# Monetary Policy without Commitment\*

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#### Abstract

This paper studies the implications of central bank credibility for long-run inflation and inflation dynamics. We introduce central bank lack of commitment into a standard non-linear New Keynesian economy with sticky-price monopolistically competitive firms. Inflation is driven by the interaction of lack of commitment and the economic environment. We show that long-run inflation increases following an unanticipated permanent increase in the labor wedge or decrease in the elasticity of substitution across varieties. In the transition, inflation overshoots and then gradually declines. Quantitatively, inflation overshooting is persistent, and the welfare loss from lack of commitment relative to inflation targeting is large.

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Targeting, Rules vs. Discretion

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## 1 Introduction

Inflation across advanced economies in the aftermath of the COVID-19 pandemic rose to levels not seen since the early 1980s. This has brought about a resurgence of interest in the subject of central bank credibility to the maintenance of low and stable inflation. These recent developments additionally highlight the challenge in applying the most commonly used quantitative macroeconomic models—which assume exogenous central bank reaction functions and inflation targets—for understanding the post-pandemic environment.

In this paper, we study central bank credibility by developing a framework in which policy is not exogenous, but instead dynamically chosen by a central bank that maximizes social welfare on every date. We focus on the implications of the central bank's inability to make ex-ante commitments. Our analysis builds on Barro and Gordon (1983) and Rogoff (1985), which examine how the central bank's inflation-output tradeoff affects policy and the economy. This work and most of the vast literature that followed it, however, consider simple static settings or linearized dynamic environments.<sup>1</sup> By their construction, these analyses do not inform how central bank credibility impacts long-run inflation and transition dynamics.

We introduce central bank lack of commitment into a standard New Keynesian model.<sup>2</sup> In order to allow for an analysis of long-run inflation and transition dynamics, we do not perform a linearization around a zero-inflation steady state but instead examine the fully non-linear model. For tractability, we take a deterministic environment and consider the impact of unanticipated permanent shocks. The economy is composed of monopolistically competitive firms with sticky prices: in every period, a random fraction of firms have the ability to flexibly choose their price, while the remaining firms must keep their previous period's price. Wages are fully flexible, and households make consumption, labor, and savings decisions. Firms and households optimize taking into account current economic conditions and policies and their expectations

<sup>&</sup>lt;sup>1</sup>See, for example, Backus and Driffill (1985), Canzoneri (1985), Cukierman and Meltzer (1986), Athey, Atkeson, and Kehoe (2005), and Halac and Yared (2020, 2022).

<sup>&</sup>lt;sup>2</sup>See Clarida, Galí, and Gertler (1999), Woodford (2003), and Galí (2015).

of future economic conditions and policies. As is common in the literature, we allow for an exogenous labor wedge—a proportional positive or negative payroll tax—which captures statutory taxes and other distortions such as unionization.

Our economy admits two types of distortions. First, the existence of monopoly power means that, absent a sufficiently negative labor wedge, firms underproduce and underhire. To examine the role of this distortion, we assume the labor wedge is large enough that underproduction arises in an economy with fully flexible prices. Second, the existence of sticky prices generates price dispersion in the goods market (if inflation is non-zero), which causes labor misallocation, with too much labor drawn to the production of low-price varieties and too little to the production of high-price varieties. Our analysis highlights how monopoly distortions and labor misallocation impact the central bank's inflation-output tradeoff and guide the conduct of monetary policy.

An important feature of our environment is that monetary policy is (neutral but) not superneutral in the long run. Different policy paths can lead to different potential steady states. Comparing across them, we find that steady states with higher inflation admit relatively lower monopoly distortions, as they generate more overhiring by sticky-price firms. At the same time, steady states with higher inflation admit relatively higher price dispersion and labor misallocation, as they generate a larger divergence in prices between flexible-price firms and sticky-price firms. These effects of inflation are muted if the central bank can commit to an optimal policy path: we show any steady state features zero inflation in that benchmark case. Thus, the economic environment has no long-run inflation implications under central bank commitment.

We study central bank lack of commitment by analyzing the Markov Perfect Competitive Equilibria of our model (where strategies depend only on payoff-relevant variables). In every period, the central bank sets the interest rate and flexible-price firms set prices,<sup>3</sup> and markets open and clear. The central bank has discretion and freely chooses an interest rate to maximize social welfare at each date. Firms choosing prices anticipate that the central bank has discretion today and in the future when forming expectations about policy.

<sup>&</sup>lt;sup>3</sup>For concreteness, we frame the problem with the central bank setting the interest rate, but the choice of policy instrument is immaterial in our model.

We show that an equilibrium is characterized by three difference equations. The dynamic path of inflation is given by an equation that is forward-looking, i.e. a non-linear Phillips curve where current inflation is a function of expectations of future inflation. The dynamic path of price dispersion is given by an equation that is backward-looking, i.e. where current dispersion is a function of past dispersion. Together with a third equation defining a recursive auxiliary variable, these equations yield a unique steady state, which allows us to analyze the transition dynamics around it. The tractability of the solution owes partly to the timing in our model, where, in each period, firms and the central bank move simultaneously. Because the central bank takes as given the distribution of prices today, and thus also the continuation equilibrium tomorrow (as the equilibrium is Markov), its problem reduces to maximizing static welfare. The implication is a policy that eliminates monopoly distortions and sets the labor share to 1,<sup>5</sup> and an equilibrium that can be simplified to three equations.

By studying the continuous-time limit of our model, we are able to derive three main sets of results.<sup>6</sup> First, we show that long-run inflation is determined by the interaction of the central bank's lack of commitment and the economic environment. Specifically, long-run inflation is higher the higher the labor wedge and the lower the elasticity of substitution across varieties in the goods market. To understand this result, consider first the incentives of the central bank to deviate from an equilibrium policy by cutting interest rates. A rate cut increases consumption at the cost of increased labor effort, so its marginal benefit is increasing in monopoly distortions (which suppress labor) and decreasing in price dispersion and labor misallocation (which reduce aggregate productivity).

Starting from a given steady state, suppose there is an unanticipated permanent increase in the labor wedge or decrease in the elasticity of substitution across varieties. A central bank with commitment can respond by preserving inflation stability. However, a central bank without commitment has an

<sup>&</sup>lt;sup>4</sup>Our results are unchanged if the central bank moves after firms set prices, but not if it moves before firms. See Section 2.

<sup>&</sup>lt;sup>5</sup>That is, average firm profits (net of labor taxes) across the economy are zero, with some sticky-price firms making negative profits and all flexible-price firms making positive profits.

<sup>&</sup>lt;sup>6</sup>Taking the continuous-time limit facilitates the analysis of transition dynamics, given that the steady state of our economy is characterized by non-linear difference equations.

incentive to undo the resulting increase in monopoly distortions by cutting interest rates and stimulating output. Flexible-price firms anticipate this and rationally forecast higher future labor demand and real wages (relative to the commitment case), which necessitate higher offsetting prices today. Hence, over time, flexible-price firms increase prices, leading to higher price dispersion and lower aggregate productivity. The economy converges to a new steady state once aggregate productivity declines sufficiently that the central bank no longer benefits from cutting interest rates. In that new steady state, inflation and price dispersion are both higher.

Our second main result characterizes the transition as the economy moves from an initial steady state to one with higher inflation. We show this transition features inflation overshooting. Starting from a given steady state, consider an unanticipated permanent increase in the labor wedge or decrease in the elasticity of substitution across varieties. As just described, price dispersion rises as the economy moves towards a higher-inflation steady state. The central bank sees a relatively larger benefit to stimulating output early in the transition when price dispersion and labor misallocation are low; as they rise, it becomes less worthwhile to increase labor to generate additional consumption. Flexible-price firms realize that monetary stimulus will be larger earlier in the transition, so they offset the ensuing higher wage costs with price increases that are also larger earlier on. These dynamics result in overshooting of inflation.

Our final main result explores the quantitative implications of our analysis. Using standard parameterizations of the New Keynesian model, we evaluate the response of the economy to an unanticipated permanent increase in the labor wedge or decrease in the elasticity of substitution across varieties. In both cases, inflation jumps up following the shock and then gradually declines towards a new higher steady-state level. Nominal interest rates jump up and gradually increase to a higher level, while output falls gradually as price dispersion and labor misallocation increase in the transition. We find that inflation overshooting is persistent. Furthermore, compared to an economy with commitment to inflation targeting, the welfare loss from lack of commitment is

<sup>&</sup>lt;sup>7</sup>The higher steady-state level for nominal interest rates reflects the Fisherian effect, which is present in the non-linear New Keynesian model.

quantitatively large. The large magnitudes implied by our model owe to the fact that firms are highly forward-looking in the New Keynesian framework, which means that the steady-state labor share is relatively insensitive to inflation.

We emphasize the importance of studying the non-linear model by comparing our findings to those in an economy linearized around a zero-inflation steady state. Such a linearization would not only be inconsistent with the actual steady state of the economy (whenever monopoly distortions are present), but would also yield no transition dynamics and thus no inflation overshooting. Moreover, we show that the linearized model would overstate the quantitative effect of unanticipated permanent shocks on long-run inflation. While the non-linear model is arguably less tractable, we hope that the methods we develop in this paper will prove useful for future work. We discuss how our approach can be extended to study richer settings with additional endogenous state variables.

The results of this paper show how exogenous economic factors can interact with central banks' lack of commitment and impact long-run inflation and inflation dynamics. In Afrouzi, Halac, Rogoff, and Yared (2024), we apply a greatly simplified version of the model presented here to shed light on the forces that drove global inflation downward over the four decades prior to the COVID-19 pandemic. We further use the analysis to argue that several economic trends of the post-pandemic period will likely increase the incentives of central banks to inflate. Absent reforms, periods of high inflation could thus become more common in the coming decade compared to the past.

Related Literature. Our paper fits into the literature on central bank credibility and reputation pioneered by Barro and Gordon (1983) and Rogoff (1985).<sup>8</sup> As noted, we depart from this literature by analyzing the equilibrium of a fully non-linear New Keynesian model. This departure allows us to examine the endogenous dynamic evolution of the central bank's inflation-output tradeoff as well as the quantitative implications of central bank credibility. We compare our results to those in a linearized environment in Section 6.

<sup>&</sup>lt;sup>8</sup>See additionally the work cited in Footnote 1. For textbook treatments of central bank lack of commitment under linear-quadratic approximations in the New Keynesian model, see Clarida, Galí, and Gertler (1999, Section 4.1), Woodford (2003, Section 7.1.1), and Galí (2015, Section 5.3.1).

Previous work has studied lack of commitment to monetary policy in non-linear environments. For example, many models of fiscal policy are concerned with the central bank's commitment to not inflating away public debt (e.g., Alvarez, Kehoe, and Neumeyer, 2004; Aguiar, Amador, Farhi, and Gopinath, 2015). Dávila and Schaab (2023) show that lack of commitment to monetary policy has distributional implications in heterogeneous-agent economies. We depart from this literature by considering the cost of price dispersion that results from price stickiness in standard New Keynesian models, and by examining how this cost dynamically affects the central bank's inflation-output tradeoff.

A related literature studies the inflation-output tradeoff under lack of commitment in non-linear settings. The focus of this literature has been on identifying conditions for equilibrium multiplicity (see, e.g., Albanesi, Chari, and Christiano, 2003; King and Wolman, 2004; Zandweghe and Wolman, 2019). These considerations do not arise in our setting, where we obtain a unique equilibrium. We depart from this work by providing an analytical characterization of the unique steady state and the transition dynamics, and by analytically studying how these depend on the economic environment.<sup>10</sup>

By considering a benchmark setting with central bank commitment, we relate to prior work on the optimal commitment policy in the non-linear New Keynesian model. This literature has shown that a zero-inflation steady state exists under commitment (see Benigno and Woodford, 2005; Yun, 2005; Schmitt-Grohé and Uribe, 2011). We show that any steady state must have zero inflation in our commitment benchmark.

Finally, our paper makes a methodological contribution by providing a novel recursive representation of the non-linear Phillips curve. This representation allows us to characterize transition dynamics, and we conjecture it could be

<sup>&</sup>lt;sup>9</sup>Their economy has sticky prices with exogenous costs of price adjustment (as opposed to Calvo pricing in our model); as a consequence, their equilibrium has no price dispersion.

<sup>&</sup>lt;sup>10</sup>Prices are sticky only within the period in Albanesi, Chari, and Christiano (2003) and only across two periods in King and Wolman (2004). Eggertsson and Swanson (2008) obtain a unique equilibrium in a version of King and Wolman (2004) that takes the central bank and private sector to move simultaneously. The model of Zandweghe and Wolman (2019) is the closest to ours with Calvo pricing across periods, but their timing is different and their results under lack of commitment are numerical rather than analytical.

useful in future analyses of the non-linear New Keynesian model.<sup>11</sup>

## 2 Model

We examine a standard non-linear New Keynesian model (Clarida, Galí, and Gertler, 1999; Woodford, 2003; Galí, 2015). There is a unit mass of monopolistically competitive firms that set prices under Calvo-style rigidity (Calvo, 1983). Wages are fully flexible, <sup>12</sup> and households make consumption, labor, and savings decisions. We begin by taking monetary policy as given and postpone the study of the central bank's problem until Section 4.

**Households.** In each period  $t \in \{0, 1, ...\}$ , the representative household chooses its consumption  $C_{j,t}$  of each firm variety  $j \in [0, 1]$ , its labor supply  $L_t$ , its holdings  $B_t$  of a risk-free nominal government bond that pays interest  $i_t$ , and its holdings  $s_{j,t}$  of shares of each firm  $j \in [0, 1]$ . Denote firm j's variety price by  $P_{j,t} > 0$ , its nominal share price by  $P_{j,t}^S$ , and its nominal profits by  $X_{j,t}$ . Letting  $W_t$  denote the nominal wage, the household's problem is

$$\max_{C_t, L_t, B_t, (s_{j,t}, C_{j,t})_{j \in [0,1]}} \sum_{t=0}^{\infty} \beta^t \left( \log(C_t) - \frac{L_t^{1+\psi}}{1+\psi} \right)$$
 subject to

$$\int_0^1 P_{j,t} C_{j,t} \mathrm{d}j + B_t \le W_t L_t + (1 + i_{t-1}) B_{t-1} + \int_0^1 s_{j,t} X_{j,t} \mathrm{d}j + \int_0^1 (s_{j,t-1} - s_{j,t}) P_{j,t}^S \mathrm{d}j - T_t,$$

where  $C_t = \left(\int_0^1 C_{j,t}^{1-\sigma^{-1}} \mathrm{d}j\right)^{\frac{1}{1-\sigma^{-1}}}$  is the aggregate consumption bundle,  $T_t$  is a lump sum tax,  $\beta \in (0,1)$  is the discount factor,  $\sigma > 1$  is the elasticity of substitution across varieties, and  $\psi > 1$  is the inverse elasticity of labor supply.

For each variety j, the household's optimization yields a demand

$$C_{j,t} = C_t \left(\frac{P_{j,t}}{P_t}\right)^{-\sigma},\tag{2}$$

<sup>&</sup>lt;sup>11</sup>In particular, this representation may be useful in other work studying dynamics away from the zero-inflation benchmark, as in Ascari (2004) and Ascari and Sbordone (2014).

<sup>&</sup>lt;sup>12</sup>Our analysis can be analogously applied to a setting with sticky wages and flexible prices.

where  $P_t = \left(\int_0^1 P_{j,t}^{1-\sigma} \mathrm{d}j\right)^{\frac{1}{1-\sigma}}$ . Thus, we can write  $\int_0^1 P_{j,t} C_{j,t} \mathrm{d}j = P_t C_t$  in the budget constraint in program (1) and solve for an optimal consumption bundle  $C_t$  as a function of  $P_t$ . The intratemporal and intertemporal conditions are

$$\frac{W_t}{P_t} = C_t L_t^{\psi},\tag{3}$$

$$1 = \beta (1 + i_t) \frac{P_t C_t}{P_{t+1} C_{t+1}}. (4)$$

The transversality condition requires that for each firm j and date t, <sup>13</sup>

$$\lim_{h \to \infty} \frac{1}{\prod_{\ell=0}^{h} (1+i_{t+\ell})} \mathbb{E}_{t}^{j} [X_{j,t+1+h}] = \lim_{h \to \infty} \frac{1}{\prod_{\ell=0}^{h} (1+i_{t+\ell})} i_{t+h} B_{t+h} = 0.$$
 (5)

The expectation  $\mathbb{E}_t^j[\cdot]$  operates over firm j's future idiosyncratic shocks, which we discuss subsequently. No arbitrage for stocks requires  $P_{j,t}^S = X_{j,t} + \mathbb{E}_t^j[P_{j,t+1}^S]/(1+i_t)$ , which combined with (5) yields a nominal share price

$$P_{j,t}^{S} = X_{j,t} + \sum_{h=0}^{\infty} \frac{1}{\prod_{\ell=0}^{h} (1+i_{t+\ell})} \mathbb{E}_{t}^{j} [X_{j,t+1+h}], \tag{6}$$

or equivalently, substituting with the intertemporal condition,

$$P_{j,t}^{S} = \sum_{h=0}^{\infty} \beta^{h} \frac{P_{t}C_{t}}{P_{t+h}C_{t+h}} \mathbb{E}_{t}^{j}[X_{j,t+h}]. \tag{7}$$

**Firms.** In each period  $t \in \{0, 1, ...\}$ , a random fraction  $1 - \theta \in (0, 1)$  of firms can flexibly choose their price, while the remaining fraction  $\theta$  must keep their previous period's price, as in Calvo (1983). As firms are owned by households, their objective is to maximize their share price (7), where firm j's profits at t are

$$X_{j,t} = P_{j,t}Y_{j,t} - (1+\tau)W_tL_{j,t}.$$
(8)

<sup>&</sup>lt;sup>13</sup>This condition combines household optimality and a no-Ponzi condition in a complete market environment that allows for Arrow-Debreu securities, including securities that pay off an amount proportional to the profits of any given firm conditional on any given history.

The proportional payroll tax  $\tau$  captures statutory taxes on labor and other revenue-generating distortions, such as the pervasiveness of unionization. We will refer to it as the labor wedge (see Assumption 1 below). Firms use technology  $Y_{j,t} = L_{j,t}$  and commit to producing enough to meet demand given their price, i.e. to set  $Y_{j,t} = C_{j,t}$ , even if that means making negative profits.

A firm j that can choose its price  $P_{j,t}$  at date t recognizes that this price will prevail at date t + h with probability  $\theta^h$ . Hence, combining the share price equation (7) with the profits expression (8), and substituting with  $L_{j,t} = Y_{j,t} = C_{j,t}$  and condition (2), we can write the flexible-price firm's problem as

$$\max_{P_t^*} \sum_{h=0}^{\infty} (\beta \theta)^h \frac{P_t C_t}{P_{t+h} C_{t+h}} [P_t^* - (1+\tau) W_{t+h}] C_{t+h} \left(\frac{P_t^*}{P_{t+h}}\right)^{-\sigma}, \tag{9}$$

where we have taken into account that the transversality condition implies

$$\lim_{h \to \infty} (\beta \theta)^h \frac{P_t C_t}{P_{t+h} C_{t+h}} [P_t^* - (1+\tau) W_{t+h}] C_{t+h} \left( \frac{P_t^*}{P_{t+h}} \right)^{-\sigma} = 0.$$
 (10)

As noted, we take  $\tau$  to represent an exogenous labor wedge:

**Assumption 1.** The labor wedge satisfies  $\tau > -1/\sigma$ .

Assumption 1 implies that monopoly distortions arise in an economy with flexible prices because firms cannot be subsidized enough ( $\tau$  cannot be negative enough) to completely undo these distortions.<sup>14</sup> As we will see, it also guarantees that monopoly distortions are present in the steady state of our economy.

Government. The central bank sets interest rates  $i_t$ ; we describe its problem in Section 4. The fiscal authority sets taxes  $T_t$  and debt  $B_t$  to satisfy

$$(1+i_{t-1})B_{t-1} = B_t + T_t + \tau W_t L_t. \tag{11}$$

 $<sup>^{14}</sup>$ In a flexible-price economy, the wedge between the efficient values of the marginal rate of substitution between leisure and consumption and the marginal product of labor is given by  $(1+\tau)\sigma/(\sigma-1)$ . Hence,  $\tau > -1/\sigma$  represents a gap relative to that efficient benchmark.

