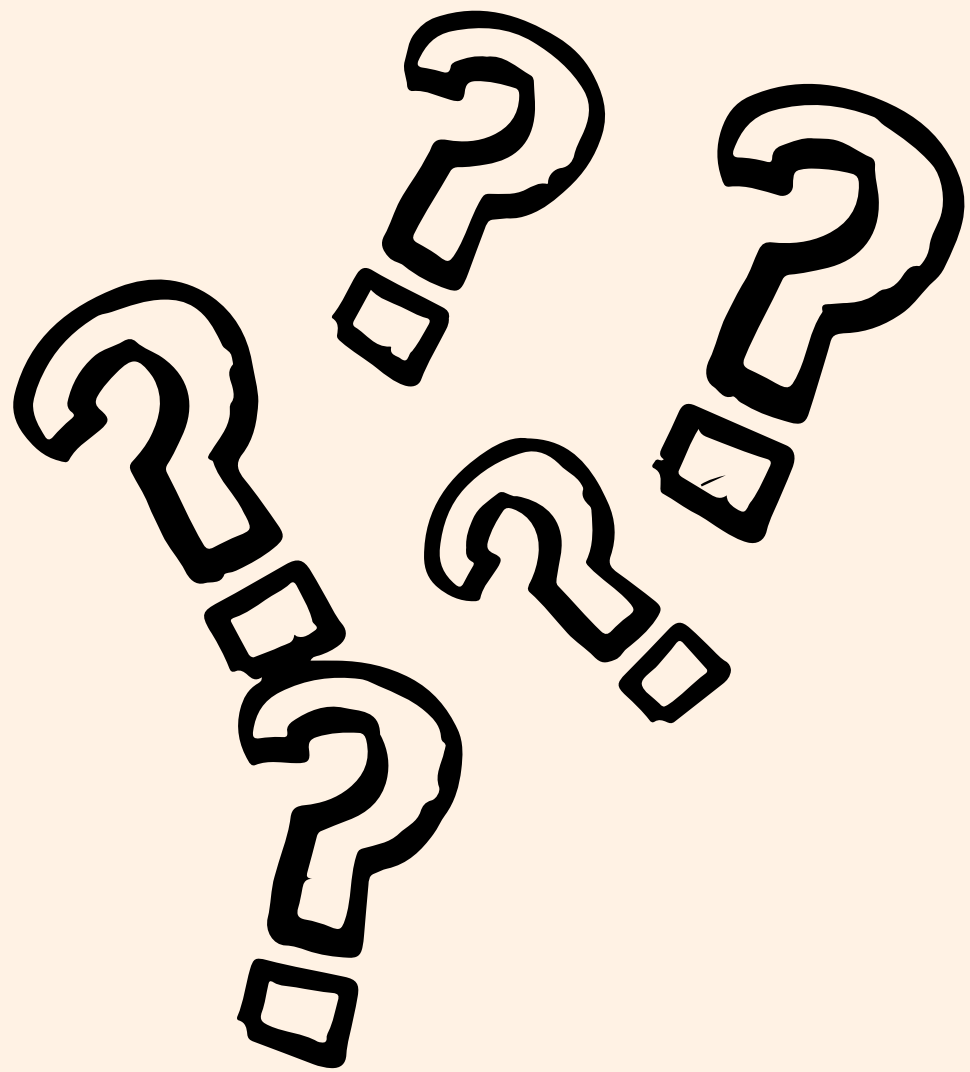
