## **Financial Networks and Contagion**

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We study cascades of failures in a network of interdependent financial organizations: how discontinuous changes in asset values (e.g., defaults and shutdowns) trigger further failures, and how this depends on network structure. Integration (greater dependence on counterparties) and diversification (more counterparties per organization) have different, nonmonotonic effects on the extent of cascades. Diversification initially connects the network, permitting cascades to travel; but as it increases further, organizations are better insured against one anothers failures. Integration also faces tradeoffs: increased dependence on other organizations versus less sensitivity to own investments. Finally, we illustrate the model with data on European debt cross-holdings.

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Globalization brings with it increased financial interdependencies among many kinds of organizations – governments, central banks, investment banks, firms, etc. – that hold each other's shares, debts and other obligations. Such interdependencies can lead to cascading defaults and failures, which are often avoided through massive bailouts of institutions deemed "too big to fail." Recent examples include the U.S. government's interventions in A.I.G., Fannie Mae, Freddie Mac, and General Motors; and the European Commission's interventions in Greece and Spain. Although such bailouts circumvent the widespread failures that were more prevalent in the nineteenth and early twentieth centuries, they emphasize the need to study the risks created by a network of interdependencies. Understanding these risks is crucial to designing incentives and regulatory responses that defuse cascades before they are imminent.

In this paper we develop a general model that produces new insights regarding financial contagions and cascades of failures among organizations linked through a network of financial interdependencies. Organizations' values depend on each

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other – e.g., through cross-holdings of shares, debt or other liabilities. If an organization's value becomes sufficiently low, it hits a failure threshold at which it discontinuously loses further value; this imposes losses on its counterparties, and these losses then propagate to others, even those who did not interact directly with the organization initially failing. At each stage, other organizations may hit failure thresholds and also discontinuously lose value. Relatively small and even organization-specific shocks can be greatly amplified in this way.<sup>1</sup>

In our model, organizations hold primitive assets (any factors of production or other investments) as well as shares in each other.<sup>2</sup> The basic network we start with describes which organizations directly hold which others. Cross-holdings lead to a well-known problem of inflating book values<sup>3</sup>, and so we begin our analysis by deriving a formula for a non-inflated "market value" that any organization delivers to final investors outside the system of cross-holdings. This formula shows how each organization's market value depends on the values of the primitive assets and on any failure costs that have hit the economy. We can therefore track how asset values and failure costs propagate through the network of interdependencies. An implication of failures being complementary is that cascades occur in "waves" of dependencies. Although in practice these might occur all at once, it can be useful to distinguish the sequence of dependencies in order to figure out how they might be avoided. Some initial failures are enough to cause a second wave of organizations to fail. Once these organizations fail, a third wave of failures may occur, and so on. A variation on a standard algorithm<sup>4</sup> then allows us compute the extent of these cascades by using the formula discussed above to propagate the failure costs at each stage and determine which organizations fail in the next wave. Policymakers can use this algorithm in conjunction with the market value formula to run counterfactual scenarios and identify which organizations might be involved in a cascade under various initial scenarios.

With this methodology in hand, our main results show how the probability of cascades and their extent depend on two key aspects of cross-holdings: integration and diversification. Integration refers to the *level* of exposure of organizations to each other: how much of an organization is privately held by final investors, and how much is cross-held by other organizations. Diversification refers to *how spread out* cross-holdings are: is a typical organization held by many others, or by just a few? Integration and diversification have different, nonmonotonic effects on the extent of cascades.

<sup>&</sup>lt;sup>1</sup>The discontinuities incurred when an organization fails can include the cost of liquidating assets, the (temporary) misallocation of productive resources, as well as direct legal and administrative costs. Given that efficient investment or production can involve a variety of synergies and complementarities, any interruption in the ability to invest or pay for and acquire some factors of production can lead to discontinuously inefficient uses of other factors, or of investments. See Section 1.3 for more details.

<sup>&</sup>lt;sup>2</sup>We model cross-holdings as direct (linear) claims on values of organizations for simplicity, but the model extends to all sorts of debt and other contracts as discussed in Section 2 in the Online Appendix.

<sup>3</sup>See Brioschi, Buzzacchi, and Colombo (1989) and Fedenia, Hodder, and Triantis (1994).

<sup>&</sup>lt;sup>4</sup>This sort of algorithm is the obvious one for finding extreme points of a lattice, and so is standard in a variety of equilibrium settings. Ours is a variation on one from Eisenberg and Noe (2001).

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If there is no integration then clearly there cannot be any contagion. As integration increases, the exposure of organizations to each other increases and so contagions become possible. Thus, on a basic level increasing integration leads to increased exposure which tends to increase the probability and extent of contagions. The countervailing effect here is that an organization's dependence on its own primitive assets decreases as it becomes integrated. Thus, although integration can increase the likelihood of a cascade once an initial failure occurs, it can also decrease the likelihood of that first failure.

With regard to diversification, there are also tradeoffs, but on different dimensions. Here the overall exposure of organizations is held fixed but the number of organizations cross-held is varied. With low levels of diversification, organizations can be very sensitive to particular others, but the network of interdependencies is disconnected and overall cascades are limited in extent. As diversification increases, a "sweet spot" is hit where organizations have enough of their cross-holdings concentrated in particular other organizations so that a cascade can occur, and yet the network of cross-holdings is connected enough for the contagion to be far-reaching. Finally, as diversification is further increased, organizations' portfolios are sufficiently diversified so that they become insensitive to any particular organization's failure.

Putting these results together, an economy is most susceptible to widespread financial cascades when two conditions hold. The first is that integration is intermediate: each organization holds enough of its own assets that the idiosyncratic devaluation of those assets can spark a first failure, and holds enough of other organizations for failures to propagate. The second condition is that organizations are partly diversified: the network is connected enough for cascades to spread widely, but nodes don't have so many connections that they are well-insured against the failure of any counterparty. Our analysis of these tradeoffs includes both analytical results on a class of networks for which the dynamics of cascades are tractable, as well as simulation results on other random cross-holding networks.

In the simulations, we examine several important specific network structures. One is a network with a clique of large "core" organizations surrounded by many smaller "peripheral" organizations, each of which is linked to a core organization. This emulates the network of interbank loans. There we see a further nonmonotonicity in integration: if core organizations have low levels of integration then the failure of some peripheral organization is contained, with only one core organization failing; if core organizations have middle levels of integration then widespread contagions occur; if core organizations are highly integrated then they become less exposed to any particular peripheral organization and more resistant to peripheral failures. A second model is one with concentrations of cross-holdings within sectors or other groups. As cross-holdings become more sector-specific, particular sectors become more susceptible to cascades, but widespread cascades become less likely. The level of segregation at which this change happens depends on

diversification. With lower diversification, cascades disappear at *lower* rates of segregation – it takes less segregation to fragment the network and prevent cascades.

We also consider what a regulator or government might do to mitigate the possibility of cascades of failures. Preventing a first failure prevents the potential ensuing cascade of failures and it might be hoped that a clever reallocation of cross-holdings could achieve this. Unfortunately, we show that any fair exchange of cross-holdings or assets involving the organization most at risk of failing makes that organization more likely to fail at some asset prices close to the current asset prices. Making the system unambiguously less susceptible to a first failure necessitates "bailing out" the organization most at risk of failing.

Finally, we illustrate the model in the context of cross-holdings of European debt.

While there is a growing literature on networks of interdependencies in financial markets<sup>5</sup> our methodology and results are different from any that we are aware of, especially the results on nonmonotonicities in cascades due to integration and diversification.

An independent study by Acemoglu, Ozdaglar and Tahbaz-Salehi (2012), as well as related earlier studies of Gouriéroux, Héam and Monfort (2012) and Gai and Kapadia (2010), are the closest to ours.<sup>6</sup> They each examine how shocks propagate through a network based on debt holdings or interbank lending, where shocks lead an organization to pay only a portion of its debts. They are also interested in how shocks propagate as a function of network architecture. However, beyond the basic motivation and focus on the network propagation of shocks, the studies are quite different and complementary. The main results of Acemoglu, Ozdaglar and Tahbaz-Salehi (2012) characterize the best and worst networks from a social planner's perspective. For moderate shocks a perfectly diversified pattern of holdings is optimal, while for very large shocks perfectly diversified holdings become the worst possible.<sup>7</sup> Our focus is on the complementary question of what happens for intermediate shocks and for a variety of networks. To this end, we

<sup>&</sup>lt;sup>5</sup>For example, see Rochet and Tirole (1996), Kiyotaki and Moore (1997), Allen and Gale (2000), Eisenberg and Noe (2001), Upper and Worms (2004), Cifuentes, Ferrucci and Shin (2005), Leitner (2005), Allen and Babus (2009), Lorenza, Battiston, Schweitzer (2009), Gai and Kapadia (2010), Wagner (2010), Billio et al. (2012), Demange (2012), Diebold and Yilmaz (2011), Dette, Pauls, and Rockmore (2011), Gai, Haldane, and Kapadia (2011), Greenwood, Landier, and Thesmar (2012), Ibragimov, Jaffee and Walden (2011), Upper (2011), Acemoglu et al. (2012), Allen, Babus and Carletti (2012), Cohen-Cole, Patacchini and Zenou (2012), Gouriéroux, Héam and Monfort (2012), Alvarez and Barlevy (2013), Glasserman and Young (2013) and Gofman (2013).

<sup>&</sup>lt;sup>6</sup>Cabrales, Gottardi, and Vega-Redondo (2013) study the tradeoff between the risk-sharing enabled by greater interconnection and the greater exposure to cascades resulting from larger components in the financial network. Their focus is also on some benchmark networks (minimally connected and complete ones) and they examine which ones are best for different distributions of shocks. Again, our work is complementary not only in terms of distinguishing diversification and integration but also analyzing comparative statics for intermediate network structures and finding nonmonotonicites there.

<sup>&</sup>lt;sup>7</sup>Shaffer (1994) also identifies a trade-off between risk sharing and systemic failures. While diversified portfolios reduce risk, they also result in organizations holding similar portfolios and a system susceptible to simultaneous failures. See also Ibragimov, Jaffee and Walden (2011) and Allen, Babus and Carletti (2012).

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consider a class of random networks and ask how the consequences of a given moderate shock depend on diversification and integration. The results highlight that *intermediate* levels of diversification and integration can be the most problematic.

Gai and Kapadia (2010) made two observations. First: rare, large shocks may have extreme consequences when they occur - a point elaborated upon in the subsequent literature discussed above. Second, a shock of a given magnitude may have very different consequences depending on where in the network it hits and on the average connectivity of the network. Gai and Kapadia develop these points in a standard model of epidemics in which the network is characterized by its degree distribution. An innovation of our model is to go beyond the degree distribution of a network and calculate equilibrium (fixed-point) values and interdependencies for organizations. Doing so allows us to distinguish an important dimension of *financial* networks: integration, which can be varied independently of diversification. Building on that, we show how diversification and integration each affect the ingredients of financial cascades – and the final outcomes – in different and non-monotonic ways. In doing so, we recover, as a special case, Gai and Kapadia's observation that cascades can be non-monotonic in connectivity.<sup>8</sup> But we also gain key new results on when and how the "danger zone" of intermediate diversification can be blunted by changing the level of integration in the system. Finally, we study how the integration of a financial network interacts with a core-periphery structure and with segregation, and other correlation structures.

## I. The Model and Determining Organizations' Values with Cross-Holdings

## A. Primitive Assets, Organizations, and Cross-Holdings

There are n organizations (e.g., countries, banks, or firms) making up a set  $N = \{1, ..., n\}$ .

The values of organizations are ultimately based on the values of primitive assets or factors of production – from now on simply  $assets - M = \{1, ... m\}$ . For concreteness, a primitive asset may be thought of as a project that generates a net flow of cash over time. The present value (or market price) of asset k is denoted  $p_k$ . Let  $D_{ik} \geq 0$  be the share of the value of asset k held by (i.e., flowing directly into) organization i and let  $\mathbf{D}$  denote the matrix whose (i, k)-th entry is equal to  $D_{ik}$ . (Analogous notation is used for all matrices.)

An organization can also hold shares of other organizations. For any  $i, j \in N$  the number  $C_{ij} \geq 0$  is the fraction of organization j owned by organization i, where  $C_{ii} = 0$  for each i.<sup>10</sup> The matrix  $\mathbf{C}$  can be thought of as a network in

 $<sup>^8</sup>$ In different settings, Cifuentes, Ferrucci and Shin (2005) and Gofman (2013) also find that cascades can be non-monotonic in connectivity.

<sup>&</sup>lt;sup>9</sup>The primitive assets could be more general factors: prices of inputs, values of outputs, the quality of organizational know-how, investments in human capital, etc. To keep the exposition simple, we model these as abstract investments and assume that net positions are nonnegative in all assets.

 $<sup>^{10}</sup>$ It is possible to instead allow  $C_{ii} > 0$ , which leads to some straightforward adjustments in the

which there is a directed link from j to i if value flows in that direction – i.e., if i owns a positive share of j, so that  $C_{ij} > 0$ .<sup>11</sup>

After all these cross-holding shares are accounted for, there remains a share  $\widehat{C}_{ii} := 1 - \sum_{j \in N} C_{ji}$  of organization i not owned by any organization in the system – a share assumed to be positive. This is the part that is owned by *outside* shareholders of i, external to the system of cross-holdings. The off-diagonal entries of the matrix  $\widehat{\mathbf{C}}$  are defined to be 0.

Cross-holdings are modeled as linear dependencies in this paper, and we now briefly discuss the interpretation of this. We view the functional form as an approximation of debt contracts around and below organizations' failure thresholds - the region of organizations' values that are important whenever one's failure causes another to fail. In this region, under most bankruptcy procedures 13 there is linear rationing in how much of the debt is paid back. Some organizations may be far from their failure thresholds, and for those, others' changes in value have a smaller effect on the risk of failure. The linear model can incorporate both of these effects through the slope parameters in the cross-holdings matrix; this is discussed in detail in Section 1.5, as well as Section 2 of the Online Appendix. Of course, this is a crude approximation, but allows a tractable analysis of cross-dependencies, and provides basic insights that should still be useful when nonlinearities are addressed in detail. More generally, cross-holdings can involve all sorts of contracts; any liability in the form of some payment that is due could be included. <sup>14</sup> Directly modeling other sorts of contracting between organizations would complicate the analysis and so we focus on this formulation for now to illustrate the basic issues. Section 2 in the Online Appendix discusses extending the model to more general liabilities.

## B. Values of Organizations: Accounting and Adjusting for Cross-Holdings

In a setting with cross-holdings, there are subtleties in determining the "fair market" value of an organization, and the real economic costs of organizations'

derivations that follow; but one needs to be careful in interpreting what it means for an organization to have cross-holdings in itself – which effectively translates into a form of private ownership.

<sup>11</sup> Some definitions: a path from  $i_1$  to  $i_\ell$  in a matrix  $\mathbf M$  is a sequence of distinct nodes  $i_1,i_1,\ldots,i_\ell$  such that  $M_{i_{r+1}i_r}>0$  for each  $r\in\{1,2,\ldots,\ell-1\}$ . A cycle is a sequence of (not necessarily distinct) nodes  $i_1,i_1,\ldots,i_\ell$  such that  $M_{i_{r+1}i_r}>0$  for each  $r\in\{1,2,\ldots,\ell-1\}$  and  $M_{i_1i_r}>0$ .

 $^{12}$ This assumption ensures that organization's market values (discussed below) are well-defined. It is slightly stronger than necessary. It would suffice to assume that, for every organization i, there is some j such that  $\hat{C}_{jj} > 0$  and there is a path from j to i. An organization with  $\hat{C}_{ii} = 0$  would essentially be a holding company, and the important aspect is to have an economy where there are at least some organizations that are not holding companies and some outside shareholders that no organizations have claims on.

<sup>13</sup>A richer model would include priority classes, but the basic issues that we address in the simplified model should still appear in such a richer model.

<sup>14</sup>In essence, our modeling is a reduced form that aggregates all effects into a linear dependence of each organization on others, allowing for a discontinuous loss at a critical organization value. In cases where organizations can short sell other organizations, or hold options or other derivatives that appreciate in value when another organization falls in value, some of our lattice results (discussed in Sections 1.6 and 2.2.3) would no longer hold. That is an interesting topic for further research.

failures. Doing the accounting correctly is essential to analyzing cascades of failure. The basic framework for the accounting was developed by Brioschi, Buzzacchi, and Colombo (1989) and Fedenia, Hodder, and Triantis (1994). In this section, we briefly review the accounting and the key valuation equations in the absence of failure costs. In ensuing sections, we incorporate failures and associated discontinuities.

The equity value  $V_i$  of an organization i is the total value of its shares – those held by other organizations as well as those held by outside shareholders. This is equal to the value of organization i's primitive assets plus the value of its claims on other organizations:

$$(1) V_i = \sum_k D_{ik} p_k + \sum_j C_{ij} V_j.$$

Equation (1) can be written in matrix notation as

$$V = Dp + CV$$

and solved to yield<sup>15</sup>

(2) 
$$\mathbf{V} = (\mathbf{I} - \mathbf{C})^{-1} \mathbf{D} \mathbf{p}.$$

Adding up equation (1) across organizations (and recalling that each column of  $\mathbf{D}$  adds up to 1) shows that the sum of the  $V_i$  exceeds the total value of primitive assets held by the organizations. Essentially, each dollar of net primitive assets directly held by organization i contributes a dollar to the equity value of organization i, but then is also counted partially on the books of all the organizations that have an equity stake in i.<sup>16</sup>

As argued by both Brioschi, Buzzacchi, and Colombo (1989) and Fedenia, Hodder, and Triantis (1994), the ultimate (non-inflated) value of an organization to the economy – what we call the "market" value – is well-captured by the equity value of that organization that is held by its *outside* investors. This value captures the flow of real assets that accrues to final investors of that organization.

<sup>&</sup>lt;sup>15</sup>Under the assumption that each column of **C** sums to less than 1 (which holds by our assumption of nonzero outside holdings in each organization), the inverse  $(\mathbf{I} - \mathbf{C})^{-1}$  is well-defined and nonnegative (Meyer, 2000, Section 7.10).

<sup>&</sup>lt;sup>16</sup>This initially counterintuitive feature is discussed in detail by French and Poterba (1991) and Fedenia, Hodder, and Triantis (1994).

The market value, which we denote by  $v_i$ , is equal to  $\widehat{C}_{ii}V_i$ , and therefore: <sup>17</sup>

(3) 
$$\mathbf{v} = \widehat{\mathbf{C}}\mathbf{V} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}\mathbf{D}\mathbf{p} = \mathbf{A}\mathbf{D}\mathbf{p}.$$

We refer to  $\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$  as the dependency matrix. It is reminiscent of Leontief's input-output analysis. Equation 3 shows that value of an organization can be represented as a sum of the value of its ultimate claims on primitive assets, with organization i owning a share  $A_{ij}$  of j's direct holdings of primitive assets. This is the portfolio of underlying assets an outside investor would hold to replicate the returns generated by holding organization i. To see this, suppose each organization fully owns exactly one proprietary asset, so that m = n and  $\mathbf{D} = \mathbf{I}$ . In this case,  $A_{ij}$  describes the dependence of i's value on j's proprietary asset. It is reassuring that  $\mathbf{A}$  is column stochastic so that indeed the total values of all organizations add up to the total values of all underlying assets – for all  $i \in \mathbb{N}$ , we have i

$$\sum_{i \in N} A_{ij} = 1.$$

## C. Discontinuities in Values and Failure Costs

An important part of our model is that organizations can lose productive value in discontinuous ways if their values fall below certain critical thresholds. These discontinuities can lead to cascading failures and also the presence of multiple equilibria.

