity for petrol and diesel.

Another way to relate carbon dioxide emissions intensity to fuel is per litre of fuel consumed. For example, 1 litre of petrol will produce about 2.3 kg of carbon dioxide and 1 litre of diesel will produce about 2.7 kg of carbon dioxide.

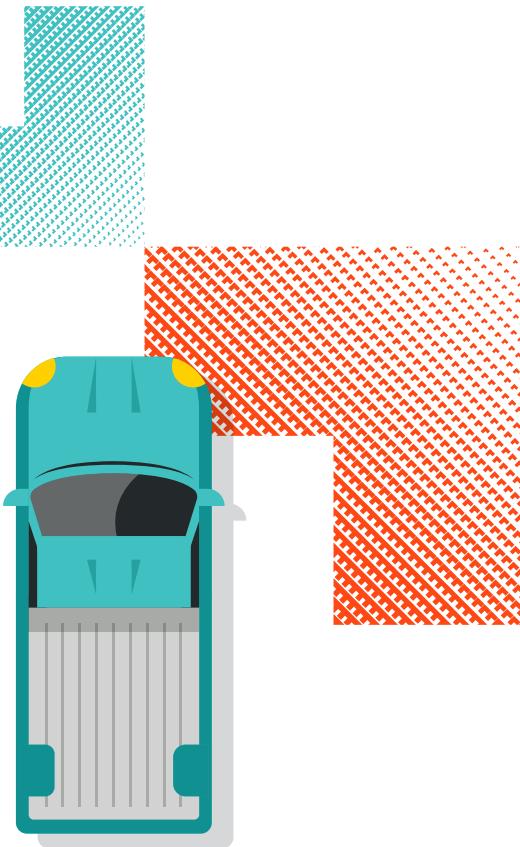
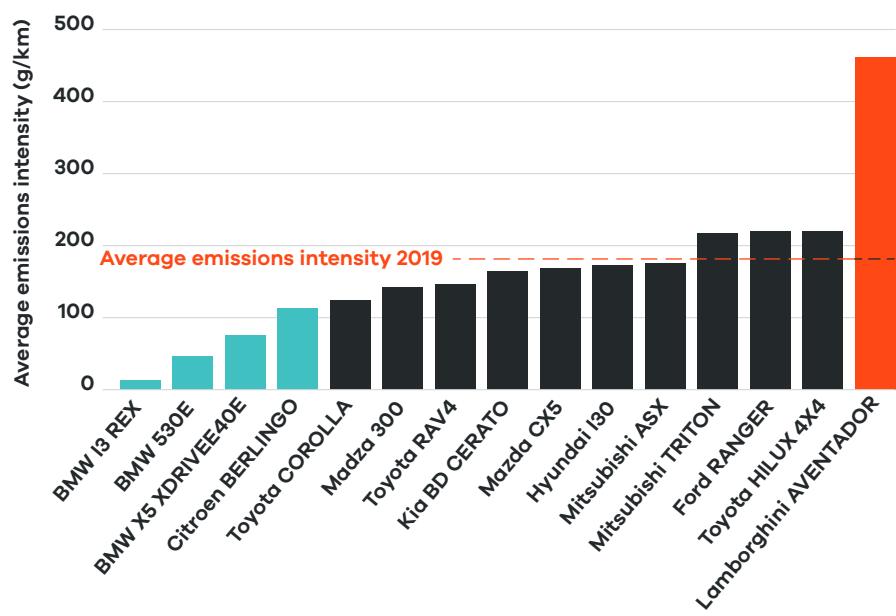
**Table 2: Fuel consumption and corresponding average emissions intensity**

| Fuel consumption<br>(litres per 100<br>kilometres) | Average emissions intensity (g/km) |        |
|--|------------------------------------|--------|
|  | Petrol                             | Diesel |
| 3  | 68                                 | 80     |
| 4  | 91                                 | 107    |
| 5  | 114                                | 134    |
| 6  | 137                                | 160    |
| 7  | 160                                | 187    |
| 8  | 182                                | 214    |
| 9  | 205                                | 240    |
| 10   | 228                                | 267    |
| 11   | 251                                | 294    |
| 12   | 274                                | 321    |
| 13   | 297                                | 347    |
| 14   | 319                                | 374    |
| 15   | 342                                | 401    |
| 16   | 365                                | 427    |
| 17   | 388                                | 454    |
| 18   | 411                                | 481    |
| 19   | 433                                | 508    |
| 20   | 456                                | 534    |

**Source:** Department of Climate Change 2009

To help get a frame of reference for carbon dioxide emissions intensity from vehicles, Figure 1 shows carbon dioxide emissions from the top 10 selling vehicle models in Australia during 2019. Figure 1 also contains four low emitting vehicle models<sup>3</sup> (excluding zero emission vehicles) and the highest emitting model. Also shown is the average emissions intensity for all Australian vehicles sold in 2019.

**Figure 1: Average emissions intensity for top 10 selling vehicles in Australia plus other selected models, 2019**



<sup>3</sup> In this case, the models selected are the lowest emitting model from the micro, light or small segments; the lowest emitting model from the medium, large, or upper large segments; the lowest emitting SUV; and the lowest emitting van or pick-up.

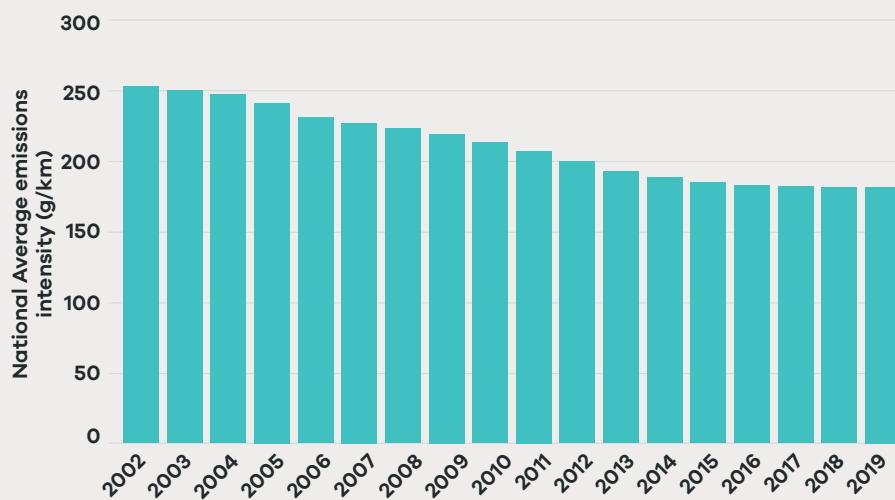
# 3. Australian emissions intensity

**This section contains Australian data about the carbon dioxide emissions intensity for new passenger vehicles and light commercial vehicles in 2019.**

Across all new passenger and light commercial vehicles sold in 2019, the national average carbon dioxide emissions intensity was 180.5 g/km (Figure 2). This is a 0.2 per cent decrease from the previous year. This is the smallest decrease in average emissions intensity since records started in 2002.

Since 2002 there has been an overall reduction of 28 per cent in carbon dioxide emissions intensity. Additional data on the annual average emissions intensity is provided in Table 10 in the appendix.

**Figure 2: National average emissions intensity for new passenger and light commercial vehicles, 2002–2019**



**0.2%**



**Annual decrease  
in carbon intensity  
for new cars sold in  
Australia in 2019.**

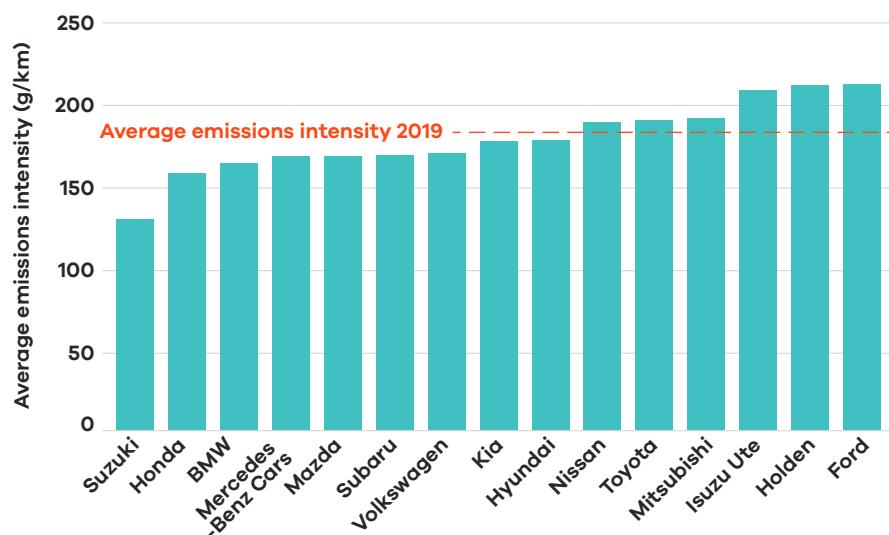
## Vehicle manufacturers

In 2019 there were 50 makes of new vehicles sold to Australian consumers. Ninety per cent of all new vehicle sales were from the 15 highest-selling makes. The average carbon dioxide emissions intensity of these market-leading makes largely determines the national average emissions intensity.

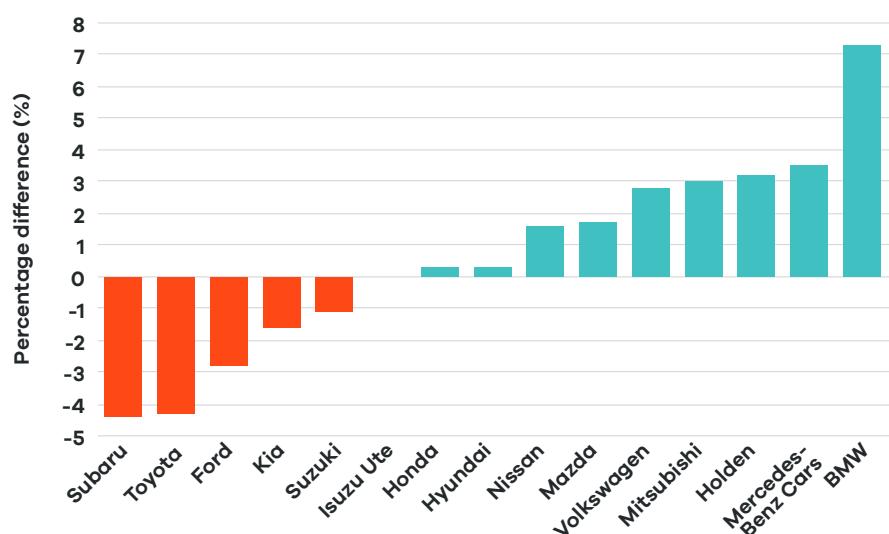
Figure 3 shows the average carbon dioxide emissions intensity for the top 15 makes in 2019 (data for all vehicle makes is provided in Table 11 in the appendix). Suzuki had the lowest average carbon dioxide emissions intensity (128 g/km), and Ford had the highest (210 g/km).

Figure 4 shows the change in average carbon dioxide emissions intensity between 2018 and 2019 for the highest-selling 15 makes. Subaru had a 4.4 per cent reduction in average emissions intensity. BMW's average carbon dioxide emissions intensity increased by 7.3 per cent.

**Figure 3: Average emissions intensity for the top 15 makes by volume, 2019**



**Figure 4: Change in average emissions intensity between 2018 and 2019 for the top 15 makes by volume**



**ABOUT  
90%** of all new vehicle sales in 2019 were from 15 makes.

## Segment type

A segment analysis was conducted using the categories shown in Table 1.

Figure 5 shows the average carbon dioxide emissions intensity by segment during 2019. The lowest emitting segment was 'micro' (129 g/km); 'Light Buses' (258 g/km) was the highest. Additional segment data, including the top 10 selling models for each segment, is provided in Tables 12 and 13 in the appendix.

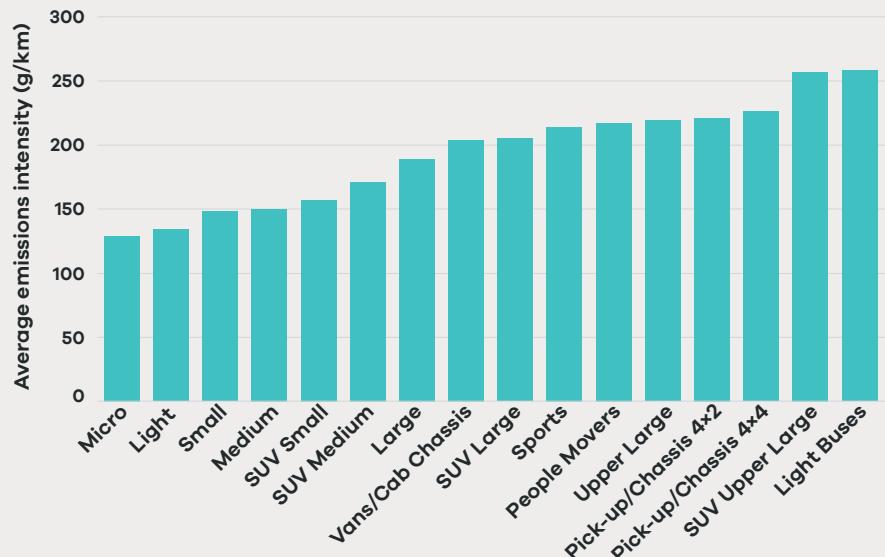
SUVs as a segment grouping had a reduction of 1.1 per cent in average emissions intensity during 2019 (179 g/km) when compared with 2018 (181 g/km).

Figure 6 shows the change in average carbon dioxide emissions intensity by segment between 2018 and 2019. In 2019 the 'large' segment had the largest reduction of 6.5 per cent, while the 'upper large' segment had the largest increase of average emissions intensity at 6.1 per cent.

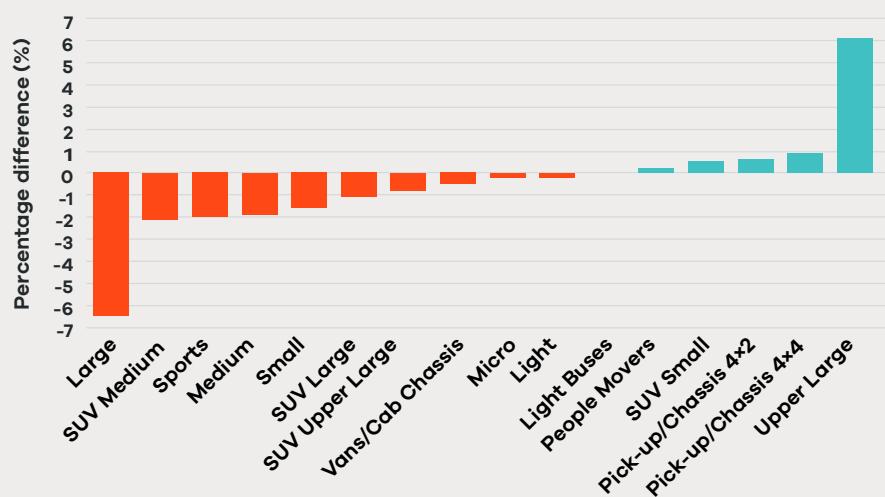
Figure 7 shows the average and the range in carbon dioxide emissions intensity for the segments during 2019. The average emissions are represented by the horizontal lines, and the ranges are represented by the vertical bars.

The 'small' segment had the lowest minimum emissions intensity—excluding battery electric vehicles with zero emissions—with the BMW i3 REx emitting 12 g/km.

