

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

		United States					United States				
Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2020		111.1	91.9	106.0	132.5	97.9	*	*	*	*	*
2021		115.2	95.7	108.8	138.6	100.2	*	*	*	*	*
2022		91.9	78.5	91.8	110.1	73.8	*	*	*	*	*
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted				
2022	July	90.2	79.2	92.3	107.0	70.3	96.4	82.7	93.6	118.0	76.3
2022	Aug	88.3	76.5	88.1	105.0	71.6	97.3	83.5	94.4	116.4	80.9
2022	Sept	81.6	72.3	81.8	97.5	63.5	74.7	60.0	73.7	88.0	66.3
2022	Oct	78.0	69.3	82.3	92.1	58.1	75.7	71.8	84.2	84.1	56.4
2022	Nov	75.5	68.8	77.9	89.0	56.8	60.4	55.0	61.6	71.1	46.5
2022	Dec	76.3	64.8	77.2	91.6	60.1	49.4	35.9	48.0	63.2	39.6
2023	Jan	82.5	68.1	84.6	98.6	66.2	64.5	47.1	62.6	80.9	54.3
2023	Feb	83.2	72.5	84.8	99.4	64.6	74.1	59.0	81.2	86.3	59.2
2023	Mar	78.9	66.6	75.7	99.5	59.4	94.7	79.2	87.4	124.5	67.7
2023	Apr	78.6	59.1	78.6	98.7	62.2	90.5	70.5	92.4	112.1	70.0
2023	May	76.6	66.7	74.4	94.6	58.3	94.2	93.8	95.5	109.9	68.5
2023	June r	76.9	67.1	77.8	93.4	57.7	95.9	90.7	97.6	116.4	66.0
2023	July p	77.6	63.2	77.5	95.3	61.3	83.1	66.2	79.7	104.7	66.1
vs. last month:		0.9%	-5.8%	-0.4%	2.0%	6.2%	-13.3%	-27.0%	-18.3%	-10.1%	0.2%
vs. last year:		-14.0%	-20.2%	-16.0%	-10.9%	-12.8%	-13.8%	-20.0%	-14.9%	-11.3%	-13.4%