

Contract Details

1. Full Name of the Contracting Body:

Scottish Enterprise (SE)

2. Name and ID of the Contract:

Scottish Enterprise Searchable Database of UK Companies, Contract ID: P25-0015

3. Services Required:

- Provision of 20 licenses for a searchable database of UK companies.
- Access to comprehensive information including Companies House data, ownership, director details, and past transaction details.
- Advanced search capabilities for tailored information gathering.
- Features to identify UK companies showing growth signals.
- Detailed profiles on all active UK Funds, including information on funding type, eligibility, portfolio companies, and co-investors.
- A client/funds search tool for generating custom reports on potential investors/funders.
- A news function to display recent deals and press releases.
- Insight reports focusing on market trends.
- Functionality for users to store reports in personal folders on the platform.

4. Financial Constraints:

- Initial contract duration: 24 months, with an estimated value between £80,000 and £100,000 excluding VAT.
- Optional extension: 12 months, with an estimated value between £40,000 and £50,000 excluding VAT.
- Total estimated contract value: Up to £150,000 excluding VAT.

5. Vendor Requirements:

- Must source a significant amount of information from the public domain.
- Capable of providing meaningful market insights and identifying potential funding sources.
- The platform should have a user-friendly interface for quick and easy information access.
- A dedicated account manager must be provided for support and training.
- The platform must be up-to-date, efficient, and comply with data protection laws and information security requirements.
- Vendors must demonstrate fair work practices and a commitment to climate change mitigation.

6. Other Considerations:

- Contract start date is set for 08 July 2024.
- The initial contract period is 24 months, with an option to extend for an additional 12 months.
- The tender submission deadline is 06 June 2024 at 11:00.
- Evaluation criteria will focus on the understanding of requirements, relevance and

- quality of information provided, account manager support, and platform dynamics.
- Suppliers are required to comply with prompt payment requirements for any subcontractors.
 - Community benefits and adherence to fair work practices are expected from the supplier.

This contract aims to equip Scottish Enterprise with a robust tool for researching UK companies, understanding market trends, and identifying investment opportunities, thereby supporting their economic development initiatives.

Best matches

Based on the requirements of the Scottish Enterprise contract for a searchable database of UK companies, the following companies from the knowledge base could potentially fulfill the contract needs:

1. **Seaforth Analytical Services**

- **Website:** <http://myseaforth.com>
- **Location:** Glasgow, Scotland
- **Description:** Specializes in procurement spend analytics, procurement BI, and supply chain data expertise, potentially aligning with the contract's requirements for advanced search capabilities and comprehensive information.

2. **Legal Tender**

- **Website:** <http://legal-tender.com>
- **Location:** Edinburgh, Scotland
- **Description:** Offers an online platform for legal spend tracking and management, which could be adapted to meet the contract's needs for a searchable database with detailed profiles and transaction details.

3. **TheServiceDirectory**

- **Website:** <https://theservicedirectory.co.uk>
- **Location:** Glasgow, Scotland
- **Description:** Provides procurement services and a platform that could potentially be tailored to offer the required searchable database of UK companies with advanced features.

4. **ScotlandIS**

- **Website:** <http://scotlandis.com>
- **Location:** Linlithgow, West Lothian, Scotland
- **Description:** As a trade body for the digital technologies industry, they might have the capability to develop or provide access to a platform that meets the contract's specifications for researching UK companies and market trends.

5. triSaas

- **Website:** <http://trisaas.com>
- **Location:** Edinburgh, Scotland, United Kingdom
- **Description:** triSaas specializes in eProcurement solutions aimed at simplifying work processes and improving outcomes. Their expertise in developing solutions that streamline tasks and enhance overall results could be beneficial for creating or adapting a platform to meet the contract's specifications for a comprehensive, searchable database of UK companies.

Unfortunately, based on the provided knowledge base documents, there are no other companies listed that specifically match the detailed requirements of the Scottish Enterprise contract beyond those already mentioned and triSaas. The focus was on finding companies with a strong background in enterprise software, data analytics, or related fields that align with the contract's need for advanced search capabilities, comprehensive information access, and meaningful market insights.