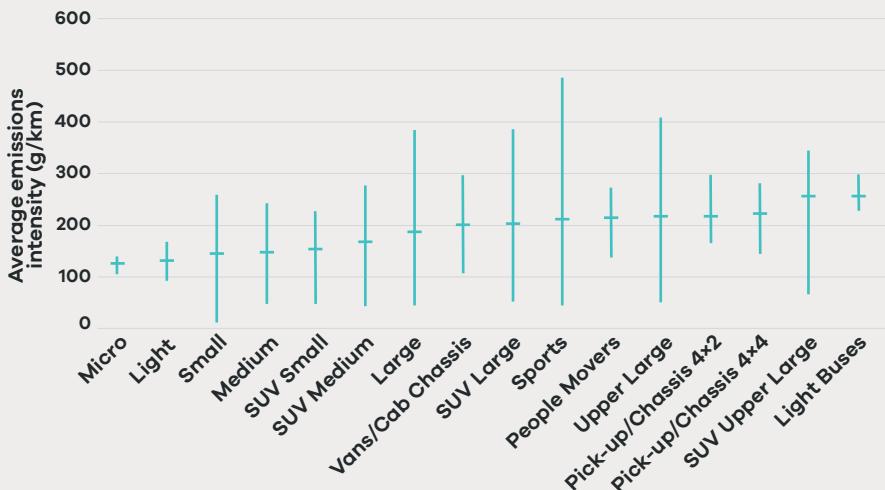
**Figure 5: Average emissions intensity by segment, 2019**



**Figure 6: Change in average emissions intensity by segment between 2018 and 2019**



**Figure 7: Range and average emissions intensity by segment, 2019**



If Australian consumers had purchased vehicles with best-in-class carbon dioxide emissions in 2019, the national average carbon dioxide emissions would have been reduced to 67 g/km, a 63 per cent reduction. This shows the potential emissions reduction with currently available vehicles and technologies. It is important to note that fully electric vehicles with zero tailpipe emissions were excluded from this analysis.<sup>4</sup>

Table 3 shows the best-in-class vehicles for carbon dioxide emissions intensity available for each segment. Where the best-in-class vehicle model's primary engine is listed as electric for a segment, we have also shown the best-in-class with the primary engine listed as petrol or diesel.

**If everyone bought a vehicle with best-in-class emissions in 2019, there would be a**

**63%**  
reduction in carbon intensity.

**Table 3: Best-in-class vehicles for carbon dioxide emissions intensity for each segment, 2019**

| Segment                    | Make and model (fuel source/s)*  | Best-in-class vehicle emissions intensity (g/km) |
|----------------------------|--|--|
| <b>Micro</b>               | Mitsubishi MIRAGE (petrol)   | 109  |
| <b>Light</b>               | Toyota PRIUS C (petrol-electric)   | 90   |
| <b>Small</b>               | BMW i3 REX (electric-petrol)<br>Hyundai IONIQ (petrol-electric)                        | 12<br>79   |
| <b>Medium</b>              | Volvo Car S60 (electric-petrol) <sup>^</sup><br>BMW 330E (petrol-electric)             | 46<br>50   |
| <b>Large</b>               | BMW 530E (electric-petrol)<br>Mercedes-Benz Cars E350E (petrol-electric)               | 46<br>55   |
| <b>Upper Large</b>         | BMW 740E (electric-petrol)<br>Porsche 97A (petrol-electric)                            | 50<br>56   |
| <b>Sports</b>              | BMW I8 ROADSTER (electric-petrol)<br>Audi A3 (petrol)                                  | 48<br>120  |
| <b>People Movers</b>       | Volkswagen CADDY (petrol)  | 138  |
| <b>SUV Small</b>           | MINI COOPER (electric-petrol)<br>Toyota C-HR HYBRID (petrol-electric)                  | 49<br>97   |
| <b>SUV Medium</b>          | Mitsubishi OUTLANDER (electric-petrol)<br>Toyota RAV4 (petrol-electric)                | 41<br>107  |
| <b>SUV Large</b>           | Volvo Car XC90 (electric-petrol) <sup>^</sup><br>Land Rover RR SPORT (petrol-electric) | 49<br>64   |
| <b>SUV Upper Large</b>     | Land Rover RANGE ROVER (electric-petrol)<br>Land Rover DISCOVERY (diesel)              | 64<br>166  |
| <b>Pick-up/Chassis 4x2</b> | Nissan NAVARA (diesel)   | 166  |
| <b>Pick-up/Chassis 4x4</b> | Nissan NAVARA (diesel)   | 147  |
| <b>Vans/Cab Chassis</b>    | Citroen BERLINGO (diesel)  | 108  |
| <b>Light Buses</b>         | Toyota HIACE (diesel)  | 228  |

\* If two fuel sources are shown, the first is the primary engine.

<sup>^</sup> At least two vehicle models in this segment have the equal-lowest emissions. The make and model reported in this table is the one with the highest sales.

Additional data comparing the top 10 highest selling models<sup>5</sup> in each segment against best-in-class vehicles is provided in Table 13 in the appendix.

Additional average emissions intensity data for all models that sold more than 1,000 vehicles is provided in Table 14 in the appendix.

<sup>4</sup> However, the corresponding figures if battery electric vehicles were included in the best-in-class analysis would be an 80 per cent reduction to 37 g/km; six of the 16 segments had at least one battery electric vehicle model sold in 2019.

<sup>5</sup> Top 10 models, or as many vehicle models as were sold in that segment.

## Buyer type

Figure 8 shows the average carbon dioxide emissions intensity by buyer type in 2019. Vehicles bought by private buyers had the lowest average carbon dioxide emissions intensity (174 g/km), followed by business buyers (186 g/km) and government buyers (191 g/km). Additional data on buyer types is provided in Table 15 in the appendix.

**Figure 8: Average emissions intensity by buyer type, 2019**

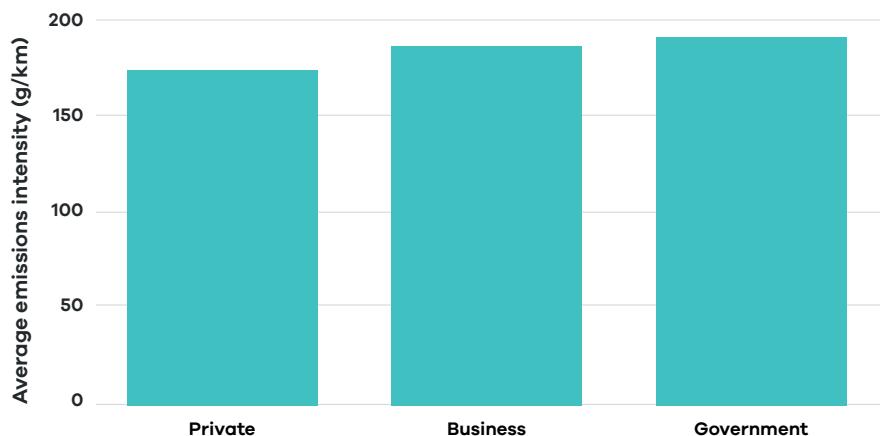
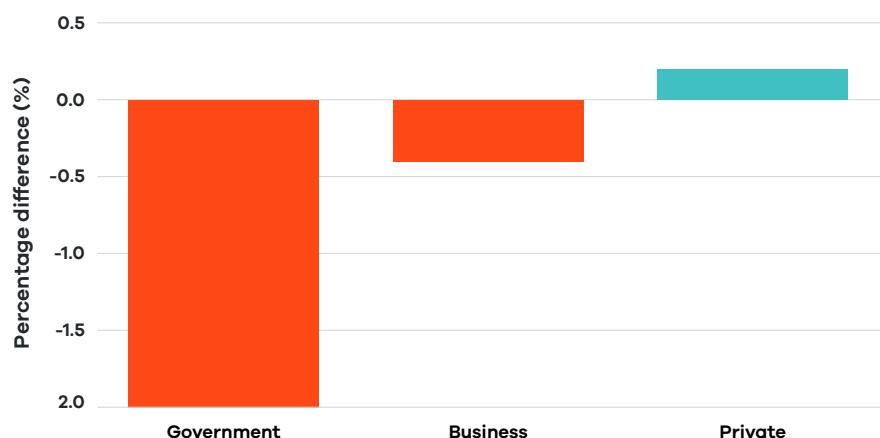
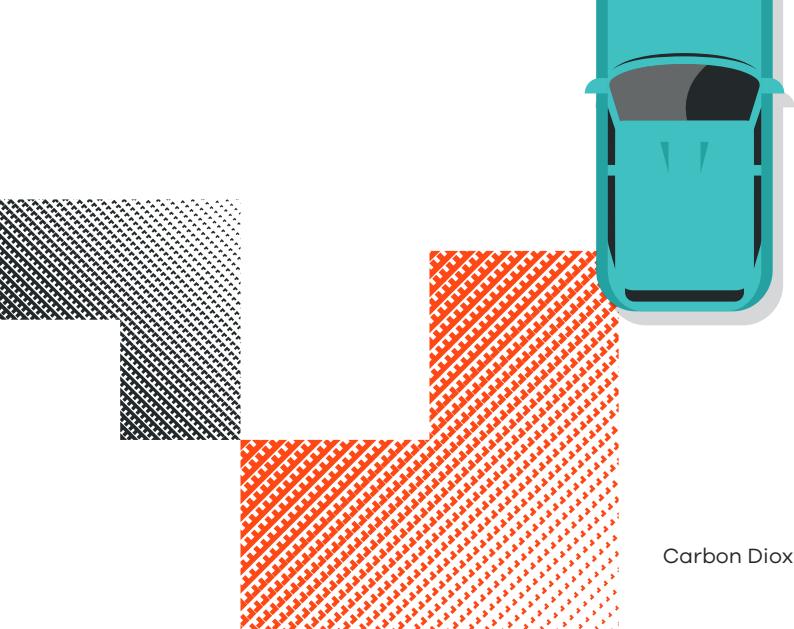


Figure 9 shows the change in average emissions intensity between 2018 and 2019. Government buyers purchased vehicles with a 2.0 per cent reduction in average emissions relative to the previous year, while average emissions for vehicles purchased by business increased by 0.2 per cent.

**Figure 9: Change in average emissions intensity by buyer type between 2018 and 2019**



**Emissions intensity from private buyers remains the lowest on average, followed by business buyers and government buyers.**

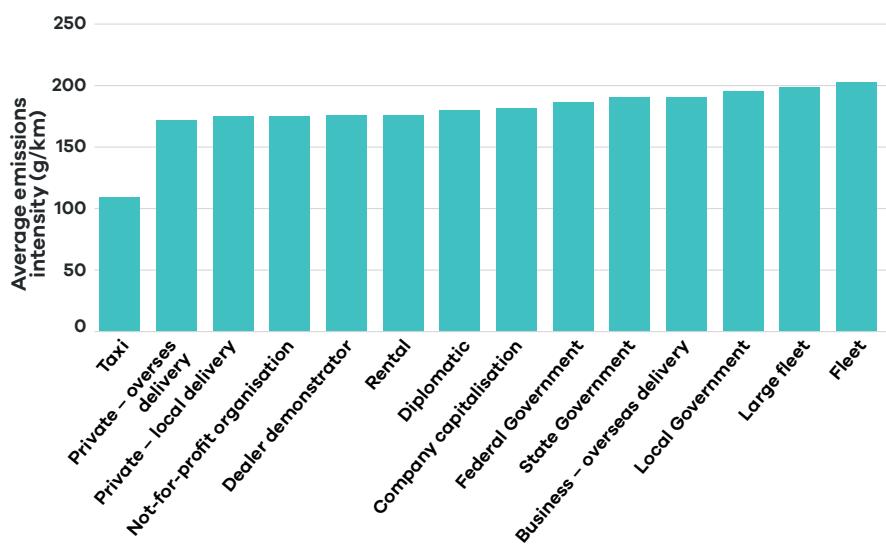


The three buyer types can be broken down further:

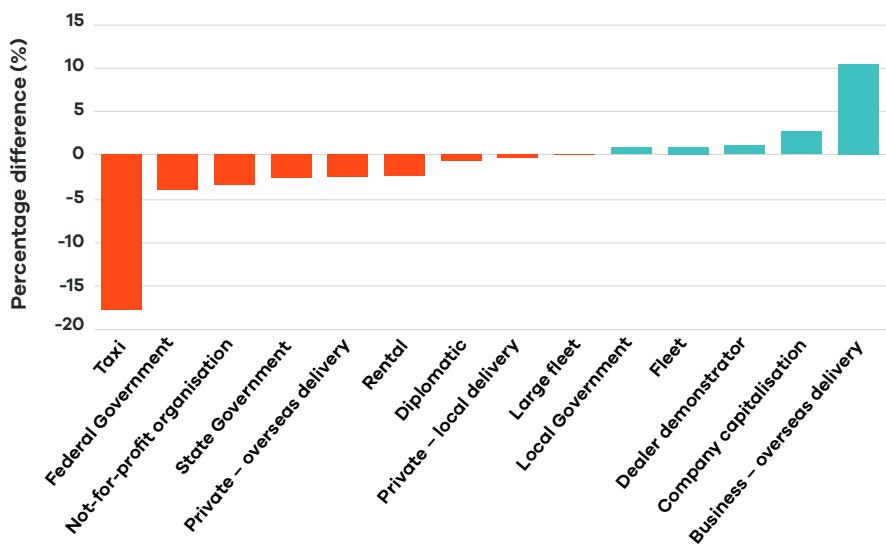
- **private:** local delivery and overseas delivery
- **government:** federal, state and local
- **business:** company capitalisation, dealer demonstrator, diplomatic, fleet, large fleet, not-for-profit organisation, overseas delivery, rental and taxi.

Figure 10 shows the average carbon dioxide emissions intensity for these buyers. The change in average emissions intensity from 2018 to 2019 is shown in Figure 11. Additional data on the detailed buyer types is provided in Table 16 in the appendix.

**Figure 10: Average emissions intensity by detailed buyer type, 2019**



**Figure 11: Change in average emissions intensity between 2018 and 2019 by detailed buyer type**



## Fuel type

This section contains average carbon dioxide emissions intensity by fuel type.

Figure 12 shows the average carbon dioxide emissions intensity by fuel type for 2019 for petrol and diesel vehicles.<sup>6</sup> Information about electric vehicles is reported separately in the following section. Petrol vehicles had an average emissions intensity of 165 g/km, while diesel vehicles' average emissions intensity was 213 g/km.

**Figure 12: Average emissions intensity by fuel type, 2019**

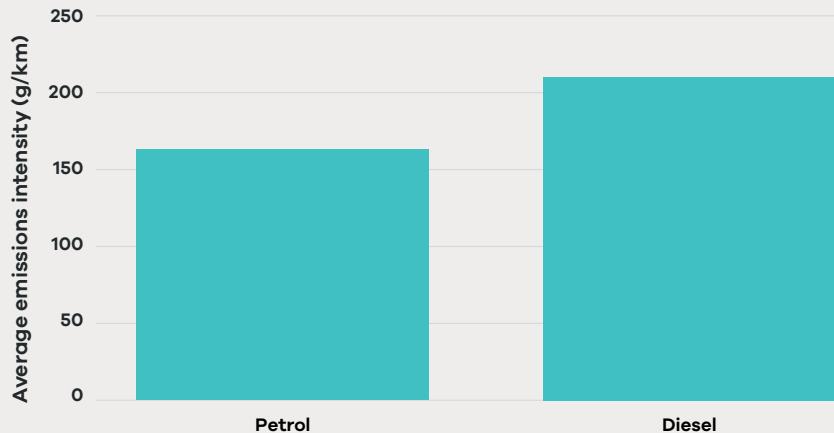
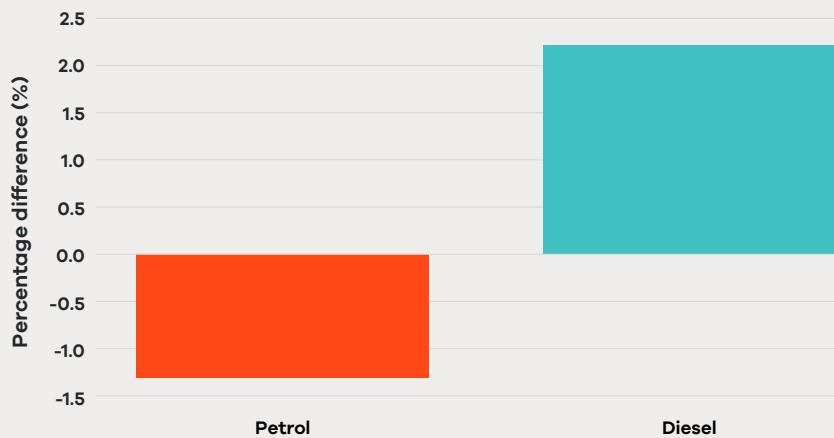


Figure 13 shows that petrol vehicles had a reduction in emissions intensity of 1.3 per cent between 2018 and 2019, while the emissions intensity of diesel vehicles increased by 2.2 per cent. Additional data on fuel types is provided in Table 17 in the appendix.

