

In Q1 2023, the company reported a revenue of \$12.5 million, which increased to \$13.8 million in Q2 and \$14.6 million in Q3. The net profit margins were 22.4%, 23.1%, and 24.0% respectively across the three quarters. During the same period, employee headcount rose from 320 in Q1 to 340 in Q2, and 355 in Q3. Customer satisfaction scores also improved: 8.1 in Q1, 8.4 in Q2, and 8.7 in Q3. Product returns were recorded at 2.5% in Q1, 2.3% in Q2, and 2.1% in Q3.