

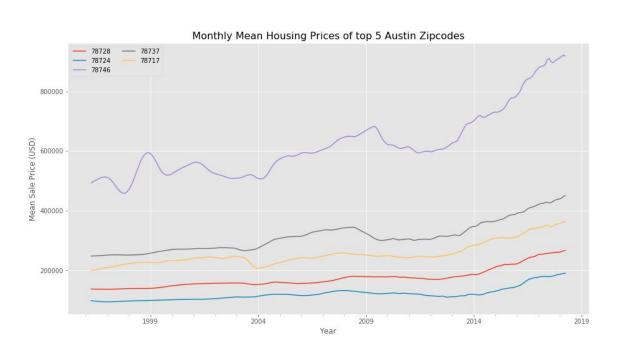
Decision making Data

- Zillow data on monthly mean housing prices from across the Nation
 - ☐ 14,723 zip codes in 7554 cities
- Austin, TX is the fastest growing city in the US
 - **□** 1,325 zip codes
 - Around 100 people move to Austin every day
- Average zipcode home prices dating from April, 1996 to April, 20178



Top 5

After analyzing the ROI and Risk factors of all Zip codes in Austin we determined our top 5



78728:

ROI= 95% Risk= 18.75%

78724

ROI= 94% Risk= 18.29%

78746

ROI= 86% Risk= 17.9%

78737

ROI= 82% Risk= 16.13%

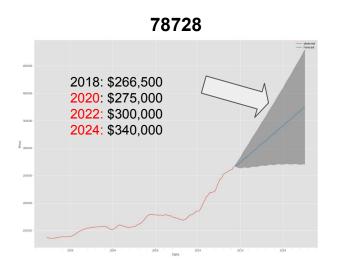
78717

ROI = 81% Risk = 15%

The 2 We Recommend

Forecasted ROI looks to be between 18-27% on these zip codes

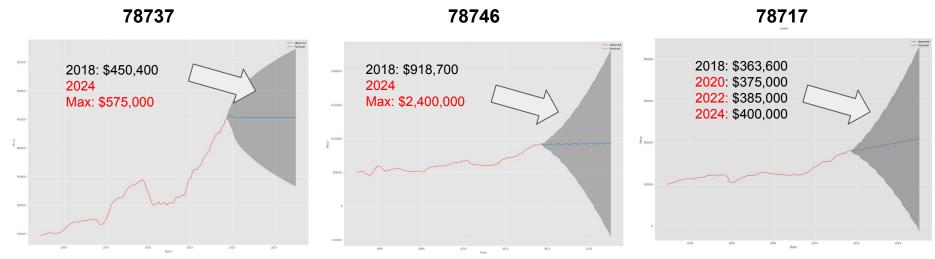




^{*}Grey shaded areas indicate wide prediction spread based on past volatility

The 3 that have risk, but possible reward

Forecasted ROI looks to be between 0% - 10% on these three zip codes, with high risk rewards based on volatility



^{*}Grey shaded areas indicate wide prediction spread based on past volatility

Places Worth Further Examining

- Accounting for 2008 Market Crash, and how that plays into our model
- 2. Calculating precise forecasting data year over year
- 3. Housing market research. How is the market being affected by current corona virus Epidemic?
 - Further Data on which zip codes perform better in the case of a crisis
- 4. What do Mortgages look like now, vs future forecasting of Mortgages
- 5. Research on inflation over time