**Figure 13: Change in average emissions intensity for new passenger and light commercial vehicles between 2018 and 2019 by fuel type**



<sup>6</sup> Petrol and diesel are the primary fuel type for the data used in the graph. However, the data includes hybrid vehicles, where there is a secondary electric engine.

## Electric vehicles

Data on electric vehicle sales and emissions can be broken down into the categories shown in Table 4. Plug-in hybrid electric vehicles are vehicles whose primary fuel type is electric, but which have a secondary engine/fuel type (that is, petrol or diesel) and have a non-zero emissions figure in the FCAI data. Battery electric vehicles have no secondary engine/fuel type, and therefore no (tailpipe) emissions listed in the FCAI data.

**Table 4: Emissions intensity and annual sales by electric vehicle type, 2018 and 2019**

| Electric vehicle type            | Average emissions intensity (g/km) |           | Change from 2018 to 2019 (%) | Sales        |              |
|----------------------------------|------------------------------------|-----------|------------------------------|--------------|--------------|
|                                  | 2018                               | 2019      |                              | 2018         | 2019         |
| Plug-in Hybrid Electric Vehicles | 49                                 | 49        | -0.4                         | 1,163        | 1,402        |
| Battery Electric Vehicles        | 0                                  | 0         | 0.0                          | 189          | 1,523        |
| <b>Total</b>                     | <b>42</b>                          | <b>23</b> | <b>-44.5</b>                 | <b>1,352</b> | <b>2,925</b> |

The FCAI data does not include Tesla vehicles. Table 5 includes the FCAI data on electric vehicle sales and the NTC's estimates of the number of Tesla vehicles sold to determine total electric vehicle sales in Australia. We have used state- and territory-based registration systems for the number of Tesla vehicles for 2018 and 2019. The total number of electric vehicles sold in 2019 was 5,875 compared to 2,357 vehicles sold in 2018. This is a 149 per cent increase.

**Table 5: Electric vehicle sales, 2018 and 2019**

| Make                         | 2018               | 2019               | % change between 2018 and 2019 |
|------------------------------|--------------------|--------------------|--------------------------------|
| Tesla                        | 1,005 <sup>a</sup> | 2,950 <sup>b</sup> | 194%                           |
| All other makes <sup>c</sup> | 1,352              | 2,925              | 116%                           |
| <b>Total</b>                 | <b>2,357</b>       | <b>5,875</b>       | <b>149%</b>                    |

a New registrations from state- and territory-based registration systems for December 2017 (estimated using the May 2017 and May 2018 data points) to December 2018

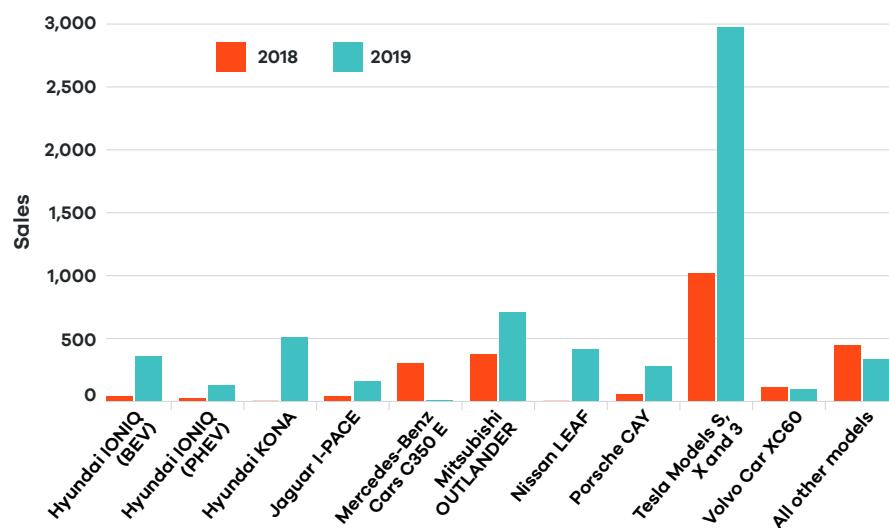
b New registrations from state- and territory-based registration systems for December 2018 to December 2019

c FCAI data

The total number of registered Tesla electric vehicles in the Australian fleet in December 2019 was 6,158.

There were 33 models of electric vehicles sold in 2019 compared with 27 models in 2018 (excluding Tesla models). Figure 14 shows the sales of the more popular electric vehicle models in 2018 and 2019. Additional data on sales by model, state and buyer type for 2018 and 2019 for the FCAI data are provided in Tables 18, 19 and 20 in the appendix.

**Figure 14: Sales of selected electric vehicles, 2018 and 2019**



**Note:** BEV is Battery Electric Vehicle and PHEV is Plug-in Hybrid Electric Vehicle

**Electric vehicle sales  
rose 149 per cent in 2019,  
with 5,875 electric vehicles  
sold by FCAI members  
and Tesla**

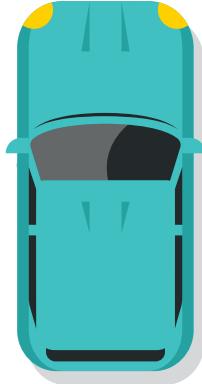


Table 6 summarises various types of electric vehicle data by state and territory. The first row of data summarises electric vehicle sales in 2019 from the FCAI data. The second row of data shows all electric vehicle sales between 2010 and 2019 in each state and territory, and again relies on the FCAI data.

The final row of data shows the number of Tesla vehicles registered in each state and territory as at 18 December 2019. Although the second and third rows of data to some extent show the total (cumulative) vehicle fleet for non-Tesla and Tesla electric vehicles, respectively, they are not directly comparable.<sup>7</sup>

The NTC estimates there were around 14,500 electric vehicles in the Australian vehicle fleet at the end of 2019. The total number of passenger vehicles and light commercial vehicles in Australia as at 31 January 2019 was 17.8 million (ABS 2019).

**Table 6: Electric vehicle sales and Tesla registrations by state and territory**

|  | ACT | NSW   | NT | QLD   | SA    | TAS | VIC   | WA  | Australia |
|--|-----|-------|----|-------|-------|-----|-------|-----|-----------|
| Electric vehicle sales in 2019 (excluding Tesla)                 | 134 | 832   | 5  | 450   | 412   | 65  | 815   | 212 | 2,925     |
| Total electric vehicle sales from 2010 to 2019 (excluding Tesla) | 321 | 2,272 | 20 | 1,249 | 1,605 | 138 | 2,325 | 639 | 8,569     |
| Tesla registrations as at 18 December 2019*                      | 202 | 2,355 | 10 | 1,167 | 182   | 57  | 1,868 | 317 | 6,158     |

\* Registrations from state- and territory-based registration systems as at 18 December 2019



<sup>7</sup> For example, it is possible that an electric vehicle could be sold in one state/territory and subsequently transferred to a different one. Additionally, a vehicle may be sold but subsequently written off as a result of a crash.

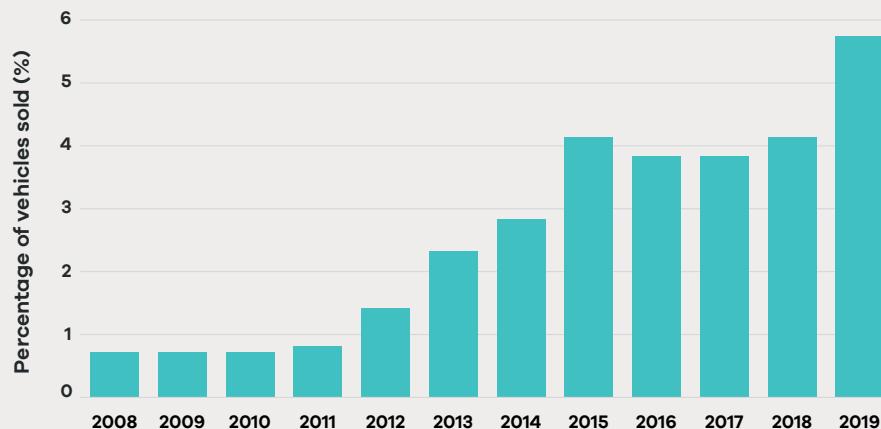
## Green vehicles

As in previous reports, a 'green' vehicle has been defined as a vehicle whose carbon dioxide emissions intensity does not exceed 120 g/km. In Australia, the proportion of green cars sold in 2019 was 5.7 per cent of total sales (compared with 4.1 per cent in 2018). Figure 15 shows 'green' vehicle sales as a proportion of total new light vehicle sales between 2008 and 2019.<sup>8</sup>

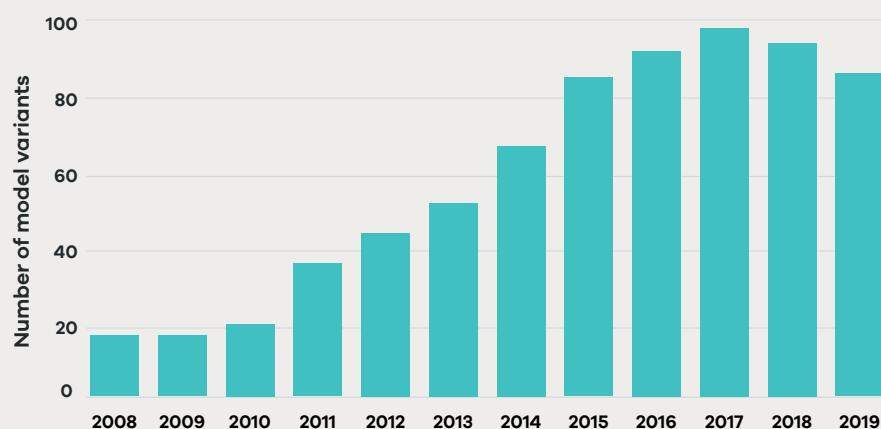
There were 85 green car model variants<sup>9</sup> available in Australia in 2019 (compared with 93 in 2018). This includes battery electric vehicles with zero emissions. Figure 16 shows the number of green vehicle model variants sold in Australia for each year from 2008 to 2019.

Table 21 in the appendix provides more detail on green vehicles sold in Australia in 2018.

**Figure 15: 'Green' vehicle sales as a percentage of total new light vehicles sold, 2008–2019**



**Figure 16: 'Green' vehicle model variants sold, 2008–2019**



'Green'  
vehicles  
made up **5.7%**  
of total vehicle sales in 2019.

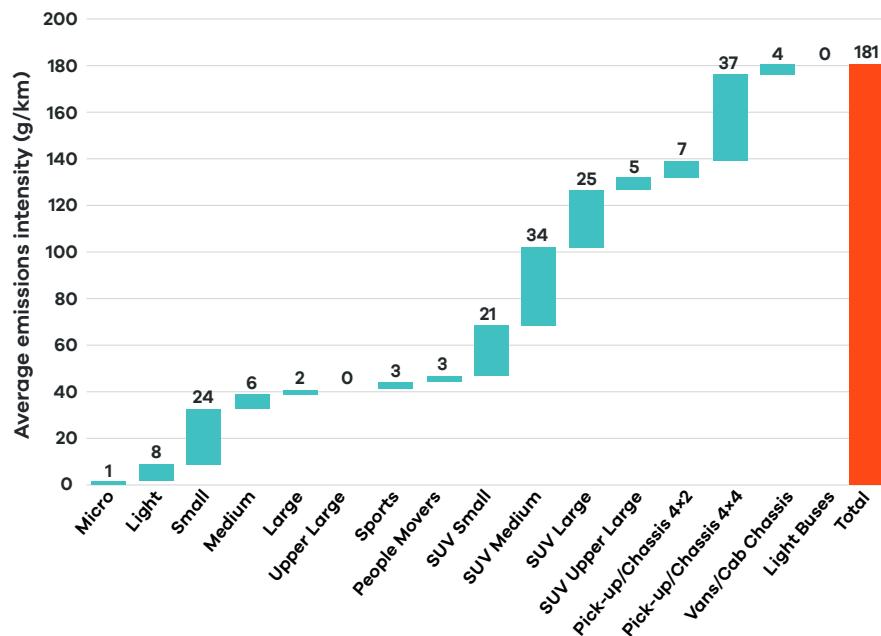
<sup>8</sup> In our report on 2018 Australian vehicle sales and emissions (NTC, 2019), we identified slight inconsistencies in the way that green vehicle sales were calculated in earlier years. The time series shown in Figures 15 and 16 are now determined on a consistent basis throughout the period shown; however, the numbers shown for historical years may be slightly different than what was published in earlier reports.

<sup>9</sup> In the context of this table, a 'variant' generally means that each vehicle model name appears once only, even if under that one vehicle model 'variant' there are differences in attributes such as fuel types or emissions. However, there are certain exceptions such as the Audi A3, which appears as two 'variants' in 2019 as a result of having a listing in two market 'segments' (small and sports).

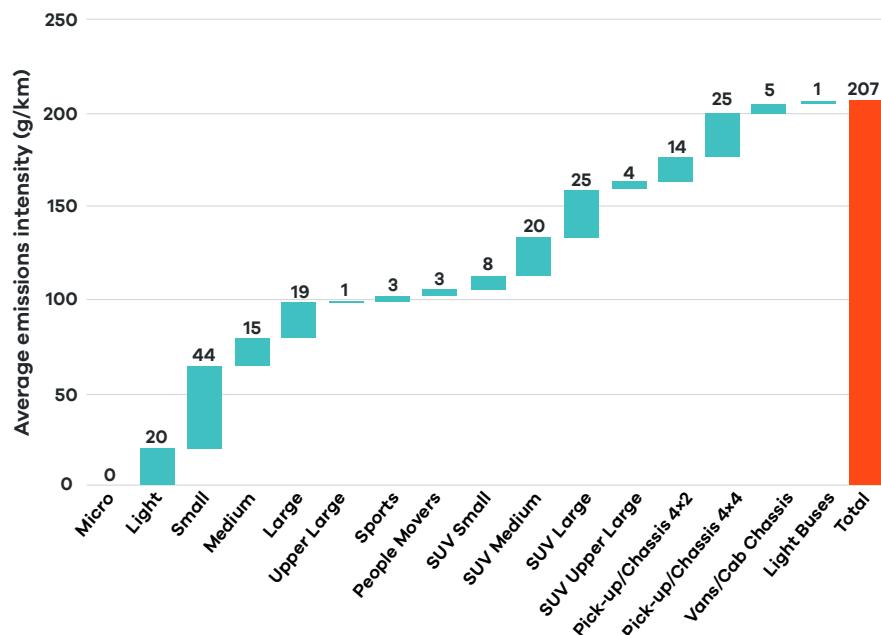
## Contribution of each segment to national average emissions intensity

This section shows the contribution of each segment to the national average light vehicle emissions intensity figure. Figure 17 contains the data for 2019, while Figure 18 contains the data for a historical year, 2011.<sup>10</sup> The ‘waterfall’ charts show the ‘contribution’ of each segment to the national average light vehicle emissions intensity, which was 180.5 in 2019 and 206.6 in 2011. The ‘contribution’ for a segment is calculated as: the number of vehicle sales in the segment, multiplied by the weighted average emissions intensity figure for that segment (as reported in Table 12), divided by total vehicle sales. The sum of the ‘contributions’ from each segment is the national average emissions intensity. A segment will make a larger contribution to the overall average emissions intensity the higher the number of vehicle sales in that segment and/or the higher the average emissions intensity of vehicles in that segment.

