# Video Game Recommendations

As a long-time video game fan, I want to understand the kinds of games that sell well. This could allow us to **predict successful games** (to improve profits for a company). We can also use this information to **recommend games to users**.



#### Goals:

- 1. Understand the factors predictive of video game success.
- 2. Build a video game recommender based on this data.

#### Code:

https://github.com/aedanli/1\_GamesRecommendation

# Exploring a Steam Game Dataset

I analyzed a recent dataset of Steam Games with 76,000+ titles scraped on Aug 8, 2023.

Dataset: https://www.kaggle.com/datasets/fronkongames/steam-games-dataset



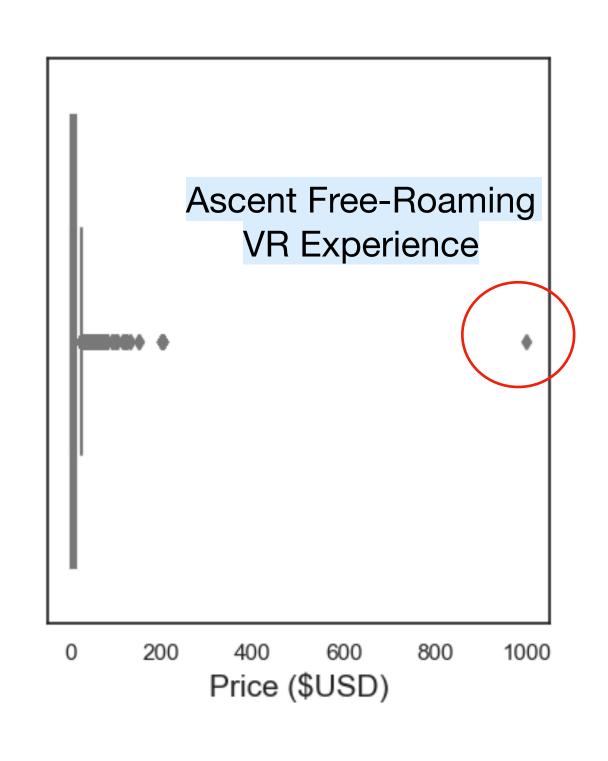
Steam is the largest digital distribution platform for PC games, with an estimated 75% of the market share in 2013 (IHS Screen Digest)

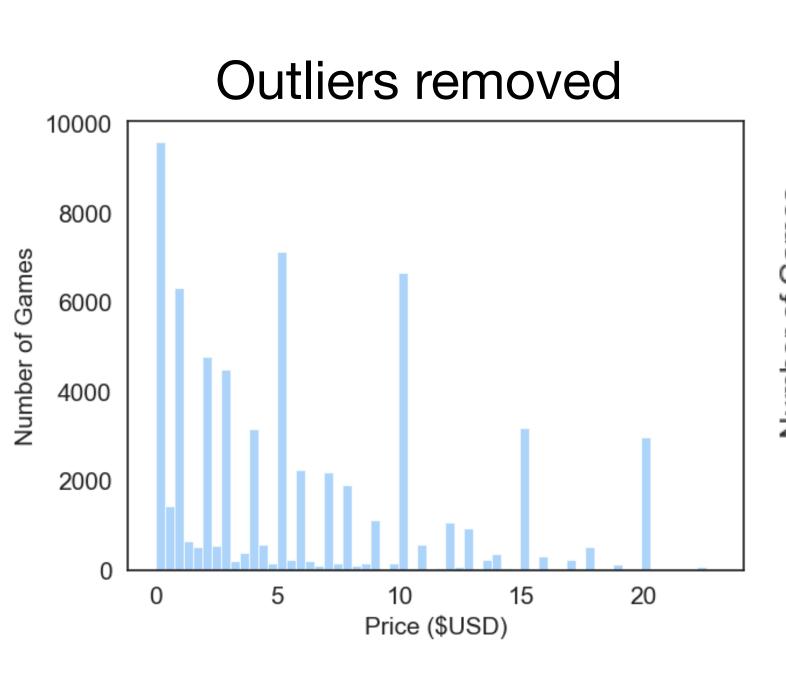
#### Preprocessing:

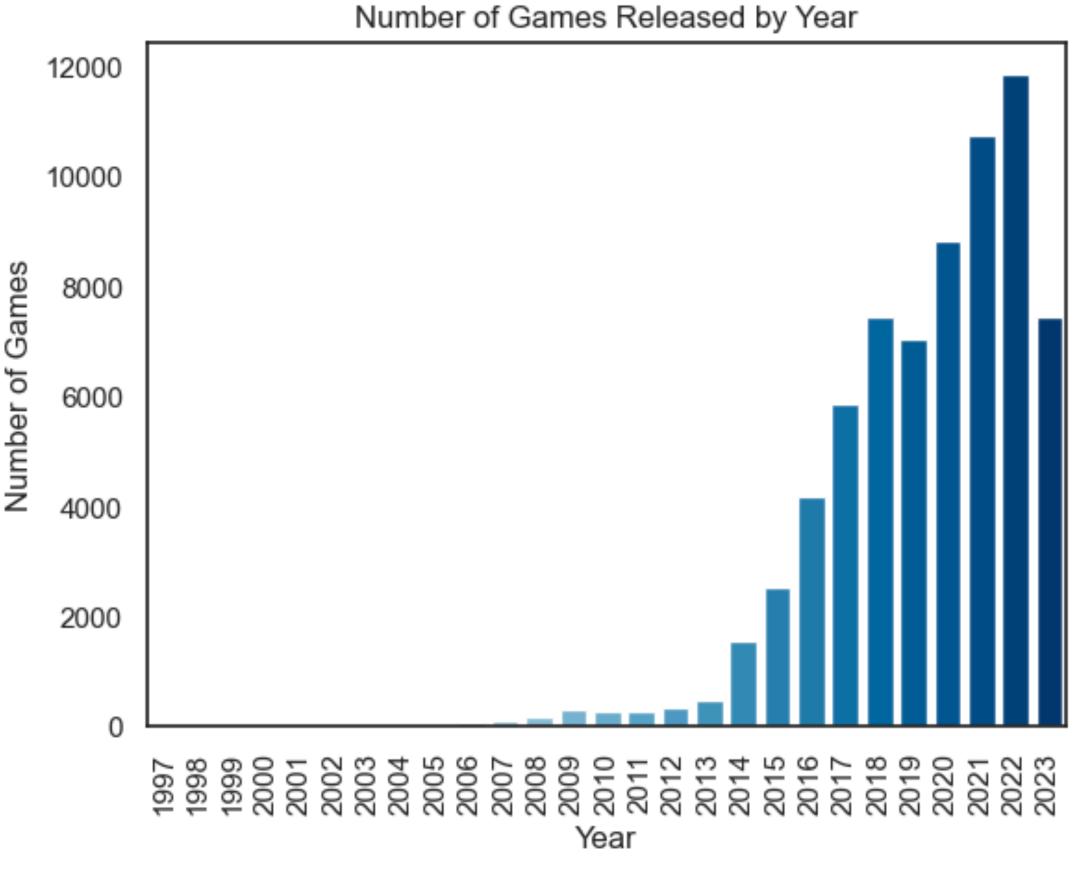
- 1. After data cleaning, 69528 games were included in the analysis
- 2. After feature engineering, the following variables were included:

Name, Release date, Estimated # of Owners, Price, Developer, Publisher, Categories, Genres, Tags, Proportion Positive Reviews, Number of Total Reviews

