



The One Minute Sales Person: The Quickest Way to Sell People on Yourself, Your Services, Products, or Ideas--At Work and in Life (Hardback)

By Spencer Johnson

HarperCollins Publishers Inc, United States, 2002. Hardback. Condition: New. Revised. Language: English. Brand new Book. Everyone is a salesperson! Over four million people have reaped the lifetime benefits of The One Minute Manager, Spencer Johnson's phenomenal bestseller. Now Dr. Johnson reveals the unique secrets of salesmanship that can make you a success in all aspects of your life and work. Sell yourself. and you can sell anything. Behind every sale is a person. With Spencer Johnson's extraordinary One Minute methods, you can profit immeasurably by helping others to get what they want. This clear, easy and invaluable guide is the tool you need for personal well-being and financial success. It makes you feel good about selling and about yourself. and it really works!.

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