

# JOYDEEP BANERJEE

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## SUMMARY

Diligent legal professional with hands-on experience in corporate law and end-to-end contract management. Proven expertise in drafting, reviewing, negotiating, and managing a wide range of commercial agreements. Skilled in legal vetting, due diligence, and ensuring regulatory compliance across diverse sectors. Adept at providing actionable legal advice, standardizing documentation processes, and supporting strategic decision-making through thorough legal analysis and structured contract lifecycle management.

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## EXPERIENCE

### APM Consulting, Pune – Legal Associate

Oct 2024 - April 2025

- Drafted and reviewed key commercial contracts including Master Service Agreements, , Service Level Agreements, Vendor Agreements, Non-Disclosure Agreements (NDAs), Memorandums of Understanding (MOUs), and several other strategic documents in connection with corporate transactions and strategic partnerships.
- Supported in end-to-end contract lifecycle management including structuring, negotiation support, redlining, execution, and recordkeeping.
- Assisted partners in supporting companies in their fundraising efforts from venture capital firms by preparing proposal decks, investment-related documents, and strategic presentations, including pitch decks and proposals, to support startups and early-stage companies.
- Provided legal advisory support on compliance with applicable corporate laws and regulatory frameworks, offering actionable insights to internal stakeholders and leadership teams. Some examples include advising a company on legal considerations in connection with a cross-border investment involving an international investor and an Indian startup, and drafting a legal opinion for a solar energy company assessing the legal viability of an innovative implementation model under applicable energy and commercial laws.
- Drafted legal opinions, advisory notes for clients across diverse sectors, including solar energy, manufacturing, SaaS, healthcare, and public sector undertakings, addressing regulatory compliance, operational risks, and contractual obligations.
- Participated in the review and preparation of proposals and responses to RFPs, including drafting documents for legal advisor appointments for government agencies, ensuring consistency with applicable legal requirements and strategic alignment.
- Drafted and reviewed Term Sheets and Shareholders' Agreements for companies raising funds.
- Drafted Debenture Subscription Agreements in connection with private placement and investment transactions.
- Assisted the Company Secretary in ensuring compliance during M&A transactions.
- Conducted legal research on corporate, commercial, and regulatory matters, including recent judicial pronouncements, and provided briefings to the legal team and management.
- Coordinated with external counsel for litigation matters, overseeing case strategy, documentation, and timely filings.
- Supported legal documentation and strategic planning for entry into new international markets, ensuring compliance with local laws and regulatory requirements.

### Lead Law Law Offices, Bhubaneshwar – Legal Associate

Dec 2023 - May 2024

- Draft and review key commercial agreements, such as Master Service Agreements, Alliance Agreements, and License Agreements, relevant to IT service providers.
- Assist in the preparation of proposals and responses to tenders and RFPs, and participate in negotiations with customers and vendors to align with contracting requirements and mitigate risks.
- Basic Knowledge of End to End Contract Management.

- Provide legal advisory services on corporate compliance, monitor relevant laws and regulations, and offer legal guidance to the executive team.
  - Responsible for the vetting and due diligence processes for Infrastructure Finance transactions.
  - Ensuring meticulous examination of relevant documents and preparing comprehensive reports.
  - Provided support in corporate legal advisory services for a Government of India Agency.
  - Responsible for the meticulous review and redlining of agreements to limit liabilities.
  - Conducted in-depth research on diverse topics pertinent to corporate legal advisory, case laws.
  - Overseeing litigation management by collaborating with external legal counsels.
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## EDUCATION

### L.L.M

2022 - 2023

National Law University and Judicial Academy, Assam  
Specialization in Business Law.

### B.A.LLB

2016 -2021

Shyambazar Law College, Calcutta University, West Bengal.

### Class 12 (CBSE)

2016

Bholananda National Vidyalaya, Barrackpore, West Bengal

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## PUBLICATION

*Legal Study of Central Bank Digital Currency (CBDC)* - Indian National law review under the Agis of Justice Dipak Misra national call for chapters 2023

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## COURSE

Diploma in Advanced Contract Drafting, Negotiation and Dispute Resolution

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## REGISTRATIONS/LICENSE

Registered under All India bar Council  
Registered under West Bengal bar Council

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## SKILLS

- Contract Drafting
- Contract redlining and negotiation processes.
- Legal Vetting and Due diligence.
- Microsoft Office Efficiency
- Familiarity With Court Proceedings.
- Legal Research.
- Time Management
- End to End Contract Management