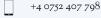
Adrian NICHIFOR

Junior Web developer



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Education

• Technical University of Cluj Napoca Master Applied Informatics and Programming

2022 - 2024

• University of Bucharest Master Geography

2011 - 2013

Projects

- https://julie-dance.netlify.app/
- https://cammi.netlify.app/

Self Learning Courses

Udemy:

- 100 Days Of Code Web Development Bootcamp - Academind
- The Web Developer Bootcamp Colt Steele

Scrimba - The Frontend Developer Career Path

Teachbit.ro - Web development

About Me

I am a passionate and dedicated junior web developer. Proficient in HTML and CSS, with a focus on JavaScript, I thrive on turning ideas into polished, responsive web applications.

I'm an open-minded, curious, and motivated person, always eager to learn and bring my positive energy to any task. I am confident that I can bring a proactive attitude and a desire to work on any project I am involved in.

As a Web Developer, I am highly focused on delivering high-quality, userfriendly web applications that meet the needs of clients and end users.

With my lifelong passion for technology, I'm looking forward to this new journey in web development.

Work Experience

Freelance

2024 - present

Iunior Web Developer

- The current project I am working on is https://julie-dance.netlify.app/ a landing page for a choreographer.
- The master final project https://cammi.netlify.app/ was an application made with HTML, CSS, Bootstrap, JavaScript, and Google Firebase. This app is designed to be similar to a blog where the lawyer can upload different articles.

Career Break

2022 - 2024

For Study and Key Account Manager

- I've always been passionate about how technology can improve our lives. With 10 years of experience in the e-commerce field, in early 2022 I decided to follow my passion for development and dedicated myself to intensive study, while simultaneously embracing the joys of parenthood during my parental leave.
- Driven by a passion for continuous growth and learning, I took a significant step forward by enrolling in a Master's program, where I enriched my knowledge and sharpened my skills in software development
- At the same time, I was a key account manager for a 2-year-old client who expected 24-hour support © Worked well under pressure. Creativity and patience were essential. I managed to overcome all obstacles and gain the client's trust.

Adrian NICHIFOR

Technologies

- HTML
- CSS
- Bootstrap
- JavaScript
- React.js

Skills

- Communication
- Attention to details
- Problem-solving
- Collaborated in efficiency projects
- Adaptability

Hobbies

- Technology
- Electronics
- DIY projects
- Biking
- Gardening
- Cooking

Languages

English . . .





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2018 - 2022

Ecommerce specialist for iqos.ro & www.iqos-on.ro

Main client Philip Morris - e-commerce and aftersales projects www.iqos.ro and www.igos-on.ro

- · Managed all aspects of reporting requirements to support both tactical and strategic decisions for the client
- Prepared client's daily and monthly reports including inventory, procurement, and sales performance metrics using our internal reporting tools
- Conducted post-promotion analysis, measuring the success of promotions and making recommendations as needed
- Oversaw the availability of stock for products on the igos websites (igos.ro and iqos-on.ro) and inventory control
- Placed orders for stock and non-stock items and resolved invoicing issues
- Analyzed stock for the replacement points (Igos Stores) and placed orders for
- Worked closely with the project manager on the invoicing process for the client
- Established and maintained effective relationships with suppliers

eMAG 2015 - 2018

Junior Purchasing Manager - Mobile division

- · Managed the entire ordering process for prominent internal and external suppliers including Apple, Samsung, and Huawei.
- Coordinated the delivery process and effectively resolved any issues about orders and deliveries, ensuring seamless transactions.
- Conducted in-depth analysis of stocks and formulated market strategies based on product range, contributing to enhanced profitability.
- Collaborated closely with the finance team to promptly address day-to-day order management and invoicing issues, optimizing time-to-market and
- Monitored the performance of managed products by analyzing key indicators such as volume, profitability, and availability, enabling data-driven decisionmaking and strategic adjustments.

Commercial Assistant - IT&C division

- Timely uploaded and checked of source data into the internal system
- Prepared and maintained accurate supplier and item data
- Liaised with commercial teams across the business to check data and follow up to ensure accurate information is on the system

Content Specialist - Notebooks division

- Managed the entire eMAG product documentation process (notebooks)
- Updated and edited technical documentation such as user guides/manuals, technical publications, and product and operational specifications
- Content writing: translation, photo editing, updated and/or developed content to be added to eMAG.ro

rtc: o zi bună la birou!

2012 - 2015

Sales Assistant

- · Actively and proactively identified and understood customer needs
- Received and processed orders from customers using the internal system
- · Recommended and identified suitable products to meet customer needs

Telesales Agent

- Contacted existing or potential customers (B2B and resellers) to inform them about RTC products
- Assisted customers by providing personalized advice based on individual needs and expectations, and by offering suitable products
- Handled and processed orders accurately