Given the presence of lump sum taxes, our economy features Ricardian Equivalence. Thus, without loss, we will assume that the fiscal authority chooses debt  $B_t = 0$  and sets taxes  $T_t$  to balance its budget (11) at the end of each period.

## 3 Competitive Equilibrium

Given a sequence of policies, a sequence of aggregate allocations and prices constitute a competitive equilibrium if they satisfy household optimality (1), firm optimality (9), and resource and market clearing conditions:  $L_t = \int_0^1 L_{j,t} dj$  and  $C_{j,t} = Y_{j,t}$  for every firm  $j \in [0,1]$  and date  $t \in \{0,1,\ldots\}$ .

Below, we characterize the conditions for a competitive equilibrium and use these conditions to illustrate the non-superneutrality of monetary policy.

Aggregate Production. Market clearing and household optimality imply

$$L_{t} = \int_{0}^{1} L_{j,t} dj = \int_{0}^{1} C_{j,t} dj = \int_{0}^{1} C_{t} \left(\frac{P_{j,t}}{P_{t}}\right)^{-\sigma} dj = \int_{0}^{1} Y_{t} \left(\frac{P_{j,t}}{P_{t}}\right)^{-\sigma} dj,$$

where  $Y_t = \left(\int_0^1 Y_{j,t}^{1-\sigma^{-1}} dj\right)^{\frac{1}{1-\sigma^{-1}}}$ . Define price (markup) dispersion  $D_t \ge 1$  by 15

$$D_t = \int_0^1 \left(\frac{P_{j,t}}{P_t}\right)^{-\sigma} \mathrm{d}j.$$

Thus, we can write

$$Y_t = \frac{L_t}{D_t}. (12)$$

This relationship shows that conditional on a level of labor  $L_t$ , higher price dispersion  $D_t$  reduces aggregate production  $Y_t$  and thus aggregate consumption  $C_t$ . The reason is that households spend too much on low-price varieties and

To see this, define  $g: x \mapsto x^{\frac{\sigma}{\sigma-1}}$  and note that  $D_t = \mathbb{E}_j[g((P_{j,t}/P_t)^{1-\sigma})]$ , where the expectation is taken according to the Lebesgue measure over  $j \in [0,1]$ . Note that  $g(\cdot)$  is strictly convex for  $\sigma > 1$  and thus, by Jensen's inequality, we have  $\mathbb{E}_j[g((P_{j,t}/P_t)^{1-\sigma})] > g(\mathbb{E}_j[(P_{j,t}/P_t)^{1-\sigma}])$ , with equality when  $P_{j,t}/P_t = 1$  almost surely with respect to the Lebesgue measure. Finally, note that by definition,  $\mathbb{E}_j[(P_{j,t}/P_t)^{1-\sigma}] = 1$ , so that  $\mathbb{E}_j[g((P_{j,t}/P_t)^{1-\sigma})] > g(1) = 1$ .

too little on high-price varieties, so too much labor is drawn to the production of low-price varieties and too little to the production of high-price varieties.

Using  $Y_t = C_t$ , we can rewrite the Euler equation (4) as

$$1 = \beta \frac{(1+i_t)}{\Pi_{t+1}} \frac{Y_t}{Y_{t+1}},\tag{13}$$

where  $\Pi_{t+1}$  is the gross level of inflation:

$$\Pi_{t+1} = \frac{P_{t+1}}{P_t}. (14)$$

Using (12), we can rewrite the intratemporal condition (3) as

$$\frac{W_t}{P_t} = D_t^{\psi} Y_t^{1+\psi}. (15)$$

This relationship shows that the real wage increases with output and with price dispersion. The reason for the latter is that the higher is price dispersion, the more households end up overworking to produce low-price varieties.

To facilitate future discussion, we define the labor share  $\mu_t$  by

$$\mu_t = \frac{W_t L_t}{P_t Y_t}.$$

The labor share is inversely related to monopoly profits and therefore captures the extent of monopoly distortions. Using (12) and (15), we obtain

$$\mu_t = (D_t Y_t)^{1+\psi} \,. \tag{16}$$

Holding output fixed, greater price dispersion results in higher real wages, thus increasing the labor share. Moreover, holding price dispersion fixed, higher output results in higher real wages and higher labor, thus also increasing the labor share.

**Dispersion Dynamics.** Since every period a fraction  $1 - \theta$  of firms are able to choose the optimal flexible price  $P_t^*$ , the price at time t satisfies

$$P_t^{1-\sigma} = (1-\theta)(P_t^*)^{1-\sigma} + \theta P_{t-1}^{1-\sigma}.$$

Using the definition of gross inflation in (14) and rearranging terms yields

$$\frac{P_t^*}{P_t} = \left(\frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}}.$$
(17)

Intuitively, this relationship says that the larger is the upward price adjustment from  $P_t$  to  $P_t^*$ , the higher is the level of inflation  $\Pi_t$ .

The dynamics of price dispersion are given by

$$D_t = (1 - \theta) \left(\frac{P_t^*}{P_t}\right)^{-\sigma} + \theta \left(\frac{P_{t-1}}{P_t}\right)^{-\sigma} D_{t-1},$$

or equivalently, substituting with (14) and (17),

$$D_t = (1 - \theta) \left( \frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta} \right)^{\frac{\sigma}{\sigma - 1}} + \theta \Pi_t^{\sigma} D_{t - 1}, \tag{18}$$

where the initial level  $D_{-1}$  is given by the exogenous initial price distribution  $(P_{j,-1})_{j\in[0,1]}$ . The relationship in (18) is backward looking, with dispersion at t being a positive function of dispersion at t-1. As for the effect of inflation on dispersion, there are two forces at play. Higher inflation causes sticky-price firms to be left further behind, which raises dispersion (second term on the right-hand side), but it also causes flexible-price firms to catch up to a higher price level, which reduces dispersion (first term on the right-hand side). One can show that for non-negative inflation ( $\Pi_t \geq 1$ ), the first force dominates, so higher inflation leads to higher price dispersion.

**Phillips Curve.** The first-order conditions of the flexible-price firm's problem in (9) yield that at each date t,

$$\frac{P_t^*}{P_t} = \frac{\sigma}{\sigma - 1} \frac{\sum_{h=0}^{\infty} (\beta \theta)^h \left(\frac{P_{t+h}}{P_t}\right)^{\sigma} \frac{(1+\tau)W_{t+h}}{P_{t+h}}}{\sum_{h=0}^{\infty} (\beta \theta)^h \left(\frac{P_{t+h}}{P_t}\right)^{\sigma - 1}},$$

where, as we explain following equation (21) below, the denominator must be finite. We define the auxiliary variable  $\delta_t$  as the inverse of this denominator:

$$\delta_t^{-1} \equiv \sum_{h=0}^{\infty} (\beta \theta)^h \left( \frac{P_{t+h}}{P_t} \right)^{\sigma-1},$$

which, using (14), can be written recursively as

$$\delta_t^{-1} = 1 + \beta \theta \Pi_{t+1}^{\sigma - 1} \delta_{t+1}^{-1}. \tag{19}$$

Substituting with  $\delta_t^{-1}$  and (15), the first-order conditions above can be rewritten as

$$\frac{P_t^*}{P_t} = \frac{\sigma}{\sigma - 1} \delta_t \sum_{h=0}^{\infty} (\beta \theta)^h \left(\frac{P_{t+h}}{P_t}\right)^{\sigma} (1 + \tau) D_{t+h}^{\psi} Y_{t+h}^{1+\psi},$$

or, recursively,

$$\frac{P_t^*}{P_t} = \frac{\sigma(1+\tau)}{\sigma - 1} \delta_t D_t^{\psi} Y_t^{1+\psi} + \beta \theta \frac{\delta_t}{\delta_{t+1}} \Pi_{t+1}^{\sigma} \frac{P_{t+1}^*}{P_{t+1}}.$$

Further substituting with (14), (17), and (19) yields a non-linear Phillips curve:

$$\left(\frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}} = \frac{\sigma(1 + \tau)}{\sigma - 1} \delta_t D_t^{\psi} Y_t^{1 + \psi} + (1 - \delta_t) \Pi_{t+1} \left(\frac{1 - \theta \Pi_{t+1}^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}}. (20)$$

The relationship in (20) is forward looking, with current inflation being a positive function of expectations of future inflation. Specifically, since flexible-price firms take into account the path of current and future marginal costs when adjusting their prices, inflation today is increasing in the expectation of real wages today (given by  $D_t^{\psi}Y_t^{1+\psi}$ ) and of future inflation. Observe that  $\delta_t$ , which captures the sensitivity of current inflation to current real wages, has a useful interpretation of being related to the slope of the Phillips curve.

As a remark, it is worth contrasting (20) with the Phillips curves derived in related work, such as equation 19 in Benigno and Woodford (2005). While their equation contains variables defined non-recursively in equations 14-15 of their paper, we are able to condense all of these into one Phillips curve that

relates inflation to output and dispersion explicitly. We do this by defining  $\delta_t$  and reducing the number of variables to consider in our non-linear dynamic system, which is instrumental in allowing us to prove our analytical results.

**Transversality Condition.** Combining equation (10) together with (14), (15), and (17), and noting that  $P_tC_t\left(\frac{1-\theta\Pi_t^{\sigma-1}}{1-\theta}\right)^{\frac{1}{1-\sigma}} > 0$ , we can rewrite the transversality condition to require, for each date t,

$$\lim_{h \to \infty} \left[ \beta \theta \left( \prod_{\ell=1}^{h} \Pi_{t+\ell} \right)^{\frac{\sigma}{h}} \right]^{h} \left[ \left( \frac{1 - \theta \Pi_{t}^{\sigma - 1}}{1 - \theta} \right)^{\frac{1}{1 - \sigma}} \frac{1}{\prod_{\ell=1}^{h} \Pi_{t+\ell}} - (1 + \tau) Y_{t+h}^{1 + \psi} D_{t+h}^{\psi} \right] = 0.$$
(21)

Observe that if inflation converges and  $\lim_{h\to\infty} \Pi_{t+h} \geq 1$ , then this condition can be satisfied in the long run only if  $\lim_{h\to\infty} \Pi_{t+h} < (\beta\theta)^{-1/\sigma}$ . Intuitively, when setting prices, firms recognize the tail risk that they may never again be able to adjust prices in the future. The higher the inflation rate, the more weight firms place on this tail risk, and if inflation exceeds the aforementioned bound, the present value of firm profits cannot be finite under any finite price. This also implies, as we have assumed, that  $\delta_t^{-1}$  must be finite at all times t.

Necessary and Sufficient Conditions. Our analysis thus far leads to a system of equations that must necessarily hold in each period t in a competitive equilibrium. The next lemma shows that these conditions are not only necessary but also sufficient for the construction of a competitive equilibrium.

**Lemma 1.** Given an initial price distribution  $(P_{j,-1})_{j\in[0,1]}$  and a sequence of policies  $(i_t)_{t=0}^{\infty}$ , a sequence of allocations and prices  $(L_t, Y_t, D_t, \delta_t, \Pi_t)_{t=0}^{\infty}$  is supported by a competitive equilibrium if and only if it satisfies conditions (12), (13), (18), (19), (20), and (21).

An implication of Lemma 1 is that price dispersion  $D_{t-1}$  is a sufficient statistic for the distribution of prices  $(P_{j,t-1})_{j\in[0,1]}$ . This will allow us to simplify the exposition when we study the central bank's problem in Section 4.

Long-Run Monetary Non-Superneutrality. An important feature of our environment is that monetary policy is not superneutral in the long run.<sup>16</sup> Define a steady state as finite and constant values for  $L_t, Y_t, D_t, \delta_t, \Pi_t$  under a constant policy  $i_t$ . Equations (18)-(20) can be combined to yield the following steady-state conditions:

$$D = \frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta \Pi^{\sigma}} \left( \frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta} \right)^{\frac{1}{\sigma - 1}}, \tag{22}$$

$$\frac{\mu}{D^{1+\psi}} = \frac{\sigma - 1}{\sigma(1+\tau)} \left(\frac{1 - \theta\Pi^{\sigma-1}}{1 - \theta}\right)^{\frac{1+\psi}{1-\sigma}} \left(\frac{1 - \theta\Pi^{\sigma}}{1 - \theta\Pi^{\sigma-1}}\right)^{\psi} \frac{1 - \beta\theta\Pi^{\sigma}}{1 - \beta\theta\Pi^{\sigma-1}},\tag{23}$$

where we have used that the steady-state labor share satisfies  $\mu = (DY)^{1+\psi}$ , and where (22) implies  $\Pi < \theta^{-1/\sigma}$ . 17

The next lemma considers steady states satisfying  $\Pi \geq 1$ , as this will be the relevant case when we study equilibrium policy in the next section.

**Lemma 2.** Given a fixed gross inflation level  $\Pi \geq 1$ , there are unique values  $(D, \mu)$  of price dispersion and labor share that satisfy the steady-state conditions (22)-(23). Moreover, D and  $\mu$  are both strictly increasing in  $\Pi$ .

Higher inflation leads to a larger divergence in prices between flexible-price firms and sticky-price firms. Thus, steady states with higher inflation admit higher price dispersion and labor misallocation. At the same time, higher inflation means that sticky-price firms overproduce and overhire more. Thus, steady states with higher inflation also admit a higher labor share and lower monopoly distortions. We note that there is a second, opposing force that pushes the labor share down, as flexible-price firms increase their prices by more under higher inflation (to protect against the possibility of overhiring in the future if unable to change prices). However, because of discounting, this second force is dominated by the overhiring force from sticky-price firms.

Two observations about potential steady states are useful to keep in mind for our analysis in the next sections. First, Assumption 1 implies that monopoly

<sup>&</sup>lt;sup>16</sup>King and Wolman (1996) discuss the non-superneutrality of money under Calvo pricing. This feature is consistent with empirical evidence; e.g., Ascari, Bonomolo, and Haque (2024).

<sup>&</sup>lt;sup>17</sup>This follows from the positivity of prices in (17) and D > 1.

distortions are present in a zero-inflation, zero-dispersion steady state (by (22)-(23), if  $\Pi = 1$ , then D = 1 and  $\mu = (\sigma - 1)/[\sigma(1 + \tau)] < 1$ ). Hence, there is a tension between reducing price dispersion and reducing monopoly distortions; this tension will guide the central bank's dynamic inflation-output tradeoff.

Second, without specifying a sequence of policies, our environment does not pin down transition dynamics. Specifically, consider a hypothetical transition from an initial steady state with inflation  $\Pi$  to a new one with inflation  $\Pi' > \Pi$ . There are multiple potential transition paths that are consistent with the conditions in Lemma 1. One potential path has inflation immediately jumping from  $\Pi$  to  $\Pi'$ , with  $D_t$  and  $\mu_t$  (through  $Y_t$ ) evolving according to (18)-(20). Other transition paths may admit both temporary and permanent changes in inflation. Economic forces by themselves do not determine inflation dynamics; the path of inflation in our model is driven by the interaction of economic forces with the central bank's policy.

## 4 Monetary Policy

The central bank's objective is to maximize social (household) welfare. Section 4.1 studies a benchmark setting in which the central bank can commit to a full policy path at the beginning of time. Section 4.2 considers our main problem of interest, in which the central bank lacks commitment and freely chooses the interest rate that maximizes welfare at each date.

#### 4.1 Full Commitment Benchmark

Suppose the central bank chooses a policy path at date 0 under full commitment. Using  $Y_t = C_t$  and (12) to rewrite social welfare in (1), and given an initial level of price dispersion  $D_{-1}$ , the central bank's commitment problem is

$$\max_{Y_t, D_t, \Pi_t, \delta_t} \sum_{t=0}^{\infty} \beta^t \left( \log(Y_t) - \frac{(D_t Y_t)^{1+\psi}}{1+\psi} \right)$$
subject to (18), (19), (20), and (21).

Prior studies (e.g., Benigno and Woodford, 2005; Schmitt-Grohé and Uribe, 2011) find that a zero-inflation steady state exists in New Keynesian models with central bank commitment. That is, zero long-run inflation satisfies the first-order conditions (or an approximation) of the commitment problem. We show that no other inflation level satisfies the first-order conditions, so zero long-run inflation is the unique prediction under commitment in our model.

**Proposition 1.** Under central bank commitment, any steady state has zero inflation.

On the one hand, by increasing inflation at a date t, the central bank can stimulate demand, which mitigates intratemporal distortions at t by increasing the labor share towards 1. On the other hand, increasing inflation at a date t also increases price dispersion and reduces aggregate productivity at dates prior to t. The reason is that, by the forward-looking Phillips curve (20), higher inflation at t implies higher inflation at dates prior to t, which then implies higher price dispersion at such dates through the dispersion dynamics (18). Thus, as  $t \to \infty$ , the benefit of reducing intratemporal distortions at t is outweighed by the costs of reducing aggregate productivity, implying that committing to zero long-run inflation is optimal.

Under our Assumption 1, zero long-run inflation is optimal from the perspective of date 0 but not from the perspective of the long run. The zero-inflation steady state admits lower welfare than a steady state with arbitrarily low inflation, as the latter generates a first-order gain from mitigating intratemporal distortions in exchange for a second-order loss from increasing price dispersion above zero. Similarly, it is not optimal to "jump" to the zero-inflation steady state immediately at date 0, since there is a benefit of reducing distortions via inflation in the short run. <sup>18</sup> Commitment is thus key for Proposition 1: the optimal policy at date 0 minimizes intratemporal distortions in the short run by committing to an inflation path that converges to zero only in the long run.

An implication of Proposition 1 is that changes in the economic environment have no effect on long-run inflation under central bank commitment. In the next

<sup>&</sup>lt;sup>18</sup>We emphasize the role of Assumption 1. As shown by Yun (2005), in an economy with  $\tau = -1/\sigma$  and  $D_{-1} = 1$ , the optimal inflation rate is zero starting from date 0.

section, we examine how this conclusion changes under lack of commitment.

#### 4.2 Central Bank Problem

We now turn to the central bank's problem in the absence of commitment. The central bank freely chooses an interest rate in each period  $t \in \{0, 1, ...\}$  to maximize social welfare given by (1).

**Timing and Equilibrium Concept.** We assume that at each date t, the central bank chooses policy simultaneously as firms set prices, and then households make their consumption, labor, and savings decisions. This timing will be important for our analysis of equilibrium policy, as we discuss below.

Our solution concept is Markov Perfect Competitive Equilibrium (MPCE), in which strategies condition on payoff-relevant variables only. <sup>19</sup> For the central bank and firms making decisions at a date t, the only payoff-relevant variable is the distribution of prices entering the period, for which price dispersion  $D_{t-1}$  is a sufficient statistic (see Section 3). Thus, the central bank's strategy at date t is given by a mapping  $i_t \equiv \Psi(D_{t-1})$  that defines its monetary policy conditional on  $D_{t-1}$ . Flexible-price firms at t choose prices also conditional on  $D_{t-1}$ , and together with the previous-period prices of sticky-price firms, this determines price dispersion at t; we denote the corresponding mapping by  $D_t \equiv \Gamma(D_{t-1})$ . Finally, households choosing consumption, labor, and savings at t condition their choices on price dispersion  $D_t$  and the interest rate  $i_t$ , according to a mapping  $(C_t, L_t, B_t, (s_{j,t}, C_{j,t})_{j \in [0,1]}) \equiv \omega(D_t, i_t)$ . We take  $s_{j,t} = 1$  since households can be treated identically without loss of generality.

An MPCE is a collection  $(\Psi, \Gamma, \omega)$  such that, at every date t and given  $(\Psi, \Gamma, \omega)$ ,  $\Psi(D_{t-1})$  satisfies central bank optimality,  $\Gamma(D_{t-1})$  satisfies flexible-price firm optimality, and  $\omega(D_t, i_t)$  satisfies household optimality.<sup>20</sup> Having already derived firm and household optimality conditions, the rest of this

<sup>&</sup>lt;sup>19</sup>Recall that we have assumed that the fiscal authority sets  $B_t = 0$  at each date t. In fact, by Ricardian Equivalence, the set of continuation MPCE at a date t starting from any two values of debt is the same, so this assumption is without loss. Without the Markov restriction, debt could serve as a payoff-irrelevant coordination device to select among equilibria.