**Figure 17: Contribution of each segment to national average emissions intensity, 2019**

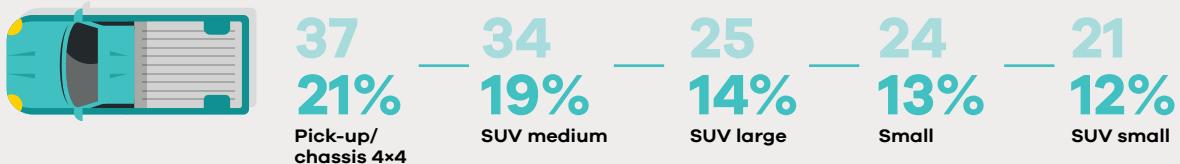


**Figure 18: Contribution of each segment to national average emissions intensity, 2011**

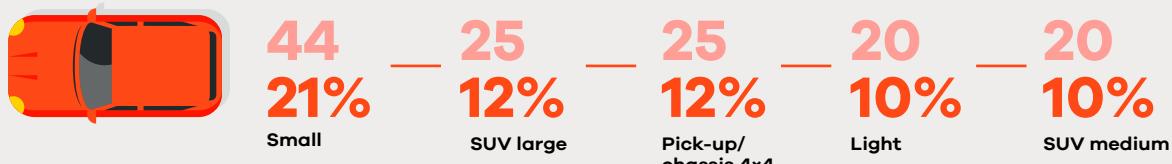


<sup>10</sup> The year 2011 was chosen as the earliest year when essentially all of the current segment categories—except for ‘Micro’—were first available in the dataset.

In 2019, the five largest 'contributions' to the national average emissions intensity were from:



In 2011 the five largest 'contributions' to the national average emissions intensity were from:



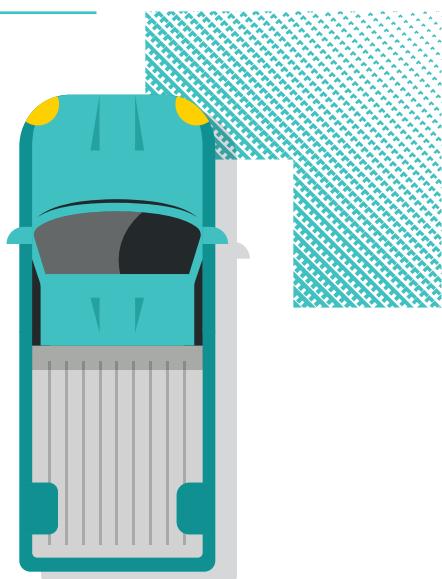
This shows the transition of Australia's vehicle fleet since 2011. There has been a large shift of sales away from segments in the 'Passenger motor vehicles' section of Table 1, and a shift towards SUVs and light trucks. For example, the 'Small' segment contributed 44 towards the national average emissions intensity figure in 2011, but only 24 in 2019. This was partly due to fewer sales (163,243 in 2019 compared with 244,071 in 2011), and partly due to a reduction in average emissions intensity (148.3 in 2019 compared with 177.5 in 2011).

Between 2011 and 2019, the average emissions intensity decreased in all segments except 'Sports', and in most segments there was a decrease by at least 10 per cent. However, the mix of the fleet has changed, as shown in Table 7. In both years shown in the table, these segment groupings represented around 95 per cent of total sales, but there was a large shift from sales of passenger vehicles towards SUVs and pick-ups between 2011 and 2019. This shift in the mix of the fleet may help explain why the national average emissions intensity figure has declined relatively slowly in recent years (as shown in Figure 2), despite the relative emissions intensity improving in most segments.

**Table 7: Percentage of sales in selected segment groupings, 2011 and 2019**

| Groupings   | 2011 | 2019 |
|---|------|------|
| Passenger vehicles (excluding sports and people movers) | 55%  | 28%  |
| SUVs  | 25%  | 47%  |
| Pick-ups  | 16%  | 20%  |

**A consumer trend that has changed the fleet mix in Australia since 2011 is the growth in SUVs and pick-up trucks.**



# **4. Comparison of emissions in Australia and other countries**

**This section compares data from Australia and other countries.**

In the past different methods were used worldwide to calculate vehicle emissions. The three main methods were from Europe, Japan and the United States. Each method can give a different emissions result when applied to the same vehicle.

An international test method, called the Worldwide Harmonised Light Vehicle Test Procedure (WLTP), has been developed to replace these three different regional test methods and to better reflect on-road emissions performance. The WLTP will progressively be used around the world from 2019.

Australia currently uses the previous European method, the New European Driving Cycle (NEDC), until the UN Working Party on Pollution and Energy agrees to adopt the WLTP method. However, Australia is accepting the WLTP test results as an alternative to the NEDC where manufacturers have used the WLTP method already. This makes the Australian data and European data somewhat difficult to compare, given that both sets of emissions figures may be a mix of results from the NEDC and WLTP testing approaches (for 2018).

From 2019 onwards, European vehicle emissions data must be reported using the WLTP method. The published data from Europe separates passenger vehicles from light commercial vehicles. The Australian information presented in section 3 is combined data covering passenger and light commercial vehicles. To enable comparisons between Australian and European data, we separated the Australian data into passenger vehicle and light commercial vehicle groups as defined in section 1. The Australian groupings are consistent with the European Commission Regulation (No 443/2009, Annex II).

In previous years' reports, we compared emissions intensity in Australia with European countries using European data from the European Environment Agency (EEA).<sup>11</sup> The methodology we have used for international comparisons in this year's report has changed, as discussed in more detail below.

Emissions from new vehicles in European countries tend to be lower than Australia. There are a number of reasons for this, including fewer measures in Australia to reduce carbon dioxide emissions and emissions intensity.

The European measures are shown in Table 8. A summary of the European measures was published by the European Conference of Ministers of Transport (2007). Governments in a number of European countries have provided incentives or levied taxes to try to reduce carbon dioxide emissions from road transport: see ETCAPCCM (2018) for a summary.

There are also other consumer preferences that contribute to the difference in emissions performance between Australia and Europe. For example, European consumers purchase more small vehicles compared with Australian consumers. In addition, European consumers prefer manual transmission vehicles, whereas Australian consumers prefer automatic transmissions.<sup>12</sup>

11 See Figures 17 and 18, and Tables 23 and 24, in NTC (2019).

12 Data from the International Council on Clean Transportation Europe shows that around 36 per cent of new passenger car sales/registrations in the 28 European Union countries in 2018 had automatic transmissions (ICCT, 2019a). By contrast, FCAI data shows that around 91 per cent of vehicle sales in Australia in 2018 were either automatic or continuously variable transmission.

**Table 8: European measures that have reduced carbon dioxide emissions from motor vehicles**

| European measure   | Intent of measure   |
|--|---|
| High fuel prices through higher fuel taxes   | Encourages consumers to purchase fuel-efficient vehicles to lower running costs   |
| Low diesel taxes compared with petrol taxes  | Encourages consumers to purchase diesel vehicles to reduce running costs  |
| Regulating carbon dioxide emissions from motor vehicles (passenger vehicle standards were phased in from 2012, with full implementation from 2015) | Provides manufacturers with targets for emissions reductions  |
| Vehicle excise duties  | Encourages consumers to purchase low carbon dioxide-emitting vehicles   |
| Direct cash incentives for consumers to purchase low carbon dioxide vehicles   | Encourages consumers to purchase low carbon dioxide vehicles as it lowers the purchase price of the vehicle             |
| Consumer information on vehicles   | Provides information to consumers about relative carbon dioxide efficiency and the annual running costs of new vehicles |
| Consumer information in printed advertisements   | Provides information to consumers about relative carbon dioxide efficiency and the annual running costs of new vehicles |

Table 9 gives separated emissions data for passenger and light commercial vehicles. The average carbon dioxide emissions intensity for passenger vehicles and light commercial vehicles sold in Australia during 2019 was 169.3 g/km and 223.0 g/km respectively.

The rest of this section compares Australian and other countries' carbon dioxide emissions intensity data for passenger and light commercial vehicles separately.

The international comparisons and graphs in the following sections differ to previous years' reports. This is primarily because the European data that formed the basis of the international comparisons in previous reports was not yet available at the time of publication of this report. However, based on provisional data from the EEA, emissions intensity data for new passenger cars in Europe increased by around 1.6 per cent

**Table 9: Average emissions intensity for new passenger and light commercial vehicles, 2018 and 2019 for Australia**

| Groupings                 | Average emissions intensity (g/km) |       | Change from 2018 to 2019 (%) |
|---------------------------|------------------------------------|-------|------------------------------|
|                           | 2018                               | 2019  |                              |
| Passenger vehicles        | 169.8                              | 169.3 | -0.3                         |
| Light commercial vehicles | 221.5                              | 223.0 | 0.7                          |

to 120.4 g/km in 2018 (EEA 2019a; EEA 2019b). The average emissions intensity for passenger cars in Australia (169.8 g/km) was 41 per cent higher than for Europe in 2018. For light commercial vehicles, the provisional data for Europe showed an increase in emissions intensity of 1.3 per cent to 158.1 g/km in 2018. Australia's emissions intensity for light commercial vehicles was around 40 per cent higher than Europe's in 2018.

The following sections compare Australia with a range of countries—on different continents and at different stages of economic development—and with the

EU (rather than individual EU countries). The data used for these comparisons is published by the ICCT (2019b). The ICCT's dataset provides emissions intensity data based on the NEDC methodology for emissions testing; however, some caution should be exercised in interpreting the results as the NEDC data for most countries is based on the ICCT's conversion of results from alternative testing methodologies to NEDC using assumptions.<sup>13</sup> Nonetheless, the data allows a useful illustrative comparison of Australia's emissions intensity for new vehicles with other countries.

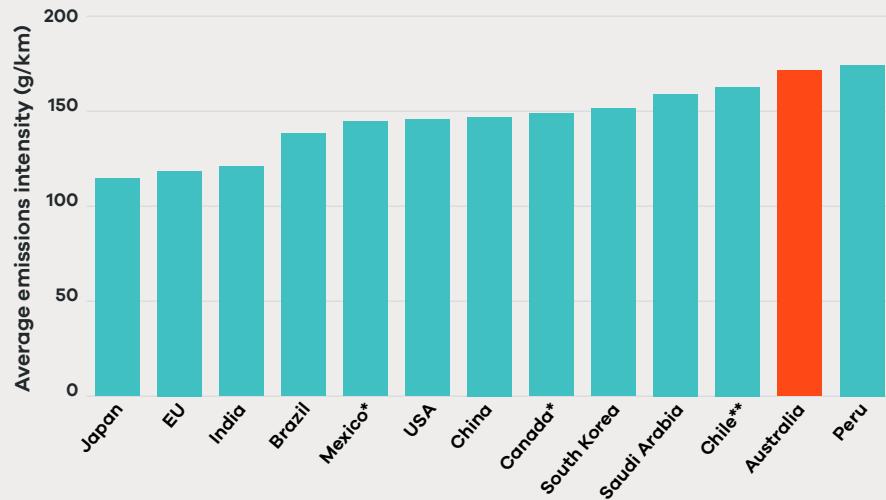
<sup>13</sup> That is, the accuracy of the NEDC results provided by the ICCT will depend on the accuracy of the conversion methodology (and any assumptions used), as well as the quality of the original input data. Details of the ICCT's methodology are available in ICCT (2019b).

## Passenger vehicles: average emissions intensity by country for 2017

The breakdown for average carbon dioxide emissions intensity for new passenger vehicles by country for 2017 is shown in Figure 19. We have used 2017 as the comparison year because the ICCT's dataset contains data for only two countries for 2018. In addition, some countries did not have 2017 data, so the latest available year has been used instead; these countries have been marked with asterisks in Figure 19.

In 2017, emissions intensity for the available countries ranged from 115 g/km in Japan to 174 g/km in Peru. Australia's emissions intensity was second highest within this set of countries at 172 g/km. Within the EU, emissions intensity ranged from 105 g/km in Portugal to 133 g/km in Estonia (meaning Australia's average emissions intensity was 64 per cent and 29 per cent higher, respectively).<sup>14</sup>

**Figure 19: Average emissions intensity for new passenger vehicles by country, 2017 or latest available**



**Note:** \* means 2016; \*\* means 2015

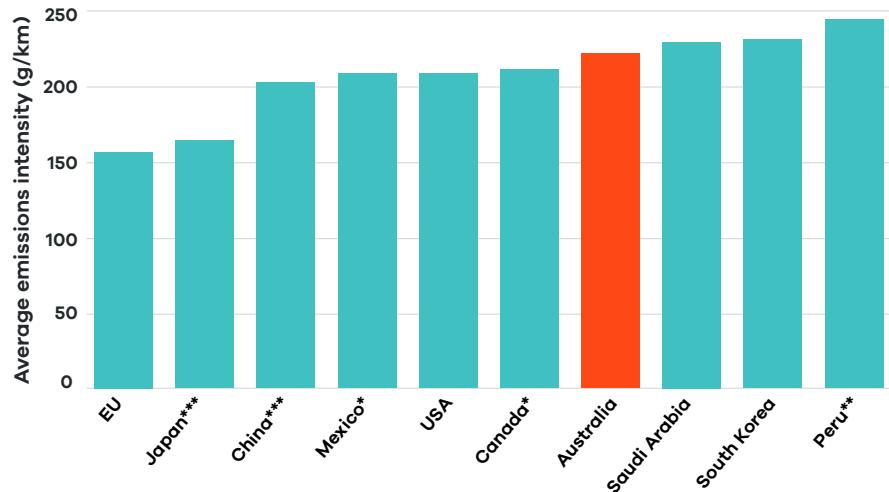


14 Detailed data for each European country is available in Tables 23 and 24 of NTC (2019).

## Light commercial vehicles: average emissions intensity by country for 2017

Figure 20 shows the average carbon dioxide emissions intensity for light commercial vehicles in various countries for 2017 (or the latest available year). Europe had the lowest emissions intensity from the available set of countries (156 g/km), while Peru had the highest with 244 g/km (albeit using data for 2015). Australia's emissions intensity of 221 g/km was fourth highest from this set of countries. (The ICCT's dataset contains fewer countries for light commercial vehicles than for passenger cars.)

**Figure 20: Average emissions intensity for light commercial vehicles by country, 2017 or latest available**



**Note:** \* means 2016; \*\* means 2015; \*\*\* means 2012

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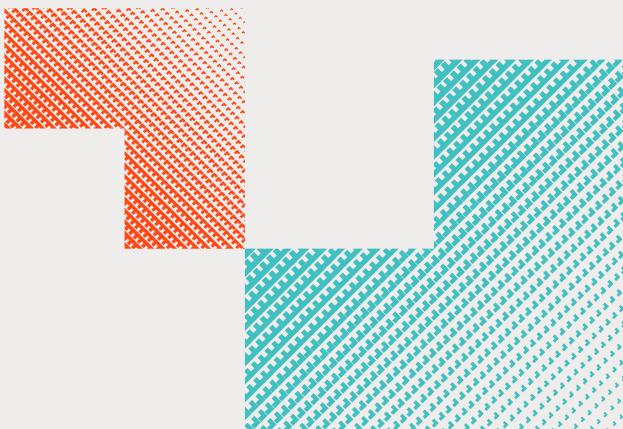
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# Appendix

This appendix provides tables containing the data used in this report.

