





### DATA

#### Data needed:

- 1. Locations of Fitness Centers
- 2. Locations of Existing Juice Bars
- 3. Locations of Existing Health and Wellness Markets

#### Sources:

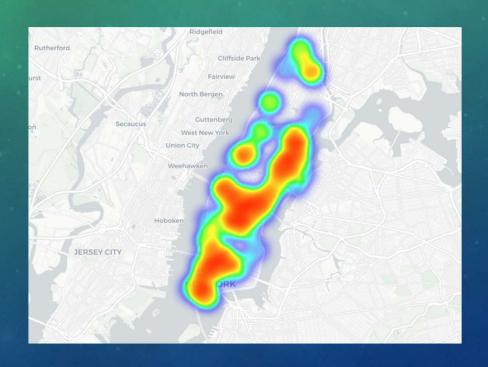
- 1. NYU Spatial Data Repository 2014 New York City data
- 2. Foursquare API Business/ Landmark location

### **METHODOLOGY**

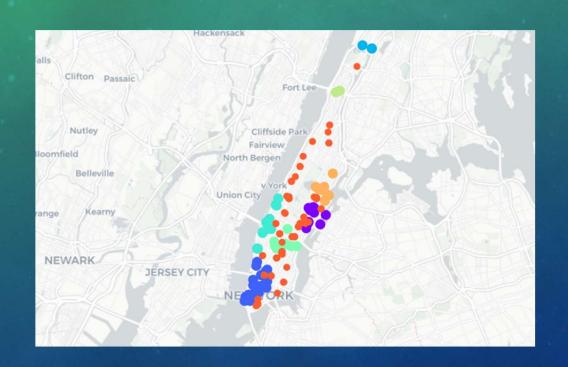
#### Data was analyzed in 4 steps:

- 1. The location data of the fitness centers in Manhattan was extracted and visualized using a heat map. The red zones broadly indicate the potential locations of the juice bars.
- 2. The location data of existing juice bars was extracted. This data was collated against nearby fitness centers to determine which fitness centers should be excluded from the analysis.
- 3. K-means Clustering algorithm was used to cluster the fitness centers and refine the potential locations.
- 4. The location data of synergistic businesses was then extracted. This data was then analyzed to see if they are close to the potential locations as determined from the clustering step above.

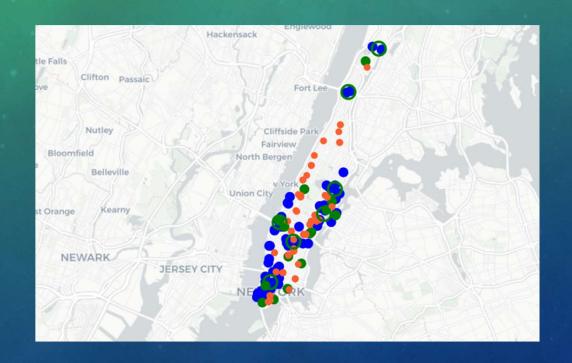
## HEAT MAP OF FITNESS CENTERS



## MAP OF FITNESS CENTER CLUSTERS



### MAP OF POTENTIAL LOCATIONS



# RESULTS - 1/3

1. Lenox Hill, Clinton, Civic Center - Clusters 0,1,2 Clear targets:

	Neighborhood	Market Name	Market Latitude	Market Longitude	Distance to Cluster Center
Cluster Label					
0	Lenox Hill	A Matter of Health	40.768028	-73.955933	359.929642
1	Clinton	Sunac Natural Food	40.760725	-73.998425	130.053516
1	Clinton	Terra Market	40.756864	-73.993737	472.221335
2	Civic Center	Tribeca Greenmarket	40.716802	-74.010880	456.535864

### RESULTS - 2/3

#### 2. Carnegie Hill - Cluster 6

Carnegie Hill has a good concentration of fitness centers and there are no competing juice bars near the cluster center. However, this location may need significant investment to setup a physical location near the cluster center as there are no existing synergistic businesses that can be leveraged. More cost-benefits analysis need to be performed to proceed.

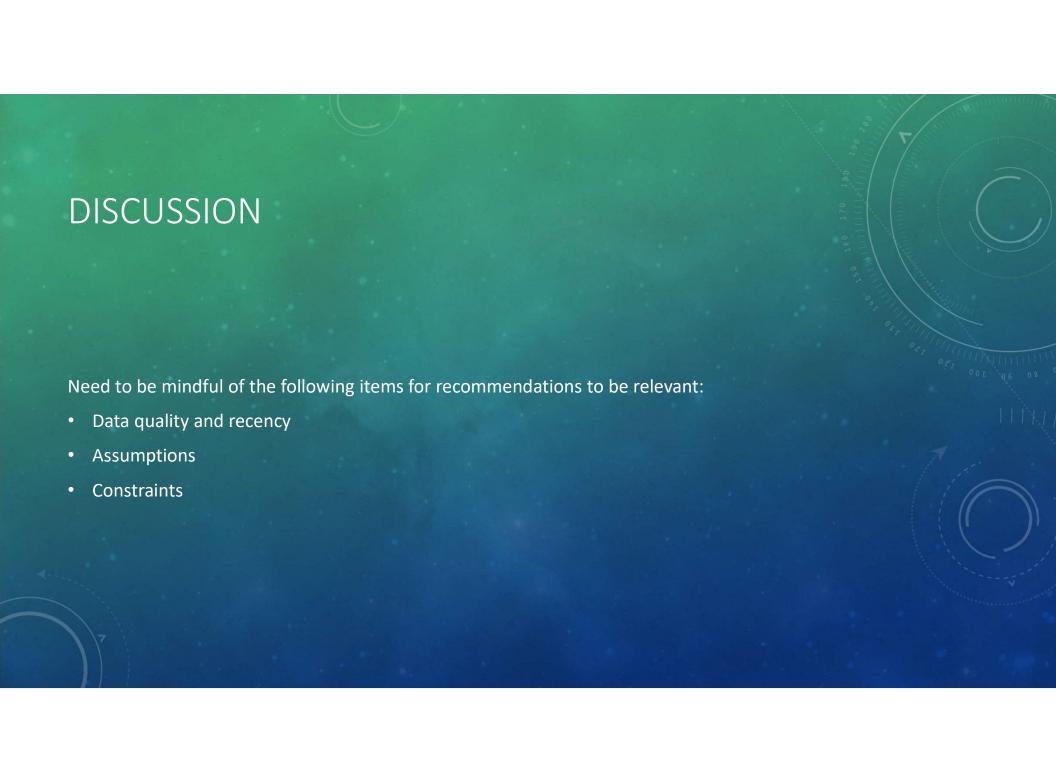
3. Marble Hill, Washington Heights - Cluster 3,5

The concentration of fitness centers is really low in these neighborhoods therefore may not justify the capital required to setup a juice bar. There is a possibility to serve these clusters from a central location with a synergistic business: Inwood Farmers Market, Inwood, NY. However, there could be competition from a nearby juice bar in Inwood.

## RESULTS -3/3

#### 4. Midtown South - Cluster 4

Midtown South has a good number of fitness centers however there is competition and no compatible businesses. This should be the last target.



## CONCLUSION

The objectives of the project have been achieved

