

# OptiFlow: Sales Performance & Target Analysis Dashboard

Total Orders

500

Total Sales

2.15M

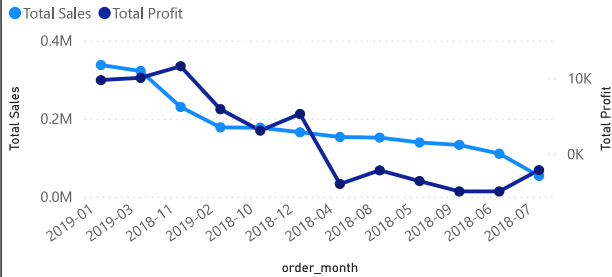
Total Profit

23.96K

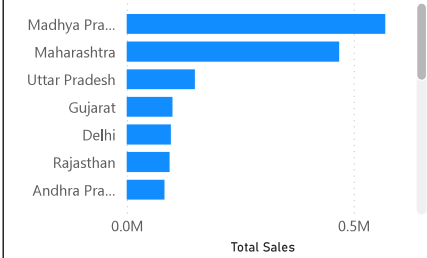
Profit Margin %

1.12%

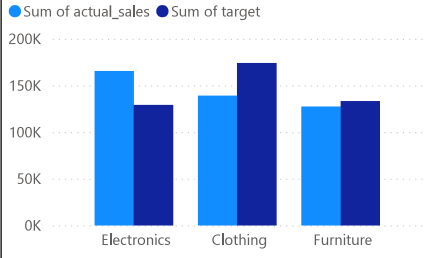
Sales vs Profit Trend



State-wise Sales Performance



Sales vs Target by Category



Critically Underperforming Categories

category	year	month	actual_sales	target	achievement_pct	Performance Status
Electronics	2018	9	7,207.00	9000	80.08	Needs Attention
Electronics	2018	10	13,361.00	9000	148.46	On Track
Electronics	2018	11	16,651.00	9000	185.01	On Track
Electronics	2018	12	18,560.00	9000	206.22	On Track
Furniture	2018	4	8,121.00	10400	78.09	Needs Attention
Furniture	2018	5	6,220.00	10500	59.24	At Risk
Furniture	2018	6	5,532.00	10600	52.19	At Risk
Furniture	2018	7	3,483.00	10800	32.25	Critical
Furniture	2018	8	9,538.00	10900	87.50	Needs Attention

Year

2018

2019

State

- ☐ Andhra Pradesh
- ☐ Bihar
- ☐ Delhi
- ☐ Goa
- ☐ Gujarat
- ☐ Haryana
- ☐ Himachal Pradesh
- ☐ Jammu and Kash...