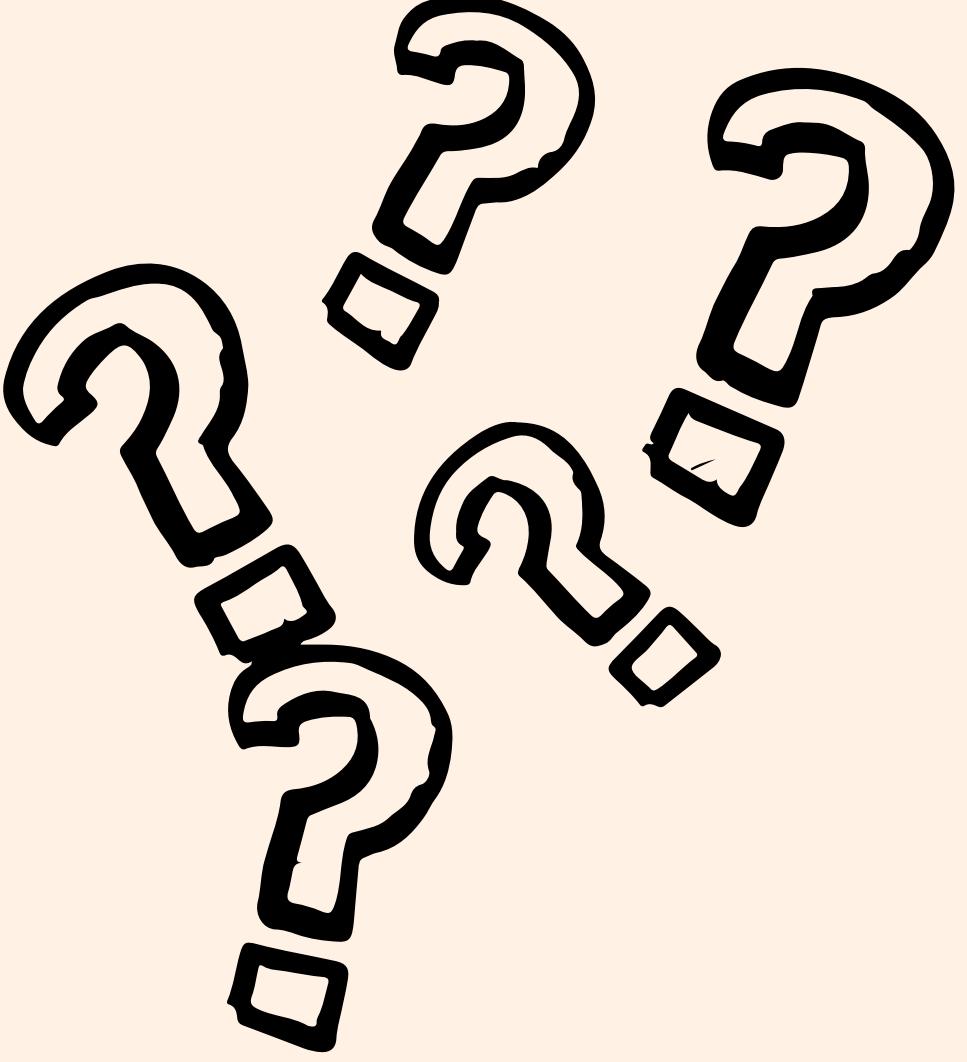
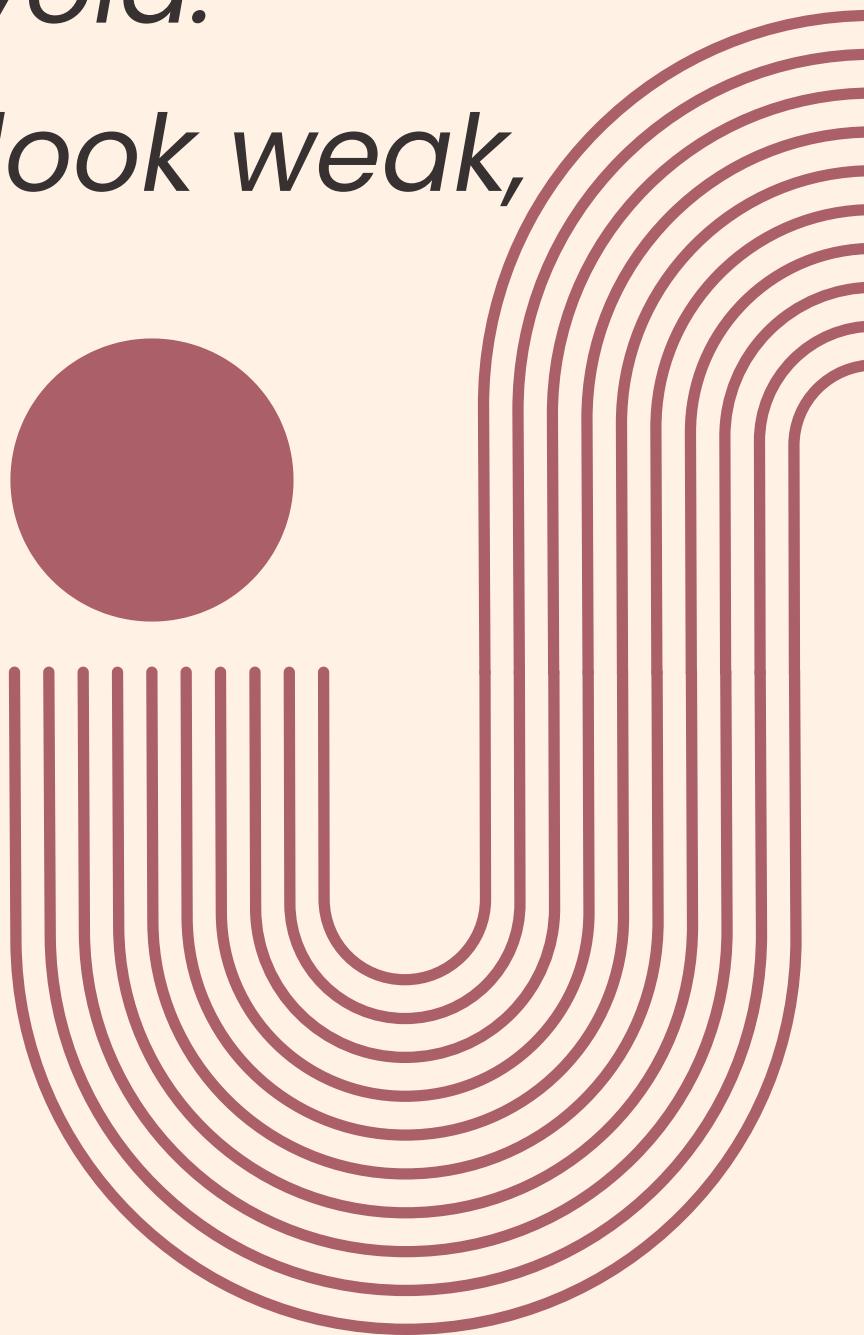