There are many sources of such discontinuities. For example, if an airline can no longer pay for fuel, then its planes may be forced to sit idle (as happened with Spanair in February of 2012) which leads to a discontinuous drop in revenue in response to lost new bookings, and so forth. If a country or firm's debt rating is downgraded, it often experiences a discontinuous jump in its cost of capital. Dropping below a critical value might also involve bankruptcy proceedings and

<sup>17</sup>A way to double check this equation is to derive the market value of an organization from the book value of its underlying assets and cross-holdings less the part of its book value promised to other organizations in cross-holdings:

$$v_i = \sum_j C_{ij}V_j - \sum_j C_{ji}V_i + \sum_k D_{ik}p_k$$

or

$$\mathbf{v} = \mathbf{C}\mathbf{V} - (\mathbf{I} - \widehat{\mathbf{C}})\mathbf{V} + \mathbf{D}\mathbf{p} = (\mathbf{C} - (\mathbf{I} - \widehat{\mathbf{C}}))\mathbf{V} + \mathbf{D}\mathbf{p}.$$

Substituting for the book value V from (2), this becomes

$$\mathbf{v} = (\mathbf{C} - \mathbf{I} + \widehat{\mathbf{C}})(\mathbf{I} - \mathbf{C})^{-1}\mathbf{D}\mathbf{p} + \mathbf{D}\mathbf{p} = (\mathbf{C} - \mathbf{I} + \widehat{\mathbf{C}} + (\mathbf{I} - \mathbf{C}))(\mathbf{I} - \mathbf{C})^{-1}\mathbf{D}\mathbf{p} = \mathbf{A}\mathbf{D}\mathbf{p}.$$

 $<sup>^{18}</sup>$ This can be seen by defining an augmented system in which there is a node corresponding to each organization's external investor and noting that, under our assumptions, the added nodes are the only absorbing states of the Markov chain corresponding to the system of asset flows. Column j of  $\mathbf{A}$  describes how the proprietary assets entering at node j are shared out among the external absorbing nodes. Since all the flow must end up at some external absorbing node,  $\mathbf{A}$  must be column-stochastic.

legal costs. Broadly, many of these discontinuities stem from an illiquidity which then leads to an inefficient use of assets. Indeed, given that efficient production can involve a variety of synergies and complementarities, any interruption in the ability to pay for and acquire some factors of production can lead to discontinuously inefficient uses of other factors, or of investments. One detailed and simple microfoundation is laid out in Section 1.5 below.

If the value  $v_i$  of a organization i falls below some threshold level  $\underline{v}_i$ , then i is said to fail and incurs failure costs  $\beta_i(\mathbf{p})$ .<sup>19</sup> These failure costs are subtracted from a failing organization's cash flow. They can represent the diversion of cash flow towards dealing with the failure or a reduction in the returns generated by proprietary assets. Either way this introduces critical non-linearities – indeed, discontinuities – into the system.

We base failure costs on the (market) value of an organization,  $v_i$ , and not the book value,  $V_i$ . This captures the idea that failure occurs when an organization has difficulties or disruptions in operating, and the artificial inflation in book values that accompanies cross-holdings is irrelevant in avoiding a failure threshold. Nonetheless, the model could instead make failures dependent upon the book values  $V_i$ , in cases where cash flows relate to book values. Nothing qualitative would change in what follows, as the critical ingredients of thresholds of discontinuities and cascades that depend on cross-holdings would still all be present, just with different trigger points.

Let us say a few words about the relative sizes of these discontinuities. Recent work has estimated the cost of default to average 21.7 percent of the market value of an organization's assets, (with substantial variation – see Davydenko, Strebulaev, and Zhao (2012), as well as James (1991)).<sup>21</sup> It might be hoped that organizations will reduce the scope for cascades of failures by minimizing their failure costs and reducing the threshold values at which they fail. In fact, as we show in the Online Appendix (Section 3), financial networks can create moral hazard and favor the opposite outcome. As discussed in Leitner Leitner (2005), counterparties have incentives to bail out a failing organization<sup>22</sup> to avoid (indirectly) incurring failure costs. To improve its bargaining position in negotiating for such aid, an organization may then want to increase its failure costs and make its failure more likely. Nevertheless, although default costs can be large both absolutely and relative to the value of an organization's assets (e.g., the size of the recent Greek write-down in debt, or the fire-sale of Lehman Brothers' assets), it can also be that smaller effects snowball. Given that a major recession in an economy is only a matter of a change of a few percentage points in its growth

<sup>&</sup>lt;sup>19</sup>The argument **p** reflects that these costs can depend on the values of underlying assets, as would be the case when these are liquidated for a fraction of their former value. See Section 1.5 for more detail.

<sup>&</sup>lt;sup>20</sup>For example, if the failure threshold were based on book values, then two organizations about to fail would be able to avoid failure by exchanging cross-holdings and inflating their book values.

<sup>&</sup>lt;sup>21</sup>Capping the failure costs is not important for our model, but they could easily be capped at  $\underline{v}_i$  or  $(Dp)_i$  or some other natural level.

<sup>&</sup>lt;sup>22</sup>For example, in the form a debt write-down.

rate, when contagions are far-reaching, the particular drops in value of any single organization need not be very large in order to have a large effect on the economy. We develop this observation further in Section 2.1.

## D. Including Failure Costs in Market Values

The valuations in (2) and (3) have analogs when we include discontinuities in value due to failures. The discontinuous drop imposes cost directly on an organization's balance sheet, and so the book value of organization i becomes:

$$V_i = \sum_{i \neq i} C_{ij} V_j + \sum_k D_{ik} p_k - \beta_i I_{v_i < \underline{v}_i}$$

where  $I_{v_i < \underline{v}_i}$  is an indicator variable taking value 1 if  $v_i < \underline{v}_i$  and value 0 otherwise. This leads to a new version of (2):

(4) 
$$\mathbf{V} = (\mathbf{I} - \mathbf{C})^{-1} (\mathbf{D}\mathbf{p} - \mathbf{b}(\mathbf{v}, \mathbf{p})),$$

where  $b_i(\mathbf{v}, \mathbf{p}) = \beta_i(\mathbf{p})I_{v_i < v_i}$ .<sup>23</sup> Correspondingly, (3) is re-expressed as

(5) 
$$\mathbf{v} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}(\mathbf{D}\mathbf{p} - \mathbf{b}(\mathbf{v})) = \mathbf{A}(\mathbf{D}\mathbf{p} - \mathbf{b}(\mathbf{v}, \mathbf{p})).$$

An entry  $A_{ij}$  of the dependency matrix describes the proportion of j's failure costs that i bears when j fails as well as i's claims on the primitive assets that j directly holds. If organization j fails, thereby incurring failure costs of  $\beta_j$ , then i's value will decrease by  $A_{ij}\beta_j$ .

## E. A Simple Microfoundation

To help fix ideas, we discuss one simple microfoundation – among many – of the model and the value equations provided above.

Organizations are owner-operated firms. For simplicity, let each firm have a single proprietary asset: an investment project that generates a return. Our model is then simplified to the case m = n and  $\mathbf{D} = \mathbf{I}$ . Firms have obligations to each other: for instance, promised payments for inputs or other intermediate goods. These obligations comprise the cross-holdings. Once a firm's value no longer covers the full promised value of its payments, all creditor organizations – who are of equal seniority – are rationed in proportion to  $V_i$ , with organization j claiming  $C_{ij}V_i$  of i's value. Thus, even though the obligations might initially be in the form of debt, the relevant scenario for our cascades – and the one the model focuses on – is one in which the full promised amounts cannot be met by

<sup>&</sup>lt;sup>23</sup>The number  $b_i(\mathbf{v}, \mathbf{p})$  reflects realized failure costs, and is zero when failure does not occur. It always depends on the asset values through the indicator  $I_{v_i \leq \underline{v}}$ , but the bankruptcy costs  $\beta_i$  may depend on underlying asset values,  $\mathbf{p}$ . See Section 1.5 below for an example. We will suppress the argument  $\mathbf{p}$  when it is not essential.

the organizations. This is a regime of "orderly write-downs" in which creditors are willing to take a fraction of the face value they are owed. Thus, the values of cross-holdings are simply linear in  $V_i$ , as in our equations. (Section 2 in the Online Appendix illustrates this in detail.)

The value left to the owner-operators is  $v_i = \hat{C}_{ii}V_i$ . While the firm continues to operate, this amount must cover return on capital, wages, benefits, and pension obligations for the owner operators.<sup>24</sup> The share  $\hat{C}_{ii}$  can be thought of as all of the stock or equity held in the firm, while the  $C_{ij}$ 's are payment obligations from the firm to other firms. The  $\hat{C}_{ii}$  residual shares correspond to the control rights of the firm, while the  $C_{ij}$ 's simply represent obligations to other creditors. If the value left to the owner-operators/shareholders is sufficiently low (below some outside option value of their time or effort), they may choose to cease operations.<sup>25</sup> Indeed, we posit that there is a critical threshold  $\underline{v}_i$  such that if the value available to the owner-operator falls below it, he or she chooses to cease operations and to liquidate the asset. In other words, once  $v_i < \underline{v}_i$  the asset is liquidated.

Liquidation is irreversible and total: a firm cannot partially liquidate its proprietary asset. Liquidation is also costly: if i liquidates its proprietary asset, it incurs a loss of  $\lambda_i$  cents on the dollar.<sup>26</sup> In terms of our model,  $\beta_i(\mathbf{p}) = \lambda_i p_i$ . Recalling that  $b_i(\mathbf{v}, \mathbf{p}) = \beta_i(\mathbf{p})I_{v_i < v_i}$ , it follows that

$$\mathbf{v} = \mathbf{A} (\mathbf{p} - \mathbf{b}(\mathbf{v}, \mathbf{p})).$$

## F. Equilibrium Existence and Multiplicity

A solution for organization values in equation (5) is an *equilibrium* set of values, and encapsulates the network of cross-holdings in a clean and powerful form, building on the dependency matrix  $\mathbf{A}$ .

There always exists a solution and there can exist multiple solutions to the valuation equation (multiple vectors  $\mathbf{v}$  satisfying (5)) in the presence of the discontinuities. In fact, the set of solutions forms a complete lattice.<sup>27</sup>

There are two distinct sources of equilibrium multiplicity. First, taking other organizations' values and the values of underlying assets as fixed and given, there can be multiple possible consistent values of organization i that solve equation (5). There may be a value of  $v_i$  satisfying equation (5) such that  $1_{v_i < v_i} = 0$  and another value of  $v_i$  satisfying equation (5) such that  $1_{v_i < v_i} = 1$ ; even when all other prices and values are held fixed. This source of multiple equilibria

<sup>&</sup>lt;sup>24</sup>Indirectly, the value  $v_i$  includes the cross-holdings that firm i has in others; that is, accounts receivable that can be used to meet payroll and other obligations.

<sup>&</sup>lt;sup>25</sup>This can happen for various reasons. For example, in the case of Spanair, there was too little money to cover wages, fuel, and other basic maintenance costs, and the airline was forced to cease operations. It could also be that the owners no longer view it worthwhile to continue to devote efforts to this investment project.

<sup>&</sup>lt;sup>26</sup>These losses involve time that the asset is left idle, costs of assessing values and holding sales of assets, costs of moving assets to another production venue, and loss of firm specific capital and knowledge.

<sup>&</sup>lt;sup>27</sup>This holds by a standard application of Tarski's fixed point theorem, as failures are complements.

corresponds to the standard story of self-fulfilling bank runs (see classic models such as Diamond and Dybvig (1983)). The second source of multiple equilibria is the interdependence of the values of the organizations: the value of i depends on the value of organization j, while the value of organization j depends on the value of organization i. There might then be two consistent valuation vectors for i and j: one in which both i and j fail and another in which both i and j remain solvent. This second source of multiple equilibria is different from the individual bank run concept, as here organizations fail because people expect other organizations to fail, which then becomes self-fulfilling.

In what follows, we typically focus on the best case equilibrium, in which as few organizations as possible fail.<sup>28</sup> This allows us to isolate sources of *necessary* cascades, distinct from self-fulfilling sorts of failure, which have already been studied in the sunspot and bank run literatures. When we do discuss multiple equilibria, we will consider only the second novel source of multiplicity – multiplicity due to interdependencies between organizations – rather than the well-known phenomenon of a bank run on a single organization. With suitable regularity conditions (so that other equilibria are appropriately stable in some range of parameters), the results presented below should have analogs applying to other equilibria, including the worst case equilibrium.

## G. Measuring Dependencies

The dependency matrix  $\mathbf{A}$  takes into account all indirect holdings as well as direct holdings. The central insights of the paper are derived using this matrix. In this section we identify some useful properties of the dependency matrix  $\mathbf{A}$  and explore its relation to direct cross-holdings  $\mathbf{C}$ .

## AN EXAMPLE

To see how the dependency matrix  $\mathbf{A}$  and direct cross-holdings matrix  $\mathbf{C}$  might differ, consider the following example. Suppose there are two organizations, i=1,2, each of which has a 50 percent stake in the other organization. The associated cross-holdings matrix  $\mathbf{C}$  and the dependency matrix  $\mathbf{A}$  are as follows. (Recall that  $\widehat{C}_{ii}$  is equal to 1 minus the sum of the entries in column i of  $\mathbf{C}$ .)

$$\mathbf{C} = \begin{pmatrix} 0 & 0.5 \\ 0.5 & 0 \end{pmatrix} \qquad \qquad \widehat{\mathbf{C}} = \begin{pmatrix} 0.5 & 0 \\ 0 & 0.5 \end{pmatrix} \qquad \qquad \mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1} = \begin{pmatrix} \frac{2}{3} & \frac{1}{3} \\ \frac{1}{3} & \frac{2}{3} \end{pmatrix}.$$

In this simple example, we can already see that direct claims – as captured by  $\mathbf{C}$  and  $\hat{\mathbf{C}}$  – can differ quite substantially from the ultimate value dependencies described by  $\mathbf{A}$ . First, even though an organization 1's shareholders have a direct

<sup>&</sup>lt;sup>28</sup>As discussed in Section 2.2.3, in this best case equilibrium no organization fails that does not also fail in all other equilibria.

claim on 50 percent of its value, they are ultimately entitled to more than this – as they also have some claims on the value of organization 2, which includes part of the value of organization 1. Second, the ultimate dependence of each organization on the other is smaller than what is apparent from **C**, by the fact that value is conserved.<sup>29</sup>

Although **A** can differ substantially from the direct holdings captured by  $\mathbf{C} + \widehat{\mathbf{C}}$ , some general statements can be made about the differences.

LEMMA 1.  $\hat{C}_{ii}$  is a lower bound on  $A_{ii}$ , but  $A_{ii}$  can be much larger than  $\hat{C}_{ii}$ .

- 1)  $\frac{A_{ii}}{\widehat{C}_{ii}} \geq 1$  for each i, with equality if and only if there are no cycles of cross-holdings (i.e. directed cycles in  $\mathbf{C}$ ) that include i.
- 2) For any n, there exists a sequence of n-by-n matrices  $(\mathbf{C}^{(\ell)})$  such that  $\frac{A_{ii}^{(\ell)}}{\widehat{C}_{ii}^{(\ell)}} \to \infty$  for all i.

The magnitudes of the terms on the main diagonal of  $\mathbf{A}$  turn out to be critical for determining whether and to what extent failures cascades (Section 2.1) and the size of a moral hazard problem we discuss in the Online Appendix. Lemma 1 demonstrates that the lead diagonal of  $\mathbf{A}$  can be larger than the lead diagonal of  $\hat{\mathbf{C}}$ , but can never be smaller. The potential for a large divergence comes from the fact that sequences of cross-holdings can involve cycles (i holds j, who holds k, who holds  $\ell$ , ..., who holds i), so that i can end up with a higher dependency on its own assets than indicated by looking only at its outside investors' direct holdings ( $\hat{C}_{ii}$ ).

## H. Avoiding a First Failure

Before moving on to our main results regarding diversification and integration, we provide a result that uses our model to show that there are necessarily tradeoffs in preventing the spark that ignites a cascade. Any fair trades of cross-holdings and assets that help an organization avoid failure in some circumstances must make it vulnerable to failure in some new circumstances. This is a sort of "no-free-lunch" result for avoiding first failures.

To state this result, it is helpful to introduce some notation. We write organization i's value assuming no failures at asset prices  $\mathbf{p}$ , cross-holdings  $\mathbf{C}$  and direct holdings  $\mathbf{D}$  as  $v_i(\mathbf{p}, \mathbf{C}, \mathbf{D})$ . An organization i is closest to failing at positive asset prices  $\mathbf{p}$ , cross-holdings  $\mathbf{C}$ , and direct holdings  $\mathbf{D}$  if there exists a (necessarily unique)  $\lambda > 0$  such that at asset prices  $\lambda \mathbf{p}$ , organization i is about to fail,  $v_i(\lambda \mathbf{p}, \mathbf{C}, \mathbf{D}) = \underline{v}_i$ , while all other organizations are solvent,  $v_j(\lambda \mathbf{p}, \mathbf{C}, \mathbf{D}) > \underline{v}_j$  for  $j \neq i$ . Define  $\mathbf{q}(\mathbf{p}, \mathbf{C}, \mathbf{D}) := \lambda \mathbf{p}$ .

 $<sup>^{29}</sup>$ A further (starker) illustration of **A** and **C** can differ is available in the Online Appendix (Section 1).

Before stating the result we also introduce the concept of *fair trades*.<sup>30</sup> Fair trades are exchanges of cross-holdings or underlying assets that leave the (market) values of the organizations unchanged at current asset prices.<sup>31</sup> More precisely, the matrices  $(\mathbf{C}, \mathbf{D})$  and  $(\mathbf{C}', \mathbf{D}')$  are said to be related by a fair trade at  $\mathbf{p}$  if  $\mathbf{v} = \mathbf{v}'$ , where  $\mathbf{v} = \mathbf{A}\mathbf{p}$  and  $\mathbf{v}' = \mathbf{A}'\mathbf{p}$ ; the matrix  $\mathbf{A}'$  is computed as in (5) with  $\mathbf{C}'$  and  $\mathbf{D}'$  playing the roles of  $\mathbf{C}$  and  $\mathbf{D}$ .<sup>32</sup>

PROPOSITION 1. Suppose an organization i is closest to failing at asset prices  $\mathbf{p}$ , cross-holdings  $\mathbf{C}$ , and direct holdings  $\mathbf{D}$ . Consider new cross-holdings and direct holdings  $\mathbf{C}'$  and  $\mathbf{D}'$  resulting from a fair trade at  $\mathbf{p}$  so that row i of  $\mathbf{A}'$  is different from that of  $\mathbf{A}$ . Then, for any  $\varepsilon > 0$ , there is a  $\mathbf{p}'$  within an  $\varepsilon$ -neighborhood of  $\mathbf{q}(\mathbf{p}, \mathbf{C}, \mathbf{D})$ ,  $^{33}$  such that i fails at prices  $\mathbf{p}'$  after the fair trade but not before:  $v_i(\mathbf{p}', \mathbf{C}', \mathbf{D}') < \underline{v}_i < v_i(\mathbf{p}', \mathbf{C}, \mathbf{D})$ .

It is conceivable that if an organization is at risk of eventual failure but not imminent failure there could exist some *fair* trades that would unambiguously make that organization safer: prone to failure at a smaller set of prices. An organization might hedge a particular risk. Proposition 1 shows that, at least when it comes to saving the most vulnerable organization, there are *always* tradeoffs: new holdings that avoid failure at one set of prices make failure more likely at another set of nearby prices. So, to fully avoid a failure (at nearby prices) once it is imminent requires some unfair trades or external infusion of capital.

