

Peering amongst Internet Service Providers

EE758 Internet Economics Project

Anchit Gupta, Aditya Kusupati, Maulik Shah

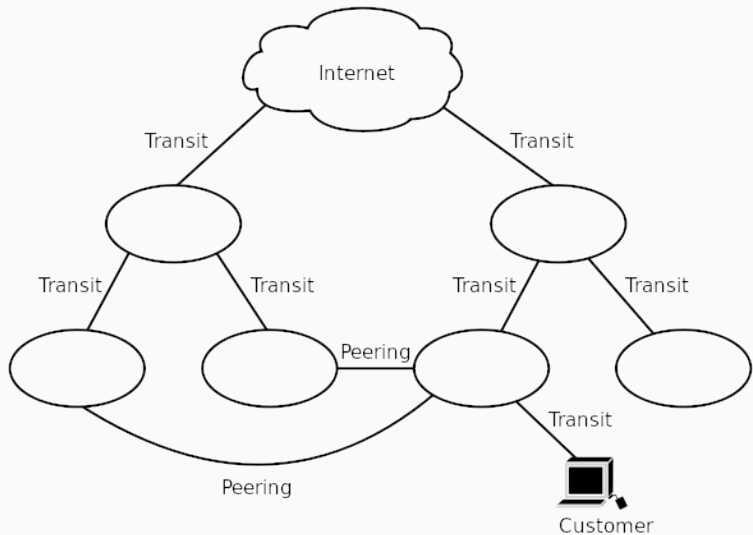
IIT Bombay

Table of contents

1. Internet Peering an Introduction
2. Internet Interconnection and the Off-Net pricing principle
[Laffont et al., 2001]
3. Paid Peering among Internet Service Providers
[Shrimali and Kumar, 2006]
4. Integrated View

Internet Peering an Introduction

Peering fundamentals



- Internet is a big network of many small networks

Peering fundamentals

- Internet is a big network of many small networks
- Network A and Network B can be connected either by :

Peering fundamentals

- Internet is a big network of many small networks
- Network A and Network B can be connected either by :
 - Transit (Network A pays Network B to carry its data)

Peering fundamentals

- Internet is a big network of many small networks
- Network A and Network B can be connected either by :
 - Transit (Network A pays Network B to carry its data)
 - Peering (where Network A and Network B agree to send data back and forth without charging each other)

Peering fundamentals

- Internet is a big network of many small networks
- Network A and Network B can be connected either by :
 - Transit (Network A pays Network B to carry its data)
 - Peering (where Network A and Network B agree to send data back and forth without charging each other)
- Transit relationships usually exist between a smaller and a larger network, where the larger network carries the smaller network's data for a fee.

Peering fundamentals

- Internet is a big network of many small networks
- Network A and Network B can be connected either by :
 - Transit (Network A pays Network B to carry its data)
 - Peering (where Network A and Network B agree to send data back and forth without charging each other)
- Transit relationships usually exist between a smaller and a larger network, where the larger network carries the smaller network's data for a fee.
- Peering relationships usually exist between large networks of similar size as both networks can benefit equally from the agreement.

Peering fundamentals

- At the very top of the hierarchy, you have the big Tier 1 networks that are only involved in peering. These ISPs don't provide home Internet access.

Peering fundamentals

- At the very top of the hierarchy, you have the big Tier 1 networks that are only involved in peering. These ISPs don't provide home Internet access.
- Their only concern is to connect with other Tier 1 (and some Tier 2) networks. These make up the core of the Internet.

Peering fundamentals

- At the very top of the hierarchy, you have the big Tier 1 networks that are only involved in peering. These ISPs don't provide home Internet access.
- Their only concern is to connect with other Tier 1 (and some Tier 2) networks. These make up the core of the Internet.
- At the very bottom of the hierarchy, you have Tier 3 networks. These networks purchase access to Tier 1 and Tier 2 networks so that they can then provide Internet access to home users

Routing fundamentals

- Routing is the process of selecting a path for traffic in a network, or between or across multiple networks.

