# Adolpho Liberman



#### About Me

Hello! My name is Adolpho Liberman, I'm a QA Engineer who's extremely passionate about technology, science and innovation. A returning citizen from Brazil, currently finishing the course of Manual QA Web and Mobile from Technion University. I am a hardcore gamer, traveler and tech-savvy.

Age 2

Email adolpholg@icloud.com

Phone +972 55-2577525

Address Herzliya, Israel

### **Professional Skills**

Leadership	Microsoft SQL Server
Customer service	HTML
Problem solving	css

### **Work Experience**

Barista/ Events/ Shift manager at Microsoft Israel

October, 2021 - Present

### Planning and New Business Consultant at UniAmerica

2016 - 2018

- · Monitor and analyze competitive actions, market monitoring, such as prices, products and trends.
- Implemented plans of short, medium and long term sales plans and strategies, aiming at meeting the goals
  established in terms of product mix, customer service, acting in all activities and solving complex problems.
- · Logistics structuring of the business, and follow-up from the start until the delivery of the product.
- Seek the growth of the market share through innovations /adaptations of products and processes with high added
- · Monitor the fluctuations in gross product margins, suggesting and /or adopting measures to maintain profitability.
- Search and implement solutions that meet the demands of eachclient, interacting with the technical area / laboratory.

#### Volunteer Work TETO (TECHO)

2015 - 2016

As a Volunteer I worked in several favelas in São Paulo. Bringing food to needy families, and often helping to build new homes for families who lost everything in landslides, helping with renovations to homes in a precarious situation.

# **Military Service**

#### Paratroopers Brigade

2019 - 2021

Commander and fighter in the 890th Battalion, released with honors in the rank of sergeant major.

## Languages

- · Hebrew (Native or Bilingual)
- · English (Native or Bilingual)
- · Portuguese (Native or Bilingual)
- · Spanish (Native or Bilingual)

### Education

QA Software Testers from Technion - Israel Institute of Technology

2022

International Business University Anhembi Morumbi

2016 - 2018

# Extra Curricular

Sales Techniques from School of Advertising and Marketing

2017

People Management from Getulio Vargas Foundation 2016 Basic Human Resources from Getulio Vargas Foundation 2016 Basic Finance Entrepreneurs from Endeavor Entrepreneurship 2016 Contact Address Herzliya, Israel Phone +972 55-2577525 adolpholg@icloud.com

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