

Adnan Yousef

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<https://adnanyousef.github.io/portfolio>

Prior pre-med student transitioning to a career in web development with over 7 years of professional work experience in retail. Worked full-time through school and was promoted into a leadership position responsible for leading a high performance team of over 50 employees at Costco Wholesale while being the youngest leader at the store. Hand picked to lead many complex projects and solve operational issues using a data-driven approach to every unique scenario.

My goal is to bridge my prior experience in business with my strengths in web development to create dynamic applications to solve real world problems. The majority of business problems can be solved through data and automation and I want to be at the forefront of leading teams to accomplish this.

Skills

<ul style="list-style-type: none">● Proficient in HTML, CSS, JavaScript, and Bash programming languages● Able to work effectively solo and in teams● Project management and leadership● Data analysis and problem solving	<ul style="list-style-type: none">● Technical proficiency in Windows, Linux (Arch, Ubuntu, Debian), and Mac operating systems● Proficient in many web frameworks, including Materialize, Express, and React
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Experience

DEC. 2017 – MAY 2018

Front End Manager / Costco Wholesale, Austin TX

Oversaw around 50 employees on a given day.

Daily workforce planning and alignment with sales goals:

- Write schedules, adjust daily hours on the fly by analyzing sales on an hourly basis
- Analyze team strengths, delegated responsibilities, aligning individuals to the right tasks
- Present new ideas for operational efficiencies, write and execute new procedures

People leadership responsibilities:

- Conduct one on one coaching sessions, write performance reviews
- Responsible for interviewing and hiring
- Training and mentoring for future leaders
- HR representative and mediator between my warehouse and corporate teams

JUNE 2013 – DEC. 2017

Front End / Sales Supervisor / Costco Wholesale, Austin TX

Merchandises the warehouse with the right products, in the right places, at the right times.

Responsibilities:

- Analyze “what’s in”, buys new merchandise from vendors by the pallet
- Write floor map to achieve the highest possible sales for new or existing merchandise
- Oversee sales team, directs employees and set benchmarks for productivity

Achievements:

- Set record-high Black Friday sales in electronics
- Worked with corporate buying office and suppliers to achieve the best prices for customers while maintaining record-high profit margins

Education and Certifications

MAY 2015

B.S. Microbiology / The University of Texas at Austin

- Graduated with a 3.3 GPA while taking rigorous courses and working in Biosafely Level 2 labs
- Included many optional but challenging electives in my degree plan, such as Microbial Genetics, Cell and Molecular Biology, and Epidemiology of Infectious Diseases Lab

DEC 2014

Certificate of Business Foundations / The University of Texas at Austin

- Took many business-related courses alongside my studies in biology
- Gained knowledge in a classroom setting and real-world experience with Big Data
- Courses included Business Law, Advanced Finances and Accounting, Management Information Systems, and HR and People Management