

# Presenting Your EDA to Others

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# Summary



Become aware of the do's and don'ts in data visualization

Think about how to target your audience

Learn how to structure your EDA report



# Do's and Don'ts

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“Show, don’t tell.  
Misguided if taken too literally and  
at face value”

**Alberto Cairo**



# EDA Should Enable

**Exploration**

**Analysis**

**Discovery**

**Communication**



# As a General Rule



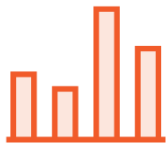
**Be truthful and always based on real data**



**Be accurate and avoid ambiguity**



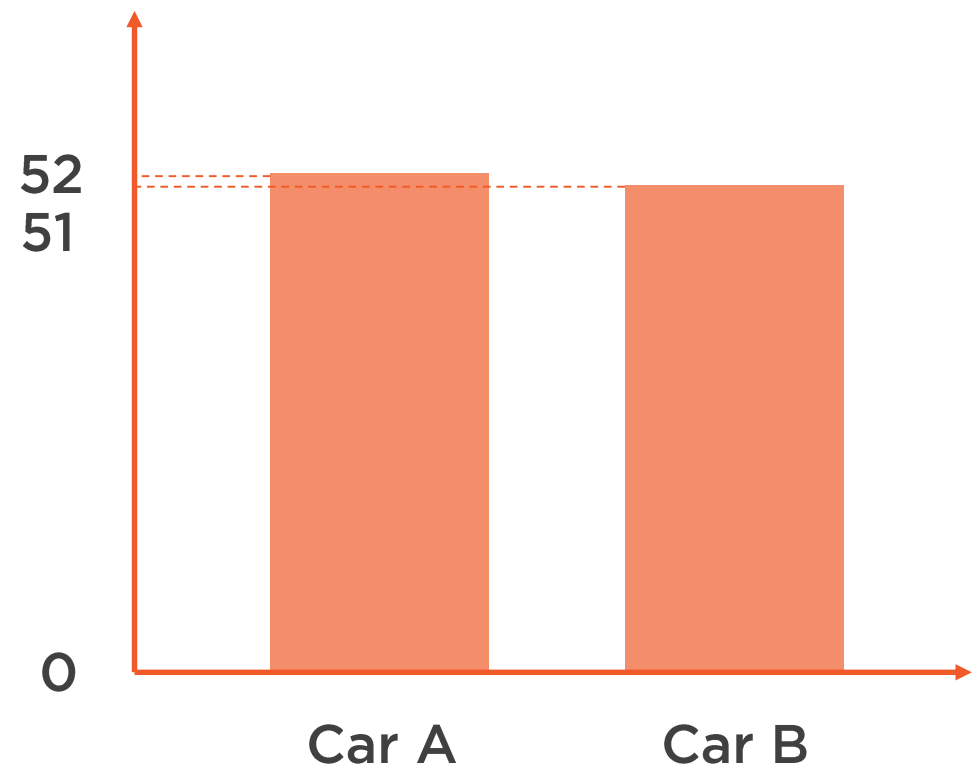
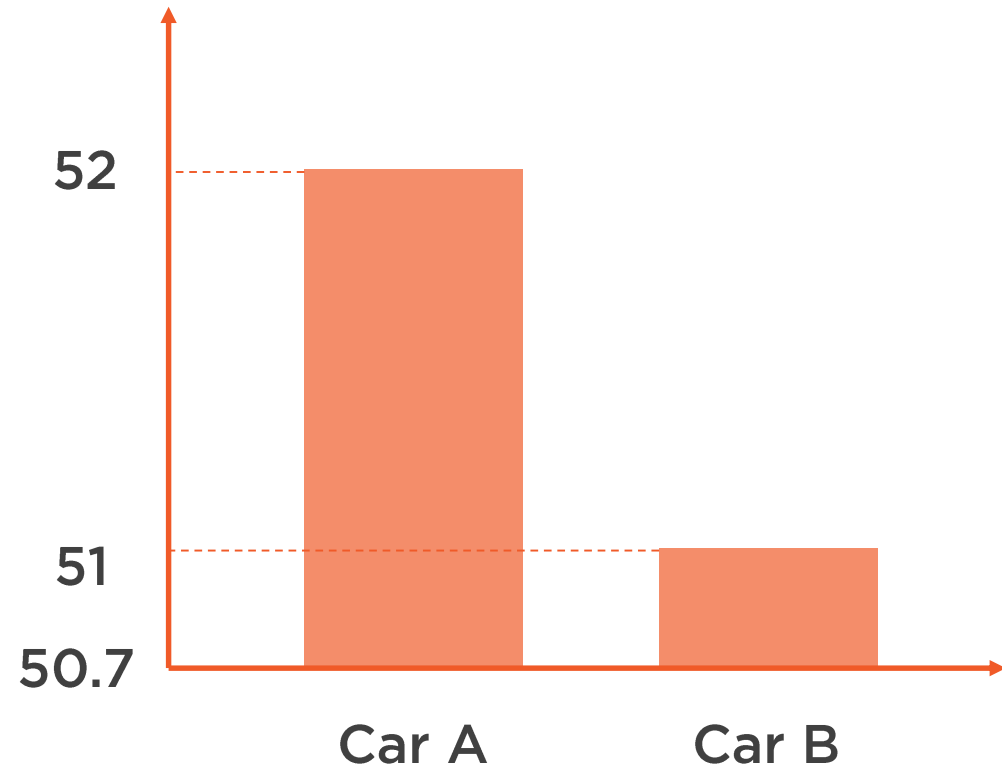
**Ease interpretation to your audience**