## **Exploratory Analyses of Price & Market Size**

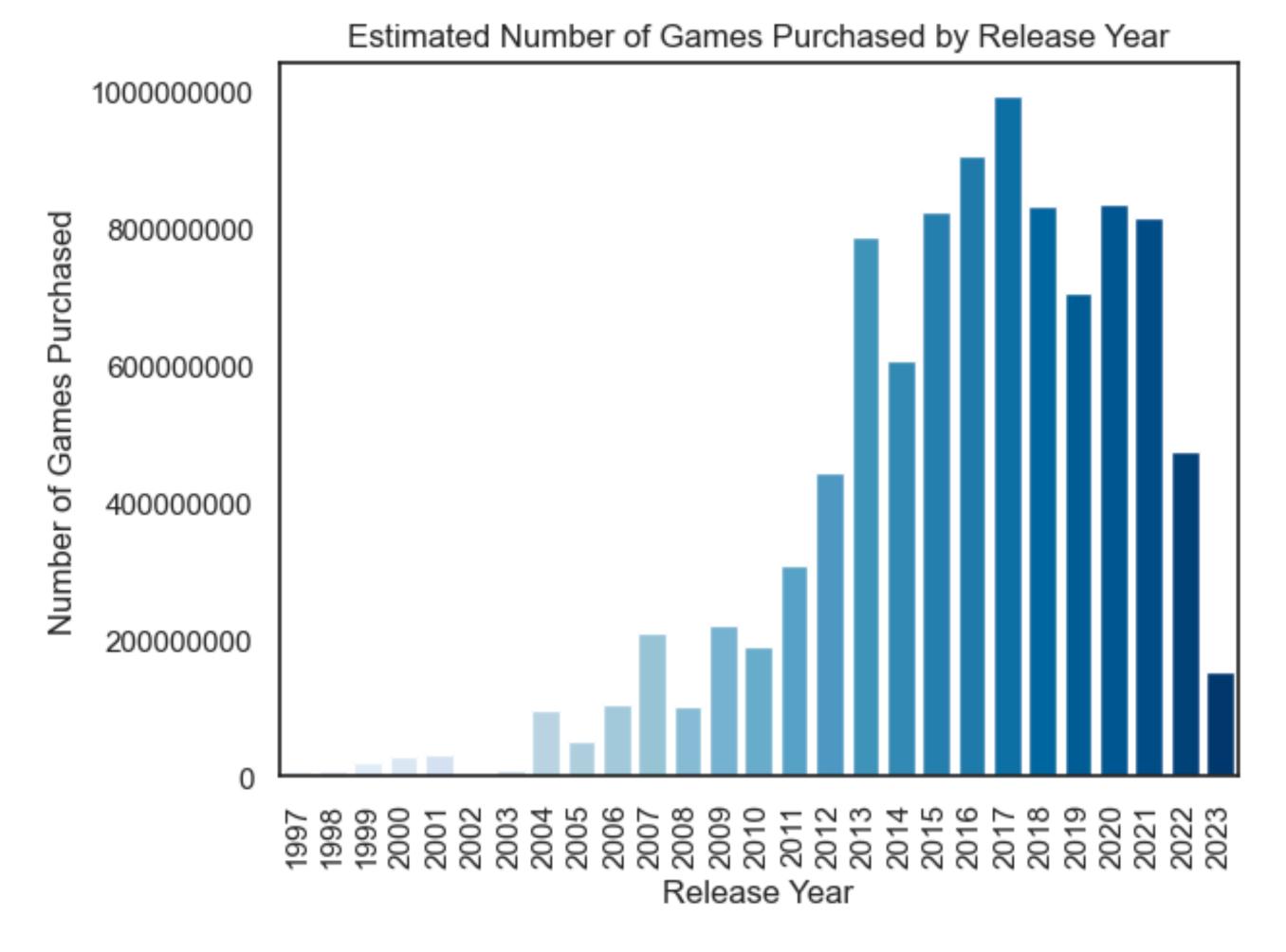


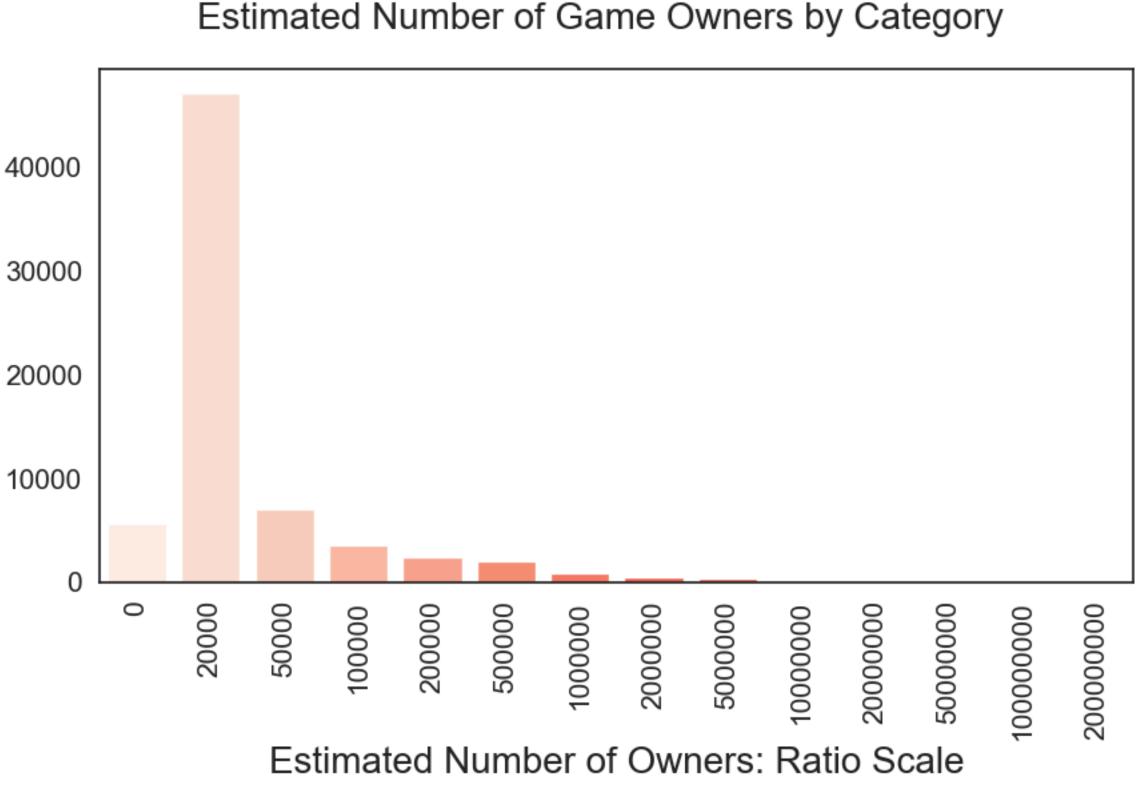




- VR simulation that costs \$999
- The most expensive game is a 2. The most common price-point is free, and the average game costs \$7.23 USD
- 3. The number of Steam games released in 2022 is 11841, and has increased year-by-year