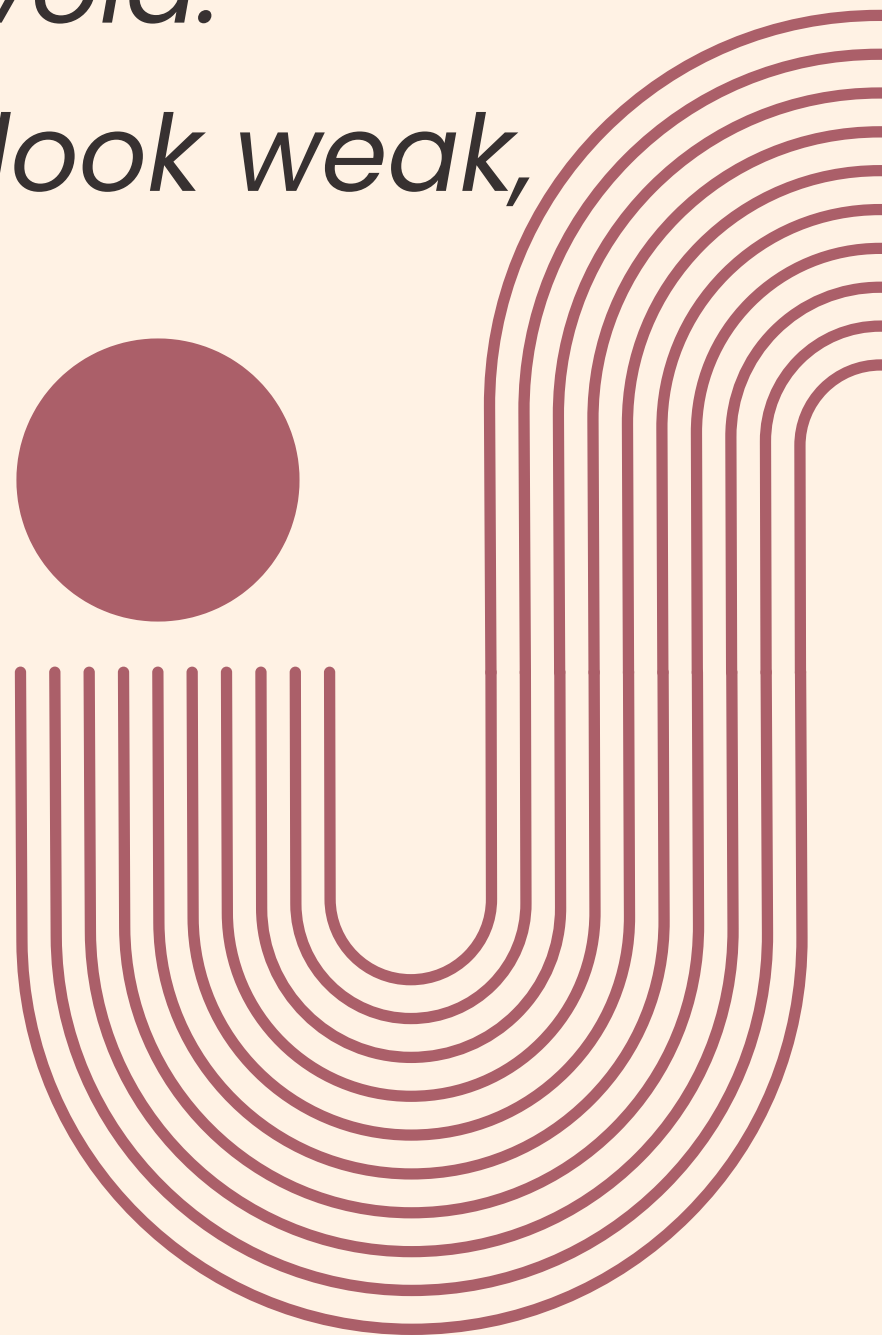