<sup>&</sup>lt;sup>20</sup>Observe an MPCE is a sustainable equilibrium, as defined in Chari and Kehoe (1990).

section is concerned with central bank optimality.

**Equilibrium Policy.** Using  $Y_t = C_t$  and (12), and the Markov structure of the equilibrium, we can write social welfare recursively as follows:

$$V(D_{t-1}) = \log(Y_t) - \frac{(D_t Y_t)^{1+\psi}}{1+\psi} + \beta V(D_t).$$
 (24)

Note that from the perspective of date t, conditional on the previous period's level of price dispersion  $D_{t-1}$ , the central bank takes the level of price dispersion determined in the current period,  $D_t = \Gamma(D_{t-1})$ , as given. Specifically, since the central bank and firms move simultaneously, flexible-price firms in period t choose prices given their expectation of the central bank's policy rather than its realization, and therefore  $D_t$  cannot respond to an unexpected deviation by the central bank at t. Moreover, because firms are forward-looking and set prices based on their expectation of present and future policy, a deviation by the central bank from its on-path policy in period t does not affect firms' pricing decisions in the future either. Hence, when choosing policy at t, the central bank takes the path of price dispersion as given. By the equilibrium being Markov, it takes continuation welfare  $V(D_t)$  as given too.<sup>21</sup>

These observations imply that the central bank's problem is effectively static. Since it takes  $P_{t+1}$  (and thus  $\Pi_{t+1}$ ) and  $Y_{t+1}$  as given, the Euler equation (13) implies that the central bank can affect output  $Y_t$  by choosing the interest rate  $i_t$ , without affecting future variables (off the equilibrium path). The derivative of the right-hand side of (24) with respect to  $Y_t$  thus reduces to

$$\frac{1}{Y_t} - D_t^{1+\psi} Y_t^{\psi}. {25}$$

A rate cut by the central bank increases consumption (the first term in (25)) at the cost of increased labor effort (the second term in (25)). The marginal benefit of a rate cut is decreasing in price dispersion  $D_t$ , which reduces aggregate

<sup>&</sup>lt;sup>21</sup>We reiterate the importance of our timing and refer the reader to Section 6 (subsection on additional state variables) for further discussion. Our analysis is unchanged if the central bank moves after firms, but things are different if it moves before firms. In the latter case, the central bank would take into account that a deviation could affect firms' prices.

labor productivity by raising labor misallocation. Moreover, for  $Y_t < D_t^{-1}$ , the marginal benefit of a rate cut is higher the lower output  $Y_t$ , since a lower output level (caused by monopoly distortions) is associated with a larger gap between the marginal rate of substitution and the marginal product of labor.

Setting (25) to zero, the central bank's reaction function is

$$Y_t = D_t^{-1} (26)$$

The central bank chooses interest rates to undo all monopoly distortions and close the gap between the marginal rate of substitution and the marginal product of labor. By (16), the central bank thus sets the labor share  $\mu_t$  to 1.

**Remarks.** We make three remarks about the central bank's policy. First, the central bank does not internalize how firms' anticipation of its policy at t affects the prevailing price distribution at t and thus price dispersion  $D_t$ . This feature of our dynamic model captures the classic commitment problem addressed in the static models of Barro and Gordon (1983) and Rogoff (1985).<sup>22</sup>

Second, substituting (26) into the Euler equation yields a reaction function

$$1 + i_t = \frac{1}{\beta} \Pi_{t+1} Y_{t+1} D_t. \tag{27}$$

This function shares several properties with the exogenous Taylor rules that are often used to evaluate quantitative models. In particular, the interest rate is increasing in future expected inflation and future expected output. It also reacts to expected price dispersion today; as noted, holding future expectations fixed, higher dispersion reduces aggregate productivity and thus the benefit of stimulating the economy. We will return to this point in Section 5.

Finally, we observe that the central bank's policy of setting the labor share to 1 is independent of the underlying firm-price-setting model. The same policy would be optimal under lack of commitment in other environments with sticky prices, such as menu-cost or rational-inattention models.

<sup>&</sup>lt;sup>22</sup>Note that (19)-(20) hold on the equilibrium path but need not hold off path: if the central bank deviates, firms would have set prices without the correct anticipation of policy.

System of Equations. An MPCE is characterized by combining the conditions in Lemma 1 (specifically (18)-(20)) with the central bank's reaction function (26). This yields a system of three equations. The dynamics of price dispersion  $D_t$  and inflation  $\Pi_t$  are given by

$$D_t = (1 - \theta) \left( \frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta} \right)^{\frac{\sigma}{\sigma - 1}} + \theta \Pi_t^{\sigma} D_{t - 1}, \tag{28}$$

$$\left(\frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}} = \frac{\sigma(1 + \tau)}{\sigma - 1} \delta_t D_t^{-1} + (1 - \delta_t) \Pi_{t+1} \left(\frac{1 - \theta \Pi_{t+1}^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}}, (29)$$

with  $\delta_t$  being a function of  $(\Pi_{t+h})_{h=1}^{\infty}$  defined in equation (19), and where  $(D_t, \Pi_t)_{t=0}^{\infty}$  must satisfy the transversality condition in (21) given (26).

## 5 Main Results

Evaluating the dynamics around the steady state of our economy is challenging given the non-linear nature of the difference equations in (28)-(29). To present our main results, we consider the continuous-time limit of our model.<sup>23</sup> We derive this limit in Appendix A, where we introduce a generalized version of the model for an arbitrary time step dt and take the limit as  $dt \to 0$ . Section 5.1 describes the system of equations defining an MPCE in the continuous-time limit. We characterize the steady state of the economy and the transition dynamics around the steady state in Section 5.2 and Section 5.3. In Section 5.4, we explore the quantitative implications of our model.

#### 5.1 Continuous-Time Limit

Let  $\lambda \equiv -\log(\theta)$  and  $\rho \equiv -\log(\beta)$ . Define  $\pi_t \equiv \frac{d}{dt}\log(P_t)$  as the instantaneous rate of inflation at time t, and for any variable  $Z_t$ , let  $\dot{Z}_t$  denote its rate of change over time, i.e.,  $\dot{Z}_t \equiv \frac{d}{dt}Z_t$ . Using (28)-(29) together with (19), Appendix A shows that the dynamics of price dispersion, inflation, and the auxiliary variable in the continuous-time limit of our model are given by

 $<sup>^{23}</sup>$ Taking the continuous-time limit is not necessary to perform comparative statics of the steady state, but it does facilitate the analysis of transition dynamics.

$$\dot{D}_t = \lambda \left( 1 - \frac{\sigma - 1}{\lambda} \pi_t \right)^{\frac{\sigma}{\sigma - 1}} + (\sigma \pi_t - \lambda) D_t, \tag{30}$$

$$\dot{\pi}_t = -\lambda \frac{\sigma(1+\tau)}{\sigma-1} \left( 1 - \frac{\sigma-1}{\lambda} \pi_t \right)^{\frac{\sigma}{\sigma-1}} \frac{\delta_t}{D_t} + (\delta_t - \pi_t) [\lambda - (\sigma-1)\pi_t], \quad (31)$$

$$\dot{\delta}_t = \delta_t^2 + [(\sigma - 1)\pi_t - (\rho + \lambda)]\delta_t, \tag{32}$$

where  $(D_t, \pi_t)_{t=0}^{\infty}$  must satisfy the continuous-time version of the transversality condition in (21) given (26):

$$\lim_{h \to \infty} e^{\left[-(\rho + \lambda) + \frac{\sigma}{h} \int_0^h \pi_{t+\ell} d\ell\right] h} \left[ \left(1 - \frac{\sigma - 1}{\lambda} \pi_t\right)^{\frac{1}{1-\sigma}} e^{-\int_0^h \pi_{t+\ell} d\ell} - \frac{1+\tau}{D_{t+h}} \right] = 0. \quad (33)$$

### 5.2 Steady State

Our first main result establishes that there is a unique steady state in which price dispersion  $D_t$ , inflation  $\pi_t$ , and the auxiliary variable  $\delta_t$  are constant and satisfy the system of equations (30)-(32) together with the transversality condition (33).<sup>24</sup> We define  $D_{ss}(\tau,\sigma)$  and  $\pi_{ss}(\tau,\sigma)$  as the values of price dispersion and inflation in the steady state conditional on the labor wedge  $\tau$  and the elasticity of substitution across varieties  $\sigma$ , and we study their comparative statics. Let us define

$$\overline{\tau}(\sigma) = \begin{cases} \infty & \text{if } \sigma \le 2\\ \frac{1}{\sigma^2 - 2\sigma} & \text{otherwise.} \end{cases}$$

We obtain the following result:<sup>25</sup>

**Proposition 2.** There is a unique steady state  $(D_{ss}(\tau, \sigma), \pi_{ss}(\tau, \sigma))$ . Moreover,

- 1.  $D_{ss}(\tau, \sigma)$  and  $\pi_{ss}(\tau, \sigma)$  are both strictly increasing in the labor wedge  $\tau$ .
- 2.  $D_{ss}(\tau, \sigma)$  is strictly decreasing in the elasticity of substitution  $\sigma$  for  $\tau < \overline{\tau}(\sigma)$ , and  $\pi_{ss}(\tau, \sigma)$  is strictly decreasing in  $\sigma$  for all  $\tau$ .

<sup>&</sup>lt;sup>24</sup>The system (30)-(32) admits two solutions, but only one of them satisfies transversality. <sup>25</sup>We show in the proof of Proposition 2 that steady-state inflation satisfies  $\pi_{ss}(\tau,\sigma) \in (0, \lambda/\sigma)$ , which corresponds to  $\Pi_{ss}(\tau,\sigma) \in (1, \theta^{-1/\sigma})$  in discrete time.

This proposition states that long-run price dispersion and inflation are higher the higher the labor wedge  $\tau$  and the lower the elasticity of substitution across varieties  $\sigma$  (the latter holding for dispersion provided that  $\tau < \overline{\tau}(\sigma)$ ). To understand these comparative statics, consider the incentives of the central bank starting from a given steady state. The central bank chooses a steady-state interest rate that sets the labor share to 1. Any consumption benefit from stimulating output beyond the steady-state level is exactly compensated by the cost of labor effort needed to do so. Now consider what happens following an unanticipated permanent increase in  $\tau$  or decrease in  $\sigma$ . A central bank with commitment would be able to respond by preserving inflation stability, but this is not incentive compatible under lack of commitment.

For illustration, take the limiting case of Assumption 1 and suppose the economy begins in a steady state with  $\tau = -1/\sigma$ . From (30)-(32) with  $\dot{D}_t = \dot{\pi}_t = \dot{\delta}_t = 0$ , the steady state has zero price dispersion (D = 1) and zero inflation ( $\pi = 0$ ), with a labor share  $\mu = 1$ . Suppose  $\tau$  permanently increases.<sup>26</sup> A central bank with commitment could preserve the levels of price dispersion and inflation by keeping the interest rate fixed. From (23), the labor share would permanently fall to  $\mu = (\sigma - 1)/[\sigma(1 + \tau)]$  under the new level of  $\tau$ .

For a central bank without commitment, this policy is not incentive compatible. The reason is that it entails a reduction in the labor share, and the central bank has an incentive to undo the increase in monopoly distortions by stimulating output. If firms naively anticipated inflation stability, the central bank's best response would be to surprise markets by cutting interest rates.<sup>27</sup>

Flexible-price firms however are not naive. In equilibrium, they rationally forecast the monetary stimulus and the higher future labor demand and higher future real wages that ensue (relative to the commitment case). They also expect further inflation in the future. These expected future changes necessitate higher offsetting prices today. Over time, sequential price increases by flexible-

 $<sup>^{26}</sup>$ Analogous logic applies if  $\sigma$  decreases. More generally, the reasoning is the same if the economy starts from a positive-inflation steady state with  $\tau > -1/\sigma$ , except that changes in  $\sigma$  would then require transition dynamics in dispersion and the labor share to support inflation stabilization.

<sup>&</sup>lt;sup>27</sup>Formally, from the central bank's policy function (27), a reduction in  $Y_{t+1}$  (due to the reduction in the labor share) holding  $\Pi_{t+1}$  and  $D_t$  fixed requires a reduction in  $i_t$ .

price firms result in rising price dispersion. Eventually, the rise in dispersion reduces aggregate productivity sufficiently to offset the central bank's benefit from cutting interest rates, leading to a new steady state. Therefore, we obtain that both long-run price dispersion and long-run inflation are higher if the labor wedge  $\tau$  is higher. Furthermore, the steady-state output and real wage (which are equal to each other) are lower under a higher labor wedge.

The intuition for a shock that permanently reduces the elasticity of substitution  $\sigma$  is similar. In this case, we show the comparative static on long-run price dispersion under an upper bound on the labor wedge  $\tau$  if  $\sigma > 2$ . The reason is that  $\sigma$  affects the law of motion of dispersion in (30); if  $\tau > \overline{\tau}(\sigma)$ , in principle dispersion could increase with  $\sigma$ . The comparative static on long-run inflation, instead, is unambiguous: a reduction in  $\sigma$  increases monopoly distortions, and the central bank's response always leads to higher long-run inflation.

### 5.3 Transition Dynamics

Our second main result concerns the transition dynamics between steady states. We study an economy that transitions from an initial steady state to one with higher inflation following an unanticipated permanent shock. We show that inflation overshoots along the transition path to the new steady state.

**Proposition 3.** Let  $(D_{ss}(\tau, \sigma), \pi_{ss}(\tau, \sigma))$  be the steady state at time  $t_{ss}$ .

- 1. Consider the transition to steady state  $(D_{ss}(\tau', \sigma), \pi_{ss}(\tau', \sigma))$  following an unanticipated shock that permanently increases the labor wedge to  $\tau' > \tau$ . There exists  $t' \geq t_{ss}$  such  $\pi_t > \pi_{ss}(\tau', \sigma)$  for all t > t'.
- 2. Consider the transition to steady state  $(D_{ss}(\tau, \sigma'), \pi_{ss}(\tau, \sigma'))$  following an unanticipated shock that permanently decreases the elasticity of substitution to  $\sigma' < \sigma$  given  $\tau < \bar{\tau}(\sigma)$ . There exists  $t' \geq t_{ss}$  such  $\pi_t > \pi_{ss}(\tau, \sigma')$  for all t > t'.

Proposition 3 considers an unanticipated permanent shock that increases the labor wedge  $\tau$  or reduces the elasticity of substitution across varieties  $\sigma$ . From Proposition 2, we know that long-run price dispersion and inflation must increase. Proposition 3 says that inflation in the transition increases by more

than in the long run; that is, transition dynamics involve inflation overshooting.

The proof of this result evaluates the three-dimensional non-linear dynamics for price dispersion  $D_t$ , inflation  $\pi_t$ , and the auxiliary variable  $\delta_t$  along a transition where  $D_t$  rises towards a higher steady-state level. To provide intuition, we next describe a special case of our model where we obtain a closed-form solution. Denote monopoly power by  $\gamma \equiv \sigma(1+\tau)/(\sigma-1)$ , where  $\gamma > 1$  by Assumption 1. We consider a limit setting with  $\sigma \to 1$  and  $\tau$  adjusting so as to keep  $\gamma$  constant. In this limit, it can be shown (see Appendix C) that the auxiliary variable  $\delta_t$  must be constant at  $\delta_t = \rho + \lambda$  for all t in the transition to the steady state, and equations (30)-(31) become

$$\dot{D}_t = \lambda e^{-\frac{\pi_t}{\lambda}} + (\pi_t - \lambda) D_t, \tag{34}$$

$$\dot{\pi}_t = -\lambda \left(\rho + \lambda\right) \gamma e^{-\frac{\pi_t}{\lambda}} \frac{1}{D_t} + \left(\rho + \lambda - \pi_t\right) \lambda,\tag{35}$$

yielding simple expressions for the steady-state values. Moreover, given an initial steady state  $(D_{ss}, \pi_{ss})$  and conditional on converging to a new steady state  $(D'_{ss}, \pi'_{ss})$ , we can solve for the dynamics for price dispersion and inflation:

$$\log(D_t) = \log(D'_{ss}) - \log\left(\frac{D'_{ss}}{D_{ss}}\right) e^{-\lambda t},$$
$$\pi_t = \pi'_{ss} + \lambda \log\left(\frac{D'_{ss}}{D_{ss}}\right) e^{-\lambda t}.$$

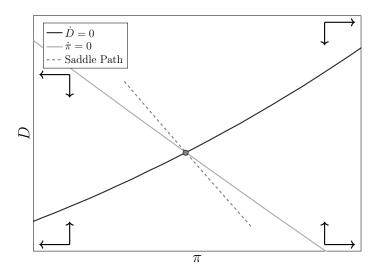
This solution shows the overshooting result of Proposition 3 explicitly. The transition following a shock that increases steady-state price dispersion to  $D'_{ss} > D_{ss}$  has inflation converging to its new steady-state level  $\pi'_{ss}$  from above. In fact, in the limit setting we are describing here, inflation overshoots along the whole path:  $\pi_t > \pi'_{ss}$  at all dates t in the transition. Inflation decays at the rate of  $\lambda$ , with the cumulative overshooting along the transition path given by<sup>28</sup>

$$\int_0^\infty (\pi_t - \pi'_{ss})dt = \log\left(\frac{D'_{ss}}{D_{ss}}\right). \tag{36}$$

<sup>&</sup>lt;sup>28</sup>Thus, a shock that increases price dispersion by  $\Delta$  percent (i.e., with  $\log(D'_{ss}/D_{ss}) = \Delta/100$ ) causes inflation to overshoot by  $\lambda\Delta$  percent.

Focusing on this limit setting, we can provide a simple graphical representation of the dynamics of our model. While the original system requires a three-dimensional phase diagram, taking  $\sigma \to 1$  eliminates the dynamics of  $\delta_t$  and reduces the dimensionality to  $\mathbb{R}^2$ . Figure 1 depicts the resulting phase diagram for system (34)-(35) in the neighborhood of some low steady-state inflation  $\pi_{ss}$ . The  $\dot{\pi}_t = 0$  locus corresponds to the non-linear Phillips curve (35). This locus is downward sloping: higher inflation means higher price increases by firms, which requires higher expected real wages and output and, thus, since optimal policy sets  $Y_t = 1/D_t$ , lower price dispersion. Intuitively, at the aggregate level, the  $\dot{\pi}_t = 0$  locus implies an upward-sloping aggregate supply curve. Inflation increases (decreases) if dispersion is above (below) the locus. The  $D_t = 0$  locus corresponds to the dispersion dynamics equation (34). This locus is upward sloping: higher inflation is required to sustain higher price dispersion in a steady state, with the main forces being as discussed in our derivation of equation (18). Price dispersion increases (decreases) if inflation is above (below) the locus.

FIGURE 1: PHASE DIAGRAM FOR INFLATION AND PRICE DISPERSION



Notes: This figure illustrates the phase diagram of the dynamic economy in the inflation-dispersion  $(\pi, D)$  plane in the limit setting with  $\sigma \to 1$ . The  $\dot{D}=0$  locus is upward sloping and the  $\dot{\pi}=0$  locus is downward sloping. The intersection point is the steady state. The flows of D and  $\pi$  are depicted by the arrows in the different regions; their directions indicate that any transition to the steady state should be along a negatively-sloped saddle path.

The intersection of the  $\dot{\pi}_t = 0$  and  $\dot{D}_t = 0$  loci represents the steady state. As depicted in Figure 1, we show that the steady state of our economy admits a unique saddle path, and along this saddle path inflation and price dispersion evolve in opposite directions. The limit setting with  $\sigma \to 1$  yields an explicit characterization of the saddle path:

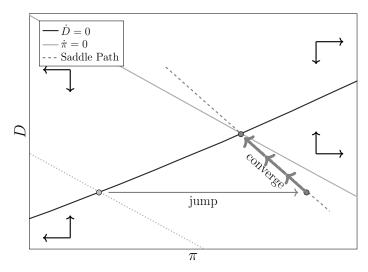
$$\pi(D) = \pi_{ss} - \lambda \left( \log D - \log D_{ss} \right). \tag{37}$$

The negative slope of the saddle path reflects the central bank's incentives. For intuition, recall the scenario described in the previous section, where the economy is at a zero-inflation, zero-dispersion steady state with a labor share that has fallen strictly below 1. Since the central bank has an incentive to cut interest rates to stimulate output and reduce monopoly distortions, the economy must transition to a new steady state with strictly positive inflation and price dispersion. Along the transition path, the central bank sees a relatively larger benefit to stimulating output earlier on when price dispersion is low; anticipating this, flexible-price firms offset the ensuing higher wage costs with price increases that are also larger earlier on. The implication is rising price dispersion and declining inflation along the transition path.

