

"RPA makes possible automation of top tier CRM Application Salesforce without the need of technical knowledge of its inner working. The size and complexity of Salesforce means that many repeatable tasks performed manually can be automated saving hundreds of hours per day."

Pre-Sales Automation

Porting Data between Systems using Robotic Process Automation



Nurture Leads and Opportunities better and faster!

A medium-sized product-based company using Salesforce for lead/opportunity management was having a hard time updating their Project Management System (PMS). The sales team was tasked with creation of project and moving all contracts from Salesforce to the PMS on closure of opportunity. Very often, these 'Projects' and 'Contracts' would be missing in internal Systems despite opportunities being closed due to process and resource inadequacies.