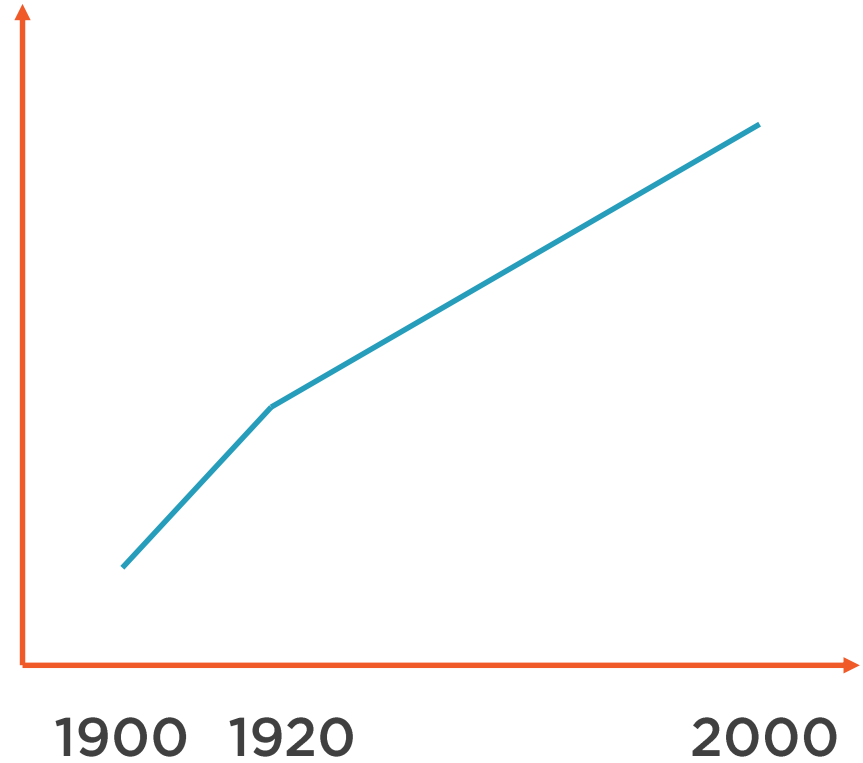
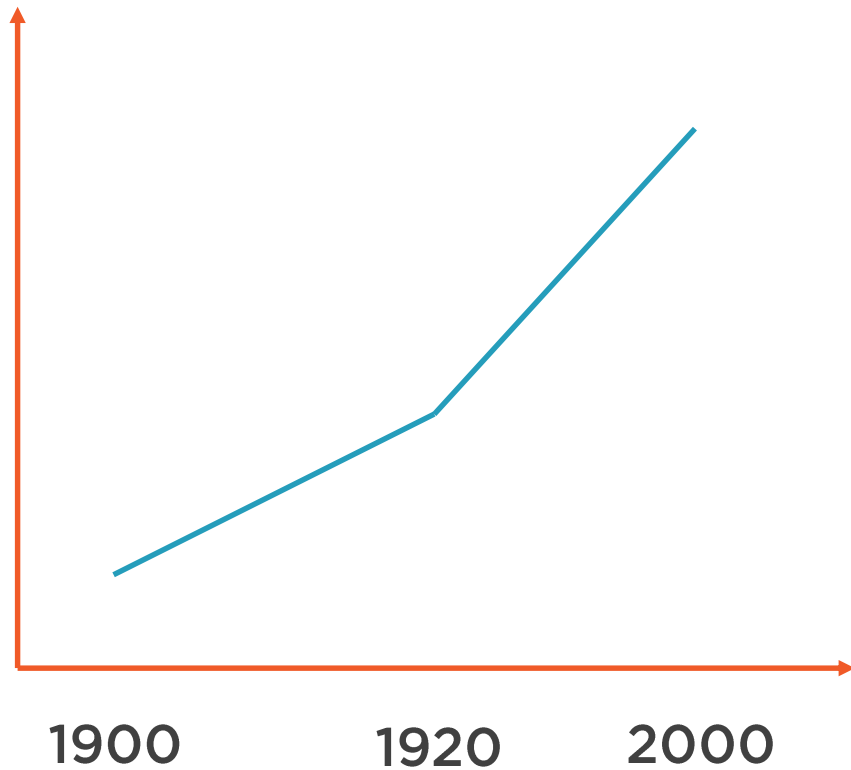
**Be elegant and aesthetically pleasing for better understanding**