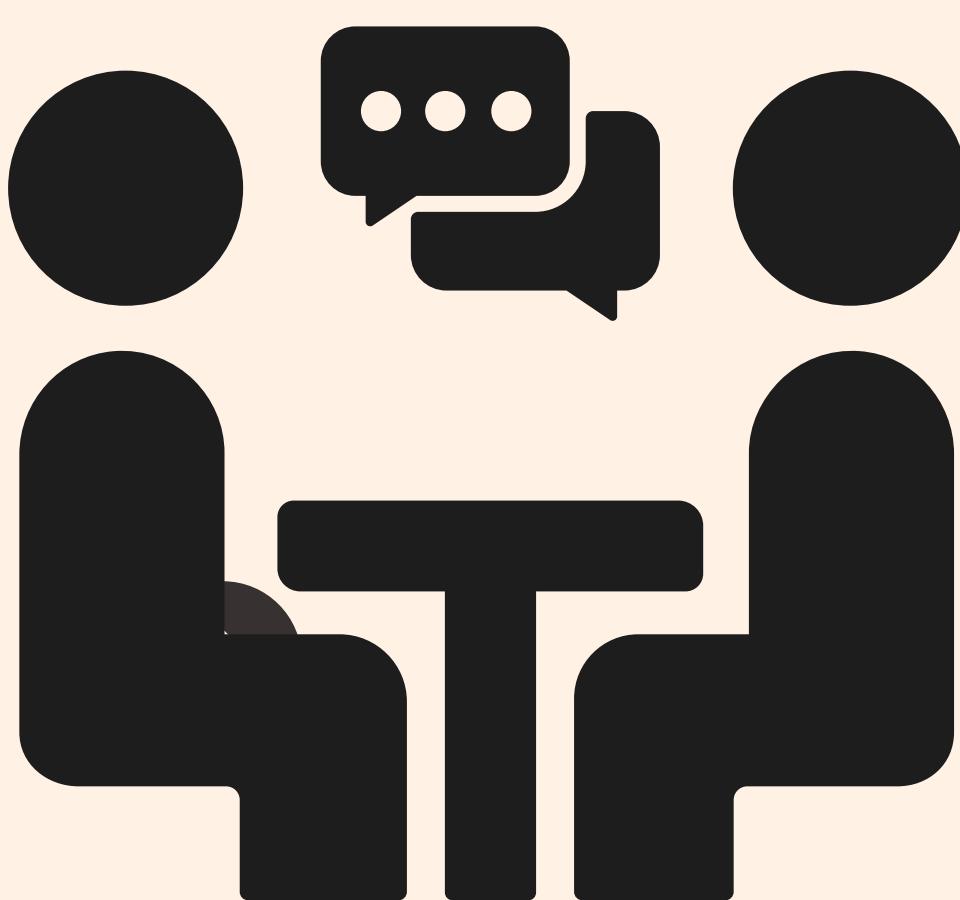