**Table 10: National average emissions intensity for new passenger and light commercial vehicles, 2002–2019**

| Year        | Average CO <sub>2</sub> emissions (g/km) | Annual change (%) |
|-------------|--|-------------------|
| <b>2002</b> | 252.4                                    | n/a               |
| <b>2003</b> | 249.5                                    | -1.1              |
| <b>2004</b> | 246.5                                    | -1.2              |
| <b>2005</b> | 240.5                                    | -2.4              |
| <b>2006</b> | 230.3                                    | -4.2              |
| <b>2007</b> | 226.4                                    | -1.7              |
| <b>2008</b> | 222.4                                    | -1.8              |
| <b>2009</b> | 218.6                                    | -1.7              |
| <b>2010</b> | 212.6                                    | -2.7              |
| <b>2011</b> | 206.6                                    | -2.8              |
| <b>2012</b> | 199.0                                    | -3.7              |
| <b>2013</b> | 192.2                                    | -3.4              |
| <b>2014</b> | 187.8                                    | -2.3              |
| <b>2015</b> | 184.2                                    | -1.9              |
| <b>2016</b> | 182.1                                    | -1.1              |
| <b>2017</b> | 181.7                                    | -0.3              |
| <b>2018</b> | 180.9                                    | -0.4              |
| <b>2019</b> | 180.5                                    | -0.2              |

n/a – not applicable

**Table 11: Average emissions intensity and annual sales by make, 2018 and 2019**

| Make               | Average emissions intensity (g/km) |      | Change from 2018 to 2019 (%) <sup>*</sup> | Sales   |         |
|--------------------|------------------------------------|------|---|---------|---------|
|                    | 2018                               | 2019 |   | 2018    | 2019    |
| Toyota             | 197                                | 188  | -4.3                                      | 216,779 | 203,764 |
| Mazda              | 164                                | 166  | 1.7                                       | 111,280 | 97,619  |
| Hyundai            | 175                                | 176  | 0.3                                       | 94,153  | 85,253  |
| Mitsubishi         | 184                                | 189  | 3.0                                       | 84,944  | 83,250  |
| Ford               | 216                                | 210  | -2.8                                      | 68,263  | 62,340  |
| Kia                | 178                                | 175  | -1.6                                      | 58,815  | 61,503  |
| Nissan             | 184                                | 187  | 1.6                                       | 57,699  | 50,167  |
| Volkswagen         | 163                                | 168  | 2.8                                       | 56,115  | 49,130  |
| Honda              | 155                                | 156  | 0.3                                       | 51,525  | 43,868  |
| Holden             | 202                                | 209  | 3.2                                       | 60,751  | 43,176  |
| Subaru             | 175                                | 167  | -4.4                                      | 50,015  | 40,007  |
| Mercedes-Benz Cars | 161                                | 166  | 3.5                                       | 32,026  | 31,900  |
| Isuzu Ute          | 206                                | 206  | 0.0                                       | 27,640  | 25,311  |
| BMW                | 151                                | 162  | 7.3                                       | 23,003  | 23,241  |
| Suzuki             | 129                                | 128  | -1.1                                      | 17,601  | 17,310  |
| Audi               | 148                                | 150  | 1.7                                       | 19,416  | 15,708  |
| Lexus              | 178                                | 168  | -5.6                                      | 8,819   | 9,612   |
| Land Rover         | 169                                | 189  | 12.0                                      | 10,089  | 8,877   |
| MG                 | 166                                | 161  | -2.8                                      | 3,007   | 8,326   |
| Volvo Car          | 157                                | 165  | 5.1                                       | 6,693   | 7,779   |
| Renault            | 160                                | 163  | 1.7                                       | 8,225   | 7,036   |
| Skoda              | 139                                | 145  | 4.1                                       | 5,807   | 7,001   |
| LDV                | 247                                | 246  | -0.6                                      | 6,064   | 6,480   |
| Jeep               | 227                                | 226  | -0.6                                      | 7,326   | 5,519   |
| Porsche            | 197                                | 207  | 5.1                                       | 3,909   | 4,161   |
| Mercedes-Benz Vans | 183                                | 198  | 8.1                                       | 3,894   | 3,269   |
| MINI               | 133                                | 134  | 0.7                                       | 3,590   | 3,204   |
| RAM                | 253                                | 259  | 2.3                                       | 491     | 2,609   |
| Peugeot            | 138                                | 142  | 3.0                                       | 2,838   | 2,436   |
| Jaguar             | 157                                | 169  | 8.1                                       | 2,640   | 2,119   |

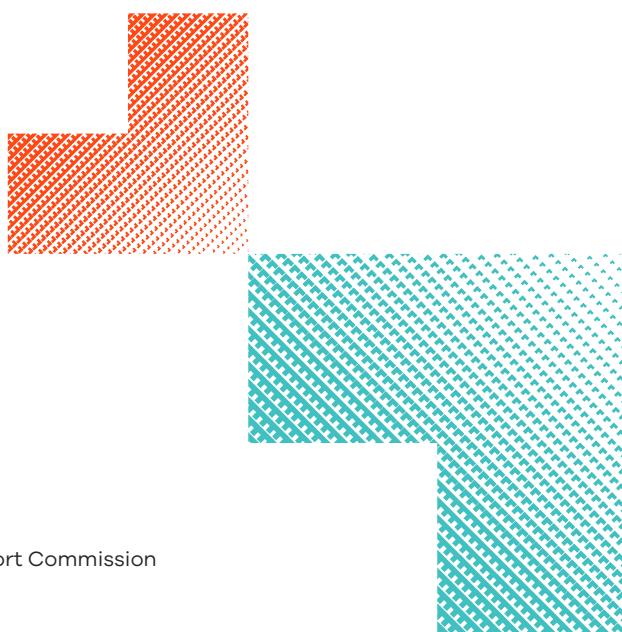
| Make              | Average emissions intensity (g/km) |            | Change from 2018 to 2019 (%)*) | Sales            |                  |
|-------------------|------------------------------------|------------|--------------------------------|------------------|------------------|
|                   | 2018                               | 2019       |                                | 2018             | 2019             |
| Haval             | 227                                | 222        | -1.9                           | 633              | 1,706            |
| Great Wall        | 222                                | 221        | -0.8                           | 784              | 1,401            |
| Ssangyong         | 198                                | 208        | 5.0                            | 3                | 1,040            |
| Fiat              | 130                                | 129        | -0.6                           | 1,158            | 928              |
| Alfa Romeo        | 149                                | 153        | 2.7                            | 1,279            | 891              |
| Infiniti          | 209                                | 220        | 5.4                            | 649              | 571              |
| Maserati          | 226                                | 241        | 6.4                            | 642              | 482              |
| Citroen           | 123                                | 122        | -0.9                           | 494              | 400              |
| Chrysler          | 291                                | 295        | 1.3                            | 250              | 292              |
| Ferrari           | 284                                | 287        | 1.0                            | 241              | 257              |
| Bentley           | 283                                | 274        | -3.2                           | 208              | 191              |
| Lamborghini       | 316                                | 314        | -0.6                           | 134              | 147              |
| Aston Martin      | 263                                | 254        | -3.6                           | 167              | 129              |
| Genesis           | 232                                | 235        | 1.3                            | 19               | 103              |
| McLaren           | 250                                | 260        | 4.0                            | 88               | 88               |
| Fiat Professional | 137                                | 133        | -2.7                           | 79               | 81               |
| Lotus             | 201                                | 219        | 9.5                            | 56               | 57               |
| Rolls-Royce       | 333                                | 333        | 0.2                            | 40               | 55               |
| Alpine            | 137                                | 137        | 0.0                            | 32               | 35               |
| Morgan            | 204                                | 225        | 10.1                           | 10               | 10               |
| Caterham          | 172                                | -          | n/a                            | 3                | -                |
| Chery             | 214                                | -          | n/a                            | 1                | -                |
| Proton            | 193                                | -          | n/a                            | 1                | -                |
| <b>Total</b>      | <b>181</b>                         | <b>181</b> | <b>-0.2</b>                    | <b>1,110,388</b> | <b>1,020,839</b> |

\* Due to rounding, average emissions intensity may appear the same for 2018 and 2019 in some rows of the table. However, the percentage change considers the unrounded figure.

**Table 12: Average emissions intensity and annual sales by segment, 2018 and 2019**

| Segment             | Average emissions intensity<br>(g/km) |            | Change from 2018 to<br>2019 (%) <sup>*</sup> | Sales            |                  |
|---------------------|---------------------------------------|------------|--|------------------|------------------|
|                     | 2018                                  | 2019       |  | 2018             | 2019             |
| SUV Medium          | 174                                   | 171        | -2.1   | 206,450          | 201,371          |
| Pick-up/Chassis 4x4 | 224                                   | 226        | 0.9  | 173,263          | 168,584          |
| Small               | 151                                   | 148        | -1.6   | 199,123          | 163,243          |
| SUV Small           | 157                                   | 157        | 0.5  | 139,163          | 138,883          |
| SUV Large           | 207                                   | 205        | -1.1   | 132,662          | 122,681          |
| Light               | 135                                   | 134        | -0.2   | 76,664           | 63,050           |
| Medium              | 153                                   | 150        | -1.9   | 46,231           | 42,994           |
| Pick-up/Chassis 4x2 | 219                                   | 221        | 0.6  | 37,668           | 32,783           |
| Vans/Cab Chassis    | 205                                   | 204        | -0.5   | 23,328           | 20,898           |
| SUV Upper Large     | 259                                   | 257        | -0.8   | 16,933           | 19,738           |
| Sports              | 219                                   | 214        | -2.0   | 18,571           | 14,344           |
| People Movers       | 217                                   | 217        | 0.2  | 13,357           | 12,543           |
| Large               | 202                                   | 189        | -6.5   | 15,405           | 11,422           |
| Micro               | 129                                   | 129        | -0.2   | 7,819            | 6,505            |
| Upper Large         | 206                                   | 219        | 6.1  | 1,109            | 943              |
| Light Buses         | 258                                   | 258        | 0.0  | 2,642            | 857              |
| <b>Total</b>        | <b>181</b>                            | <b>181</b> | <b>-0.2</b>                                  | <b>1,110,388</b> | <b>1,020,839</b> |

\* Due to rounding, average emissions intensity may appear the same for 2018 and 2019 in some rows of the table. However, the percentage change considers the unrounded figure.



**Table 13: Top selling models within segments and comparison with best-in-class model, 2019**

| Segment      | Selling rank within segment | Make       | Model      | Sales  | Average emissions intensity (g/km) | Difference in average emissions intensity compared with best-in-class model (%) | Best-in-class emissions intensity (g/km) *           |
|--------------|-----------------------------|------------|------------|--------|------------------------------------|---|--|
| <b>Micro</b> | 1                           | Kia        | JA PICANTO | 5,237  | 131                                | 20  | <b>109</b><br><b>Mitsubishi MIRAGE (petrol)</b>      |
|              | 2                           | Mitsubishi | MIRAGE     | 592    | 113                                | 3   |  |
|              | 3                           | Fiat       | 500        | 375    | 114                                | 5   |  |
|              | 4                           | Fiat       | ABARTH     | 298    | 139                                | 27  |  |
|              | 5                           | Holden     | SPARK      | 3      | 137                                | 26  |  |
| <b>Light</b> | 1                           | Hyundai    | ACCENT     | 9,963  | 154                                | 71  | <b>90</b><br><b>Toyota PRIUS C (petrol-electric)</b> |
|              | 2                           | Toyota     | YARIS      | 9,853  | 146                                | 62  |  |
|              | 3                           | Mazda      | 200        | 8,198  | 119                                | 32  |  |
|              | 4                           | Suzuki     | SWIFT      | 6,676  | 113                                | 26  |  |
|              | 5                           | Kia        | YB RIO     | 6,270  | 141                                | 56  |  |
|              | 6                           | Volkswagen | POLO       | 5,723  | 118                                | 31  |  |
|              | 7                           | Honda      | JAZZ       | 5,263  | 136                                | 51  |  |
|              | 8                           | MG         | MG3        | 4,017  | 159                                | 77  |  |
|              | 9                           | Suzuki     | BALENO     | 2,277  | 125                                | 39  |  |
|              | 10                          | MINI       | COOPER     | 1,776  | 127                                | 41  |  |
| <b>Small</b> | 1                           | Toyota     | COROLLA    | 30,468 | 126                                | 951   | <b>12</b><br><b>BMW I3 REX (electric-petrol)</b>     |
|              | 2                           | Hyundai    | I30        | 28,378 | 172                                | 1,330   |  |
|              | 3                           | Mazda      | 300        | 24,939 | 142                                | 1,085   |  |
|              | 4                           | Kia        | BD CERATO  | 21,658 | 166                                | 1,280   |  |
|              | 5                           | Volkswagen | GOLF       | 14,355 | 136                                | 1,033   |  |
|              | 6                           | Honda      | CIVIC 5D   | 6,633  | 147                                | 1,122   |  |
|              | 7                           | Subaru     | IMPREZA    | 4,518  | 157                                | 1,209   |  |
|              | 8                           | Holden     | ASTRA      | 4,188  | 138                                | 1,053   |  |
|              | 9                           | Ford       | FOCUS      | 3,682  | 150                                | 1,147   |  |
|              | 10                          | Honda      | CIVIC 4D   | 3,605  | 146                                | 1,114   |  |

| <b>Segment</b>     | <b>Selling rank within segment</b> | <b>Make</b>        | <b>Model</b>    | <b>Sales</b> | <b>Average emissions intensity (g/km)</b> | <b>Difference in average emissions intensity compared with best-in-class model (%)</b> | <b>Best-in-class emissions intensity (g/km) *</b>   |
|--------------------|------------------------------------|--------------------|-----------------|--------------|---|--|---|
| <b>Medium</b>      | 1                                  | Toyota             | CAMRY HYBRID    | 8,696        | 96  | 109  | <b>46</b><br><b>Volvo Car S60 (electric-petrol)</b> |
|                    | 2                                  | Toyota             | CAMRY           | 7,081        | 182                                       | 297  |   |
|                    | 3                                  | Mercedes-Benz Cars | C300 FL         | 2,936        | 159                                       | 246  |   |
|                    | 4                                  | Mazda              | 600             | 2,612        | 177                                       | 284  |   |
|                    | 5                                  | Mercedes-Benz Cars | C200 FL         | 2,540        | 149                                       | 225  |   |
|                    | 6                                  | BMW                | 330I            | 1,993        | 147                                       | 219  |   |
|                    | 7                                  | Skoda              | OCTAVIA         | 1,814        | 131                                       | 184  |   |
|                    | 8                                  | Subaru             | LIBERTY         | 1,344        | 173                                       | 276  |   |
|                    | 9                                  | Audi               | A4              | 1,075        | 137                                       | 197  |   |
|                    | 10                                 | Volkswagen         | PASSAT          | 1,040        | 140                                       | 203  |   |
| <b>Large</b>       | 1                                  | Holden             | COMMODORE       | 5,915        | 189                                       | 311  | <b>46</b><br><b>BMW 530E (electric-petrol)</b>      |
|                    | 2                                  | Kia                | CK STINGER      | 1,773        | 238                                       | 418  |   |
|                    | 3                                  | Skoda              | SUPERB          | 849          | 155                                       | 237  |   |
|                    | 4                                  | Mercedes-Benz Cars | E200            | 391          | 154                                       | 234  |   |
|                    | 5                                  | BMW                | 530D            | 295          | 134                                       | 191  |   |
|                    | 6                                  | Mercedes-Benz Cars | E450 4M         | 194          | 201                                       | 337  |   |
|                    | 7                                  | BMW                | 530I            | 175          | 145                                       | 215  |   |
|                    | 8                                  | BMW                | M5              | 154          | 241                                       | 424  |   |
|                    | 9                                  | Mercedes-Benz Cars | E220D           | 151          | 113                                       | 146  |   |
|                    | 10                                 | BMW                | 520I            | 147          | 141                                       | 207  |   |
| <b>Upper Large</b> | 1                                  | Chrysler           | 300 LX          | 292          | 295                                       | 489  | <b>50</b><br><b>BMW 740E (electric-petrol)</b>      |
|                    | 2                                  | Mercedes-Benz Cars | S350 D FL       | 124          | 141                                       | 182  |   |
|                    | 3                                  | Mercedes-Benz Cars | M-AMG GT 63S 4M | 62           | 258                                       | 416  |   |
|                    | 4                                  | BMW                | 740I            | 60           | 171                                       | 241  |   |
|                    | 5                                  | Porsche            | 97A             | 51           | 188                                       | 276  |   |
|                    | 6                                  | Audi               | A8              | 40           | 171                                       | 242  |   |
|                    | 7                                  | BMW                | 630I GT         | 38           | 159                                       | 219  |   |
|                    | 8                                  | Mercedes-Benz Cars | S450L FL        | 31           | 192                                       | 284  |   |
|                    | 9                                  | Lexus              | LS500           | 26           | 217                                       | 334  |   |
|                    | 10                                 | BMW                | 730D            | 24           | 133                                       | 166  |   |

