# MATCH S. ELLIOTT

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## Objective

To obtain a position in a great company, where I can learn and grow within the business, contribute my enthusiastic energy, interpersonal and organizational skill sets, and great work ethic to meet the highest level of expectations.

#### **Education**

University of Montana, Missoula MT.

Bachelor of Arts - History

• University of Montana Baseball team

**Business Courses** 

Math for Management

Statistics

Communications

**Graduated June 2009** 

2004-2009

Economics Business Writing

### **Experience**

**NW Realty Group - Real Estate Agent** 

2009 - Current

My main goal and highest priority is to develop client relationships.

- Reach and maintain set sales goals
- Effective experience at self management
- Work directly with NW Realty Group to achieve sales
- Maintain client satisfaction for entire duration of client-realtor relationship
- Develop client trust and maintain a helpful rapport after closing

#### **Skills**

Marketing: Online marketing in CRM self created database with follow up by e-mail, phone and face-to-face communication. Experience in cold calling.

Computer: MS Office, RMLS, CRM database systems,

Personal: Strong inter-personal relationship skills. Effective working in teams as well as individually, unsupervised. Positive attitude and excellent health.