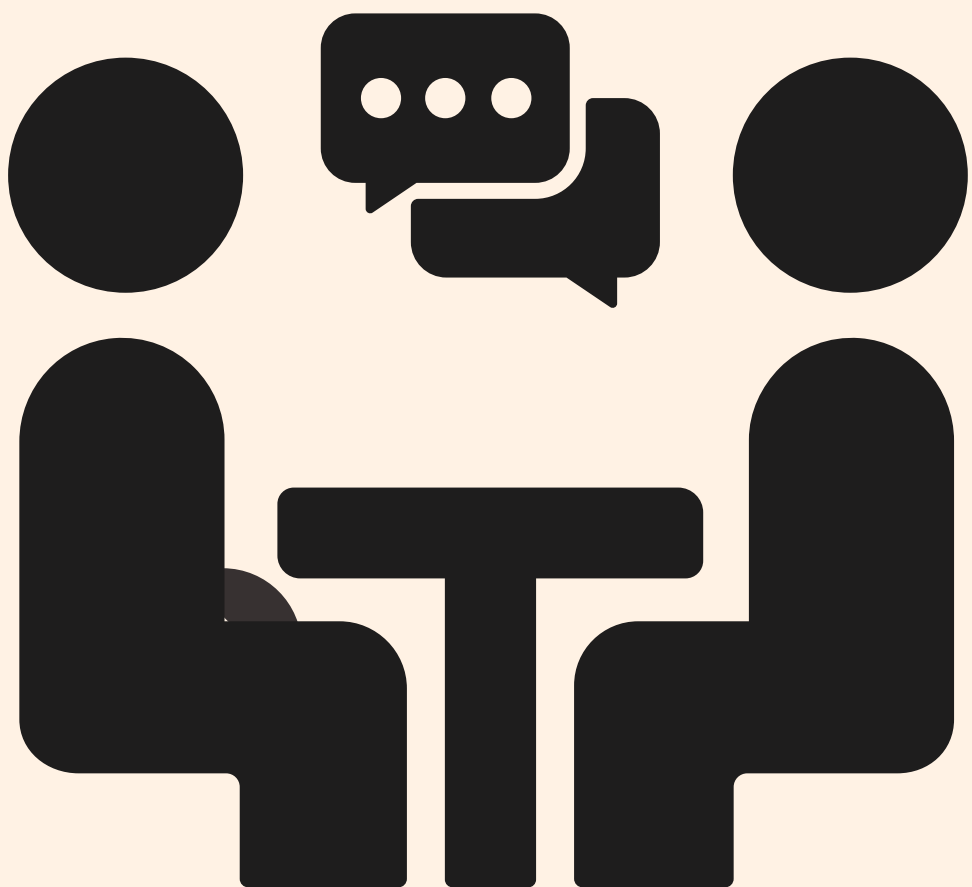


