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tedbpc@gmail.com

### **EDUCATION**

Juris Doctor, Willamette University College of Law, Salem, OR 1995

- Law Review
- Trustee Scholarship Recipient
- Active member of the Oregon State Bar since 1995
- Focus areas: business, tax, and securities law

Bachelor of the Arts, mathematical economics, magna cum laude, Princeton University, Princeton, NJ 1991

Beaverton High School, valedictorian, Beaverton, OR, 1987

## **WORK EXPERIENCE**

Edward A. Bernhard, P.C. – Portland, OR – July 2011- Present Founder and Owner

Formed this solo law practice and business consulting firm specifically to focus on providing a broad range of active assistance to early stage, rapid growth (primarily technology) companies. This services I provide include transactional legal advice on business, tax, securities, and contract law as the company's general legal counsel, as well as (when needed) business consulting services for companies who can benefit from my financial, entrepreneurial, investor, and business background and experiences.

Kinetic Law Group LLP – Portland, OR – January – July 2011 Partner Co-Founder

Practiced corporate and securities law, focusing on rapid-growth and clean-technology enterprises, and renewable-energy development companies. He also has extensive experience handling work for traditional high-tech companies and a variety of private investment funds and non-profit entities. Ted has handled complex transactions for more than 100 of the Pacific Northwest's fastest growing public and private technology companies, and served recently as managing director of the region's largest boutique technology investment bank, focusing on clean-tech deals

Davis Wright Tremaine LLP – Portland, OR – 2008-2010 Of Counsel

Served as an attorney in the Business Transactions Group. Practiced corporate and securities law focusing on high technology and clean technology enterprises.

Cascadia Capital, LLC – Seattle, WA – 2008 Managing Director

Recruited by the Northwest's largest, Seattle-based boutique technology investment bank to open and serve as managing director of an office in Portland, Oregon focused primarily on clean technology deals Established proprietary deal flow for the firm of potential clean technology transactions Assisted the firm with a \$15 Million dollar private financing for an Oregon-based solar technology company

Stoel Rives LLP – Portland, OR – 2004-2007 Managing Director, Energy Ventures Group Member, Technology Ventures Group

Corporate and securities lawyer representing rapid growth clean tech and renewable energy development companies (wind, solar, biofuels, geothermal, micro hydro, wave energy, biomass and green building), as well as a variety of private investment funds and traditional high tech companies

- Founder and managing director of the firm's "Energy Ventures Group"
- Member and leader of the firm's "Technology Ventures Group"
- Chairman of the firm's solar development group
- Co-founder of the firm's biofuels group

Originated and represented over 70 clients with annual billings in excess of \$2.5 Million, including:

PV Powered, Inc. Blacktoe Medical, III, Inc.

Sequential Biofuels Sustainability Investment Fund I, LP

ClearEdge Power, Inc. Mystrands, Inc. WiSPI.net Floragenex, Inc.

Mount Hood Equity Partners, LP Remote Technologies, Inc.

CleanEdge, Inc. I-5 Logic, Inc.

Abundant Renewable Energy, Inc. Green Lite Motors Corporation

Cascadia Pacific Management, LLC – Portland, OR – 1995-2004 Managing Partner Co-founder

Co-founder and managing partner of Cascadia Pacific Management, LLC one of the Pacific Northwest's first early-stage venture capitalists and one of the first funds in the nation to focus on clean-energy investments.

Managed four separate institutionally backed venture funds in Oregon, Washington, and western Canada with a combined total of over \$75 million investment funds under management

Handled all aspects of investing in, monitoring, and exiting over 100 of the region's fastest growing public and private technology companies, including: FEI Company, RadiSys, Serveron Corporation, Full Sail Brewing, WebMD/Sapient Health Networks, Westport Innovations, Creative Multimedia, AviBiopharma, PrintPaks, and Templex Technology.

Booz Allen Hamilton – New York City, NY – 1991-1992 Research Analyst

Acted as a strategic consultant in the Information Technologies Group of Booz Allen Hamilton

Developed econometric and financial models and provided strategic marketing and general business advice to Fortune 100 technology companies such as IBM, Panasonic, and AT&T

#### **HONORS**

Top "Forty under 40" Award for most accomplished, influential, and civic-minded young executives in Portland, by the Portland Business Journal (Mar. 2005)

Stoel Rives Technology Venture Group voted 2005 Service Provider of the Year by the Cascade Council of Boy Scouts

## PROFESSIONAL AND COMMUNITY SERVICE ACTIVITIES

Boards of Directors:

Served on the board of directors or boards of advisors of eleven privately-owned high technology and clean technology companies

Served on the board of directors of four nonprofit organizations:

- Drive Oregon, board member, finance committee member, Chief Legal Officer and in house counsel, organizer and incorporator.
- Oregon Wave Energy Trust, board member, executive committee member, finance committee member, and Secretary/Treasurer
- Community Renewable Energy Association, executive director
- Energy Technology Alliance of the Pacific Northwest, director

**Professional Activities:** 

Member, Oregon Governor Ted Kulongowski's Renewable Energy Working Group (2007)

