

Aditi Abhyankar

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PROFESSIONAL SUMMARY

India-qualified lawyer and Company Secretary with over 7 years of experience spanning corporate and commercial law, contract negotiation, fund structuring, and regulatory compliance. LL.M. from Queen Mary University of London with prior litigation experience under the Insolvency and Bankruptcy Code and Companies Act. Demonstrated leadership in launching and managing AIF and PMS funds, ensuring SEBI and IFSCA compliance, and resolving investor and operational queries. Adept at legal drafting, stakeholder negotiation, contract advisory, and cross-border regulatory matters. Currently exploring opportunities in in-house legal counsel and commercial dispute resolution.

CORE COMPETENCIES

- Contract Negotiation, Commercial Transaction Support
- Dispute Resolution, Legal Advisory, Litigation Support (IBC, NCLT)
- Regulatory Compliance (SEBI, IFSCA, Companies Act)
- Fund Structuring and AIF/PMS Operations
- Legal Drafting (Contracts, Notices, Regulatory Filings)
- Digital Onboarding Systems and Legal Tech Integration

PROFESSIONAL EXPERIENCE

Legal & Compliance – Manager

Aequitas Investment Consultancy Pvt. Ltd., Mumbai

Mar 2024 – Present

- Led the strategic relocation of the firm's FPI fund from DIFC to GIFT City, ensuring seamless regulatory transition.
- Structured and launched two AIF Category III funds in GIFT City, managing drafting, approvals, and trustee coordination.
- Oversaw compliance for AIF, PMS, and FPI operations under SEBI and IFSCA frameworks.
- Implemented a digital PMS onboarding portal, improving investor experience and regulatory alignment.
- Liaised with regulators and legal counsel to address compliance matters and cross-border structuring.
- Resolved investor and operational queries through proactive legal advisory.

Legal Associate

Linkin Law, Mumbai

Feb 2021 – Sep 2022

- Drafted and negotiated 100+ commercial contracts, optimizing execution time and minimizing legal risk.
- Advised fintechs, NBFCs, and startups on secretarial and regulatory compliance.
- Led due diligence and transaction documentation for 20+ private equity and debt deals.
- Resolved client disputes with vendors and customers through strategic negotiation.

Legal Associate

Wazalwar and Associates, Mumbai

Apr 2019 – Feb 2021

- Drafted 150+ litigation documents under IBC and Companies Act for NCLT/NCLAT cases.
- Assisted senior counsel with hearings, pleadings, and client representation.
- Managed legal research, evidence files, and case coordination with external parties.
- Interviewed clients and prepared case briefs to support litigation strategy.

Company Secretary Management Trainee*Shweta Gokarn & Co., Mumbai**Oct 2017 – Feb 2019*

- Ensured regulatory compliance for 10+ companies, including filings, FEMA, and board processes.
- Conducted 20+ Board, AGM, and EGM meetings; drafted minutes and served as poll scrutinizer.
- Facilitated incorporation of private companies and LLPs and filed trademark applications.
- Prepared legal snapshots and governance advisory reports based on statutory analysis.

EDUCATION & QUALIFICATIONS**LL.M. in Commercial and Corporate Law***Queen Mary University of London**2022 – 2023*

Modules: Comparative Contract Law, Global Intellectual Property, Insolvency Corporate Rescue and Cross-border, Legal Tech, EU Trade Law, Commercialisation of IP

Company Secretary*Institute of Company Secretaries of India (ICSI)**2017 – Membership No. A64480***All India Bar Exam – Enrolled Advocate in India***2017***BSL, LLB***ILS Law College, Pune**2011 – 2016*