I don't know.



Three words we often avoid.

*But they don't make us look weak,
they show we're **real**.*



Real Talk

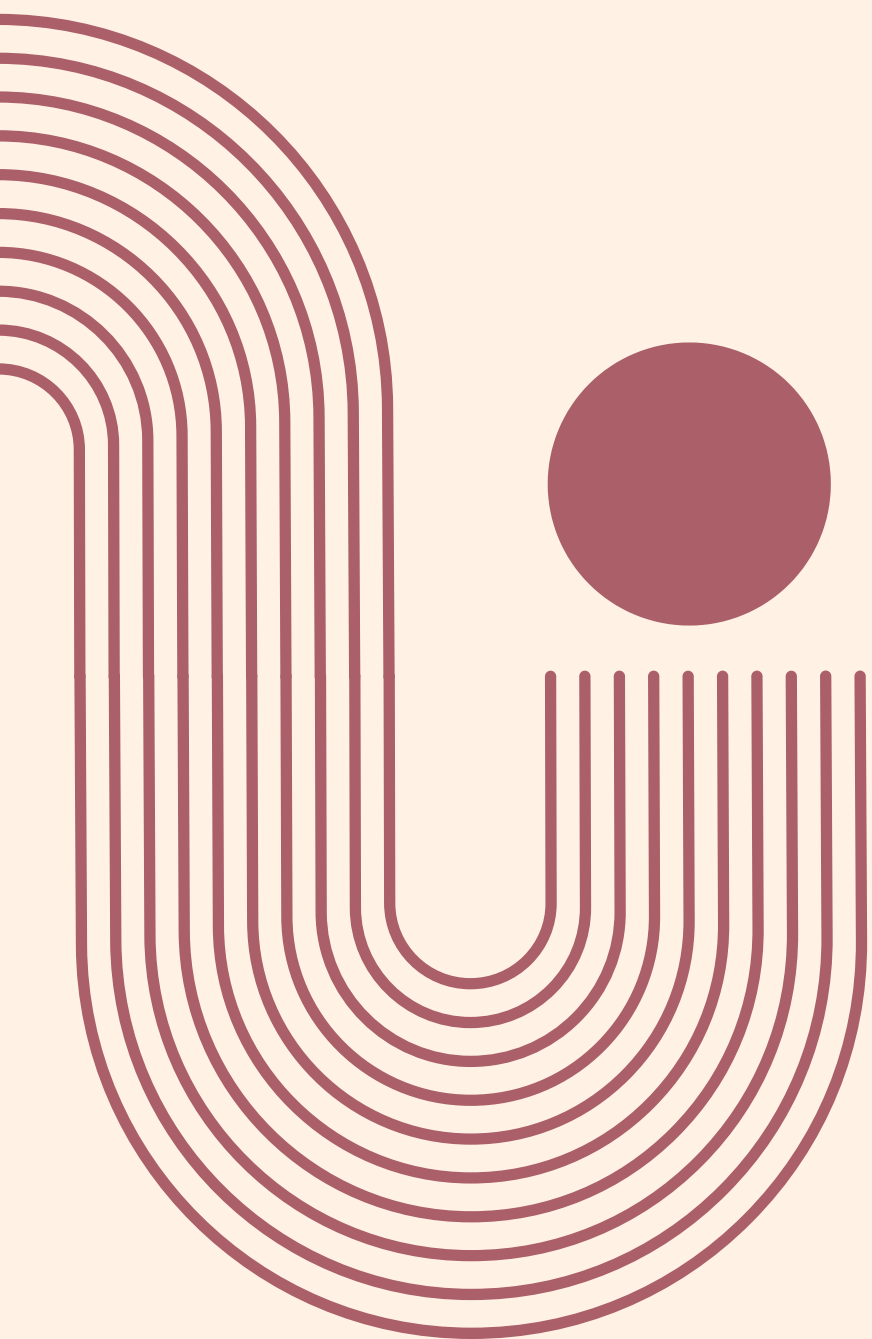
Even CEOs say it.

The smartest people admit what they don't know.

What actually looks bad?
Faking it, and getting caught.

So what do we do instead?

Let's explore smart ways to say "I don't know",
without sounding unsure or unprepared.