## **Exploratory Analyses of Price & Market Size**

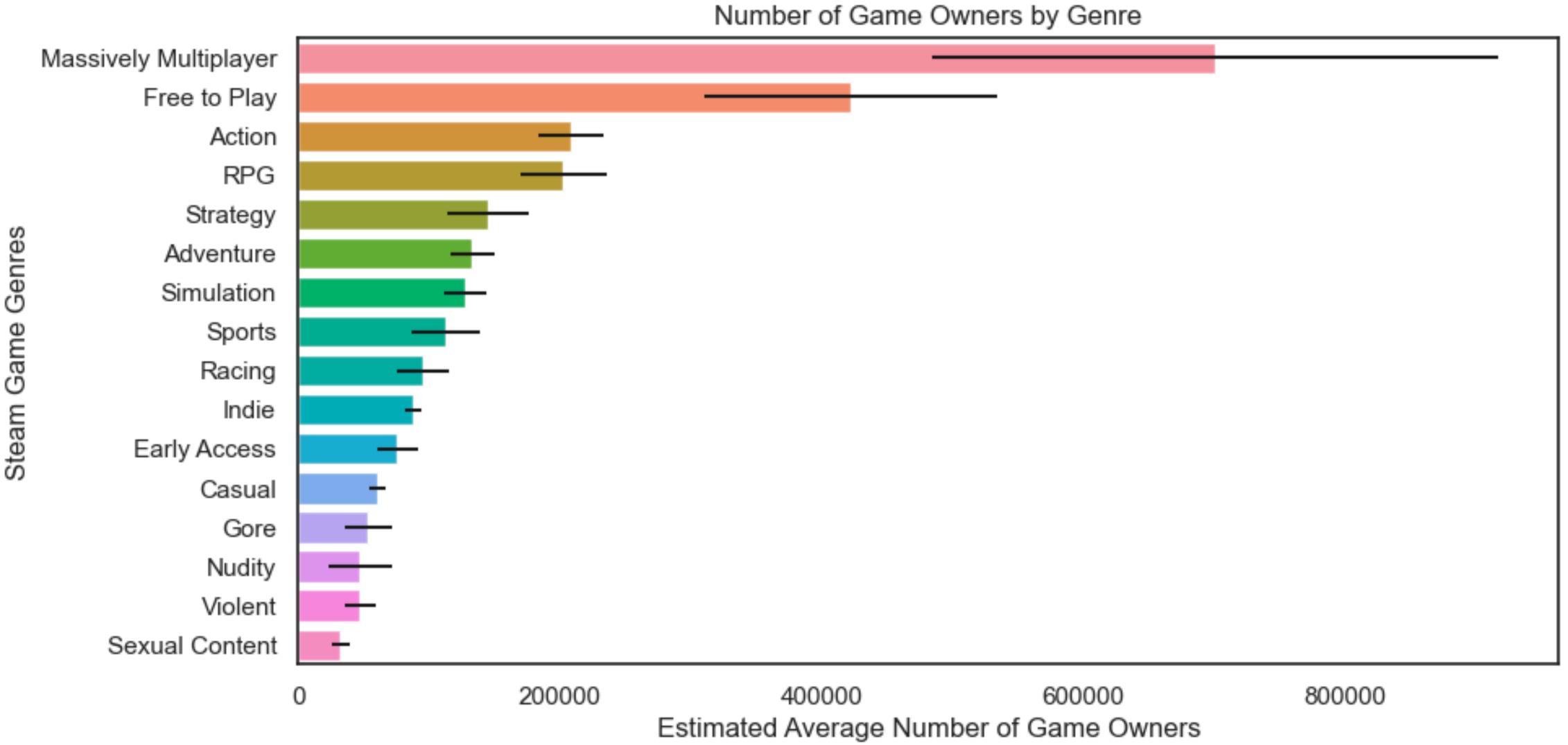




1. There is an estimated all-time 10 billion games sold on Steam

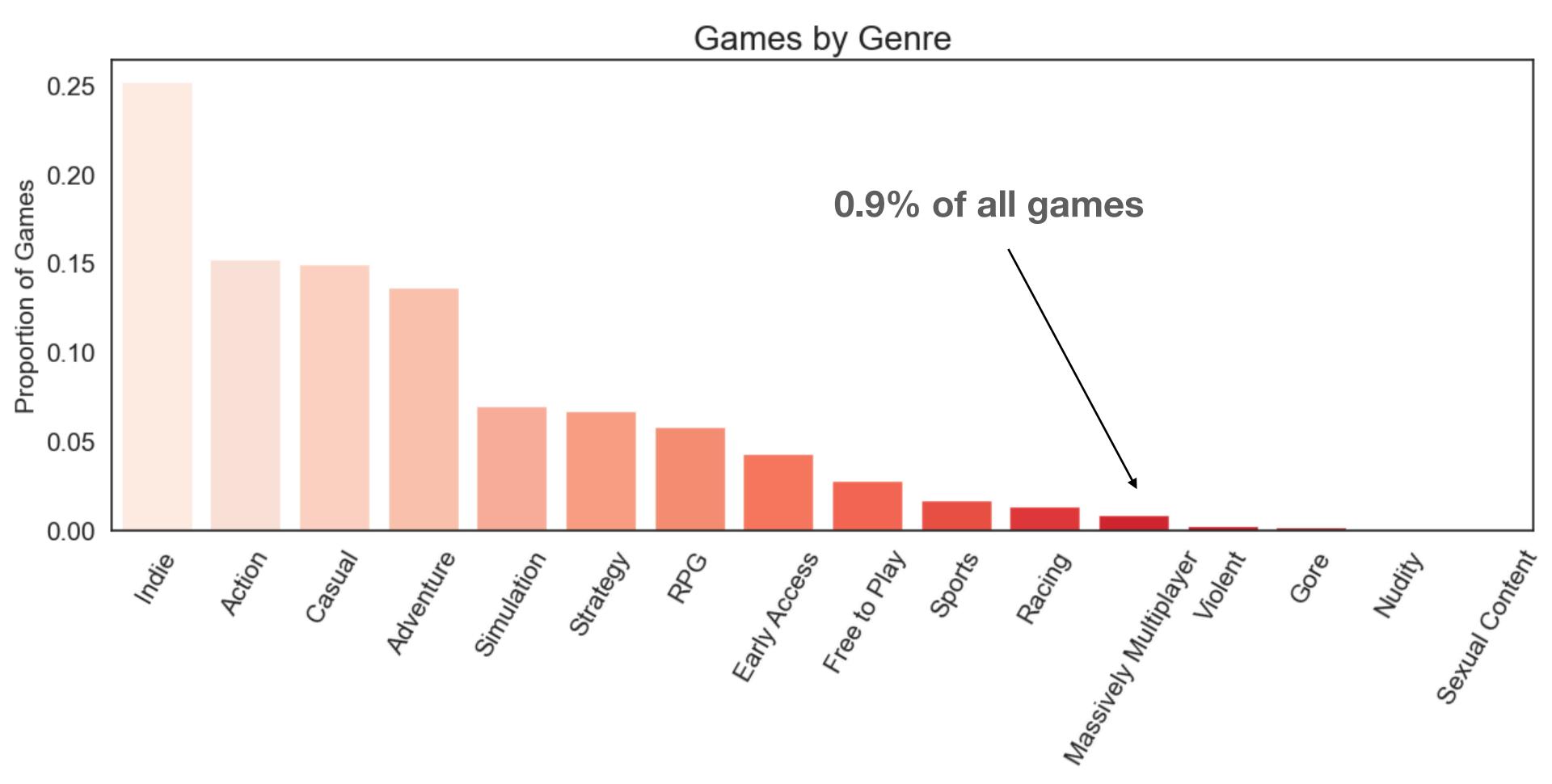
2. Most games sell 20,000 copies or fewer on steam.
Only a very small proportion sell more than 100,000 copies

# The Largest Games are Massively Multiplayer



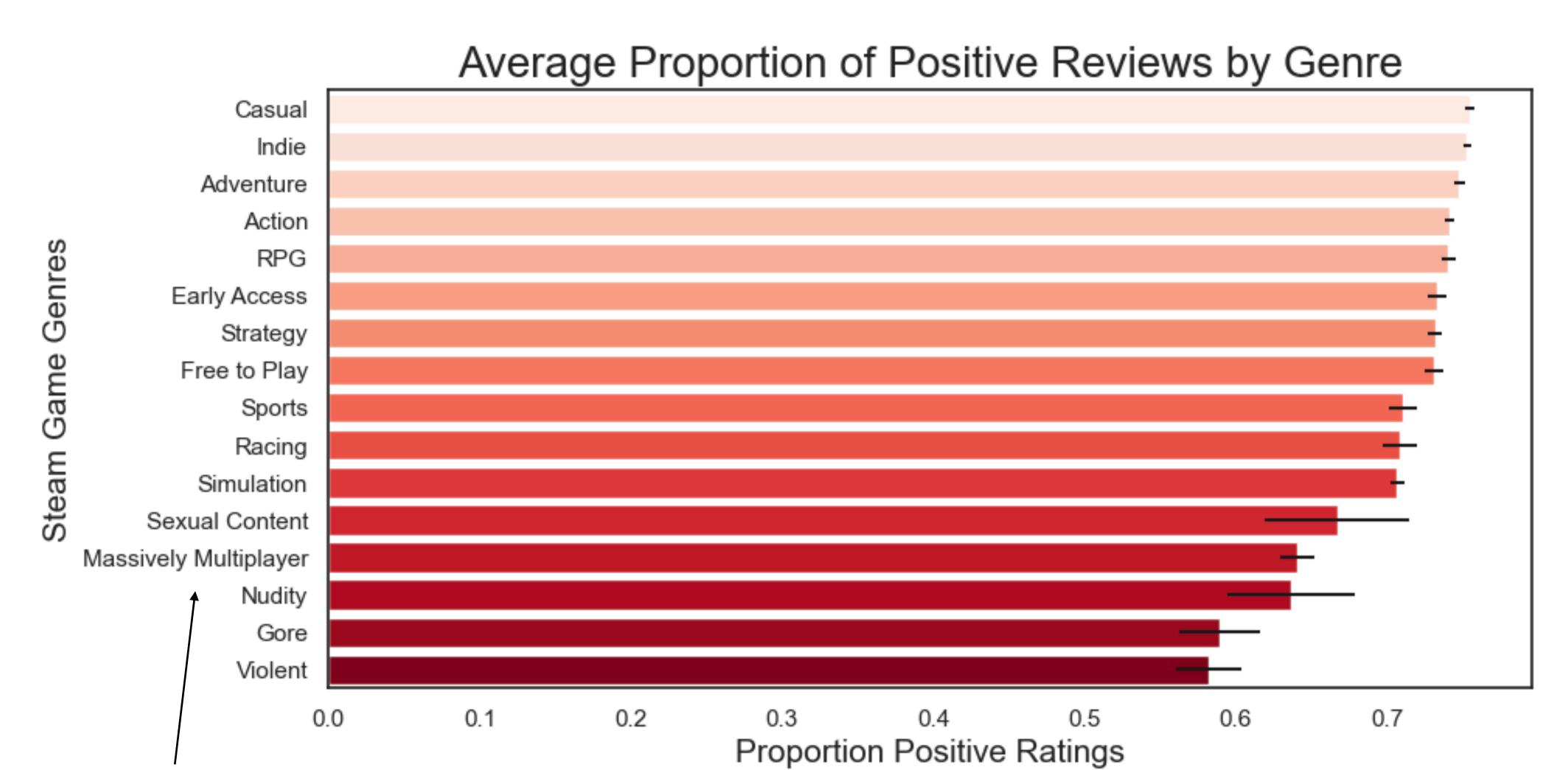
Note: A game can have multiple genres.

