

What is ERPNext?

ERPNext is the world's best 100% open source ERP. It is comprehensive, designed for self implementation, and easy to use.

ERPNext is an open source business system for organizations of any size in various industries. It's good for growing businesses that have limited resources and would benefit from scalability and strong customization. It has all of the standard capabilities an organization could need, plus more advanced capabilities, such as a multilingual website builder that can manage content as well as ecommerce requirements. With built-in integrations available, users can sync with Google, Slack, PayPal, Shopify and more to fully centralize their business operations.

It can be hosted on their servers or self-hosted by the user. It can deploy in the cloud or on-premises. It also has a mobile app, so users can access company data and complete tasks when they're on-the-go.

BENEFITS OF USING ERPNEXT

- Do a lot more than just accounting! Manage inventory, billing, quotes, leads, payroll, Support and a lot more.
- Keep all your data safe and in one place. Don't keep hunting for data when you need it across spreadsheets and different computers. Manage everyone on the same page. All users get the same updated data.
- Stop repetitive work. Don't enter the same information from your word processor to your accounting tool. It's all integrated.
- Keep track. Get the entire history of a customer or a deal in one place.
- Saves money.
- **Easier to configure:** Big ERPs are notoriously hard to setup and will ask you a zillion questions before you can do something meaningful.
- **Easier to use:** Modern web-like user interface will keep your users happy and in familiar territory.
- **Open Source :** This software is always free and you can host it anywhere you like.

ERPNext will help you to:

- Track all invoices and payments.
- Know what quantity of which product is available in stock.
- Identify and track your key performance indicators (KPI's).
- Identify open customer queries.
- Manage employee payroll.
- Assign tasks and follow up on them.
- Maintain a database of all your customers, suppliers, and contacts.
- Prepare quotations.
- Tracking your budgets and spending.
- Determine effective selling price based on the actual raw material, machinery and effort cost.
- Get reminders on maintenance schedules.
- Publish your website.
- The following are the various modules and domains offered by ERPNext covering a wide range of businesses. You can be a small distributor, a manufacturer, running an education institute, or a healthcare organization. We have something for everyone.
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- ERPNext is a full-featured business management solution that helps SMEs to record all their business transactions in a single system. With ERPNext, SMEs can make informed, fact-based, timely decisions to remain ahead of the competition. It serves as the backbone of a business adding strength, transparency, and control to your growing enterprise.

• **ERPNext Implementation**

We offer various OTS Enterprise Software application to help automate your Business Processes. These include implementation of ERP, CRM, HCM, Manufacturing & Project Management tools. Most of our Enterprise Application offering is Cloud Based fully Integrated Suite of products to ensure seamless flow of transaction between multiple departments of the organization.

Support & Training

We provide dedicated support for Enterprise Applications on an Annual Basis or on a per Visit basis. Since these are Cloud Based Applications, the support is easy to provide while being anywhere around the Globe.

Software Development

We allow custom module development as per your need. Our ERP developers can develop custom software & plugins, according to our clients needs & objectives.

ERPNext Training

We immensely educate and enlighten you in implementation of ERP Systems to create a systematic functioning in and around the organization. Our ERP consultants execute hands-on training and run parallel workshops to provide excellence on your path.

ERPNext Core Modules:

1. [Accounts](#)
2. [Stock](#)
3. [CRM](#)
4. [Selling](#)
5. [Buying](#)
6. [Human Resources](#)
7. [Projects](#)
8. [Support](#)
9. [Asset](#)
10. [Quality Management](#)

Industry Specific Modules

1. [Manufacturing](#)
2. [Education](#)
3. [Healthcare](#)
4. [Agriculture](#)
5. [Non Profit](#)
6. [Hospitality](#)

Module Feature Listing

Accounts Module

Features:

- Chart of Accounts
- Chart of Cost Centres
- Bank Remittance
- Multi Currency Accounting
- Exchange Rate Revaluation
- Inter company Transactions
- Invoice Discounting
- Budgeting
- Billing
 - Sales Bill Purchase Bill
- Accounting Dimensions
- GSTR - 3B
- Share Management
- Tally Migrator

