Akos Ersek

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EDUCATION

2021 - 2022 London Business School, London, United Kingdom

Reading for Master's in Financial Analysis degree; Graduation date: July 2022; Grade: A

2017 - 2021

Warwick Business School, Coventry, United Kingdom BSc Management with Finance, First Class Honours

Universitat Pompeu Fabra, Barcelona, Spain Faculty of Economic and Business Sciences

BUSINESS EXPERIENCE

2021

McKinsey & Company, Budapest, Hungary (6 months)

Intern at the Ecosystem Strategy Hub (ESH)

The ESH advises clients covering cross-industrial needs through interconnected services

- Constructed the model for an American fortune 500 company, which enabled the analysis of their ecommerce and POS data used to produce their annual report, covering 41 countries on 6 continents
- Collaborated with senior partners from China, Chicago, and Canada to publish an in-depth study on the potential of a new ecosystem and ways of capturing its value pools
- Co-managed the development of a benchmarking database used in sizing ecosystem value pools and building business cases in live engagements, covering over 200 companies
- Supported the operations of the Ecosystem Strategy Hub in developing internal assets used to strategically advise BFIG clients over the implementation of their ecosystems

2020

Invescom Corporate Finance, Budapest, Hungary (3 months)

Middle-market M&A advisory boutique focused on the CEE region

M&A Advisory Intern

- Managed the process of finding venture capital investors for a \$10m Series A fundraise by a Hungarian-American novel medical device company
- Performed financial analyses and valuations using DCF model and comparable approach, mentored by a senior analyst
- Conducted an in-depth analysis of M&A trends in the CEE technology space with the purpose of supporting Invescom's business development efforts

2018

Magyar Nemzeti Bank, Budapest, Hungary (1 month)

The central bank of Hungary

Intern

• Learned about the open market operations and foreign reserve management activities of the central bank with a special focus on their benchmarking models

2018

JP Morgan Chase & Co, London, United Kingdom (3 days)

Spring Week Intern

 Participated in the Finance & Business Management spring weeks programme, shadowing first and second year analysts, participating in mock assessment centres and speed networking events

ADDITIONAL INFORMATION

Leadership

Warwick Congress: Collaborated with a team of 6 to establish over 10 corporate partnerships and raise £20,000+ for one of the fastest growing university conferences in the UK

LBS CEE Club: Treasurer of the club for the Academic year of 2021/2022, actively managing the budget of the Club to ensure a fair allocation of funds towards diverse activities

Volunteering

MedveMatek

- Volunteered as a teacher delivering 20 hours of teaching in 2019 and 2021 to 25+ children
- Developed the model used in managing the organisation's fictional reward currency using Excel, VBA, and JavaScript, improving efficiency over traditional methods by over 100%

Hobbies

 Played chess competitively between 2005 and 2009 and I still enjoy playing friendly matches and following chess online

Investments

Pompeu Investment Club

- Collaborated with a team of 24 to manage the Pompeu Investment Club's quarterly fund
 Sports
- Co-head my high school swim team, representing my school in 4 international swimming competitions around Africa and Europe, placing 2nd overall as a team in Athens, Greece

Languages

• Fluent English, Native Hungarian, Intermediate Spanish