## Yet, Massive Multiplayer Games are Uncommon



1. The most common games are indie, with the least common games PG18+. This is likely because smaller developers build indie games, and do not have the resources for MMO-type games.

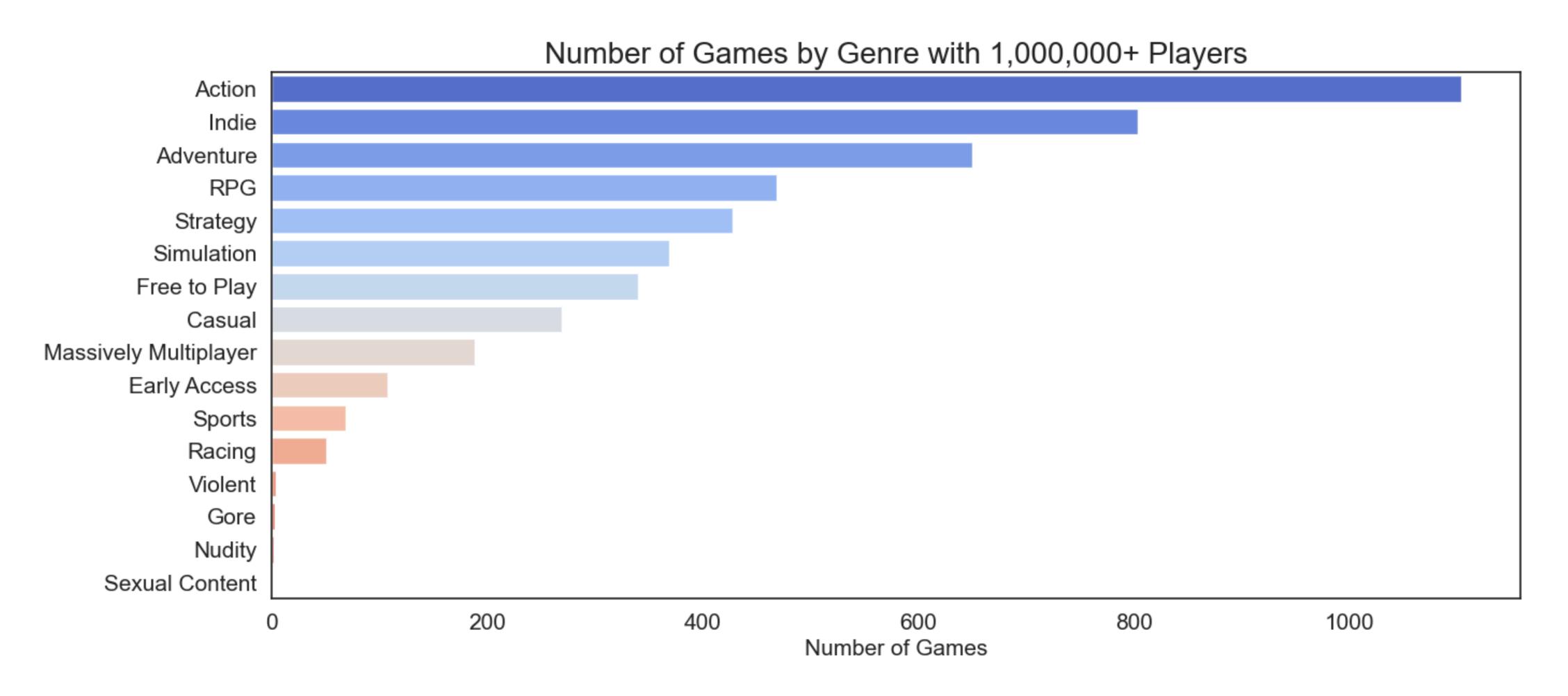
### Massive Multiplayer Games are Surprisingly Low Rated



Massive multiplayer games tend to be lower rated compared to other genres

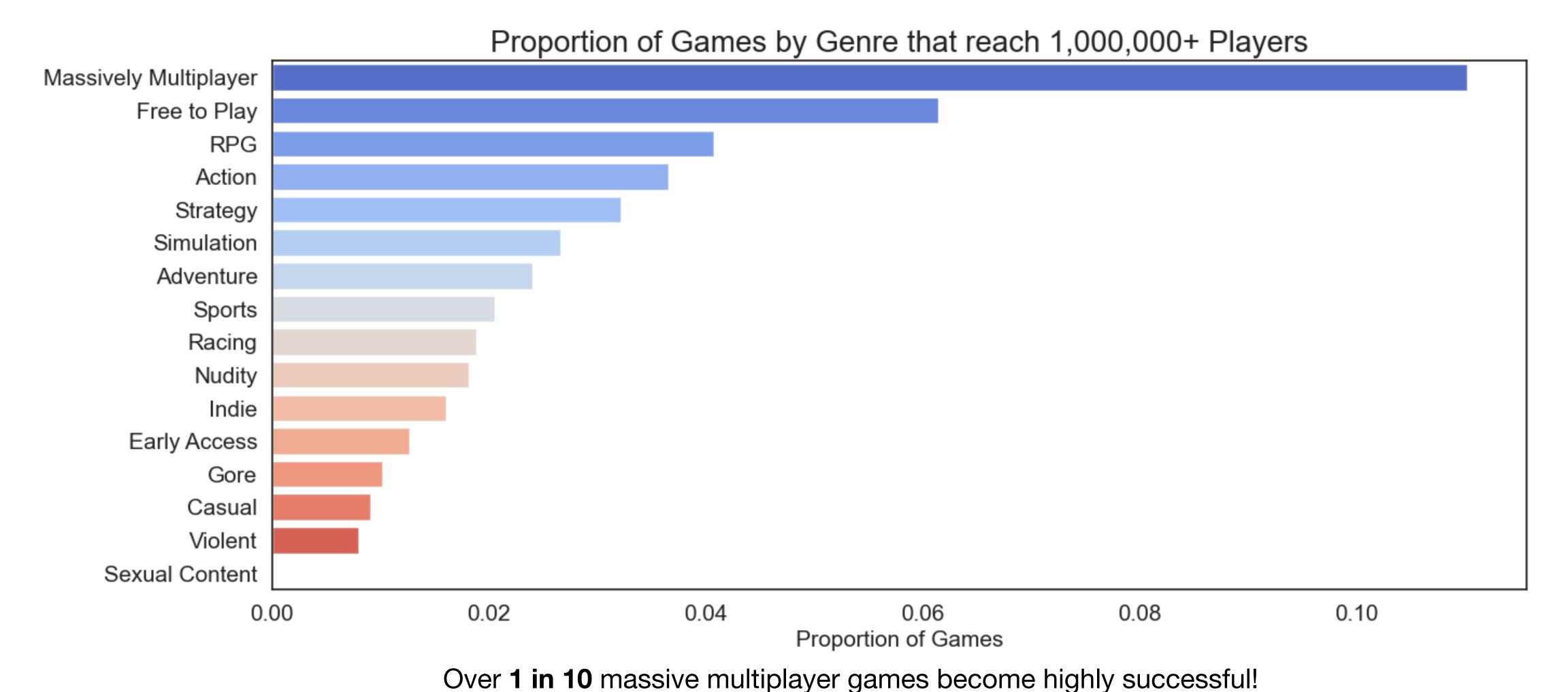
Casual, Indie, Adventure, Action, and RPG game tend to have the highest ratings.

