

# WILLIAM R. DONAHUE

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## OBJECTIVE

I seek a career opportunity with a stable and successful company where I will utilize my technical, business, management, and leadership skills to directly affect positive change and profitability.

## QUALIFICATIONS

***Diverse operations and management experience:*** Strong work history managing and leading large continuous operations and capital intensive manufacturing facilities including: 24/7 staffed and scheduled production, skilled trades support functions, product/process/facilities engineering, planning/scheduling, freight/logistics, field sales, customer service, and information technology

***Extensive technical background:*** Technical work experience includes engineering project management, mechanical, electrical, and controls engineering; as well as tool and die design (CAD/CAM/CNC) and computer hardware, software, networking, and information systems

## EXPERIENCE

### **PRODUCTION SUPERINTENDENT**

**Precision Castparts Corp. (NYSE: PCP)**  
**Structurals Division, Large Parts Campus**

*April 2008 – Present*

**Portland, Oregon**

### **PROFIT & LOSS RESPONSIBILITY**

- Responsible for production of \$160 million in sales annually with 300+ hourly/salaried employees
- Manage annual variable cost budgets of over \$24 million, and fixed cost budgets of over \$16 million
- Reduced variable costs by over 7% and fixed costs by over 9%
- Reduced indirect labor from 49% to under 35% of the hourly labor budget
- Increased hourly labor productivity from 61% to over 72%

### **OPERATIONS MANAGEMENT**

Reporting functions have included: wax pattern injection molding, wax pattern assembly, ceramic mold investing, titanium vacuum arc re-melt foundry, super alloy stainless steel induction foundry (vacuum and air melting), metal cleaning/gate removal/blasting, FPI and X-Ray non-destructive testing, visual/dimensional inspection, grinding/welding, metal recycling, and campus waste mgmt

### **CAPITAL INVESTMENT**

Researched, authored, purchased, and implemented over \$5 million of capital equipment upgrades with an NPV of \$9.4 million, an average IRR of 65%, and an average payback period of 20 months

### **VICE PRESIDENT MANUFACTURING**

**Mueller Industries, Inc. (NYSE: MLI)**  
**Industrial Products Division, Mueller Brass**

*Nov 2007 – April 2008*

**Port Huron and Belding, Michigan**

### **OPERATIONS MANAGEMENT**

- Provided executive level management for two foundries and heavy metal extrusion mills with over 600,000 combined sq. ft. of manufacturing and over 450 total full time employees in Port Huron and Belding, Michigan
- Developed and executed short and long term strategies for plant production volumes, capacity planning and utilization, hourly/salaried staffing levels, operational performance metrics, continuous improvement programs, ISO/EPA/OSHA compliance, and relentless cost reduction

### **REPORTING FUNCTIONS**

- Production planning / scheduling
- Foundry / continuous casting
- Heavy metal hot extrusion
- Cold drawing and straightening
- Finished product packaging
- Warehouse / finished goods
- Shipping / freight / logistics
- Engineering (product and process)
- Skilled trades / MFG engineering
- Tool and die design and fabrication
- MRO purchasing / plant stores

**EXPERIENCE**  
(continued)

**PLANT MANAGER**

**Extruded Metals, Inc.**

(Extruded Metals, Inc. – Acquired by Mueller Industries, Inc. February 2007)

*May 2005 – Nov 2007*

**Belding, Michigan**

**MANUFACTURING AND PLANT OPERATIONS**

- Responsible for managing and leading a 24x7 continuously operated 240,000 sq. ft. foundry and hot extrusion rod/bar mill with 23 salaried direct reports and 180 hourly UAW union employees

**LABOR RELATIONS AND UNION CONTRACT NEGOTIATION**

- Member of company negotiating committee for labor contracts in 2003 and 2006 (UAW)
- Responsible for financial costing and modeling of all proposals and final settlement agreement
- Gained in-depth knowledge of healthcare benefit plan design and cost reduction techniques
- Responsible for negotiation of all union grievances via hearings with union committee

**LEAN MANUFACTURING**

- Implemented lean manufacturing strategies and developed ownership via cross-functional teams
- Hands-on experience with lean concepts including 5s, kanban, kaizen, and value stream mapping
- MRO supplies and product inventory levels were successfully decreased, doubling inventory turns