# How Not to Lie: Don't Truncate

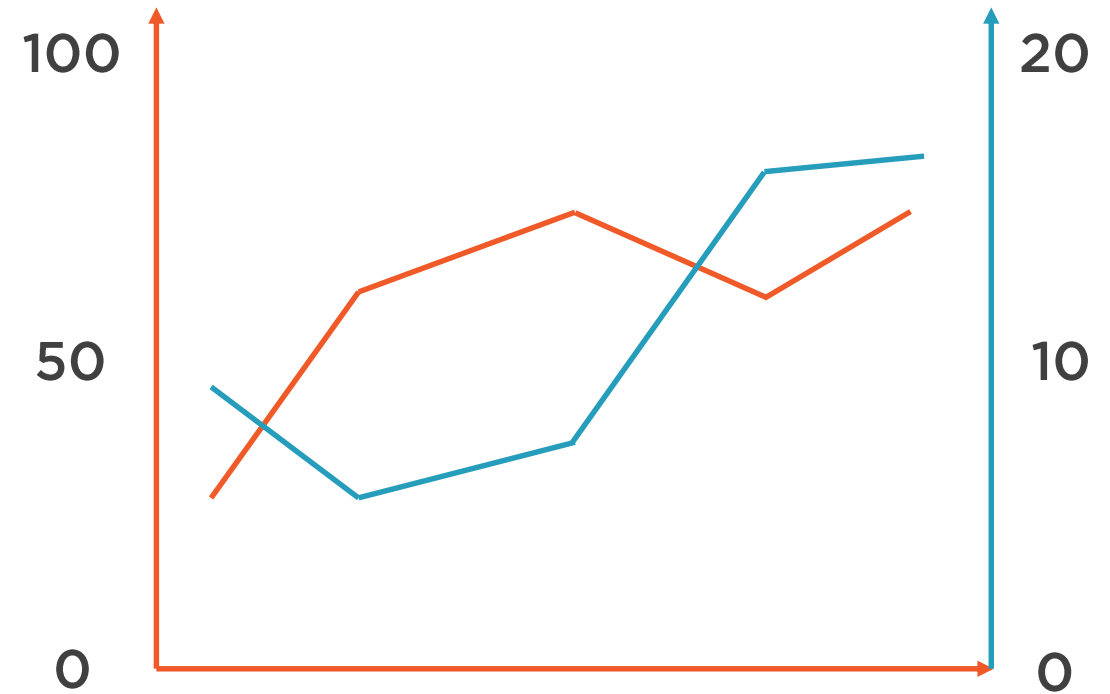
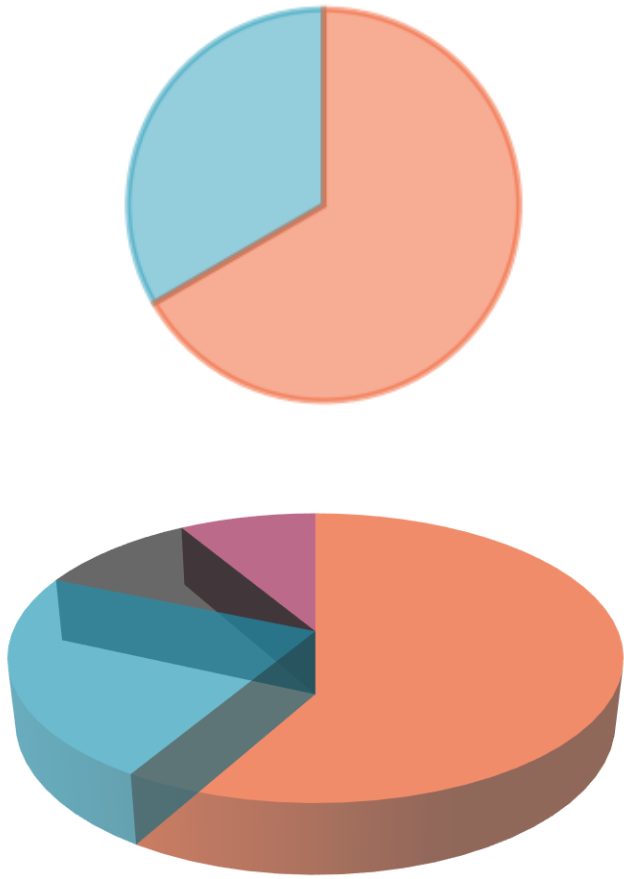