# Action, Indie, and Adventure are the Most Common Genres with 1 Million+ Purchases



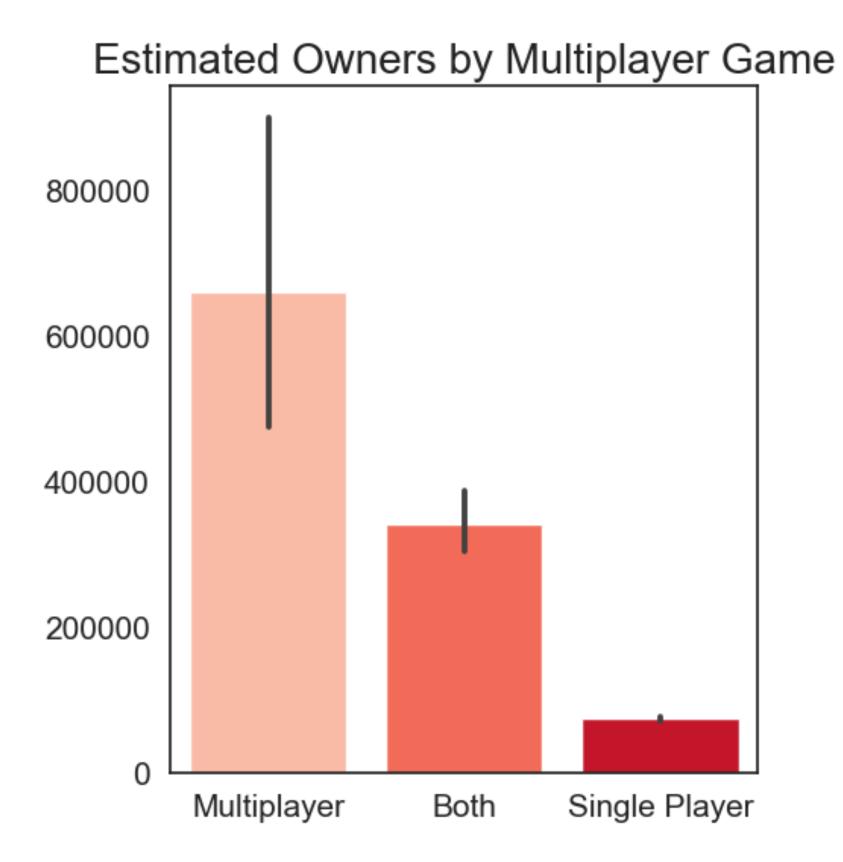
Over 1000 action games are highly successful, whereas few sports, race, violent, or PG18+ games become highly successful.

# Yet, Massively Multiplayer Games are Most Likely to be Highly Successful (>10%)

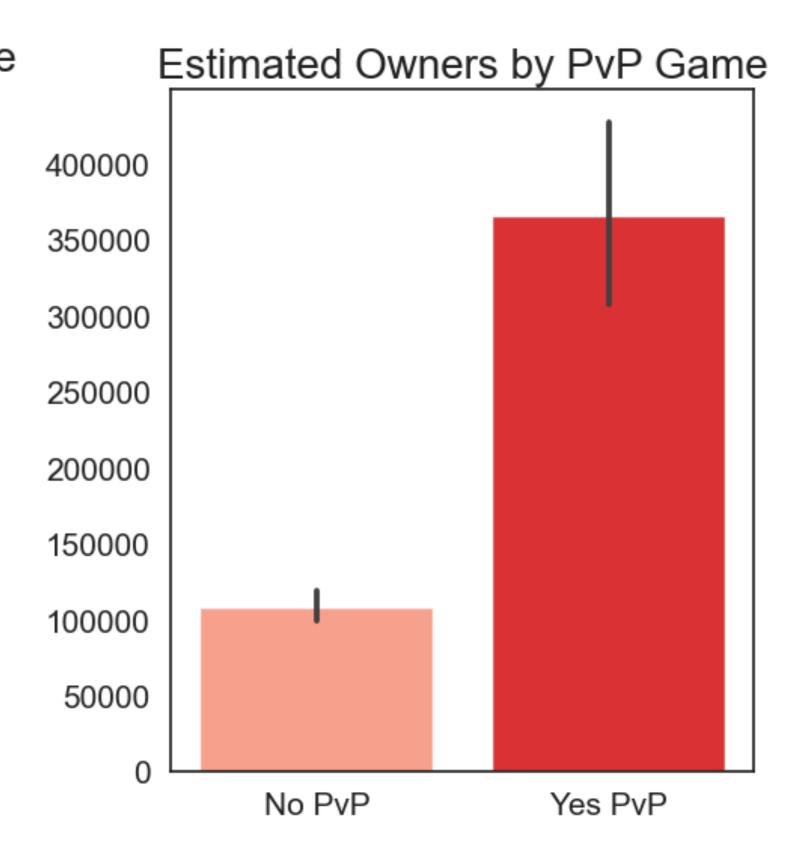


The least successful genres are Sports, Racing, Violent, or PG18+ Games

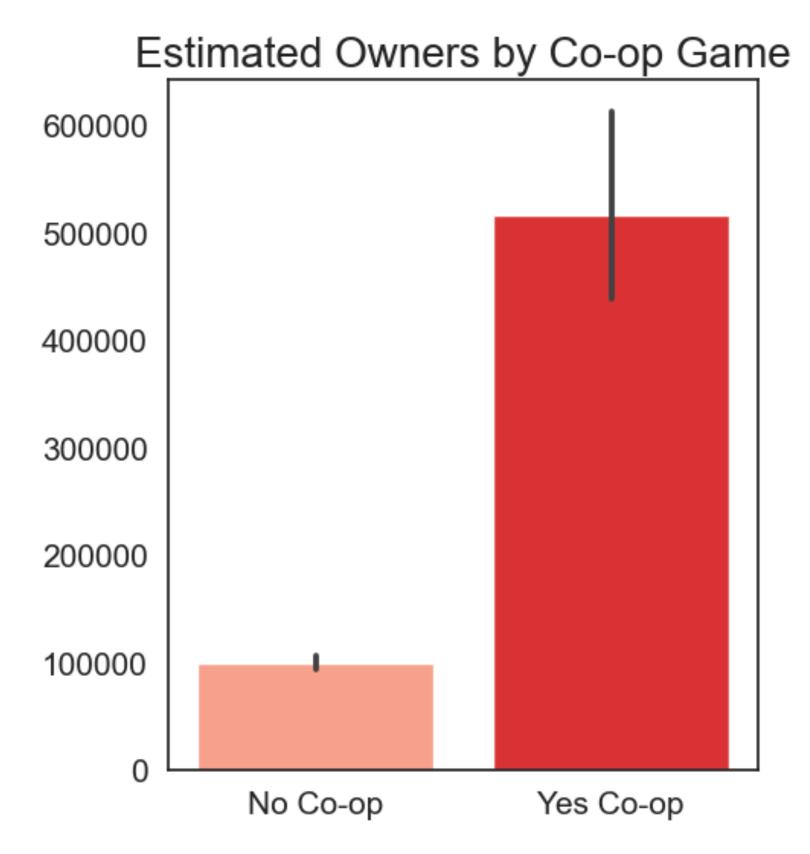
#### Indeed, Multiplayer, PvP, and Co-op Games are Most Successful



