

## 12 Leverage Points - Short Notes (Hinglish)

### LP #1: Transcending Paradigms

What It Is: Har soch ko sirf ek mental model samajhna, kisi ek idea me atakna nahi.

Key Feature: Sabse powerful mindset - jo har perspective ko open-mindedly dekh sakta hai.

Power of Influence: Maximum

Speed of Implementation: Unpredictable

Effectiveness Rank: 1/12

Ease to Change Rank: 14/12

Example: Gandhi ji ka non-violence model ne pura system hi tod diya.

### LP #2: Paradigms

What It Is: Sochne ka tareeka ya belief system jo poore system ko shape karta hai.

Key Feature: Sab kuch iske hisaab se chalta hai, isko badalna sabse mushkil hota hai.

Power of Influence: Near Maximum

Speed of Implementation: Very Slow (14)

Effectiveness Rank: 2/12

Ease to Change Rank: 13/12

Example: Logon ko yeh belief dena ki women bhi engineers ban sakti hain.

### LP #3: Goals

What It Is: System ka main purpose ya objective.

Key Feature: Goal badalte hi poora system ka direction change ho jaata hai.

Power of Influence: Extremely High

Speed of Implementation: Very Slow (13)

Effectiveness Rank: 3/12

Ease to Change Rank: 12/12

Example: Education ka goal rote-learning se creative learning bana do.

### LP #4: Self-Organization

What It Is: System khud ka naya structure develop kar sakta hai.

Key Feature: Resilience aur adaptability laata hai.

Power of Influence: Very High

Speed of Implementation: Slow (12)

Effectiveness Rank: 4/12

Ease to Change Rank: 11/12

Example: Open-source software jahan log milke system banate hain.

### LP #5: Rules

What It Is: System ke niyam, policies, rewards ya punishments.

Key Feature: Rules badalne se system ka behavior badal jaata hai.

Power of Influence: Very High

Speed of Implementation: Slow (11)

Effectiveness Rank: 5/12

Ease to Change Rank: 10/12

Example: Plastic ban karne se usage kam ho gaya.

### **LP #6: Information Flows**

What It Is: Kaun, kab aur kya information access kar sakta hai.

Key Feature: Sahi info dikhane se behavior badal jaata hai bina rules badle.

Power of Influence: Very High

Speed of Implementation: Fast (2)

Effectiveness Rank: 6/12

Ease to Change Rank: 2/12

Example: Smart meter use karne se log bijli bachate hain.

### **LP #7: Reinforcing Feedback Loops**

What It Is: Jo system me ek cheez ko aur zyada boost karte hain.

Key Feature: Growth ya decline ko tez karte hain, unchecked chhod diya toh unstable ho sakta hai.

Power of Influence: High

Speed of Implementation: Medium (6)

Effectiveness Rank: 7/12

Ease to Change Rank: 8/12

Example: Ek viral video zyada views le aata hai, aur isse aur promote kiya jaata hai.

### **LP #8: Balancing Feedback Loops**

What It Is: System ke andar self-correcting mechanism.

Key Feature: Stability laata hai, lekin kabhi kabhi usse system slow ho jaata hai.

Power of Influence: High

Speed of Implementation: Medium (5)

Effectiveness Rank: 8/12

Ease to Change Rank: 7/12

Example: Body ka temperature badhta hai toh sweating start hoti hai to cool down.

### **LP #9: Delays**

What It Is: Action lene aur uske result aane ke beech ka samay.

Key Feature: Delay samajhna zaroori hai warna galat interpretation ho sakti hai.

Power of Influence: Medium

Speed of Implementation: Slow (10)

Effectiveness Rank: 9/12

Ease to Change Rank: 6/12

Example: CO2 emission abhi badh raha hai lekin uska effect climate pe baad me dikhai deta hai.

### **LP #10: Stock and Flow Structures**

What It Is: System ki physical structure aur flow (jaise pipelines ya traffic).

Key Feature: Bahut impactful hota hai lekin change karne me samay lagta hai.

Power of Influence: Medium

Speed of Implementation: Slow (9)

Effectiveness Rank: 10/12

Ease to Change Rank: 4/12

Example: Ek naye bridge ka banana traffic ke flow ko badal sakta hai.

### **LP #11: Buffers**

What It Is: System ke paas rakhi hui extra capacity (jaise godown me stock).

Key Feature: Shock absorb karne me madad karta hai, lekin banaana costly ho sakta hai.

Power of Influence: Low-Medium

Speed of Implementation: Medium (4)

Effectiveness Rank: 11/12

Ease to Change Rank: 3/12

Example: Ek hospital me zyada oxygen cylinders rakhna taaki emergency me kaam aaye.

### **LP #12: Constants, Numbers, Parameters**

What It Is: System ke andar chhoti values jaise tax rate, interest rate, incentives wagairah.

Key Feature: Inhe badalne se thoda bahut impact hota hai par overall structure same rehta hai.

Power of Influence: Low

Speed of Implementation: Fast (1)

Effectiveness Rank: 12/12

Ease to Change Rank: 1/12

Example: Petrol ke upar thoda tax badhane se log thoda kam chalte hain.