## II. Cascades of Failures: Definitions and Preliminaries

In order to present our main results, we need to first provide some background results and definitions regarding how the model captures cascades, which we present in this section. These preliminaries outline how failures cascade and become amplified, a simple algorithm for identifying the waves of failures in a cascade, and our distinction between diversification and integration.

## A. Amplification through Cascades of Failures

A relatively small shock to even a small organization can have large effects by triggering a cascade of failures. The following example illustrates this. For simplicity, suppose that organization 1 has complete ownership of a single asset with value  $p_1$ . Suppose that  $\mathbf{p}'$  differs from  $\mathbf{p}$  only in the price of asset 1, such that  $p_1' < p_1$ . Finally, suppose  $v_1(\mathbf{p}) > \underline{v}_1(\mathbf{p}) > v_1(\mathbf{p}')$  so that 1 fails after the shock

<sup>&</sup>lt;sup>30</sup>This definition takes prices of assets (**p**) as given, but not necessarily the prices of organizations, valuing them based on their holdings. It does not incorporate the potential impact of failures of organizations on their values. Thus it is a benchmark that abstracts away from the failure costs, which is the right benchmark for the exercise of seeing the impact of trades on *first*-failures.

<sup>&</sup>lt;sup>31</sup>So, absent failure, the values of organizations are the same before and after fair trades.

<sup>&</sup>lt;sup>32</sup>We show in Section 3.1 of the Online Appendix that there are circumstances under which organizations may have incentives to undertake "unfair" trades because of the failure costs.

<sup>&</sup>lt;sup>33</sup>I.e.  $\mathbf{p}'$  such that  $\|\mathbf{p}' - \mathbf{q}(\mathbf{p}, \mathbf{C}, \mathbf{D})\|_{\infty} < \varepsilon$ , where  $\|\cdot\|_{\infty}$  denotes the sup-norm.

changing asset values from  $\mathbf{p}$  to  $\mathbf{p}'$ . Beyond the loss in value due to the decrease in the value of asset 1, organizations 2's value also decreases by a term arising from 1's failure cost,  $A_{21}\beta_1$  (recall (5)). If organization 2 also fails, organization 3 absorbs part of both failure costs:  $A_{31}\beta_1 + A_{32}\beta_2$ , and so organization 3 may fail too, and so forth. With each failure, the combined shock to the value of each remaining solvent organization increases and organizations that were further and further from failure before the initial shock can get drawn into the cascade. If, for example, the first K organization end up failing in the cascade, the the cumulative failure costs to the economy are  $\beta_1 + \cdots + \beta_K$ , which can greatly exceed the drop in asset value that precipitated the cascade.

## B. Who Fails in a Cascade?

A first step towards understanding how susceptible a system is to a cascade of failures, and how extensive such a cascade might be, is to identify which organizations will fail following a shock. Again, we focus on the best-case equilibrium.<sup>34</sup> Studying the best case equilibrium following a shock identifies the minimal possible set of organizations that could fail. (Results for the worst-case equilibrium are easy analogs identifying the maximal possible set of organizations that will fail.)

## IDENTIFYING WHO FAILS WHEN

To understand how and when failures cascade we need to better understand when a fall in asset prices will cause an initial failure and whether the first failure will result in other failures. Utilizing the dependency matrix  $\mathbf{A}$ , for each organization i we can identify the boundary in the space of underlying asset prices below which organization i must fail, assuming no other organization has failed yet. We can also identify how the failure of one organization affects the failure boundaries of other organizations and so determine when cascades will occur and who will fail in those cascades. We begin with an example that illustrates these ideas very simply, and then develop the more general analysis.

#### Example Continued

Let us return to the example introduced in Section 1.7.1, taking  $\mathbf{D} = \mathbf{I}$ , so each organization owns one proprietary asset. We suppose that organization i fails when its value falls below 50 and upon failing incurs failure costs of 50. Organization i therefore fails when  $\frac{2}{3}p_i + \frac{1}{3}p_j < 50$ . Figure 1a shows the failure frontiers for the two organizations. When asset prices are above both failure frontiers, neither organization fails in the best case equilibrium outcome. One

<sup>&</sup>lt;sup>34</sup>This is the best case equilibrium across all possible equilibria; this statement remains true even when we consider multiplicity not arising from interdependencies among organizations.

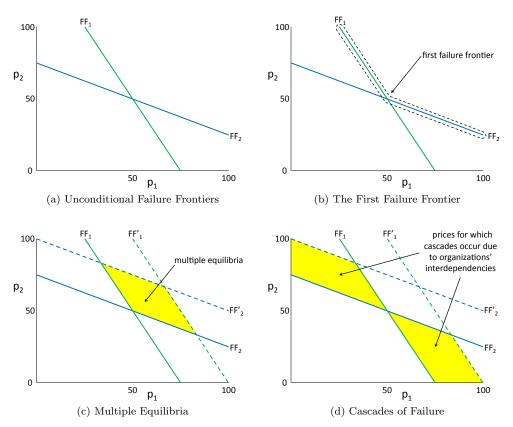


Figure 1. : With positive cross-holdings the discontinuities in values generated by the failure costs can result in multiple equilibria and cascades of failure.

object that we study is the boundary between this region and the region in which at least one organization fails in all equilibria. We call this boundary the first failure frontier and it is shown in Figure 1b.

The failure boundaries shown in Figure 1a are not the end of the story. If organization j fails, then organization i's value falls discontinuously. In effect, through i's cross-holding in j and the reduction in j's value, i bears 1/3 of j's failure costs of 50. Organization i then fails if  $\frac{2}{3}p_i + \frac{1}{3}(p_j - 50) < 50$ . We refer to this new failure threshold as i's failure frontier conditional on j failing and label it  $FF_i$ '. These conditional failure frontiers are shown in Figure 1c.

The conditional failure frontiers identify a region of multiple equilibria due to interdependencies in the value of the organizations. As discussed earlier, this is a different source of multiple equilibria from the familiar bank run story (we do not depict the multiple equilibria corresponding to this). The multiple equilibria arise because i's value decreases discontinuously when j fails and j's value decreases discontinuously when i fails. It is then consistent for both i to and j to survive, in which case the relevant failure frontiers are the unconditional ones, and consistent for both i and j to fail, in which case the relevant failure frontiers are the conditional ones.

Figure 1d identifies the regions where cascades occur in the best case equilibrium.<sup>35</sup> When asset prices move from being outside the first failure frontier to being inside this region, the failure of one organization precipitates the failure of the other organization. One organization crosses its *unconditional* (best-case) failure frontier and the corresponding asset prices are also inside the other organization's *conditional* failure frontier (which includes the costs arising from the other organizations failure).<sup>36</sup>

## A SIMPLE ALGORITHM FOR IDENTIFYING CASCADE HIERARCHIES

Although all the relevant information about exactly who will fail at what asset prices can be represented in diagrams such as those in the previous section for simple examples, the number of conditional failure frontiers grows exponentially with organizations and while adding assets increases the dimensions making their geometric depiction infeasible. Thus, while the diagrams provide a useful device for introducing ideas, they are of less use practically. In this section, we provide an algorithm that traces the propagation of a specific shock that causes one

 $<sup>^{35}</sup>$ Compare with Figure 3 in Gouriéroux, Héam and Monfort (2012), which makes some of the same points.

<sup>&</sup>lt;sup>36</sup>As hinted at above, the full set of multiple equilibria is more complex than pictured in Figure 1 and this is discussed in the Online Appendix (Sections 7 and 8). For example the worst-case equilibrium has frontiers further out than those in Figure 1c, as those are based on including failure costs arising from the other organization failing. The worst-case equilibrium is obtained by examining frontiers based on failure costs presuming that *both* fail, and then finding prices consistent with those frontiers. There are also additional equilibria that differ from both the best and worst case equilibria – ones that presume one organization's failure but not the other organization's, and find the highest prices consistent with these presumptions.

organization to fail.<sup>37</sup> As before, we focus on the best-case equilibrium in terms of having the fewest failures and the maximum possible values  $v_i$ .

At step t of the algorithm, let the set  $\mathcal{Z}_t$  be the set of failed organizations. Initialize  $\mathcal{Z}_0 = \emptyset$ . At step  $t \geq 1$ :

- 1) Let  $\widetilde{\mathbf{b}}_{t-1}$  be a vector with element  $\widetilde{b}_i = \beta_i$  if  $i \in \mathcal{Z}_{t-1}$  and 0 otherwise.
- 2) Let  $\mathcal{Z}_t$  be the set of all k such that entry k of the following vector is negative:

$$\mathbf{A}\left[\mathbf{D}\mathbf{p} - \widetilde{\mathbf{b}}_{t-1}\right] - \underline{\mathbf{v}}.$$

3) Terminate if  $\mathcal{Z}_t = \mathcal{Z}_{t-1}$ . Otherwise return to step 1.

When this algorithm terminates at step T (which it will given the finite number of organizations), the set  $\mathcal{Z}_T$  corresponds to the set of organizations that fail in the best case equilibrium.<sup>38</sup>

This algorithm provides us with *hierarchies* of failures. That is, the various organizations that are added at each step (the new entries in  $\mathcal{Z}_t$  compared to  $\mathcal{Z}_{t-1}$ ) are organizations whose failures were triggered by the cumulative list of prior failures; they would not have failed if not for that accumulation and, in particular, if not for the failures of those added at the last step. Thus,  $\mathcal{Z}_1$  are the first organizations to fail, then  $\mathcal{Z}_2 \setminus \mathcal{Z}_1$  are those whose failures are triggered by the first to fail, and so forth.

Note that the sets depend on **p** (and **C** and **D**), and so each configuration of these can result in a different structure of failures. It is possible to have some **C** and **D** such that there are some organizations that are never the first to fail, and others who are sometimes the first to fail and sometimes not.

The hierarchical structure of failures has immediate and strong policy implications. If any level of the hierarchy can be made empty, then the cascade stops and no further organization will fail. This suggests that one cost effective policy for limiting the effect of failures should be to target high levels of the hierarchy that consist of relatively few organizations.<sup>39</sup> However, such policies may involve more intervention than is necessary. For example, within a wave there could be a single critical organization, the saving of which would prevent any further failure regardless of whether other organizations in the same level failed. Saving an entire level from failure is sufficient for stopping a cascade, but not necessary.

<sup>&</sup>lt;sup>37</sup>This sort of algorithm is the obvious one for finding extreme points of a lattice, and so is standard (for instance, see Theorem Theorem 5.1 in Vives (1990)). Variations on it appear in the literature on contagions, as in Eisenberg and Noe (2001) and Blume et al (2011).

<sup>&</sup>lt;sup>38</sup>The same algorithm can be used to find the set of organizations that fail in the worst case equilibrium by instead initializing the set  $\mathcal{Z}_0$  to contain all organizations and looking for organizations that will not fail, and so forth.

<sup>&</sup>lt;sup>39</sup>As considered in Section 1.8.

## C. Defining Integration and Diversification

One of our contributions is a distinction between the roles of diversification and integration in cascades. Before presenting those results (in the next Section), we provide the essential distinction.

We say that a financial system becomes  $more\ diversified$  when the number of cross-holders in each organization i weakly increases and the cross-holdings of all original cross-holders of i weakly decrease.

Formally, cross-holdings  $\mathbf{C}'$  are more diversified than cross-holdings  $\mathbf{C}$  if and only if

- $C'_{ij} \leq C_{ij}$  for all i, j such that  $C_{ij} > 0$ , with strict inequality for some ordered pair (i, j), and
- $C'_{ij} > C_{ij} = 0$  for some i, j.

Thus, diversification captures the spread in organizations' cross-holdings.

A financial system becomes more integrated if the external shareholders of each organization i have lower holdings, so that the total cross-holdings of the each organization by other organizations weakly increases.

Formally, cross-holdings  $\mathbf{C}'$  are more integrated than cross-holdings  $\mathbf{C}$  if and only if  $\widehat{C}'_{ii} \leq \widehat{C}_{ii}$  for all i with strict inequality for some i. This is equivalent to the condition that

$$\sum_{j:j\neq i} C'_{ji} \ge \sum_{j:j\neq i} C_{ji},$$

for all i with strict inequality for some i.<sup>40</sup>

Thus, integration captures the depth or extent of organizations' cross-holdings. This can be viewed as an intensive margin. In contrast, diversification pertains to the number of organizations interacting directly with one another, and so is an extensive margin.

It is possible for a change in cross-holdings to both increase diversification and integration. There are changes in cross-holdings that increase diversification but not integration and other changes that increase integration but not diversification.

## D. Essential Ingredients of a Cascade

To best understand the impact of diversification and integration on cascades it is useful to identify three ingredients that are necessary for a widespread cascade:

I. A First Failure: Some organization must be susceptible enough to shocks in some assets that it fails.

<sup>&</sup>lt;sup>40</sup>This definition is simple and well-suited to our simulations as in these we will have symmetric values of underlying assets. However, when underlying asset values are asymmetric there may be changes in cross-holdings consistent with either increasing or decreasing integration that result in substantial changes in the relative values of organizations, and so a more complicated definition is needed. Thus, in our formal results we work with a definition that also holds organizations' market values constant.

- II. Contagion: It must be that some other organizations are sufficiently sensitive to the first organization's failure that they also fail.<sup>41</sup>
- III. Interconnection: It must be that the network of cross-holdings is sufficiently connected so that the failures can continue to propagate and are not limited to some small component.

Keeping these different ingredients of cascades in mind will help us disentangle the different effects of changes in cross-holdings.

Let us preview of some of the ideas, which we will soon make precise in by imposing some additional structure on the model. As we increase integration (without changing each organization's counterparties), an organization becomes less sensitive to its own investments but more sensitive to other organizations' values, and so first failures can become less likely while contagion can become more likely conditional on a failure. This decreases the circumstances that lead to first failures, making things better with respect to I, while it increases the circumstances where there can be contagion, making things worse with respect to II. Interconnection (III) is not impacted one way or the other as the network pattern does not change (by assumption). As we increase diversification, organizations become less dependent on any particular neighbor, so contagions can be harder to start, but the network becomes more connected, and so the extent of a contagion broadens (at least up to a point where the network is fully connected). This decreases the circumstances where there can be contagion, making things better with respect to II, while increasing the potential reach of a contagion conditional upon one occurring, making things worse with respect to III.

Understanding this structure makes some things clear. First, integration and diversification affect different ingredients of cascades. Integration affects an organization's exposure to others compared to its exposure to its own assets, while diversification affects how many others one is (directly and indirectly) exposed to. Second, both integration and diversification improve matters with respect to at least one of the cascade ingredients above while causing problems along a different dimension. These tradeoffs result in nonmonotonic effects of diversification and integration on cascades, as we now examine in detail.

# III. How Do Cascades Depend on the Diversification and Integration of Cross-Holdings?

We now turn to our main results.

We begin with some analytic results and then provide additional results via simulations for some random network structures.

 $<sup>^{41}</sup>$ Note that it need not be an immediate cross-holder that is the sensitive one. Drops in values propagate through the network (as captured by the matrix **A**), and so the second organization to fail need not be an immediate cross-holder, although that would typically be the case.

## A. The Consequences of Diversification and Integration: Analytic Results

## A GENERAL RESULT ON INTEGRATION

To begin, we prove a general result about how integration affects the extent of cascades. The result permits any initial cross-holdings  $\mathbf{C}$ , an arbitrary vector of costs  $\boldsymbol{\beta}$ , an arbitrary vector of threshold values  $\underline{\mathbf{v}}$ , any direct holdings of assets  $\mathbf{D}$ , and any underlying asset values  $\mathbf{p}$ .

Recall that the matrices  $(\mathbf{C}, \mathbf{D})$  and  $(\mathbf{C}', \mathbf{D}')$  are said to be related by a fair trade at  $\mathbf{p}$  if  $\mathbf{v} = \mathbf{v}'$ , where  $\mathbf{v} = \mathbf{A}\mathbf{p}$  and  $\mathbf{v}' = \mathbf{A}'\mathbf{p}$ ; the matrix  $\mathbf{A}'$  is computed as in (5) with  $\mathbf{C}'$  and  $\mathbf{D}'$  playing the roles of  $\mathbf{C}$  and  $\mathbf{D}^{42}$ .

PROPOSITION 2. Consider  $(\mathbf{C}, \mathbf{D})$  and  $(\mathbf{C}', \mathbf{D}')$  that are related by a fair trade at  $\mathbf{p}$ ,  $^{43}$  and such that integration increases:  $A'_{ij} \geq A_{ij}$  whenever  $i \neq j$ . Every organization that fails in the cascade at  $(\mathbf{C}, \mathbf{D}, \mathbf{p})$  also fails at  $(\mathbf{C}', \mathbf{D}', \mathbf{p})$ .

Proposition 2 states that if we integrate cross holdings via fair trades, so that organizations end up holding more of each other's investments, then we face more failures in any given cascade that begins. Thus, benefits of integration comes *only* via avoiding first failures. There is a tradeoff: integrating can eliminate some first failures. However, given that a first failure occurs, it only exacerbates the resulting cascade.

The reasoning behind the proposition is as follows. As can be seen immediately from equation (5), when organization i fails and incurs failure costs  $\beta_i$ , it is the ith column of  $\mathbf{A}$  which determines who (indirectly) pays these costs. Increasing  $A_{ij}$  for all i and  $j \neq i$  increases the share of i's failure costs paid by each other organization. This increases the negative externality i imposes on each organization following its own failure. These other organizations are then more likely to also fail once i fails and so the number of organizations that fail in the cascade weakly increases.

## A RESULT ON DIVERSIFICATION AND INTEGRATION

In order to bring diversification into the picture, we specialize the model a bit. Fixing any given level of diversification and integration a network can typically be rewired to make it more or much less susceptible to cascades of failures. This is an obstruction to analytical comparative statics in diversification that hold for every network. By working with a random graph model that imposes some structure on the distribution of possible cross-holdings matrices, we can overcome this challenge and make statements that hold with high probability.<sup>44</sup> The random

<sup>&</sup>lt;sup>42</sup>We show in the Online Appendix (Section 3.1), that there are circumstances under which organizations may have incentives to undertake "unfair" trades because of the failure costs.

<sup>&</sup>lt;sup>43</sup>The definition of a fair trade ignores any failure costs – i.e., the values before and after a trade are calculated as if failures do not occur. This offers a clear benchmark.

<sup>&</sup>lt;sup>44</sup>When one allows the number of nodes to become arbitrarily large, then various techniques related to laws of large numbers can be applied to deduce connectedness properties of a random network. Thus,

graph model is tractable yet flexible with respect to degree distributions, making it well-suited to the study of diversification. Our analysis of it illustrates some basic intuitions. We then come back to verify, via simulations, that these intuitions generalize to random networks that are less analytically tractable.

Before introducing any randomness, suppose **G** is a fixed matrix with all entries in  $\{0,1\}$ ; we call this an adjacency matrix of an unweighted, directed graph. The interpretation is that  $G_{ij}=1$  if organization i has a claim on organization j. To make it into a cross-holdings matrix, we posit that a fraction c of each organization is held by other organizations, spread evenly among the  $d_i = \sum_j G_{ji}$  organizations that hold it. We call  $d_i$  the out-degree of i and analogously define in-degree by  $d_i^{\text{in}} = \sum_i G_{ij}$  to be the number of organizations that i holds.<sup>45</sup>

Thus, for  $i \neq j$ 

$$C_{ij} = \frac{cG_{ij}}{d_i}.$$

The remaining 1-c of the organization is held by its external shareholders, so that  $\widehat{C}_{ii} = 1-c$ .