# How Not to Lie: Appropriate Scale

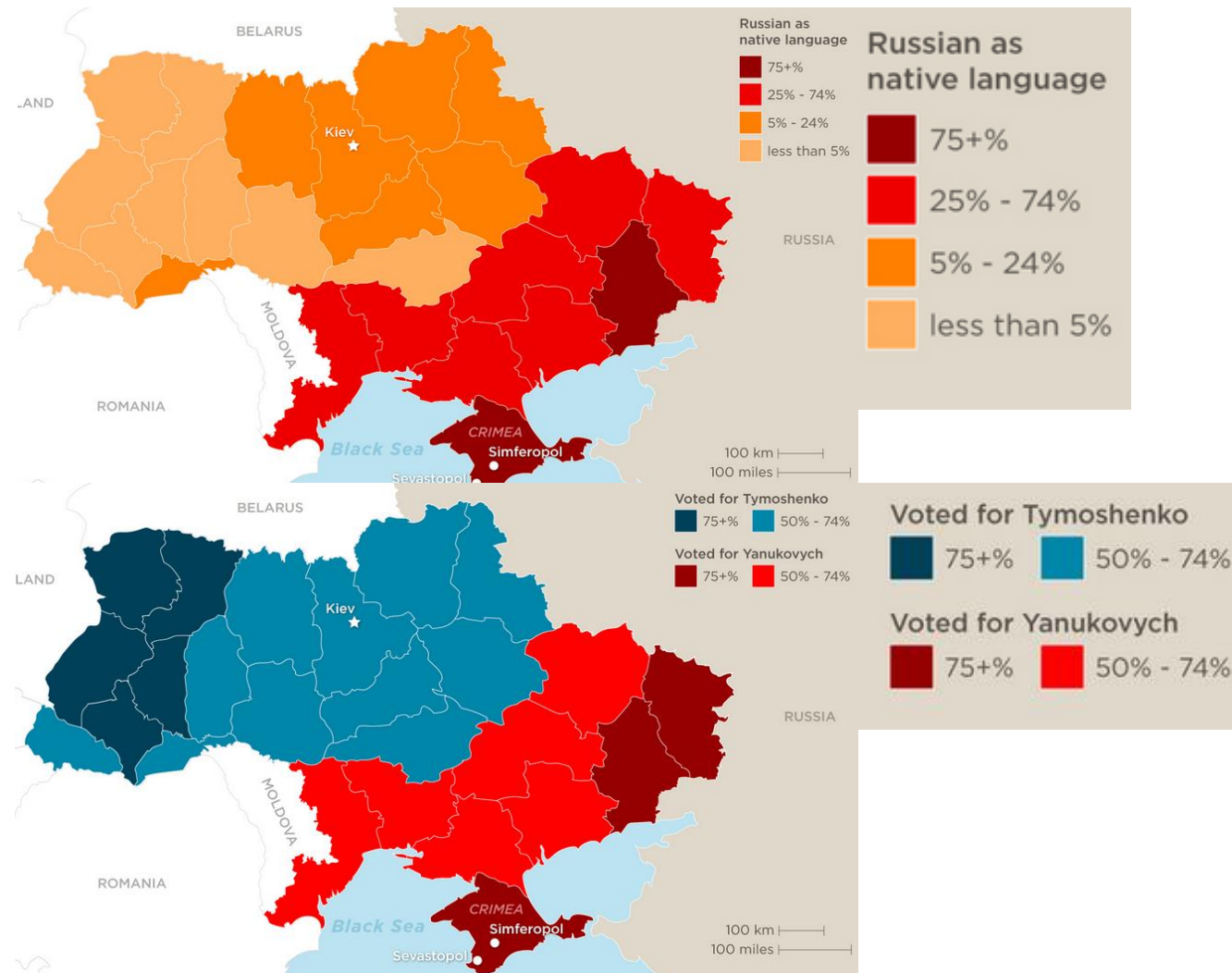




# How Not to Lie: Proportions and Projections

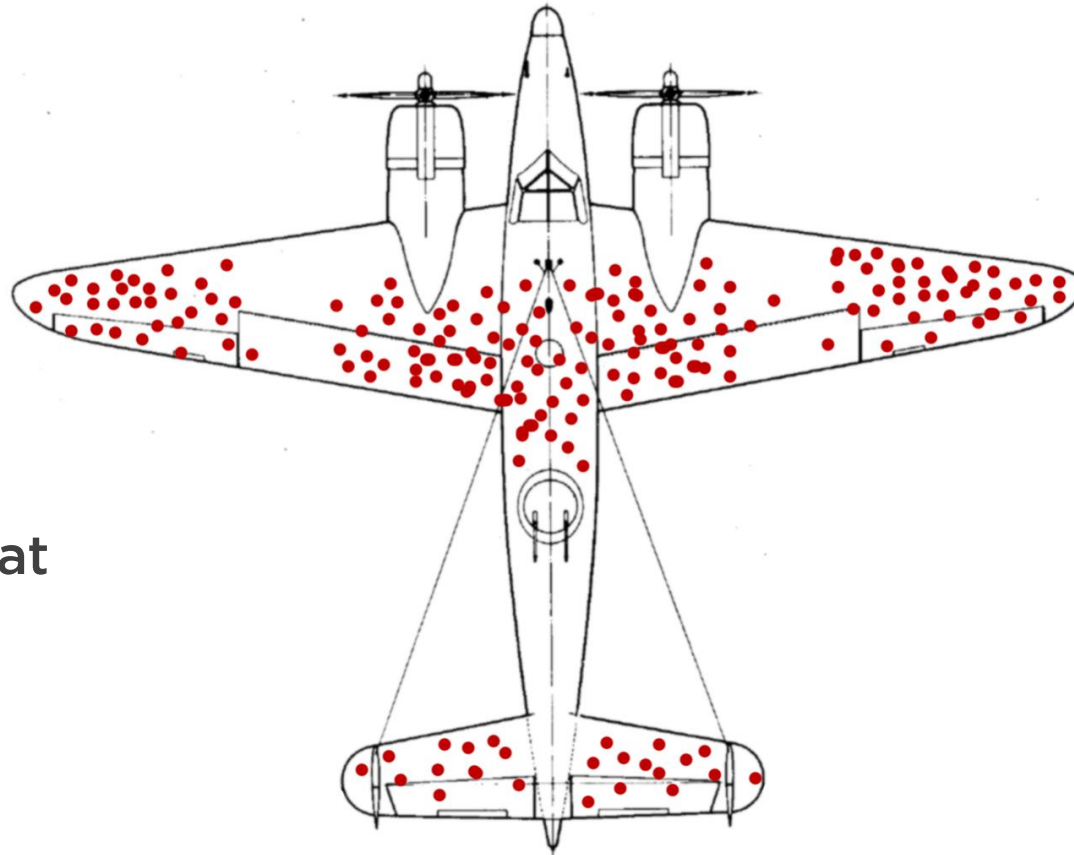


