# BITS F112: Technical Report Writing Dr. Kumar Sankar Bhattacharya BITS Pilani

#### Topic Relevant to the Session

Communication: An Overview

#### Definition

Communico / Communicare- to share

Transmission and Interchange of facts, ideas, feelings or courses of action

# Professional Communication

Use of effective language for conveying a technical/commercial/industrial message to achieve a predetermined purpose

#### Characteristics

- concerned with business activities
- -characterized by certain formal elements
- -impartial & objective
- -certain complex writing techniques

#### Communication as a process

- Common communication environment
- Sender has an idea
- Sender encodes idea in message
- Message travels over channel
- Receiver decodes message
- Feedback is given by the receiver
- Feedback travels to sender

### Steps

Ideation

Encoding

**Transmission** 

Receiving

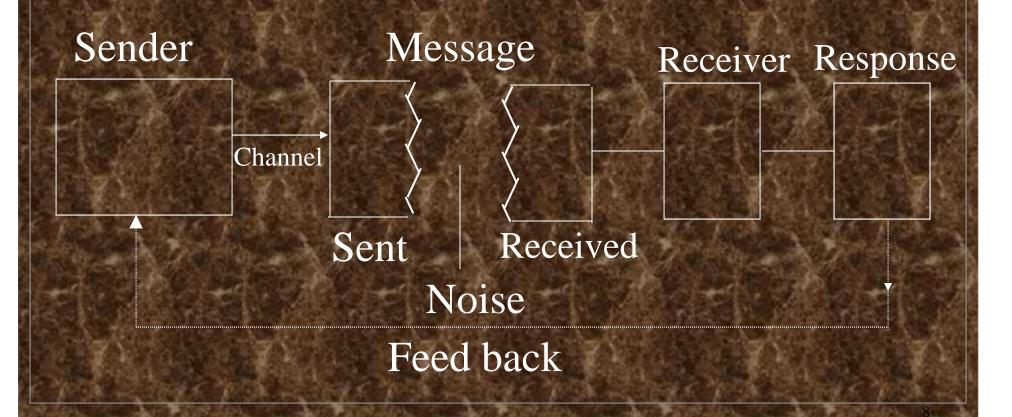
Decoding

Action

Acceptance

#### Process

#### Common Frame of Reference



#### Essentials of communication

- A common communication environment
- Cooperation between the sender and the receiver
- Selection of an appropriate channel
- Correct encoding and decoding of the message
- Receipt of the desired response and feedback

#### **Types of Communication**

Verbal

Oral

Written

Non verbal

- -Signs
- -Symbols
- -Body Language

# Body Language (Kinesics)

**Personal Appearance** 

**Facial Expression** 

**Posture** 

Gesture

Eye contact

**Proxemics** 

(Visible codes

#### ORAL

Face – to – face Conference

Telephonic Panel Discussion

**Group** Symposium

**Meeting** Presentation

**Seminar** Interview

#### ORAL COMMUNICATION

#### **Advantages**

- Adjustable
- Immediate Clarification
- Persuasion & control
- Convenient/reliab le for Groups

#### **Limitations**

- Future reference not possible
- Not-effective in case of poor speaker
- Not suitable for lengthy details
- Distortion
- Poor retention

#### WRITTEN

e – mail Letter

**Fax** Report

Memorandum Proposal

Notice Research paper

Circular

Press release

#### **Written Communication**

#### **Advantages**

- Most wanted
- Permanent
- Legal evidence
- Accurate
- Suitable for lengthy & complicated discussions

#### **Limitations**

- Limited only to Literates
- Costly, time consuming
- Formal
- Delayed feedback

## Differences between General Purpose & Professional Context

- Contains a general message
- Informal in style and approach
- No set pattern
- Mostly oral
- Not always for a specific audience
- No use of technical vocabulary

- Contains a technical message
- Mostly formal
- Follows a set pattern
- Both oral and written
- Always for a specific audience
- Frequently involves jargon

# Network of communication in an organization

Vertical

Formal

**Horizontal** 

Radial

Informal (Grapevine)

# Vertical: It consists of communication up and down the organization.

Down

Up

**Instructional** 

**Feedback** 

Informational

**Submission of** 

**Feedback** 

reports

# Horizontal or Lateral: It takes place among peers

Sharing

Coordinating

#### Radial (crosswise / diagonal): Communication flows in all directions in an organization

Feedback
Instructional
Informational
Publicity

#### Informal (Grapevine)

#### **Importance**

- Non expensive
- Most rapid
- Multidirectional
- Barometer of public opinion
- Outlet for anxiety, worries
- Voluntary, unforced

#### Limitations

- Degree of error
- Can be harmful if it is baseless, nonfactual
- Can lead to misunderstanding as it is incomplete
- So swift damage to organization

# Grapevine How to use

Supplement the formal channels

do not ignore

do not threaten

identify main sources

Realize human relationships

### Characteristics of Effective Communication

Clear – unambiguous

Concise – direct, precise

Correct - specific, accurate

Complete – self contained

Courteous – cordial, polite

#### **Importance**

Life line of business measure of the success, growth link within & outside tangible product of the work valuable repository of information develops desirable qualities reveals gaps in thinking

### THANK YOU