# I don't know.



*Three words we often avoid.*

*But they don't make us look weak,  
they show we're **real**.*



# Real Talk

**Even CEOs say it.**

The smartest people admit what they don't know.

What actually looks bad?  
Faking it, and getting caught.

**So what do we do instead?**

Let's explore smart ways to say "I don't know", without sounding unsure or unprepared.



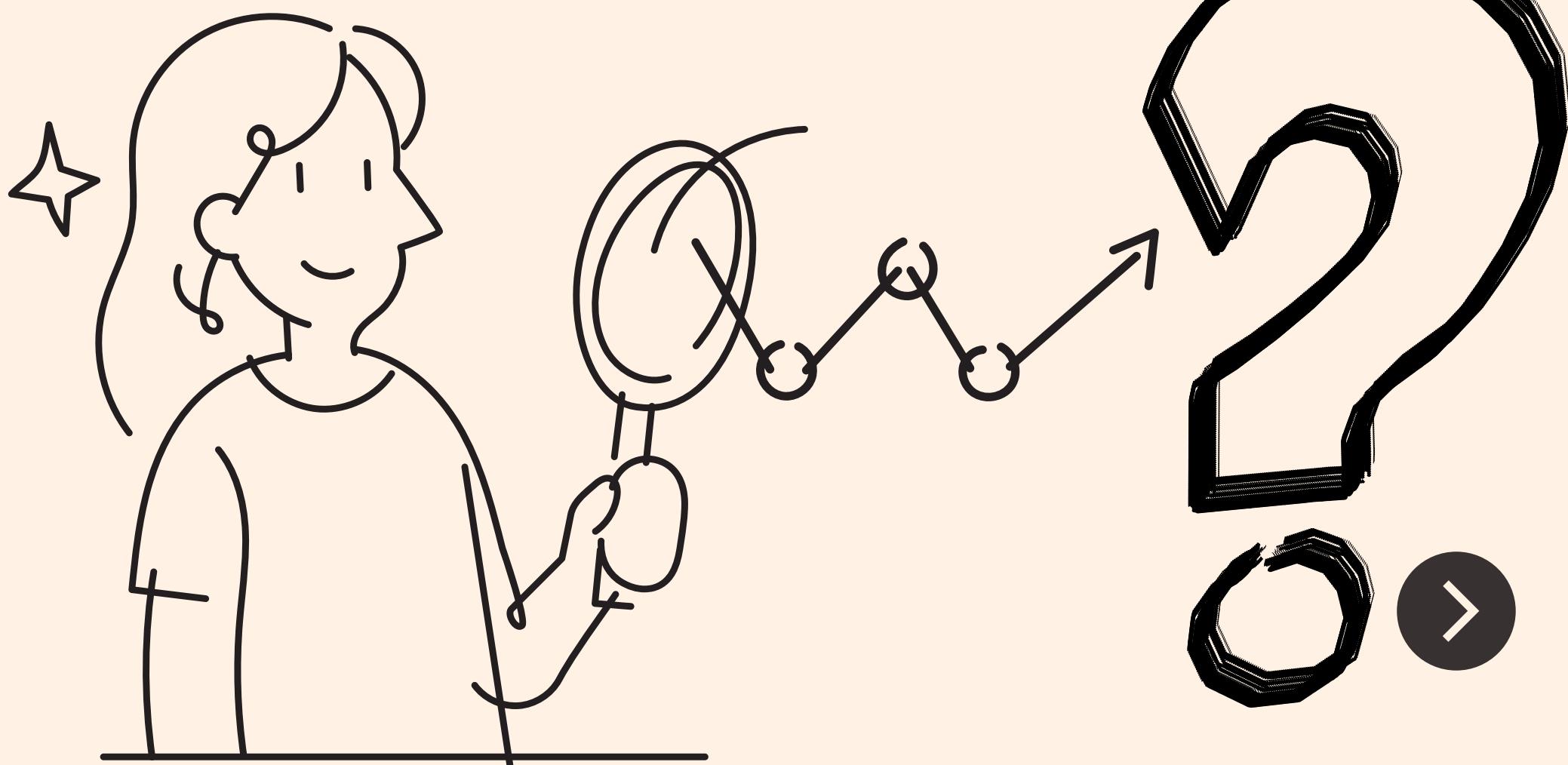
# Reframe it with Curiosity

The smartest people admit what they don't know.

"That's a great question. I'd love to dig into that."

This line shows two things: **interest + openness**.