| <b>Segment</b>       | <b>Selling rank within segment</b> | <b>Make</b>        | <b>Model</b>    | <b>Sales</b> | <b>Average emissions intensity (g/km)</b> | <b>Difference in average emissions intensity compared with best-in-class model (%)</b> | <b>Best-in-class emissions intensity (g/km) *</b>     |
|----------------------|------------------------------------|--------------------|-----------------|--------------|---|--|---|
| <b>Sports</b>        | 1                                  | Ford               | MUSTANG         | 3,948        | 282                                       | 487  | <b>48</b><br><b>BMW I8 ROADSTER (electric-petrol)</b> |
|                      | 2                                  | Mercedes-Benz Cars | C200 CPE FL     | 806          | 150                                       | 213  |   |
|                      | 3                                  | Toyota             | 86              | 568          | 177                                       | 270  |   |
|                      | 4                                  | Mercedes-Benz Cars | M-AMG C63S CPFL | 514          | 234                                       | 388  |   |
|                      | 5                                  | Porsche            | 911             | 504          | 256                                       | 432  |   |
|                      | 6                                  | BMW                | M2              | 452          | 207                                       | 331  |   |
|                      | 7                                  | Mazda              | MX5             | 442          | 162                                       | 237  |   |
|                      | 8                                  | Mercedes-Benz Cars | C300 CPE FL     | 435          | 159                                       | 231  |   |
|                      | 9                                  | Subaru             | BRZ             | 399          | 183                                       | 281  |   |
|                      | 10                                 | Mercedes-Benz Cars | M-AMG C43 CPEFL | 378          | 217                                       | 352  |   |
| <b>People Movers</b> | 1                                  | Kia                | YP CARNIVAL     | 6,493        | 230                                       | 66   | <b>138</b><br><b>Volkswagen CADDY (petrol)</b>        |
|                      | 2                                  | Honda              | ODYSSEY         | 1,684        | 181                                       | 31   |   |
|                      | 3                                  | Volkswagen         | MULTIVAN        | 929          | 201                                       | 46   |   |
|                      | 4                                  | Hyundai            | IMAX            | 854          | 231                                       | 67   |   |
|                      | 5                                  | LDV                | G10             | 845          | 267                                       | 93   |   |
|                      | 6                                  | Toyota             | TARAGO          | 618          | 212                                       | 54   |   |
|                      | 7                                  | Mercedes-Benz Vans | V-CLASS         | 423          | 164                                       | 19   |   |
|                      | 8                                  | Volkswagen         | CADDY           | 309          | 138                                       | 0  |   |
|                      | 9                                  | Toyota             | GRANVIA         | 140          | 211                                       | 53   |   |
|                      | 10                                 | Mercedes-Benz Vans | VALENTE         | 125          | 169                                       | 22   |   |

| <b>Segment</b>    | <b>Selling rank within segment</b> | <b>Make</b> | <b>Model</b>    | <b>Sales</b> | <b>Average emissions intensity (g/km)</b> | <b>Difference in average emissions intensity compared with best-in-class model (%)</b> | <b>Best-in-class emissions intensity (g/km) *</b>          |
|-------------------|------------------------------------|-------------|-----------------|--------------|---|--|--|
| <b>SUV Small</b>  | 1                                  | Mitsubishi  | ASX             | 20,806       | 176                                       | 260  | <b>49</b><br><b>MINI COOPER (electric-petrol)</b>          |
|                   | 2                                  | Mazda       | CX3             | 14,813       | 144                                       | 194  |  |
|                   | 3                                  | Hyundai     | KONA            | 12,843       | 167                                       | 240  |  |
|                   | 4                                  | Honda       | HR-V            | 11,731       | 157                                       | 219  |  |
|                   | 5                                  | Nissan      | QASHQAI         | 11,653       | 159                                       | 225  |  |
|                   | 6                                  | Subaru      | XV              | 10,062       | 159                                       | 225  |  |
|                   | 7                                  | Toyota      | C-HR            | 9,223        | 145                                       | 196  |  |
|                   | 8                                  | Mitsubishi  | ECLIPSE CROSS   | 6,998        | 166                                       | 239  |  |
|                   | 9                                  | Suzuki      | VITARA          | 5,253        | 139                                       | 183  |  |
|                   | 10                                 | Holden      | TRAX            | 4,808        | 163                                       | 233  |  |
| <b>SUV Medium</b> | 1                                  | Mazda       | CX5             | 25,539       | 170                                       | 315  | <b>41</b><br><b>Mitsubishi OUTLANDER (electric-petrol)</b> |
|                   | 2                                  | Toyota      | RAV4            | 24,260       | 146                                       | 256  |  |
|                   | 3                                  | Nissan      | XTRAIL          | 19,726       | 186                                       | 353  |  |
|                   | 4                                  | Hyundai     | TUCSON          | 18,251       | 182                                       | 344  |  |
|                   | 5                                  | Mitsubishi  | OUTLANDER       | 17,514       | 161                                       | 292  |  |
|                   | 6                                  | Subaru      | FORESTER        | 15,096       | 168                                       | 310  |  |
|                   | 7                                  | Honda       | CR-V            | 13,810       | 166                                       | 305  |  |
|                   | 8                                  | Kia         | QL SPORTAGE     | 13,645       | 181                                       | 342  |  |
|                   | 9                                  | Volkswagen  | TIGUAN          | 7,747        | 179                                       | 338  |  |
|                   | 10                                 | Holden      | EQUINOX         | 4,562        | 180                                       | 339  |  |
| <b>SUV Large</b>  | 1                                  | Toyota      | PRADO           | 18,335       | 211                                       | 331  | <b>49</b><br><b>Volvo Car XC90 (electric-petrol)</b>       |
|                   | 2                                  | Toyota      | KLUGER          | 11,371       | 216                                       | 341  |  |
|                   | 3                                  | Isuzu Ute   | MU-X            | 8,419        | 210                                       | 330  |  |
|                   | 4                                  | Subaru      | OUTBACK         | 7,210        | 173                                       | 252  |  |
|                   | 5                                  | Mazda       | CX9             | 7,168        | 201                                       | 310  |  |
|                   | 6                                  | Mitsubishi  | PAJERO SPORT    | 6,477        | 212                                       | 333  |  |
|                   | 7                                  | Hyundai     | SANTA FE        | 5,857        | 199                                       | 306  |  |
|                   | 8                                  | Ford        | EVEREST         | 5,333        | 197                                       | 302  |  |
|                   | 9                                  | Volkswagen  | TIGUAN ALLSPACE | 4,665        | 183                                       | 273  |  |
|                   | 10                                 | Kia         | UM SORENTO      | 3,777        | 204                                       | 316  |  |

| <b>Segment</b>                      | <b>Selling rank within segment</b> | <b>Make</b>        | <b>Model</b> | <b>Sales</b> | <b>Average emissions intensity (g/km)</b> | <b>Difference in average emissions intensity compared with best-in-class model (%)</b> | <b>Best-in-class emissions intensity (g/km)*</b>                    |
|-------------------------------------|------------------------------------|--------------------|--------------|--------------|---|--|---|
| <b>SUV<br/>Upper Large</b>          | 1                                  | Toyota             | LANDCRUISER  | 13,802       | 253                                       | 295  | <b>Land Rover<br/>RANGE ROVER<br/>(electric-petrol)<br/><br/>64</b> |
|                                     | 2                                  | Nissan             | PATROL       | 1,951        | 343                                       | 436  |   |
|                                     | 3                                  | Land Rover         | DISCOVERY    | 1,216        | 203                                       | 216  |   |
|                                     | 4                                  | BMW                | X7 XDRIVE30D | 499          | 191                                       | 198  |   |
|                                     | 5                                  | Audi               | Q8           | 494          | 210                                       | 228  |   |
|                                     | 6                                  | Land Rover         | RANGE ROVER  | 339          | 241                                       | 276  |   |
|                                     | 7                                  | Mercedes-Benz Cars | M-AMG G63 FL | 300          | 299                                       | 367  |   |
|                                     | 8                                  | Lexus              | LX570        | 268          | 334                                       | 422  |   |
|                                     | 9                                  | Mercedes-Benz Cars | GLS350D 4M   | 195          | 199                                       | 211  |   |
|                                     | 10                                 | Mercedes-Benz Cars | GLS400D 4M   | 166          | 202                                       | 216  |   |
| <b>Pick-up/<br/>Chassis<br/>4x2</b> | 1                                  | Toyota             | HILUX 4X2    | 11,324       | 241                                       | 45   | <b>Nissan<br/>NAVARA<br/>(diesel)<br/><br/>166</b>                  |
|                                     | 2                                  | Isuzu Ute          | D-MAX        | 5,116        | 198                                       | 19   |   |
|                                     | 3                                  | Ford               | RANGER       | 3,956        | 202                                       | 22   |   |
|                                     | 4                                  | Mitsubishi         | TRITON       | 3,138        | 222                                       | 34   |   |
|                                     | 5                                  | Nissan             | NAVARA       | 2,751        | 174                                       | 5  |   |
|                                     | 6                                  | Mazda              | B32          | 2,548        | 243                                       | 46   |   |
|                                     | 7                                  | Holden             | COLORADO     | 1,822        | 240                                       | 45   |   |
|                                     | 8                                  | Mazda              | B22          | 1,122        | 217                                       | 30   |   |
|                                     | 9                                  | Great Wall         | STEED        | 891          | 220                                       | 32   |   |
|                                     | 10                                 | Volkswagen         | AMAROK       | 67           | 226                                       | 36   |   |
| <b>Pick-up/<br/>Chassis<br/>4x4</b> | 1                                  | Ford               | RANGER       | 37,004       | 219                                       | 49   | <b>Nissan<br/>NAVARA<br/>(diesel)<br/><br/>147</b>                  |
|                                     | 2                                  | Toyota             | HILUX 4X4    | 36,325       | 221                                       | 50   |   |
|                                     | 3                                  | Mitsubishi         | TRITON       | 22,681       | 217                                       | 47   |   |
|                                     | 4                                  | Holden             | COLORADO     | 15,650       | 245                                       | 67   |   |
|                                     | 5                                  | Isuzu Ute          | D-MAX        | 11,776       | 207                                       | 41   |   |
|                                     | 6                                  | Nissan             | NAVARA       | 10,661       | 183                                       | 25   |   |
|                                     | 7                                  | Toyota             | LANDCRUISER  | 9,222        | 281                                       | 91   |   |
|                                     | 8                                  | Volkswagen         | AMAROK       | 8,304        | 234                                       | 59   |   |
|                                     | 9                                  | Mazda              | B32          | 7,687        | 263                                       | 79   |   |
|                                     | 10                                 | LDV                | T60          | 3,529        | 246                                       | 67   |   |

| Segment                  | Selling rank within segment | Make               | Model          | Sales | Average emissions intensity (g/km) | Difference in average emissions intensity compared with best-in-class model (%) | Best-in-class emissions intensity (g/km) *     |
|--------------------------|-----------------------------|--------------------|----------------|-------|------------------------------------|---|--|
| <b>Vans/ Cab Chassis</b> | 1                           | Toyota             | HIACE          | 6,127 | 228                                | 111   | <b>108</b><br><b>Citroen BERLINGO (diesel)</b> |
|                          | 2                           | Hyundai            | ILOAD          | 3,919 | 229                                | 112   |  |
|                          | 3                           | Ford               | TRANSIT CUSTOM | 2,070 | 187                                | 74  |  |
|                          | 4                           | Renault            | TRAFIC         | 1,935 | 166                                | 53  |  |
|                          | 5                           | Volkswagen         | CADDY VAN      | 1,672 | 140                                | 30  |  |
|                          | 6                           | Volkswagen         | TRANSPORTER    | 1,672 | 203                                | 88  |  |
|                          | 7                           | LDV                | G10            | 1,322 | 233                                | 115   |  |
|                          | 8                           | Renault            | KANGOO         | 731   | 140                                | 30  |  |
|                          | 9                           | Mercedes-Benz Vans | VITO           | 578   | 170                                | 57  |  |
|                          | 10                          | LDV                | V80            | 520   | 248                                | 130   |  |
| <b>Light buses</b>       | 1                           | Toyota             | HIACE          | 857   | 258                                | 13  | <b>228</b><br><b>Toyota HIACE (diesel)</b>     |

\* Best-in-class is the lowest emissions model variant and excludes fully electric vehicles with emissions of 0 g/km.

