

# ADITYA RAI

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## Summary

I'm a dynamic and determined web development and data science student, constantly seeking new challenges and opportunities to shine. I excel in leveraging modern programming languages, frameworks, and platforms like HTML, CSS, JavaScript, Python, and SQL to build responsive websites, optimize user experiences, and create data-driven applications. My expertise lies in analyzing complex datasets, coding, and implementing algorithms to solve real-world problems, ensuring that my solutions are innovative and cutting-edge. I thrive on staying up-to-date with the latest technologies, trends, and tools, ensuring my projects remain fresh and highly effective

## Experience

### Business Development Executive

06/01/2024 to  
06/06/2024

#### Academor | Bengaluru

- Encouraged team to take advantage of upselling opportunities with new and potential customers to maximize sales.
- Prevented key account losses by researching discrepancies for corrective action.
- Managed department expenses to stay within allocated budget.
- Developed, implemented and monitored customer service plans to maximize customer satisfaction.
- Proactively identified and solved complex problems impacting operations management and business direction.

## Skills

- Tableau
- Excel
- C++
- Google sheet
- Hadoop
- Django
- HTML
- CSS
- MySQL

## Accomplishments

- Three times national football player.
- Solve 100+ coding problem in GeeksForGeeks.

## Education

### B.Tech. in Computer Science

Lovely Professional University  
GPA: 6.95

2024  
Phagwara, IN

### Web Development

Internshala

2024  
Bengaluru, KA

## Websites, Portfolios and Profiles

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- <https://www.linkedin.com/in/aditya-rai-8b612b308/>
- <https://github.com/adityaa1201>

## Projects

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### Sales Dashboard | Tableau

Key Responsibilities:

- Built a Sales Dashboard on Supermarket sales data using tableau.
- Utilized some formulas to clear and filter dataset.
- Developed how the payment was made, what were the profits and top-selling.
- products monthly and yearly sales details

### Blog page | JavaScript

Key Responsibilities:

- **Responsive Design:** Built a mobile-friendly blog page using HTML, CSS (Flexbox, Grid), and JavaScript with cross-browser compatibility
- **Interactivity:** Added dynamic content loading, a comment section, and search functionality using JavaScript.
- **Optimization:** Enhanced performance with optimized assets, code minification, lazy loading, and SEO best practices

## Languages

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**English:** First Language

**Hindi:**  C2  
Proficient

## Hobbies and interests

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- Attending industry events, webinars, and conferences to stay connected and learn from others.
- Taking online courses or certifications to stay updated with the rapidly evolving digital landscape.
- Keeping up with the latest trends.