**PERFORMANCE HIGHLIGHTS** (May 2005- Nov 2007)

- On time delivery performance improved from 90% to over 98%
- Mill yield improved from 70% to over 77%
- Returns to sales ratio improved from 0.32% to under 0.18%

**MANAGER OF INFORMATION TECHNOLOGY**

**Extruded Metals, Inc.**

*Sept 2001 – Nov 2007*

**Belding, Michigan**

**STRATEGIC MANAGEMENT AND PLANNING**

- Sought out business process automation and cost reduction opportunity throughout the organization
- Reduced hourly/salary labor costs in multiple departments by leveraging modern technology
- Designed and implemented plant-wide paperless initiative removing all multi-part carbon forms

**TECHNICAL MANAGEMENT**

- Responsible for directing all IT activities, policies, procurement, staffing, and equipment
- Managed and lead five-member IT team responsible for plant-wide tech infrastructure
- Onsite technology base included five servers, over 75 PCs/clients, and network infrastructure

**SUPERINTENDENT: PLANNING/SHIPPING/TOOL & DIE**

**Extruded Metals, Inc.**

*June 2003 – May 2005*

**Belding, Michigan**

**TOOL AND DIE SHOP**

- Responsible for in-house tool and die shop, and managing 17 hourly journeyman machinists
- Implemented SPC tooling control programs, and installed CAD/CAM/CNC machining technology

**SHIPPING AND PLANNING**

- Responsible for scheduling, shipping, and logistics, managing 20 full time employees
- Implemented new metrics and software control algorithms to improve service and performance

**MANAGEMENT TRAINING PROGRAM**

**Extruded Metals, Inc.**

*Sept 2001 – June 2003*

**Belding, Michigan**

**PLANT OPERATIONS**

- Trained in all major plant operating roles to learn systems, processes, procedures, parts, and people
- Developed business automation and software improvement strategies in each functional area

**DIRECT FIELD SALES**

- Responsible for direct field sales and marketing for brass rod products in the State of Michigan
- Increased market share in a declining market, and implemented new sales force technologies

## EXPERIENCE

(continued)

### **PROJECT ENGINEER** **Extruded Metals, Inc.**

*May 1997 – Aug 1999*  
**Belding, Michigan**

#### **PROJECT MANAGEMENT**

- Managed several large capital intensive engineering projects through concept, design, implementation, startup, and documentation

- Responsible for project schedules, competitive quotations for labor and materials, and managing project capital budgets successfully to targets

#### **ENGINEERING**

##### *Mechanical / Industrial*

- Designed machine foundations, tooling, structures, precision parts, material handling equipment, and manufacturing time studies

##### *Electrical / Controls*

- Designed, configured, and installed modern automation and machine PLC systems capable of gathering and storing real time process data

##### *Computer Hardware / Software*

- Technically supported onsite servers, PCs, Unix workstations, and over 50 simultaneous end users
- Developed custom programming applications using Visual Basic, Access, Perl, Java, and HTML
- Y2k Project Manager

##### *Networking / Information Systems*

- Administered company-wide MRP system and provided AS400 mainframe administration
- Specified, installed, and configured modern network architecture including Ethernet switches, routers, firewalls, and cabling systems

## EDUCATION

**UNIVERSITY OF OREGON**  
Lundquist College of Business  
**Master of Business Administration** (June 2001)

**Eugene, Oregon**  
Major: Management  
Minor: Information Systems

**MICHIGAN STATE UNIVERSITY**  
College of Engineering  
**Bachelor of Science** (May 1997)

**East Lansing, Michigan**  
Major: Applied Engineering Sciences  
Minor: Industrial Design

## PERSONAL

Strengths are self-motivation and leadership. Hobbies and interests include: backpacking, camping, fishing, hunting, snowboarding, photography, music, small-scale alternative energy, carpentry/woodworking, gardening/farming, computers, and machinery/equipment. I've volunteered for organizations such as the University of Oregon Outdoor Program as well as Big Brothers and Big Sisters of Grand Rapids, Michigan.