

**Jeffrey T. Corey**  
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## Experience

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**Bisnett Insurance**  
Portland, OR

Commercial Agent  
September 2008- Present

Bisnett insurance is an independent insurance agency started in Pendleton, Oregon in 1983 by Roger Bisnett. The agency has expanded to 10 offices throughout Oregon, Washington, Idaho and Arizona. In 2001, their corporate headquarters was moved to Lake Oswego, Oregon in order to expand their market presence. Bisnett has agents in each location with each agent responsible for growing and managing the existing book of business. Bisnett insurance writes all lines of personal, commercial, health and life insurance products. Utilizing over 10 different A+ rated insurance carriers and numerous general agencies. I am currently the agent responsible for the management and growth of a long established commercial and personal lines book of business in the Lake Oswego office. Some of my responsibilities include:

- Creation and execution of marketing plans in Lake Oswego and surrounding areas. Including establishing contacts with local business owners, financial professionals and insurance agents to establish a referral base.
- Consulting businesses on the ways to protect their liability and minimize risk by creating comprehensive insurance packages.
- Working with sales representatives to establish target markets and programs to meet agency goals and increase growth.
- Service existing accounts by conducting account reviews, site visits and insurance education while reviewing their current insurance package.
- General management of my client base including addressing incoming questions on coverage, billing and complaints. My goal is to make the insurance process as easy as possible for my clients.

**Ross and Associates insurance**  
Portland, OR

Personal lines account manger  
2008- April 2008  
Personal lines department manager  
April 2008- September 2008

Ross and Associates is a commercial brokerage, specializing in contractors and residential developers in the Portland area. I was hired to assist the personal lines department manager, a position I obtained after my current manager left the company. Some of my responsibilities include, but not limited to:

- Customer service of our commercial clientele's personal insurance packages. Including policy consultation, questions, billing and retention.
- Inside and outside sales of our personal lines products, resulting in a 6% policy growth within 6 months.
- Interviewing and hiring of new personal lines support staff.

**American Family Insurance**  
Portland, OR

Agent  
March 2007- December 2007

American Family Insurance is a large insurance company specializing in personal lines and life insurance. I was a scratch agent, responsible for building a policy base of personal lines and life policies. I was a sales agent, responsible for my own location in SW Portland. Some duties include:

- Personal lines and life insurance sales.
- Office logistics and management.

**Greg Robinson Agency, Farmers Insurance**  
Representative  
Beaverton, OR

Customer Service  
July 2006- February 2007

Farmers insurance is one of the larger direct writers of insurance in the United States. They specialize in all personal lines and smaller commercial accounts. I was an unlicensed customer service representative for a third year agent. Some of my duties include:

- Service of existing accounts, billing issues and administrative tasks
- Development of a CSR handbook for the agency, detailing protocol and best practices for future agency employees.

## **Education and licensing**

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University of Montana  
Bachelor of science, Anthropology 2005

Oregon insurance producer license  
Property, casualty, life and health  
License # 715810

Liberty Northwest commercial producer education program  
September 2008- December 2008

## **Activities and interests**

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In my free time, I enjoy playing rugby, snowboarding, fly fishing, traveling and golf.