

In the phase of **problem preparation**, the problem and the planning horizon are defined and a target market and its needs are identified. The main result of this phase is a form describing the planning problem, target market segments and user requirements.

The phase of **idea generation** is stimulated by content of attractiveness. It contains three stages of stimulation to aid the creative process and guided the team to meet attractiveness content in generating ideas. Each stage of stimulation makes use of a visual panel. It is the main tool to promote the stimulation of the team members.

Each visual panel is prepared prior to the session and presented to the team members. Specific questions to aid the stimulation process are displayed together with the visual panels, as shown in figure 4a, 4b and 4c.

Figure 4a: Example of Semantics and Symbolism Visual Panel and questions to stimulate the team.

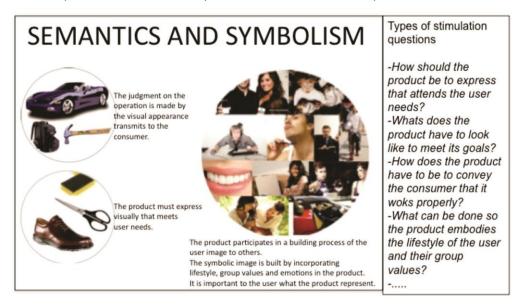


Figure 4b: Example of Gestalt Visual Panel and questions to stimulate the team.