Holding c fixed, as the out-degree  $d_j$  increases, the number of organizations having cross-holdings in j increases, but each of those organizations has lower cross-holdings in j. Thus, in this model, increasing  $d_j$  increases diversification but not integration.

Holding the underlying graph **G** fixed, as c increases each organization has lower self-holdings but higher cross-holdings in the other organizations it already holds. Thus increasing c increases integration but not diversification. This is made precise in the following lemma shows how increased integration weakly increases  $A_{ij}$  for all i and all  $j \neq i$  and strictly increases at least one off-diagonal entry of **A** in each column.

LEMMA 2. Suppose that  $C_{ij} = cG_{ij}/d_j$  for some adjacency matrix **G**, with  $0 < c \le \frac{1}{2}$  and each  $d_i \ge 1$ .<sup>46</sup> Then  $A_{ii}$  is decreasing in c and  $A_{ij}$  is increasing in c:

- 1)  $\frac{\partial A_{ii}}{\partial c} < 0$  for each i;
- 2)  $\frac{\partial A_{ij}}{\partial c} \geq 0$  for all  $i \neq j$ ;
- 3)  $\frac{\partial A_{ij}}{\partial c} > 0$  for all  $i \neq j$  so that there is a path<sup>47</sup> from j to i in  $\mathbf{G}$ .

one can make statements that are likely to hold with high probability when the number of nodes is large. For surveys of techniques relevant to our analysis, see (Jackson, 2008, Chapter 4) and Newman (2010).

 $^{45}$ Note that these terms are intuitive when viewed from the perspective of value flow: out-degree corresponds how many organizations receive the value that flows out from i by directly holding it. Indegree describes the number of organizations that i holds, and that therefore send value to i.

<sup>46</sup>Note that Lemma 2 does not impose any assumptions on the underlying graph G other than each organization being cross-held by at least one other. Interestingly, the monotonicity identified in Lemma 2 does not always hold for c > 1/2. For such c, there are graph structures where further increases in c result in the immediate neighbors of i depending less on i. The increase in  $A_{ij}$  for non-neighbors of i can come at the expense of both  $A_{ii}$  and  $A_{ij}$  for j such that  $C_{ij} > 0$ .

<sup>47</sup>Recall footnote 11.

Next we introduce the random network model. Fix a degree distribution  $\pi =$  $(\pi_{ij})$ , where  $\pi_{ij}$  is the fraction of nodes that have in-degree i and out-degree j and the integer indices satisfy  $0 \le i, j \le n-1$ . Let  $\mathcal{G}(\boldsymbol{\pi}, n)$  be the set of all directed graphs on n that have degree distribution  $\pi$ . We say  $\pi$  is feasible for n when  $\mathcal{G}(\boldsymbol{\pi},n)$  is nonempty.<sup>48</sup> A random network with degree distribution  $\boldsymbol{\pi}$  is a draw from  $\mathcal{G}(\boldsymbol{\pi},n)$  uniformly at random.

For a given  $\pi$ , we denote by  $\overline{d} = \max\{i : \pi_{ij} > 0 \text{ or } \pi_{ji} > 0 \text{ for some } j\}$  the maximum degree of the network and by  $\underline{d} = \min\{i : \pi_{ij} > 0 \text{ or } \pi_{ji} > 0 \text{ for some } j\}$ the minimum degree. Finally, we define the average directed degree d to be the expected out-degree of the vertex at the end of a link chosen uniformly at random from  $\mathcal{G}(\boldsymbol{\pi},n)$ .<sup>49</sup> This is a basic measure of average diversification in the graph that overweights organizations held by many others, and turns out to be the right one for our purposes. Together, the three parameters  $\underline{d}$ ,  $\overline{d}$ , and d operationalize the notion diversification in this random network model.

Each organization has a single asset of value 1 (so  $\mathbf{D} = \mathbf{I}$  and  $\mathbf{p} = (1, \dots, 1)$ ). We set all organizations' thresholds  $\underline{v}_i$  to a common  $\underline{v} \in (0,1)$ , and set  $\beta_i = p_i$ , so that a failing organization has its proprietary asset completely devalued. Define  $\widetilde{v}_{\min} = \frac{1-c}{1-c\underline{d}/\overline{d}}$  and  $\widetilde{v}_{\max} = \frac{1-c}{1-c\overline{d}/\max\{\underline{d},1\}}$ .

Define 
$$\widetilde{v}_{\min} = \frac{1-c}{1-cd/\overline{d}}$$
 and  $\widetilde{v}_{\max} = \frac{1-c}{1-c\overline{d}/\max\{d,1\}}$ .

How does the degree distribution,  $\pi$ , affect the extent of cascades? Let G be a random draw of a network with n nodes and degree distribution  $\pi$ . Let  $f(\pi, n)$ be the expected fraction of organizations that fail if the network is given by G and one proprietary asset value  $p_i$  is devalued to 0, with i selected uniformly at random.

## Proposition 3.

If one proprietary asset fails (uniformly at random), a non-vanishing fraction of organizations fail if and only if there are intermediate levels of both integration and diversification.

In particular, consider a degree distribution  $\pi$  with associated average directed degree d, maximum degree d, and minimum degree d; and let  $(n_k)$  be an infinite sequence of natural numbers such that  $\pi$  is feasible for each  $n_k$ .

- 1) The fraction of failures tends to 0  $(f(\boldsymbol{\pi}, n_k) \to 0)$  if either of the following conditions holds:
  - (ii) d < 1 (diversification is too low), or
  - (i)  $\underline{d} > \frac{c(1-c)}{\tilde{v}_{\min} \underline{v}}$  (diversification is too high, or integration is too high or low).

of Proposition 3.

<sup>&</sup>lt;sup>48</sup>For  $\mathcal{G}(\boldsymbol{\pi},n)$  to be a nonempty set, some basic relations have to be satisfied by  $\boldsymbol{\pi}$ : (i)  $n\pi_{ij}$  is always a (nonnegative) integer, since it must be a number of nodes; (ii)  $\sum_{ij} i\pi_{ij} = \sum_{ij} j\pi_{ij}$ , since each is equal to the number of directed edges in the graph divided by n.

<sup>&</sup>lt;sup>49</sup>This depends only on  $\pi$ . To see this, let  $\phi_i$  be the probability that a node of out-degree j is found by following a randomly chosen edge; we can see that  $\phi_j = \sum_i i \pi_{ij} / \sum_{j,i} i \pi_{ij}$ . Now note that  $d = \sum_i j \phi_i$ . <sup>50</sup>These serve as lower and upper bounds, respectively, on organization values, as verified in the proof

- 2) The fraction of failures is nonvanishing ( $\liminf_k f(\pi, n_k) > 0$ ) if both of the following conditions hold:
  - (i) d > 1 (diversification is not too low), and
  - (ii)  $\overline{d} < \frac{c(1-c)}{\widetilde{v}_{\max} \underline{v}}$  (diversification is not too high and integration is intermediate).

Proposition 3 documents a non-monotonicity of failures in diversification and integration. Part (1) shows that if either integration or diversification is extreme (low or high), then there can be no substantial contagion: 1(i) is satisfied if diversification is too low, and 1(ii) is satisfied when diversification is high  $^{51}$  or when integration is high or low (c is close to 0 or 1). In other words, contagion can occur only if both integration and diversification are intermediate. Part 2 then gives a sufficient condition: upper and lower bounds on the diversification parameters  $\overline{d}$  and d, respectively,  $^{52}$  specifying the intermediate range in which contagion occurs.  $^{53}$ 

The intuition for Proposition 3 is as follows. If c is very low, then no firm holds enough of its counterparties for contagion to propagate. If c is very high, then no firm is sufficiently exposed to its own asset for a first failure to happen. So consider the range where c is intermediate. For random graphs of the type we study here, once the average directed degree d crosses the threshold 1, the graph structure changes from many small isolated components of vanishing size to a giant component of non-vanishing size. It starts out small, but increases in size as d grows. Thus, if d < 1, contagion to a positive fraction of organizations following the failure of a single proprietary asset is impossible. At the other extreme, once  $d > \left\lceil \frac{c}{\widetilde{v}_{\min} - v} \right\rceil$ , a single organization's failure will not cause a sufficient decrease in the value of any other organization to induce a second failure. When integration and diversification are intermediate, so that none of these obstructions to contagion occur, part (2) of the proposition states that a (nonvanishing) fraction of organizations fail.

The reasoning above makes use of properties of large networks. Regardless of the parameter values, when there are only a small number of organizations, networks with intermediate connectedness are realized with non-trivial probability. Thus, in settings with very few critical organizations, one has to rely on direct calculations (e.g., see the core-periphery analysis in Section 4.1).

<sup>&</sup>lt;sup>51</sup>Note that as c(1-c) < 1/4 for all  $c \in (0,1)$ , 1(ii) is always satisfied for all  $d > 1/(4(\tilde{v}_{\min} - \underline{v}))$ 

<sup>&</sup>lt;sup>52</sup>Fixing a ratio  $\overline{d}/\underline{d} < 1/c$ , the right-hand side of 2(ii) is constant in  $\overline{d}$ ; in this sense 2(ii) is a true upper bound on  $\overline{d}$ .

<sup>&</sup>lt;sup>53</sup>Observe that when the graph is regular, so that  $\overline{d} = d = \underline{d}$ , then  $\widetilde{v}_{\text{max}}$  and  $\widetilde{v}_{\text{min}}$  become identical and the result becomes fully tight, with no distance between the necessary and the sufficient condition for contagion.

## B. The Different Roles of Diversification and Integration: Simulations on Random Networks

We now show that the analytic results of the previous section hold in other classes of simulated random networks. We also derive some richer insights into comparative statics in various levels of diversification and integration.

## SIMULATED RANDOM NETWORKS

To illustrate how increased diversification and increased integration affect the number of organizations that fail in a cascade following the failure of a single organization's assets, we specialize the model.

Each organization has exactly one proprietary asset, so that m = n and  $\mathbf{D} = \mathbf{I}$ . This keeps the analysis uncluttered, and allows us to focus on the network of cross-holdings.

For simplicity, we also start with asset values of  $p_i = 1$  for all organizations, and have common failure thresholds  $\underline{v}_i = \theta v_i$ , for a parameter  $\theta \in (0, 1)$ , where  $v_i$  is the starting value of organization i when all assets are at value 1. In case an organization fails it loses its full value, so that  $\beta_i = \underline{v}_i$ .

The cross-holdings are derived from an adjacency matrix **G** with entries in  $\{0,1\}$ , where  $G_{ij}=1$  indicates that i has cross-holdings in j and we set  $G_{ii}=0$ .

Again, a fraction c of each organization is held by other organizations, spread evenly among the  $d_i = \sum_j G_{ji}$  organizations that hold it as in (3.1.2) The remaining 1-c of the organization is held by its external shareholders, so that  $\widehat{C}_{ii} = 1-c$ .

To illustrate the effects of increasing diversification and increasing integration on cascades we examine a setting where connections between organizations are formed at random, with each organization having cross-holdings in a random set of other organizations.

In particular, we form a directed random graph, with each directed link having probability d/(n-1), so that the expected indegree and outdegree of any node is d. More precisely, the adjacency matrix of the graph is a matrix  $\mathbf{G}$  (usually not symmetric), where  $G_{ij}$  for  $i \neq j$  are i.i.d. Bernoulli random variables each taking value 1 with probability d/(n-1) and 0 otherwise.

To examine the effects of increasing diversification (increasing d) and increasing integration (increasing c), we simulate an organization's proprietary asset failing and record the number of organizations that fail in the resulting cascade.

We follow a simple algorithm:

- Step 1. Generate a directed random network G with parameter d as described above.
- Step 2. Calculate the matrix **C** from **G** according to (3.1.2), where  $\hat{C}_{ii} = 0.5$ .
- Step 3. All organizations start with asset values of  $p_i = 1$ . Calculate organizations initial values  $v_i$  and set  $\underline{v}_i = \theta v_i$  for some  $\theta \in (0, 1)$ .

- Step 4. Pick an organization i uniformly at random and drop the value  $(p_i)$  of i's proprietary asset to 0.54
- Step 5. Assuming all other asset values  $(p_j \text{ for } j \neq i)$  stay at 1, calculate the best equilibrium using the algorithm from Section 2.2.3.

The main outcome variable we track is the number of failures in the best-case equilibrium.

THE CONSEQUENCES OF DIVERSIFICATION: IT GETS WORSE BEFORE IT GETS BETTER

For our simulations, we consider n = 100 nodes and work with a grid on expected degree d between 1 and 20 (varying it increments of 1/3). We work with values of  $\theta \in [0.8, 1]$ .

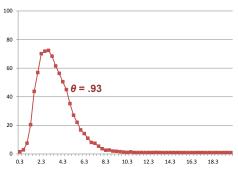
Our first exercise is to vary the level of diversification (the expected degree d in the network) while holding other variables fixed and to see how the number of organizations (out of 100) that fail varies with the diversification.

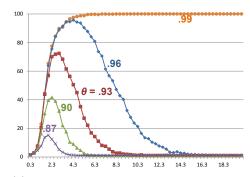
Figures 2a and 2b illustrate how the proportion of organizations that fail changes as the level of diversification (d) is varied (fixing integration at c = 0.5).

Figure 2a shows the result for a level of the failure threshold ( $\theta = 0.93$ ) for which the curves display their typical nonmontonicities clearly. When d is sufficiently low, 1.5 or below, then we see the percentage of organizations that fail is less than 20. At that level, the network is not connected; a typical organization has direct or indirect connections through cross-holdings to only a small fraction of others, and any contagion is typically limited to a small component. As d increases (in the range of 2 to 6 other organizations) then we see substantial cascades affecting large percentages of the organizations. In this middle range, the network of crossholdings has two crucial properties: it is usually connected<sup>55</sup>, and organizations still hold large enough cross-holdings in individual other organizations so that contagion can occur. This is the "sweet spot" where ingredients II and III are present and strong – contagion is possible and there is enough interconnection for a cascade to spread. As we continue to increase diversification, the extent of cascades is falls, as diversification is now lowering the chance that contagion occurs. In summary, there is constantly a tradeoff between II and III, but initially III dominates as diversification leads to dramatic changes in the connectedness of the network. Then II dominates: once the network is connected, the main limiting force is the extent to which the failure of one organization sparks failures in others, which is decreasing with diversification. These three regimes are illustrated in Figure 3.

<sup>&</sup>lt;sup>54</sup>Thus, we are focusing on a case where an organization's proprietary project is shut down upon failure. While clearly not the only case of interest, it is a common one in some bankruptcies.

 $<sup>^{55}</sup>$ That is, there is a path in  $\mathbf{C}$  from any node to any other.





(a) Effects of diversification: the percentage of organizations failing as a function of expected degree for  $\theta=0.93$  ( $c=0.5,\ n=100$ ).

(b) Effects of diversification for several failure thresholds: percentage of organizations failing as a function of expected degree for various levels of  $\theta$  (c = 0.5, n = 100).

Figure 2.: How diversification (the average number of other organizations that an organization cross-holds) affects the percentage of organizations failing, averaged over 1000 simulations. The horizontal axis corresponds to diversification in terms of the expected degree in the random network of cross-holdings.

Figure 2b shows how these effects vary with  $\theta$ . Higher values of  $\theta$  correspond to higher failure thresholds, and so it becomes easier to trigger contagions. This leads to increases in the curves for all levels of diversification. Essentially, increasing  $\theta$  leads to a more fragile economy across the board.

The main results in Section 3.1 provide analytical support for the non-monotonicity due to diversification identified in the simulations and helps identify the forces behind the non-monotonicity. With low levels of diversification, contagions are difficult to start and will frequently die out before affecting many organizations. Condition III is not met, as the network of cross-holdings is not connected. Even if all organizations directly or independently dependent on the failing organization i (those j such that  $A_{ij} > 0$ ) also fail in the cascade, there are sufficiently few such organizations that the cascade dies out quickly and is small. As we increase diversification into intermediate levels, we see an increase in the number of organizations that fail in a cascade. Since network components are larger, the failure of any one organization infects more other organizations, and more organizations are drawn into the cascade. However, as we continue to diversify cross-holdings, eventually the increased diversification leads to a decrease in exposure of any one organization to any other, and so the necessary condition II is not met as no organization depends very much on any other.

CASCADES ARE LARGER BUT LESS FREQUENT IN MORE INTEGRATED SYSTEMS

Next, we consider the implications of increased integration in our simple model on the depth of cascades, as illustrated in Figure 4.

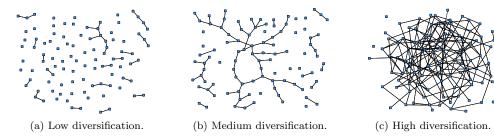


Figure 3.: Example random networks (plotted here with undirected edges) for different levels of diversification. The diagrams demonstrate the transition from (a) many disconnected components to (b) a large component where each node has few neighbors to (c) a large component in which each node has many neighbors.

Figures 4a and 4b illustrate how the proportion of organizations that fail changes as the level of integration is varied from c=0.1 to 0.5, for two different values of  $\theta$  (the fraction of initial value that must be retained for an organization to avoid failure). As integration is increased the curves all shift upward and we see increased cascades.

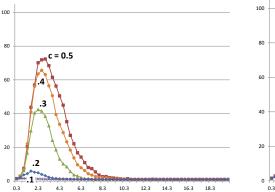
Although the effects in Figures 4a and 4b show unambiguous increases in cascades as integration increases, they work with levels of  $c \le 0.5$  for which there is not so much of a tradeoff. In particular, for  $c \le 0.5$  the initial organization whose asset price is dropped to 0 always fails (in the range of  $\theta \ge 0.8$  considered in the simulations). As c is increased beyond 0.5, eventually the integration level begins to help avoid first failures, because each organization is less exposed to the failure of own proprietary asset. Then we see the tradeoff between I and II that is present as integration is varied (holding diversification constant, so III – having to do with the connectedness of the network – is not affected). We can see this in Figure 5.

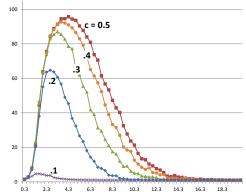
Figure 5 shows that as integration increases to very high levels, the percentage of first failures drops: organizations are so integrated that the drop in the value of an organization's own investments is less consequential to it, and so there is no first failure.

To summarize, increasing integration (as long as it is not already very high) makes shocks more likely to propagate to neighbors in the financial network and increases contagion via the mechanism of II. For very high levels of integration, each organization begins to carry something close to the market portfolio, and so any first failure caused by the devaluation of a single proprietary asset becomes less likely.

## IV. Alternative Network Structures

Additional insights emerge from examining some other random graph models of financial interdependencies.





- (a) Five levels of integration and the percentage of organizations failing as a function of expected degree ( $\theta=0.93,\ n=100$ ).
- (b) Five levels of integration and the percentage of organizations failing as a function of expected degree ( $\theta = 0.96$ , n = 100).

Figure 4.: How integration (the fraction c of a typical portfolio held by other organizations) affects the percentage of organizations failing, averaged over 1000 simulations. The horizontal axis corresponds to the diversification level (the expected degree in the random network of cross-holdings). The two figures work with different failure thresholds and depict how the size of cascades varies with the level of integration c ranging from 0.1 to 0.5.

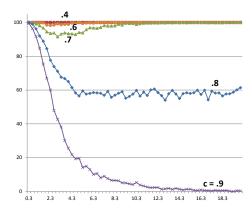


Figure 5.: How integration affects the percentage of "first failures": the percentage of simulations with at least one organization failing, for various levels of integration c from 0.4 to 0.9, with the horizontal axis tracking diversification (expected degree) in the network. The failure threshold is constant at  $\theta = 0.8$ .

