

Net Sales

\$3.74bn

BM: 823.85M(+353.5%)

Gross Margin %

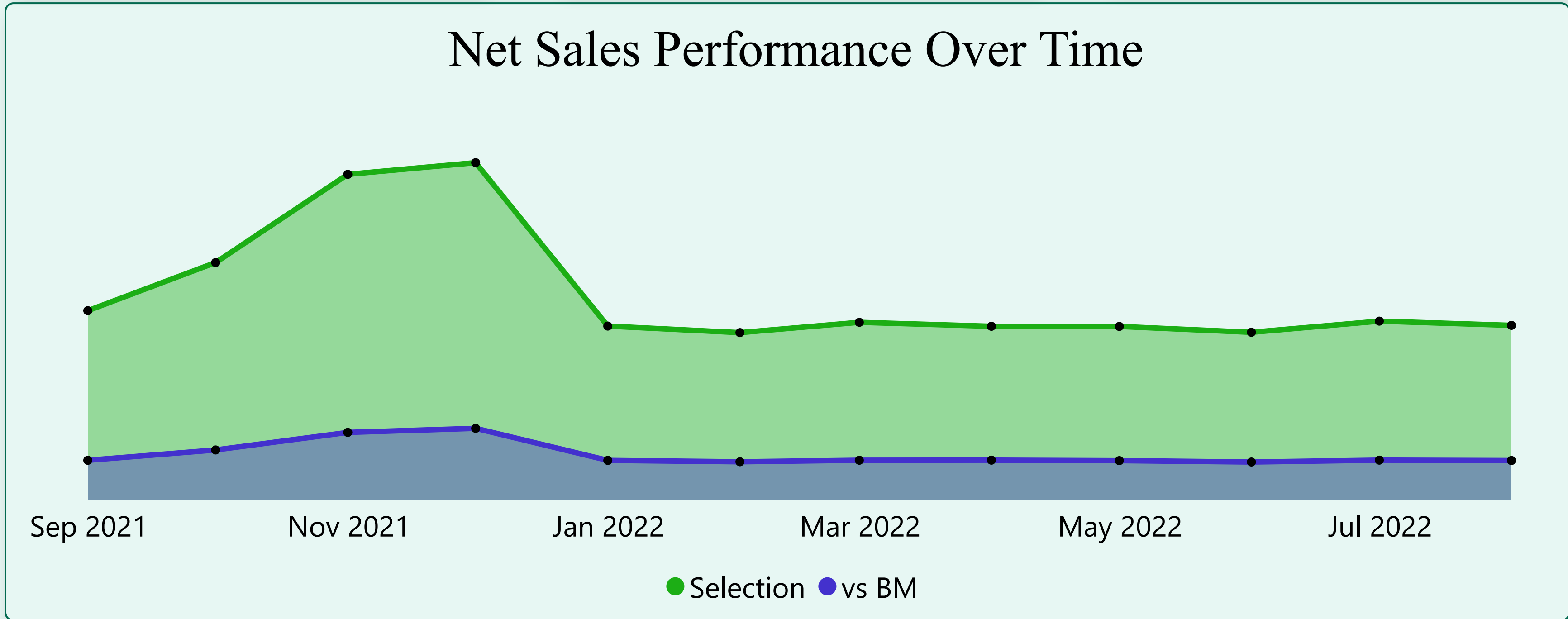
38.08%

BM: 36.49%(+4.37%)

Net Profit %

-13.98%

BM: -6.63%(-110.79%)



Top / Bottom Customers & Product by Net Sales

REGION	P & L values	P & L YoY % Chg
APAC	1,923.77	335.27
EU	775.48	286.26
LATAM	14.82	368.40
NA	1,022.09	474.40

Parameters

- REGION
- CUSTOMER
- CATEGORY
- PRODUCT

Profit and Loss Statement

Line Item	2022 Est	BM	chg	chg %
Net Profit %	-13.98	-6.63	-7.35	-110.79
Net Profit	-522.42	-54.65	-467.77	-855.93
Operational Expenses	-1,945.30	-355.28	-1,590.02	-447.54
GM / Unit	15.76	5.99	9.77	162.95
Gross Margin %	38.08	36.49	1.59	4.37
Gross Margin	1,422.88	300.63	1,122.25	373.30
Total COGS	2,313.29	523.22	1,790.07	342.13
- Other Cost	15.52	3.39	12.14	358.03
- Freight Cost	100.49	22.05	78.43	355.64
- Manufacturing Cost	2,197.28	497.78	1,699.50	341.42
Net Sales	3,736.17	823.85	2,912.32	353.50
Total Post Invoice Deduction	1,906.95	448.29	1,458.67	325.39
- Post Deductions	663.42	166.65	496.77	298.09
- Post Discounts	1,243.54	281.64	961.90	341.54
Net Invoice Sales	5,643.13	1,272.13	4,370.99	343.59
Pre Invoice Deduction	1,727.01	392.50	1,334.51	340.00
Gross Sales	7,370.14	1,664.64	5,705.50	342.75

Filters

Clear filters

2018

2019

2020

2021

2022 Est

Q1

Q2

Q3

Q4

YTD

YTG

Select Benchmark (BM)

LY

Target

Segment, Category, Product

All

Customer

All

Region, Market

All

Abbreviations:

BM = Benchmark | LY = Last Year

NP = Net Profit | Chg = Change

GM = Gross Margin

