

Professional Profile

An automotive technician who seeks to be deploy knowledge and skills acquired to solve critical mechanical problems associated with automotive.

Core Skills

- Market/Industry Knowledge
- IT system Skills
- Role Specific Skills
- Languages
- Qualifications

Career Summary / Experience

Aug. 2021 - Current

Sales Associate

Wofa Yaw Enterprise, Abosey Okai

Outline

working closely with customers to determine their needs, answer their questions about our products and recommend the right solutions

Key Responsibilities

- Delivery of products to customers
- Responds to customers' questions.
- Serves customers by helping them select products.
- Greets and receives customers in a welcoming manner.
- Drives sales through engagement of customers, suggestive selling, and sharing products knowledge
- Provides outstanding customer's service.

Key Achievement

- Exceeded 70% sales target to automobile parts of within eight months, been the highest recorded in four years.
- Hitting targets
- Saving time.
- Built rapport with customers by asking probing questions and utilizing effective listening skills.

Feb. 2019 - Current

Automobile Mechanic

D.M Auto Shop, Accra - Plant Pool, Ghana.

Outline

Acting as the first point of contact for all high- profile visitors running faulty cars brought to the workshop. We always make sure we diagnose, detect and fix the problems.

Key Responsibilities

- Led the dismantling and rebuilding of **Nissan** pick up TD 27 engine and QD 32 engine.
- Participated heavily in removal of TOYOTA HILUX gearbox and re-fixings with a centre plate and pressure plate.
- Complete servicing of HONDA CR-V
- Replacement if fuel injectors for Mitsubishi L200 Diesel engine
- Engaged in the in the replacement of brake pads, hydraulic master cylinder and slave cylinder.
- Bleeding the entire hydraulic system of Golf 4
- Assisted an AC technician in the refilling of gas for Ford Escape
- Providing an assist in the removal of tail lights and head lamps in the electrical department.
- Provided solution to a leaking petrol tank for Kia Shuma 2011 model
- Heavily participated in the conversion of Nissan TD from a Petrol engine to a Diesel engine

Key Achievements

- Generating Revenue
- Saving Cost
- Improving Processes

Education and Qualifications

- Certificate in Automobile Engineering (2020)
- Distinction in Vehicle Technology and social studies
- Credit in Mathematics, Engine technology and Technical Drawing.
- Pass in integrated science and practical