

**Filters** 

FY

region All market All division All customer All

P&L

By Fiscal Months

All values in USD

Do Not Modify the pivot Table

Quarter

2021

Q1 Q2 Q3 metrics Dec Feb Mar Jan **Net Sales** 173.8 M 44.8 M 44.0 M 78.1 M 41.8 M Cogs 110.4 M 49.8 M 28.4 M 26.5 M 28.0 M Gross Margin 63.3 M 28.3 M 16.4 M 15.3 M 16.0 M Gross Margin % 36.5% 36.7% 36.5% 36.3% 36.4%

region All
market All
division All
customer All
FY 2020

Do Not Modify the pivot Table

2020 All values in USD

Quarter

	Q1	Q2			Q3
metrics		Dec	Jan	Feb	Mar
Net Sales	66.4 M	29.9 M	17.1 M	15.9 M	2.1 M
Cogs	41.5 M	18.9 M	10.7 M	9.9 M	1.3 M
Gross Margin	24.9 M	11.0 M	6.5 M	6.0 M	0.8 M
Gross Margin %	37.5%	36.8%	37.8%	37.7%	36.7%

P&L

**By Fiscal Months** 

region All market All division All customer All FY 2019

**P&L**By Fiscal Months

All values in USD

Do Not Modify the pivot Table

Quarter

	Q1 Q2			Q3
metrics	Dec	Jan	Feb	Mar
Net Sales	25.2 M	11.4 M 6.5 M	6.1 M	6.4 M
Cogs	14.8 M	6.7 M 3.9 M	3.5 M	3.8 M
Gross Margin	10.5 M	4.7 M 2.7 M	2.6 M	2.7 M

41 5%

Gross Margin % 41.5% 41.4% 40.9% 41.9% 41.5%

net sales comparsion

21 vs 20	162%	161% 1619	% 162%	1982%
20 vs 19	163%	161% 1639	% 162%	-67%



Q3			<b>Grand Total</b>		
Apr	May	Jun	Jul	Aug	
43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M
27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M
15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M
36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Q3			<b>Grand Total</b>		
Apr	May	Jun	Jul	Aug	
7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q3	Q4			<b>Grand Total</b>	
Apr	May	Jun	Jul	Aug	
6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M



41.4%	40.8%	42.0%	41.5%	41.4%	41 4%
T 1.T /0	TU.U /0	72.070	T 1.J /0	T 1.T /0	71.70

461%	347%	179%	174%	160%	204%
23%	53%	141%	148%	162%	125%