Routing fundamentals

- Routing is the process of selecting a path for traffic in a network, or between or across multiple networks.
- Hot-potato routing is the practice of passing traffic off to another autonomous system as quickly as possible, thus using their network for wide-area transit.

Routing fundamentals

- Routing is the process of selecting a path for traffic in a network, or between or across multiple networks.
- Hot-potato routing is the practice of passing traffic off to another autonomous system as quickly as possible, thus using their network for wide-area transit.
- Cold-potato routing is the opposite, where the originating autonomous system holds onto the packet until it is as near to the destination as possible.

Internet Interconnection and the
Off-Net pricing principle
[Laffont et al., 2001]

- They focus on the pricing issue in peering contracts, assuming that quality of service can be contracted for separately.

- They focus on the pricing issue in peering contracts, assuming that quality of service can be contracted for separately.
- They contrast the Internet peering problem with that of telephone interconnection

- They focus on the pricing issue in peering contracts, assuming that quality of service can be contracted for separately.
- They contrast the Internet peering problem with that of telephone interconnection
- They focus on finding the price that competitive ISPs would charge their customers in the presence of a access charge based peering arrangement

- They assume two types of users consumers, websites

Assumptions

- They assume two types of users consumers, websites
- Consumers majorly only download data while websites mostly send out data.

Assumptions

- They assume two types of users consumers, websites
- Consumers majorly only download data while websites mostly send out data.
- In the simple benchmark described in the short paper assigned to us they also assume that there is no money transfer directly between consumers, websites using micro-payments tied to the data.

The Simple benchmark

Two perfectly substitutable ISPs (backbones) compete in a Bertrand game like setting for end users.

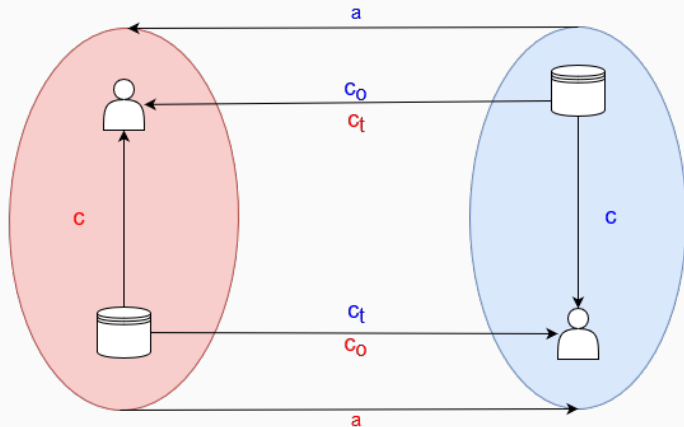


Figure 2: Costing (c, c_o, c_t) and charge (a) transfer model. Note that $c = c_o + c_t$

Theorem

In competitive equilibrium, the backbones price traffic at the off-net cost. That is, they set per unit charges p to the consumers and \bar{p} to the web sites as if their connections were entirely off-net

$$\text{i.e } p = (c_t - a), \bar{p} = (c_o + a)$$

Suppose that the two networks have market share α_1 and α_2 of the consumer segment. The intuition behind the proof can be understood by the following analysis.

Equilibrium Pricing

Traffic Stealing

Suppose that network i attracts web site from its rival. The net cost incurred is $\alpha_i[c - (c_t - a)] + \alpha_j[(c_o + a) - 0] = (c_o + a)$

Traffic Creation

The net cost incurred by network i for a new web site's traffic is $\alpha_i[(c - p_i) - 0] + \alpha_j[(c_o + a) - 0]$ where p_i is the price charged to consumers. At equilibrium $p_i = (c_t - a)$ and we again get the off-net cost to be $(c_o + a)$

Similarly, the net cost of stealing a consumer from the rival network, as well as the net cost of new consumer traffic when web sites are charged their off-net cost $(c_o + a)$, are both equal to $(c_t - a)$. Hence by the principle of marginal costing this is the equilibrium.

