

Austin Eoriatti

aeoriatti@uiowa.edu, (515) 313-7349

Current Address: 366 S Clinton St, Iowa City, IA 52240

(www.linkedin.com/in/austineoriatti)

EDUCATION

Tippie College of Business, University of Iowa, Iowa City, IA

May 2025

B.B.A Business Analytics and Information Systems – STEM Designated Degree

Certificate of Risk Management & Insurance

TECHNICAL SKILLS

Tools and Frameworks: Excel, SQL, Python, Inventory Lab, Keepa, Seller Amp

Data Visualization: Power BI

Techniques: Regression Analysis, Hypothesis Testing, Linear Regression Analysis, Database Structures, Pivot Tables, Data Visualization

Projects: CUSTOMER SATISFACTION ANALYSIS FOR AIRBNBS IN LONDON: A COMPREHENSIVE STUDY –

Developed a multi-variable regression model that allowed us to develop residual plots, collinearity graphs, analyze P-values, and a variable's correlation to eventually form a conclusion.

WORK EXPERIENCE

Eoriatti Ecommerce LLC - Owner

May 2022 - Present

- Conducted extensive product research within the Amazon seller program to identify high-profit wholesale opportunities.
- Managed end-to-end supply chain operations, including inventory procurement, inventory management, and return on investment analysis, resulting in improved business health and profitability.
- Implemented data-driven decision-making processes, employing data analysis and data visualization techniques for effective product management.
- Optimized business efficiency by outsourcing inventory packaging to a fulfillment center, ensuring products were Amazon warehouse ready.

Red Boot Distillery – Distiller

May 2021 – August 2021

1387, NE 67th Pl, Des Moines, IA

- Expertly produced alcoholic beverages, overseeing the entire production process from start to finish.
- Operated and maintained expensive machinery for bottling, labeling, and packaging various alcoholic beverages with precision and efficiency.
- Demonstrated strong teamwork skills, effectively collaborating with diverse teams, including members with limited English proficiency.
- Ensured compliance with industry regulations and safety protocols, guaranteeing the high-quality production of alcoholic beverages while adhering to all relevant standards and guidelines.

HONORS & AWARDS

- [AIB College of Business] Scholarship Recipient.
- [Ernie P. Schwartz] Scholarship Recipient.