Figure 2 depicts the response to an unanticipated permanent increase in monopoly power  $\gamma$ , which would emerge from an increase in  $\tau$  or decrease in  $\sigma$ . This shock does not affect the  $\dot{D}_t = 0$  locus but shifts upward the  $\dot{\pi}_t = 0$  locus: by (31), a higher level of price dispersion is needed to preserve a given level of inflation so as to offset the higher real wage costs. The new steady state following the shock is at the crossing point of the two loci, associated with higher inflation and higher price dispersion than in the initial crossing point.

Figure 2 shows that the transition to the new steady state involves inflation overshooting: inflation immediately jumps upward and then gradually declines towards its new steady-state level. This overshooting emerges because of the evolution of central bank incentives along the transition path, as we have discussed. For intuition, suppose instead that the transition had inflation jumping immediately to its new steady-state level or approaching it from below. Firms would expect future price dispersion to increase, which means real wages

FIGURE 2: TRANSITION DYNAMICS



Notes: This figure illustrates the transition dynamics of dispersion and inflation following an unanticipated permanent increase in monopoly power  $\gamma$  in the limit setting with  $\sigma \to 1$ . The shock shifts the  $\dot{\pi}=0$  locus upwards while leaving the  $\dot{D}=0$  locus unchanged. Inflation jumps on impact to move the economy to its new saddle path, after which D increases and  $\pi$  declines towards their new steady-state levels. The transition involves inflation overshooting.

should decline along the path. In turn, firms would then want to lower the magnitude of their price increases in the future, lowering the rate of inflation, and therefore contradicting the assumed transition path.

## 5.4 Quantitative Exploration

In this section, we study the quantitative implications of our analysis. We use a standard parameterization of the New Keynesian model and simulate a discrete-time economy in which every time period corresponds to a month. We take a discount factor  $\beta = (1.02)^{-1/12}$  (equivalently  $\rho = \ln(1.02)/12$ ) to target a steady-state annual real interest rate of 2 percent. The probability that a firm has sticky prices is set at  $\theta = 0.867$  (equivalently  $\lambda = 1/7$ ) to target an average duration of price stickiness of 7 months (e.g., Nakamura and Steinsson, 2008). The elasticity of substitution across varieties is set at  $\sigma = 7$ , in line with previous research on the cost of inflation (e.g., Coibion, Gorodnichenko, and Wieland, 2012). The inverse elasticity of labor supply is set at  $\psi = 2.5$ ,

which is in the range of estimates in the literature (e.g., Chetty, Guren, Manoli, and Weber, 2011).<sup>29</sup> Finally, for the labor wedge, we specify  $\tau = -0.1427$  to target a steady-state annual inflation rate of 2 percent under central bank lack of commitment.<sup>30</sup> Table 1 summarizes our choice of parameters.

Table 1: Parameters

Parameter	Value	Target
Discount factor, $\beta$	$(1.02)^{-\frac{1}{12}}$	2% annual real interest rate
Fraction of sticky-price firms, $\theta$	0.867	Nakamura and Steinsson (2008)
Elasticity of substitution, $\sigma$	7	Coibion, Gorodnichenko, and Wieland (2012)
Inverse Frisch elasticity, $\psi$	2.5	Chetty, Guren, Manoli, and Weber (2011)
Labor wedge, $\tau$	-0.1427	2% annual inflation without commitment

Starting from the steady state of the economy given the parameter values in Table 1, Figure 3 considers an unanticipated permanent increase in the labor wedge  $\tau$  that takes the economy to a new steady state with 6-percent annual inflation. The figure displays the transition paths of price dispersion, real output, the price inflation rate, the nominal wage growth rate, the nominal interest rate, and the real interest rate, where the monthly values for the latter four variables are represented in annualized form.

In line with our analytical results, Figure 3 shows that inflation overshoots following the shock by immediately jumping up from its initial 2-percent level (not shown given the scale) and then gradually declining towards its new higher steady-state level. The nominal interest rate jumps up and continues to increase throughout the transition, while the real interest rate jumps down (since the central bank initially stimulates the economy to weather the shock) and then gradually returns to its original level. Along the transition, output gradually falls as price dispersion and labor misallocation increase. Nominal

<sup>&</sup>lt;sup>29</sup>This choice has no bearing on our findings under lack of commitment, since  $\psi$  does not enter the dynamic equations characterizing our economy. The value of  $\psi$  only affects the findings under inflation targeting and the computation of welfare that we present at the end of this section.

<sup>&</sup>lt;sup>30</sup>This value is uniquely pinned down given the comparative statics in Proposition 2.

wage inflation jumps up initially in tandem with price inflation and then gradually converges to a new higher level. Note that wage inflation is below price inflation; these dynamics underpin a permanent decline in the real wage.

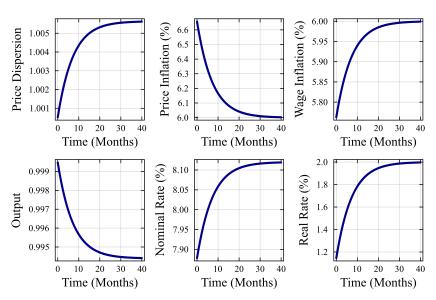


FIGURE 3: RESPONSE TO INCREASE IN LABOR WEDGE

Notes: This figure shows transition dynamics following an unanticipated permanent increase in the labor wedge  $\tau$  that takes the economy from an initial steady state with 2-percent inflation (not shown given the scale) to a new steady state with 6-percent inflation. The inflation, interest, and wage growth rates are annualized (annual inflation =  $e^{12\pi_t} - 1$ ).

We find that a small change in the labor wedge has a sizable impact on long-run inflation. For the annualized steady-state inflation rate to increase from 2 to 6 percent, the labor wedge  $\tau$  must increase from -0.1427 to only -0.1423. Moreover, as shown in Figure 3, the shock causes inflation to overshoot to 6.6 percent on impact, and this inflation overshooting is persistent. Following the jump, it takes 7 months for the inflation rate to decline within 25 basis points of its new steady-state level of 6 percent, and a total of 18.5 months for the inflation rate to decline within 5 basis points of that steady-state level.

The dynamics in Figure 3 are markedly different from those that would arise under inflation targeting, namely if the central bank was committed to maintaining a 2-percent inflation level in every period. Under inflation targeting, following an increase in the labor wedge, the central bank would

keep real and nominal interest rates fixed so as to preserve the level of inflation. Output would immediately decline following the shock and would remain at a lower level. Price dispersion would not change in response to the shock.

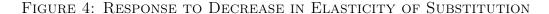
Figure 4 presents an analogous exercise to that in Figure 3 by considering an unanticipated permanent decrease in the elasticity of substitution  $\sigma$  that takes the economy from its initial 2-percent-inflation steady state to a new steady state with 6-percent inflation.<sup>31</sup> The transition dynamics are similar as in the case of a positive labor wedge shock and are in line with our analytical results. As for the contrast with the dynamics that would arise under inflation targeting, things are different when the shock is to  $\sigma$  rather than  $\tau$ . The reason is that  $\sigma$  directly affects the dynamic relationship between price dispersion and inflation. If the central bank was committed to maintaining a 2-percent inflation level in every period, then following a decrease in  $\sigma$ , steady-state price dispersion would decline,<sup>32</sup> and the real and nominal interest rates would evolve so as to facilitate the transition of the economy to the lower dispersion level.

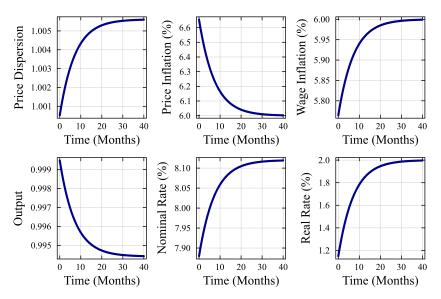
The exercises above provide a framework for evaluating the welfare implications of inflation targeting relative to our central bank's policy under lack of commitment. Given an unanticipated permanent shock, the benefit of inflation targeting over the no-commitment policy is that it reduces the misallocation costs of long-run price dispersion. The benefit of the no-commitment policy is that it reduces the short-run and long-run costs of rising monopoly distortions. Table 2 compares these regimes for the two scenarios studied in Figure 3 and Figure 4, namely an unanticipated permanent increase in the labor wedge  $\tau$  and decrease in the elasticity of substitution  $\sigma$ , each computed so that the economy transitions from a 2-percent-inflation to a 6-percent-inflation steady state. We report changes in welfare in consumption-equivalent terms relative to the steady state before the shock (see the table notes for details).

We find that in both scenarios, welfare under inflation targeting is strictly higher than under lack of commitment. Moreover, the welfare gains from inflation targeting are substantial, at about 0.5 percentage points in consumption-

 $<sup>\</sup>overline{}^{31}$  The elasticity of substitution  $\sigma$  decreases from 7 to 6.9798 in this exercise.

<sup>&</sup>lt;sup>32</sup>This is because greater differentiation across varieties means that relative price differences are a less important source of misallocation.





Notes: This figure shows transition dynamics following an unanticipated permanent decrease in the elasticity of substitution  $\sigma$  that takes the economy from an initial steady state with 2-percent inflation (not shown given the scale) to a new steady state with 6-percent inflation. The inflation, interest, and wage growth rates are annualized (annual inflation =  $e^{12\pi t} - 1$ ).

equivalent terms relative to the economy before the shock. In other words, the long-run price dispersion costs under lack of commitment far outweigh the benefits from reducing monopoly distortions, and the high discount factor  $\beta$  implies that these costs enter prominently in the welfare calculation.<sup>33</sup> The analysis suggests that there can be significant benefits to institutions that enhance commitment to inflation targeting.

The large quantitative impact of small shocks to  $\tau$  and  $\sigma$ , both on inflation dynamics and on welfare relative to inflation targeting, is a robust feature of our model. It emerges because the steady-state labor share is relatively insensitive to inflation; much of the positive effect of inflation on the labor share via sticky-price firms is offset by the negative effect via forward-looking flexible-

<sup>&</sup>lt;sup>33</sup>Nakamura, Steinsson, Sun, and Villar (2018) find that the increase in price dispersion caused by higher inflation is higher under Calvo pricing than under menu costs, which suggests a high welfare cost of inflation in our New Keynesian economy. A comparison to menu costs, however, should also take into account the welfare loss due to firms incurring these costs more frequently when inflation is higher.

Table 2: Inflation Targeting Versus No Commitment

Scenario	C.E. Welfare under	C.E. Welfare under
Scenario	No Commitment (%)	Inflation Targeting (%)
$\tau$ shock	$-5.03 \times 10^{-1}$	$-3.34 \times 10^{-6}$
$\sigma$ shock	$-5.01 \times 10^{-1}$	$1.61 \times 10^{-4}$

Notes: The table reports welfare changes in consumption-equivalent terms relative to the pre-shock economy. We calculate the percentage change in pre-shock consumption that would make a household indifferent between the pre-shock steady state and the post-shock transition path. Formally, denote by  $(C_{0^-}, L_{0^-})$  the values of consumption and labor supply in the initial 2-percent-inflation steady state, and let  $(C_t, L_t)_{t\geq 0}$  be the transition path following the shock. The table reports  $100 \times \Delta$  for  $\Delta$  solving  $U((1+\Delta)C_{0^-}, L_{0^-})/\rho = \int_0^\infty U(C_t, L_t)dt$ .

price firms.<sup>34</sup> In fact, note that standard calibrations of the New Keynesian model take high values of  $\beta$  and low values of  $\theta$ . This means that in response to monetary stimulus, there is a large number  $1-\theta$  of flexible-price firms which raise prices significantly to protect against overhiring in the future, and this puts downward pressure on the labor share.<sup>35</sup> As a result, the central bank must increase inflation substantially to keep the labor share from declining.

To see this formally, consider the *long-run* Phillips curve, derived by combining steady-state equations (22) and (23) to express the relationship between the long-run labor share  $\mu$  and long-run inflation  $\Pi$ :<sup>36</sup>

$$\mu = \frac{\sigma - 1}{\sigma(1 + \tau)} \left[ 1 + (1 - \beta) \frac{\theta \Pi^{\sigma - 1} (\Pi - 1)}{(1 - \theta \Pi^{\sigma})(1 - \beta \theta \Pi^{\sigma - 1})} \right]. \tag{38}$$

If the discount factor  $\beta$  is close to 1, then the term in brackets on the right-hand side of (38) is relatively insensitive to  $\Pi$ . In this case, the labor share  $\mu$  does not respond significantly to inflation and the long-run Phillips curve is almost vertical. As a consequence, small changes in the labor wedge  $\tau$  or the elasticity

<sup>&</sup>lt;sup>34</sup>See the discussion following Lemma 2 in Section 3.

 $<sup>^{35}</sup>$ A low value of  $\theta$  also implies that flexible-price firms place a low probability on the likelihood of not being able to adjust prices in the future. While this implies a low anticipatory channel for each individual flexible-price firm, this effect is offset by the fact that a low  $\theta$  implies a large share of flexible-price firms.

<sup>&</sup>lt;sup>36</sup>We express these in discrete time for expositional symmetry with the discussion in Section 3, but the same point can be made using the continuous-time representation.

of substitution  $\sigma$  require large changes in inflation  $\Pi$  to keep the labor share  $\mu$  constant in (38). This explains the large quantitative magnitudes in our model.

There are several observations that follow from this discussion. First, any changes to parameters or to the underlying price-setting mechanism that result in a flatter long-run Phillips curve would imply smaller quantitative magnitudes in our model. Second, such changes would also imply a lower value of commitment to inflation targeting, since the central bank's lack of commitment would then have a smaller effect on equilibrium inflation and price dispersion. Finally, changes that yield a flatter long-run Phillips curve would also imply meaningful economic benefits from long-run inflation, indicating that inflation targeting at too low an inflation rate would be costly for society.

## 6 Discussion

In this paper, we have introduced central bank lack of commitment into a standard non-linear New Keynesian model. Below, we compare our framework to other approaches used in the literature and discuss how our methods can be extended to study richer settings. Finally, we conclude by pointing to some applied takeaways that can be derived from our analysis.

Comparison to Linearized Environments. A main departure of our work from the literature on central bank lack of commitment is that we do not perform a linearization of our New Keynesian economy, but instead study the fully non-linear model. To see why this matters, consider a standard linear-quadratic approximation of the central bank's problem around a steady state with zero inflation. Let  $d_t$  and  $\nu_t$  denote, respectively, the log deviations of price dispersion  $D_t$  and the labor share  $\mu_t$  from their zero-inflation steady-state values. Then we can write the deviation of the flow utility  $\ln(C_t) - L_t^{1+\psi}/(1+\psi)$  from the zero-inflation steady state as

$$-d_t + \frac{(1-\gamma^{-1})\nu_t - \frac{1}{2}\gamma^{-1}\nu_t^2}{1+\psi},$$

where, recall,  $\gamma = \sigma(1+\tau)/(\sigma-1)$  represents monopoly power. In an MPCE, the central bank without commitment chooses  $\nu_t$  in each period taking  $d_t$  as given. Hence, differentiating the objective above, the central bank's reaction function yields

$$\nu_t = \gamma - 1. \tag{39}$$

Since  $\gamma > 1$  by Assumption 1, the central bank seeks to stimulate the economy by increasing the labor share above its zero-inflation steady-state value.

Similar to our exercise in the non-linear model, we can plug the central bank's optimal policy (39) into the equilibrium conditions to back out the implied steady state and dynamics of the economy. Considering the log-linearized version of (30), we obtain the well-known result that log price dispersion is zero up to first order starting from the zero-inflation steady state, so that  $d_t \approx 0$  (see Woodford, 2003). Combined with (31)-(32), this implies that the log-linearized Phillips curve under the optimal policy is given by

$$\dot{\pi}_t = \rho \pi_t - \lambda (\rho + \lambda)(\gamma - 1).$$

We make three observations. First, in the log-linearized Phillips curve, the change in inflation depends only on the level of inflation  $\pi_t$  and parameters. Since  $\pi_t$  is a jump variable, it follows that the equilibrium features no dynamics. That is, inflation would jump immediately to a new steady state following any change in the environment. This is in stark contrast to our non-linear model, where inflation overshoots in the transition to a new steady state and converges to its long-run value with an endogenous persistence.

Second, quantitatively, we can show that the linearized model overstates the effect of permanent shocks on long-run inflation. Take values for  $\rho$ ,  $\lambda$  and  $\gamma$  as in our calibration of Section 5.4. As in that section, consider an unanticipated permanent increase in the labor wedge  $\tau$  or decrease in the elasticity of substitution  $\sigma$  that takes the economy to a new steady state with 6-percent inflation in the non-linear model. In the log-linearized environment, these shocks would increase steady-state inflation to about 10 percent.<sup>37</sup> The

 $<sup>^{37}</sup>$ This overstatement of quantitative effects arises whenever monopoly distortions are present, and is greater the larger these distortions.

reason for the difference is that the marginal cost of price dispersion is zero around the linearized steady state. Hence, the linearized model underestimates the welfare costs of rising price dispersion due to inflation and predicts a larger inflation response by the central bank.

Third, we observe that the zero-inflation steady state around which we performed the linearization (following standard practice in the literature) does not coincide with the actual steady state of the economy under Assumption 1. That is, whenever monopoly distortions are present  $(\gamma > 1)$ , the linearization is inconsistent with its implied outcome. A full exposition of the non-linear environment is thus required to determine the steady state of the economy.

Comparison to Rotemberg Pricing. An alternative to the Calvo price-setting model we have studied is Rotemberg pricing, which poses that all firms can change prices in all periods but are subject to quadratic adjustment costs. In log-linearized analyses of the New Keynesian economy (see discussion above), the Calvo and Rotemberg models are often used interchangeably, as they admit the same Phillips curve around a zero-inflation steady state. However, these models behave differently in the non-linear environment.

In particular, a key feature of our non-linear economy is overshooting of inflation and its endogenous dynamics, which arise from endogenous dynamics of price dispersion under Calvo pricing. The canonical Rotemberg pricing model, instead, features no price dispersion—while all firms adjust their prices slowly, there is no inherent connection between the sluggishness of prices and their staggered adjustment. Consequently, under Rotemberg pricing, shocks of the type we have studied in Section 5 would not generate transition dynamics.

Naturally, there are extensions of the Rotemberg model that do create price dispersion; e.g., if firms face heterogeneous adjustment costs. Such extensions would admit similar endogenous dynamics as those under Calvo pricing, given the evolution of dispersion. In fact, provided that other aspects (the timing and solution concept) of our model are maintained, our predictions on the central bank's optimal policy continue to apply under different price-setting mechanisms: without commitment and without internalizing firms' adjustment costs, the central bank would seek to set the labor share to one.

Additional State Variables. Our model abstracts from numerous important questions, such as those concerning monetary and fiscal interactions, heterogeneity across firms and households, and capital accumulation. Adding these features to our environment can complicate the analysis by introducing additional state variables. We next discuss how our methods can be extended to accommodate these richer settings.

As a starting point, consider the following abstract recursive representation of the policymaker's objective:

$$V(Z) = \max_{\mu} \{ U(\mu; Z, Z') + \beta V(Z') \}. \tag{40}$$

Under this notation, Z is the state variable, which in our model is the level of price dispersion determined in the previous period (with Z' being the level of price dispersion determined in the current period), whereas  $\mu$  is the choice variable, which in our model corresponds to the central bank's choice of labor share. Assume, as in our model, that the private sector and the policymaker move simultaneously. Then the decisions of the private sector in an MPCE are only a function of the Markov state Z and the private sector's expectation of policy. Making the latter explicit as  $\mu^e$ , the evolution of the state variable can be represented as

$$Z' = \Upsilon(Z, \mu^e). \tag{41}$$

(Observe that, mapping this representation to our model, we have subsumed the Phillips curve within the law of motion for Z', since current and future inflation rates are determined by the Markov state and the expected policy.)