Comparison to telephone interconnection

The key difference is a missing price: receivers do not pay i.e $p = 0$. The perceived marginal price of outgoing traffic in [Laffont et al., 1998] is $c + \alpha_j(a - c_t)$. Comparing to the above case the price of sending traffic is clearly higher. Hence the missing payment causes the costs to be reallocated.

The authors extend the above preliminary result in the following directions in their long paper.

- Robustness of the off-net-cost pricing principle : it extends to an arbitrary number of backbones, mixed traffic patterns, variable demands, multiple classes of traffic (QOS), customer cost heterogeneity, network-based price discrimination, and backbone differentiation.

The authors extend the above preliminary result in the following directions in their long paper.

- Robustness of the off-net-cost pricing principle : it extends to an arbitrary number of backbones, mixed traffic patterns, variable demands, multiple classes of traffic (QOS), customer cost heterogeneity, network-based price discrimination, and backbone differentiation.
- Policy Analysis : They look at socially optimal access charges. Interestingly, optimal “Ramsey” access charges are driven by two forces: elasticities of users to access charges and externalities caused by “marquee websites”.

Paid Peering among Internet Service Providers [Shrimali and Kumar, 2006]

- Studied linear pricing schemes in a simple 2 provider ISP peering using a two stage sequential Nash game model.

- Studied linear pricing schemes in a simple 2 provider ISP peering using a two stage sequential Nash game model.
- It is shown that ISP with lower marginal cost acts as a monopolist, and the other provider strategically routes traffic, splitting between hot potato and cold potato routing.

- Studied linear pricing schemes in a simple 2 provider ISP peering using a two stage sequential Nash game model.
- It is shown that ISP with lower marginal cost acts as a monopolist, and the other provider strategically routes traffic, splitting between hot potato and cold potato routing.
- Though this outcome is inefficient as compared to socially optimal solution, both the ISPs are strictly better off when compared to not peering.

- Studied linear pricing schemes in a simple 2 provider ISP peering using a two stage sequential Nash game model.
- It is shown that ISP with lower marginal cost acts as a monopolist, and the other provider strategically routes traffic, splitting between hot potato and cold potato routing.
- Though this outcome is inefficient as compared to socially optimal solution, both the ISPs are strictly better off when compared to not peering.
- Under certain conditions, it can be shown that the monopolist has an incentive to upgrade the capacity of its links

Assumptions

- The ISPs don't compete for customers, they have fixed customer bases.

Assumptions

- The ISPs don't compete for customers, they have fixed customer bases.
- The cost to send traffic across the peering links is zero

Assumptions

- The ISPs don't compete for customers, they have fixed customer bases.
- The cost to send traffic across the peering links is zero
- The internal link costs depend only on the total flows on these links.

Assumptions

- The ISPs don't compete for customers, they have fixed customer bases.
- The cost to send traffic across the peering links is zero
- The internal link costs depend only on the total flows on these links.
- The ISPs are individually rational. This means that the ISPs would participate in trade, i.e., accept proposed pricing schemes and choose flow splits, only if they benefit from the trade