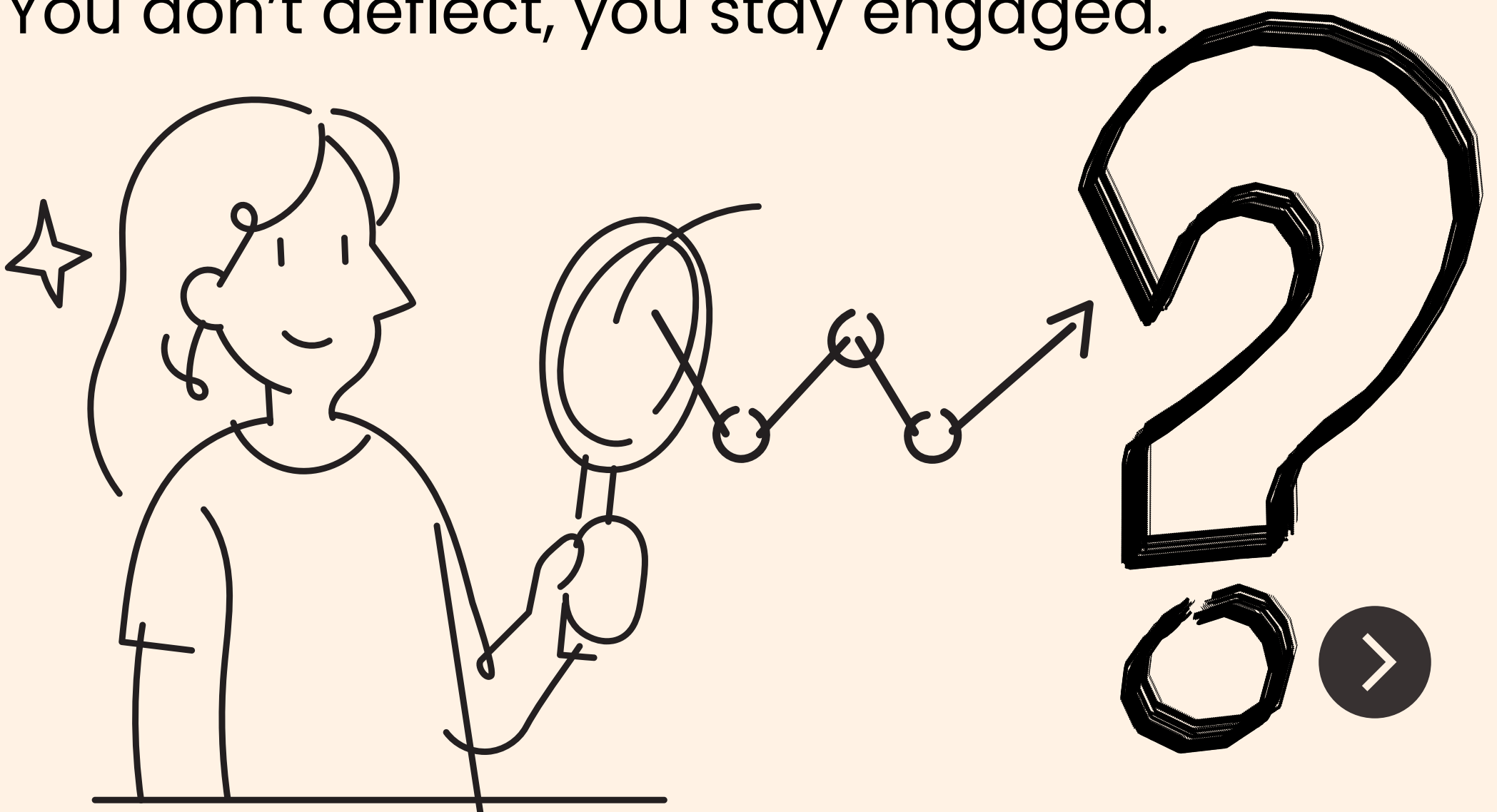
Reframe it with Curiosity

The smartest people admit what they don't know.

"That's a great question. I'd love to dig into that."

This line shows two things: **interest + openness**.

You don't deflect, you stay engaged.