**Table 14: Average emissions intensity for models with a sales volume greater than 1,000 vehicles, 2019**

| Rank | Make       | Model     | Average emissions intensity (g/km) | Sales  |
|------|------------|-----------|------------------------------------|--------|
| 1    | Ford       | RANGER    | 219                                | 37,004 |
| 2    | Toyota     | HILUX 4X4 | 221                                | 36,325 |
| 3    | Toyota     | COROLLA   | 126                                | 30,468 |
| 4    | Hyundai    | I30       | 172                                | 28,378 |
| 5    | Mazda      | CX5       | 170                                | 25,539 |
| 6    | Mazda      | 300       | 142                                | 24,939 |
| 7    | Toyota     | RAV4      | 146                                | 24,260 |
| 8    | Mitsubishi | TRITON    | 217                                | 22,681 |
| 9    | Kia        | BD CERATO | 166                                | 21,658 |

| Rank | Make       | Model         | Average emissions intensity (g/km) | Sales  |
|------|------------|---------------|------------------------------------|--------|
| 10   | Mitsubishi | ASX           | 176                                | 20,806 |
| 11   | Nissan     | XTRAIL        | 186                                | 19,726 |
| 12   | Toyota     | PRADO         | 211                                | 18,335 |
| 13   | Hyundai    | TUCSON        | 182                                | 18,251 |
| 14   | Mitsubishi | OUTLANDER     | 161                                | 17,514 |
| 15   | Holden     | COLORADO      | 245                                | 15,650 |
| 16   | Subaru     | FORESTER      | 168                                | 15,096 |
| 17   | Mazda      | CX3           | 144                                | 14,813 |
| 18   | Volkswagen | GOLF          | 136                                | 14,355 |
| 19   | Honda      | CR-V          | 166                                | 13,810 |
| 20   | Toyota     | LANDCRUISER   | 253                                | 13,802 |
| 21   | Kia        | QL SPORTAGE   | 181                                | 13,645 |
| 22   | Hyundai    | KONA          | 167                                | 12,843 |
| 23   | Isuzu Ute  | D-MAX         | 207                                | 11,776 |
| 24   | Honda      | HR-V          | 157                                | 11,731 |
| 25   | Nissan     | QASHQAI       | 159                                | 11,653 |
| 26   | Toyota     | KLUGER        | 216                                | 11,371 |
| 27   | Toyota     | HILUX 4X2     | 241                                | 11,324 |
| 28   | Nissan     | NAVARA        | 183                                | 10,661 |
| 29   | Subaru     | XV            | 159                                | 10,062 |
| 30   | Hyundai    | ACCENT        | 154                                | 9,963  |
| 31   | Toyota     | YARIS         | 146                                | 9,853  |
| 32   | Toyota     | C-HR          | 145                                | 9,223  |
| 33   | Toyota     | LANDCRUISER   | 281                                | 9,222  |
| 34   | Toyota     | CAMRY HYBRID  | 96                                 | 8,696  |
| 35   | Isuzu Ute  | MU-X          | 210                                | 8,419  |
| 36   | Volkswagen | AMAROK        | 234                                | 8,304  |
| 37   | Mazda      | 200           | 119                                | 8,198  |
| 38   | Volkswagen | TIGUAN        | 179                                | 7,747  |
| 39   | Mazda      | B32           | 263                                | 7,687  |
| 40   | Subaru     | OUTBACK       | 173                                | 7,210  |
| 41   | Mazda      | CX9           | 201                                | 7,168  |
| 42   | Toyota     | CAMRY         | 182                                | 7,081  |
| 43   | Mitsubishi | ECLIPSE CROSS | 166                                | 6,998  |
| 44   | Suzuki     | SWIFT         | 113                                | 6,676  |
| 45   | Honda      | CIVIC 5D      | 147                                | 6,633  |
| 46   | Kia        | YP CARNIVAL   | 230                                | 6,493  |

| Rank | Make               | Model           | Average emissions intensity (g/km) | Sales |
|------|--------------------|-----------------|------------------------------------|-------|
| 47   | Mitsubishi         | PAJERO SPORT    | 212                                | 6,477 |
| 48   | Kia                | YB RIO          | 141                                | 6,270 |
| 49   | Toyota             | HIACE           | 228                                | 6,127 |
| 50   | Holden             | COMMODORE       | 189                                | 5,915 |
| 51   | Hyundai            | SANTA FE        | 199                                | 5,857 |
| 52   | Volkswagen         | POLO            | 118                                | 5,723 |
| 53   | Ford               | EVEREST         | 197                                | 5,333 |
| 54   | Honda              | JAZZ            | 136                                | 5,263 |
| 55   | Suzuki             | VITARA          | 139                                | 5,253 |
| 56   | Kia                | JA PICANTO      | 131                                | 5,237 |
| 57   | Isuzu Ute          | D-MAX           | 198                                | 5,116 |
| 58   | Holden             | TRAX            | 163                                | 4,808 |
| 59   | Volkswagen         | TIGUAN ALLSPACE | 183                                | 4,665 |
| 60   | Holden             | EQUINOX         | 180                                | 4,562 |
| 61   | Subaru             | IMPREZA         | 157                                | 4,518 |
| 62   | Holden             | ASTRA           | 138                                | 4,188 |
| 63   | MG                 | MG3             | 159                                | 4,017 |
| 64   | Ford               | RANGER          | 202                                | 3,956 |
| 65   | Ford               | MUSTANG         | 282                                | 3,948 |
| 66   | Hyundai            | ILOAD           | 229                                | 3,919 |
| 67   | Kia                | UM SORENTO      | 204                                | 3,777 |
| 68   | MG                 | MG ZS           | 159                                | 3,729 |
| 69   | Ford               | FOCUS           | 150                                | 3,682 |
| 70   | Honda              | CIVIC 4D        | 146                                | 3,605 |
| 71   | LDV                | T60             | 246                                | 3,529 |
| 72   | Volvo Car          | XC60            | 160                                | 3,406 |
| 73   | Ford               | ESCAPE          | 174                                | 3,326 |
| 74   | Audi               | Q5              | 156                                | 3,279 |
| 75   | Holden             | ACADIA          | 214                                | 3,215 |
| 76   | Mitsubishi         | TRITON          | 222                                | 3,138 |
| 77   | Toyota             | FORTUNER        | 228                                | 3,033 |
| 78   | Jeep               | GRAND CHEROKEE  | 237                                | 2,986 |
| 79   | Mercedes-Benz Cars | C300 FL         | 159                                | 2,936 |
| 80   | Volvo Car          | XC40            | 171                                | 2,858 |
| 81   | Mitsubishi         | PAJERO          | 240                                | 2,847 |
| 82   | Holden             | TRAILBLAZER     | 251                                | 2,813 |
| 83   | Nissan             | NAVARA          | 174                                | 2,751 |
| 84   | Nissan             | PATHFINDER      | 235                                | 2,712 |

| Rank | Make               | Model           | Average emissions intensity (g/km) | Sales |
|------|--------------------|-----------------|------------------------------------|-------|
| 85   | Lexus              | NX300           | 179                                | 2,698 |
| 86   | Hyundai            | ELANTRA         | 166                                | 2,644 |
| 87   | Mazda              | 600             | 177                                | 2,612 |
| 88   | Mazda              | CX8             | 154                                | 2,551 |
| 89   | Mazda              | B32             | 243                                | 2,548 |
| 90   | Mercedes-Benz Cars | C200 FL         | 149                                | 2,540 |
| 91   | Renault            | KOLEOS          | 186                                | 2,533 |
| 92   | Audi               | A3              | 120                                | 2,513 |
| 93   | BMW                | X5 XDRIVE30D    | 188                                | 2,385 |
| 94   | Suzuki             | BALENO          | 125                                | 2,277 |
| 95   | Land Rover         | RR SPORT        | 211                                | 2,202 |
| 96   | Mitsubishi         | LANCER          | 173                                | 2,197 |
| 97   | Land Rover         | DISCOVERY SPORT | 177                                | 2,185 |
| 98   | Skoda              | KODIAQ          | 176                                | 2,163 |
| 99   | Audi               | Q2              | 128                                | 2,155 |
| 100  | Mercedes-Benz Vans | X-CLASS         | 214                                | 2,081 |
| 101  | Ford               | TRANSIT CUSTOM  | 187                                | 2,070 |
| 102  | Kia                | SP2 SELTOS      | 163                                | 2,048 |
| 103  | Mercedes-Benz Cars | A250 4M         | 150                                | 2,046 |
| 104  | Porsche            | 95B             | 212                                | 2,009 |
| 105  | BMW                | 330I            | 147                                | 1,993 |
| 106  | Nissan             | PATROL          | 343                                | 1,951 |
| 107  | Renault            | TRAFIC          | 166                                | 1,935 |
| 108  | Ford               | ENDURA          | 175                                | 1,893 |
| 109  | Holden             | COLORADO        | 240                                | 1,822 |
| 110  | Skoda              | OCTAVIA         | 131                                | 1,814 |
| 111  | MINI               | COOPER          | 127                                | 1,776 |
| 112  | Kia                | CK STINGER      | 238                                | 1,773 |
| 113  | Land Rover         | RR EVOQUE       | 168                                | 1,755 |
| 114  | Mercedes-Benz Cars | GLA180 FL       | 133                                | 1,723 |
| 115  | Honda              | ODYSSEY         | 181                                | 1,684 |
| 116  | Volkswagen         | CADDY VAN       | 140                                | 1,672 |
| 117  | Volkswagen         | TRANSPORTER     | 203                                | 1,672 |
| 118  | BMW                | X3 XDRIVE30I    | 173                                | 1,636 |
| 119  | Mercedes-Benz Cars | GLC200          | 168                                | 1,632 |

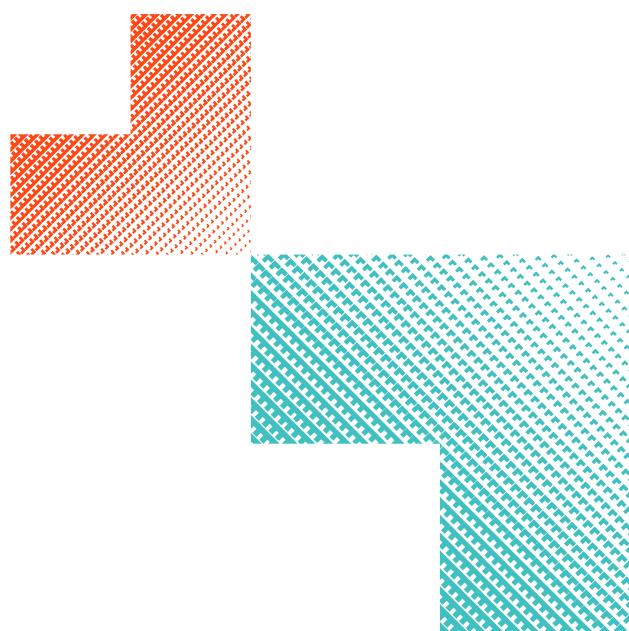
| Rank          | Make               | Model        | Average emissions intensity (g/km) | Sales          |
|---------------|--------------------|--------------|------------------------------------|----------------|
| 120           | RAM                | LARAMIE 1500 | 278                                | 1,589          |
| 121           | Lexus              | UX200        | 132                                | 1,450          |
| 122           | Suzuki             | JIMNY        | 154                                | 1,391          |
| 123           | Porsche            | CAY          | 190                                | 1,352          |
| 124           | Subaru             | LIBERTY      | 173                                | 1,344          |
| 125           | LDV                | G10          | 233                                | 1,322          |
| 126           | Mercedes-Benz Cars | GLC250       | 168                                | 1,297          |
| 127           | Mercedes-Benz Cars | B180         | 131                                | 1,255          |
| 128           | Hyundai            | VENUE        | 165                                | 1,245          |
| 129           | Land Rover         | DISCOVERY    | 203                                | 1,216          |
| 130           | Volvo Car          | XC90         | 166                                | 1,192          |
| 131           | Land Rover         | RR VELAR     | 173                                | 1,180          |
| 132           | Jeep               | WRANGLER     | 232                                | 1,153          |
| 133           | Mazda              | B22          | 217                                | 1,122          |
| 134           | BMW                | X1 XDRIVE25I | 146                                | 1,117          |
| 135           | Volkswagen         | TOUAREG      | 195                                | 1,116          |
| 136           | Subaru             | WRX          | 223                                | 1,109          |
| 137           | Skoda              | KAROQ        | 133                                | 1,105          |
| 138           | Audi               | A4           | 137                                | 1,075          |
| 139           | Suzuki             | IGNIS        | 113                                | 1,074          |
| 140           | Peugeot            | 3008         | 150                                | 1,072          |
| 141           | Mercedes-Benz Cars | GLE300D 4M   | 182                                | 1,063          |
| 142           | Mercedes-Benz Cars | A200 SEDAN   | 130                                | 1,041          |
| 143           | Volkswagen         | PASSAT       | 140                                | 1,040          |
| 144           | Audi               | Q7           | 160                                | 1,039          |
| 145           | Jaguar             | E-PACE       | 172                                | 1,029          |
| 146           | RAM                | EXPRESS 1500 | 230                                | 1,020          |
| <b>Total*</b> |                    |              | <b>181</b>                         | <b>938,017</b> |

\* The totals shown in this row differ to the national totals shown in other tables as they only include vehicle models with sales of at least 1,000.

**Table 15: Average emissions intensity and annual sales by buyer type, 2018 and 2019**

| Buyer type   | Average emissions intensity (g/km) |            | Change from 2018 to 2019 (%) <sup>*</sup> | Sales            |                  |
|--------------|------------------------------------|------------|---|------------------|------------------|
|              | 2018                               | 2019       |   | 2018             | 2019             |
| Business     | 186                                | 186        | 0.2                                       | 557,188          | 507,779          |
| Private      | 174                                | 174        | -0.4                                      | 515,163          | 477,557          |
| Government   | 195                                | 191        | -2.0                                      | 38,037           | 35,503           |
| <b>Total</b> | <b>181</b>                         | <b>181</b> | <b>-0.2</b>                               | <b>1,110,388</b> | <b>1,020,839</b> |

\* Due to rounding, average emissions intensity may appear the same for 2018 and 2019 in some rows of the table. However, the percentage change considers the unrounded figure.



**Table 16: Average emissions intensity and annual sales by detailed buyer type, 2018 and 2019**

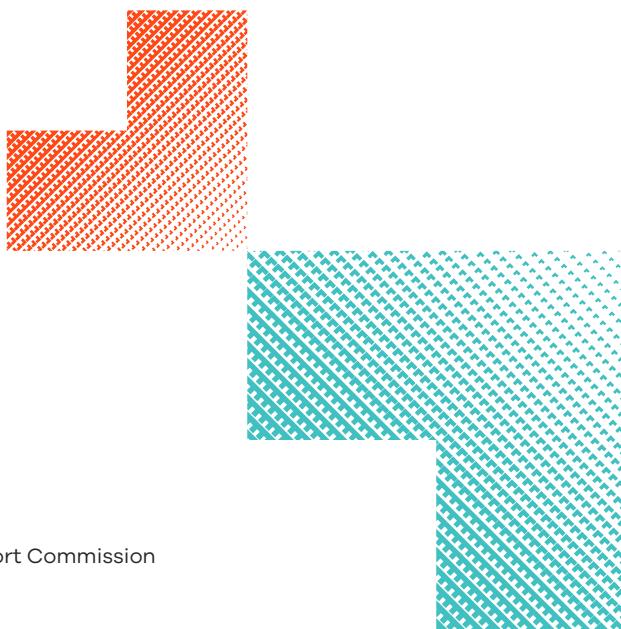
| Buyer type                   | Average emissions intensity (g/km) |            | Change from 2018 to 2019 (%) <sup>*</sup> | Sales            |                  |
|------------------------------|------------------------------------|------------|---|------------------|------------------|
|                              | 2018                               | 2019       |   | 2018             | 2019             |
| Private – local delivery     | 174                                | 174        | -0.4                                      | 514,991          | 477,346          |
| Dealer demonstrator          | 173                                | 175        | 1.0                                       | 183,960          | 159,835          |
| Fleet                        | 201                                | 202        | 0.8                                       | 165,562          | 140,803          |
| Large fleet                  | 198                                | 198        | -0.1                                      | 73,358           | 75,782           |
| Rental                       | 180                                | 175        | -2.4                                      | 77,126           | 73,073           |
| Company capitalisation       | 177                                | 181        | 2.6                                       | 37,157           | 38,922           |
| State Government             | 195                                | 190        | -2.7                                      | 25,059           | 24,956           |
| Not-for-profit organisation  | 180                                | 174        | -3.5                                      | 18,791           | 17,712           |
| Local Government             | 194                                | 195        | 0.7                                       | 9,365            | 8,323            |
| Federal Government           | 194                                | 186        | -4.0                                      | 3,613            | 2,224            |
| Taxi                         | 132                                | 109        | -17.6                                     | 1,010            | 1,410            |
| Private – overseas delivery  | 176                                | 171        | -2.6                                      | 172              | 211              |
| Business – overseas delivery | 173                                | 190        | 10.2                                      | 128              | 150              |
| Diplomatic                   | 181                                | 179        | -0.7                                      | 96               | 92               |
| <b>Total</b>                 | <b>181</b>                         | <b>181</b> | <b>-0.2</b>                               | <b>1,110,388</b> | <b>1,020,839</b> |

\* Due to rounding, average emissions intensity may appear the same for 2018 and 2019 in some rows of the table. However, the percentage change considers the unrounded figure.

**Table 17: Average emissions intensity and annual sales by fuel type, 2018 and 2019**

| Fuel type     | Average emissions intensity (g/km) |            | Change from 2018 to 2019 (%) | Sales            |                  |
|---------------|------------------------------------|------------|------------------------------|------------------|------------------|
|               | 2018                               | 2019       |                              | 2018             | 2019             |
| Petrol        | 167                                | 165        | -1.3                         | 740,980          | 689,752          |
| Diesel        | 208                                | 213        | 2.2                          | 368,245          | 329,685          |
| <b>Total*</b> | <b>181</b>                         | <b>181</b> | <b>-0.2</b>                  | <b>1,109,225</b> | <b>1,019,437</b> |

\* Totals in this row do not match the national totals shown in other tables because they do not include electric vehicles, which are reported separately.



