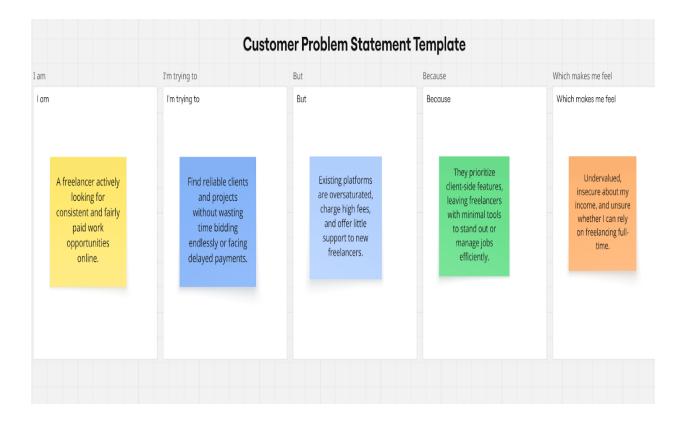
## Ideation Phase Define the Problem Statements

Date	12-07-2025
Project Name	Freelance finder
Maximum Marks	

## **Customer Problem Statement:**

To identify and articulate the challenges freelancers face on existing job platforms, based on which I aim to build Freelance Finder, a user-friendly and efficient freelancing web application using the MERN stack



Problem	I am	I'm trying to	But	Because	Which makes
Statement	(Customer				me feel
(PS)					
PS-1	An independent freelance front-end developer	Find reliable work opportunitie s that match my skill level	Job listings are either flooded with applicants or dominated by pre- established profiles	Current freelancing platforms promote top-rated users and make it hard for new talent to gain visibility	Discouraged and uncertain about building a stable freelancing career
PS-2	A freelance visual designer	Create a strong professional identity and attract high- quality clients	The tools available don't allow me to fully personalize my profile or showcase my best work	The platform focuses more on transactions than on creative presentation	Invisible in a crowded marketplace and unable to grow my network or income