The Model

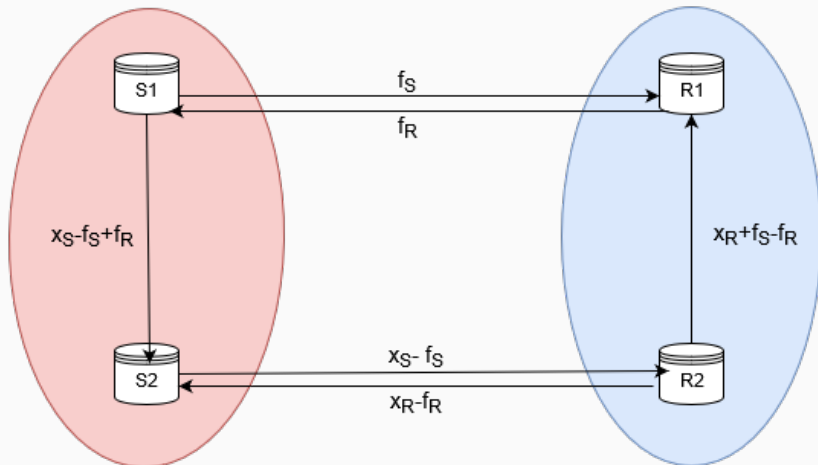


Figure 3: The peering model

The two stage Nash Game

- We have a two stage Nash game where in the first stage, ISPs pick prices. ISP S charges ISP R an amount $p_S f_R$ and vice versa for some prices p_S and p_R

The two stage Nash Game

- We have a two stage Nash game where in the first stage, ISPs pick prices. ISP S charges ISP R an amount $p_S f_R$ and vice versa for some prices p_S and p_R
- In the second stage, ISPs pick optimal flows for fixed values of p_S and p_R .

The two stage Nash Game

- We have a two stage Nash game where in the first stage, ISPs pick prices. ISP S charges ISP R an amount $p_S f_R$ and vice versa for some prices p_S and p_R
- In the second stage, ISPs pick optimal flows for fixed values of p_S and p_R .
- $\bar{J}_S(f_S, f_R) = C_S(x_S - f_S + f_R)$

The two stage Nash Game

- We have a two stage Nash game where in the first stage, ISPs pick prices. ISP S charges ISP R an amount $p_S f_R$ and vice versa for some prices p_S and p_R
- In the second stage, ISPs pick optimal flows for fixed values of p_S and p_R .
- $\bar{J}_S(f_S, f_R) = C_S(x_S - f_S + f_R)$
- $\bar{J}_R(f_S, f_R) = C_R(x_R - f_R + f_S)$

The two stage Nash Game

- We have a two stage Nash game where in the first stage, ISPs pick prices. ISP S charges ISP R an amount $p_S f_R$ and vice versa for some prices p_S and p_R
- In the second stage, ISPs pick optimal flows for fixed values of p_S and p_R .
- $\bar{J}_S(f_S, f_R) = C_S(x_S - f_S + f_R)$
- $\bar{J}_R(f_S, f_R) = C_R(x_R - f_R + f_S)$
- $J_S(f_S, f_R) = \bar{J}_S(f_S, f_R) - p_S f_R + p_R f_S$

The two stage Nash Game

- We have a two stage Nash game where in the first stage, ISPs pick prices. ISP S charges ISP R an amount $p_S f_R$ and vice versa for some prices p_S and p_R
- In the second stage, ISPs pick optimal flows for fixed values of p_S and p_R .
- $\bar{J}_S(f_S, f_R) = C_S(x_S - f_S + f_R)$
- $\bar{J}_R(f_S, f_R) = C_R(x_R - f_R + f_S)$
- $J_S(f_S, f_R) = \bar{J}_S(f_S, f_R) - p_S f_R + p_R f_S$
- $J_R(f_S, f_R) = \bar{J}_R(f_S, f_R) + p_S f_R - p_R f_S$

Optimisation Problem

- In the second stage,

Optimisation Problem

- In the second stage,
 - Given f_R , ISP S solves the following equation

$$J_S(p_S, p_r) = \min_{0 \leq f_S \leq x_S, J_S(f_S, f_r) \leq J_S(0, 0)} J_S(f_S, f_r)$$

Optimisation Problem

- In the second stage,
 - Given f_R , ISP S solves the following equation

$$J_S(p_S, p_R) = \min_{0 \leq f_S \leq x_S, J_S(f_S, f_R) \leq J_S(0, 0)} J_S(f_S, f_R)$$