# How to Not Lie: Context



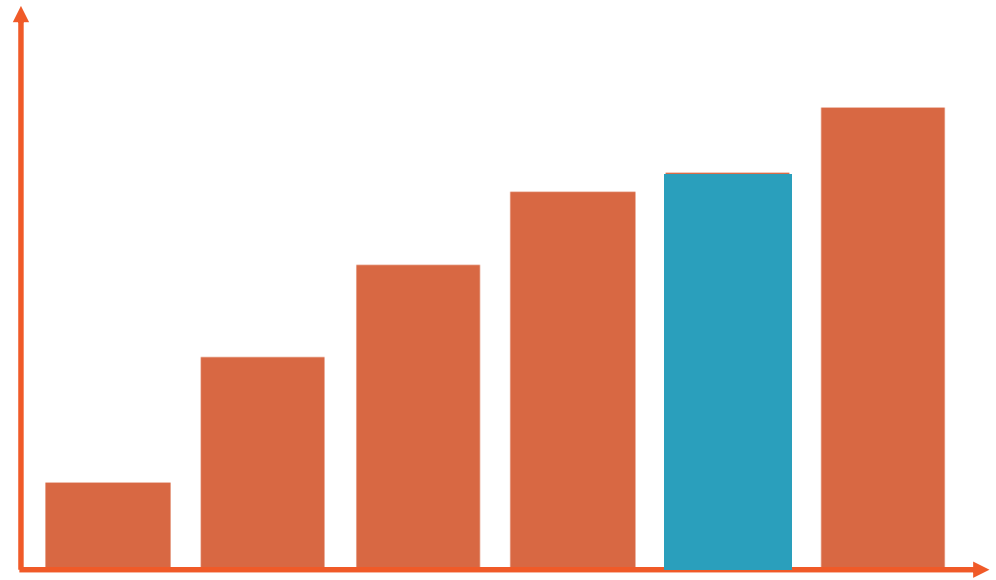
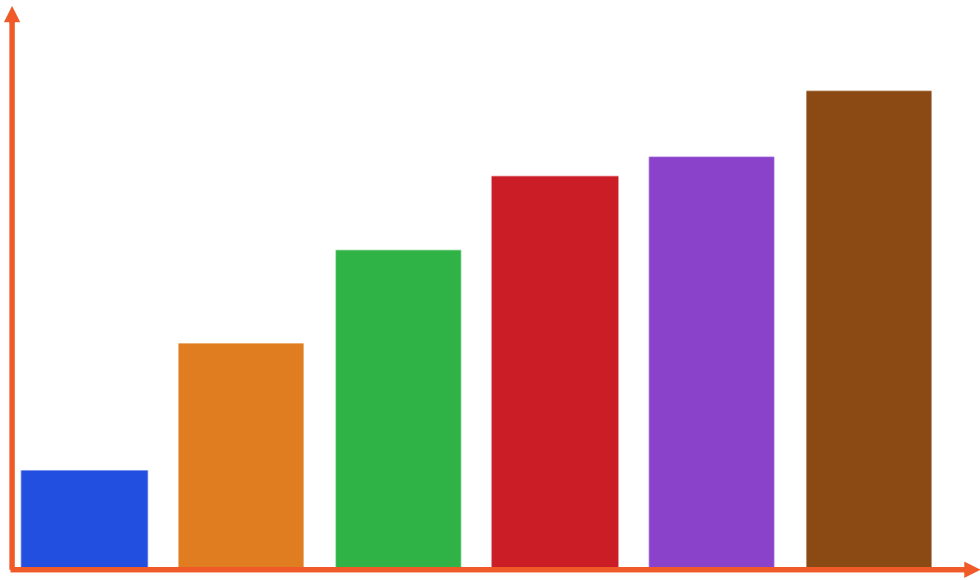
# How to Not Lie: Selection Bias

Bullet impacts on  
planes that returned  
from war



What about those that  
didn't return?

# Choosing Color

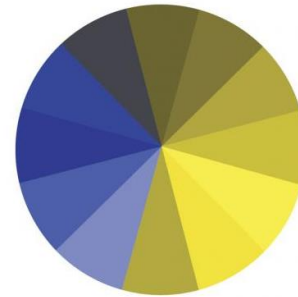
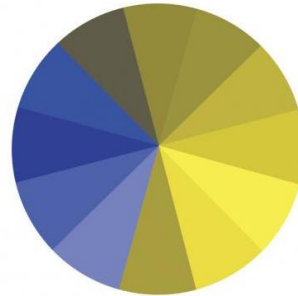


