# **Advait Athalye**

San Francisco, CA | 216-972-3772 | advaiitathalye@gmail.com | LinkedIn | GitHub | Portfolio

#### **EDUCATION**

## Master's in Management Information Systems | Cleveland State University

**Graduated May 2025** 

Relevant Coursework: SQL & Database Design, Data Mining & Business Intelligence, ETL & Data Visualization, IT Governance & Compliance, System Analysis and Design

## Bachelor's in Computer Science | Visvesvaraya Technological University

**Graduated Sep 2022** 

Relevant Coursework: Algorithms (Analysis & Design), AI & Machine Learning, Data Science, Data Visualization (Python/Excel)

## **TECHNICAL SKILLS**

Visualization & BI: Power BI (DAX, M Query), Tableau, Looker

Programming: Python (Pandas, NumPy, Matplotlib, SciPy), R, SQL (PostgreSQL, MySQL, BigQuery)

Marketing Analytics: Incrementality Measurement, Attribution Modeling, Geo-Lift Testing, Marketing Mix Modeling (MMM)

Statistical Analysis: A/B Testing, Experimental Design, Causal Inference, Statistical Modeling, Hypothesis Testing

Data Engineering: dbt, ETL Workflow Automation, API Integration, Data Modeling & Validation

#### CERTIFICATION

Google Data Analytics, 2025

### PROFESSIONAL EXPERIENCE

Data Analyst | SSi People, India

Aug 2022 - Aug 2023

- Automated ETL pipelines & Power BI dashboards for Big 4 vendors, saving 30 hrs/week and enabling same-day hiring decisions
- Analyzed 3 recruitment funnels to pinpoint 35% candidate drop-off, reducing time-to-fill from 45 to 31 days for enterprise roles
- Executed sourcing via A/B tests, boosting interview conversion 12% to 22% and cutting cost-per-hire for 200+ roles/month
- Delivered KPI dashboards that reduced prep time from 2 hrs to 15 mins, accelerating C-suite hiring reviews

## Data Analyst | Pace Infotech, India

Aug 2021 - Aug 2022

- Delivered real-time SLA dashboards in Tableau, removing 6-hour reporting lag for 50 client accounts, improving response speed
- Cut Tier-1 false alarms by 25% by investigating root causes and refining alert thresholds, saving 15 hrs/week for ops team
- Reduced analyst onboarding 40% by creating **standardized ETL workflow guides** for an 8-member operations team
- Improved data accuracy by 20% by automating validation for 10K+ SLA logs, preventing client escalations and revenue risk

### Data Analyst Intern | Visvesvaraya Technological University, India

Jul 2020 - Jul 202

- Saved 20 hrs/week by automating ad-hoc and recurring admissions reports using Python and SQL, eliminating repetitive errors
- Created **Power BI segmentation dashboards** for campaigns, increasing admitted-to-enrolled conversion from 34% to 38%
- Enabled strategic fund reallocation by analyzing GPA-scholarship correlation using R, boosting high-performer enrollment 12%
- Delivered data-driven insights through data storytelling to admissions leadership, shaping updates to scholarship criteria

## **ACADEMIC AND INDEPENDENT PROJECTS**

# Marketing Incrementality Analysis & Budget Optimization | Python, Statistical Analysis, Geo-Lift | GitHub

Aug 2025

- Conducted data analysis on 19,656 marketing touchpoints to reveal 52-61% attribution bias, enabling \$33.6M budget optimization through statistical modeling
- Implemented A/B testing and Geo-Lift experimental design, delivering data-driven insights with significant regional lift
- Developed Multi-Touch Attribution models using Python and data visualization, uncovering Email ROI 1.71x vs TV ROI 0.21x
- Automated budget reallocation algorithm leveraging causal inference, recommending \$13.5M marketing channel optimization

## LendingClub BI Dashboard | n8n, Supabase, Chart.js, API Integration

Jul 2025

- Cut **loan portfolio review time from 3 hours to under 10 mins** by automating interactive dashboards in Chart.js, supporting faster credit-risk evaluation scenarios
- Automated queries with n8n workflows, eliminating manual chart generation and improving data accessibility
- Built loan segmentation visuals to highlight high-risk loan categories and approval trends, improving risk analysis

## Company Hiring Trends 2025 Dashboard | Power BI, DAX, SQL, Excel | GitHub

Jun 2025

- Developed a BI dashboard from 1000+ LinkedIn job posts to reveal hiring spikes, recruiter hotspots, and geographic demand
- Integrated filters and KPI cards that reduced manual job search effort by 3+ hours/week
- Identified hiring velocity patterns and enhanced dashboard usability based on user feedback from 20+ job seekers

## CX Trends Analysis | Tableau, Excel | Tableau Dashboard

Mar 2025

- Designed Tableau dashboard visualizing 20K+ airline reviews, revealing 5 route-cabin combos with 15–25% NPS decline, enabling targeted service improvements
- Cleaned and merged multi-source data in Excel to enable metric filtering by traveler type, seat class, and review category