1. Multiplayer games tend to be much more successful compared to single-player games (p < 0.001)



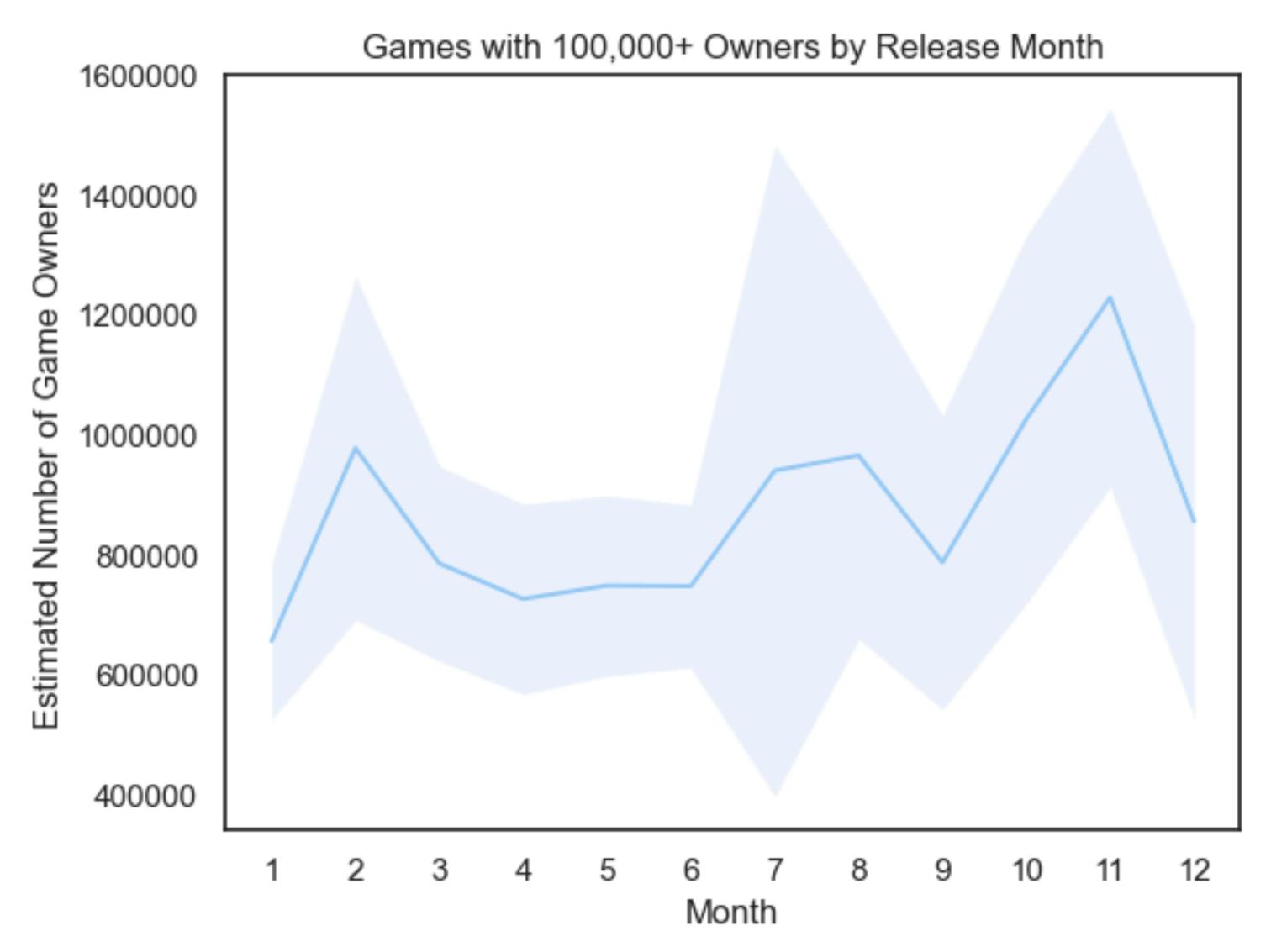
2. Games with PvP are more successful than games without PvP (p < 0.001)



3. Games with co-op options are more successful than games without co-op (p < 0.001)

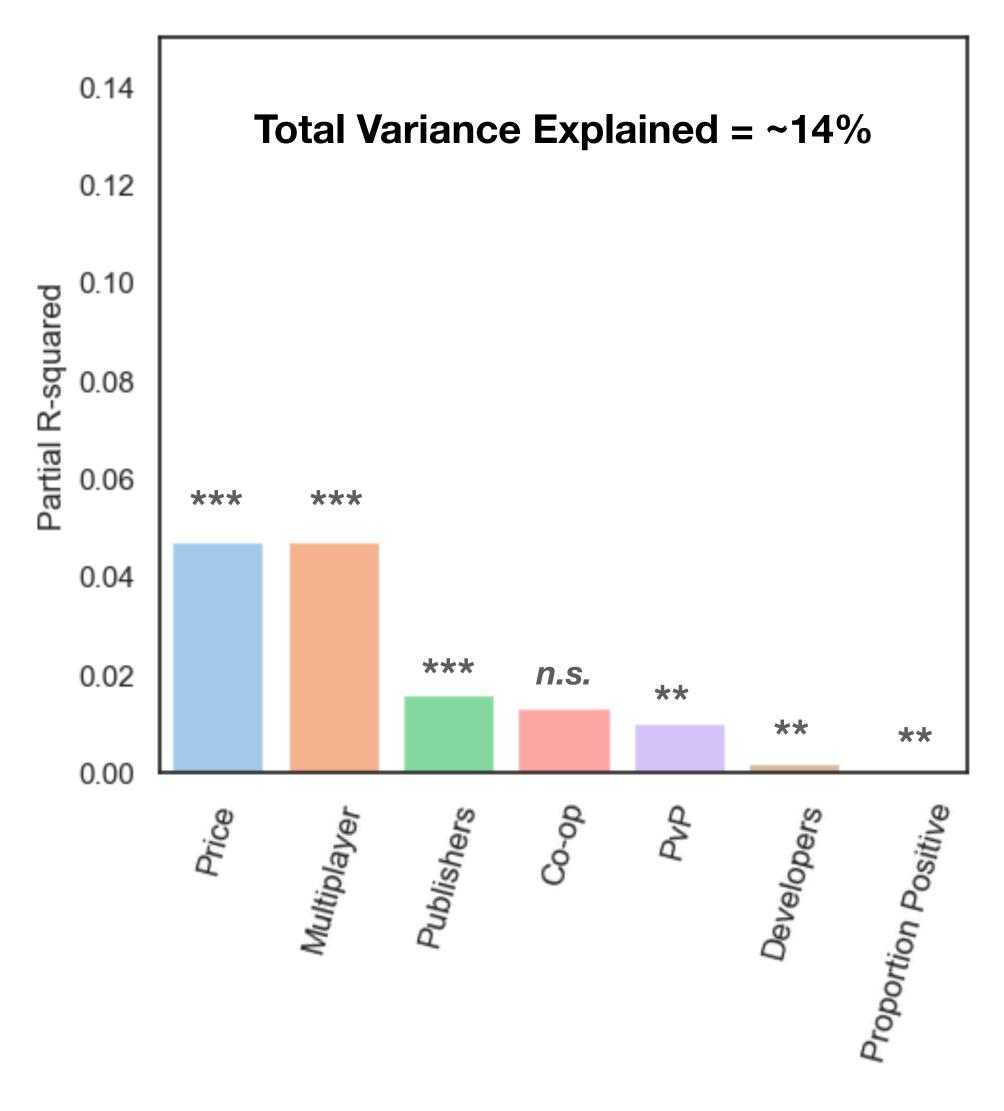
Note: Error bars reflect 95% CI around the mean

#### On Average, November is the Best Time to Release a Game



**Note:** Shaded regions reflect 95% CI around the mean; n = 9710

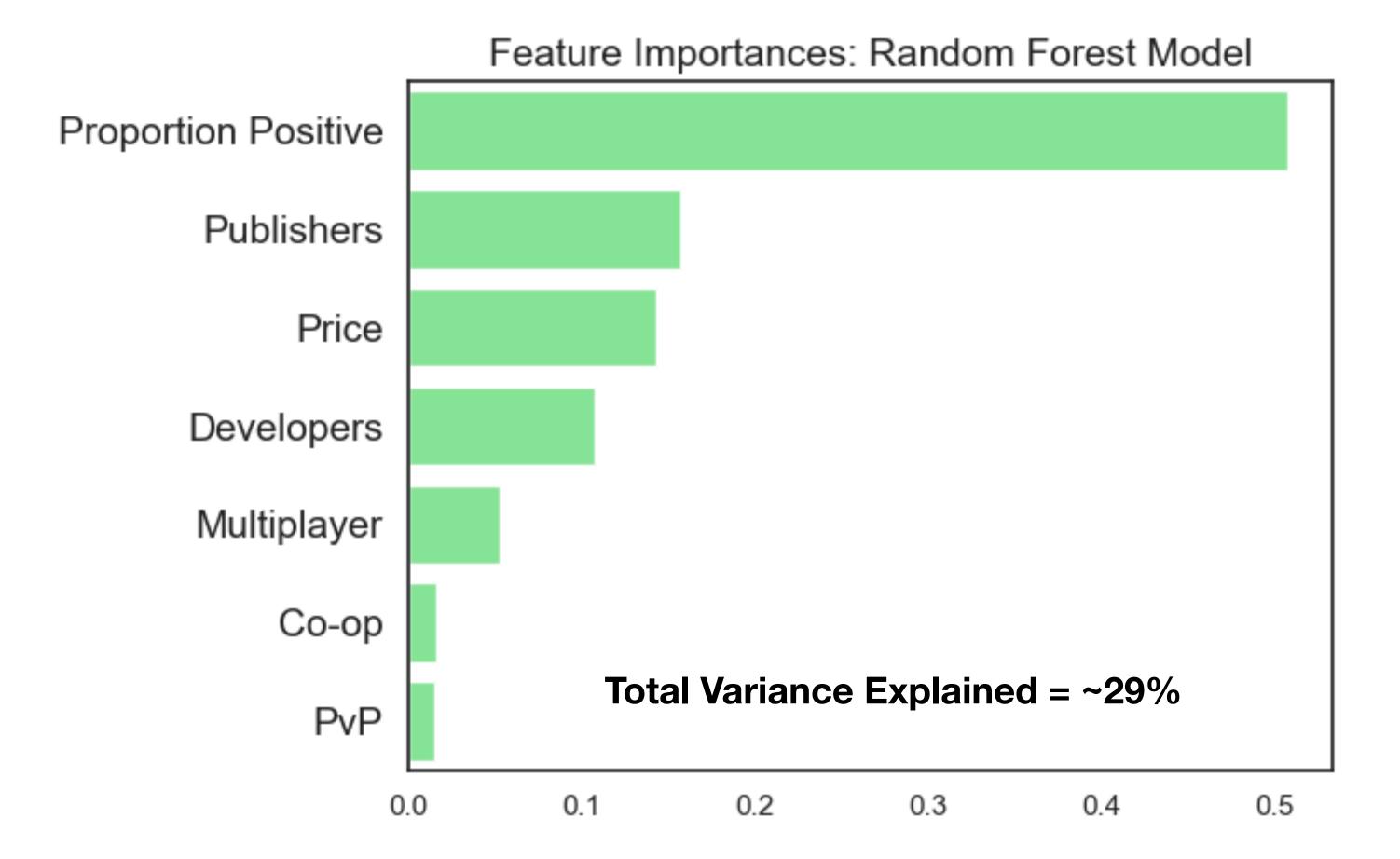
#### Factors Predictive of Game Purchases: Regression