**Table 18: Electric vehicle sales by model for FCAI data, 2018 and 2019**

| Make and Model                | 2018         | 2019         |
|-------------------------------|--------------|--------------|
| Audi A3                       | 1            | 0            |
| Audi Q7                       | 14           | 1            |
| BMW 330E                      | 34           | 1            |
| BMW 530E                      | 27           | 19           |
| BMW 740E                      | 4            | 2            |
| BMW i3                        | 16           | 15           |
| BMW i3 REX                    | 26           | 14           |
| BMW i3S                       | 36           | 51           |
| BMW i3S REX                   | 37           | 16           |
| BMW i8                        | 12           | 6            |
| BMW i8 ROADSTER               | 2            | 11           |
| BMW X5 XDRIVE40E              | 14           | 12           |
| Hyundai IONIQ                 | 54           | 475          |
| Hyundai KONA                  | 0            | 499          |
| Jaguar I-PACE                 | 39           | 155          |
| Land Rover RANGE ROVER        | 3            | 9            |
| Land Rover RR SPORT           | 1            | 26           |
| Mercedes-Benz Cars C300E FL   | 0            | 4            |
| Mercedes-Benz Cars C350 E     | 297          | 3            |
| Mercedes-Benz Cars C350T E    | 9            | 0            |
| Mercedes-Benz Cars E300E      | 0            | 2            |
| Mercedes-Benz Cars E350E      | 10           | 2            |
| Mercedes-Benz Cars EQC 400 4M | 0            | 11           |
| Mercedes-Benz Cars GLE500E    | 39           | 2            |
| MINI COOPER                   | 0            | 32           |
| Mitsubishi OUTLANDER          | 370          | 700          |
| Nissan LEAF                   | 0            | 408          |
| Porsche 97A                   | 33           | 5            |
| Porsche CAY                   | 53           | 269          |
| Renault KANGOO                | 16           | 27           |
| Renault ZOE                   | 48           | 5            |
| Volvo Car S60                 | 0            | 16           |
| Volvo Car V60                 | 0            | 6            |
| Volvo Car XC60                | 103          | 87           |
| Volvo Car XC90                | 54           | 34           |
| <b>Total</b>                  | <b>1,352</b> | <b>2,925</b> |

**Table 19: Electric vehicle sales by state for FCAI data, 2018 and 2019**

| State                        | 2018         | 2019         |
|------------------------------|--------------|--------------|
| Australian Capital Territory | 37           | 134          |
| New South Wales              | 461          | 832          |
| Northern Territory           | 1            | 5            |
| Queensland                   | 210          | 450          |
| South Australia              | 147          | 412          |
| Tasmania                     | 14           | 65           |
| Victoria                     | 401          | 815          |
| Western Australia            | 81           | 212          |
| <b>Total</b>                 | <b>1,352</b> | <b>2,925</b> |

**Table 20: Electric vehicle sales by buyer type for FCAI data, 2018 and 2019**

| State                       | 2018         | 2019         |
|-----------------------------|--------------|--------------|
| Company capitalisation      | 304          | 518          |
| Dealer demonstrator         | 381          | 456          |
| Diplomatic                  | 1            | 1            |
| Federal Government          | 1            | 16           |
| Fleet                       | 111          | 146          |
| Large fleet                 | 36           | 215          |
| Local Government            | 16           | 136          |
| Not-for-profit organisation | 3            | 19           |
| Private – local delivery    | 442          | 1,293        |
| Rental                      | 23           | 2            |
| State Government            | 34           | 123          |
| <b>Total</b>                | <b>1,352</b> | <b>2,925</b> |

**Table 21: 'Green' vehicle average emissions intensity and sales by segment, 2019**

| Segment       | Make               | Model      | Average emissions intensity (g/km) | Sales  |
|---------------|--------------------|------------|------------------------------------|--------|
| <b>Micro</b>  | Mitsubishi         | MIRAGE     | 113                                | 592    |
|               | Kia                | JA PICANTO | 113                                | 690    |
|               | Fiat               | 500        | 114                                | 375    |
| <b>Light</b>  | Renault            | ZOE        | 0                                  | 5      |
|               | Toyota             | PRIUS C    | 90                                 | 415    |
|               | Peugeot            | 208        | 104                                | 55     |
|               | Skoda              | FABIA      | 108                                | 645    |
|               | Citroen            | C3         | 110                                | 79     |
|               | Renault            | CLIO       | 110                                | 6      |
|               | Suzuki             | SWIFT      | 110                                | 6,048  |
|               | Volkswagen         | POLO       | 114                                | 4,877  |
|               | Mazda              | 200        | 114                                | 5,081  |
|               | Audi               | A1         | 115                                | 200    |
| <b>Small</b>  | Suzuki             | BALENO     | 118                                | 132    |
|               | BMW                | I3         | 0                                  | 15     |
|               | BMW                | I3S        | 0                                  | 51     |
|               | Nissan             | LEAF       | 0                                  | 408    |
|               | BMW                | I3 REX     | 13                                 | 14     |
|               | BMW                | I3S REX    | 14                                 | 16     |
|               | Hyundai            | IONIQ      | 17                                 | 546    |
|               | Toyota             | PRIUS      | 80                                 | 180    |
|               | Lexus              | CT200H     | 95                                 | 183    |
|               | Toyota             | COROLLA    | 96                                 | 10,597 |
|               | BMW                | 118D       | 99                                 | 29     |
|               | Toyota             | PRIUS V    | 101                                | 392    |
|               | BMW                | 218D AT    | 111                                | 6      |
|               | BMW                | 118i       | 112                                | 598    |
| <b>Medium</b> | Mercedes-Benz Cars | B200 CDI   | 114                                | 1      |
|               | Peugeot            | 308        | 115                                | 262    |
|               | Audi               | A3         | 116                                | 2,017  |
|               | Skoda              | RAPID      | 118                                | 425    |
|               | Alfa Romeo         | GIULIETTA  | 119                                | 63     |
|               | Hyundai            | I30        | 119                                | 30     |
|               | Mercedes-Benz Cars | C300E FL   | 46                                 | 4      |
|               | Volvo Car          | S60        | 46                                 | 16     |
|               | Volvo Car          | V60        | 49                                 | 6      |
|               | BMW                | 330E       | 50                                 | 8      |

| <b>Segment</b>     | <b>Make</b>        | <b>Model</b>   | <b>Average emissions intensity (g/km)</b> | <b>Sales</b> |
|--------------------|--------------------|----------------|---|--------------|
|                    | Mercedes-Benz Cars | C350 E         | 56  | 3            |
|                    | Toyota             | CAMRY HYBRID   | 96  | 8,696        |
|                    | Honda              | ACCORD         | 98  | 18           |
|                    | Lexus              | ES300H         | 104                                       | 557          |
|                    | Alfa Romeo         | GIULIA         | 109                                       | 5            |
|                    | Mercedes-Benz Cars | CLA220D        | 111                                       | 2            |
|                    | Jaguar             | XE             | 111                                       | 43           |
|                    | Lexus              | IS300H         | 113                                       | 102          |
|                    | Mercedes-Benz Cars | CLA220D SB     | 115                                       | 2            |
|                    | BMW                | 320D G TURISMO | 118                                       | 11           |
|                    | BMW                | 320D           | 119                                       | 421          |
|                    | Audi               | A4             | 119                                       | 157          |
| <b>Large</b>       | BMW                | 530E           | 46  | 19           |
|                    | Mercedes-Benz Cars | E300E          | 50  | 2            |
|                    | Mercedes-Benz Cars | E350E          | 55  | 11           |
|                    | Mercedes-Benz Cars | E220D          | 113                                       | 151          |
|                    | Jaguar             | XF             | 114                                       | 16           |
|                    | BMW                | 520D TOUR      | 119                                       | 32           |
| <b>Upper Large</b> | BMW                | 740E           | 50  | 2            |
|                    | Mercedes-Benz Cars | S560E L FL     | 58  | 1            |
|                    | Porsche            | 97A            | 63  | 6            |
| <b>Sports</b>      | BMW                | I8 ROADSTER    | 48  | 11           |
|                    | BMW                | I8             | 49  | 6            |
|                    | Audi               | A3             | 120                                       | 148          |
| <b>SUV Small</b>   | Hyundai            | KONA           | 0   | 499          |
|                    | MINI               | COOPER         | 49  | 32           |
|                    | Toyota             | C-HR HYBRID    | 97  | 155          |
|                    | Lexus              | UX250H         | 104                                       | 481          |
|                    | Citroen            | C4 CACTUS      | 108                                       | 92           |
|                    | Peugeot            | 2008           | 110                                       | 194          |
|                    | Suzuki             | IGNIS          | 113                                       | 1,074        |
|                    | BMW                | X1 SDRIVE18D   | 114                                       | 499          |
|                    | Mercedes-Benz Cars | GLA220 D FL    | 118                                       | 1            |
|                    | Renault            | CAPTUR         | 120                                       | 419          |
| <b>SUV Medium</b>  | Mercedes-Benz Cars | EQC 400 4M     | 0   | 11           |
|                    | Mitsubishi         | OUTLANDER      | 41  | 700          |
|                    | Volvo Car          | XC60           | 50  | 87           |
|                    | Toyota             | RAV4           | 108                                       | 7,411        |

| Segment                 | Make               | Model        | Average emissions intensity (g/km) | Sales         |
|-------------------------|--------------------|--------------|------------------------------------|---------------|
| <b>SUV Large</b>        | Jaguar             | I-PACE       | 0                                  | 155           |
|                         | Volvo Car          | XC90         | 49                                 | 34            |
|                         | Audi               | Q7           | 49                                 | 1             |
|                         | Land Rover         | RR SPORT     | 64                                 | 31            |
|                         | BMW                | X5 XDRIVE40E | 77                                 | 12            |
|                         | Mercedes-Benz Cars | GLE500E      | 78                                 | 2             |
|                         | Porsche            | CAY          | 78                                 | 270           |
| <b>SUV Upper Large</b>  | Land Rover         | RANGE ROVER  | 64                                 | 9             |
| <b>Vans/Cab Chassis</b> | Renault            | KANGOO       | 0                                  | 27            |
|                         | Citroen            | BERLINGO     | 108                                | 97            |
| <b>Total*</b>           |                    |              |                                    | <b>57,782</b> |

\* The total shown in this row differs to the national total shown in other tables as it only includes 'green' vehicles.

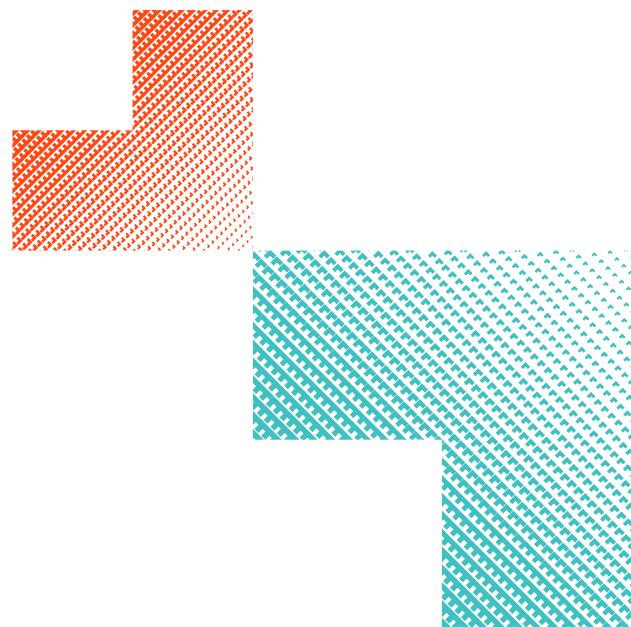
**Table 22: Average emissions intensity for new passenger vehicles for Australia, 2018**

| Make         | Average emissions intensity (g/km) | Sales  |
|--------------|------------------------------------|--------|
| Alfa Romeo   | 149                                | 1,279  |
| Alpine       | 137                                | 32     |
| Aston Martin | 263                                | 167    |
| Audi         | 148                                | 19,416 |
| Bentley      | 283                                | 208    |
| BMW          | 151                                | 23,003 |
| Caterham     | 172                                | 3      |
| Chery        | 214                                | 1      |
| Chrysler     | 291                                | 250    |
| Citroen      | 112                                | 232    |
| Ferrari      | 284                                | 241    |
| Fiat         | 130                                | 1,158  |
| Ford         | 205                                | 24,239 |
| Genesis      | 232                                | 19     |
| Haval        | 227                                | 633    |
| Holden       | 184                                | 42,108 |
| Honda        | 155                                | 51,525 |
| Hyundai      | 173                                | 89,791 |
| Infiniti     | 209                                | 649    |
| Isuzu Ute    | 210                                | 9,090  |
| Jaguar       | 157                                | 2,640  |

| <b>Make</b>        | <b>Average emissions intensity (g/km)</b> | <b>Sales</b>   |
|--------------------|---|----------------|
| Jeep               | 227                                       | 7,326          |
| Kia                | 178                                       | 58,815         |
| Lamborghini        | 316                                       | 134            |
| Land Rover         | 169                                       | 10,089         |
| LDV                | 266                                       | 1,072          |
| Lexus              | 178                                       | 8,819          |
| Lotus              | 201                                       | 56             |
| Maserati           | 226                                       | 642            |
| Mazda              | 152                                       | 98,113         |
| McLaren            | 250                                       | 88             |
| Mercedes-Benz Cars | 161                                       | 32,026         |
| Mercedes-Benz Vans | 167                                       | 1,029          |
| MG                 | 166                                       | 3,007          |
| MINI               | 133                                       | 3,590          |
| Mitsubishi         | 177                                       | 60,048         |
| Morgan             | 204                                       | 10             |
| Nissan             | 186                                       | 41,230         |
| Peugeot            | 138                                       | 2,838          |
| Porsche            | 197                                       | 3,909          |
| Proton             | 193                                       | 1              |
| Renault            | 162                                       | 5,503          |
| Rolls-Royce        | 333                                       | 40             |
| Skoda              | 139                                       | 5,807          |
| Ssangyong          | 198                                       | 3              |
| Subaru             | 175                                       | 50,015         |
| Suzuki             | 129                                       | 17,600         |
| Toyota             | 178                                       | 145,544        |
| Volkswagen         | 148                                       | 42,756         |
| Volvo Car          | 157                                       | 6,693          |
| <b>Total</b>       | <b>170</b>                                | <b>873,487</b> |

**Table 23: Average emissions intensity for new light commercial vehicles for Australia by make, 2018**

| Make               | Average emissions intensity (g/km) | Sales          |
|--------------------|------------------------------------|----------------|
| Citroen            | 132                                | 262            |
| Fiat Professional  | 137                                | 79             |
| Ford               | 222                                | 44,024         |
| Great Wall         | 222                                | 784            |
| Holden             | 244                                | 18,643         |
| Hyundai            | 228                                | 4,362          |
| Isuzu Ute          | 204                                | 18,550         |
| LDV                | 243                                | 4,992          |
| Mazda              | 253                                | 13,167         |
| Mercedes-Benz Vans | 189                                | 2,865          |
| Mitsubishi         | 199                                | 24,896         |
| Nissan             | 181                                | 16,469         |
| RAM                | 253                                | 491            |
| Renault            | 157                                | 2,722          |
| Suzuki             | 190                                | 1              |
| Toyota             | 235                                | 71,235         |
| Volkswagen         | 211                                | 13,359         |
| <b>Total</b>       | <b>222</b>                         | <b>236,901</b> |



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