# Colorblindness

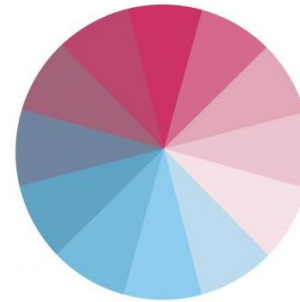
Normal Vision



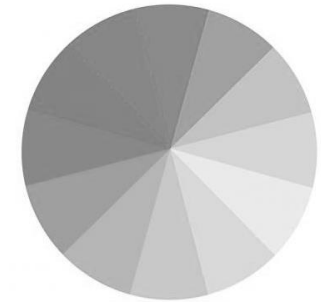
Red - Green



Blue - Yellow

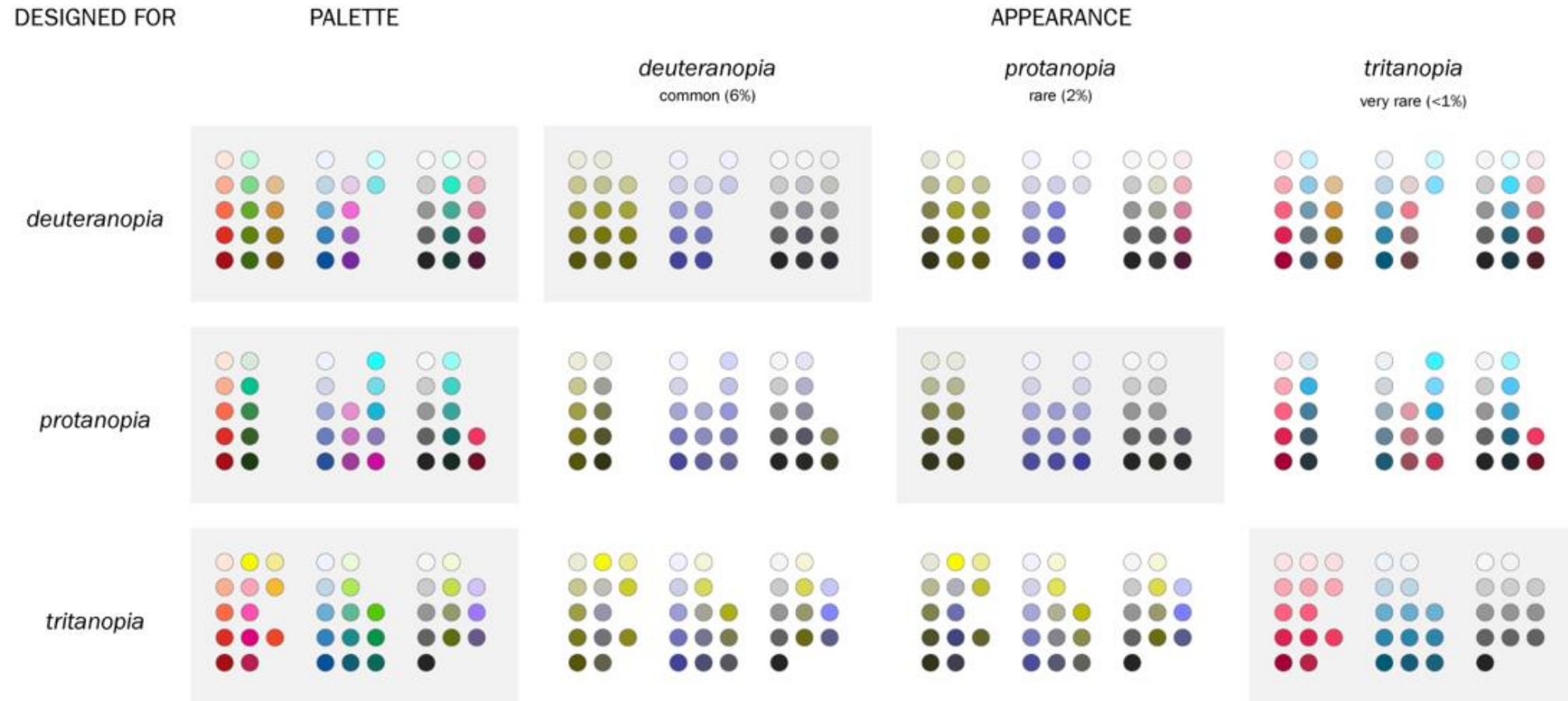


Complete



# Colorblindness

## 15-color palettes adapted for color blindness



# Colorblindness Check Tools

**Color Oracle**  
Design for the Color Impaired



Let's get color blind  
by **Nullbrains**

<http://www.colororacle.org>

<https://addons.mozilla.org/en-US/firefox/addon/let-s-get-color-blind>



It all depends on the  
message to communicate





# Demo



Learn how to perform a colorblind test

By using open source software:

- Color Oracle



# Targeting Your Audience

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# Usually 3 Types of Audience

## Technical People

How it's made, why did you decide this or that

## Business People

How is this good for business, how much impact, enable decision making

## Sales People

How is it useful or attractive for customers?