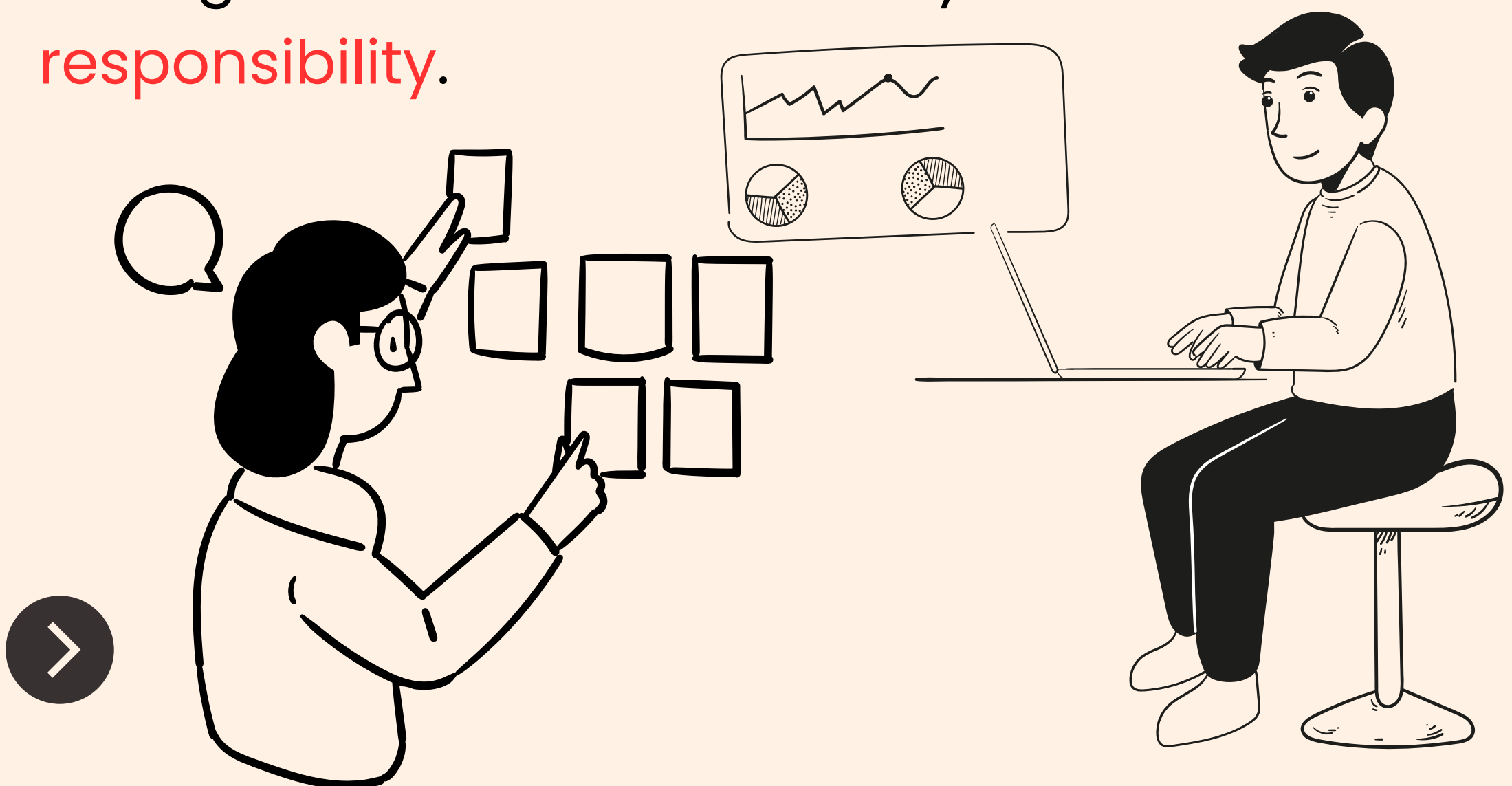
Ask for Time, Professionally

"I don't have a strong answer right now, can I get back to you?"

It's okay not to know everything on the spot.

What matters is your **willingness to follow up.**

Asking for time shows maturity and **responsibility.**



Own It + Stay Curious

"I haven't come across that yet, but I'm curious now."

This line shifts the spotlight from your gap to your **growth mindset**.

You show that **learning** excites you, and that earns respect, especially in **interviews** or **team discussions**.



Avoid Misinformation



“Let me not misinform. Can I double-check and reply?”

Blurting out a half-baked answer to save face can backfire.

This response shows you care about **accuracy** more than pretending to know.

And that builds **long-term trust**.



ADMITTING A GAP + SHOWING INTENT = TRUE MATURITY

Confidence isn't knowing everything, it's knowing yourself.

Want to sound confident?

Start by staying honest.

Save this for your next
tough Q&A.

