**Benjamin M. Robinson**

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**Education**

Beloit College, Beloit Wisconsin

Bachelor of Arts: Psychology, May 2012

**Work Experience**

**Jared the Galleria of Jewelry,** Clackamas, OR

**Sales Associate**,November 2012 - Present

* Ensure superior customer experience and satisfaction
* Individualize customer presentations
* Properly maintain and organize display cases to be professional and appealing
* Work with entire sales team to provide exceptional service
* Follow all security, privacy, and prevention loss protocols

**Ron Tonkin Hyundai**, Gresham, OR

**Sales Associate**, June 2012 – October 2012

* Established relationships with new customers
* Maintained familiarity with inventory and kept updated on competitor products
* Worked with sales and management crew cohesively
* Advised customers regarding payment options, loans, and banking terms
* Sustained existing customer base through meetings, phone calls, and e-mails

**New Jersey Y Camps**, Milford, PA

**Senior Counselor**, Summer 2009 and 2010

* Managed eight general counselors and 70 elementary age campers
* Created general counselor daily schedules
* Organized and ran major camp activities for 500 campers
* Role model for campers and staff members
* Resolved camper and staff conflicts

**Leadership Positions**

Appointed Phi Kappa Psi Special Events Committee Chair, Spring 2012

Elected Academic Senator at Beloit College, 2011-2012

Elected Beloit College Judicial Board, 2011-2012

Elected Phi Kappa Psi Treasurer, Spring 2011

Appointed Phi Kappa Psi Finance Committee Chair, Spring 2010

Attended American Leadership Academy, Spring 2010 and Spring 2012

**Skills**

Proficient with Microsoft Word, Excel, and PowerPoint

Superior customer service

Team collaboration and problem solving

Excellent verbal and written communication

Familiarity with social media: Facebook and Twitter

Sales negotiation experience