While characterizing the dynamics of the economy can be challenging, depending on the specific law of motion for the state variable, we can solve for the steady state following similar steps as in our analysis. In particular, a key observation is that Z' above is a function of expected rather than realized (off-equilibrium) policy. This implies that, as in our model, the policymaker takes Z' as given and solves a static problem. In an equilibrium, policy solves (40) subject to (41), and the private sector's expectation of policy is correct, i.e.,  $\mu^e = \mu$ . Combining the policymaker's reaction function with the fixed point conditions, the steady state of the economy is thus characterized by the

following two equations:

$$U_{\mu}(\mu_{ss}; Z_{ss}, Z_{ss}) = 0,$$
  
$$Z_{ss} = \Upsilon(Z_{ss}, \mu_{ss}).$$

This representation clarifies how additional state variables can be introduced into our environment. Note that Z can be a vector of state variables, capturing, for example, the value of public debt, heterogeneous asset holdings, or capital. What is important for our approach is that the value of Z' be a function of expected as opposed to realized policy. As long as this is the case, our methods apply, and the steady state is characterized by the equations above.

Here is a concrete example for illustration. Consider a spender-saver extension of our model that allows for two types of households, those who can save and those who cannot. Suppose all households are subject to the same lump-sum taxes, so that Ricardian equivalence no longer holds. This introduces a new state variable, namely the wealth of the savers, which is proportional to the amount of debt outstanding in the economy. Suppose households have access to one-period bonds  $b_{t+1}$  that are traded at each time  $t \in \{0, 1, ...\}$  at price  $q_{t+1}$  and pay off at t+1.

In principle, we could make different timing assumptions for households's savings choices. Note, however, that the central bank's policy at date t influences bond prices  $q_{t+1}$ . Thus, the approach we have presented requires that, in each period, households choose their holdings of bonds before or simultaneously with the central bank's choice of policy, but not after the central bank moves. Under the proposed timing, the future state variable  $b_{t+1}$  is a function of expected but not realized date-t policy, and therefore our methods can be applied. Fiscal policy in this extended model is chosen at the end of each period to satisfy the government's budget constraint given households' savings decisions.

Lessons. We have studied the implications of central bank lack of commitment for long-run inflation and transition dynamics. Starting from a given steady state, we examined how the economy responds to an unanticipated permanent shock that increases the labor wedge or decreases the elasticity of substitution across varieties. While a central bank with commitment could keep inflation unchanged, this is not incentive compatible absent commitment. The private sector anticipates central bank accommodation following the shock, and inflation overshoots before declining to a permanently higher level. We showed that overshooting is persistent, and the welfare loss from lack of commitment relative to inflation targeting is quantitatively large.

Our model and results can be useful in interpreting the inflationary spike that has befallen advanced economies in the aftermath of the COVID-19 pandemic. Many questions have emerged regarding the causes of this inflation and whether central banks will ultimately be successful in bringing inflation back down to pre-pandemic levels. In Afrouzi, Halac, Rogoff, and Yared (2024), we use the framework of this paper to shed light on the factors that contributed to the decline in global inflation over the four decades before the pandemic. We argue that globalization, the proliferation of the Washington consensus, and deunionization led to a reduction in firm monopoly power and labor market power, which lowered pressures on central banks to inflate. These trends, however, appear to be reversing themselves in the post-pandemic period. Applying the present model, we argue that deglobalization, rising fiscal pressures, and rising long-term real interest rates will likely increase central banks' incentives to inflate and stimulate the economy. Absent a strengthened commitment to inflation stability, our framework predicts higher average inflation in the coming decade compared to the past, with occasional bursts of elevated inflation due to overshooting.

## Appendix

### A Continuous-Time Limit

In this appendix, we solve the discrete-time model for an arbitrary time step of length dt and derive the continuous-time limit as  $dt \to 0$ . For completeness, we first reiterate the derivations of the discrete-time model for a given dt, where dt = 1 corresponds to the derivations in the main text.

Time now runs at increments of dt, so that  $t \in T_{dt} \equiv \{0, dt, 2dt, \ldots\}$ . Let  $\rho \equiv -\log(\beta)$ . For a given dt, the household's problem (see (1)) can be written as

$$\max_{C_t, L_t, B_t, (s_{j,t}, C_{j,t})_{j \in [0,1]}} \sum_{t \in T_{dt}} e^{-\rho t} \left( \log(C_t) - \frac{L_t^{1+\psi}}{1+\psi} \right) dt$$
subject to

$$\int_{0}^{1} P_{j,t} C_{j,t} \mathrm{d}j \mathrm{d}t + B_{t} \leq W_{t} L_{t} \mathrm{d}t + (1 + i_{t-\mathrm{d}t} \mathrm{d}t) B_{t-\mathrm{d}t} + \int_{0}^{1} s_{j,t} X_{j,t} \mathrm{d}j \mathrm{d}t + \int_{0}^{1} (s_{j,t-\mathrm{d}t} - s_{j,t}) P_{j,t}^{S} \mathrm{d}j - T_{t} \mathrm{d}t,$$

where  $C_t = \left(\int_0^1 C_{j,t}^{1-\sigma^{-1}} \mathrm{d}j\right)^{\frac{1}{1-\sigma^{-1}}}$ . Note that this formulation of the problem redefines  $C_{j,t}$ ,  $C_t$ ,  $L_t$ ,  $X_{j,t}$  and  $T_t$  as rates of consumption, labor supply, profits, and lump-sum taxes per  $\mathrm{d}t$ .

The implied demand for each variety  $j \in [0, 1]$ , the definition of the aggregate price  $P_t$ , the price dispersion measure  $D_t$ , and the intratemporal labor supply condition are all identical to those in the main text because they follow from static decisions that are not affected by the time step dt. To reiterate these, we have

$$C_{j,t} = C_t \left(\frac{P_{j,t}}{P_t}\right)^{1-\sigma}, \quad P_t = \left(\int_0^1 P_{j,t}^{1-\sigma} dj\right)^{\frac{1}{1-\sigma}}, \quad D_t = \int_0^1 \left(\frac{P_{j,t}}{P_t}\right)^{-\sigma} dj, \quad \frac{W_t}{P_t} = C_t L_t^{\psi}.$$

As in the main text, we can use the labor market clearing conditions to derive

the aggregate production function of the economy as follows:

$$L_t = \int_0^1 L_{j,t} \mathrm{d}j = \int_0^1 C_{j,t} \mathrm{d}j = C_t \int_0^1 \left(\frac{P_{j,t}}{P_t}\right)^{-\sigma} \mathrm{d}j = C_t D_t \implies C_t = \frac{L_t}{D_t}.$$

The Euler equations for nominal bonds and stocks for a given dt are

$$\frac{1}{P_t C_t} = e^{-\rho dt} (1 + i_t dt) \frac{1}{P_{t+dt} C_{t+dt}},$$

$$P_{j,t}^S = X_{j,t} dt + \frac{1}{1 + i_t dt} \mathbb{E}_t^j [P_{j,t+dt}^S],$$

for all  $j \in [0, 1]$ . Iterating the Euler equation for stocks forward, using the Euler equation for nominal bonds, and assuming no bubbles gives us the household's valuation of firms at time t as:

$$P_{j,t}^{S} = \sum_{h \in T_{dt}} e^{-\rho h} \frac{P_{t}C_{t}}{P_{t+h}C_{t+h}} \mathbb{E}_{t}^{j}[X_{j,t+h}] dt$$

We will use this valuation to rewrite the optimization problem of a flexibleprice firm. Before we do so, we have to adjust the frequency of price changes so that the probability with which a firm can adjust its price is independent of the choice of dt. To this end, let  $\theta^{dt}$  be the probability of not having the opportunity to adjust prices at an interval of length dt. This defines a consistent distribution of the price adjustment frequency for different values of dt such that, for any interval length T, the probability of not adjusting prices is  $\theta^T$ , independent of dt. With T = 1, this corresponds to the model in the main text where dt = 1. With dt  $\to 0$ , it corresponds to a Poisson process, where the arrival rate of price adjustment opportunities is  $\lambda \equiv -\log(\theta)$ . We obtain a well-defined limit: under the Poisson arrival rate of  $\lambda$ , the implied distribution of time between price changes is exponential with scale  $\lambda$ . Accordingly, the probability of not adjusting the price in a period of length T is  $e^{-\lambda T} = e^{\log(\theta)T} = \theta^T$ .

For a given dt, the problem of a flexible-price firm (see (9)) is

$$\max_{P_t^*} \sum_{h \in T_{dt}} e^{-(\rho+\lambda)h} \frac{P_t C_t}{P_{t+h} C_{t+h}} [P_t^* - (1+\tau)W_{t+h}] C_{t+h} \left(\frac{P_t^*}{P_{t+h}}\right)^{-\sigma} dt.$$

The first-order condition for  $P_t^*$  is

$$\sum_{h \in T_{at}} e^{-(\rho + \lambda)h} P_{t+h}^{\sigma - 1} \left[ P_t^* - \frac{\sigma(1+\tau)}{\sigma - 1} W_{t+h} \right] dt = 0,$$

which, following the main text, can be simplified and rewritten as

$$\frac{P_t^*}{P_t} = \frac{\sigma(1+\tau)}{\sigma - 1} \frac{\sum_{h \in T_{dt}} e^{-(\rho + \lambda)h} \left(\frac{P_{t+h}}{P_t}\right)^{\sigma} \frac{W_{t+h}}{P_{t+h}} dt}{\sum_{h \in T_{dt}} e^{-(\rho + \lambda)h} \left(\frac{P_{t+h}}{P_t}\right)^{\sigma - 1} dt}.$$
(A.1)

The auxiliary variable  $\delta_t$  is defined as the inverse of the denominator in (A.1), and can be written recursively as

$$\delta_t^{-1} \equiv \sum_{h \in T_{tt}} e^{-(\rho + \lambda)h} \left(\frac{P_{t+h}}{P_t}\right)^{\sigma - 1} dt = dt + e^{-(\rho + \lambda)dt} \left(\frac{P_{t+dt}}{P_t}\right)^{\sigma - 1} \delta_{t+dt}^{-1}. \quad (A.2)$$

Similarly, we can write (A.1) recursively as

$$\frac{P_t^*}{P_t} = \frac{\sigma(1+\tau)}{\sigma-1} \frac{W_t}{P_t} \delta_t dt + e^{-(\rho+\lambda)dt} \left(\frac{P_{t+dt}}{P_t}\right)^{\sigma} \frac{\delta_t}{\delta_{t+dt}} \frac{P_{t+dt}^*}{P_{t+dt}}$$

$$= \frac{\sigma(1+\tau)}{\sigma-1} \frac{W_t}{P_t} \delta_t dt + (1-\delta_t dt) \frac{P_{t+dt}}{P_t} \frac{P_{t+dt}^*}{P_{t+dt}},$$
(A.3)

where the second line follows from substituting (A.2) in (A.3).

Next, we can derive the aggregate price as

$$P_t^{1-\sigma} = \int_0^1 P_{i,t}^{1-\sigma} dj = (1 - e^{-\lambda dt})(P_t^*)^{1-\sigma} + e^{-\lambda dt} P_{t-dt}^{1-\sigma},$$

where we have used the fact that the set of sticky-price firms is a random sample of the population at each instant. This equation implies the following relationship between relative reset price and gross inflation rate:

$$1 = (1 - e^{-\lambda dt}) \left(\frac{P_t^*}{P_t}\right)^{1-\sigma} + e^{-\lambda dt} \left(\frac{P_t}{P_{t-dt}}\right)^{\sigma-1}.$$

Defining  $\pi_t \equiv \frac{1}{dt} \log(P_t/P_{t-dt})$  as the rate of inflation at time t, we can rewrite

the above equation as

$$\frac{P_t^*}{P_t} = \left[ \frac{1 - e^{[(\sigma - 1)\pi_t - \lambda]dt}}{1 - e^{-\lambda dt}} \right]^{\frac{1}{1 - \sigma}},$$

which is the analog of (17) in the main text. Moreover, using this equation, combined with the intratemporal labor supply condition and the aggregate production function  $C_t = Y_t = L_t/D_t$ , equations (A.2) and (A.3) become

$$\delta_{t}^{-1} = dt + e^{[(\sigma - 1)\pi_{t+dt} - (\rho + \lambda)]dt} \delta_{t+dt}^{-1},$$

$$\left[ \frac{1 - e^{[(\sigma - 1)\pi_{t} - \lambda]dt}}{1 - e^{-\lambda dt}} \right]^{\frac{1}{1 - \sigma}} = \frac{\sigma(1 + \tau)}{\sigma - 1} Y_{t}^{1 + \psi} D_{t}^{\psi} \delta_{t} dt + (1 - \delta_{t} dt) e^{\pi_{t+dt} dt} \left[ \frac{1 - e^{[(\sigma - 1)\pi_{t+dt} - \lambda]dt}}{1 - e^{-\lambda dt}} \right]^{\frac{1}{1 - \sigma}},$$
(A.5)

which are the analogs of (19) and (20), respectively.

We next write the equation for the price dispersion dynamics to obtain the analog of (18). By random selection of price-setters at any given t, we have

$$D_{t} = \int_{0}^{1} \left(\frac{P_{j,t}}{P_{t}}\right)^{-\sigma} \mathrm{d}j = (1 - e^{-\lambda \mathrm{d}t}) \left(\frac{P_{t}^{*}}{P_{t}}\right)^{-\sigma} + e^{-\lambda \mathrm{d}t} \left(\frac{P_{t}}{P_{t-\mathrm{d}t}}\right)^{\sigma} \int_{0}^{1} \left(\frac{P_{j,t-\mathrm{d}t}}{P_{t-\mathrm{d}t}}\right)^{-\sigma} \mathrm{d}j$$
$$= (1 - e^{-\lambda \mathrm{d}t}) \left[\frac{1 - e^{[(\sigma - 1)\pi_{t} - \lambda]\mathrm{d}t}}{1 - e^{-\lambda \mathrm{d}t}}\right]^{\frac{\sigma}{\sigma - 1}} + e^{\sigma\pi_{t}\mathrm{d}t - \lambda \mathrm{d}t} D_{t-\mathrm{d}t}. \tag{A.6}$$

Finally, we consider the central bank's problem under lack of commitment. Analogous to (24), the central bank's objective with a general time step can be written as

$$V(D_{t-dt}) = \left(\log(Y_t) - \frac{(D_t Y_t)^{1+\psi}}{1+\psi}\right) dt + e^{-\rho dt} V(D_t).$$

The central bank's problem yields the same optimal policy as in the main text,  $Y_t = 1/D_t$ . This policy implies that the real wage from the intratemporal labor supply condition is given by

$$\frac{W_t}{P_t} = Y_t L_t^{\psi} = Y_t^{1+\psi} D_t^{\psi} = \frac{1}{D_t}.$$

Plugging this optimal policy into equation (A.5) and taking the limit as  $dt \to 0$  in equations (A.4)-(A.6), we obtain the continuous-time analogs of the equations that characterize  $D_t$ ,  $\pi_t$ , and  $\delta_t$ , as presented in the main text:

$$\begin{split} \dot{D}_t &= \lambda \left( 1 - \frac{\sigma - 1}{\lambda} \pi_t \right)^{\frac{\sigma}{\sigma - 1}} + (\sigma \pi_t - \lambda) D_t, \\ \dot{\pi}_t &= -\lambda \frac{\sigma (1 + \tau)}{\sigma - 1} \left( 1 - \frac{\sigma - 1}{\lambda} \pi_t \right)^{\frac{\sigma}{\sigma - 1}} \frac{\delta_t}{D_t} + (\delta_t - \pi_t) [\lambda - (\sigma - 1) \pi_t], \\ \dot{\delta}_t &= \delta_t^2 + [(\sigma - 1) \pi_t - (\rho + \lambda)] \delta_t. \end{split}$$

### B Proofs

#### B.1 Proof of Lemma 1

Take an initial price distribution  $(P_{j,-1})_{j\in[0,1]}$  and a sequence of policies  $(i_t)_{t=0}^{\infty}$ . The arguments in the text show that if a sequence of allocations and prices  $(L_t, Y_t, D_t, \delta_t, \Pi_t)_{t=0}^{\infty}$  is supported by a competitive equilibrium, then it satisfies (12), (13), (18), (19), (20), and (21). This proves the necessity claim.

To prove the sufficiency claim, suppose that a sequence  $(L_t, Y_t, D_t, \delta_t, \Pi_t)_{t=0}^{\infty}$  satisfies (12), (13), (18), (19), (20), and (21) given  $(P_{j,-1})_{j\in[0,1]}$  and  $(i_t)_{t=0}^{\infty}$ . The set  $(P_{j,-1})_{j\in[0,1]}$  defines  $P_{-1}$ , and we can define  $P_t = \Pi_{t-1}P_{t-1}$  recursively. Let  $P_{j,t} = P_{j,t-1}$  if firm j cannot change prices at t, and  $P_{j,t} = P_t^*$  if the firm can change prices at t, where  $P_t^*$  is given by (17). Define  $W_t$  according to (15) and let  $B_t = 0$  at all dates with  $T_t$  chosen to satisfy (11). Letting  $C_t = Y_t$ , define  $C_{j,t}$  according to (2), and let  $Y_{j,t} = L_{j,t} = C_{j,t}$ . Additionally, let

$$X_{j,t} = [P_{j,t} - (1+\tau)W_t]C_t \left(\frac{P_{j,t}}{P_t}\right)^{-\sigma},$$

define  $P_{j,t}^S$  according to (6), and let  $s_{j,t} = 1$  so that the representative household holds a share of every firm  $j \in [0,1]$ . The household's problem (1) is concave and yields a unique solution. It can be verified that the values of  $(C_t, L_t, B_t, (s_{j,t}, C_{j,t})_{j \in [0,1]})_{t=0}^{\infty}$  satisfy all optimality conditions of the household's problem, with the transversality condition being verified below. The firm's

problem (9) is concave and yields a unique solution. It can be verified that the values of  $(P_t^*, Y_{j,t}, L_{j,t})_{t=0}^{\infty}$  satisfy all optimality conditions of the firm's problem. Therefore, we conclude that the sequence  $(L_t, Y_t, D_t, \delta_t, \Pi_t)_{t=0}^{\infty}$  supports a competitive equilibrium.

We next verify the transversality condition. Consider the date-t price of an Arrow-Debreu security that pays a coupon equal to firm j's profits at date t+h for h>0. There are three cases to consider. First, suppose the firm's price has always been sticky. Then the probability of arriving at such a history at t+h from the perspective of date t is  $\theta^h$ , and the price that the firm is charging at t+h is  $P_{j,-1}$ . Appealing to the intertemporal condition, we can write the limiting price of the Arrow-Debreu security at date t as  $h \to \infty$  as

$$\lim_{h \to \infty} \beta^h \theta^h \frac{P_t C_t}{P_{t+h} C_{t+h}} \left[ P_{j,-1} - (1+\tau) W_{t+h} \right] C_{t+h} \left( \frac{P_{j,-1}}{P_{t+h}} \right)^{-\sigma} = 0, \quad (B.1)$$

where transversality requires that this price go to zero.

