

Year

2021

2022

LTM Sales of tags

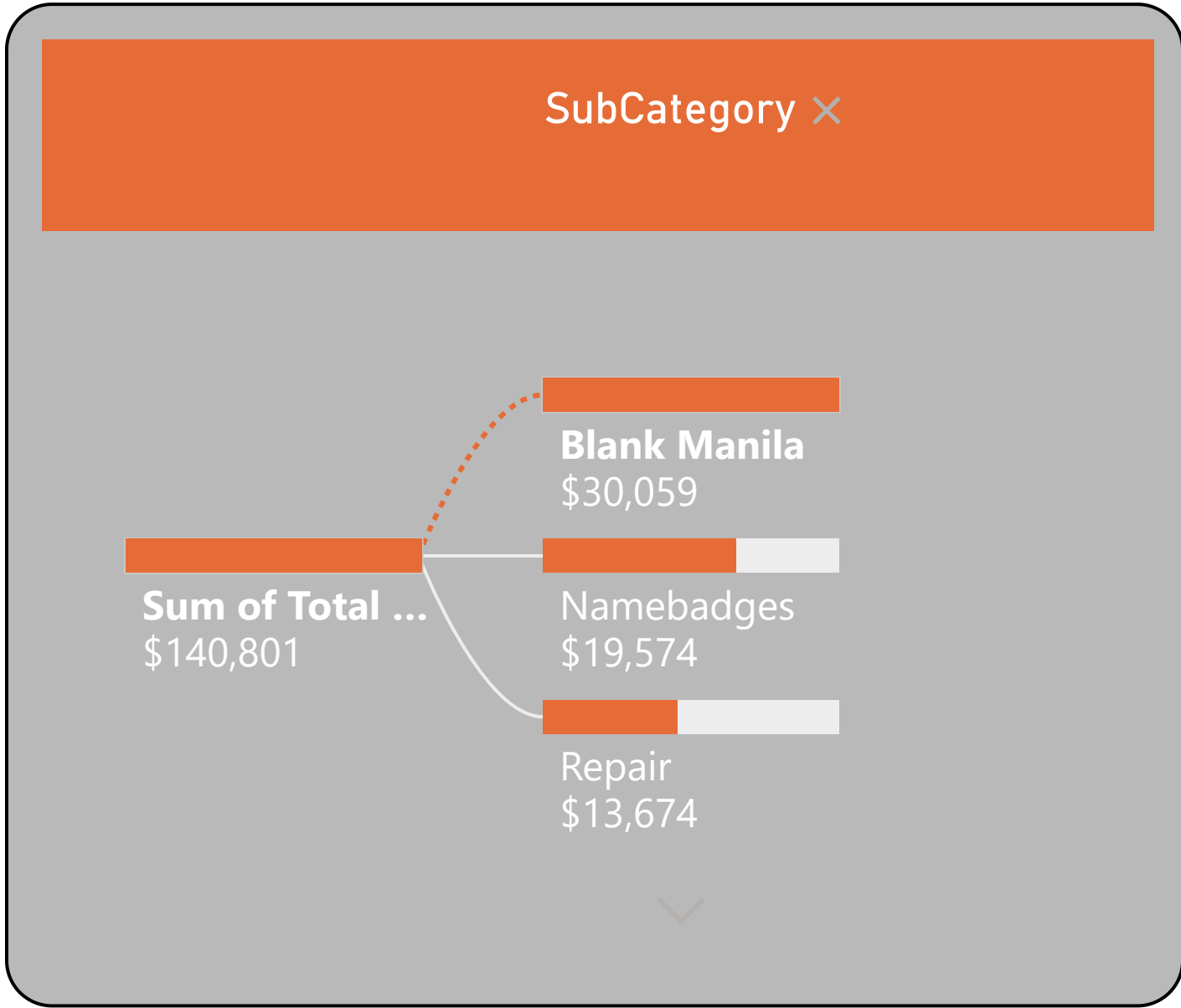
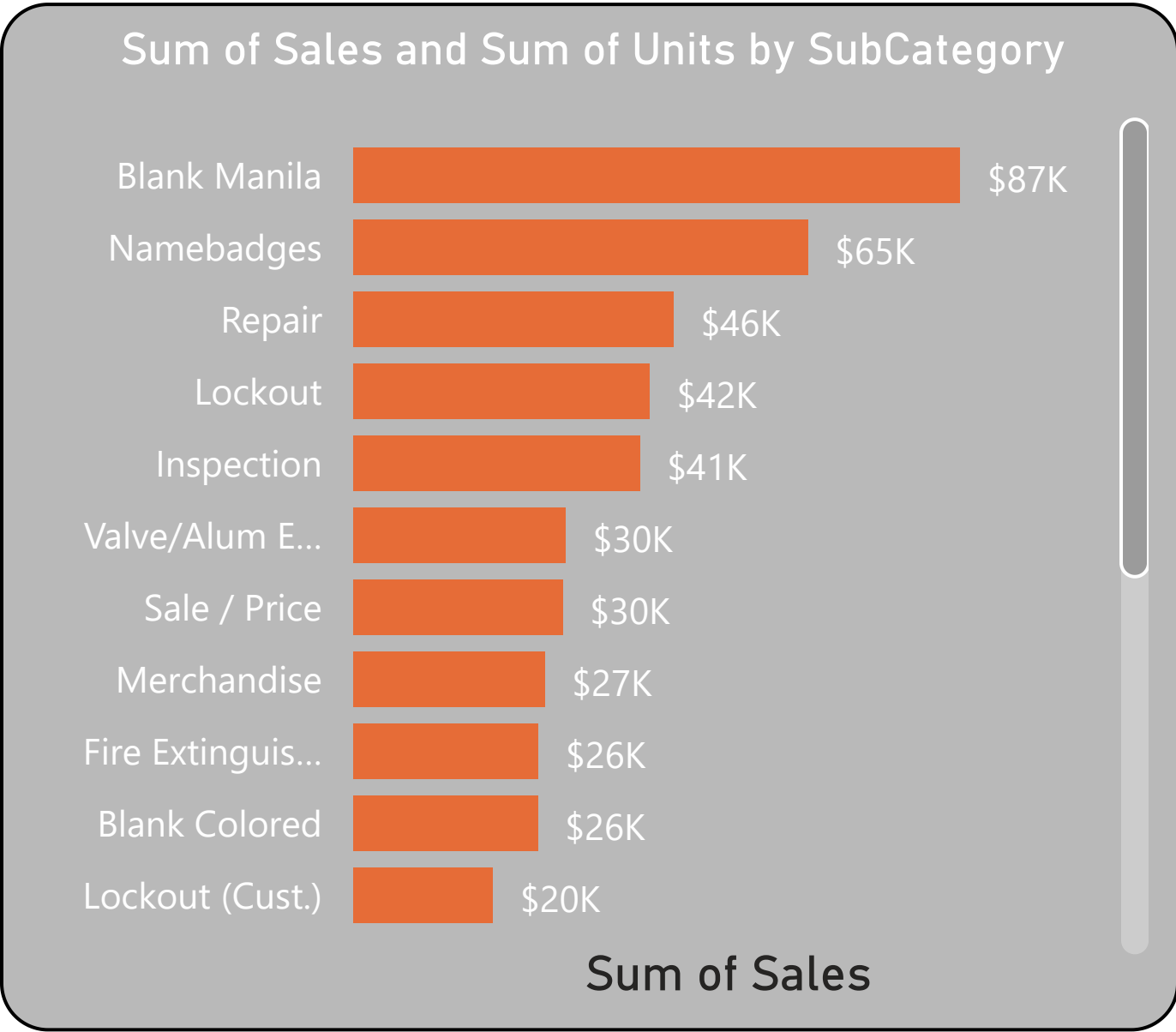
\$5,796,624

Sales by subcategory

\$507.0K

Units sold

52.7K



SubCategory	Sum of Adv exp	Sum of Sales	Sum of Total Contr'n
Tyvek	▲ 14%	\$4,765	\$1,219
Blank Manila	▲ 16%	\$86,838	\$30,059
Fire Extinguisher	▲ 16%	\$26,472	\$8,576
Cylinder	▲ 17%	\$8,285	\$3,484
Repair	▲ 17%	\$45,839	\$13,674
Tear Proof Plastic	▲ 18%	\$14,683	\$6,346
Dead Soft	▲ 19%	\$714	\$319
Inspection	▼ 20%	\$40,995	\$11,200
BadgeBuddies	▼ 21%	\$7,862	\$2,883
Lockout (Cust.)	▼ 21%	\$19,995	\$7,720
Blank Colored	▼ 26%	\$26,420	\$5,202
Namebadges	▼ 28%	\$65,066	\$19,574
In a Box	▼ 29%	\$17,384	\$3,841
Sale / Price	▼ 29%	\$29,984	\$5,286
Lockout	▼ 30%	\$42,387	\$10,809
Fluorescent	▼ 31%	\$2,335	\$532
Total	481%	\$507,000	\$140,801

