Aditi Lapasia

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EDUCATION

2021 - 2023 London Business School, London, United Kingdom

Reading for Masters in Financial Analysis

Leadership positions held: Student Ambassador for early-career courses, Career Representative for MFA

2016 - 2019 Narsee Monjee Institute of Management Studies, Mumbai, India

BSc. Finance GPA: 3.41/4.00

Relevant course work: Financial Modelling, Financial Statement Analysis, Investment Analysis

Research Project: Led a team of 5 people to analyze a potential merger between two Indian Pharmaceutical

companies using DCF Valuation and the Black-Scholes Model

BUSINESS EXPERIENCE

2019 - 2021 EDELWEISS WEALTH MANAGEMENT, Mumbai, India

2020 - 2021 Solutions Associate

- Generated ~ £25,000 in revenue from advisory and broking fee by closing seven deals in CY 2020
- Facilitated more than ten clients in reducing overhead costs by tailoring and executing cost-effective forex hedging strategies through an optimal mix of options and other derivative instruments
- Serviced more than 20 pipeline clients with support from the team's senior management to time the market and manage currency risk
- Acquired 60% leads in 2020 by collaborating with several trade associations and hosting seminars/ webinars to reach out to potential clientele
- Trained four research interns in writing research reports and two sales interns to connect with potential leads for the sales team

2019 - 2019 Sales and Advisory Intern (6 months)

- Prepared and presented marketing collaterals to CXOs and management of potential clientele, generating an advisory fee of £3,300 on the closure of a deal
- Constructed a financial model on MS Excel by extracting pricing data from Thomson Reuters to facilitate analysts in determining the anticipated market direction of USD and INR currency pairs
- Performed extensive coverage of monetary policy meetings of major Central Banks and authored the FX daily report, the week ahead and the monthly chartbook

2018 - 2018 RARE ENTERPRISES, Mumbai, India

Private equity investment and asset management firm with an AUM of more than \$1 billion Research Intern- Private Equity Investments (2 months)

- Formulated cost and revenue models of multiple industries in India's Digital Entertainment sector, utilizing data collected from Capital IQ and Capitaline databases
- Summarized upstream exploration process, policies and overall supply chain of India's Oil and Gas sector to accelerate the senior management's investment decision making

2017 - 2017 CREST CAPITAL AND INVESTMENT, Mumbai, India

An NBFC that focuses on proprietary trading, debt syndication and corporate advisory Equity Research Intern (1 month)

- Forecasted financial statements of several corporations by conducting ratio analysis using MS Excel
- Performed industry benchmark analysis to highlight operational inefficiencies of a firm as compared to its peers

ADDITIONAL INFORMATION

- Certifications: Cleared CFA Level 1 and FRM Part 1 examinations
- Achievements: Selected as a participant of the CFA Institute's Young Women in Investment Program among 100 women across India and secured an internship at Edelweiss Wealth Management
- Tech Skills: Advanced Excel (Proficient), R programming (Intermediate)
- Financial Databases: Bloomberg, Thomson Reuters, PitchBook, Capitaline
- Volunteering: Volunteered at Veer Foundation's Covid-19 testing camp for the economically disadvantaged residents of different localities in Mumbai, India
- Personal Interests: Trekking, Swimming
- Language: English (Fluent), Hindi (Native), Gujarati (Native)