## A. A Core-Periphery Model

As a stylized representation of the interbank lending market, we examine a coreperiphery model where 10 large organizations are completely connected among themselves, and each of 90 smaller organizations has one connection to a random core organization.<sup>56</sup> Each of the ten large core organizations has proprietary assets with an initial value of 8. Each of the 90 peripheral organizations has proprietary assets with an initial value of 1.

We then vary different facets of integration:<sup>57</sup> the level  $C_{CC}$  of cross-holdings of each core organization by other core organizations, the level  $C_{PC}$  of cross-holdings of each core organization by peripheral organizations, and the level  $C_{CP}$  of cross-holdings of each peripheral organization by core organizations. The remaining private holdings,  $\hat{C}_{ii}$ , are as follows:  $\hat{C}_{ii} = 1 - C_{CC} - C_{PC}$  for a core organization, and  $\hat{C}_{ii} = 1 - C_{CP}$  for a peripheral one.

We first explore what happens when a core organization fails. As we see in the left-hand part of Figure 6a, the fraction of peripheral organizations that fail along with the core organization is increasing in  $C_{PC}$ . Once the core organizations become sufficiently integrated among themselves, starting around  $C_{CC} = .29$ , the core organization's failure begins to cascade to other core organizations, and then wider contagion occurs. How far this ultimately spreads is governed by the combination of integration levels.

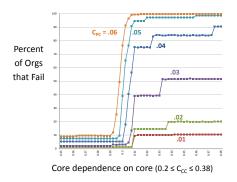
The more subtle effects are seen in in Figure 6b. The curves are layered in terms of integration between the core and periphery  $C_{PC}$ , with increased integration leading to higher failure rates due to an initial failure of a peripheral organization. However, the magnitude of the failure rates is initially increasing in core integration ( $C_{CC} < .25$ ) and then decreasing in core integration ( $C_{CC} > .25$ ). Initial increases in core-integration enable contagion from one core organization to another, which leads to widespread cascades. Once core integration becomes high enough, however, core organizations become less exposed to their own peripheral organizations, and so then are less prone to fail because of the failure of a peripheral organization.

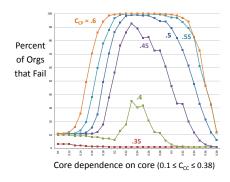
## B. A Model with Segregation among Sectors

Second, we considered a model that admits segregation (homophily) among different segments of an economy: for instance among different countries, industries, or sectors. In this model, there are ten different groups of ten nodes each. The key feature being varied is the relative intensity of nodes' connections with others in their own group compared to other groups. This captures the difference between integration across industries and integration within industries. Varying this difference leads to the results captured in Figure 7. An obvious effect is that

<sup>&</sup>lt;sup>56</sup>Soromaki et al. (2007) map the US interbank network based on the Fedpayments system. They identify a clique of 25 completely connected banks (including the very largest ones), and thousands of less connected peripheral regional and local banks.

<sup>&</sup>lt;sup>57</sup>Note that in this model the diversification (degree) structure is essentially fixed given the structure of ten completely inter-connected organizations and the peripheral ones each having one connection; the only randomness comes from the random attachment of each peripheral organization to a single core organization.





- (a) One core organization's asset initially fails
- (b) One peripheral organization's asset initially fails

Figure 6.: The consequences of failure in the core-periphery model. The horizontal axis is the fraction of each core organization cross-held by other core organizations (integration of core to core). In Figure 6a, curves correspond to different levels of cross-holdings of each core organization by peripheral organizations. In Figure 6b, they correspond to different levels of cross-holdings of peripheral organizations by core ones. The failure threshold is  $\theta = .98$ .

increasing homophily can eventually sever connections between groups of organizations and lead to lower contagion. However, as we see in Figure 7, the curves associated with different levels of diversification (expected degrees d) cross each other. With medium diversification (e.g., d=3 or d=5) there is initially a higher level of contagion than with higher diversification (e.g., d=7 or d=9). This is because organizations are more susceptible to each other with medium degrees than with high degrees and the network is still connected enough to permit widespread contagion. However, lower-degree networks fragment at lower levels of homophily than high degree networks. So at high levels of homophily, lower-degree networks are actually more robust. For example, once at least 95 percent of relationships are within own group (in expectation), then we see lower contagion rates with diversifications d=3,5 than with d=7,9.

## C. Power Law Distributions

We also examined networks with more extreme degree distributions, such as a power-law distribution. Those results are described in detail in Section 4.1 in the Online Appendix and are in line with the original regular networks. More extreme exponents in the power law actually lead to smaller contagions on average, but larger contagions conditional on some high-degree organization's failure.

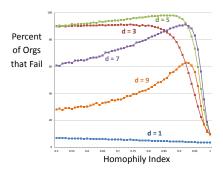


Figure 7.: Ten groups of ten organizations each. The vertical axis is the fraction of organizations that fail as a function of the homophily. The horizontal axis is the fraction of expected cross-holdings in same-type organizations. Curves correspond to different diversification levels (expected degrees d). The failure threshold is  $\theta = .96$ .

## D. Correlated and Common Assets

An important concern that emerged from the recent financial crisis is that many organizations may have investments with correlated payoffs, which could potentially exacerbate contagions, as many organizations' values may be low at the same time. In Sections 4.2 and 4.3 of the Online Appendix we examine two variations with correlated values. As one might expect, increasing correlation increases the failure rate. The more interesting part is that the increase occurs abruptly at a particular level of correlation.

We also examine a model in which organizations have some holdings of both an idiosyncratic and a common asset, with the possibility of leverage in holdings of the common asset. Some organizations are long the asset and others can be short. This results in some interesting patterns in cascades: even low leverage levels can lead to increased cascades by increasing organizations' exposures. However, organizations that are short the common asset might escape a cascade triggered by a shock to that asset.

## V. Illustration with European Debt Cross-Holdings

We close the paper with an illustration of the model with data on the crossholdings of debt among six European countries (France, Germany, Greece, Italy, Portugal and Spain). We include this as a proof of concept, and emphasize that the crude estimates that we use for cross-holdings make this noisy enough that we do not see the conclusions as robust, but merely as illustrative of the methodology.<sup>58</sup>

We take the fundamental asset owned by each country to be its fiscal stream; by exchanging cross-holdings, countries acquire holdings whose value depends on the value of others' fiscal streams as well as on their own. We model failure as being triggered by a certain percentage loss in the value of a country's aggregate holdings. In the simulations, when a country "fails," it defaults on 50 percent of its obligations to foreign countries – an arbitrary choice, but not unfounded, as we see from the writedown of Greek debt. Such losses may arise for various reasons: discontinuous changes in government policies of how to make use of fiscal streams; government decisions not to honor obligations (at which point it makes sense to do so discontinuously); discontinuities in the fiscal streams themselves (due to strikes, discontinuous changes in foreign investments, bank runs, and so forth). Indeed, all of these phenomena were observed in the recent Greek crisis. Finally, for the purposes of this illustrative exercise, we treat these countries as a closed system with no holdings by other countries outside of these six.

## A. The Data

Data on the cross-holdings are for the end of December 2011 from the BIS (Bank for International Settlements) Quarterly Review (Table 9B). The data used for this exercise are the consolidated foreign claims of banks from one country on debt obligations of another country. The data looks at the immediate borrower rather than the final borrower<sup>59</sup> when a bank from a country different from the final borrower serves as an intermediary.<sup>60</sup>

This gives following *raw* cross-holdings matrix, where the *column* represents the country whose debt is being held and the row is the country which holds that debt. So, for example, through their banking sectors Italy owes France \$329,550M, while France only owes Italy \$40,311M.

<sup>&</sup>lt;sup>58</sup>See Upper (2011) for a nice review of the empirical literature simulating the effects of shocks to financial systems. Explicit losses due to bankruptcy are not usually considered in this literature, but an important exception is Elsinger, Lehar and Summer (2006), who find that these costs can make a large difference to the extent of contagion in simulation analysis. Our approach is well-suited to developing a deeper analysis of the propagation of discontinuities, as we examine the various levels of a cascade – which failures cause which others. This is illustrated in this section.

<sup>&</sup>lt;sup>59</sup>Which basis is appropriate is discussed in section 10 of the Online Appendix.

<sup>&</sup>lt;sup>60</sup>For illustrative purposes, we examine holdings at a country level, so that all holdings of Italian debt by banks or other investors in France are treated as being held by the entity "France," and we suppose that substantial losses by banks and investors in France would lead to a French default on national debt. It would be more accurate to disaggregate and build a network of all organizations and investors, if such data were available.

(	(France)	(Germany)	(Greece)	(Italy)	(Portugal)	(Spain) \
(France)	0	198,304	39,458	329,550	21,817	115, 162
(Germany)	174,862	0	32,977	133,954	30,208	146,096
(Greece)	1,960	2,663	0	444	51	292
(Italy)	40,311	227,813	2,302	0	3,188	26,939
(Portugal)	6,679	2,271	8,077	2,108	0	21,620
(Spain)	27,015	54,178	1,001	29,938	78,005	0

To convert the above matrix into our fractional cross-holdings matrix,  $\mathbf{C}$ , we then estimate the total amount of debt issued by each country. To do this, we estimate the ratio of total debt held outside the issuing country by 1/3, in line with estimates of by Reinhart and Rogoff (2011). Then, the formula  $\mathbf{A} = \hat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$  implies that  $\mathbf{A}$  is:

	(	(France)	(Germany)	(Greece)	(Italy)	(Portugal)	(Spain)	\
1	(France)	0.71	0.13	0.13	0.17	0.07	0.11	1
ı	(Germany)	0.18	0.72	0.12	0.11	0.09	0.14	l
١	(Greece)	0.00	0.00	0.67	0.00	0.00	0.00	.
١	(Italy)	0.07	0.12	0.03	0.70	0.03	0.05	l
١	(Portugal)	0.01	0.00	0.02	0.00	0.67	0.02	l
١	(Spain)	0.03	0.03	0.02	0.02	0.14	0.68	

The matrix **A** can be pictured as a weighted directed graph, as in Figure 8. The arrows show the way in which decreases in value flow from country to country. For example, the arrow from Greece to France represents the value of France's claims on Greek assets, and thus how much France is harmed when Greek debt loses value. The areas of the ovals represent the value of each country's direct holdings of primitive assets. All dependencies of less than 5 percent have been excluded from Figure 8 (but appear in the table above).

We treat the investments in primitive assets as if each country holds its own fiscal stream, which is used to pay for the debt, and presume that the values of these fiscal streams are proportional to GDP. Thus,  $\mathbf{D} = \mathbf{I}$  and  $\mathbf{p}$  is proportional to the vector of countries' GDPs.<sup>61</sup> Normalizing Portugal's GDP to 1, the initial values in 2011 are  $\mathbf{v}_0 = \mathbf{A}\mathbf{p}$ ,

 $<sup>^{61}</sup>$ We work in the scale of GDPs – that is, we do not carry around an explicit constant of proportionality relating the value of the fiscal streams  $\bf p$  to the value of GDP; we simply take the entries of the vector  $\bf p$  to be the GDP values.

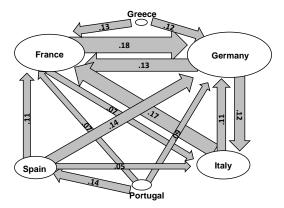


Figure 8.: Interdependencies in Europe: The matrix **A**, describing how much each country ultimately depends on the value of others' debt. The widths of the arrows are proportional to the sizes of the dependencies with dependencies less than 5 percent excluded; the area of the oval for each country is proportional to its underlying asset values.

$$\begin{pmatrix} 0.71 & 0.13 & 0.13 & 0.17 & 0.07 & 0.11 \\ 0.18 & 0.72 & 0.12 & 0.11 & 0.09 & 0.14 \\ 0.00 & 0.00 & 0.67 & 0.00 & 0.00 & 0.00 \\ 0.07 & 0.12 & 0.03 & 0.70 & 0.03 & 0.05 \\ 0.01 & 0.00 & 0.02 & 0.00 & 0.67 & 0.02 \\ 0.03 & 0.03 & 0.02 & 0.20 & 0.14 & 0.68 \end{pmatrix} \cdot \begin{pmatrix} 11.6 \\ 14.9 \\ 1.3 \\ 9.2 \\ 1.0 \\ 6.3 \end{pmatrix} = \begin{pmatrix} 12.7 & (France) \\ 14.9 & (Germany) \\ 0.8 & (Greece) \\ 9.4 & (Italy) \\ 0.9 & (Portugal) \\ 7.1 & (Spain) \end{pmatrix}$$

B. Cascades

To illustrate the methodology, we consider a simple scenario. The failure thresholds are set to  $\theta$  multiplied by 2008 values.<sup>62</sup> If a country fails, then the loss in value is  $v_i/2$ , so that half the value of its debt is lost.

We examine the best equilibrium values for various levels of  $\theta$ . Greece's value has already fallen by well more than ten percent, and so it has hit its failure point for all of the values of  $\theta$ . We then raise  $\theta$  to various values and see which cascades occur.

We see that Portugal is the first failure to be triggered by a contagion. Although it is not particularly exposed to Greek debt directly, the fact that its GDP has dropped substantially means that it is triggered once we get to  $\theta = .935$ . Once Portugal fails, then Spain fails due to its poor initial value and its exposure to Portugal. Then the large size of Spain, and the exposure of France and Germany

 $<sup>^{62}</sup>$ Those values are calculated in the same way as the values above, being proportional to 2008 GDP values instead of 2011 and again normalized by setting Portugal's 2011 GDP to 1.

Table 1—: Hierarchies of Cascades in the Best Equilibrium Algorithm, as a Function of the Failure Threshold  $\theta$ .

Value of $\theta$	0.9	0.93	0.935	0.94
First Failure	Greece	Greece	Greece	Greece, Portugal
Second Failure			Portugal	Spain
Third Failure			Spain	France
Fourth Failure			France, Germany	Germany, Italy
Fifth Failure			Italy	

Source: Authors' calculations

to Spain cause them to fail. Pushing  $\theta$  up to .94 causes Portugal to fail directly, and then leads to a similar sequence. (Increasing  $\theta$  further would not change the ordering; it would just cause some countries to fail at earlier waves.) Interestingly, Italy is the last in each case: this is due to its low exposure to others' debts. Its GDP is not particularly strong, but it does not hold much of the dent of the other countries, with the exceptions of France and Germany.

Clearly the above exercise is based on rough numbers,  $ad\ hoc$  estimates for the default thresholds, and a closed (six country) world. Nonetheless, it illustrates the simplicity of the approach and makes it clear that much more accurate simulations could be run with access to precise cross-holdings data, default costs and thresholds.  $^{63}$ 

We re-emphasize that the cascades are (hopefully!) off the equilibrium path, but that understanding the dependency matrix and the hierarchical structure of potential cascades can improve policy interventions.

## VI. Concluding Remarks

Based on a simple model of cross-holdings among organizations that allows discontinuities in values, we have examined cascades in financial networks. We have highlighted several important features. First, diversification and integration are usefully distinguished as they have different effects on financial contagions. Second, both diversification and integration entail tradeoffs in how they affect contagion. These tradeoffs result in nonmonotonic effects where middle ranges are the most dangerous with respect to cascades of failures. The tradeoffs can also be related to important realistic aspects of a network, such as its core-periphery and segregation structure.

A fully endogenous study of the network of cross-holdings and of asset holdings is a natural next step. $^{64}$  We illustrate some moral hazard issues in the Online

<sup>&</sup>lt;sup>63</sup>Of course, a linear cross-holdings structure is also an important simplification. A further refinement would involve modeling the holdings in greater detail, and solving for the ultimate dependencies of organizations on assets (analogous to computing the A matrix) in that more complicated world.

<sup>&</sup>lt;sup>64</sup>For some analyses of network formation in other financial settings, see Babus (2013), Ibragimov, Jaffee and Walden (2011), Cohen-Cole, Patacchini and Zenou (2012), and Baral (2012). These can cut in

Appendix (Section 3): organizations can have incentives to affect both bankruptcy costs and thresholds in socially inefficient ways. These considerations suggest that endogenizing the basic structures of our model will be delicate and that a simple general equilibrium approach will not suffice. This presents interesting challenges for future research.

The approach we have outlined could be used to inform policy. For example, counterfactual scenarios can be run using the algorithm. To determine the marginal effect of saving a set of organizations, the failure costs of those organizations can be set to zero and the algorithm run with and without their failure costs. This identifies a new set of organizations to fail in a cascade conditional on the intervention. This set of organizations can be compared to the set of organizations that fail under other interventions, including doing nothing. It is important to note that the aforementioned exercise must be repeated for any set of underlying asset prices that are of interest. As underlying asset prices change the differences between organizations' values and their failure thresholds change. These changes may be highly correlated depending on the underlying asset holdings. When many organizations have similar exposures to underlying assets, they will be relatively close to their failure frontiers at the same time, and so the first (and subsequent) waves of failures may change drastically for fairly small changes in asset prices.

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#### APPENDIX: PROOFS

#### Proof of Lemma 1:

One representation of  $\mathbf{A}$  is as the following infinite sum, known as the Neumann series:

(A1) 
$$\mathbf{A} = \widehat{\mathbf{C}} \sum_{p=0}^{\infty} \mathbf{C}^p = \widehat{\mathbf{C}} + \widehat{\mathbf{C}} \sum_{p=1}^{\infty} \mathbf{C}^p$$

It follows immediately that  $A_{ii} \geq \widehat{C}_{ii}$  and that there is equality if and only if there are no cycles involving i. Part (2) can be proved by considering  $\widehat{\mathbf{C}}$  and  $\mathbf{C}$ 

such that  $\widehat{C}_{ii} = \epsilon$  for all i and  $C_{ij} = (1 - \epsilon)/(n - 1)$  for all i and all j. Taking  $\epsilon \to 0$ , we have  $\widehat{C}_{ii} \to 0$  but **A** tends to the matrix with all entries equal to 1/n. **Proof of Proposition 1**.

As any trade involving organization i must change composition of i's dependency on underlying assets, after any trade there must exists a price vector  $\mathbf{p}''$  within an  $\epsilon$  neighborhood of  $\lambda \mathbf{p}$ , such that  $v_i(\mathbf{p}'', \mathbf{C}', \mathbf{D}'|\mathcal{Z} = \emptyset) \neq v_i(\mathbf{p}'', \mathbf{C}, \mathbf{D}|\mathcal{Z} = \emptyset) = \underline{v}_i$ . For the Proposition to be false, it must then be that  $v_i(\mathbf{p}'', \mathbf{C}', \mathbf{D}'|\mathcal{Z} = \emptyset) > v_i(\mathbf{p}'', \mathbf{C}, \mathbf{D}|\mathcal{Z} = \emptyset)$ . Define price  $\mathbf{p}'$  such that  $\frac{1}{2}\mathbf{p}'' + \frac{1}{2}\mathbf{p}' = \lambda \mathbf{p}$ . As  $||\mathbf{p}' - \lambda \mathbf{p}||_1 = ||\mathbf{p}'' - \lambda \mathbf{p}||_1$  and  $\mathbf{p}''$  is within an  $\epsilon$  neighborhood of  $\lambda \mathbf{p}$ ,  $\mathbf{p}'$  is also within an  $\epsilon$  neighborhood of  $\lambda \mathbf{p}$ .