- 1. Surprisingly, a greater price point is moderately associated with number of game purchases (5% variance explained). This is likely due to **games** with larger budgets being priced higher.
- 2. Multiplayer games are moderately predictive of number of game purchases.
- 3. The number of games previously handled by a Publisher ("Publishers") is weakly predictive of number of game purchases.
- 4. Only 14% of the variance is explained, suggesting that there is a better model.

Note: This model includes only moderately successful games (100,000+ estimated purchases; n = 13942)

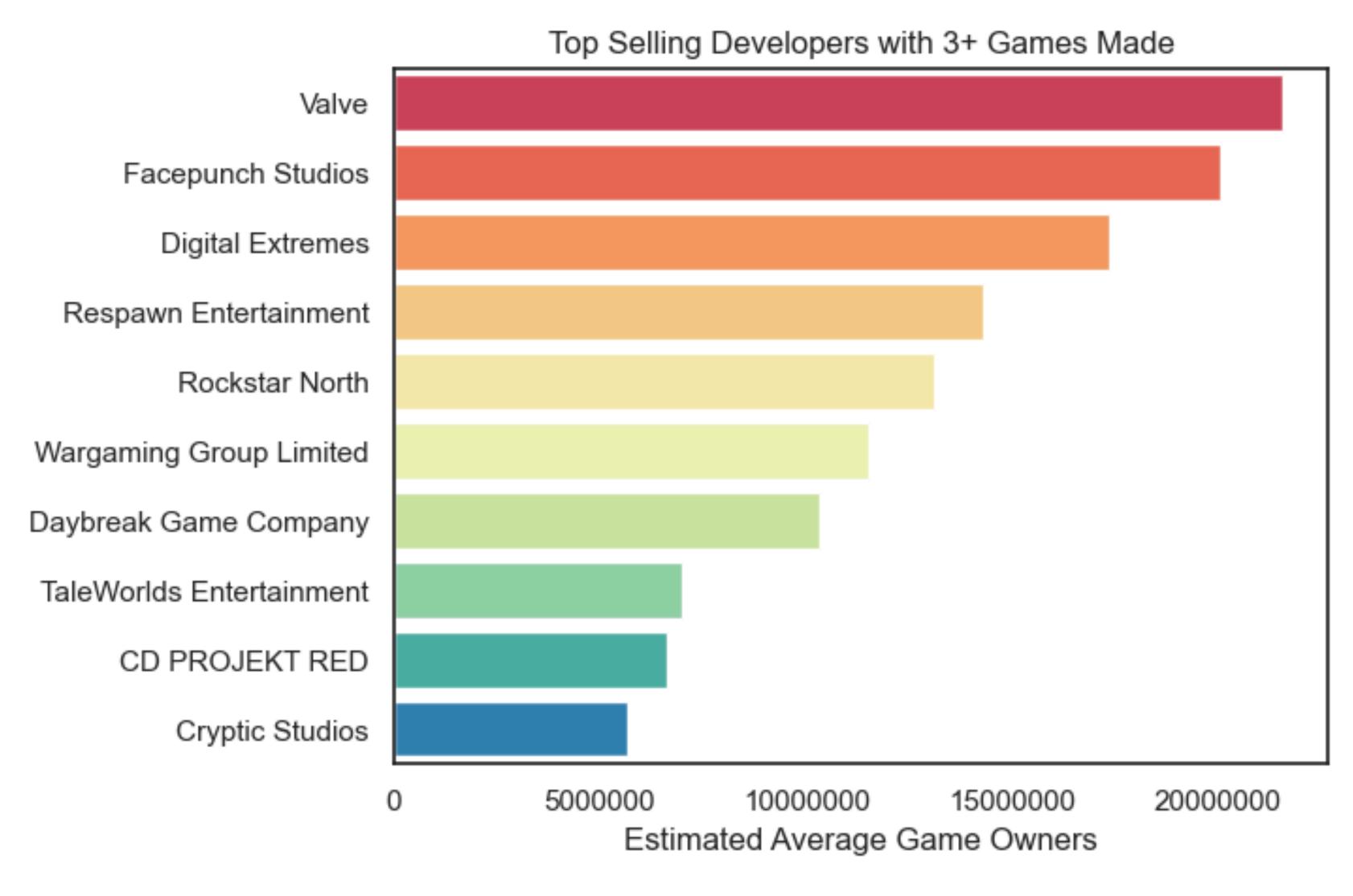
#### Factors Predictive of Game Purchases: Random Forest Model



- 1. The random forest model indicates that "Proportion Positive" ratings is strongly related to game purchases.
- 2. Given that regressions can identify only \*linear relationships\*, this may indicate a complex relationship between positive ratings and number of purchase.
- 3. Number of games previously made by publishers and developers are also important factors here.
- 4. Variance explained is still fairly low.

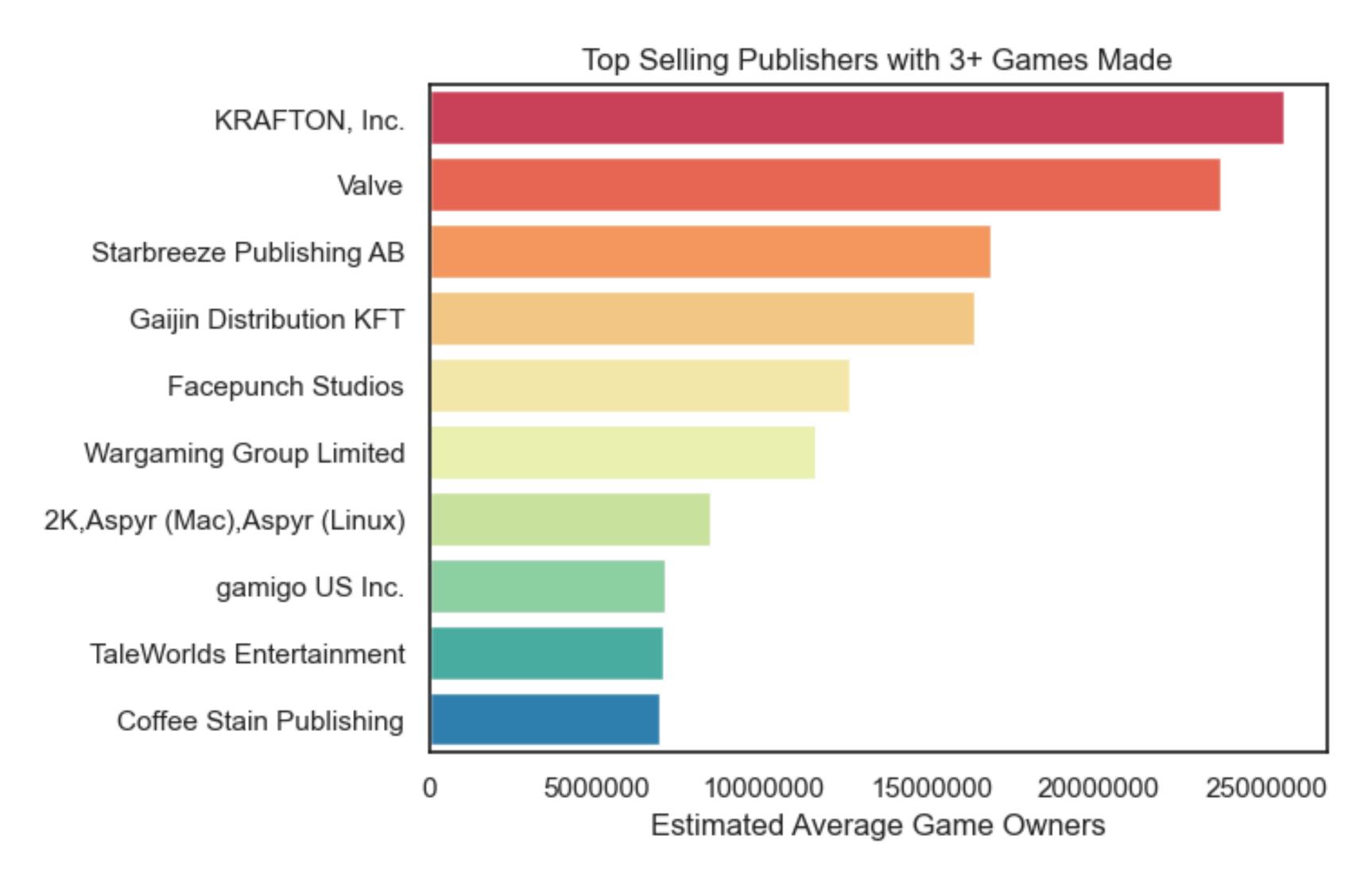
Note: 1. This model includes only moderately successful games (100,000+ estimated purchases; n = 13942) 2. Random forest models underestimate categorical predictors (e.g., multiplayer factor)