Chair of Governor Kulongowski's biofuels legislative subcommittee

Northwest Energy Angels, founding sponsor and co-founder of the Portland branch

Oregon Entrepreneurs Forum: entrepreneurial services committee, membership committee, and venture Oregon and angel Oregon planning committees, seed Oregon business plan review committee, sustainable investment conference planning committee

Oregon State Bar Emerging Business/Venture Law Committee

Oregon Business Association, Business and the Economy; Environment and Economic Development Committee, member

Climate Solutions, Business Leaders for Clean Energy, member

Northwest Energy Technology Collaborative, member

American Electronics Association, member

Software Association of Oregon, member

Oregon Graduate Institute: Real World Entrepreneurship, sponsor and co-founder

Portland Business Alliance, member

The Indus Entrepreneurs (TiE), Oregon Chapter, member

Community Activities and Memberships:

Portland Ambassador

City Club of Oregon, member

Multnomah Athletic Club, member

Princeton Club of Oregon, member

American Red Cross, Emergency Services Volunteer

Volunteer in Lower Ninth Ward assisting with Hurricane rebuilding, New Orleans, LA

# SPEECHES, PANELS AND PUBLICATIONS

"Financing Solar Energy Projects," Oregon Solar Expo. 2011 (Apr. 2011)

"Making Renewable Energy Projects Happen," Northwest Environmental Business Council, Portland, OR (Apr. 2008)

"Sources of Financing for Green Businesses," Oregon Law Institute Continuing Legal Education Program, Portland, OR (Apr. 2008)

"Financing Sustainable Business Start-ups," The First Annual Sustainable Business Symposium at the University of Oregon Law School, Eugene, OR (Apr. 2008)

"Biofuels 2.0," co-author of article in Portland, Oregonian (March 2008)

- "New Energy Economy won't sputter even in a recession", co-author of article in Portland Business Journal, (February 2008)
- "Utilizing State Incentives for Renewable Energy Projects in Oregon," BASE Summit, Portland, OR (Jan. 2008)
- "The Pros and Cons of Cap and Trade proposals," Oregon Business Association Environmental and Economic Development Committee, Portland, OR (Oct. 2007)
- "Cleantech/Greentech Investor Summit speech," Discover Brilliant Investment Conference, Seattle, WA (Sept. 2007)
- "Micro and Nano Technology Commercialization in the Renewable Energy Industry," A Short Course for the Micro nano Technology Breakthrough Conference, Portland, OR (Sept. 2007)
- "Raising External Capital in a Changing Financial Landscape," Presentation to MBA 509 Class, Concordia University School of Management, Portland, OR (Aug. 2007)
- "Ocean Renewable Energy Conference," Oregon State University, Corvallis, OR (Aug. 2007)
- "Socially Conscious Investment Forum," Zino Society and Social Venture Partners, Seattle, WA (May 2007)
- "Venture Capital and Angel Financing for Early Stage Companies," Open Technology Business Center, Portland, OR (May 2007)
- "Venture Capital Investment Panel," University of Oregon Law School, Eugene, OR (Mar. 2007)
- "Rock Solid Financing Strategies for the New Energy Economy," Harvesting Clean Energy VII Conference, Boise, ID (Jan. 2007)
- "2006 Northwest Energy Summit: Powering the Northwest into the 21st Century," Portland, OR (Dec. 13, 2006)
- "2006 Washington State Odyssey Days," Seattle, Washington (Oct. 13, 2006)
- "Understanding and Negotiating Term Sheets: Oregon Science and Technology Partnership," Clackamas County Angels Group (July 2006)
- "Understanding and Negotiating Term Sheets: Oregon Graduate Institute Real World Entrepreneurship (May 2006)
- "Innotech—Oregon's Business & Technology Innovation Conference & Expo," Portland, Oregon (Apr. 2006)
- "Attracting Investors to Community Renewable Energy (Biomass and Wind) Projects," Klamath Falls, Oregon (Apr. 2006)
- "Business Perspective on Community Based Energy Development," Information Workshop on Renewable Energy Production Payments, Salem, Oregon (Apr. 2006)

"Climate Solutions Fundraiser," Portland, Oregon (Apr. 2006)

"Venture Capital and Clean Energy: Green Enough for Each Other?" BASE Summit 2006: Positioning Oregon as an International Leader in the Clean Energy Industry, Bend, Oregon (Mar. 2006)

"Attracting Investors to Community Renewable Energy (Wind) Projects," Harvesting Clean Energy VI, Spokane, Washington (Feb. 2006)

"Why Now Is a Great Time for Angels to Be Investing in Clean Energy," NW Energy Angels, Seattle, Washington (Jan. 2006)

"Investing for Clean Energy in Oregon," Oregon Business Association, Portland, Oregon (Sept. 2005)

"Creating a Culture of Commercialization," technology transfer symposium (with Madrona Ventures and Northwest Technology Ventures), panel moderator and organizer (2004)

"Equity Finance for Community Wind: What's the Problem?" speech for the Oregon Wind Working Group (2004)

"Risk Capital for the New Energy Economy," continuing legal education speech for renewable energy lawyers (2004)

Intel Silicon Forest Forum, panel moderator (2004)