By the linearity of organizations' values, absent any failure, and as the trade was fair

$$\frac{1}{2}v_i(\mathbf{p''}, \mathbf{C'}, \mathbf{D'}|\mathcal{Z} = \emptyset) + \frac{1}{2}v_i(\mathbf{p'}, \mathbf{C'}, \mathbf{D'}|\mathcal{Z} = \emptyset) = v_i(\lambda \mathbf{p}, \mathbf{C'}, \mathbf{D'}|\mathcal{Z} = \emptyset) = \underline{v}_i,$$

and

$$\underline{v}_i = v_i(\lambda \mathbf{p}, \mathbf{C}, \mathbf{D} | \mathcal{Z} = \emptyset) = \frac{1}{2} v_i(\mathbf{p''}, \mathbf{C}, \mathbf{D} | \mathcal{Z} = \emptyset) + \frac{1}{2} v_i(\mathbf{p'}, \mathbf{C}, \mathbf{D} | \mathcal{Z} = \emptyset).$$

Thus as  $v_i(\mathbf{p''}, \mathbf{C'}, \mathbf{D'}|\mathcal{Z} = \emptyset) > v_i(\mathbf{p''}, \mathbf{C}, \mathbf{D}|\mathcal{Z} = \emptyset),$ 

$$v_i(\mathbf{p}', \mathbf{C}', \mathbf{D}' | \mathcal{Z} = \emptyset) < \underline{v}_i < v_i(\mathbf{p}', \mathbf{C}, \mathbf{D} | \mathcal{Z} = \emptyset).$$

#### Proof of Proposition 2.

Following the failures of organizations  $\mathcal{Z}_{k-1}$ , the value of organization i is:

$$v_i(\mathcal{Z}_{k-1}) = \sum_{j \notin \mathcal{Z}_{k-1}}^n A_{ij} D_{jk} p_k + \sum_{j \in \mathcal{Z}_{k-1}}^n A_{ij} (D_{jk} p_k - \beta_j) = v_i(\emptyset) - \sum_{j \in \mathcal{Z}_{k-1}}^n A_{ij} \beta_j.$$

As fair trades hold constant  $v_i(\emptyset)$ , this equation shows that the value of organization i given failures  $\mathcal{Z}_{k-1}$  is weakly decreasing in  $A_{ij}$  for all  $j \neq i$ . Holding fixed the hierarchies in which all other organizations fail, after a weak increase in  $A_{ij}$  for all i and all  $j \neq i$ , if organization i failed in hierarchy k it will now fail (weakly) sooner in hierarchy  $k' \leq k$  and if organization i did not fail in any hierarchy it might now fail in some hierarchy.

Moreover, as failures are complementary, if organization i fails strictly sooner in hierarchy k' weakly more organizations will be included in all subsequent failure sets  $\mathcal{Z}_{k''}$ , for all k'' > k'. This is because more failure costs are summed over in the above equation when calculating a organization's value in each failure hierarchy.

#### Proof of Lemma 2:

Let  $\overline{\mathbf{C}} = \mathbf{G}\mathbf{d}^{-1}$  and note that by the Neumann series we may write

$$\mathbf{A} = (1 - c) \sum_{t=0}^{\infty} c^t \overline{\mathbf{C}}^t$$

$$\frac{\partial \mathbf{A}}{\partial c} = (1 - c) \sum_{t=1}^{\infty} t c^{t-1} \overline{\mathbf{C}}^t - \sum_{t=0}^{\infty} c^t \overline{\mathbf{C}}^t = -\mathbf{I} + \sum_{t=1}^{\infty} (t(1 - c) - c) c^{t-1} \overline{\mathbf{C}}^t.$$

Since  $c \leq \frac{1}{2}$ , every term in the summation over t is nonnegative. Moreover,  $c^{t-1}\overline{\mathbf{C}}^t$  has a strictly positive entry whenever there is a path of length t from i to j in  $\overline{\mathbf{C}}$ , or equivalently in  $\mathbf{G}$ . This shows claims 2 and 3 in the proposition. To verify claim 1, note that every column of  $\mathbf{A}$  sums to 1. Claim 3 along with the assumption that every node in  $\mathbf{G}$  has at least one neighbor shows that every column has an off-diagonal entry that strictly increases in c; and no off-diagonal entry decreases by claim 2. So the diagonal entry strictly decrease in c.

#### **Proof of Proposition 3:**

We begin the proof with a simple lemma, proved in Section 11 of the Online Appendix.

LEMMA 3. The values  $\tilde{v}_{\text{max}}$  and  $\tilde{v}_{\text{min}}$  are upper and lower bounds, respectively, for the value of any organization.

We also introduce some terminology. Recall from Section 1.1 that if  $C_{ji} > 0$  there is an edge from i to j – corresponding to value flowing from i to j. We adopt the same convention for  $\mathbf{G}$ : we say there is an edge from i to j if  $G_{ji} = 1$ , and define paths analogously – recall footnote 11. Fixing a graph  $\mathbf{G}$  and a node i, the fan-out of i, denoted  $\mathcal{R}^+(i)$ , is the set of nodes j such that there is a directed path from i to j in  $\mathbf{G}$ . These are the j's that have direct or indirect cross-holdings in i. Throughout,  $\mathbf{G}$  is drawn uniformly at random from  $\mathcal{G}(\pi, n_k)$ , with  $n_k$  left implicit.

If 1(i) in the proposition's statement holds (d < 1), then by Theorem 1 of Cooper and Frieze (2004), for any  $\varepsilon > 0$  and large enough k, with probability at least  $1 - \varepsilon$  there are at no nodes having a fan-out larger than  $\varepsilon n_k$ . Since only nodes in  $\mathcal{R}^+(i)$  can fail following the failure of i, this proves that for large enough k, we have  $f(\boldsymbol{\pi}, n_k) \leq \varepsilon$ .

Suppose 1(ii) in the proposition's statement holds. Fix  $\varepsilon > 0$ . Suppose that proprietary asset i (belonging to organization i) is the one that is randomly selected to fail. Take any j such that  $G_{ji} > 0$ . The amount by which the value of organization j falls is  $A_{ji}$ . By the Neumann series (equation 6),  $A_{ji} \leq (1-c)c/\underline{d} + R_{ji}$ , where  $R_{ji} = (1-c)\left(\sum_{p=2}^{\infty} \mathbf{C}^p\right)_{ji}$  accounts for the value flowing along paths from i to j in  $\mathbf{C}$  other than the edge from i to j with weight  $C_{ji}$  – i.e., paths of length 2 or longer. The following is proved in Section 11 of the Online Appendix:

LEMMA 4. For any  $\varepsilon$ , if k is large enough, then with probability at least  $1-\varepsilon$ ,

simultaneously for all j such that  $G_{ji} = 1$ , we have  $R_{ji} = (1-c) \left( \sum_{p=2}^{\infty} \mathbf{C}^p \right)_{ji} \leq \varepsilon$ .

By 1(ii) in the proposition's statement, and Lemma 3,  $(1-c)c/\underline{d} < \widetilde{v}_{\min} - \underline{v} \le v_j - \underline{v}$ . So, for small enough  $\varepsilon$ , a failure of i, which reduces j's value by at most  $(1-c)c/\underline{d} + \varepsilon$ , is not enough to cause the failure of any counterparty j, and so there is no contagion.

Now suppose 2(i) and 2(ii) hold, and again fix  $\varepsilon > 0$ . Let i be the index of the first asset to fail. By Theorems 2 and 3 of Cooper and Frieze (2004), because d > 1, with probability at least  $\varepsilon$ , the node i has fan-out of size at least  $\varepsilon n_k$ , for small enough  $\varepsilon$  and large enough k. Suppose that organization j has holdings in organization i (i.e.,  $G_{ji} > 0$ ) and recall that if organization i fails (losing all remaining value, since  $\beta_i = \underline{v}_i$ ), organization j's value will decrease by  $A_{ji}$ . By the Neumann series (equation 6)  $A_{ji} \geq \frac{c(1-c)}{\overline{d}}$ , deterministically. Organization j will therefore fail, following the failure of organization i if:

$$v_i - \frac{c(1-c)}{\overline{d}} < \underline{v},$$

which is guaranteed by  $\overline{d} < \frac{c(1-c)}{\widetilde{v}_{max}-\underline{v}}$ . This argument applies again to all the neighbors of j once it fails; iterating this argument, we find that the whole set  $\mathcal{R}^+(i)$  fails. Thus, in the event (probability  $\geq \varepsilon$ ) that node i has fan-out of size at least  $\varepsilon n_k$ , at least  $\varepsilon n_k$  nodes fail, which establishes that  $f(\pi, n_k) \geq \varepsilon^2$  for large enough k.

This completes the proof of the proposition.

 $<sup>^{65}</sup>$ This lower bound on  $A_{ji}$  can be found by considering only the direct effect of j's cross-holdings in i and not any further feedbacks.

# Online Appendix: Financial Networks and Contagion

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# 1 More on Cross-Holdings Matrices and the Induced Dependencies

In this section, we present a three-organization example to illustrate more about how the **A** and the **C** matrices can differ.

Recall our simple example from Section IG (see Figure 1). There are two organizations, i = 1, 2, each of which has a 50% stake in the other organization. The associated cross-holdings matrix  $\mathbf{C}$  and the dependency matrix  $\mathbf{A}$  are as follows. (Recall that  $\widehat{C}_{ii}$  is equal to 1 minus the sum of the entries in column i of  $\mathbf{C}$ .)

$$\mathbf{C} = \begin{pmatrix} 0 & 0.5 \\ 0.5 & 0 \end{pmatrix} \qquad \widehat{\mathbf{C}} = \begin{pmatrix} 0.5 & 0 \\ 0 & 0.5 \end{pmatrix} \qquad \mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1} = \begin{pmatrix} \frac{2}{3} & \frac{1}{3} \\ \frac{1}{3} & \frac{2}{3} \end{pmatrix}.$$

A slightly richer example of potential differences between the cross-holdings and induced dependencies is as follows, with three organizations.

$$\mathbf{C} = \begin{pmatrix} 0 & 0.75 & 0.75 \\ 0.85 & 0 & 0.10 \\ 0.10 & 0 & 0 \end{pmatrix} \qquad \mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1} = \begin{pmatrix} 0.18 & 0.13 & 0.15 \\ 0.77 & 0.83 & 0.66 \\ 0.05 & 0.04 & 0.19 \end{pmatrix}$$

The weighted graphs of the matrix  $\mathbf{C} + \widehat{\mathbf{C}}$  and the associated  $\mathbf{A}$  are shown in Figure 2, illustrating the substantial differences.

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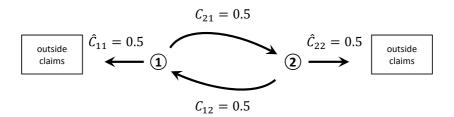


Figure 1: An illustration of cross-holdings in the two-organization example. The arrows indicate how a dollar of income arriving at one of the organizations is allocated between its direct holders and other organizations. Dollars that stay within the system are further split up. The **A** matrix describes how they are ultimately allocated.

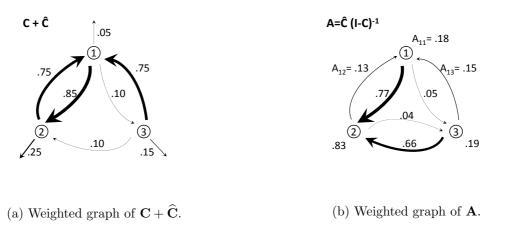


Figure 2: The widths of the edges are proportional to the sizes of cross-holdings; the arrows point in the direction of the flow of assets: from the organization that is held and to the holder. Edges pointing outside the graph in (a) reflect the private (outside) shareholders' holdings. The cross-holdings and outside holdings measured by  $\mathbf{C} + \hat{\mathbf{C}}$  can be very different from the dependency matrix  $\mathbf{A}$ , which measures how each organization's market value ultimately depends on the assets held by each organization.

First, note that organization 1 is almost a holding company: It is mostly owned by other organizations, and so the second two entries of the first row of  $\mathbf{A}$  are much smaller than the corresponding entries in  $\mathbf{C} + \widehat{\mathbf{C}}$ , indicating that not much of the value of organization 1's direct holdings accrue to its private shareholders.

Also, we see that the outside shareholders of organization 2 ultimately (i.e., according to the **A** matrix) claim 66% of organization 3's direct asset holdings, even though organization 2 has only 10% of the shares of organization 3 in cross-holdings (per the **C** matrix). Intuitively, as organization 2 cross-holds 85% of organization 1, it follows that organization 2's outside shareholders indirectly have claims to organization 1's large direct stakes in both organization 2 and organization 3.

## 2 Debt and Other Liabilities

Throughout the paper we suppose that organizations' values depend linearly on the organizations they have holdings in, with positive slope coefficients. Debt contracts do not induce this functional form in the domain where organizations can meet the face values of their obligations. But, as we emphasize in Section IE, our analysis is centered on situations in which organizations cannot meet the face values of their obligations and must ration their counterparties. In this region, our linear model of dependencies approximates cross-holding of debt.<sup>1</sup>

Also, we emphasize that the discontinuous failure costs need not be triggered at the point where the value of an organization first falls below the face value of debt. There can be some regime of orderly write-down until a threshold where there is a disruption in the ability of the organization to operate, below which its value is reduced discontinuously, entering a regime of disorderly default. This is illustrated in Figure 3.

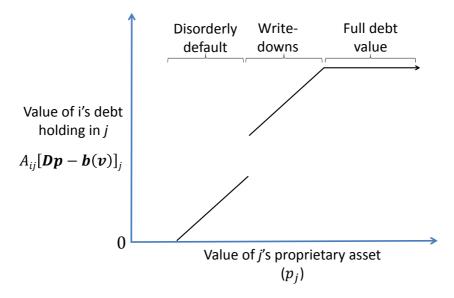


Figure 3: As the value of organization j's proprietary asset  $p_j$  decreases, a first threshold is reached at which the organization cannot pay the full face value of its liabilities. We focus on values of  $p_j$  below this threshold. After the threshold comes a region of orderly default, in which each debt holder i absorbs write-downs on the value of j's debt. As the remaining value is rationed, i's value decreases linearly in  $p_j$  until a second threshold is crossed, which we refer to as j's failure threshold. This can be interpreted as the point at which j's assets are (partially) liquidated. The resulting failure costs cause a discontinuous decrease in the value of debt holdings in j.

 $<sup>^{1}</sup>$ It is not essential that all organizations be in the linear regime. If there are organizations that are "safe" and are able to pay the face value of their debts, one can model claims on them as claims on just another fundamental asset. And obligations that an organization j in the write-downs regime has to a "safe" organization can be viewed as j's obligation to an outside shareholder. In other words, since reductions in value do not feed through safe organizations, those organizations can be treated as exogenous or external to the network.

More generally, the model is easily adapted to other sorts of liabilities in addition to the linear cross-holdings that we have mainly been discussing. These could include any sort of contractual agreements, including ones contingent on the market value of the organizations (for instance, real debt commitments cannot exceed the organization's market value if there is limited liability). The basic strategy is to modify the equations for  $V_i$  to incorporate how the agreements contribute to organizations' book values (taking care to subtract liabilities as needed, so that book values do not become arbitrarily inflated). Then the fixed point of the book value equations can be computed, and the effects of various shocks studied in such a richer system.

## 3 Endogenously High Failure Costs and Thresholds due to Moral Hazard

Whether an organization fails depends on its failure threshold. The impact that its failure has on other organizations depends on its failure costs. If organizations have some control over their failure thresholds and costs, then we might hope that they would choose to lower them, reducing both the likelihood and the costs of failure. We show in this section that, on the contrary, organizations can actually have incentives to increase both their failure costs and thresholds.

## 3.1 Organization Values Can Be Endogenous

Our previous analysis has assumed that exchanges of cross-holdings or assets between organizations occur through fair trades at the current asset prices (recall Section IIIA). That was useful for illustrating the workings of the model and identifying effects of diversification and integration. However, the value to an organization of a trade depends not only on the value of the bundle of assets being received, but also on the implications of the trade for ensuing failures. Solvent or liquid organizations may have incentives to bail out insolvent or illiquid ones in order to avert a contagion (as pointed out, for example, by Leitner (2005)). For instance, it can be that by relinquishing some holdings (in either assets or in another organization) an organization's value actually increases! This means that we cannot value organizations based solely on their implied underlying asset holdings but also need to consider the solvency of all other organizations. Trades can be "incentive compatible" when they are not "fair" (as evaluated by pricing the traded assets at the prices **p** and neglecting failure costs).

<sup>&</sup>lt;sup>2</sup>Leitner (2005) argues that incentives for interconnected organizations to bail one another out can help them provide insurance to each other when they otherwise would not be able to commit to doing so, and that this provides an efficiency benefit from financial interconnections that can be traded off against increased systemic risk.

We first illustrate the endogeneity of values through a simple example, and then explore the associated moral hazard issues.

### 3.2 An Example

Consider a world with two assets and two organizations. We begin with a case where asset holdings are  $D_1 = (1,0)$ ,  $D_2 = (0,1)$ . Initial cross-holdings are  $C_1 = (0,1/2)$  and  $C_{2,\cdot} = (1/2,0)$ : Each organization has a one-half stake in the other (and  $\widehat{C}_{ii} = 1/2$ ).

From equation (5) in the paper, it is easily verified that the organizations' indirect holdings of the underlying assets are given by

$$\mathbf{A} = \begin{pmatrix} \frac{2}{3} & \frac{1}{3} \\ \frac{1}{3} & \frac{2}{3} \end{pmatrix}.$$

With the initial cross-holdings, organization 1 receives 2/3 of asset 1's value while organization 2 receives 1/3. The situation for asset 2 is the reverse.

Let both asset 1 and asset 2 have price  $p_1 = p_2 = 10$ . Thus, without any failure costs, the (market) values of the organizations would be  $v_1 = v_2 = 10$ .

We let  $\underline{v}_1 = 0$  and  $\underline{v}_2 = 11$ ; let organization 2's failure costs be  $\beta_2 = 6$ . This means that if there are no changes in cross-holdings, from (5) the values of the two organizations are 8 and 6.<sup>3</sup> Suppose now that organization 1 can make a transfer to organization 2. If organization 1 were to make a transfer of 1 unit to organization 2, organization 2 would not fail and the values of the two organizations would be 9 and 11. Thus by making a transfer to organization 2, organization 1 is able to increase its value from 8 to 9! Such a payment might be a direct transfer of cash, or it could be implemented through a trade in underlying assets or cross-holdings. For example, organization 1 might simply give organization 2 an increased stake in organization 1.<sup>4</sup> In any case, organization 1 is incentivized to "save" organization 2.5

Suppose we now extend the above example to permit organization 2 to have some control over its failure costs ( $\beta_2$ ) and failure threshold ( $\underline{v}_2$ ). For simplicity, we suppose that organization 2 can choose from  $\beta_2 \in \{0, 5, 10\}$  and from  $\underline{v}_2 \in \{10, 11, 12, 13, 14\}$ , and that there are no direct costs or benefits associated with the choice. Note that organization 2 can avoid failure without any intervention from organization 1 by choosing  $\underline{v}_2 = 10$ . However, we will see that such a choice is not in the best interests of organization 2.

 $<sup>^{3}</sup>$ Values before failure costs are 10 for both organizations. Organization 2 therefore fails, and its failure cost of 6 reduces the effective value of its proprietary asset from 10 to 4. Organization 2 ultimately incurs 2/3 of this loss, while organization 1 incurs 1/3.

<sup>&</sup>lt;sup>4</sup>One of the ways in which organization 1 might "save" organization 2 is to simply take over organization 2.

<sup>&</sup>lt;sup>5</sup>All the parameter values in the example can be varied slightly without generating a discontinuous change in the organizations' optimal choices. In this sense the example presented is not a knife-edge case.