Second, suppose the firm's price has been sticky since date  $\ell$  for  $0 \le \ell \le t$ . Then the probability of arriving at such a history at t+h from the perspective of date t is  $\theta^h$ , and the price that the firm is charging at t+h is  $P_{\ell}^*$ . The transversality condition in this case is

$$\lim_{h \to \infty} \beta^h \theta^h \frac{P_t C_t}{P_{t+h} C_{t+h}} \left[ P_{\ell}^* - (1+\tau) W_{t+h} \right] C_{t+h} \left( \frac{P_{\ell}^*}{P_{t+h}} \right)^{-\sigma} = 0.$$
 (B.2)

Finally, suppose the firm's price has been sticky since date  $\ell > t$ . Then the probability of arriving at such a history at t+h from the perspective of date t is  $(1-\theta)\theta^{t+h-\ell}$ , and the price that the firm is charging at t+h is  $P_{\ell}^*$ . The transversality condition in this case is

$$\lim_{h \to \infty} \beta^h (1 - \theta) \theta^{t+h-\ell} \frac{P_t C_t}{P_{t+h} C_{t+h}} \left[ P_\ell^* - (1 + \tau) W_{t+h} \right] C_{t+h} \left( \frac{P_l^*}{P_{t+h}} \right)^{-\sigma} = 0.$$
(B.3)

To verify that (B.2) and (B.3) are satisfied, note that we can multiply (B.2) by  $\beta^{-\ell}\theta^{-\ell}P_{\ell}C_{\ell}/P_{t}C_{t}$  without changing its limit as  $h \to \infty$ , which means that

satisfaction of (B.2) is equivalent to

$$\lim_{h \to \infty} \beta^{h-\ell} \theta^{h-\ell} \frac{P_{\ell} C_{\ell}}{P_{t+h} C_{t+h}} \left[ P_{\ell}^* - (1+\tau) W_{t+h} \right] C_{t+h} \left( \frac{P_{\ell}^*}{P_{t+h}} \right)^{-\sigma} = 0.$$
 (B.4)

Similarly, we can multiply (B.3) by  $(1-\theta)^{-1}\theta^{-t}P_{\ell}C_{\ell}/P_{t}C_{t}$  without changing its limit as  $h \to \infty$ , which means that satisfaction of (B.3) is also equivalent to (B.4). Moreover, observe that given (14), (15), and (17), and noting that  $P_{t}C_{t}\left(\frac{1-\theta\Pi_{t}^{\sigma-1}}{1-\theta}\right)^{-\sigma} > 0$ , it follows that satisfaction of (21) implies satisfaction of (B.4). Hence, (B.2) and (B.3) are both satisfied.

We are left to verify that (B.1) is also satisfied. We can multiply (B.1) by  $P_{j,-1}^{\sigma}/P_tC_t$  without changing its limit as  $h \to \infty$ , which means that satisfaction of (B.1) is equivalent to

$$\lim_{h \to \infty} \beta^h \theta^h P_h^{\sigma} \left[ \left( \frac{P_{j,-1}}{P_{-1}} \right) \frac{P_{-1}}{P_h} - (1+\tau) \frac{W_h}{P_h} \right] = 0.$$

Under the constructed equilibrium, this limit can be rewritten as

$$\lim_{h \to \infty} \left[ \beta \theta \left( \prod_{\ell=0}^{h} \Pi_{\ell} \right)^{\frac{\sigma}{h}} \right]^{h} \left[ \left( \frac{P_{j,-1}}{P_{-1}} \right) \frac{1}{\prod_{\ell=0}^{h} \Pi_{\ell}} - (1+\tau) D_{h}^{\psi} Y_{h}^{1+\psi} \right] = 0. \quad (B.5)$$

There are two possible cases. Suppose first that  $\lim_{h\to\infty} \left[\beta\theta \left(\prod_{\ell=0}^h \Pi_\ell\right)^{\frac{\sigma}{h}}\right]^h = 0$ . Then note that by (B.4) for  $\ell=0$ , the second bracket stays finite as  $h\to\infty$ . Hence, in this case, (B.5) and thus (B.1) are satisfied.

Suppose next that  $\lim_{h\to\infty} \left[\beta\theta \left(\prod_{\ell=0}^h \Pi_\ell\right)^{\frac{\sigma}{h}}\right]^h \neq 0$ . Then satisfaction of (B.4) (setting  $\ell=0$  in that equation) implies

$$\lim_{h \to \infty} \left[ \frac{P_0^*}{P_0} \frac{1}{\prod_{\ell=1}^h \prod_{\ell}} - (1+\tau) D_h^{\psi} Y_h^{1+\psi} \right] = 0.$$

It follows that if (B.5) is not satisfied, then we must have

$$\lim_{h \to \infty} \left[ \frac{P_0^*}{P_0} \frac{1}{\prod_{\ell=1}^h \Pi_\ell} - (1+\tau) D_h^{\psi} Y_h^{1+\psi} - \left( \frac{P_{j,-1}}{P_{-1}} \right) \frac{1}{\prod_{\ell=0}^h \Pi_\ell} + (1+\tau) D_h^{\psi} Y_h^{1+\psi} \right] \neq 0,$$

or, equivalently,

$$\lim_{h \to \infty} \left\{ \left[ \frac{P_0^*}{P_0} \frac{P_0}{P_{-1}} - \left( \frac{P_{j,-1}}{P_{-1}} \right) \right] \frac{1}{\prod_{\ell=0}^h \prod_{\ell}} \right\} \neq 0.$$

But this means that  $\frac{1}{\prod_{\ell=0}^{h} \Pi_{\ell}}$  does not approach zero as  $h \to \infty$ , which contradicts the assumption that  $\lim_{h\to\infty} \left[\beta\theta \left(\prod_{\ell=0}^{h} \Pi_{\ell}\right)^{\frac{\sigma}{h}}\right]^{h} \neq 0$ . Hence, (B.5) and thus (B.1) are satisfied.

#### B.2 Proof of Lemma 2

Consider first price dispersion D. Equation (22) defines D as a function of  $\Pi$  in the steady state. Differentiating this equation yields

$$\frac{\partial}{\partial \Pi} D = \theta \sigma D \Pi^{\sigma-2} \left( -\frac{1}{1 - \theta \Pi^{\sigma-1}} + \frac{\Pi}{1 - \theta \Pi^{\sigma}} \right)$$
$$= \theta \sigma D \Pi^{\sigma-2} \frac{\Pi - 1}{(1 - \theta \Pi^{\sigma-1})(1 - \theta \Pi^{\sigma})}.$$

This expression is strictly positive for  $\Pi \in (1, \theta^{-1/\sigma})$ , including D itself (which is a function of  $\Pi$  per equation (22)). Thus, D is strictly increasing in  $\Pi$  for  $\Pi \in [1, \theta^{-1/\sigma})$ .

Consider next the labor share  $\mu$ . Raising equation (22) to the power of  $1 + \psi$  and substituting in equation (23) yields

$$\mu = \frac{\sigma - 1}{\sigma(1 + \tau)} \frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta \Pi^{\sigma}} \frac{1 - \beta \theta \Pi^{\sigma}}{1 - \beta \theta \Pi^{\sigma - 1}}$$
$$= \frac{\sigma - 1}{\sigma(1 + \tau)} \left[ 1 + \frac{(1 - \beta)\theta \Pi^{\sigma - 1}(\Pi - 1)}{(1 - \theta \Pi^{\sigma})(1 - \beta \theta \Pi^{\sigma - 1})} \right].$$

Note that the fraction inside the brackets is strictly positive for  $\Pi \in (1, \theta^{-1/\sigma})$ 

and is equal to zero for  $\Pi = 1$ . Thus,  $\mu \ge (\sigma - 1)/[\sigma(1 + \tau)]$ , with equality only when  $\Pi = 1$ . Differentiating this equation yields

$$\frac{\partial}{\partial \Pi} \mu = \left[ \mu - \frac{\sigma - 1}{\sigma(1 + \tau)} \right] \left[ \frac{\sigma - 1}{\Pi} + \frac{1}{\Pi - 1} + \frac{\sigma \theta \Pi^{\sigma - 1}}{1 - \theta \Pi^{\sigma}} + \frac{(\sigma - 1)\beta \theta \Pi^{\sigma - 2}}{1 - \beta \theta \Pi^{\sigma - 1}} \right].$$

This expression is strictly positive for  $\Pi \in (1, \theta^{-1/\sigma})$ . Thus,  $\mu$  is strictly increasing in  $\Pi$  for  $\Pi \in [1, \theta^{-1/\sigma})$ .

### B.3 Proof of Proposition 1

Below, we first restate the central bank's commitment problem presented in the main text. We then show that any steady state that satisfies the first-order conditions and Envelope conditions of this problem must feature  $\Pi = 1$ .

**Statement of the Problem.** Given an initial value for dispersion  $D_{-1}$ , and substituting with  $Y_t = L_t/D_t$  and  $L_t^{1+\psi} = \mu_t$ , the central bank's commitment problem is

$$\max_{(\mu_t, D_t, \Pi_t, \delta_t)_{t=0}^{\infty}} \sum_{t=0}^{\infty} \beta^t \left( -\log(D_t) + \frac{\log(\mu_t) - \mu_t}{1 + \psi} \right)$$

subject to

$$D_t = (1 - \theta) \left( \frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta} \right)^{\frac{\sigma}{\sigma - 1}} + \theta \Pi_t^{\sigma} D_{t - 1}, \tag{\beta^t \zeta_t}$$

$$\left(\frac{1 - \theta \Pi_t^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}} = \gamma \delta_t \mu_t D_t^{-1} + (1 - \delta_t) \Pi_{t+1} \left(\frac{1 - \theta \Pi_{t+1}^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}}, \quad (\beta^t \xi_t)$$

$$\delta_t^{-1} = 1 + \beta \theta \Pi_{t+1}^{\sigma - 1} \delta_{t+1}^{-1}, \qquad (\beta^t \chi_t)$$

where  $\gamma \equiv \frac{(1+\tau)\sigma}{\sigma-1}$ , and  $\zeta$ ,  $\xi$ , and  $\chi$  are the assigned Lagrange multipliers to each of the corresponding constraints.

**First-Order Conditions.** We write below the first-order conditions of the central bank's problem above for any  $t \ge 1$ . (Our results will not make use of

the first-order conditions for t = 0).

$$\mu_{t}: \frac{\mu_{t}^{-1} - 1}{1 + \psi} + \gamma \xi_{t} \delta_{t} D_{t}^{-1} = 0 \iff \gamma \xi_{t} \delta_{t} D_{t}^{-1} = \frac{1 - \mu_{t}^{-1}}{1 + \psi},$$

$$D_{t}: -D_{t}^{-1} - \zeta_{t} + \beta \theta \Pi_{t+1}^{\sigma} \zeta_{t+1} - \gamma \delta_{t} \mu_{t} D_{t}^{-2} \xi_{t} = 0,$$

$$\Pi_{t}: \sigma \theta \Pi_{t}^{\sigma-2} \beta \zeta_{t} \left[ -\left(\frac{1 - \theta \Pi_{t}^{\sigma-1}}{1 - \theta}\right)^{\frac{1}{\sigma-1}} + D_{t-1} \Pi_{t} \right]$$

$$+ \beta \theta (\sigma - 1) \Pi_{t}^{\sigma-2} \delta_{t}^{-1} \chi_{t-1} - \beta \xi_{t} \left(\frac{\theta \Pi_{t}^{\sigma-2}}{1 - \theta \Pi_{t}^{\sigma-1}}\right) \left(\frac{1 - \theta \Pi_{t}^{\sigma-1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}}$$

$$+ \xi_{t-1} (1 - \delta_{t-1}) \frac{1}{1 - \theta \Pi_{t}^{\sigma-1}} \left(\frac{1 - \theta \Pi_{t}^{\sigma-1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}} = 0,$$

$$\delta_{t}: -\theta \Pi_{t}^{\sigma-1} \delta_{t}^{-2} \chi_{t-1} + \delta_{t}^{-2} \chi_{t} + \left[\gamma \mu_{t} D_{t}^{-1} - \Pi_{t+1} \left(\frac{1 - \theta \Pi_{t+1}^{\sigma-1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}}\right] \xi_{t} = 0.$$

Steady State. In the steady state, the constraints become

$$D = \frac{1 - \theta}{1 - \theta \Pi^{\sigma}} \left( \frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta} \right)^{\frac{\sigma}{\sigma - 1}},$$
$$\left( \frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta} \right)^{\frac{1}{1 - \sigma}} = \frac{1 - \beta \theta \Pi^{\sigma - 1}}{1 - \beta \theta \Pi^{\sigma}} \gamma \mu D^{-1},$$
$$\delta = 1 - \beta \theta \Pi^{\sigma - 1},$$

where the second equation can be rewritten as

$$(\gamma \mu)^{-1} = \frac{1 - \beta \theta \Pi^{\sigma - 1}}{1 - \beta \theta \Pi^{\sigma}} \frac{1 - \theta \Pi^{\sigma}}{1 - \theta \Pi^{\sigma - 1}}.$$

For the first-order conditions, recall that we have defined a steady state as finite and constant values for the endogenous variables under a constant policy. This necessarily requires that the multipliers on the constraints of the central bank's problem also be finite and constant in the steady state. Hence, the first-order conditions become

$$\mu: \quad \gamma \xi \delta D^{-1} = \frac{1 - \mu^{-1}}{1 + \eta \nu},$$

$$\begin{split} D: & \zeta D = -\frac{1 + \gamma \delta \mu D^{-1} \xi}{1 - \beta \theta \Pi^{\sigma}}, \\ \Pi: & \sigma \theta \Pi^{\sigma - 2} \beta \zeta \left[ -\left(\frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{\sigma - 1}} + D\Pi \right] + \beta \theta (\sigma - 1) \Pi^{\sigma - 2} \delta^{-1} \chi \\ & + \left(\frac{1 - \delta - \beta \theta \Pi^{\sigma - 2}}{1 - \theta \Pi^{\sigma - 1}}\right) \left(\frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}} \xi = 0, \\ \delta: & \delta^{-2} \chi = \frac{1}{1 - \theta \Pi^{\sigma - 1}} \left[ \Pi \left(\frac{1 - \theta \Pi^{\sigma - 1}}{1 - \theta}\right)^{\frac{1}{1 - \sigma}} - \gamma \mu D^{-1} \right] \xi. \end{split}$$

**Step by Step Characterization.** To prove the proposition, we proceed in steps as follows:

1. We use the first-order conditions for  $\delta$  and  $\mu$  in the steady state to obtain

$$\delta^{-2}\chi = \frac{1}{1 - \theta \Pi^{\sigma - 1}} \left( \frac{\Pi - 1}{1 - \beta \theta \Pi^{\sigma}} \right) \gamma \mu D^{-1} \xi$$

$$\implies \delta^{-1}\chi = \frac{1}{1 - \theta \Pi^{\sigma - 1}} \left( \frac{\Pi - 1}{1 - \beta \theta \Pi^{\sigma}} \right) \frac{\mu - 1}{1 + \psi}.$$

2. We use the first-order conditions for D and  $\mu$  in the steady state to obtain

$$\zeta D = -\frac{1}{1 - \beta \theta \Pi^{\sigma}} \frac{\mu + \psi}{1 + \psi}.$$

3. Consider the first-order condition for  $\Pi$ . Substituting with the expressions from steps 1 and 2 as well as the steady-state values of the constraints, we obtain

$$-\sigma \beta \theta \Pi^{\sigma-2} \frac{1}{1 - \beta \theta \Pi^{\sigma}} \frac{\mu + \psi}{1 + \psi} \left( \frac{\Pi - 1}{1 - \theta \Pi^{\sigma-1}} \right)$$
$$+ \beta \theta (\sigma - 1) \Pi^{\sigma-2} \left( \frac{\Pi - 1}{1 - \theta \Pi^{\sigma-1}} \right) \frac{1}{1 - \beta \theta \Pi^{\sigma}} \frac{\mu - 1}{1 + \psi}$$
$$+ \beta \theta \Pi^{\sigma-2} \left( \frac{\Pi - 1}{1 - \theta \Pi^{\sigma-1}} \right) \frac{1}{1 - \beta \theta \Pi^{\sigma}} \frac{\mu - 1}{1 + \psi} = 0.$$

4. Factoring out the common terms, the equation from step 3 yields

$$\sigma \frac{\beta \theta \Pi^{\sigma-2}}{1 - \beta \theta \Pi^{\sigma}} \left( \frac{\Pi - 1}{1 - \theta \Pi^{\sigma-1}} \right) = 0.$$

It follows that the only possible steady-state value for inflation that respects the positivity of prices is  $\Pi = 1$ .

#### B.4 Proof of Proposition 2

**Uniqueness.** In the steady-state,  $\dot{D}_t = \dot{\pi}_t = \delta_t = 0$ . Setting these to zero, dropping the time subscript, and recalling that  $\delta > 0$ , we obtain the following system of equations:

$$(\delta - \pi)[\lambda - (\sigma - 1)\pi] = \lambda \frac{\sigma(1 + \tau)}{\sigma - 1} \left( 1 - \frac{\sigma - 1}{\lambda} \pi \right)^{\frac{\sigma}{\sigma - 1}} \frac{\delta}{D}, \tag{B.6}$$

$$(\lambda - \sigma \pi)D = \lambda \left( 1 - \frac{\sigma - 1}{\lambda} \pi \right)^{\frac{\sigma}{\sigma - 1}}, \tag{B.7}$$

$$\delta = \rho + \lambda - (\sigma - 1)\pi. \tag{B.8}$$

Substituting the last two equations into the first one gives

$$(\rho + \lambda - \sigma \pi)[\lambda - (\sigma - 1)\pi] = \frac{\sigma(1 + \tau)}{\sigma - 1}(\lambda - \sigma \pi)[\rho + \lambda - (\sigma - 1)\pi],$$

which can be rearranged to yield

$$\frac{\rho(\sigma-1)}{1+\sigma\tau}\pi = (\lambda-\sigma\pi)[\rho+\lambda-(\sigma-1)\pi]. \tag{B.9}$$

Since this is a quadratic equation, there are at most two steady-state values of  $\pi$  that solve it. Rather than solving for these roots explicitly, observe that the left-hand side of the equation is a linear increasing function of  $\pi$ , while the right-hand side has two zeros, one at  $\pi = \frac{\lambda}{\sigma}$  and another at  $\pi = \frac{\rho + \lambda}{\sigma - 1}$ . Since  $\frac{\lambda}{\sigma} < \frac{\rho + \lambda}{\sigma - 1}$ , we need to consider three regions:

1.  $\pi < \frac{\lambda}{\sigma}$ : In this region, the right-hand side of (B.9) is positive. The two sides intersect at a point where both are positive, so the quadratic has at

least one root  $\pi \in (0, \frac{\lambda}{\sigma})$ .

- 2.  $\frac{\lambda}{\sigma} \leq \pi \leq \frac{\rho + \lambda}{\sigma 1}$ : In this region, the right-hand side of (B.9) is negative while the left-hand side is strictly positive. Thus, there cannot be a solution here.
- 3.  $\pi > \frac{\rho + \lambda}{\sigma 1}$ : In this region, the right-hand side of (B.9) is positive and grows quadratically from 0, whereas the left-hand side grows linearly from a positive number. The two sides intersect at a point where both are positive, so the quadratic has at least one root  $\pi \in (\frac{\rho + \lambda}{\sigma 1}, \infty)$ .

Since a quadratic cannot have more than two roots, we conclude that the roots found in the first and third regions above are unique within their regions.

Finally, note that the root  $\pi > \frac{\rho + \lambda}{\sigma - 1}$  violates the natural bound on inflation implied by sticky prices  $\pi < \frac{\lambda}{\sigma - 1}$  and thus cannot be a steady state. Therefore, the unique steady state is the one found in the first region,  $\pi \in (0, \frac{\lambda}{\sigma})$ .

Comparative Statics. It follows from the proof of uniqueness above that steady-state inflation  $\pi_{ss}(\tau, \sigma)$  solves

$$\frac{\rho(\sigma-1)}{1+\sigma\tau}\pi_{ss}(\tau,\sigma) = (\lambda - \sigma\pi_{ss}(\tau,\sigma))[\rho + \lambda - (\sigma-1)\pi_{ss}(\tau,\sigma)], \quad (B.10)$$

where the value of  $\pi_{ss}(\tau, \sigma)$  is the root of this quadratic equation in the interval  $(0, \frac{\lambda}{\sigma})$ . Given this value, we can then derive steady-state price dispersion  $D_{ss}(\tau, \sigma)$  using equation (B.7):

$$D_{ss}(\tau,\sigma) = \frac{\lambda}{\lambda - \sigma \pi_{ss}(\tau,\sigma)} \left( 1 - \frac{\sigma - 1}{\lambda} \pi_{ss}(\tau,\sigma) \right)^{\frac{\sigma}{\sigma - 1}}.$$
 (B.11)

<u>Part 1.</u> Consider first  $\pi_{ss}(\tau, \sigma)$ . Differentiating (B.10) with respect to  $\tau$  yields

$$\left[\frac{\sigma}{\lambda - \sigma \pi_{ss}(\tau, \sigma)} + \frac{\sigma - 1}{\rho + \lambda - (\sigma - 1)\pi_{ss}(\tau, \sigma)} + \frac{1}{\pi_{ss}(\tau, \sigma)}\right] \frac{\partial}{\partial \tau} \pi_{ss}(\tau, \sigma) = \frac{\sigma}{1 + \sigma \tau}.$$

All the terms in the bracket on the left-hand side are positive given  $\pi_{ss}(\tau, \sigma) \in (0, \frac{\lambda}{\sigma})$ . The right-hand side is also positive by Assumption 1. Thus,  $\frac{\partial}{\partial \tau} \pi_{ss}(\tau, \sigma) > 0$  and  $\pi_{ss}(\tau, \sigma)$  is strictly increasing in  $\tau$ .

