Subject: Fetch 2024 Analysis Update – Key Insight and Data Quality

Hi team,

Hope you all are doing well!

The team and I conducted an analysis of Fetch's performance for 2024 (June to September).

<u>Key Insight:</u> There has been negative YoY growth in the number of new users joining Fetch in 2023 and 2024 (-42% and -24% resp). Bringing the new user count to pre-COVID levels (2020). We need to understand why new users have reduced in recent years.

<u>Note:</u> The above insight is generated using the Created Date from User data and is therefore not impacted by the below-mentioned data quality issues.

## **Caveats:**

We faced some data quality issues while performing the analysis (listed below). Due to this, the analysis results need to be re-evaluated once the data quality issues are fixed to give a better picture of the Fetch landscape.

Here are the issues along with additional help needed and solutions implemented:

## **High Priority Data Issues:**

- 1. Only ~0.5% of users in the Transaction data were mapped to the User data
  - i. This limits the insights we can generate related to users (age/joining date/demographic)
  - ii. Needed: Improved mapping of the user data to generate useful user level insights
- 2. Transaction data with missing Barcodes
  - i. ~10% of transactions do not have a barcode
  - ii. Needed: Improved mapping of Barcodes to generate product level insights
- 3. Barcodes in the Transaction and Product data are stored as integers and are of varying length
  - i. This creates an issue, since any barcode with zero as the first digit(s) might get dropped while being transferred from/to a csv file
  - ii. Solution: Resolved by converting Barcodes to string and making it a string of length 14
- 4. Missing Brand and Manufacturer information in Product data
  - ~26% of products are missing the brand and manufacturer information
  - ii. Needed: Get Brand and Manufacturer information for the missing products
- 5. In Transaction data, we have some duplicate records where the combination of Receipt ID and Barcode appears more than once. Specifically, in these cases:
  - i. The Final Sale is missing
  - ii. The Final Volume is zero
  - iii. Solution: Resolved by dropping the duplicate rows

## Other Data Issues/Questions:

- 1. Users with missing information:
  - i. Some users have missing information like State, Birth Date, Gender and Language
- 2. Products with missing information:
  - i. Some products have missing Category information

3. Final Quantity field has non-integer values, is this because of different units of each product? Please let me know which team(s) I can reach out to in order to solve the above data quality issues. Happy to setup a call to discuss these issues in detail.

Best,

Adit Pradhan