We assume organization 1 will "save" organization 2 if doing so weakly increases organization 1's value. If organization 2 needs saving  $(\underline{v}_2 > 10)$ , 1's value after just saving 2 will be  $v_1' = 10 - (\underline{v}_2 - 10)$ , while its value will be  $10 - (\beta_2/3)$  if it does not save organization 2. Organization 1 will therefore save organization 2 if and only if  $\underline{v}_2 > 10$  and

$$\frac{\beta_2}{3} > (\underline{v}_2 - 10).$$

The left-hand side is the increase in value organization 1 enjoys if organization 2 remains solvent, and the right-hand side is the cost of saving organization 2—the transfer 1 must make to 2 in order for 2 to remain solvent. Table 1 below shows the transfers that organization 1 will make to organization 2 for the different values of  $\underline{v}_2$  and  $\beta_2$  that organization 2 can choose. These choices of  $\underline{v}_2$  and  $\beta_2$  then result in different values for organization 2, as shown in Table 2:

	Failure Costs $\beta_2$						Failure Costs $\beta_2$			
		0	5	10			0	5	10	
	10	0	0	0		10	10	10	10	
Failure	11	0	1	1	Failure	11	10	11	11	
Threshold $\underline{v}_2$	12	0	0	2	Threshold $\underline{v}_2$	12	10	62/3	12	
	13	0	0	3		13	10	$6\ 2/3$	13	
	14	0	0	0		14	10	62/3	$3 \ 1/3$	

Table 1: Transfer made from 1 to 2

Table 2: Value of 2 after the transfer

As can be seen in Tables 1 and 2, for a fixed failure threshold, organization 2 is saved only when its failure costs are sufficiently large. Conditional on being saved, 2's value is increasing in its failure threshold; conditional on not being saved, organization 2's value is weakly decreasing in its failure threshold. For sufficiently high failure thresholds, organization 2 is never saved. And for sufficiently low failure thresholds, organization 2 doesn't fail. To maximize its utility after a bailout in this example, organization 2 must set the highest failure costs it can, and then carefully choose its failure threshold so that organization 1 is just incentivized to save it. As the table demonstrates, this requires organization 2 choosing a failure threshold of 13 and failure costs of 10.

Of course, if organizations can commit not to bail each other out, then these moral hazard problems can be avoided. However, firms have a fiduciary obligation to maximize shareholder value, even if this involves bailing out a failing organization they have a stake in. This can make it difficult for organizations to commit not to bail out one another. And absent a no-bailouts commitment device, organizations can have strong incentives to increase their failure costs and manipulate their failure thresholds.

The moral hazard problem in this example occurs absent any intervention by the government. Failure costs alone are sufficient for a moral hazard problem to arise.<sup>6</sup> It arises

<sup>&</sup>lt;sup>6</sup>This moral hazard problem also distorts organizations' investment decisions, in terms of both their investments in risky projects and their investments in cross-holdings.

because organizations do not fully bear their failure costs. As other organizations pay some of organization i's failure costs ( $\beta_i$ ) through the devaluation of their holdings in i, these other organizations will be prepared to expend resources bailing out i. As the proportion of i's failure costs that i pays is given by  $A_{ii}$ , a natural measure of the severity of the moral hazard problem is  $1 - A_{ii}$ . When  $1 - A_{ii} = 0$ , there is no moral hazard problem. Moreover, the extent of the moral hazard problem is monotonic in  $1 - A_{ii}$  in the following sense: If  $1 - A_{ii}$  is increased by redistributing shares of i from outside shareholders to other organizations, such that all other organizations' claims on i weakly increase, any organization that previously would have bailed out i faces weakly stronger incentives to bail out i, while organizations who previously would not have found it profitable to bail out i may now find it profitable to do so.

We saw in Section IIA that cascades of failure can occur, amplifying and propagating shocks if failure costs are sufficiently large and failure thresholds are sufficiently high. The analysis in this section has identified an endogenous mechanism through which organizations are willing to invest in increasing their failure costs and possibly their failure thresholds. Although such investments are valuable to an organization only in the event that it is bailed out, and in an uncertain world such bailouts may or may not be forthcoming, the misalignment of incentives due to the moral hazard problem can nevertheless result in systems endogenously conducive to cascades of failure.

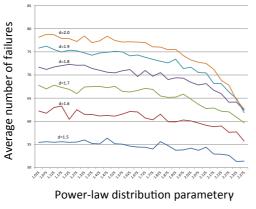
# 4 Additional Simulations: Alternative Degree Distributions and Correlations in Holdings

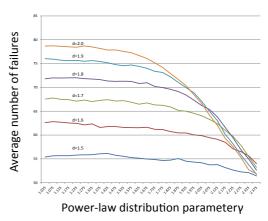
In this section we describe some additional simulations, exploring alterations of the basic model that complement the simulations of Section IV.

#### 4.1 Power-Law Distributions

First we let the out-degree distribution for the organizations follow a (truncated) power law instead of modeling Erdos-Renyi random graphs, as in our earlier simulations. Specifically we let the outdegree  $d_{\text{out}}$  of each organization be drawn independently from a distribution  $p(d_{\text{out}}) = a \cdot d_{\text{out}}^{-\gamma}$ , where  $\gamma$  is the power-law parameter and a is a normalizing constant that ensures  $p(d_{\text{out}})$  is a probability distribution. If according to a draw from this power-law distribution, organization i has an out-degree of 6, we randomly give six other organizations a c/6 share of i.

The objective of these simulations is to study the effect of the parameter  $\gamma$  on the number of failures. However, to prevent the effect of  $\gamma$  being conflated with changes to the expected degree d, we hold the expected degree constant by truncating the degree distribution. In other words, we pick a maximum possible degree and adjust it, for each level of  $\gamma$ , to hold





- (a) Out-degree: Average failures of 100 organizations with out-degrees drawn from a power-law distribution.
- (b) In-degree: Average failures of 100 organizations with in-degrees drawn from a power-law distribution.

Figure 4: How the average number of failures changes with the power-law parameter  $\gamma$  for different expected degrees, averaged over 10,000 simulations. The failure threshold is constant at  $\theta = 0.95$ , and the degree of integration is c = 0.4.

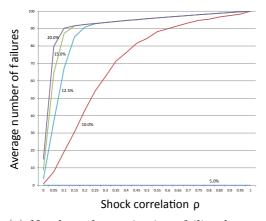
As  $\gamma$  increases, the number of failures decreases; there are typically larger effects as the expected degree, d, is increased even slightly. This is true both when the out-degree follows a power law and when the in-degree follows a power law.

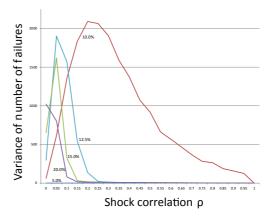
## 4.2 Correlated Asset Holdings

To explore the impact of organizations' asset holdings being correlated, we run simulations where, instead of simply sending one organization's underlying asset value to zero and keeping all others at value 1, we do the following. We drop one organization's direct asset holdings by s%, and we also decrease some other organizations' assets by s%, where any other organization is included with a probability  $\rho$ . As  $\rho$  nears 1, all the assets drop together, whereas when  $\rho$  nears 0, only the one organization fails. As we increase  $\rho$ , we increase the number of organizations that fail together.<sup>8</sup>

<sup>&</sup>lt;sup>7</sup>As the truncation can occur only at integer maximum degrees, we vary the maximum degree between the integer just above and just below the ideal truncation point. In all cases the normalizing constant adjusts to ensure  $p(d_{\text{out}})$  is a probability distribution.

<sup>&</sup>lt;sup>8</sup>This is a very simple way of introducing correlated shocks. A more detailed but nonetheless straightforward way of incorporating correlated positions would be to model holdings of many different assets that are held by multiple organizations. We could even permit people to hold negative amounts of an asset to represent shorting, although the total net position in the system must remain constant. See Section 4.3 in this appendix.





(a) Number of organizations failing by correlation of asset holdings for different initial shock magnitudes s; other parameters are  $\theta=0.95$ , c=0.4, d=3 and n=100.

(b) Variance in number of organizations failing by correlation of asset holdings for different initial shock magnitudes s; other parameters are  $\theta=0.95, c=0.4, d=3$  and n=100.

Figure 5: How correlation in asset holdings affects the percentage of organizations failing, averaged over 5000 simulations. The horizontal axis indexes the correlation in asset holdings, measured by the proportion of organizations that suffer a shock simultaneously.

From Figures 5a and 5b, increasing the correlation of asset holdings to even a low level from a baseline of an uncorrelated system can result in relatively small shocks having highly uncertain outcomes that often result in very many failures.

## 4.3 Common Asset Holdings

In this section, we will start with the baseline simulation model for 100 organizations, with average degree d=3 and a level of integration of c=0.4, and adjust it in the following ways. First, we let each organization have holdings of two underlying assets: its own proprietary asset, and a common asset that all organizations have some (possibly negative) holdings of.<sup>9</sup> Each organization's holdings of the assets are determined in the following way. An organization i is selected uniformly at random and given a positive holding,  $x_i$ , in the common asset, drawn from the uniform distribution on the interval  $[0,\ell]$ . The parameter  $\ell$  represents leverage, for reasons that will become clear. Next, a new organization is selected uniformly at random from the remaining organizations. This organization is the counter-party to i, and is assigned holding  $-x_i$  in the common asset. This process repeats without replacement (with the uniform draws of  $x_i$  independent across these repetitions) until all organizations have been assigned a position in the common asset. By construction, the net holdings of the common asset are 0 thus far. To make the net position positive, and equal to 1, we give each organization an additional quantity 1/n of the common asset. At this point, the organizations will have different underlying asset values, some of which may be negative (if

<sup>&</sup>lt;sup>9</sup>While our baseline model considers positive holdings, the value equations are valid provided that  $\mathbf{I} - \mathbf{C}$  is invertible.

 $\ell > 1/n$ ). To equalize the values of all organizations' underlying asset portfolios, we also give each organization a holding of a proprietary asset whose price is chosen such that the overall value of its underlying asset holdings is 1. After doing this, the sum of the values of all proprietary assets will be 99, as the net value of the common asset holdings is 1.

We then construct the cross-holdings matrix. To permit the existence of groups of organizations that are highly interconnected, we assign organizations to 10 groups and permit the probability of a link within a group to differ from the probability of a link across groups (as in the homophily simulations of Section IVB). We also correlate the assignment of organizations to these groups with their common asset holdings. To do this, we first take a weighted average of each organization's common asset holdings and an identically and independently uniformly distributed random variable on  $[-\ell, \ell]$ , which we call a noise term. The weight we place on common asset holdings is  $\rho$ , and the weight we place on the noise term is  $1-\rho$ . Then organizations are grouped according to the decile of this weighted average. So, for  $\rho=1$ , organizations are ranked according to their common asset holdings and then assigned to a group based on the decile in this ranking. When  $\rho=0$ , assignment to groups is independent of common asset holdings. In this way,  $\rho$  controls the correlation between group assignments and common asset holdings.

We now form the random graph of cross-holdings among the organizations. The probability of a link within-group is weakly higher than the probability of a link across groups. These probabilities are varied while holding the expected degree constant, as in the homophily simulations. When the parameter h (standing for homophily) is 1, the probability of a link across groups is 0. More generally, the probability of a within-group link is proportional to h, while the probability of an across-group link is proportional to 1 - h. The link probabilities are adjusted to keep the expected degree constant.

We then shock the value of the common asset and run simulations (1000 iterations for each of various combinations of the parameters  $\ell, \rho, h$ ). We look at the effect of correlating risks in a system with homophily/segregation by holding h and  $\ell$  constant and comparing  $\rho = 0$  to  $\rho > 0$ . We also study the effect of reducing the leverage parameter,  $\ell$ , while holding the other parameters constant. This reduces organizations' average positions in the common asset, but also makes their exposures to the common asset more correlated (with perfect correlation when  $\ell = 0$ ).

Interestingly, for the parameter ranges considered, adjusting the correlation of common asset positions within-group (by changing  $\rho$ ) has little impact regardless of homophily. In contrast, adjusting the leverage parameter has a substantial impact. For even small shocks to the common asset of 5 percent, large cascades occur (across the range of other parameters) for  $\ell > 1.5$ . Note that for these higher levels of leverage, the correlation in exposure to the common asset is actually lower.

The threshold value of the parameter  $\ell$  for which a large cascade occurs decreases in the size of the shock. However, for large shocks to the common asset of 20 percent, increasing the parameter  $\ell$  reduces the extent of cascades. Intuitively, a sufficiently large parameter  $\ell$  means that some organizations have significant negative positions in the common asset

(short positions—e.g., Goldman Sachs in the 2008 crisis), and their value initially increases as a result of the shock. This can be sufficient for them, and those who have holdings in them, to survive the failure of many other organizations.

## 5 Using the Dependency Matrix

This section validates direct manipulation of the dependency matrix  $\mathbf{A}$ . First, Proposition OA1 below shows that absent any discontinuities (i.e., with failure costs of zero for all organizations), any change in  $\mathbf{C}$  or  $\mathbf{A}$  can be represented as changes in  $\mathbf{D}$  alone. However, we may want to hold  $\mathbf{D}$  fixed and ask when there is a  $\mathbf{C}$  giving rise to a given  $\mathbf{A}$ . In other words, we want to have an explicit description of the image of the function  $\mathbf{C} \mapsto \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$  (i.e., the image under this map of all  $\mathbf{C}$  satisfying our maintained assumptions). Proposition OA2 below identifies a simple necessary and sufficient condition for any given  $\mathbf{A}$  to be in this image.

PROPOSITION **OA1.** Assuming there are no failures, for any pair **D**, **C**, there is a pair  $\mathbf{D}'$ ,  $\mathbf{C}'$ , with  $\mathbf{C}'$  being the matrix of 0's (and  $\mathbf{\hat{C}}'$  being the identity), that results in the same organization values for any underlying asset prices **p**. Similarly, for any **A**, **D** there is a  $\mathbf{D}'$  that results in the same organization values for any underlying asset prices **p**, with  $\mathbf{C} = \mathbf{0}$ .

Proposition OA1 follows directly from letting

$$\mathbf{D}' = (\widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1})\mathbf{D} = \mathbf{A}\mathbf{D}.$$

Thus, in the absence of failure, it is simply the indirect holdings of underlying assets that matter, and so one can work with equivalent direct holdings in studying organizations' values.

The proposition implies that instead of considering trades in cross-holdings, when we are working to understand what might trigger a *first* failure (so that no failure has yet occurred) there is always some trade in underlying assets that replicates any given trade in cross-holdings.

However, in practice, at least some of the underlying assets are not directly tradeable and so can be exchanged only through cross-holdings. To work in the underlying asset space, we therefore want to know when trades of underlying assets can be replicated through an exchange of cross-holdings, keeping the organizations' asset holdings (**D**) constant. Proposition OA2 answers this question. We say a square matrix **C** is *permissible* if the diagonal is zero, there are no negative entries, and each column sums to strictly less than 1; the diagonal matrix  $\hat{\mathbf{C}}$  is obtained from any permissible **C** by letting  $\hat{C}_{jj} = 1 - \sum_{i \neq j} C_{ij}$ .

<sup>&</sup>lt;sup>10</sup>If all underlying assets were freely tradeable, then there would be no reason for any cross-holdings. Any portfolio of claims to underlying assets held through cross-holdings could be replicated as direct holdings and without any risk of devaluation through failure.

PROPOSITION **OA2.** There is a permissible **C** such that  $\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$  if and only if **A** is invertible and column-stochastic, and the following conditions hold:  $(\mathbf{A}^{-1})_{ii} > 0$  for all i and  $(\mathbf{A}^{-1})_{ij} \leq 0$  whenever  $j \neq i$ .

**Proof of Proposition OA2:** First, some preliminaries. Recall from (5) in the main text that

$$\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}.$$

If A is invertible, manipulating this equation yields the following string of equivalences:

$$\mathbf{A}^{-1} = (\widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1})^{-1}$$

$$\mathbf{A}^{-1} = (\mathbf{I} - \mathbf{C})\widehat{\mathbf{C}}^{-1}$$

$$\mathbf{A}^{-1}\widehat{\mathbf{C}} = \mathbf{I} - \mathbf{C}$$

$$\mathbf{C} = \mathbf{I} - \mathbf{A}^{-1}\widehat{\mathbf{C}}.$$
(OA-1)

Considering entry (i,i) of this matrix equation, and recalling that  $\widehat{\mathbf{C}}$  is a diagonal matrix:

$$C_{ii} = 1 - (\mathbf{A}^{-1})_{ii} \widehat{C}_{ii}.$$

If  $C_{ii} = 0$ , the equations of (OA-1) that correspond to the diagonal entries are equivalent to the following collection of equations (as i ranges across all values):

$$\widehat{C}_{ii} = 1/(\mathbf{A}^{-1})_{ii}.\tag{OA-2}$$

This allows us to express the right-hand side of (OA-1) in terms of just A. To summarize, we have shown:

LEMMA **OA1.** Whenever **A** is invertible and **C** has a zero diagonal, the system consisting of (OA-1) and (OA-2) is equivalent to the system

$$\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1} \text{ and}$$

$$\widehat{C}_{jj} = 1 - \sum_{i \neq j} C_{ij} \text{ for all } j.$$

Now we can prove the "only if" direction of the proposition. Take a permissible  $\mathbf{C}$ . It follows directly from the formula  $\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$  and from the existence of the inverse on the right-hand side (which we established in the main text) that  $\mathbf{A}$  is invertible. And since a permissible  $\mathbf{C}$  has zero diagonal, we can apply the lemma. Using that  $\widehat{\mathbf{C}}$  has strictly positive diagonal entries, it follows from (OA-2) that  $(\mathbf{A}^{-1})_{ii} > 0$  for every i. And since any permissible  $\mathbf{C}$  has nonnegative off-diagonal entries, and  $\widehat{\mathbf{C}}$  has strictly positive diagonal entries, we deduce from (OA-1) that  $(\mathbf{A}^{-1})_{ij} \leq 0$  whenever  $j \neq i$ . Footnote 18 in the main text shows that  $\mathbf{A}$  is column-stochastic.

Next, we prove the "if" direction of the proposition. Given an invertible and columnstochastic **A**, we will let **C** and  $\widehat{\mathbf{C}}$  be the matrices defined by (OA-1) and (OA-2). It follows immediately from these definitions that **C** has 0's on its diagonal. Lemma OA1 then gives that  $\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$  and that  $\widehat{\mathbf{C}}$  satisfies the equation  $\widehat{C}_{jj} = 1 - \sum_{i \neq j} C_{ij}$ , for every j. Thus, to finish the proof, it suffices to check that **C** is permissible.

First we prove that  $\mathbf{C} + \widehat{\mathbf{C}}$  has columns summing to 1. By hypothesis,  $\mathbf{A}$  is columnstochastic, so  $\mathbf{1}^T \mathbf{A} = \mathbf{1}^T$ , where  $\mathbf{1}$  is a column of 1's. Now post-multiply by  $\mathbf{A}^{-1}$ . We then find that  $\mathbf{1}^T = \mathbf{1}^T \mathbf{A}^{-1}$  and so  $\mathbf{A}^{-1}$  also has columns summing to 1. Therefore,  $\sum_{i=1}^n (\mathbf{A}^{-1})_{ij} \widehat{C}_{jj} =$  $\widehat{C}_{jj} \sum_{i=1}^n (\mathbf{A}^{-1})_{ij} = \widehat{C}_{jj}$ . Adding  $\widehat{\mathbf{C}}$  to both sides of equation (OA-1), we then have, for any j

$$\sum_{i=1}^{n} C_{ij} + \widehat{C}_{ij} = \sum_{i=1}^{n} \left[ I_{ij} - (\mathbf{A}^{-1})_{ij} \widehat{C}_{jj} + \widehat{C}_{ij} \right] = 1 - \widehat{C}_{jj} + \widehat{C}_{jj} = 1$$

Assuming  $(\mathbf{A}^{-1})_{ii} > 0$ , we deduce  $\widehat{C}_{ii} > 0$  from (OA-2). Combining this with (OA-1) and the assumption that  $(\mathbf{A}^{-1})_{ij} \leq 0$  whenever  $j \neq i$  guarantees that the off-diagonal entries of  $\mathbf{C}$  are nonnegative. These observations show that  $\mathbf{C}$  has nonnegative entries and that its columns sum to less than 1. And that concludes the demonstration that  $\mathbf{C}$  is admissible.

