

HOW MIGHT WE?

TRY WRITING A FEW VERSIONS

FOCUS ON THE OUTCOME YOU WANT, NOT HOW YOU MIGHT GET THERE.

REMEMBER: ASK “HOW?” TO NARROW SCOPE, AND “WHY?” TO BROADEN SCOPE.

How might we bring Food Carts around the US to users fingertips?
explain what outcome are you trying to make possible

How might we use users locations to populate the nearest Food Carts?
explain what outcome are you trying to make possible

How might we allow users to contribute to the Food Cart movement?
explain what outcome are you trying to make possible

PROBLEM STATEMENT & HYPOTHESIS

PROBLEM STATEMENT

DEFINE THE PROBLEM THAT YOUR USERS ARE FACING.

John needs a way to find the best Food Carts closest to him
user's need
because Food Carts make tasty food!
insight .

HYPOTHESIS

WHAT CAN YOU DO TO ADDRESS THE PROBLEM?

We believe that by creating an app that focuses solely on Food Carts,
doing something/creating a type of experience
for users (John) we will achieve being a first mover in the space.
these people/personas this outcome
We will know this to be true when we see our users increasing and contributing to the app.
we see this feedback/qualitative insight/quantitative measurement