# Technical Audience

## Confront Ideas

Disagree before you  
agree

## Ask Why

Don't take anything  
for granted

## Explain Every Detail

When possible

## Stay Truthful

Argue based on data

## Be Humble

Focus on outcome



# Business Audience

## High Dimensionality

Explain low dimension  
equivalent

## Simple and Clear

Language, but don't  
oversimplify

## Avoid wrong conclusions

From the audience due to an  
authority effect

## Estimate Impact

Of conclusions when  
possible

## Be Respectful

Make everyone  
understand



# Sales Audience

**Go right to the point**

Be time efficient

**Show capabilities**

What can be done or decided with the insight

**Show specific examples**

Of how insight was applied

**Foster counterfactuals**

To prepare people to field argumentation

**Be clear**

Focus on the main message that everyone should remember

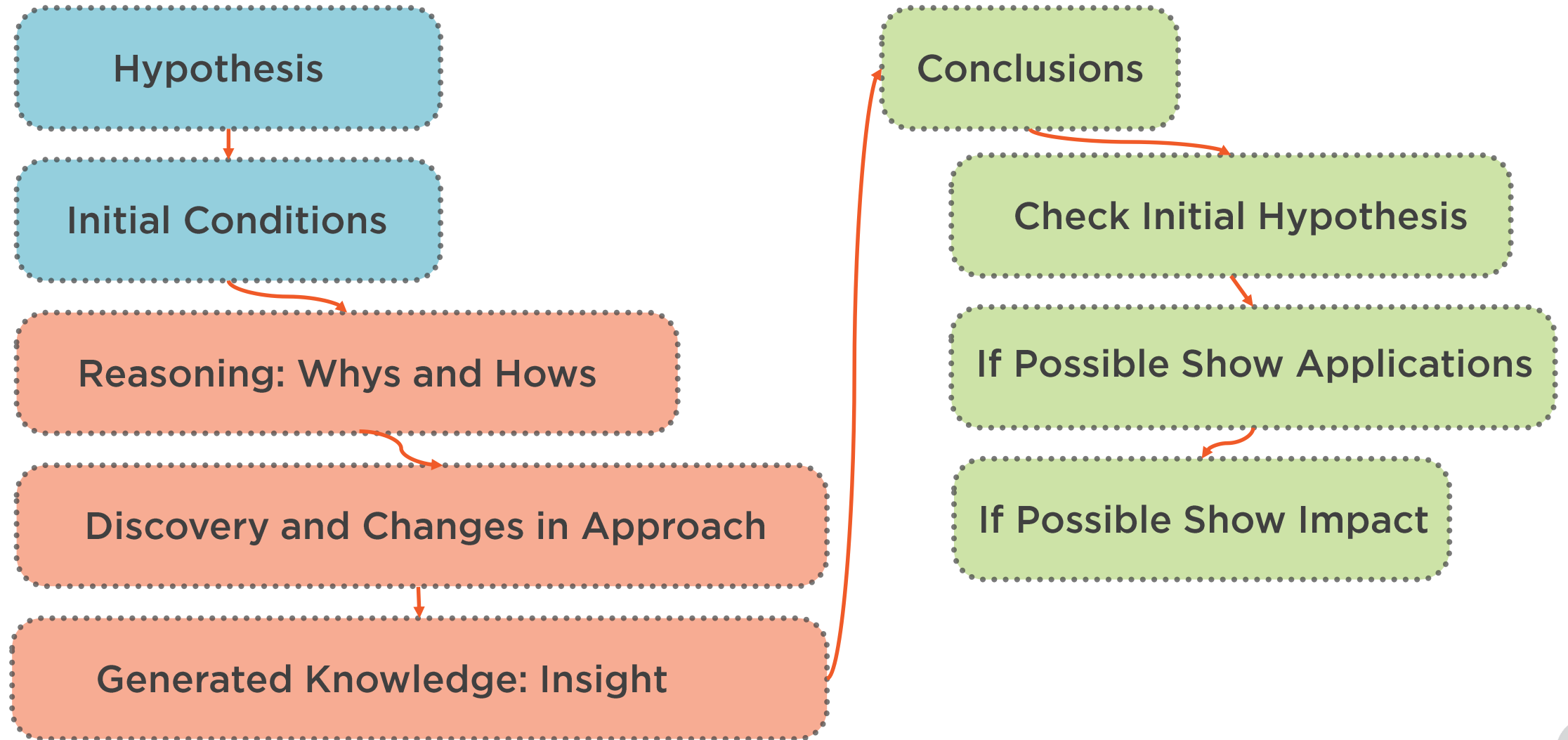


# Structuring Your Report

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# Report Structure





# Remember



Keep it simple and stupid (KISS principle)



Be concise and accurate  
Do not add extra information if it is not needed



Join explanation blocks with "whys" and "hows"



Be clear, don't be ambiguous