## 6 Bounds on the Dependency Matrix

We provide some useful upper bounds on the possible values of the dependency matrix **A**. Let  $\bar{c} = \max_k (1 - \hat{C}_{kk})$ ; let

$$\overline{A}_{ij} = \widehat{C}_{ii} \frac{\overline{c}}{1 - \overline{c}} \max_{k \neq i} \frac{C_{ik}}{1 - \widehat{C}_{kk}}$$

and let

$$\overline{A}_{ii} = \widehat{C}_{ii} \left( 1 + \frac{\overline{c}}{1 - \overline{c}} \max_{k \neq i} \frac{C_{ik}}{1 - \widehat{C}_{kk}} \right).$$

LEMMA **OA2.**  $\overline{A}_{ij}$  is an upper bound on  $A_{ij}$  for all i and j. Therefore, if  $\widehat{C}_{ii} = 1 - c$  for all i, then  $A_{ij} \leq \max_{k \neq i} C_{ik}$  for each i with  $j \neq i$ , and  $A_{ii} \leq (1 - c) + \max_{k \neq i} C_{ik}$ .

Proof. Recall that

$$\mathbf{A} = \widehat{\mathbf{C}}(\mathbf{I} - \mathbf{C})^{-1}$$

or, equivalently, that

$$\mathbf{A} = \widehat{\mathbf{C}} \sum_{t=0}^{\infty} \mathbf{C}^t.$$

 $<sup>^{11}\</sup>mathrm{So}$  that each organization has c of its proprietary holdings shared out to other organizations and retains 1-c.

Let  $\overline{\mathbf{C}}$  be the matrix for which we set  $\overline{C}_{ij} = \frac{C_{ij}}{1-\widehat{C}_{jj}}$ . Then

$$\mathbf{A} \le \widehat{\mathbf{C}} \sum_{t=0}^{\infty} \overline{c}^t \overline{\mathbf{C}}^t.$$

Note that  $\overline{\mathbf{C}}$  is a column-stochastic matrix. It follows that  $\overline{\mathbf{C}}^{t-1}$  is also column-stochastic for any  $t \geq 1$  (because it is a column-stochastic matrix raised to a power). Write  $\overline{\mathbf{C}}^t = \overline{\mathbf{C}} \, \overline{\mathbf{C}}^{t-1}$ . From this, given the fact that  $\overline{\mathbf{C}}^{t-1}$  is column-stochastic for each t, it follows that the entry (i,j) of  $\overline{\mathbf{C}}^t$  is no more than  $\max_{k \neq i} \frac{C_{ik}}{1-\widehat{C}_{kk}}$ . Also, note that for t=0, entry (i,j) of  $\overline{\mathbf{C}}^t$  when  $j \neq i$  is 0. Thus, for  $i \neq j$ ,

$$A_{ij} \le \widehat{C}_{ii} \sum_{t=1}^{\infty} \overline{c}^t \max_{k \ne i} \overline{C}_{ik}.$$

Then since  $1/\sum_{t=1}^{\infty} \overline{c}^t = \overline{c}/(1-\overline{c})$  it follows that

$$A_{ij} \le \widehat{C}_{ii} \frac{\overline{c}}{1 - \overline{c}} \max_{k \ne i} \overline{C}_{ik},$$

This is the claimed expression for  $j \neq i$ . For j = i we have entry (i, i) of  $\overline{\mathbf{C}}^0$  being 1, and the rest of the reasoning is the same. The simplifications when  $\widehat{C}_{ii} = 1 - c$  for all i follow directly.

# 7 Multiple Equilibria and Discontinuities in Organizations' Values

In the absence of any failure issues, equation (5) from the paper simplifies to  $\mathbf{v} = \mathbf{A} [\mathbf{D} \mathbf{p}]$ , which is just a standard pricing equation describing how the values of organizations depend on the primitive asset values. The novel and interesting part comes from the failure costs  $\mathbf{b}(\mathbf{v})$ . These terms generate several complexities that equation (5) illuminates.

The presence of failure introduces several forms of discontinuity which result in multiple equilibria. Discontinuities in the value of a given organization i can come from two sources. The basic form is that the failure costs of organization i can be triggered when the values of underlying assets fall, which can, through either direct holdings or cross-holdings, lead i to hit its failure threshold. The other form is due to another organization, in which i has cross-holdings, hitting its failure threshold, which then leads to a discontinuous drop in the value of i's holdings and consequently its value.

In terms of multiplicities of equilibria, there are also different ways in which these can occur. The first is that taking other organizations' values and the value of underlying assets as fixed and given, there can be multiple possible consistent values of organization i that

solve equation (5). There may be a value of  $v_i$  satisfying equation (5) such that  $1_{v_i < v_i} = 0$  and another value of  $v_i$  satisfying equation (5) such that  $1_{v_i < v_i} = 1$ ; this can occur even when all other prices and values are held fixed. This generates a first source of multiple equilibria; this corresponds to the standard story of self-fulfilling bank runs (discussed in classic models such as that of Diamond and Dybvig (1983)).

The second way for multiplicity of equilibria to arise is through the interdependence of the values of the organizations: The value of organization i depends on the value of organization j, while the value of organization j depends on the value of organization i. And given the discontinuities possible in prices due to failure costs, there can be multiple solutions. There might then be two consistent joint values of i and j: one consistent value in which both i and j fail, and another consistent value in which both i and j remain solvent. This second source of multiple equilibria is different from the individual bank-run concept, as here organizations fail because people expect other organizations to fail, which then becomes self-fulfilling.

Although governments may be able to give assurances (e.g., by insuring deposits) that manipulate expectations regarding the self-fulfilling value of a single organization, it seems more difficult to control expectations when an organization's value depends on the expected values of many other organizations. For example, an organization's value can depend on the expected value of an organization that falls under the regulatory oversight of another government. Suppose organizations i and j have cross-holdings in each other and organization j also has cross-holdings in organization k. Investors in organization i may then become less confident that investors will keep their money in organization j, or less confident that the investors in j will have confidence in them or in the investors in k, and so on.

## 8 Including Multiple Equilibria Due to Bank Runs

This section extends the example in Section IIB. The same parameter values are used in Figure 6 as were used in Section IIB and Figure 1, although the scale of the axes has been adjusted. As can be seen, the scope for multiple equilibria increases a great deal once bank runs are permitted. Note that i's failure threshold conditional on i failing is shifted out twice as far as i's failure threshold conditional on j failing because i effectively pays 2/3 of his failure costs but only 1/3 of j's. As shown in Figure 6(d), there is a large set of prices for which it is consistent for both 1 and 2 to fail. In these outcomes, total failure costs of 100 are incurred and failure costs of 50 are paid by each organization.

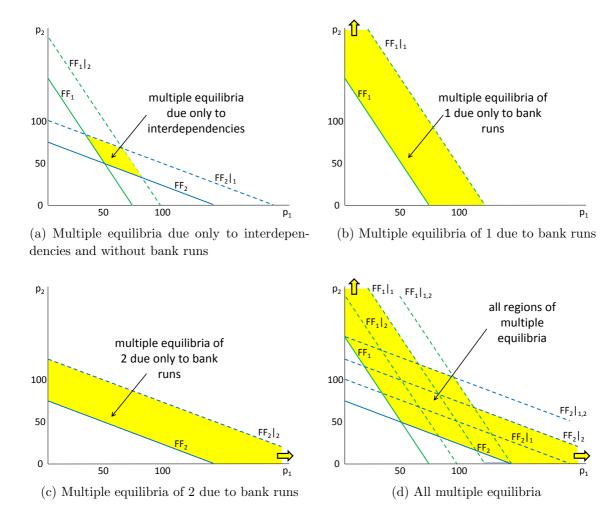


Figure 6: The set of multiple equilibria is much larger once bank runs are permitted. Nevertheless, the interdependencies provide an additional source of multiplicity even when bank runs are permitted. The notation  $\mathrm{FF}_i|_j$  refers to the frontier (in the space of underlying asset prices) separating i's solvency from insolvency, conditional on j's failure costs being subtracted from j's assets.

## 9 Best-Case and Worst-Case Tradeoffs

We now return to considering multiplicity of equilibria due to the interdependencies between organizations. We identify a tension between limiting failures in the best-case equilibrium and worst-case equilibrium. Trades that prevent any organizations failing in the best-case outcome can also make more organizations fail in the worst-case outcome.

We say that cross-holdings are *best-case safest* when they maximize the percentage decrease in asset prices that would be necessary for a first organization to fail. More formally,  $(\mathbf{C}, \mathbf{D})$  are said to be best-case safest at prices  $\mathbf{p}$  if, in the best-case equilibrium, all organi-

zations survive and the holdings (C, D) solve the following maximization problem:

$$\max_{\mathbf{C},\mathbf{D}} \min_{i} \frac{v_i - \underline{v}_i}{v_i},$$

where  $v_i$  depends on  $\mathbf{C}$ ,  $\mathbf{D}$ , and  $\mathbf{p}$ .

It is possible for all organizations to fail only if the total value of primitive assets less all failure costs can be allocated in a way that leaves all organizations below their failure thresholds. Such an allocation exists if and only if

$$\sum_{k} p_k - \sum_{i} \beta_i < \sum_{i} \underline{v}_i.$$

PROPOSITION **OA3.** Assume **p** has only positive entries; organizations' failure costs are a constant proportion  $\gamma$  of the value of their direct asset holdings (i.e.  $\beta_i = \gamma \sum_k D_{ik} p_k$ ) and it is possible for all organizations to fail in some equilibrium. Then any asset holdings that are best-case safest at prices **p** also result in all organizations failing in the worst-case equilibrium at prices **p**.

**Proof:** If no organization fails, then their market values are

$$v = ADp$$
.

The best-case safest holdings maximize the percentage loss that any organization can suffer without failing. As all assets have positive value, this requires equalizing the proportional loss in value each organization must suffer to fail. If this were not equalized, reallocating assets at the margin from the set of organizations furthest from their failure constraints to those organizations closest to them would increase the percentage loss in value that any organization could sustain without failing. Thus, in a best-case safest asset allocation,

$$\mathbf{v} = \mathbf{A}\mathbf{D}\mathbf{p} = \theta\mathbf{v} \tag{OA-3}$$

for some scalar  $\theta$ .

As, by assumption, it is possible to allocate the combined bankruptcy cost of all organizations in a way that would cause them all to fail, we have

$$\sum_{k} p_k - \sum_{i} \beta_i < \sum_{i} \underline{v}_i.$$

Using the fact that **A** and **D** are column-stochastic, and that failure costs are a constant proportion  $\gamma$  of the value of organizations' direct asset holdings, we can rewrite the above equation as:

$$\sum_{j} \sum_{i} \sum_{k} (1 - \gamma) A_{ij} D_{ik} p_k < \sum_{i} \underline{v}_i.$$

Now, using (OA-3) we rewrite the left hand side as  $(1-\gamma)\theta \sum_{i} \underline{v}_{i}$  and conclude that

$$(1-\gamma)\theta < 1.$$

Now we will use this to show that it is an equilibrium for all organizations to fail. Note that, if we take all organizations' bankruptcy costs out of their values, we have:

$$A(Dp - \beta) = ADp(1 - \gamma) = (1 - \gamma)\theta \underline{\mathbf{v}} < \underline{\mathbf{v}}$$

Thus, all organizations are below their failure thresholds, and therefore it is an equilibrium for all organizations to fail.

Proposition OA3 illustrates that if trades are undertaken with the sole purpose of achieving the best-case safest outcome, these same trades can also result in the worst possible outcome occurring in the worst-case equilibrium—all organizations failing.

## 10 Details on Cascades of Default in Europe

We first discuss the data used and then provide the calculations for  $\underline{v}_i$ , the failure thresholds. There are data available from the Bank of International Settlements on aggregated cross-liabilities between countries on both an immediate-borrower basis (which reports all contracts) and a final-borrower basis (which nets out contracts with intermediaries, replacing them with contracts between the final parties). If two parties trade through an intermediary, we assume that the intermediary writes separate contracts with the two parties (or acts as some kind of guarantor). In this case, default by the intermediary would affect both parties, and it is appropriate to use the intermediate-borrower basis data. <sup>12</sup>

The calculations of  $\underline{v}_i$  are based on the peak GDPs from 2008. The normalized 2008 GDPs (relative to Portugal's GDP in 2011) are

$$\begin{pmatrix} 12.0 \\ 15.3 \\ 1.5 \\ 9.7 \\ 1.1 \\ 6.7 \end{pmatrix}.$$

This leads to 2008 values, based on the A matrix, of

 $<sup>^{12}</sup>$ Note that calculating the **A** matrix is far more involved than just looking at the final borrower basis data.

$$\mathbf{v}_0 = \mathbf{Ap} = \begin{pmatrix} 0.71 & 0.13 & 0.13 & 0.17 & 0.07 & 0.11 \\ 0.18 & 0.72 & 0.12 & 0.11 & 0.09 & 0.14 \\ 0.00 & 0.00 & 0.67 & 0.00 & 0.00 & 0.00 \\ 0.07 & 0.12 & 0.03 & 0.70 & 0.03 & 0.05 \\ 0.01 & 0.00 & 0.02 & 0.00 & 0.67 & 0.02 \\ 0.03 & 0.03 & 0.02 & 0.02 & 0.14 & 0.68 \end{pmatrix} \cdot \begin{pmatrix} 12.0 \\ 15.3 \\ 1.5 \\ 9.7 \\ 1.1 \\ 6.7 \end{pmatrix} = \begin{pmatrix} 13.1 & (France) \\ 15.4 & (Germany) \\ 1.0 & (Greece) \\ 9.8 & (Italy) \\ 1.0 & (Portugal) \\ 5.4 & (Spain) \end{pmatrix}.$$

Thus

$$\underline{\mathbf{v}} = \theta \begin{pmatrix} 13.1 & (\text{France}) \\ 15.4 & (\text{Germany}) \\ 1.0 & (\text{Greece}) \\ 9.8 & (\text{Italy}) \\ 1.0 & (\text{Portugal}) \\ 5.4 & (\text{Spain}) \end{pmatrix}, \quad \text{and} \quad \beta = \frac{\theta}{2} \begin{pmatrix} 13.1 & (\text{France}) \\ 15.4 & (\text{Germany}) \\ 1.0 & (\text{Greece}) \\ 9.8 & (\text{Italy}) \\ 1.0 & (\text{Portugal}) \\ 5.4 & (\text{Spain}) \end{pmatrix}.$$

## 11 Lemmas in the Proof of Proposition 3

Here we prove Lemmas 3 and 4, which are used in the proof of Proposition 3. We maintain the notation of that proof.

**Proof of Lemma 3:** Let  $\underline{d}_* = \max\{\underline{d}, 1\}$ . By the Neumann series (equation (A1)) applied to the structure of the present random graph, we have (absent any failures)

$$\mathbf{v} = (1 - c) \sum_{p=0}^{\infty} \mathbf{C}^p \mathbf{1} \le (1 - c) \sum_{p=0}^{\infty} c^p (\underline{d}_*^{-1} \mathbf{G})^p \mathbf{1} \le (1 - c) \sum_{p=0}^{\infty} \left( c \frac{\overline{d}}{\underline{d}_*} \right)^p \mathbf{1},$$

where in the first inequality we have used a bound  $C_{ij} \leq G_{ij}/\underline{d}_*$  on the entries of  $\mathbf{C}$ , and in the second we have used the fact that  $\mathbf{G}^p \mathbf{1} \leq \overline{d}^p \mathbf{1}$ , which is easy to verify by induction and the fact that  $\overline{d}$  is the maximum degree in the graph  $\mathbf{G}$ . This establishes that  $v_i \leq \widetilde{v}_{\max}$  for each i; the rewriting of the summation the way we have done in the definition of  $\widetilde{v}_{\max}$  is valid as long as  $c\overline{d}/\underline{d}_* < 1$ , which we assume in footnote 50 of the main text. The argument for the inequality  $v_i \geq \widetilde{v}_{\min}$  is analogous: We use that  $C_{ij} \geq G_{ij}/\overline{d}$  and then the fact that  $\mathbf{G}^p \mathbf{1} \geq \underline{d}^p \mathbf{1}$ .

**Proof of Lemma 4:** Fix a j as defined in the statement. We will prove the lemma by translating it into a statement about the probability of a certain event in a suitably defined Markov chain, which turns out to be more intuitive to establish. Let  $\overline{\mathbf{C}}$  be defined by  $\overline{C}_{xy} = G_{xy}/d_y$ . Consider a Markov process  $(X_t)$  with state space  $\{0, 1, 2, ..., n\}$  and initial state i. The state 0 is an absorbing state. From state  $x \geq 1$ , with probability 1 - c, a transition occurs to state 0, and otherwise, the probability of moving to any state  $y \geq 1$  is

given by  $\overline{C}_{yx}$ . Observing that  $\mathbf{C} = c \cdot \overline{\mathbf{C}}$ , it is easy to verify that  $Q_{ji} = \left(\sum_{p=2}^{\infty} \mathbf{C}^p\right)_{ji}$  is the probability of the following event  $E_j$ : There is some  $t \geq 2$  such that  $X_t = j$ .

We will show that, once k is large enough, the probability of  $E_i$  is at most  $\varepsilon/[d(1-c)]$ for each j such that  $G_{ji} = 1$ ; since there are at most  $\overline{d}$  such j, we then conclude by the union bound that the probability of  $\bigcup_{j:A_{ji}=1} E_j$  is at most  $\varepsilon/(1-c)$ . Let T be the (random) set of nodes reached with positive probability from i in exactly two steps. For a fixed constant a, let M be the (random) set of nodes with a directed path of length at most a to j. Clearly,  $|M| \leq \sum_{k=0}^{a} \overline{d}^{a} \leq \overline{d}^{a+1}$  (recall that the maximum degree possessed by any node in G is  $\overline{d}$ ). In other words, M constitutes a very small fraction of the nodes in the graph as the graph becomes large. Applying the Bollobás configuration model as outlined in Section 2.1 of Cooper and Frieze (2004) to make precise the fact that T and M are essentially independent conditional on i, we deduce that we can find n large enough so that the probability that  $T \cap M$  is nonempty is at most  $\varepsilon/[2\overline{d}(1-c)]$ . From this we can conclude that  $Q_{ii} \leq \varepsilon/[2\overline{d}(1-c)] + (1-c)^a$ . The first term is an upper bound on the probability that  $T \cap M$  is nonempty. On the complementary event where  $T \cap M$  is empty, the following holds: To return to j via a path of length at least 2, the Markov process has to take more than a steps (by definition of T and M). At each of these steps, conditional on the history, the process has a probability 1-c of being absorbed at 0. Taking a large shows that  $Q_{ji} \le \varepsilon/[\overline{d}(1-c)].$ 

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