Module Feature Listing

Accounts Module

Transactions

- Sales Invoice
- Purchase Invoice
- Payment Entry
- Journal Entry
- Debit Note
- Credit Note
- Reconciliations
- POS

Reports

- Balance Sheet
- Profit and Loss
- General Ledger
- Financial Statement and Cash flow
- Trial Balance Report
- GST Reports

Human Resource Management

Features:

- Employee master
- Employee Lifecycle
- Leave Management
- Auto Attendance
- Biometric Attendance
- Payroll Setup
- Staffing Plan
- Encrypted Salary Slips
- Multi-currency Expense Claim
- Fleet Management
- Shift Management

Systems

Human Resource Management

Transaction

- Job Opening and Offering
- Employee on boarding and separation process
- Leave and Holiday policy
- Leave encashment
- Appraisal / Promotion / Transfer
- Incentive and Bonus
- Salary based on Timesheet
- Payroll Entry - periodicity based


Systems

Reports

- Employee Leave Balance
- Employee Birthday List
- Employee Information
- Monthly Salary Register
- Monthly Attendance Sheet
- Vehicle Expenses

CRM

Features:

- Sales Stage Definition
- Auto Assignment of Leads/ Opportunities
- Import of lead without Person name
- Customer Grouping
- Promotional Scheme
- Communication Email
 -  SMS
- Email Campaign

CRM

Transaction

- Lead and Opportunity Generation
- Customer creation
- Quotation creation
- Maintenance
- Internal communication by help of @mentions

Reports

- Sales Funnel
- Lead Details
- Prospects Engaged But Not Converted
 - Minutes to First Response for Opportunity
 - Inactive Customers Campaign Efficiency
 - Lead Owner Efficiency
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Manufacturing

- **Features:**
- Item Creation
- Serialised Batched Item Reconciliation
- Barcode Scanning
- BOM
- Operations and Routing
- Timesheet
- Subcontracting
- Material Request Planning

Manufacturing

Transactions

- Work Order
- Job Card
- Stock entry
- Production Plan

Reports

- Open Work Orders
- Work Orders in Progress
- Issued Items Against Work Order
- Completed Work Orders
- Production Analytics
- BOM Search
- BOM Stock Report

Selling

Features:

- Selling in Different Unit (UoM)
- Creation of Sales Order against Blanket order
- Application of Discounts
- Shipping Rule
- Product Bundle

Selling

Transaction

- Sales Distribution
- Quotation Creation
- Sales Invoice
- Sales Return
- Sales Partner Creation
- Promotional Scheme

Reports

- Sales Analytics
- Sales Funnel
 - Customer Acquisition and Loyalty
 - Inactive Customers
 - Ordered Items To Be Delivered
 - Sales Person-wise Transaction Summary
 - Item-wise Sales History
 - Quotation Trends
 - Sales Order Trends

Buying

Features:

- Promotional scheme
- Supplier Scorecard
- Pricing Rule
- Supplier / Supplier Group creation

Buying

Transaction

- Purchase Order
- Material Request
- Request for Quotation

Reports

- Purchase Analytics
- Supplier-Wise Sales Analytics
- Purchase Order Trends
- Requested Items to be ordered
- Items To Be Requested
- Item-wise Purchase History

Inventory

Features:

- Stock Reconciliation
- Packing Slip
- Creation of Brand
- Warehouse Management
- Item Attribution
- Item Alternative
- Product serial number and batch
- Installation Note

Inventory

Transaction

- Stock Entry
- Delivery Note
- Purchase Receipt
- Material Request
- Delivery Trip
- Landed Cost Voucher

Reports

- Stock Ledger and Summary
- Stock ageing report
- Item wise price list rate
- Stock analysis
- Batch wise balance history
- Item shortage Report
- Delivery Note Trends
- Stock Analytics

Support / Help Desk

Features:

- Issue Tracking
- Warranty Claim
- Service Level Agreement
- Maintenance
- Priority wise issue list
- Issue type
- Communication tracking
- Report: Minutes to first response for issues