



## What Makes TOP Engineers Plus Different From Other Consultant?

### TOP ENGINEERS PLUS

#### EASY TO DO BUSINESS WITH

Collaborative, respectful of client's internal expertise

#### LONG-TERM RELATIONSHIP

Lower near-term revenue

#### COMPETITIVE RATES

Process lowers cost, narrows scope

#### EMPOWERS CLIENTS TO BE INDEPENDENT

Trains client, reduces external dependence, augment internal resources

#### VALUES CLIENT INPUT

Alignment of client vision, stakeholder reviews, offers options

#### EXPERIENCE WITH 24 BY 7 OPERATION

Understands utility criticality

#### COLLABORATES WITH OTHERS

Trusted relationships with experts, best of breed approach

### TYPICAL CONSULTANT

#### HEAVY-HANDED APPROACH

My way or highway, "I am the expert."

#### SHORT-TERM GAIN

Higher near-term revenue

#### VERY HIGH RATES

Process extends time/cost, broadens scope

#### MAKES CLIENT DEPENDENT ON THEIR SERVICES

Replaces internal resources, long term dependence

#### ASSUMES WHAT YOU NEED

Steers outcome too much, offers options, consultant imposed direction

#### RELIANT ON DESK KNOWLEDGE

Field conditions rarely validated

#### LARGE COMPANY

Internal resources only, lacks expertise, enterprise approach

## TECHNOLOGY + OPERATIONS + PEOPLE

Committed to making a difference in critical infrastructure through the technology we provide, the operational challenges we solve, and the people we serve.



## Communications Engineering Services for Critical Infrastructure & Operations

TOP Engineers Plus offers Communications Engineering services for Critical Infrastructure such as Electric, Water, and Gas Utilities. TOP Engineers Plus provides Strategic Planning for Real-Time Utility Network resilience and Municipal/Cooperative strategies to implement FTTH to bridge the Digital Divide with Broadband.

LET'S TALK

**Schedule Your Strategic Plan  
Review With Us Today!**

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