You don't deflect, you stay engaged.

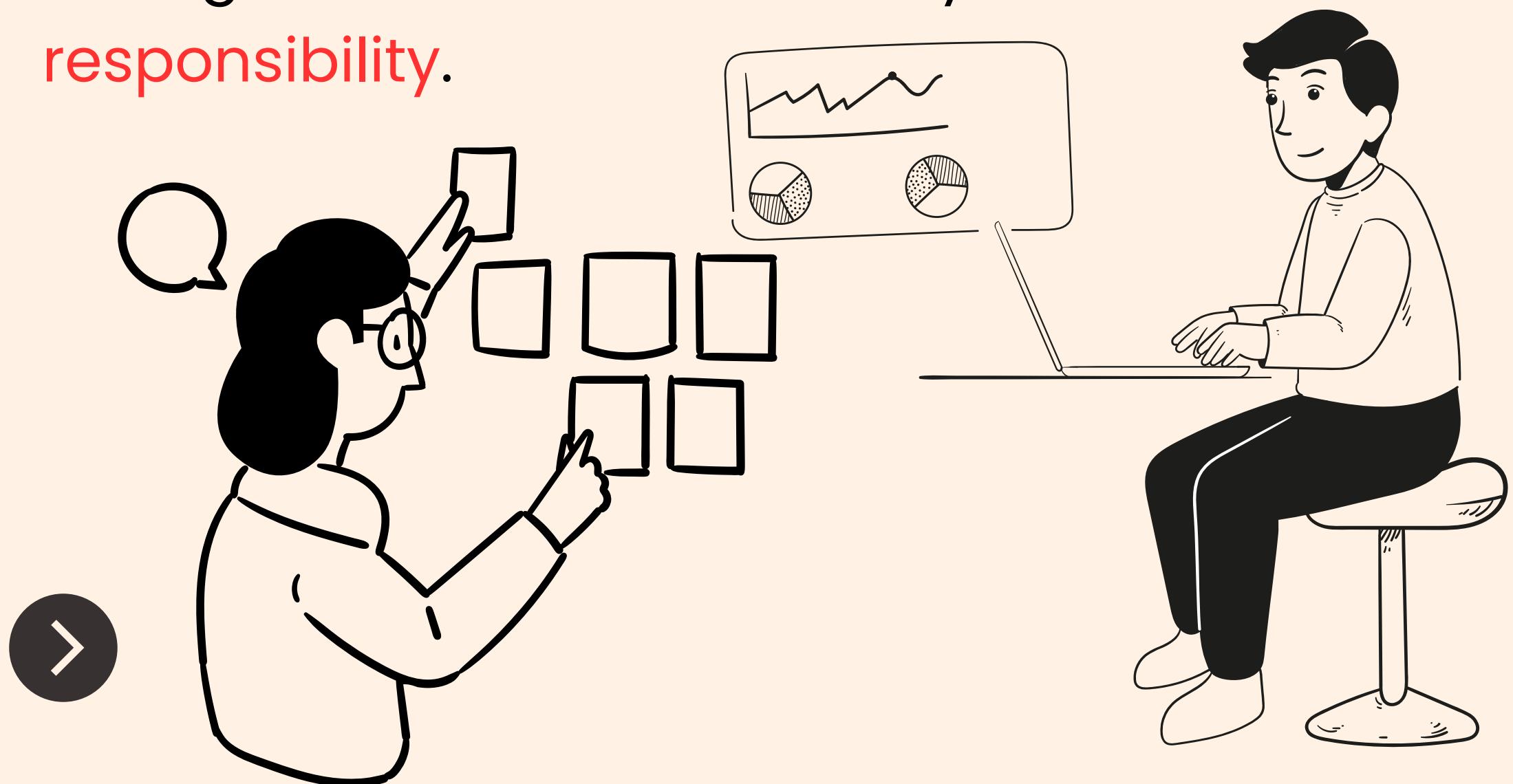


# Ask for Time, Professionally

"I don't have a strong answer right now, can I get back to you?"

It's okay not to know everything on the spot.  
What matters is your **willingness** to  
**follow up.**

Asking for time shows maturity and  
**responsibility.**



# Own It + Stay Curious

**"I haven't come across that yet, but I'm curious now."**

This line shifts the spotlight from your gap to your **growth mindset**.

You show that **learning** excites you, and that earns respect, especially in **interviews** or **team discussions**.



# Avoid Misinformation



**"Let me not misinform. Can I double-check and reply?"**

Blurting out a half-baked answer to save face can backfire.

This response shows you care about **accuracy** more than pretending to know.

And that builds **long-term trust**.



# **ADMITTING A GAP + SHOWING INTENT = TRUE Maturity**

Confidence isn't knowing everything, it's knowing yourself.

Want to sound confident?

Start by staying honest.

Save this for your next tough Q&A.