- Given f_S , ISP R solves the following equation

$$J_R(p_S, p_R) = \min_{0 \leq f_R \leq x_R, J_R(f_S, f_R) \leq J_R(0, 0)} J_R(f_S, f_R)$$

Optimisation Problem

- In the second stage,
 - Given f_R , ISP S solves the following equation

$$J_S(p_S, p_R) = \min_{0 \leq f_S \leq x_S, J_S(f_S, f_R) \leq J_S(0, 0)} J_S(f_S, f_R)$$

- Given f_S , ISP R solves the following equation

$$J_R(p_S, p_R) = \min_{0 \leq f_R \leq x_R, J_R(f_S, f_R) \leq J_R(0, 0)} J_R(f_S, f_R)$$

- Given these, in the first stage they simultaneously solve,

Optimisation Problem

- In the second stage,
 - Given f_R , ISP S solves the following equation

$$J_S(p_S, p_r) = \min_{0 \leq f_S \leq x_S, J_S(f_S, f_r) \leq J_S(0, 0)} J_S(f_S, f_r)$$

- Given f_S , ISP R solves the following equation

$$J_R(p_S, p_r) = \min_{0 \leq f_r \leq x_r, J_r(f_S, f_r) \leq J_r(0, 0)} J_r(f_S, f_r)$$

- Given these, in the first stage they simultaneously solve,
 - Given p_R , ISP S solves the following equation

$$\min_{0 \leq p_S, J_S(f_S, f_r) \leq J_S(0, 0)} J_S(p_S, p_r)$$

Optimisation Problem

- In the second stage,
 - Given f_R , ISP S solves the following equation

$$J_S(p_S, p_r) = \min_{0 \leq f_S \leq x_S, J_S(f_S, f_r) \leq J_S(0,0)} J_S(f_S, f_r)$$

- Given f_S , ISP R solves the following equation

$$J_R(p_S, p_r) = \min_{0 \leq f_r \leq x_r, J_r(f_S, f_r) \leq J_r(0,0)} J_r(f_S, f_r)$$

- Given these, in the first stage they simultaneously solve,
 - Given p_R , ISP S solves the following equation

$$\min_{0 \leq p_S, J_S(f_S, f_r) \leq J_S(0,0)} J_S(p_S, p_r)$$

- Given p_S , ISP R solves the following equation

$$\min_{0 \leq p_r, J_r(f_S, f_r) \leq J_r(0,0)} J_r(p_S, p_r)$$

The Social Problem

The social planner is faced with the following problem

$$\min_{0 \leq f_s \leq x_s, 0 \leq f_r \leq x_r} J_{total}(f_s, f_r) = J_s(f_s, f_r) + J_r(f_s, f_r)$$

Noting that this only depends on the difference $f_d = f_s - f_r$ we can rewrite it as a problem of one variable.

$$\min_{-x_r \leq f_d \leq x_s} J_{total}(f_d) = C_s(x_s - f_d) + C_r(x_r + f_d)$$

Proposition 1

The social planners problem has a unique solution f_d^{soc} , where $0 \leq f_d^{soc} \leq x_s$

Monopolistic Behavior

- A monopolist is the entity with complete market power due to its control over how the only good in market is priced. The monopolist has a lower marginal cost hence intuitively sets $f_R = 0$

Monopolistic Behavior

- A monopolist is the entity with complete market power due to its control over how the only good in market is priced. The monopolist has a lower marginal cost hence intuitively sets $f_R = 0$
- We analyze all the above equation with $f_R = 0$ which allows R to act as Monopolist

Monopolistic Behavior

- A monopolist is the entity with complete market power due to its control over how the only good in market is priced. The monopolist has a lower marginal cost hence intuitively sets $f_R = 0$
- We analyze all the above equation with $f_R = 0$ which allows R to act as Monopolist
- We obtain two differential expression on solving the problem with the above constraint