Consider next  $D_{ss}(\tau, \sigma)$ . From (B.11), we see that  $D_{ss}(\tau, \sigma)$  depends on  $\tau$ 

only through  $\pi_{ss}(\tau, \sigma)$ . Thus,

$$\begin{split} \frac{\partial}{\partial \tau} D_{ss}(\tau, \sigma) &= \frac{\partial}{\partial \pi_{ss}(\tau, \sigma)} D_{ss}(\tau, \sigma) \times \frac{\partial}{\partial \tau} \pi_{ss}(\tau, \sigma) \\ &= \frac{\sigma D_{ss}(\tau, \sigma) \pi_{ss}(\tau, \sigma)}{(\lambda - \sigma \pi_{ss}(\tau, \sigma))[\lambda - (\sigma - 1) \pi_{ss}(\tau, \sigma)]} \frac{\partial}{\partial \tau} \pi_{ss}(\tau, \sigma). \end{split}$$

All the terms involved are positive given  $\pi_{ss}(\tau, \sigma) \in (0, \frac{\lambda}{\sigma})$ . Thus,  $\frac{\partial}{\partial \tau} D_{ss}(\tau, \sigma) > 0$  and  $D_{ss}(\tau, \sigma)$  is strictly increasing in  $\tau$ .

<u>Part 2.</u> Consider first  $\pi_{ss}(\tau, \sigma)$ . Differentiating (B.10) with respect to  $\sigma$  yields

$$\left[\frac{\sigma - 1}{\rho + \lambda - (\sigma - 1)\pi_{ss}(\tau, \sigma)} + \frac{\sigma}{\lambda - \sigma\pi_{ss}(\tau, \sigma)} + \frac{1}{\pi_{ss}(\tau, \sigma)}\right] \frac{\partial}{\partial \sigma} \pi_{ss}(\tau, \sigma)$$

$$= -\left[\frac{1 + \tau}{(\sigma - 1)(1 + \sigma\tau)} + \frac{\pi_{ss}(\tau, \sigma)}{\lambda - \sigma\pi_{ss}(\tau, \sigma)} + \frac{\pi_{ss}(\tau, \sigma)}{\rho + \lambda - (\sigma - 1)\pi_{ss}(\tau, \sigma)}\right].$$
(B.12)

Using  $\pi_{ss}(\tau, \sigma) \in (0, \frac{\lambda}{\sigma})$  and Assumption 1, we can conclude that all the terms inside the brackets on both sides are positive. Thus, by the negative sign on the right-hand side,  $\frac{\partial}{\partial \sigma} \pi_{ss}(\tau, \sigma) < 0$  and  $\pi_{ss}(\tau, \sigma)$  is strictly decreasing in  $\sigma$ .

Consider next  $D_{ss}(\tau, \sigma)$ . Observe that  $D_{ss}(\tau, \sigma)$  depends on  $\sigma$  both directly through aggregation, and indirectly through  $\pi_{ss}(\tau, \sigma)$  as the central bank's optimal policy changes  $\pi_{ss}(\sigma, \tau)$  when  $\sigma$  varies. Accordingly, we will investigate the total derivative of  $D_{ss}(\tau, \sigma)$  by decomposing it into these direct and indirect effects of  $\sigma$ :

$$\frac{\partial}{\partial \sigma} D_{ss}(\tau, \sigma) = \frac{\partial}{\partial \sigma} D_{ss}(\tau, \sigma) \Big|_{\pi_{ss}(\tau, \sigma)} + \frac{\partial}{\partial \pi_{ss}(\tau, \sigma)} D_{ss}(\tau, \sigma) \Big|_{\sigma} \times \frac{\partial}{\partial \sigma} \pi_{ss}(\tau, \sigma).$$
(B.13)

To derive the first term on the right-hand side, we use (B.11) to obtain

$$\frac{\partial}{\partial \sigma} D_{ss}(\tau, \sigma) \Big|_{\pi_{ss}(\tau, \sigma)} = \frac{D_{ss}(\tau, \sigma)}{(\sigma - 1)^2} \left( 1 - \frac{1}{1 - \frac{\sigma - 1}{\lambda} \pi_{ss}(\tau, \sigma)} - \log \left( 1 - \frac{\sigma - 1}{\lambda} \pi_{ss}(\tau, \sigma) \right) \right) \\
+ D_{ss}(\tau, \sigma) \left[ \frac{\pi_{ss}(\tau, \sigma)}{\lambda - \sigma \pi_{ss}(\tau, \sigma)} - \frac{\pi_{ss}(\tau, \sigma)}{\lambda - (\sigma - 1) \pi_{ss}(\tau, \sigma)} \right].$$

As for the partial derivative of  $D_{ss}(\tau, \sigma)$  with respect to  $\pi_{ss}(\tau, \sigma)$ , holding  $\sigma$  fixed, we use (B.11) to obtain

$$\frac{\partial}{\partial \pi_{ss}(\tau,\sigma)} D_{ss}(\tau,\sigma) \big|_{\sigma} = D_{ss}(\tau,\sigma) \left[ \frac{\sigma}{\lambda - \sigma \pi_{ss}(\tau,\sigma)} - \frac{\sigma}{\lambda - (\sigma-1)\pi_{ss}(\tau,\sigma)} \right].$$

Substituting these into (B.13) yields

$$\frac{\partial}{\partial \sigma} D_{ss}(\tau, \sigma) = \frac{D_{ss}(\tau, \sigma)}{(\sigma - 1)^2} \left( 1 - \frac{1}{1 - \frac{\sigma - 1}{\lambda} \pi_{ss}(\tau, \sigma)} - \log \left( 1 - \frac{\sigma - 1}{\lambda} \pi_{ss}(\tau, \sigma) \right) \right) + D_{ss}(\tau, \sigma) \underbrace{\left( \sigma \frac{\partial}{\partial \sigma} \pi_{ss}(\tau, \sigma) + \pi_{ss}(\tau, \sigma) \right)}_{2} \underbrace{\left[ \frac{1}{\lambda - \sigma \pi_{ss}(\tau, \sigma)} - \frac{1}{\lambda - (\sigma - 1)\pi_{ss}(\tau, \sigma)} \right]}_{3 > 0}.$$

It is straightforward to show that ① is strictly negative for  $\pi_{ss}(\tau,\sigma) \in (0,\frac{\lambda}{\sigma})$ . 38 Moreover, ③ is strictly positive for  $\pi_{ss}(\tau,\sigma) \in (0,\frac{\lambda}{\sigma})$ . Thus, a sufficient condition for  $\frac{\partial}{\partial \sigma}D_{ss}(\tau,\sigma)$  to be strictly negative is that ② is negative. We next show that this holds under  $\tau < \bar{\tau}(\sigma)$ . Using (B.12), we have

$$2 = -\frac{\frac{\sigma(1+\tau)}{(\sigma-1)(1+\sigma\tau)} + \frac{\sigma\pi_{ss}(\tau,\sigma)}{\lambda - \sigma\pi_{ss}(\tau,\sigma)} + \frac{\sigma\pi_{ss}(\tau,\sigma)}{\rho + \lambda - (\sigma-1)\pi_{ss}(\tau,\sigma)}}{\frac{\sigma-1}{\rho + \lambda - (\sigma-1)\pi_{ss}(\tau,\sigma)} + \frac{\sigma}{\lambda - \sigma\pi_{ss}(\tau,\sigma)} + \frac{1}{\pi_{ss}(\tau,\sigma)}} + \pi_{ss}(\tau,\sigma)$$

$$= \frac{-\frac{\sigma(1+\tau)}{(\sigma-1)(1+\sigma\tau)} - \frac{\pi_{ss}(\tau,\sigma)}{\rho + \lambda - (\sigma-1)\pi_{ss}(\tau,\sigma)} + 1}{\frac{\sigma-1}{\rho + \lambda - (\sigma-1)\pi_{ss}(\tau,\sigma)} + \frac{\sigma}{\lambda - \sigma\pi_{ss}(\tau,\sigma)} + \frac{1}{\pi_{ss}(\tau,\sigma)}}.$$

The denominator is positive for  $\pi_{ss}(\tau, \sigma)$  in  $(0, \frac{\lambda}{\sigma})$ . We show that the numerator is negative for  $\tau < \bar{\tau}(\sigma)$ . To see this, note that the fraction involving  $\pi_{ss}(\tau, \sigma)$ 

To see this, note that  $\pi_{ss}(\tau,\sigma) \in (0,\frac{\lambda}{\sigma})$  implies that  $1 - \frac{\sigma - 1}{\lambda} \pi_{ss}(\tau,\sigma) \in (\frac{1}{\sigma},1)$ . Moreover, note that the function  $f(x) \equiv 1 - 1/x - \log(x)$  is strictly increasing in  $x \in (0,1)$  (as  $f'(x) = 1/x^2 - 1/x > 0, x \in (0,1)$ ), so that  $\forall x \in (\frac{1}{\sigma},1) : f(x) < f(1) = 0$ .

is negative, so it is sufficient to show that

$$-\frac{\sigma(1+\tau)}{(\sigma-1)(1+\sigma\tau)} + 1 < 0 \iff (\sigma-2)\sigma\tau < 1.$$

Now note that under  $\tau < \bar{\tau}(\sigma)$  and Assumption 1, we have

$$1 < \sigma < 2 \implies (\sigma - 2)\sigma\tau < (2 - \sigma) < 1,$$
  
$$\sigma \ge 2 \implies (\sigma - 2)\sigma\tau < (\sigma - 2)\sigma\bar{\tau}(\sigma) = (\sigma - 2)\sigma\frac{1}{\sigma(\sigma - 2)} = 1.$$

Hence, given  $\tau < \bar{\tau}(\sigma)$  and  $\sigma > 1$ , we obtain (2) < 0. It follows that  $\frac{\partial}{\partial \sigma} D_{ss}(\tau, \sigma) < 0$  and  $D_{ss}(\tau, \sigma)$  is strictly decreasing in  $\sigma$  for all  $\tau < \bar{\tau}(\sigma)$ .

### **B.5** Proof of Proposition 3

To prove this proposition, we will rely on the Stable Manifold and the Hartman-Grobman theorems (Perko, 2001, pages 107 and 120, respectively). These two theorems relate the dynamics of a non-linear dynamical system to its local linearized dynamics around a fixed point (in our case, the unique steady state). To make use of their predictions, we rewrite our dynamical system involving the variables  $\pi_t$ ,  $D_t$  and  $\delta_t$  in the following form. Let  $\Omega_t \equiv (\pi_t, D_t, \delta_t)$ . Then the non-linear dynamical system implied by the model can be characterized by a function  $f: \mathbb{R}^3 \to \mathbb{R}^3$  defined as

$$\dot{\Omega}_{t} = f(\Omega_{t}) \equiv \begin{bmatrix} -\lambda \frac{\sigma(1+\tau)}{\sigma-1} \left(1 - \frac{\sigma-1}{\lambda} \pi_{t}\right)^{\frac{\sigma}{\sigma-1}} \frac{\delta_{t}}{D_{t}} + (\delta_{t} - \pi_{t})[\lambda - (\sigma - 1)\pi_{t}] \\ \lambda \left(1 - \frac{\sigma-1}{\lambda} \pi_{t}\right)^{\frac{\sigma}{\sigma-1}} + (\sigma \pi_{t} - \lambda)D_{t} \\ \delta_{t}^{2} + [(\sigma - 1)\pi_{t} - (\rho + \lambda)]\delta_{t} \end{bmatrix},$$

where the unique steady state that we characterized is a fixed point of this system.

Note that  $f(\cdot)$  is a smooth function; importantly, it is continuously differentiable, which implies that the flows of the system are also continuous. In order to understand the dynamics of the system and how the transition

to a new steady state happens, we need to first characterize the nature of the unique steady state for the above system. To do this, we can apply the Hartman-Grobman theorem, which states that if the eigenvalues of the Jacobian of the function f evaluated at the fixed point have non-zero real parts, then there exists a neighborhood N around the fixed point of the system where the flows of the non-linear system are topologically conjugate to the flows of the linearized system. We will apply this theorem in the following way. First, we will show that the fixed point is a saddle point of the linearized system. Then verifying the assumptions of the Hartman-Grobman theorem, we will conclude from topological conjugacy that the steady state is also a saddle point of the non-linear system.

To show that the steady state is a saddle point of the linearized system, we first need to compute the Jacobian of f at the steady state. Letting  $\Omega_{ss} = (\pi_{ss}, D_{ss}, \delta_{ss})$  denote the steady state under a certain set of parameters, note that

$$0 = \dot{\Omega}_{ss} = f(\Omega_{ss}) \implies \begin{cases} \frac{\rho(\sigma-1)}{1+\sigma\tau} \pi_{ss} = (\lambda - \sigma \pi_{ss})[\rho + \lambda - (\sigma - 1)\pi_{ss}] \\ D_{ss} = \frac{\lambda}{\lambda - \sigma \pi_{ss}} \left(1 - \frac{\sigma - 1}{\lambda} \pi_{ss}\right)^{\frac{\sigma}{\sigma - 1}} \\ \delta_{ss} = \rho + \lambda - (\sigma - 1)\pi_{ss} \end{cases}$$

$$(B.14)$$

and, letting  $\mathbf{D}f$  denote the Jacobian of f evaluated at  $\Omega_{ss}$ , we have

$$\mathbf{D}f = \begin{bmatrix} \frac{\partial}{\partial \pi} f_1 & \frac{\partial}{\partial D} f_1 & \frac{\partial}{\partial \delta} f_1 \\ \frac{\partial}{\partial \pi} f_2 & \frac{\partial}{\partial D} f_2 & \frac{\partial}{\partial \delta} f_2 \\ \frac{\partial}{\partial \pi} f_3 & \frac{\partial}{\partial D} f_3 & \frac{\partial}{\partial \delta} f_3 \end{bmatrix},$$

where all the partial derivatives are evaluated at  $\Omega_{ss}$  and are given by

$$\begin{split} \frac{\partial}{\partial \pi} f_1 &= \frac{\sigma^2 (1+\tau)}{\sigma - 1} \left( 1 - \frac{\sigma - 1}{\lambda} \pi_{ss} \right)^{\frac{1}{\sigma - 1}} \frac{\delta_{ss}}{D_{ss}} - \left[ \lambda - (\sigma - 1) \pi_{ss} \right] - (\sigma - 1) (\delta_{ss} - \pi_{ss}) \\ &= \rho - \pi_{ss}, \qquad \qquad \text{(using equation (B.14))} \\ \frac{\partial}{\partial D} f_1 &= \lambda \frac{\sigma (1+\tau)}{\sigma - 1} \left( 1 - \frac{\sigma - 1}{\lambda} \pi_{ss} \right)^{\frac{\sigma}{\sigma - 1}} \frac{\delta_{ss}}{D_{ss}^2} = \frac{\rho \pi_{ss} + (\lambda - \sigma \pi_{ss}) \delta_{ss}}{D_{ss}}, \end{split}$$

$$\begin{split} &\frac{\partial}{\partial \delta} f_1 = -\frac{1+\sigma\tau}{\sigma-1} (\lambda - \sigma \pi_{ss}) + \pi_{ss} = \frac{\pi_{ss}}{\delta_{ss}} [\lambda - (\sigma - 1)\pi_{ss}], \\ &\frac{\partial}{\partial \pi} f_2 = -\sigma \left(1 - \frac{\sigma-1}{\lambda} \pi_{ss}\right)^{\frac{1}{\sigma-1}} + \sigma D_{ss} = \sigma D_{ss} \frac{\pi_{ss}}{\lambda - (\sigma - 1)\pi_{ss}}, \\ &\frac{\partial}{\partial D} f_2 = \sigma \pi_{ss} - \lambda, \\ &\frac{\partial}{\partial \delta} f_2 = 0, \\ &\frac{\partial}{\partial \sigma} f_3 = (\sigma - 1)\delta_{ss}, \\ &\frac{\partial}{\partial D} f_3 = 0, \\ &\frac{\partial}{\partial \delta} f_3 = 2\delta_{ss} + (\sigma - 1)\pi_{ss} - (\rho + \lambda) = \delta_{ss}. \end{split}$$

To show that the Hartman-Grobman theorem applies, we need to show that  $\Omega_{ss}$  is a hyperbolic fixed point—i.e., all the eigenvalues of  $\mathbf{D}f$  have non-zero real parts. To calculate the eigenvalues of  $\mathbf{D}f$ , we need to compute the roots of its characteristic polynomial:

$$\det\left(\mathbf{D}f - \eta\mathbf{I}\right) = 0,$$

where any  $\eta$  that solves this polynomial is an eigenvalue of the Jacobian. The characteristic polynomial is given by

$$\det (\mathbf{D}f - \eta \mathbf{I}) = (\frac{\partial}{\partial \pi} f_1 - \eta)(\frac{\partial}{\partial D} f_2 - \eta)(\frac{\partial}{\partial \delta} f_3 - \eta) - \frac{\partial}{\partial D} f_1 \frac{\partial}{\partial \pi} f_2 (\frac{\partial}{\partial \delta} f_3 - \eta) - \frac{\partial}{\partial \delta} f_1 \frac{\partial}{\partial \pi} f_3 (\frac{\partial}{\partial D} f_2 - \eta).$$

where we have used  $\frac{\partial}{\partial \delta} f_2 = \frac{\partial}{\partial D} f_3 = 0$ . Plugging in the derived values for other partial derivatives, we obtain the following cubic polynomial:

$$\det (\mathbf{D}f - \eta \mathbf{I})$$

$$= (\rho - \pi_{ss} - \eta)(\sigma \pi_{ss} - \lambda - \eta)(\delta_{ss} - \eta) - \sigma \pi_{ss}(\rho + \lambda - \sigma \pi_{ss})(\delta_{ss} - \eta)$$

$$- (\sigma - 1)\pi_{ss}[\lambda - (\sigma - 1)\pi_{ss}](\sigma \pi_{ss} - \lambda - \eta).$$

We now need to compute the roots of this cubic equation. One could use the general formula for roots of a cubic but that requires some tedious algebra. An easier path is to guess and verify that one of the roots is  $\rho$ .<sup>39</sup> To verify this,

<sup>&</sup>lt;sup>39</sup>There is an economic intuition for this guess. We know that at  $\rho = 0$ , the Phillips curve

observe that at  $\eta = \rho$ ,

$$\det\left(\mathbf{D}f - \rho\mathbf{I}\right) = (\sigma - 1)\pi_{ss}(\sigma\pi_{ss} - \lambda - \rho)(\delta_{ss} - \rho) - (\sigma - 1)\pi_{ss}(\delta_{ss} - \rho)(\sigma\pi_{ss} - \lambda - \rho) = 0.$$

Thus, the characteristic polynomial is divisible by  $\rho - \eta$ . Using this fact, we can factorize the characteristic polynomial as

$$\det(\mathbf{D}f - \eta \mathbf{I}) = (\rho - \eta) \left[ \eta^2 - \rho \eta - (\rho + \lambda)\lambda + \sigma(\sigma - 1)\pi_{ss}^2 \right],$$

where the rest of the eigenvalues are the roots of the quadratic equation  $\eta^2 - \rho \eta - (\rho + \lambda)\lambda + \sigma(\sigma - 1)\pi_{ss}^2 = 0$ . Therefore, the eigenvalues of the Jacobian at the steady state are

$$\eta = \begin{cases} \eta_1 \equiv \rho \\ \eta_2 \equiv \frac{\rho}{2} + \sqrt{\left(\frac{\rho}{2} + \lambda\right)^2 - \sigma(\sigma - 1)\pi_{ss}^2} \\ \eta_3 \equiv \frac{\rho}{2} - \sqrt{\left(\frac{\rho}{2} + \lambda\right)^2 - \sigma(\sigma - 1)\pi_{ss}^2} \end{cases}$$

We can make the following observations about these eigenvalues. First, all of them are real. To see this, we just need to confirm that the term inside the square root is always positive. This follows from  $\rho > 0$  and the fact that  $\pi_{ss} \in (0, \lambda/\sigma)$  under Assumption 1:

$$\left(\frac{\rho}{2} + \lambda\right)^2 - \sigma(\sigma - 1)\pi_{ss}^2 > \lambda^2 - \sigma^2\pi_{ss}^2 = (\lambda - \sigma\pi_{ss})(\lambda + \sigma\pi_{ss}) > 0.$$

A second observation is that the first two eigenvalues are strictly positive (which is straightforward to confirm from the observation above) and the third one is negative. To verify the latter, note that

$$\frac{\rho}{2} - \sqrt{\left(\frac{\rho}{2} + \lambda\right)^2 - \sigma(\sigma - 1)\pi_{ss}^2} < 0 \iff \left(\frac{\rho}{2}\right)^2 < \left(\frac{\rho}{2} + \lambda\right)^2 - \sigma(\sigma - 1)\pi_{ss}^2$$

$$\iff 0 < \lambda^2 + \rho\lambda - \sigma(\sigma - 1)\pi_{ss}^2,$$

of the economy is fully vertical, which implies that  $\rho=0$  is a bifurcation point for the system. So the behavior of the system should switch at  $\rho=0$ , making it reasonable to guess that  $\rho$  is one of its eigenvalues.

and the last inequality holds since

$$\lambda^2 + \rho\lambda - \sigma(\sigma - 1)\pi_{ss}^2 > \lambda^2 - \sigma^2\pi_{ss}^2 = (\lambda - \sigma\pi_{ss})(\lambda + \sigma\pi_{ss}) > 0.$$

Therefore, the Jacobian  $\mathbf{D}f$  has two strictly positive eigenvalues and one strictly negative eigenvalue. This implies that the fixed point  $\Omega_{ss}$  is a hyperbolic fixed point and is a saddle point for the linearized dynamical system. Thus, the Hartman-Grobman theorem applies and we can conclude that the fixed point is also a saddle point for the non-linear system.

