

Contract Details

1. Full Name of the Contracting Body:

- The Highland Council (lead authority), Aberdeen City Council, Aberdeenshire Council, The Moray Council

2. Name and ID of the Contract:

- North of Scotland Electric Vehicle Charging Infrastructure Partnership - HC/CPSS/EVCI/2024

3. Services Required:

- **Operation, Maintenance, and Renewal:** Take over the existing 312 council-owned electric vehicle (EV) chargers for operation, maintenance, and renewal.
- **Network Expansion:** Deliver a new "Pathfinder 1" network comprising up to 570 new EV chargers across the specified regions by April 2028.
- **Back Office Functionality:** Provide comprehensive back office support including billing and customer registration services.
- **Service Standards:** Operate and maintain the EV charging infrastructure network to meet agreed service Key Performance Indicators (KPIs).
- **Tariff Management:** Set fair and reasonable public tariffs for the use of the chargers.
- **Development of Additional Sites:** Develop business cases for additional charger sites and council depot charging facilities.
- **Community Benefits:** Deliver tangible community benefits as part of the project.
- **Financial Returns Sharing:** Share financial returns from the operation of the network with the councils.

4. Financial Constraints:

- **Total Contract Value:** Estimated at £500 million.
- **Grant Funding:** Up to £6.58 million in Transport Scotland grant funding available for expenditure by April 2028.
- **Initial Network Expansion Cost:** Estimated at around £11 million for the "Pathfinder 1" network expansion.

5. Vendor Requirements:

- **Financial and Technical Capability:** Must demonstrate financial standing and technical ability to deliver a large-scale EVCI network.
- **Experience:** Proven experience in operating and maintaining EVCI networks.
- **Private Investment:** Ability to attract private investment to support network growth.
- **Community Benefits:** Capability to deliver community benefits as part of the project.

6. Other Relevant Information:

- **Contract Duration:** 15-20 years.
- **Procurement Procedure:** Competitive dialogue.
- **Evaluation Criteria:** 80% qualitative and 20% quantitative.
- **Site Access:** PSP will have access to council-owned sites for further commercial development.
- **Council Fleet Charging:** Opportunity to provide charging solutions for council vehicle fleets.
- **Electricity Rates:** PSP can access favorable public sector electricity rates.
- **Objective:** The councils aim to partner with an innovative private sector entity to establish a comprehensive, reliable, and commercially sustainable EVCI network. This network is intended to serve both urban and rural communities across northern Scotland, facilitating the transition to electric vehicles.

Best matches

Based on the requirements of the North of Scotland Electric Vehicle Charging Infrastructure Partnership, the following companies could potentially fulfill the contract's needs:

1. ChargePlaces Scotland

- Specializes in EV charging infrastructure provision and management across Scotland.
- Notable projects include the expansion of the EV charging network and partnerships with local authorities.
- [ChargePlaces Scotland](#)

2. EVision Charging

- Provides comprehensive EV charging solutions, including installation and management of charging stations.
- Completed projects include the installation of charging stations at corporate office buildings and shopping malls.
- [EVision Charging](#)

3. Trojan Energy

- Offers innovative on-street electric vehicle charging solutions.
- Notable projects include installations in the London Borough of Brent and the City of Stirling, focusing on accessible and convenient charging for residents without off-street parking.
- [Trojan Energy](#)

4. Connekt Charging

- Operates a privately managed EV charging network, focusing on seamless and reliable charging experiences.

5. **Realise Energy Services**

- Specializes in providing sustainable energy solutions, including electric vehicle charging station installations for commercial buildings in Scotland.
- Their expertise in renewable energy projects and installation of EV charging infrastructure demonstrates their capability to contribute to both the operation and expansion of the EVCI network.

6. **2. Smarter Utility**

- Focuses on electric vehicle charging solutions, aiming to make EV charging smarter and more accessible.
 - Their specialization in EV charging solutions indicates their potential to support the network expansion and operation requirements of the contract.
-
- Their approach to integrating commercial EV charging solutions could be advantageous for the contract's network expansion and management goals.
 - [Conneckt Charging](#)

These companies are well-positioned to meet the Highland Council's objectives for a comprehensive, reliable, and commercially sustainable EVCI network, given their experience and capabilities in the sector.