#### Top Developers: Valve, Facepunch Studios, and Digital Extremes



Future analyses should investigate factors associated with these developers

#### Top Publishers: KRAFTON, Inc., Valve, and Starbreeze Publishing



Future analyses should investigate factors associated with these publishers

#### **Summary of Findings:**

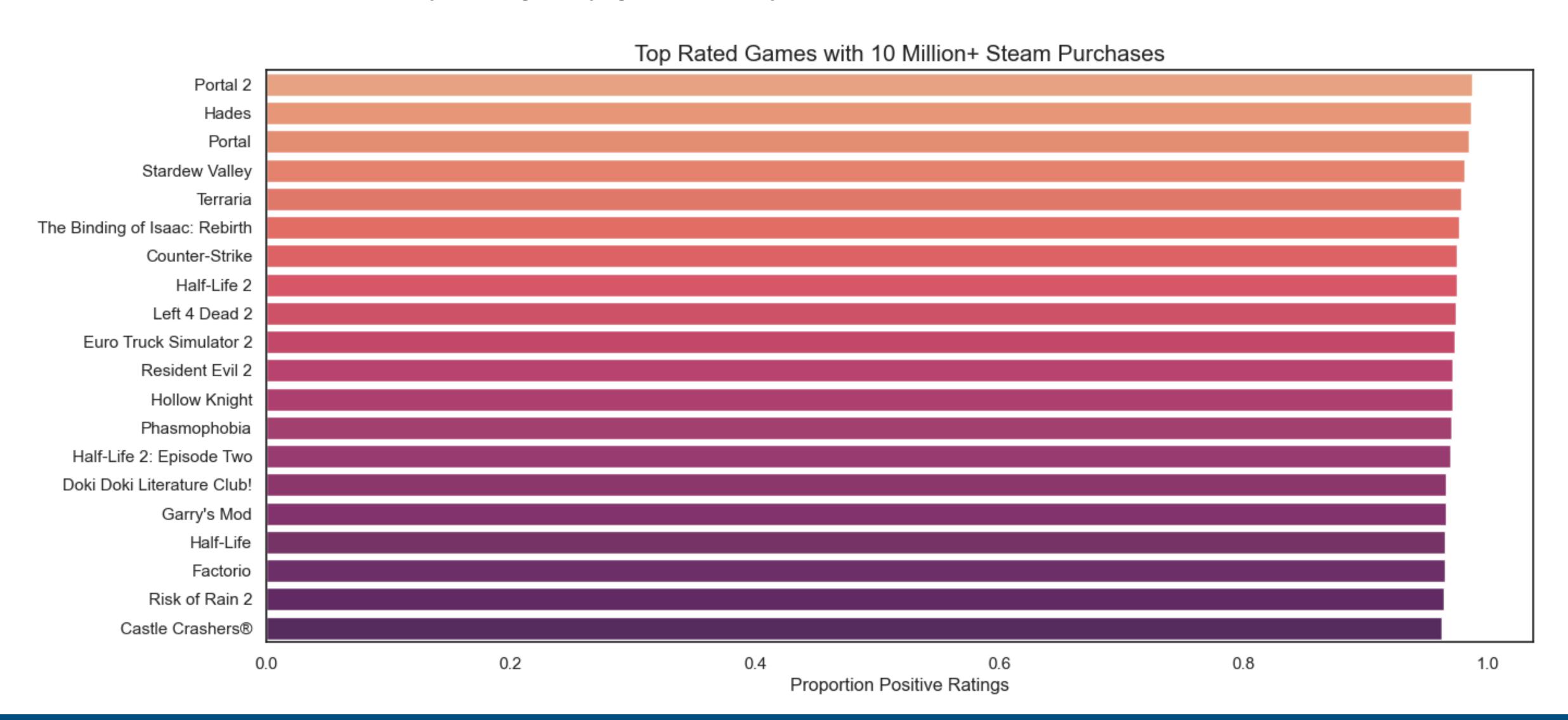
- 1. Massive Multiplayer games are most popular, but likely requires a high budget to make.
- 2. For smaller developers, action and adventure games are most likely to be successful.
- 3. Developers should add a multiplayer or co-op option to increase sales.
- 4. November is the best month to release a game.
- 5. A small proportion of games made by developers and publishers become highly successful.

### Future Investigations & Limitations:

- 1. These are a preliminary analyses of a Steam dataset due to limits in our data collected.
- 2. Future analyses should investigate factors associated with developer/publisher success.
- 3. Positive ratings have a complex relationship with sales. Need to better understand this factor.
- 4. With additional user data, we can build more targeted recommendations by genre.
- 5. Our models account for only ~30% of the variance. Need to understand the factors associated with the game itself that contributes to success: **What makes a game good?**

#### User Recommendations: Filter by Type

We can filter our dataset by ratings, by genre, or by most successful developers. Example:



#### **User Recommendations: Game Similarity**

Alternatively, we can recommend games based on their similarity. Here, I calculated the cosine similarity between user-rated game tags, after filtering by top games — see the Github for code.

**Example:** "Slay the Spire"

game\_recommender("Slay the Spire", 0.85, 50, 10)

**Example:** "The Forest"

game\_recommender("The Forest", 0.85, 50, 10)

	Price	Proportion_Positive	Total_Reviews	Similarity
Blood Card 2: Dark Mist	5.99	0.863208	212	0.900000
Dicey Dungeons	14.99	0.902158	8340	0.850000
Iris and the Giant	17.99	0.888778	998	0.800000
Roguebook	24.99	0.850710	2465	0.800000
Across the Obelisk	19.99	0.941207	1956	0.750000
Card Quest	9.99	0.881295	278	0.750000
Poker Quest	14.99	0.926554	354	0.750000
Legend Creatures(传奇生物)	4.99	0.909014	3539	0.726722
Erannorth Reborn	19.99	0.863372	344	0.700000
Gordian Quest	19.99	0.918421	4180	0.700000
Knock on the Coffin Lid	24.99	0.863158	475	0.700000

	Price \$USD	Proportion_Positive	Total_Reviews	Similarity
The Long Dark	34.99	0.914913	90284	0.80
Green Hell	24.99	0.870716	47856	0.75
Subnautica	29.99	0.963634	199033	0.75
Project Zomboid	19.99	0.923807	109328	0.70
The Infected	13.99	0.879056	4407	0.70
Volcanoids	19.99	0.858340	4772	0.70
Medieval Dynasty	34.99	0.906533	26373	0.65
Raft	19.99	0.932132	196130	0.65
Satisfactory	29.99	0.971783	100683	0.65
Darkwood	14.99	0.946186	13175	0.65
Don't Be Afraid	9.99	0.859043	376	0.65