# Tus resultados de la 360



# Informacion personal

| DNI             | 41080674                                  |
|-----------------|---|
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| Area            | COMERCIAL                                 |
| Puesto          | SUPERVISOR DE VENTAS REPUESTOS MAYORISTAS |

### Calificación Crosland

| Periodo                | 2020-Q1 | 2020-Q2 | 2020-Q3 |  |  |
|------------------------|---------|---------|---------|--|--|
| Pilar                  |         |         |         |  |  |
| Buscamos la excelencia | 73.93   | 74.37   | 75.27   |  |  |
| Contagiamos pasión     | 73.80   | 72.37   | 73.82   |  |  |
| Trabajamos juntos      | 76.87   | 76.99   | 78.02   |  |  |
| Vivimos y disfrutamos  | 75.13   | 73.88   | 75.83   |  |  |

### Calificación Personal

| Periodo                | 2020-Q1 | 2020-Q2 | 2020-Q3 |
|------------------------|---------|---------|---------|
| Buscamos la excelencia | 80.21   | 75.00   | 73.68   |
| #                      | 24.00   | 23.00   | 19.00   |
| Contagiamos pasión     | 83.33   | 80.00   | 70.24   |
| #                      | 27.00   | 25.00   | 21.00   |
| Trabajamos juntos      | 87.04   | 82.29   | 76.25   |
| #                      | 27.00   | 24.00   | 20.00   |
| Vivimos y disfrutamos  | 81.48   | 76.09   | 77.63   |
| #                      | 27.00   | 23.00   | 19.00   |

# Calificación Personal por nivel ocupacional

| Periodo                | 2020-Q1 | 2020-Q1 | 2020-<br>Q1 | 2020-Q1   | 2020-Q2 | 2020-Q2 | 2020-<br>Q2 | 2020-Q2   | 2020-Q3 | 2020-Q3    | 2020-<br>Q3 | 2020-Q3   |
|------------------------|---------|---------|-------------|-----------|---------|---------|-------------|-----------|---------|------------|-------------|-----------|
| Rango                  | GERENTE |         | JEFE        | OPERATIVO | GERENTE |         | JEFE        | OPERATIVO | GERENTE | INTERMEDIO | JEFE        | OPERATIVO |
| Buscamos la excelencia | 83.33   | 80.56   | 75.00       | 88.89     | 75.00   | 72.22   | 75.00       | 77.27     | 100.00  | 71.43      | 50.00       | 75.00     |
| #                      | 3       | 9       | 2           | 9         | 1       | 9       | 2           | 11        | 2       | 7          | 2           | 8         |
| Contagiamos<br>pasión  | 66.67   | 86.36   | 83.33       | 86.11     | 75.00   | 72.50   | 75.00       | 87.50     | 75.00   | 71.43      | 37.50       | 75.00     |

| Periodo                  | 2020-Q1 | 2020-Q1 | 2020-<br>Q1 | 2020-Q1 | 2020-Q2 | 2020-Q2 | 2020-<br>Q2 | 2020-Q2 | 2020-Q3 | 2020-Q3 | 2020-<br>Q3 | 2020-Q3 |
|--------------------------|---------|---------|-------------|---------|---------|---------|-------------|---------|---------|---------|-------------|---------|
| #                        | 3       | 11      | 3           | 9       | 1       | 10      | 2           | 12      | 3       | 7       | 2           | 9       |
| Trabajamos<br>juntos     | 83.33   | 90.91   | 91.67       | 86.11   | 75.00   | 80.56   | 87.50       | 83.33   | 83.33   | 78.57   | 50.00       | 78.12   |
| #                        | 3       | 11      | 3           | 9       | 1       | 9       | 2           | 12      | 3       | 7       | 2           | 8       |
| Vivimos y<br>disfrutamos | 83.33   | 87.50   | 83.33       | 82.50   | 75.00   | 72.22   | 62.50       | 81.82   | 100.00  | 78.57   | 62.50       | 75.00   |
| #                        | 3       | 10      | 3           | 10      | 1       | 9       | 2           | 11      | 2       | 7       | 2           | 8       |

#### Feedback

|         | feedback |
|---------|----------|
| Periodo |          |

2020-Q1

Alice, who felt very curious sensation, which puzzled her a good character, But said I didn't! interrupted. | = | excelente trabajo de supervisión mas comunicación y feedback en el equipo | = | debe se seguir apoyando al equipo para poder solucionar problemas y encaminar al equipo a la mejora. ambos realizan un buen trabajo juntos. | = | Tiene mucha empatía con la atención a cliente interno y externo. | = | debe seguir apoyando como lo viene haciendo y tener siempre la disposición de apoyar en las actividades en los cuales se le convoca para 03R | = | Yerko Alfredo , tiene mucha experiencia y es importante para nosotros. Es una de la cabezas del área Se le estima mucho. | = | Ser Paciente. | = | Debe de seguir intercambiando ideas | = | buen lider | = | Buen compañero

2020-Q2

 $\begin{aligned} & 5 = |7| = |6| = |6| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |1| = |$ 

2020-Q3

debería de seguir siendo tal cual es, es una persona maravillosa | = | seguir con su compromiso de trabajo, anotar las observaciones y realizar seguimientos continuos | = | Que continúe con el carisma que lo caracteriza y mejore su comunicación motivacional. | = | Siempre atento a nuestras solicitudes de atención como clientes internos y externos. | = | Seguir apoyando en las consultas | = | Es una gran elemento en la organización. Tiene muchas ganas de aprender. Un buen nivel de involucramiento. Debe seguir así y siempre buscando mejorar. Debe seguir así y siempre buscando mejorar.

#### Autoevaluación