Since all eigenvalues are distinct, the three eigenvectors associated with them are linearly independent and span  $\mathbb{R}^3$ . Thus, these eigenvalues imply that the dynamics of the linearized system are stable along the eigenspace spanned by the negative eigenvalue (which is one-dimensional as we show below) and unstable along the eigenspace associated with the two positive eigenvalues. Now, to study the convergence of the non-linear dynamics, we appeal to the Stable Manifold Theorem. When applied to our setting, this theorem states that in an open neighborhood around the fixed point  $\Omega_{ss}$  where the function f is continuously differentiable (which is the case for our system), there exists a one-dimensional differentiable manifold S tangent to the stable subspace of the linear system such that for all  $t \geq 0$ ,  $\Omega \in S$ ,

$$\lim_{t \to \infty} \phi_t(\Omega) = \Omega_{ss},$$

where  $\phi_t(\Omega)$  denotes the flow of the non-linear system starting from  $\Omega$  at time t=0 (i.e.,  $\phi_0(\Omega)=\Omega$ ) and evolves according to the non-linear dynamics. Therefore, we have established that in an open neighborhood N of the fixed point  $\Omega_{ss}$ , the non-linear dynamics converge to the fixed point  $\Omega_{ss}$  along a stable manifold S that is one-dimensional and tangent to the one-dimensional eigenspace of the linearized system at the fixed point. It then suffices to characterize the direction of convergence along the stable eigenspace of the linearized system. To this end, consider the linear dynamics around the fixed

point  $\Omega_{ss}$ :

$$\dot{\Omega}_t = \mathbf{D}f \left(\Omega_t - \Omega_{ss}\right).$$

Let  $\Lambda_t(\Omega)$  denote the flow of this linearized system starting from some  $\Omega \in \mathbb{R}^3$ . Since the eigenvectors of  $\mathbf{D}f$  are linearly independent, we can write this flow as

$$\Lambda_t(\Omega) = \alpha_{1,\Omega}(t)\mathbf{v}_1 + \alpha_{2,\Omega}(t)\mathbf{v}_2 + \alpha_{3,\Omega}(t)\mathbf{v}_3,$$

where  $\mathbf{v}_1$ ,  $\mathbf{v}_2$ , and  $\mathbf{v}_3$  are eigenvectors of  $\mathbf{D}f$  that correspond to eigenvalues  $\eta_1$ ,  $\eta_2$ , and  $\eta_3$  respectively. Furthermore, since  $\Lambda_0(\Omega) = \Omega$ ,  $\alpha_{i,\Omega}(0)$  for i = 1, 2, 3 are given by the projection of  $\Omega$  on the eigenvectors of  $\mathbf{D}f$ . Also, note that since  $\Lambda_t(\Omega_{ss}) = \Omega_{ss}$ ,  $\alpha_{i,\Omega_{ss}}(t)$  is constant over time, and we use  $\bar{\alpha}_i$  to refer to it. Plugging this decomposition into the linearized system yields

$$\sum_{i=1}^{3} \dot{\alpha}_{i,\Omega}(t) \mathbf{v}_i = \mathbf{D} f \sum_{i=1}^{3} (\alpha_{i,\Omega}(t) - \bar{\alpha}_i) \mathbf{v}_i = \sum_{i=1}^{3} \eta_i (\alpha_{i,\Omega}(t) - \bar{\alpha}_i) \mathbf{v}_i.$$

Therefore, for i = 1, 2, 3,

$$\dot{\alpha}_{i,\Omega}(t) = \eta_i(\alpha_{i,\Omega}(t) - \bar{\alpha}_i) \implies \alpha_{i,\Omega}(t) - \bar{\alpha}_i = (\alpha_{i,\Omega}(0) - \bar{\alpha}_i)e^{\eta_i t},$$

which implies

$$\Lambda_t(\Omega) = \Omega_{ss} + \sum_{i=1}^{3} (\alpha_{i,\Omega}(0) - \bar{\alpha}_i) e^{\eta_i t} \mathbf{v}_i.$$

Note that since the  $\mathbf{v}_i$ 's are linearly independent,  $\Lambda_t(\Omega)$  is convergent if and only if  $\alpha_{1,\Omega}(0) - \bar{\alpha}_1 = \alpha_{2,\Omega}(0) - \bar{\alpha}_2 = 0$  (since  $\eta_1 > 0$  and  $\eta_2 > 0$ ). This identifies the stable eigenspace of the linearized system as the span of  $\mathbf{v}_3$  shifted to cross  $\Omega_{ss}$ ; that is,

$$\lim_{t \to \infty} \Lambda_t(\Omega) = \Omega_{ss} \iff \Omega \in \Omega_{ss} + \operatorname{span}(\mathbf{v}_3)$$

$$\iff \Lambda_t(\Omega) - \Omega_{ss} = ke^{\eta_3 t} \mathbf{v}_3 \quad \text{for some } k \in \mathbb{R}.$$

Given that  $\mathbf{v}_3 = (v_{3,1}, v_{3,2}, v_{3,3})$  is an eigenvector associated with the negative eigenvalue  $\eta_3$ , and normalizing  $v_{3,1} = 1$ , we have

$$\frac{\partial}{\partial \pi} f_2 + \left(\frac{\partial}{\partial D} f_2 - \eta_3\right) v_{3,2} = 0 \implies v_{3,2} = \frac{\frac{\partial}{\partial \pi} f_2}{\eta_3 - \frac{\partial}{\partial D} f_2},$$

$$\frac{\partial}{\partial \pi} f_3 + \left(\frac{\partial}{\partial \delta} f_3 - \eta_3\right) v_{3,3} = 0 \implies v_{3,3} = \frac{\frac{\partial}{\partial \pi} f_3}{\eta_3 - \frac{\partial}{\partial \delta} f_3}.$$

For a given  $k \in \mathbb{R}$ , let  $\Lambda_t(\Omega) - \Omega_{ss} = (D_t^L - D_{ss}, \pi_t^L - \pi_{ss}, \delta_t^L - \delta_{ss})$  denote the flow of the linearized system towards the steady state. We show that along the transition path, if  $D_t^L$  converges to  $D_{ss}$  from below, then  $\pi_t^L$  converges to  $\pi_{ss}$  from above and vice versa. To see this, note that

$$\frac{\pi_t^L - \pi_{ss}}{D_t^L - D_{ss}} = \frac{v_{3,1}}{v_{3,2}} = \frac{\eta_3 - \frac{\partial}{\partial D} f_2}{\frac{\partial}{\partial \pi} f_2} = \frac{\eta_3 - \sigma \pi_{ss} + \lambda}{\sigma D_{ss} \pi_{ss}} [\lambda - (\sigma - 1) \pi_{ss}].$$

In the expression above,  $\sigma D_{ss}\pi_{ss} > 0$  and  $\lambda - (\sigma - 1)\pi_{ss} > 0$  as  $\pi_{ss} \in (0, \lambda/\sigma)$ . Thus, to conclude that the ratio has a negative sign, we need to show that  $\eta_3 - \sigma \pi_{ss} + \lambda < 0$ . To see that this is indeed the case, note that

$$\eta_{3} + \lambda - \sigma \pi_{ss} < 0 \iff \lambda - \sigma \pi_{ss} + \frac{\rho}{2} < \sqrt{\left(\frac{\rho}{2} + \lambda\right)^{2} - \sigma(\sigma - 1)\pi_{ss}^{2}}$$

$$\iff \left(\frac{\rho}{2} + \lambda\right)^{2} + \sigma^{2}\pi_{ss}^{2} - (2\lambda + \rho)\sigma\pi_{ss} < \left(\frac{\rho}{2} + \lambda\right)^{2} - \sigma(\sigma - 1)\pi_{ss}^{2}$$

$$\iff 2\sigma\pi_{ss} - 2\lambda - \rho - \pi_{ss} < 0,$$

and the last inequality holds since  $\pi_{ss} \in (0, \lambda/\sigma)$ . Hence, linearized dynamics are such that

$$\kappa \equiv \frac{\pi_t^L - \pi_{ss}}{D_t^L - D_{ss}} < 0.$$

Finally, let  $\phi_t(\Omega) - \Omega_{ss} = (D_t - D_{ss}, \pi_t - \pi_{ss}, \delta_t - \delta_{ss})$  denote the flow of the non-linear system starting from an  $\Omega$  on the one-dimensional stable manifold so that  $\lim_{t\to\infty} \phi_t(\Omega) = \Omega_{ss}$ . Since the stable manifold is tangent to the stable subspace of the linearized system, for sufficiently small  $\varepsilon > 0$  such that  $\varepsilon + \kappa < 0$ ,

there exists  $\bar{t} \geq 0$  such that for all  $t > \bar{t}$ ,

$$\frac{\pi_t - \pi_{ss}}{D_t - D_{ss}} \in (\kappa - \varepsilon, \kappa + \varepsilon) \implies \frac{\pi_t - \pi_{ss}}{D_t - D_{ss}} < 0.$$

Hence, there exists  $\bar{t} \geq 0$  such that, after time  $\bar{t}$ , if  $D_t$  of the non-linear system converges to  $D_{ss}$  from below, then  $\pi_t$  of the non-linear system converges to  $\pi_{ss}$  from above and vice versa.

To conclude the proof of Proposition 3, consider a change in the parameters of the model that leads to an increase in  $D_{ss}$ , as is the case in both parts 1 and 2 of the proposition. First note that since our non-linear system is continuously differentiable,  $D_t$  (along with  $\pi_t$  and  $\delta_t$ ) have continuous paths along the transition. Moreover, since  $D_t$  is backward-looking, it is also continuous at t = 0 (i.e.,  $\lim_{t\to 0} D_t = D_0$ , unlike  $\pi_t$  and  $\delta_t$  which jump to the stable manifold to accommodate convergence to the steady state). Thus, it has to be that conditional on converging to the new steady state,  $D_t$  is a continuous function of time with  $D_0 < D_{ss} = \lim_{t\to \infty} D_t$ .

If along the transition path  $D_t$  never crosses  $D_{ss}$ , then  $D_t - D_{ss} < 0$  for all t. This means that there exists  $\bar{t} \geq 0$  such that  $\pi_t - \pi_{ss} > 0$  for all  $t > \bar{t}$ .

Suppose instead that  $D_t$  crosses  $D_{ss}$  along the transition path to possibly converge to  $D_{ss}$  from above. If this was possible, then there would be two paths for convergence starting from  $D_{ss}$ : one that increases and then converges back to  $D_{ss}$  from above, and another that starts at  $D_{ss}$  and stays at  $D_{ss}$  forever. However, in this case, the equilibrium cannot be Markov. Therefore, the only possibility of convergence in a Markov equilibrium is that  $D_t$  converges to  $D_{ss}$  from below, and thus  $\pi_t$  converges to  $\pi_{ss}$  from above.

# C Derivations for the Limit Setting with $\sigma \to 1$

In Section 5.3, we considered a special case of our model that takes a limit value for the elasticity of substitution,  $\sigma \to 1$ , with the labor wedge  $\tau$  adjusting so as to keep monopoly power  $\gamma \equiv \frac{\sigma(1+\tau)}{\sigma-1}$  constant. Below, we provide the derivations for this limit setting.

Recall from equations (30)-(32) that in the continuous-time limit of our

model, the dynamics of the system are given by

$$\dot{D}_t = \lambda \left( 1 - \frac{\sigma - 1}{\lambda} \pi_t \right)^{\frac{\sigma}{\sigma - 1}} + (\sigma \pi_t - \lambda) D_t, \tag{C.1}$$

$$\dot{\pi}_t = -\lambda \frac{\sigma(1+\tau)}{\sigma-1} \left( 1 - \frac{\sigma-1}{\lambda} \pi_t \right)^{\frac{\sigma}{\sigma-1}} \frac{\delta_t}{D_t} + (\delta_t - \pi_t) [\lambda - (\sigma-1)\pi_t], \quad (C.2)$$

$$\dot{\delta}_t = \delta_t^2 + [(\sigma - 1)\pi_t - (\rho + \lambda)]\delta_t. \tag{C.3}$$

Taking the limit of this system as  $\sigma \to 1$  while keeping  $\gamma$  fixed, we arrive at

$$\dot{D}_t = \lambda e^{-\frac{\pi_t}{\lambda}} + (\pi_t - \lambda)D_t, \tag{C.4}$$

$$\dot{\pi}_t = -\lambda \gamma e^{-\frac{\pi_t}{\lambda}} \frac{\delta_t}{D_t} + (\delta_t - \pi_t) \lambda, \tag{C.5}$$

$$\dot{\delta}_t = \delta_t^2 - (\rho + \lambda)\delta_t. \tag{C.6}$$

Importantly, we observe from equation (C.6) that, in this limit, the dynamics of  $\delta_t$  are decoupled from the rest of the system and given by a differential equation that involves only  $\delta_t$  itself. The dynamics of  $\delta_t$  for an arbitrary flow are thus given by the general solution to this differential equation:

$$\delta_t = \frac{\rho + \lambda}{1 + Ke^{(\rho + \lambda)t}},\tag{C.7}$$

where K is a constant that indexes the flow of the system. We note that the only value of K that is consistent with converging to the steady state of the system  $(\delta_{ss} = \rho + \lambda)$  is K = 0, implying that  $\delta_t = \rho + \lambda$  along the whole transition path. That is,  $\delta_t$  jumps to its steady-state value immediately at t = 0 and stays there until the rest of the system converges. Plugging this into equations (C.4) and (C.5) yields

$$\begin{split} \dot{D}_t &= \lambda e^{-\frac{\pi_t}{\lambda}} + (\pi_t - \lambda) D_t, \\ \dot{\pi}_t &= -\lambda \left(\rho + \lambda\right) \gamma e^{-\frac{\pi_t}{\lambda}} \frac{1}{D_t} + \left(\rho + \lambda - \pi_t\right) \lambda. \end{split}$$

This is a system of two non-linear differential equations, but one that can be solved in closed form conditional on converging to the steady state. To see this,

consider the following change of variables: let  $d_t \equiv \log D_t$  and  $x_t \equiv \frac{\pi_t}{\lambda} + d_t$ . We then have

$$\dot{d}_t = \lambda e^{-x_t} + (\pi_t - \lambda),$$

$$\dot{\pi}_t = -(\rho + \lambda)\gamma e^{-x_t} + (\rho + \lambda - \pi_t).$$

Summing these two equations, we obtain

$$\dot{x}_t = -\left[\lambda(\gamma - 1) + \rho\gamma\right]e^{-x_t} + \rho,$$

where  $\lambda(\gamma - 1) + \rho\gamma > 0$  under Assumption 1.<sup>40</sup> This is a univariate differential equation in terms of  $x_t$  that can be rearranged as

$$(\dot{x}_t - \rho)e^{x_t} = -\left[\lambda(\gamma - 1) + \rho\gamma\right]$$

$$\iff \frac{d}{dt}\left(e^{x_t - \rho t}\right) = -\left[\lambda(\gamma - 1) + \rho\gamma\right]e^{-\rho t},$$

yielding the general solution

$$e^{x_t} = \left[\gamma + (\gamma - 1)\frac{\lambda}{\rho}\right] + K'e^{\rho t}$$

for some constant K'. We note that conditional on converging to the steady state, where  $\dot{\pi}_t = \dot{d}_t = 0$ , we must have  $\dot{x}_t = 0$ . Thus, the only flow for  $x_t$  that is consistent with converging to a steady state is when K' = 0, giving us the solution

$$x_t = \log\left(\gamma + (\gamma - 1)\frac{\lambda}{\rho}\right), \forall t \ge 0$$

along the transition path. Substituting this into the original system, we observe

$$\dot{d}_t = -\lambda \left[ d_t + \frac{(\gamma - 1)(\rho + \lambda)}{\rho \gamma + (\gamma - 1)\lambda} - \log \left( \gamma + (\gamma - 1) \frac{\lambda}{\rho} \right) \right],$$

$$\dot{\pi}_t = -\lambda \left[ \pi_t - \frac{(\rho + \lambda)(\gamma - 1)\lambda}{\rho \gamma + (\gamma - 1)\lambda} \right].$$

<sup>&</sup>lt;sup>40</sup>Recall that for a given  $\sigma$ , Assumption 1 requires that  $\tau > -1/\sigma$ , which can be rewritten as  $\gamma = \sigma(1+\tau)/(\sigma-1) > 1$ . Since we took the limit of  $\sigma \to 1$  holding  $\gamma$  fixed, this statement of Assumption 1 remains invariable to  $\sigma$ .

These equations are decoupled linear differential equations with steady-state values

$$\pi_{ss} = \frac{(\rho + \lambda)(\gamma - 1)\lambda}{\rho\gamma + (\gamma - 1)\lambda},$$

$$d_{ss} = -\frac{(\gamma - 1)(\rho + \lambda)}{\rho\gamma + (\gamma - 1)\lambda} + \log\left(\gamma + (\gamma - 1)\frac{\lambda}{\rho}\right),$$

and the following solutions:

$$d_t - d_{ss} = (d_0 - d_{ss})e^{-\lambda t},$$
  

$$\pi_t - \pi_{ss} = (\pi_0 - \pi_{ss})e^{-\lambda t},$$

where  $\pi_0$  is given by

$$\pi_0 = \lambda(\bar{x} - d_0) = \lambda \log \left(\gamma + (\gamma - 1)\frac{\lambda}{\rho}\right) - \lambda d_0.$$

Thus, we obtain the following exact solution for the non-linear system under no commitment in the limit setting with  $\sigma \to 1$ :

$$\log D_t = \log D_{ss} - \log \left(\frac{D_{ss}}{D_0}\right) e^{-\lambda t},$$
$$\pi_t = \pi_{ss} + \lambda \log \left(\frac{D_{ss}}{D_0}\right) e^{-\lambda t}.$$

This solution implies that the saddle path has a negative slope and has the following exact form for all possible values of D:

$$\pi(D) - \pi_{ss} = -\lambda \left( \log D - \log D_{ss} \right).$$

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