Monopolistic Behavior

- A monopolist is the entity with complete market power due to its control over how the only good in market is priced. The monopolist has a lower marginal cost hence intuitively sets $f_R = 0$
- We analyze all the above equation with $f_R = 0$ which allows R to act as Monopolist
- We obtain two differential expression on solving the problem with the above constraint
- The final results being p_R^m and f_S^m

The full Nash Game

Theorem 1

In the full Nash Game defined earlier $f_R = 0$ in any subgame-perfect equilibrium

Theorem 2

In the Nash game, a subgame-perfect equilibria satisfying the following equations exists

$$p_R = -\frac{\partial \tilde{J}_S}{\partial f_S}(f_S^m, 0)$$

$$f_R = 0$$

$$p_S > -\frac{\partial \tilde{J}_S}{\partial f_S}(f_S^m, 0)$$

$$f_S = f_S^m$$

Theorem 3

Under linear pricing, the monopoly outcome is inefficient. In addition, both ISPs are strictly better off due to peering. That is

$$J_S^{peering} < J_S^{no_peering}$$

$$J_R^{peering} < J_R^{no_peering}$$

Monopolist is identified as the player with lower marginal cost after solving the equation of the Nash Game

Incentives to upgrade capacity

- To meet increasing Internet traffic or to improve current cost structure, upgrading network capacity is necessary.

Incentives to upgrade capacity

- To meet increasing Internet traffic or to improve current cost structure, upgrading network capacity is necessary.
- The monopolist has an incentive to upgrade its capacity if and only if

$$\frac{\partial J_R^{\tilde{m}}}{\partial \theta_R^D} + f_S^m \frac{\partial^2 J_S^{\tilde{m}}}{\partial \theta_R^D \partial f_S^m} \leq 0$$

In addition, if

$$\frac{\partial^2 J_R^{\tilde{m}}}{\partial \theta_R^D \partial f_S^m} \leq 0 \text{ and } \frac{\partial^2 J_R^{\tilde{m}}}{\partial \theta_R^D \partial f_S^m} \leq 0$$

then the monopolist has more of an incentive to upgrade capacity when peering as compared to not peering, i.e.,

$$\frac{\partial J_R^{\text{peering}}}{\partial \theta_R^D} \leq \frac{\partial J_R^{\text{no-peering}}}{\partial \theta_R^D}$$

Integrated View

- In [Laffont et al., 2001] they consider the problem of what prices will be charge to the customers given that thee costs and the access charges are fixed and known quantities.

- In [Laffont et al., 2001] they consider the problem of what prices will be charge to the customers given that thee costs and the access charges are fixed and known quantities.
- [Shrimali and Kumar, 2006] show that given the cost functions how would individually rational ISPs charge each other and subsequently route their traffic.

- In [Laffont et al., 2001] they consider the problem of what prices will be charge to the customers given that thee costs and the access charges are fixed and known quantities.
- [Shrimali and Kumar, 2006] show that given the cost functions how would individually rational ISPs charge each other and subsequently route their traffic.
- These two approaches can be naturally integrated, the p_r, p_s, f_s, f_r values obtained by [Shrimali and Kumar, 2006] can be used to compute the average access charge that the ISPs would charge each other. And subsequently the price to the customers can be decided using the off-net principle.

Questions?



Laffont, J.-J., Marcus, S., Rey, P., and Tirole, J. (2001).

Internet peering.

The American Economic Review, 91(2):287–291.



Laffont, J.-J., Rey, P., and Tirole, J. (1998).

Network competition: I. overview and nondiscriminatory pricing.

The RAND Journal of Economics, pages 1–37.



Shrimali, G. and Kumar, S. (2006).

Paid peering among internet service providers.

In *Proceeding from the 2006 Workshop on Game Theory for Communications and Networks*, GameNets '06, New York, NY, USA. ACM.