

## ITC LTD- One Page Profile

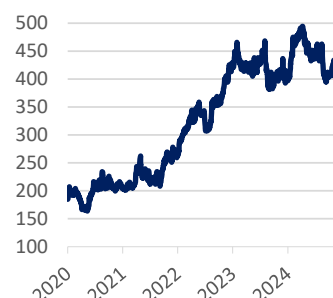


ITC Limited is an Indian conglomerate, headquartered in Kolkata. It has a presence across six business segments, namely FMCG, agribusiness, information technology, paper products, and packaging. It generates a plurality of its revenue from tobacco products.

INR(cr)

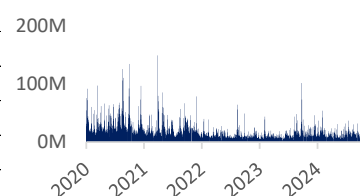
Key Financial Metrics	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Total Sales	49,257	60,645	70,919	70,866	75,323
Sales Growth Y-O-Y	-0.26%	23.12%	16.94%	-0.07%	6.29%
Gross Profit Margins (%)	51.9%	49.7%	53.1%	54.8%	55.6%
EBITDA Margins (%)	34.6%	34.0%	36.2%	37.0%	34.5%
EBIT Margins (%)	31.3%	31.1%	33.7%	34.5%	32.3%
Net Margins (%)	26.7%	25.1%	27.1%	28.9%	46.1%
Earning Per Share (In Rs)	10.69	12.37	15.44	16.39	27.77
EPS Growth (Y-O-Y)	-14.1%	15.7%	24.8%	6.1%	69.4%
Dividend Per Share (In Rs)	10.75	11.50	15.50	13.75	14.35
DPS Growth (Y-O-Y)	5.9%	7.0%	34.8%	-11.3%	4.4%

### Share Price - 5Y



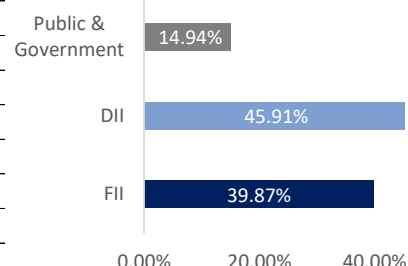
Key Financial Ratios	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Price to Earning	26.50x	31.02x	25.93x	27.13x	12.93x
EV / EBITDA	16.63x	20.44x	17.52x	18.20x	9.87x
EV / Sales	6.17x	7.39x	6.66x	6.98x	3.86x
Price to Book value	5.80	6.88	5.57	5.78	3.03
Return on Equity (%)	22%	22%	21%	21%	23%
Return on Capital Employed (%)	0%	36%	35%	34%	32%

### Volume -5 Y



Top 10 Shareholders	N. Shares(In Cr)	% Holding	Market Value(In Cr)
Tobacco Manufacturers (India)	254	20.31%	1,06,349
Life Insurance Corporation of India	194	15.52%	81,253
Specified Undertaking of the Government of India	97	7.79%	40,779
Myddleton Investment Company	49	3.89%	20,350
SBI Mutual Funds	41	3.24%	16,961
QIB - Insurance Company Regd.	33	2.61%	13,666
GQG Partners Emerging Markets	25	1.96%	10,279
General Insurance Corporation of India	22	1.73%	9,080
ICICI Prudential Mutual Funds	20	1.60%	8,366
Goldman Sachs Trust II - Gold	19	1.51%	7,914

### Shareholding Pattern



Managerial Remuneration	Designation	Remuneration	X of Median Salary
Mr. Sanjiv Puri	CMD	25.17	401x
Mr. Supritam Dutta	ED & CFO	5.66	116x
B Sumant	ED	11.19	191x
H Malik	ED	2.49	43x

### Capital Structure

Share Price	415.1
No. of Shares o/s	1,258.65
<b>Market Capitalization</b>	<b>5,22,464</b>
Less: Cash & Equiv	4012
Add: Total Debt	285
Less: Minority Int	383
<b>Enterprise Value</b>	<b>5,18,353</b>

### Recent Updates

- ITC focuses on tailored market strategies, partnerships with platforms, and premium product visibility to adapt to evolving consumer preferences.
- ITC FMCG consumer spend hits Rs 34,000 crore in FY25, slowest growth in 5 years
- Relations between ITC and BAT are warming up, evidenced by a 35% increase in ITC raw tobacco sales to BAT, reaching \$1445 crore in FY25.
- ITC has announced two major acquisitions, that aggregate to Rs 553.5 crore, approx to fully acquire the owner of 24 Mantra Organic - Sresta Natural Bioproducts Pvt Ltd and Mother Sprash Baby.

Sources: Screener, Yahoo finance, Investing, Annual Report, ET times, TOI, moneycontrol

Disclaimer: This Report is only for education purpose and not be taken as an investment advice. Please do your own research before doing any investment.

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